

# Jean-François Fournel

<https://www.jeanfrancoisfournel.com>

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## Contact information:

1, Esplanade de l'Université, 31080 Toulouse, France

[jean-francois.fournel@tse-fr.eu](mailto:jean-francois.fournel@tse-fr.eu)

## Placement officers:

Ulrich Hege

Placement director

[ulrich.hege@tse-fr.eu](mailto:ulrich.hege@tse-fr.eu)

Ana Gazmuri

Placement officer

[ana.gazmuri@tse-fr.eu](mailto:ana.gazmuri@tse-fr.eu)

Louise Strachan

Placement secretary

[louise.strachan@tse-fr.eu](mailto:louise.strachan@tse-fr.eu)

## Current Academic Position

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2022 – pres.

Postdoctoral Researcher, Toulouse School of Economics.

## Education

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2016 – 2022

Ph.D. Economics, McGill University, Montreal, Canada.

2014 – 2016

M.A. Economics, McGill University, Montreal, Canada.

2000 – 2005

B.Mus. Jazz Performance (Saxophones), McGill University, Montreal, Canada.

## Working Papers

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1. *"Price Discrimination and Online Sales in the Automobile Industry"*, joint with Xavier d'Haultfœuille, Isis Durrmeyer, and Alessandro Iaria.  
**JOB MARKET PAPER.**
2. *"Electric Vehicle Subsidies: Cost-Effectiveness and Emission Reductions"*, 2024, R&R AEJ Microeconomics.  
**Best Paper Award**, 50<sup>th</sup> EARIE Conference (Rome)
3. *"Personalized Pricing and the Value of Past Purchase Histories: An Empirical Perspective"*, joint with Isis Durrmeyer and Mario Samano.
4. *"Sellers (Mis)Fortune in the Housing Market: Directed Search in Online Real Estate Platforms"*, joint with Jean-Louis Barnwell.

## Work in Progress

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5. *"A Model of Network Formation"*, joint with Xavier d'Haultfœuille, Isis Durrmeyer, and Alessandro Iaria.

## Seminar Presentations and Conferences

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2024	CEPR-JIE (Toulouse), EARIE (Amsterdam).
2023	EARIE (Rome), Workshop on Policy and the Automobile Market Transition (Toulouse), SCSE (Quebec).
2022	IIOC (Boston), CEA (Ottawa), SCSE (Montreal).

## Teaching and Advising

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### McGill University

- Mathematics for Economists (graduate “math camp”, Summer 2020)
- Economic Statistics, Honours (undergraduate, Winter 2018)

### Teaching Assistant

- Introduction to Economic Theory, Honours (undergraduate micro theory)
- Economic Statistics, Honours (undergraduate)
- Econometrics, Honours (undergraduate)
- Econometrics (PhD)
- Applied Cross-sectional Methods (master)
- Applied Time-series and Forecast (master)
- Industrial Organization (undergraduate)

## Other Professional Activities

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### Referee

Journal of the European Economics Association (JEEA), Canadian Journal of Economics (CJE).

## Awards and Honours

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2023	Best Paper Award, 50 <sup>th</sup> EARIE Conference (Rome), for “ <i>Electric Vehicle Subsidies: Cost-Effectiveness and Emission Reductions</i> ”.
2019 – 2022	Doctoral Fellowship, Fonds de Recherche du Québec Société et Culture (FRQSC).
2019 – 2021	Doctoral Fellowship, Social Sciences and Humanities Research Council of Canada (SSHRC).

## Other Information

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<b>Languages:</b>	French (native), English (fluent).
<b>Software:</b>	Matlab, Stata, R (intermediate), Python (beginner).

## Reference Letters

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Isis Durrmeyer  
Toulouse School of Economics  
[isis.durrmeyer@tse-fr.eu](mailto:isis.durrmeyer@tse-fr.eu)  
+33 (0)5 61 12 85 97

Pierre Dubois  
Toulouse School of Economics  
[pierre.dubois@tse-fr.eu](mailto:pierre.dubois@tse-fr.eu)  
+33 (0)5 61 12 85 55

Xavier d'Haultfœuille  
CREST-ENSAE  
[xavier.dhaultfoeuille@ensae.fr](mailto:xavier.dhaultfoeuille@ensae.fr)  
+33 (0)1 70 26 67 95

Laura Lasio  
European Commission Joint Research Center  
[laura.lasio@ec.europa.eu](mailto:laura.lasio@ec.europa.eu)