**Jean-François Fournel**

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**Current Academic Position**

2022 – pres. Postdoctoral Researcher, Toulouse School of Economics.

**Education**

2016 – 2022 Ph.D. Economics, McGill University, Montreal, Canada.

2014 – 2016 M.A. Economics, McGill University, Montreal, Canada.

2000 – 2005 B.Mus. Jazz Performance (Saxophones), McGill University, Montreal, Canada.

**Working Papers**

1. *“Price Discrimination and Online Sales in the Automobile Industry”*,

joint with Xavier d’Haultfœuille, Isis Durrmeyer, and Alessandro Iaria.   
**JOB MARKET PAPER**.

2. *“Electric Vehicle Subsidies: Cost-Effectiveness and Emission Reductions”*, 2024, R&R AEJ Microeconomics.

**Best Paper Award**, 50th EARIE Conference (Rome)

3. *“Personalized Pricing and the Value of Past Purchase Histories: An*

*Empirical Perspective”,* joint with Isis Durrmeyer and Mario Samano.

4. *“Sellers (Mis)Fortune in the Housing Market: Directed Search in Online Real Estate Platforms”*, joint with Jean-Louis Barnwell.

**Work in Progress**

5. *“A Model of Network Formation”*, joint with Xavier d’Haultfœuille, Isis Durrmeyer, and Alessandro Iaria.

**Seminar Presentations and Conferences**

2024 CEPR-JIE (Toulouse), EARIE (Amsterdam).

2023 EARIE (Rome), Workshop on Policy and the Automobile Market Transition (Toulouse), SCSE (Quebec).

2022 IIOC (Boston), CEA (Ottawa), SCSE (Montreal).

**Teaching and Advising**

**McGill University**

* Mathematics for Economists (graduate “math camp”, Summer 2020)
* Economic Statistics, Honours (undergraduate, Winter 2018)

**Teaching Assistant**

* Introduction to Economic Theory, Honours (undergraduate micro theory)
* Economic Statistics, Honours (undergraduate)
* Econometrics, Honours (undergraduate)
* Econometrics (PhD)
* Applied Cross-sectional Methods (master)
* Applied Time-series and Forecast (master)
* Industrial Organization (undergraduate)

**Other Professional Activities**

**Referee**

Journal of the European Economics Association (JEEA), Canadian Journal of Economics (CJE).

**Awards and Honours**

2023 Best Paper Award, 50th EARIE Conference (Rome),

for *“Electric Vehicle Subsidies: Cost-Effectiveness and Emission Reductions”*.

2019 – 2022 Doctoral Fellowship, Fonds de Recherche du Québec Société et Culture (FRQSC).

2019 – 2021 Doctoral Fellowship, Social Sciences and Humanities Reseach Council of Canada (SSHRC).

**Other Information**

**Languages:** French (native), English (fluent).

**Software:** Matlab, Stata, R (intermediate), Python (beginner).

**Reference Letters**

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