# Life and Time - PxVx - Results Summary

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# Summary statistics

See summary tables below for means and standard deviations.

Table 1: National Sample Descriptive Statistics

								wave
		W1		W2		W3		W4
	mean	sd	mean	$\operatorname{sd}$	mean	sd	mean	$\operatorname{sd}$
Social Self-Regulation	72.92	14.12	73.44	13.74	73.91	13.65	74.47	13.90
$Conscientiousness_{BFI}$	68.56	17.36	69.01	16.69	69.02	17.01	69.53	17.11
$Industriousness_{BFAS}$	63.24	18.52	63.40	17.72	63.41	17.86	63.89	17.90
$Orderliness_{BFAS}$	61.84	16.47	62.07	16.61	62.08	16.49	62.76	16.62
$Honesty/Propriety_{BFI}$	71.14	15.78	71.68	15.79	72.11	15.39	72.38	15.34
$Agreeableness-Six_{BFI}$	59.86	18.67	60.16	18.92	60.01	18.94	60.68	19.04
$Compassion_{BFAS}$	77.51	16.25	77.87	16.04	77.40	16.41	78.13	16.12
$Politeness_{BFAS}$	69.71	16.33	70.36	16.08	70.52	15.83	70.81	15.58
$Neuroticism_{BFI}$	49.50	21.41	48.82	21.38	47.62	21.38	47.18	22.37
$Volatility_{BFAS}$	43.76	22.08	43.29	21.01	42.79	21.30	41.95	22.86
$Withdrawal_{BFAS}$	45.96	20.74	46.12	20.41	46.19	21.04	45.56	21.23
Dynamism	63.81	17.18	62.92	17.20	62.45	17.44	62.91	17.92
$Extraversion_{BFI}$	54.85	22.18	53.66	21.77	53.55	21.90	53.54	22.22
$Assertiveness_{BFAS}$	61.47	19.65	61.09	19.37	60.45	19.74	60.79	19.72
$Enthusiasm_{BFAS}$	62.01	18.75	61.45	18.88	60.94	19.26	60.59	19.67
$Openness_{BFI}$	74.23	15.00	73.67	15.09	72.58	16.06	73.05	15.88
$Intellect_{BFAS}$	75.36	15.98	75.10	15.47	74.82	16.14	75.88	15.80
$Openness_{BFAS}$	73.09	15.80	72.82	15.98	72.84	16.22	72.69	16.05
Financial Aspirations	48.71	22.31	48.54	23.03	49.11	23.32	48.59	23.59
Materialism	48.59	15.42	48.43	15.27	48.11	15.52	48.12	16.12
Horizontal Collectivism	72.19	17.07	71.39	16.95	72.37	17.23	71.82	17.18
Horizontal Individualism	74.45	15.82	74.44	15.98	74.64	15.55	73.90	15.84
Mature Values Index	61.61	8.41	61.12	8.39	61.39	8.76	61.25	8.10
Unmitigated Self-Interest	29.07	16.35	28.44	16.50	28.81	16.76	28.46	16.15
Vertical Collectivism	71.57	18.09	69.96	18.72	68.26	19.53	68.58	19.35
Vertical Individualism	47.26	19.34	47.43	18.86	46.69	19.92	46.59	19.58

Table 2: College Sample Descriptive Statistics

								wave
		W1		W2		W3		W4
	mean	$\operatorname{sd}$	mean	$\operatorname{sd}$	mean	sd	mean	$\operatorname{sd}$
Social Self-Regulation	70.25	12.17	71.29	11.67	70.93	12.14	72.52	13.06
$Conscientiousness_{BFI}$	65.10	15.84	66.47	16.12	65.86	16.51	68.05	16.30
$Industriousness_{BFAS}$	59.18	17.12	59.23	17.67	59.80	16.82	60.55	18.50
$Orderliness_{BFAS}$	59.24	16.89	60.92	17.13	61.19	16.79	61.06	16.09
$Honesty/Propriety_{BFI}$	64.29	15.09	66.26	14.61	65.74	15.70	68.63	15.77
$Agreeableness-Six_{BFI}$	60.81	17.20	60.38	16.56	60.25	15.27	63.26	15.44
$Compassion_{BFAS}$	78.82	15.59	79.89	15.08	78.55	15.00	79.35	14.71
$Politeness_{BFAS}$	66.75	15.43	68.28	15.44	68.21	15.97	68.66	14.98
$Neuroticism_{BFI}$	50.30	19.66	49.29	19.69	48.05	19.61	47.52	20.32
$Volatility_{BFAS}$	43.27	20.42	42.69	20.26	41.56	20.38	41.50	20.78
$Withdrawal_{BFAS}$	48.51	18.31	48.25	19.23	47.76	19.25	47.91	18.09
Dynamism	64.33	14.77	61.92	15.01	63.62	13.63	64.33	14.89
$Extraversion_{BFI}$	59.02	19.97	56.27	20.66	58.12	19.75	57.77	20.93
$Assertiveness_{BFAS}$	62.94	17.65	60.28	19.18	60.15	18.12	61.03	17.83
$Enthusiasm_{BFAS}$	67.22	16.71	65.13	17.65	66.85	17.09	64.92	18.54
$Openness_{BFI}$	72.29	14.84	71.12	15.73	72.64	13.82	74.56	12.54
$Intellect_{BFAS}$	71.26	14.73	71.29	14.71	70.91	15.84	72.99	15.34
$Openness_{BFAS}$	75.01	15.22	74.44	16.46	74.06	15.09	76.08	14.57
Financial Aspirations	47.41	23.29	46.01	23.06	45.67	22.58	47.30	23.78
Materialism	50.46	15.11	50.37	15.49	49.84	16.13	49.31	17.01
Horizontal Collectivism	71.59	13.94	74.07	14.22	74.22	13.21	75.09	14.43
Horizontal Individualism	73.93	15.58	73.07	16.76	74.05	15.64	75.46	16.18
Mature Values Index	60.78	9.12	61.57	9.67	61.56	8.38	61.68	8.03
Unmitigated Self-Interest	33.03	15.79	30.71	15.82	29.39	15.82	29.48	16.60
Vertical Collectivism	67.10	18.08	65.93	17.92	63.95	17.62	64.83	18.78
Vertical Individualism	49.33	19.74	46.38	19.65	48.20	20.22	47.28	20.34

