# Jean-François Fournel

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## Current Academic Position

2022 – pres.          Postdoctoral Researcher, Toulouse School of Economics.

## Education

2016 – 2022     Ph.D. Economics, McGill University, Montreal, Canada.
2014 – 2016     M.A. Economics, McGill University, Montreal, Canada.
2000 – 2005     B.Mus. Jazz Performance (Saxophones), McGill University,
                Montreal, Canada.

## Working Papers

1.    *"Price Discrimination and Online Sales in the Automobile Industry"*,
       joint with Xavier D'Haultfœuille, Isis Durrmeyer, and Alessandro Iaria.

2.    *"Electric Vehicle Subsidies: Cost-Effectiveness and Emission Reductions"*,
      2024, R&R AEJ Microeconomics. **Best Paper Award**, 50th EARIE
      Conference (Rome). **Best Paper Award**, 2nd AFET Conference (Paris).

3.    *"Personalized Pricing and the Value of Past Purchase Histories: An
      Empirical Perspective",* joint with Isis Durrmeyer and Mario Samano.

4.    *"Sellers (Mis)Fortune in the Housing Market: Directed Search in Online
      Real Estate Platforms"*, joint with Jean-Louis Barnwell.

## Work in Progress

5.    *"Are Climate Policies Marginal? A Welfare Evaluation of Environmental
      Reforms"*, joint with Sébastien Montpetit.

6.    *"A Model of Network Formation"*, joint with Xavier D'Haultfœuille, Isis
      Durrmeyer, and Alessandro Iaria.

# Seminar Presentations and Conferences

2025    CEA (Montreal), BSE Summer Forum (Barcelona)
2024    CEPR-JIE (Toulouse), EARIE (Amsterdam).
2023    EARIE (Rome), Workshop on Policy and the Automobile Market Transition (Toulouse), SCSE (Quebec).
2022    IIOC (Boston), CEA (Ottawa), SCSE (Montreal).

# Teaching and Advising

**McGill University**
- Mathematics for Economists (graduate "math camp", Summer 2020).
- Economic Statistics, Honours (undergraduate, Winter 2018).

**Teaching Assistant**
- Introduction to Economic Theory, Honours (undergraduate); Economic Statistics, Honours (undergraduate); Econometrics (undergraduate, PhD); Applied Cross-sectional Methods (master); Applied Time-series and Forecast (master); Industrial Organization (undergraduate).

# Other Professional Activities

**Referee**
Journal of the European Economics Association (JEEA), Canadian Journal of Economics (CJE).

# Awards and Honours

2024    Best Paper Award, 2nd AFET Conference (Paris),
        for *"Electric Vehicle Subsidies: Cost-Effectiveness and Emission Reductions"*.
2023    Best Paper Award, 50th EARIE Conference (Rome),
        for *"Electric Vehicle Subsidies: Cost-Effectiveness and Emission Reductions"*.
2019 – 2022    Doctoral Fellowship, Fonds de Recherche du Québec Société et Culture (FRQSC).
2019 – 2021    Doctoral Fellowship, Social Sciences and Humanities Research Council of Canada (SSHRC).

# Other Information

**Languages:**    French (native), English (fluent).
**Software:**    Matlab, Stata, R (intermediate), Python (beginner).