

Jean-François Fournel

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Contact information:

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Current Academic Position

2025 – pres.	Postdoctoral Researcher, Salata Institute for Climate and Sustainability, Harvard University.
2022 – 2025	Postdoctoral Researcher, Toulouse School of Economics.

Education

2016 – 2022	Ph.D. Economics, McGill University, Montreal, Canada.
2014 – 2016	M.A. Economics, McGill University, Montreal, Canada.
2000 – 2005	B.Mus. Jazz Performance (Saxophones), McGill University, Montreal, Canada.

Working Papers

1. *"Price Discrimination and Online Sales in the Automobile Industry."*, joint with Xavier D'Haultfœuille, Isis Durrmeyer, and Alessandro Iaria.
JOB MARKET PAPER.
2. *"Electric Vehicle Subsidies: Cost-Effectiveness and Emission Reductions."*, 2025, R&R AEJ Microeconomics.
Best Paper Award, 50th EARIE Conference (Rome).
Best Paper Award, 2nd AFET Conference (Paris).
3. *"Personalized Pricing and the Value of Past Purchase Histories: An Empirical Perspective."*, joint with Isis Durrmeyer and Mario Samano.
4. *"Sellers (Mis)Fortune in the Housing Market: Directed Search in Online Real Estate Platforms."*, joint with Jean-Louis Barnwell.

Work in Progress

5. *"Are Climate Policies Marginal? A Welfare Evaluation of Environmental Reforms."*, joint with Sébastien Montpetit.
6. *"Getting Anti-dumped: Market Structure of Exporting Firms."*, joint with Sarah Webb.
7. *"A Model of Network Formation"*, joint with Xavier D'Haultfœuille, Isis Durrmeyer, and Alessandro Iaria.

Seminar Presentations and Conferences

2025	SCSE (Montreal), BSE Summer Forum (Barcelona).
2024	CEPR-JIE (Toulouse), EARIE (Amsterdam).
2023	EARIE (Rome), Workshop on Policy and the Automobile Market Transition (Toulouse), SCSE (Quebec).
2022	IIOC (Boston), CEA (Ottawa), SCSE (Montreal).

Teaching and Advising

McGill University

- Mathematics for Economists (graduate “math camp”, Summer 2020).
- Economic Statistics, Honours (undergraduate, Winter 2018).

Teaching Assistant

- Introduction to Economic Theory, Honours (undergraduate micro theory).
- Economic Statistics, Honours (undergraduate).
- Econometrics, Honours (undergraduate).
- Econometrics (PhD).
- Applied Cross-sectional Methods (master).
- Applied Time-series and Forecast (master).
- Industrial Organization (undergraduate).

Other Professional Activities

Referee

Journal of the European Economics Association (JEEA), Canadian Journal of Economics (CJE).

Awards and Honours

2024	Best Paper Award, 2 nd AFET Conference (Paris), for “ <i>Electric Vehicle Subsidies: Cost-Effectiveness and Emission Reductions</i> ”.
2023	Best Paper Award, 50 th EARIE Conference (Rome), for “ <i>Electric Vehicle Subsidies: Cost-Effectiveness and Emission Reductions</i> ”.
2019 – 2022	Doctoral Fellowship, Fonds de Recherche du Québec Société et Culture (FRQSC).
2019 – 2021	Doctoral Fellowship, Social Sciences and Humanities Research Council of Canada (SSHRC).

Other Information

Languages: French (native), English (fluent).
Software: Matlab, Stata, R (intermediate), Python (beginner).

Reference Letters

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