Table 3: Informant Sample Descriptive Statistics

								wave
		W1		W2		W3		W4
	mean	$\operatorname{sd}$	mean	$\overline{\mathrm{sd}}$	mean	$\operatorname{sd}$	mean	$\operatorname{sd}$
Social Self-Regulation	71.98	16.80	72.94	16.32	72.66	17.53	73.07	16.85
$Conscientiousness_{BFI}$	82.41	19.99	82.19	19.21	81.47	19.92	82.54	19.97
$Industriousness_{BFAS}$								
$Orderliness_{BFAS}$								
$Honesty/Propriety_{BFI}$	68.43	19.25	69.32	17.92	69.02	18.87	69.42	18.07
$Agreeableness-Six_{BFI}$	69.43	22.83	69.74	22.70	70.06	23.83	69.71	23.81
$Compassion_{BFAS}$								
$Politeness_{BFAS}$								
$Neuroticism_{BFI}$	42.71	27.21	41.30	26.04	44.50	26.27	41.77	27.81
$Volatility_{BFAS}$								
$Withdrawal_{BFAS}$								
Dynamism	66.41	16.58	67.51	16.76	65.41	16.80	65.88	17.59
$Extraversion_{BFI}$	59.45	25.22	62.61	24.68	59.23	24.74	59.55	26.27
$Assertiveness_{BFAS}$								
$Enthusiasm_{BFAS}$								
$Openness_{BFI}$	73.37	20.39	72.41	20.00	71.58	20.30	72.20	20.35
$Intellect_{BFAS}$								
$Openness_{BFAS}$								

Values over time: National

Table 4: Financial Aspirations: cross-wave correlations

	aaspfin	baspfin	caspfin	daspfin
aaspfin	1.00	0.78	0.75	0.73
baspfin	0.78	1.00	0.81	0.78
caspfin	0.75	0.81	1.00	0.78
daspfin	0.73	0.78	0.78	1.00

Table 5: Materialism: cross-wave correlations

	$aBFA\_MT$	bBFA_MT	$\mathrm{cBFA}\mathrm{\_MT}$	dBFA_MT
aBFA_MT	1.00	0.79	0.77	0.74
$bBFA\_MT$	0.79	1.00	0.82	0.78
$\mathrm{cBFA}\mathrm{\_MT}$	0.77	0.82	1.00	0.83
$\mathrm{dBFA}\mathrm{\underline{MT}}$	0.74	0.78	0.83	1.00

Table 6: Horizontal Collectivism: cross-wave correlations

	aHRZ_COL	bHRZ_COL	${\rm cHRZ\_COL}$	dHRZ_COL
aHRZ_COL	1.00	0.72	0.67	0.68
$bHRZ\_COL$	0.72	1.00	0.73	0.71
$cHRZ\_COL$	0.67	0.73	1.00	0.73
$\mathrm{dHRZ}\mathrm{\_COL}$	0.68	0.71	0.73	1.00

Table 7: Horizontal Individualism: cross-wave correlations

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	$aHRZ\_IND$	bHRZ_IND	${\rm cHRZ\_IND}$	$\mathrm{dHRZ}$ _IND
aHRZ_IND	1.00	0.56	0.54	0.53
$\rm bHRZ\_IND$	0.56	1.00	0.55	0.61
$\mathrm{cHRZ}$ _IND	0.54	0.55	1.00	0.63
$\mathrm{dHRZ}$ _IND	0.53	0.61	0.63	1.00

Table 8: Mature Values Index: cross-wave correlations

	aMVI_POMP	bMVI_POMP	cMVI_POMP	dMVI_POMP
aMVI_POMP	1.00	0.79	0.74	0.75
bMVI_POMP	0.79	1.00	0.80	0.81
$cMVI\_POMP$	0.74	0.80	1.00	0.81
$dMVI\_POMP$	0.75	0.81	0.81	1.00

