

# Jean-François Fournel

e-mail: [jean-francois.fournel@tse-fr.eu](mailto:jean-francois.fournel@tse-fr.eu)

website: <https://www.jeanfrancoisfournel.com>

address: 1, Esplanade de l'Université, Toulouse, 3080, France

## Current Academic Position

---

2022 – Post-doctoral Researcher, Toulouse School of Economics.

## Education

---

2016 – 2022 Ph.D. Economics, McGill University, Montreal, Canada.  
2014 – 2016 M.A. Economics, McGill University, Montreal, Canada.  
2000 – 2005 B.Mus. Jazz Performance (Saxophones), McGill University, Montreal, Canada.

## Working Papers

---

1. Fournel, J.F. (2023), *“Electric Vehicle Subsidies: Cost-Effectiveness and Emission Reductions”*, Working Paper.  
**Best Paper Award**, 50<sup>th</sup> EARIE Conference (Rome)
2. Barnwell, J.L., & Fournel, J.F. (2022), *“Sellers (Mis)Fortune in the Housing Market: Directed Search in Online Real Estate Markets”*, Working Paper.

## Work in Progress

---

1. *“To Discriminate or Not to Discriminate: Targeted Pricing and the Value of Past Purchase Histories”*, joint with Isis Durrmeyer and Mario Samano, in progress.
2. *“The Future of the Car Dealing Industry”*, joint with Xavier d’Haultfœuille, Isis Durrmeyer, and Alessandro Iaria, in progress.

## Seminar Presentations and Conferences

---

2023 EARIE (Rome), Workshop on Policy and the Automobile Market Transition (Toulouse), SCSE (Quebec), TSE Winter IO Conference.

2022 IIOC (Boston), CEA (Ottawa), SCSE (Montreal).

## Teaching and Advising

---

### McGill University

Mathematics for Economists (graduate math camp, 2020)

Economic Statistics, Honours (undergraduate, 2017)

### Teaching Assistant

Introduction to Economic Theory, Honours (micro theory, undergraduate)

Economic Statistics, Honours (undergraduate)

Econometrics, Honours (undergraduate)

Econometrics (graduate)

Applied Time-series and Forecast (graduate)

Applied Cross-sectional Methods (graduate)

Industrial Organization (undergraduate)

## Other Professional Activities

---

### Referee

Journal of the European Economics Association (JEEA), Canadian Journal of Economics (CJE).

## Awards and Honors

---

2023	Best Paper Award, 50 <sup>th</sup> EARIE Conference (Rome), for <i>“Electric Vehicle Subsidies: Cost-Effectiveness and Emission Reductions”</i> .
2018 – 2021	Doctoral Fellowship, Fonds de Recherche du Quebec Sciences et Culture (FRQSC).
2018 – 2020	Doctoral Fellowship, Social Sciences and Humanities Research Council (SSHRC).