

Jean-François Fournel

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Contact information:

Salata Institute for Climate and Sustainability at Harvard University
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Current Academic Position

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| 2025 – pres. | Postdoctoral Researcher, Salata Institute for Climate and Sustainability at Harvard University. |
| 2022 – 2025 | Postdoctoral Researcher, Toulouse School of Economics. |

Education

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| 2016 – 2022 | Ph.D. Economics, McGill University, Montreal, Canada. |
| 2014 – 2016 | M.A. Economics, McGill University, Montreal, Canada. |
| 2000 – 2005 | B.Mus. Jazz Performance (Saxophones), McGill University, Montreal, Canada. |

Working Papers

1. *"Price Discrimination and Online Sales in the Automobile Industry"*, joint with Xavier D'Haultfœuille, Isis Durrmeyer, and Alessandro Iaria.
2. *"Electric Vehicle Subsidies: Cost-Effectiveness and Emission Reductions"*, 2024, R&R AEJ Microeconomics. **Best Paper Award**, 50th EARIE Conference (Rome). **Best Paper Award**, 2nd AFET Conference (Paris).
3. *"Personalized Pricing and the Value of Past Purchase Histories: An Empirical Perspective"*, joint with Isis Durrmeyer and Mario Samano.
4. *"Sellers (Mis)Fortune in the Housing Market: Directed Search in Online Real Estate Platforms"*, joint with Jean-Louis Barnwell.

Work in Progress

5. *"Are Climate Policies Marginal? A Welfare Evaluation of Environmental Reforms"*, joint with Sébastien Montpetit.
6. *"A Model of Network Formation"*, joint with Xavier D'Haultfœuille, Isis Durrmeyer, and Alessandro Iaria.

Seminar Presentations and Conferences

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| 2025 | CEA (Montreal), BSE Summer Forum (Barcelona) |
| 2024 | CEPR-JIE (Toulouse), EARIE (Amsterdam). |
| 2023 | EARIE (Rome), Workshop on Policy and the Automobile Market Transition (Toulouse), SCSE (Quebec). |
| 2022 | IIOC (Boston), CEA (Ottawa), SCSE (Montreal). |

Teaching and Advising

McGill University

- Mathematics for Economists (graduate “math camp”, Summer 2020).
- Economic Statistics, Honours (undergraduate, Winter 2018).

Teaching Assistant

- Introduction to Economic Theory, Honours (undergraduate); Economic Statistics, Honours (undergraduate); Econometrics (undergraduate, PhD); Applied Cross-sectional Methods (master); Applied Time-series and Forecast (master); Industrial Organization (undergraduate).

Other Professional Activities

Referee

Journal of the European Economics Association (JEEA), Canadian Journal of Economics (CJE).

Awards and Honours

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| 2024 | Best Paper Award, 2 nd AFET Conference (Paris), for “ <i>Electric Vehicle Subsidies: Cost-Effectiveness and Emission Reductions</i> ”. |
| 2023 | Best Paper Award, 50 th EARIE Conference (Rome), for “ <i>Electric Vehicle Subsidies: Cost-Effectiveness and Emission Reductions</i> ”. |
| 2019 – 2022 | Doctoral Fellowship, Fonds de Recherche du Québec Société et Culture (FRQSC). |
| 2019 – 2021 | Doctoral Fellowship, Social Sciences and Humanities Research Council of Canada (SSHRC). |

Other Information

Languages: French (native), English (fluent).
Software: Matlab, Stata, R (intermediate), Python (beginner).