 ${\bf Table~9:~Unmitigated~Self\text{-}Interest:~cross-wave~correlations}$ 

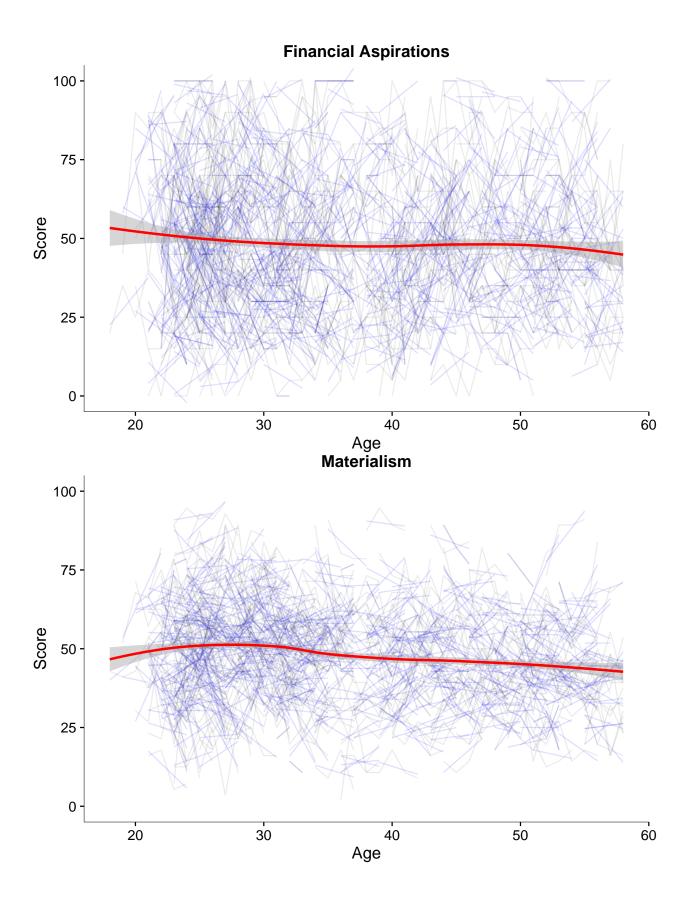
	aUSI	bUSI	cUSI	dUSI
aUSI	1.00	0.76	0.74	0.72
bUSI	0.76	1.00	0.77	0.74
cUSI	0.74	0.77	1.00	0.81
dUSI	0.72	0.74	0.81	1.00

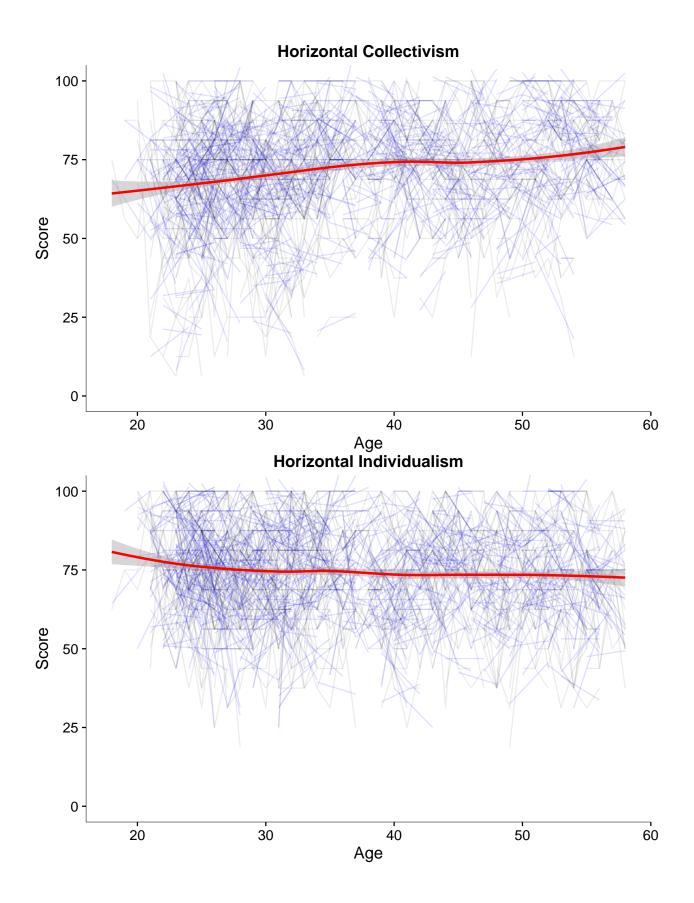
Table 10: Vertical Collectivism: cross-wave correlations						
	$aVRT\_COL$	$bVRT\_COL$	$cVRT\_COL$	$\mathrm{dVRT\_COL}$		
aVRT_COL	1.00	0.70	0.65	0.69		
$bVRT\_COL$	0.70	1.00	0.71	0.73		
$cVRT\_COL$	0.65	0.71	1.00	0.74		
$dVRT\_COL$	0.69	0.73	0.74	1.00		

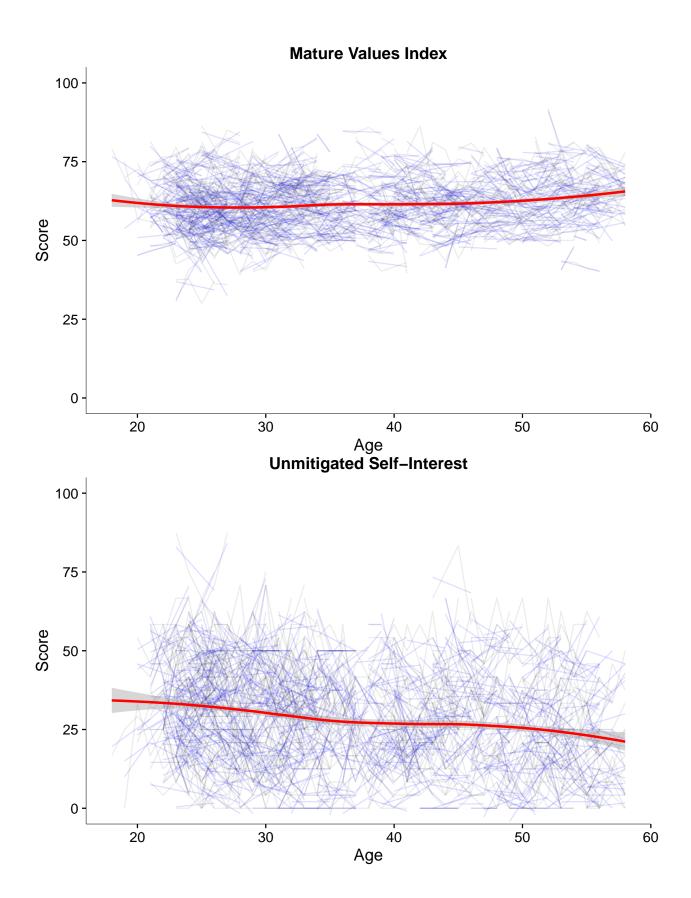
Table 11: Vertical Individualism: cross-wave correlations					
	aVRT_IND	bVRT_IND	${ m cVRT\_IND}$	dVRT_IND	
aVRT_IND	1.00	0.68	0.64	0.64	
$bVRT_{IND}$	0.68	1.00	0.70	0.71	
$\mathrm{cVRT}$ _IND	0.64	0.70	1.00	0.74	
$dVRT\_IND$	0.64	0.71	0.74	1.00	

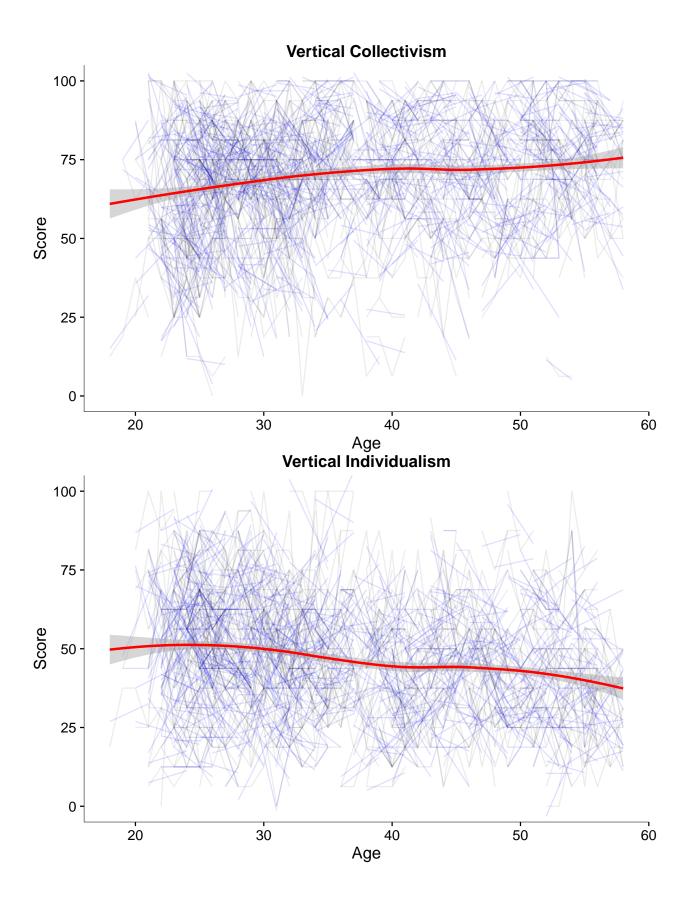
# Values over time: National - Plots

NB: Three participants have age at wave 1 that is 56 or greater. These are not shown in the below plots.









Values over time: College

Table 12: Financial Aspirations: cross-wave correlations

	aaspfin	baspfin	caspfin	daspfin
aaspfin	1.00	0.78	0.64	0.65
baspfin	0.78	1.00	0.66	0.73
caspfin	0.64	0.66	1.00	0.75
daspfin	0.65	0.73	0.75	1.00

Table 13: Materialism: cross-wave correlations

	$aBFA\_MT$	bBFA_MT	${\rm cBFA\_MT}$	dBFA_MT
aBFA_MT	1.00	0.78	0.69	0.67
$bBFA\_MT$	0.78	1.00	0.76	0.74
$\mathrm{cBFA}\mathrm{\_MT}$	0.69	0.76	1.00	0.84
$\mathrm{dBFA}\mathrm{\underline{MT}}$	0.67	0.74	0.84	1.00

Table 14: Horizontal Collectivism: cross-wave correlations

	aHRZ_COL	bHRZ_COL	${\rm cHRZ\_COL}$	$\mathrm{dHRZ}\mathrm{\_COL}$
aHRZ_COL	1.00	0.53	0.58	0.59
$\rm bHRZ\_COL$	0.53	1.00	0.67	0.58
$\mathrm{cHRZ}\_\mathrm{COL}$	0.58	0.67	1.00	0.59
$\mathrm{dHRZ}\mathrm{\_COL}$	0.59	0.58	0.59	1.00

Table 15: Horizontal Individualism: cross-wave correlations

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	$aHRZ\_IND$	bHRZ_IND	${\rm cHRZ\_IND}$	$\mathrm{dHRZ}$ _IND
aHRZ_IND	1.00	0.64	0.56	0.56
$\rm bHRZ\_IND$	0.64	1.00	0.71	0.55
$\mathrm{cHRZ}$ _IND	0.56	0.71	1.00	0.55
$\mathrm{dHRZ}$ _IND	0.56	0.55	0.55	1.00

Table 16: Mature Values Index: cross-wave correlations

	aMVI_POMP	bMVI_POMP	cMVI_POMP	dMVI_POMP
aMVI_POMP	1.00	0.80	0.75	0.75
bMVI_POMP	0.80	1.00	0.79	0.74
$cMVI\_POMP$	0.75	0.79	1.00	0.76
$dMVI\_POMP$	0.75	0.74	0.76	1.00

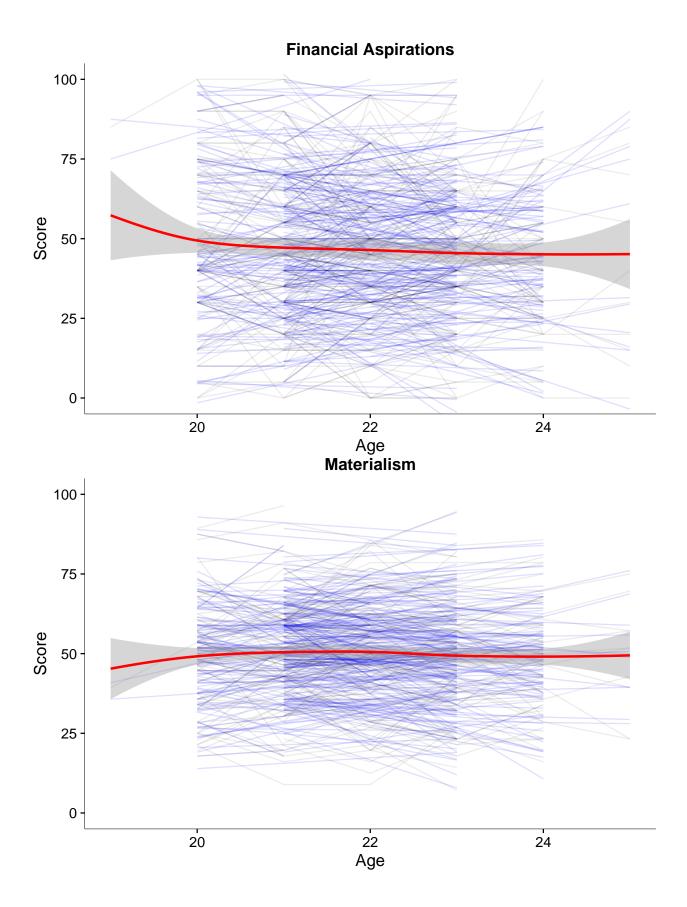
Table 17: Unmitigated Self-Interest: cross-wave correlations

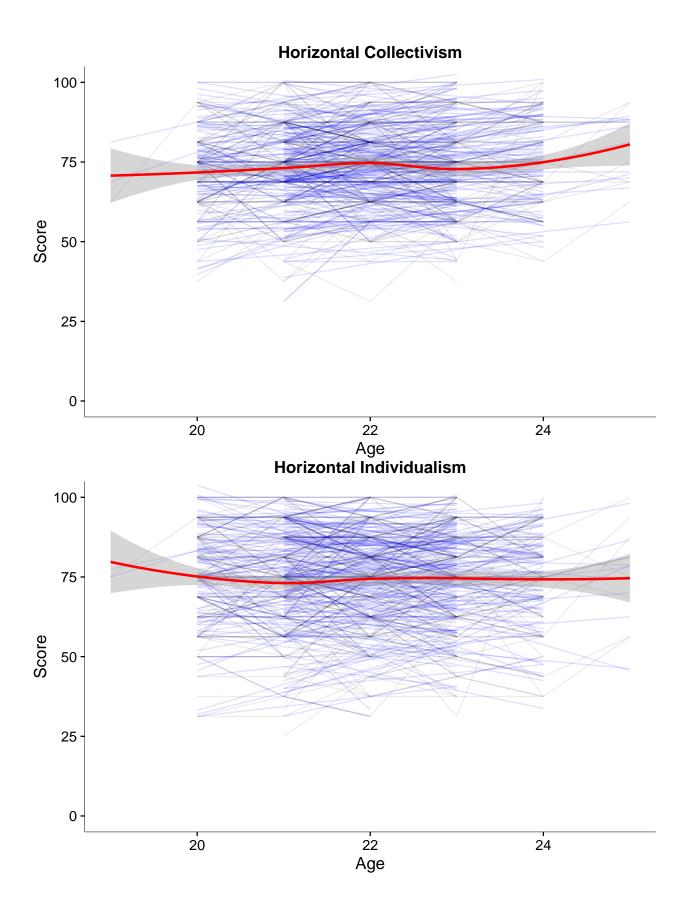
	aUSI	bUSI	cUSI	$\mathrm{dUSI}$
aUSI	1.00	0.71	0.70	0.66
bUSI	0.71	1.00	0.73	0.64
cUSI	0.70	0.73	1.00	0.72
dUSI	0.66	0.64	0.72	1.00

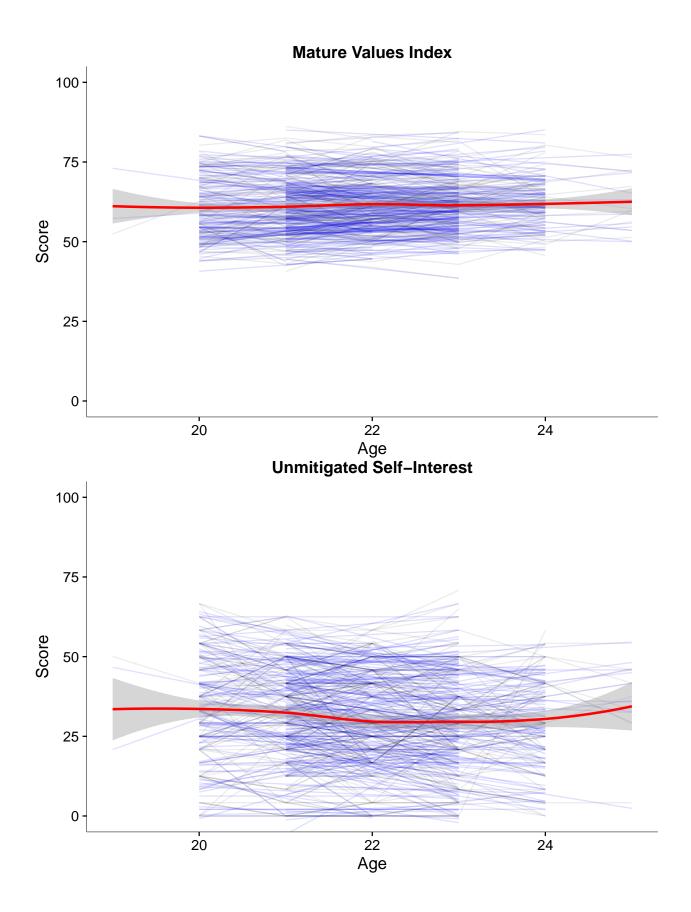
Table					
	$aVRT\_COL$	$bVRT\_COL$	${\rm cVRT\_COL}$	$\mathrm{dVRT}\_\mathrm{COL}$	
aVRT_COL	1.00	0.64	0.60	0.64	
$bVRT\_COL$	0.64	1.00	0.61	0.62	
$cVRT\_COL$	0.60	0.61	1.00	0.64	
$dVRT\_COL$	0.64	0.62	0.64	1.00	

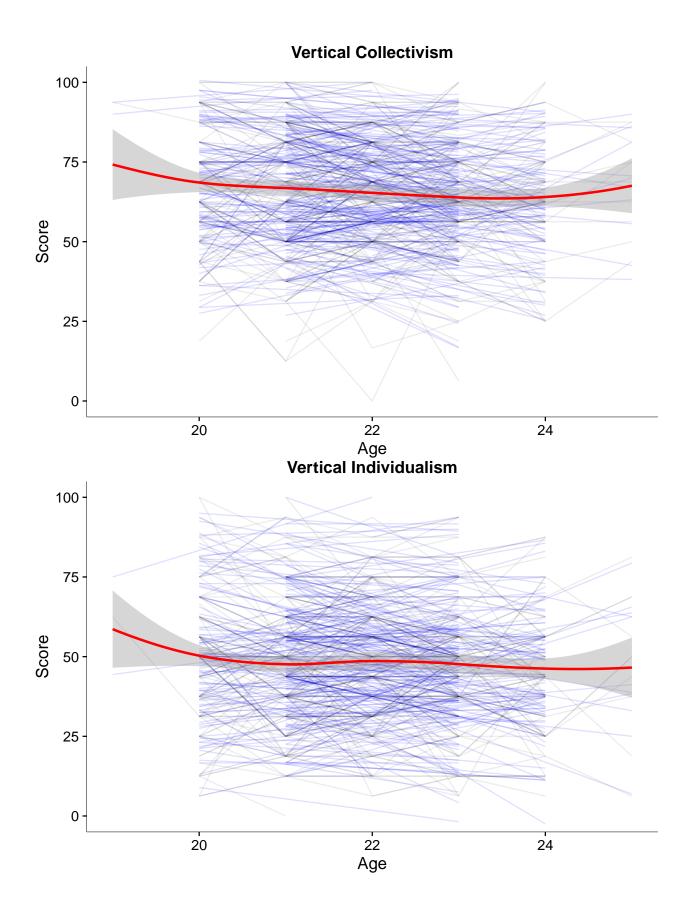
Table 19: Vertical Individualism: cross-wave correlations								
	aVRT_IND	bVRT_IND	cVRT_IND	dVRT_IND				
aVRT_IND	1.00	0.68	0.67	0.61				
$bVRT_{IND}$	0.68	1.00	0.68	0.64				
$cVRT\_IND$	0.67	0.68	1.00	0.70				
$dVRT\_IND$	0.61	0.64	0.70	1.00				

Values over time: College - Plots









# What models are these results from?

#### National

Table 20: Best MLR models, National: All non-lin-lin

pVar	vVar	modelCombo
bfi_hp8	HRZ_COL	MeanOnly_MeanOnly
I_C	MVI_POMP	MeanOnly_Lin
I_H	MVI_POMP	MeanOnly_Lin

Except for the models in the above table, all models are full linear  $\leftrightarrow$  linear, with free slope variances and corresponding covariances. Slope variance for the Mature Values Index was preferred when paired with informant reports based on univariate model fit. All BFI HP  $\leftrightarrow$  HRZ\_COL models had to fall back to MLF estimators, and thus the simplest model (no linear slope variance) was retained.

#### College

Table 21: Best MLR models, College: All Linear to Linear-Mean-Only

pVar	vVar	modelCombo
$BFA\_AC$	$BFA\_MT$	Lin_MeanOnly
$BFA\_AC$	MVI_POMP	Lin_MeanOnly
BFA_AP	$BFA\_MT$	Lin_MeanOnly
$BFA\_AP$	VRT_IND	Lin_MeanOnly
BFA_CI	VRT_IND	Lin_MeanOnly
BFA_CO	aspfin	Lin_MeanOnly
BFA_CO	MVI_POMP	Lin_MeanOnly
BFA_CO	$VRT\_COL$	Lin_MeanOnly
BFA_CO	VRT_IND	Lin_MeanOnly
$BFA\_EA$	VRT_IND	Lin_MeanOnly
$BFA\_EE$	$BFA\_MT$	Lin_MeanOnly
$BFA\_EE$	$HRZ_{IND}$	Lin_MeanOnly
$BFA\_EE$	$MVI\_POMP$	Lin_MeanOnly
$BFA_NV$	$MVI\_POMP$	Lin_MeanOnly
$BFA_NV$	VRT_IND	Lin_MeanOnly
$BFA_NW$	MVI_POMP	Lin_MeanOnly
BFA_OI	$HRZ_{IND}$	Lin_MeanOnly
BFA_OI	$MVI\_POMP$	Lin_MeanOnly
BFA_OI	USI	Lin_MeanOnly
BFI_A6	$VRT\_COL$	Lin_MeanOnly
BFI_C	$BFA\_MT$	Lin_MeanOnly
BFI_C	MVI_POMP	Lin_MeanOnly
BFI_C	$VRT\_COL$	Lin_MeanOnly
$BFI\_E$	MVI_POMP	Lin_MeanOnly
bfi_hp8	$BFA\_MT$	Lin_MeanOnly
bfi_hp8	MVI_POMP	Lin_MeanOnly
BFI_N	$HRZ_{IND}$	Lin_MeanOnly
$BFI_N$	MVI_POMP	Lin_MeanOnly

pVar	vVar	modelCombo
BFI_O	HRZ_IND	Lin_MeanOnly
BFI_O	MVI_POMP	Lin_MeanOnly
BFI_O	USI	Lin_MeanOnly
BFI_O	$VRT\_COL$	Lin_MeanOnly
BFI_O	$VRT_{IND}$	Lin_MeanOnly
$D\_SCALE$	$HRZ_{IND}$	Lin_MeanOnly
$D\_SCALE$	USI	Lin_MeanOnly
$S\_SCALE$	$BFA\_MT$	Lin_MeanOnly
$S\_SCALE$	$HRZ_{IND}$	Lin_MeanOnly
S_SCALE	MVI_POMP	Lin_MeanOnly

Table 22: Best MLR models, College: Other non-lin-lin

pVar	vVar	modelCombo
BFA_AP	HRZ_IND	MeanOnly_Lin
BFA_AP	MVI_POMP	MeanOnly_Lin
BFA_AP	USI	MeanOnly_Lin
BFA_CI	MVI_POMP	MeanOnly_Lin
$BFA\_NV$	$HRZ_{IND}$	MeanOnly_Lin
BFA_OO	aspfin	MeanOnly_Lin
BFA_OO	$BFA\_MT$	$MeanOnly\_MeanOnly$
BFA_OO	USI	MeanOnly_MeanOnly
$BFI\_A6$	aspfin	MeanOnly_Lin
BFI_A6	$BFA\_MT$	MeanOnly_MeanOnly
BFI_A6	HRZ_IND	MeanOnly_MeanOnly
bfi_hp8	$HRZ\_COL$	MeanOnly_MeanOnly
BFI_O	$BFA\_MT$	MeanOnly_MeanOnly
BFI_O	$HRZ\_COL$	MeanOnly_Lin
D_SCALE	$BFA\_MT$	$MeanOnly\_MeanOnly$

Except for the models in the above tables, all models are full linear  $\leftrightarrow$  linear, with free slope variances and corresponding covariances. For the college sample, the decision was made to retain slope variance for personality variables when possible.

## **Parameter Summaries**

The tables summarize the results of the models.

Table 23: Auto-Regressive Associations Between **Financial Aspirations** and Personality Scales, Accounting for Age

	National Sample				;	Student	Sample	Informant Sample				
	$P \to V$	$V \to P$	$\mathbf{r}_{P_iV_i}$	$r_{P_sV_s}$	$P \to V$	$V \to P$	$\mathbf{r}_{P_iV_i}$	$r_{P_sV_s}$	$P \to V$	$V \to P$	$r_{P_iV_i}$	$\mathrm{r}_{P_sV_s}$
Social Self-Regulation	-0.06	-0.04	0.03	0.16	-0.07	-0.06	0.15	0.28	-0.04	0.03	0.03	-0.67
$Conscientiousness_{BFI}$	0.03	-0.02	0.10	0.06	-0.08	-0.03	0.28	0.27	0.01	0.02	-0.06	-0.45
$Industriousness_{BFAS}$	0.11	-0.03	0.05	0.23	0.00	-0.08	0.45	0.30				
$Orderliness_{BFAS}$	0.00	-0.04	0.24	0.14	-0.09	0.01	0.17	NA				
$Honesty/Propriety_{BFI}$	-0.05	-0.00	-0.21	-0.02	-0.07	-0.08	0.20	0.55	-0.04	0.03	-0.05	-0.44
$Agreeableness-Six_{BFI}$	-0.04	-0.01	-0.15	-0.05	-0.12	-0.09	0.01	NA	-0.01	0.05	0.05	-0.64
$Compassion_{BFAS}$	0.06	-0.03	-0.26	-0.67	-0.03	-0.01	-0.16	0.18				
$Politeness_{BFAS}$	-0.01	-0.04	-0.14	-0.50	-0.11	-0.08	-0.17	0.18				
$Neuroticism_{BFI}$	-0.05	0.05	-0.07	0.29	0.01	-0.07	0.02	0.49	-0.01	-0.11	-0.01	0.62
$Volatility_{BFAS}$	0.01	0.03	-0.02	0.01	0.17	-0.02	0.05	0.53				
$Withdrawal_{BFAS}$	-0.03	-0.02	0.06	0.04	0.03	0.03	-0.15	0.32				
Dynamism	0.06	-0.01	0.24	-0.06	0.05	0.09	0.01	-0.29	0.06	0.07	-0.25	-0.49
$Extraversion_{BFI}$	-0.01	-0.03	0.25	0.54	0.10	0.10	-0.06	-0.29	0.06	0.10	-0.19	-0.05
$Assertiveness_{BFAS}$	0.02	-0.04	0.25	0.00	0.06	0.02	0.17	0.06				
$Enthusiasm_{BFAS}$	0.05	-0.00	0.01	0.28	-0.01	0.00	-0.10	-0.18				
$Openness_{BFI}$	0.06	-0.01	-0.05	-0.14	0.02	0.05	-0.42	-0.55	-0.01	0.04	-0.23	-0.47
$Intellect_{BFAS}$	-0.02	-0.03	0.01	-0.65	-0.01	0.01	-0.08	0.08				
$Openness_{BFAS}$	-0.02	-0.04	-0.03	-0.03	-0.24	-0.02	-0.11	NA				

 ${\bf Table~24:~Auto-Regressive~Associations~Between~{\bf Materialism~and~Personality~Scales,~Accounting~for~Age}$ 

		N	ational S	Sample		St	tudent S	Sample	Informant Sample				
	$P \to V$	$V \to P$	$\mathbf{r}_{P_iV_i}$	$\mathbf{r}_{P_sV_s}$	$P \to V$	$V \to P$	$\mathbf{r}_{P_iV_i}$	${ m r}_{P_sV_s}$	$P \to V$	$V \to P$	$\mathbf{r}_{P_iV_i}$	$\mathbf{r}_{P_sV_s}$	
Social Self-Regulation	-0.06	-0.11	-0.08	-0.46	-0.08	-0.08	0.00	NA	0.00	0.07	-0.14	-0.54	
$Conscientiousness_{BFI}$	-0.03	-0.07	-0.01	0.13	0.02	-0.11	0.03	NA	-0.04	-0.11	0.07	0.16	
$Industriousness_{BFAS}$	0.04	0.01	-0.19	-0.77	-0.04	-0.19	0.44	0.61					
$Orderliness_{BFAS}$	-0.07	-0.09	0.39	0.12	0.13	-0.08	0.31	0.58					
$Honesty/Propriety_{BFI}$	-0.03	-0.10	-0.15	-0.43	0.07	0.05	-0.21	NA	0.03	0.13	-0.22	-0.64	
$Agreeableness-Six_{BFI}$	-0.07	-0.11	-0.24	-0.32	-0.09	-0.11	-0.10	NA	0.01	0.01	-0.12	-0.67	
$Compassion_{BFAS}$	-0.04	-0.07	-0.02	-0.36	-0.09	-0.07	0.07	NA					
$Politeness_{BFAS}$	-0.03	-0.05	-0.18	-0.67	-0.12	-0.20	0.09	NA					
$Neuroticism_{BFI}$	-0.00	0.08	0.27	0.48	-0.09	-0.12	0.50	0.88	-0.01	0.07	0.09	0.22	
$Volatility_{BFAS}$	-0.01	0.07	0.37	0.48	-0.05	-0.13	0.68	0.45					
$Withdrawal_{BFAS}$	-0.02	0.02	0.38	0.53	-0.13	0.04	0.40	0.06					
Dynamism	0.01	-0.01	-0.08	0.04	0.01	0.02	-0.00	NA	-0.04	-0.04	0.04	-0.02	
$Extraversion_{BFI}$	-0.05	0.03	0.07	0.16	0.01	-0.07	0.14	0.56	-0.04	-0.10	0.08	0.07	
$Assertiveness_{BFAS}$	-0.04	-0.09	0.15	0.12	-0.03	-0.04	0.18	0.62					
$Enthusiasm_{BFAS}$	-0.03	-0.03	0.07	0.23	-0.01	-0.06	0.12	NA					
$Openness_{BFI}$	-0.01	-0.10	0.02	0.34	-0.03	0.02	-0.23	NA	-0.01	0.04	-0.05	-0.21	
$Intellect_{BFAS}$	-0.07	-0.06	0.01	-0.18	-0.13	0.04	0.03	0.09					
Openness <sub>BFAS</sub>	-0.05	-0.03	0.01	0.22	-0.12	-0.08	0.03	NA					

 $\hbox{ Table 25: Auto-Regressive Associations Between \ \textbf{Horizontal Collectivism} and Personality Scales, Accounting for Age } \\$ 

		N	ational S	Sample		St	tudent S	Sample	Informant Sample				
	$P \to V$	$V \to P$	$r_{P_iV_i}$	$r_{P_sV_s}$	$P \to V$	$V \to P$	$r_{P_iV_i}$	$r_{P_sV_s}$	$P \to V$	$V \to P$	$r_{P_iV_i}$	$r_{P_sV_s}$	
Social Self-Regulation	0.10	0.06	0.48	0.03	0.03	-0.09	0.60	0.46	0.07	-0.03	0.37	-0.38	
$Conscientiousness_{BFI}$	0.00	0.03	0.29	0.36	-0.11	-0.02	0.19	0.04	0.02	-0.01	0.27	-0.12	
$Industriousness_{BFAS}$	-0.01	0.02	0.32	0.45	-0.04	-0.01	0.02	-0.28					
$Orderliness_{BFAS}$	0.04	0.06	0.03	-0.07	-0.07	0.02	0.18	0.61					
$Honesty/Propriety_{BFI}$	0.03	0.06	0.31	NA	-0.08	-0.13	0.54	NA	0.09	-0.04	0.25	-0.78	
$Agreeableness-Six_{BFI}$	0.07	0.08	0.45	-0.51	-0.00	-0.07	0.23	-0.45	0.03	-0.08	0.50	0.21	
$Compassion_{BFAS}$	0.07	0.02	0.54	0.60	0.10	-0.01	0.64	0.43					
$Politeness_{BFAS}$	0.04	-0.02	0.52	-0.42	-0.03	-0.12	0.62	0.53					
$Neuroticism_{BFI}$	-0.06	-0.05	-0.13	-0.42	-0.01	0.07	0.09	0.74	-0.05	-0.06	-0.08	0.02	
$Volatility_{BFAS}$	-0.01	-0.01	-0.35	-0.43	0.07	0.16	-0.46	0.64					
$Withdrawal_{BFAS}$	-0.04	-0.04	-0.23	0.04	0.02	0.01	0.01	0.79					
Dynamism	0.03	0.05	0.24	0.85	0.17	0.01	-0.11	-0.87	-0.03	-0.04	0.37	0.59	
Extraversion <sub>BFI</sub>	0.00	0.03	0.30	0.84	0.05	0.03	-0.02	-0.61	0.00	0.08	0.27	0.81	
Assertiveness <sub>BFAS</sub>	0.01	0.04	0.08	0.81	0.08	0.01	0.15	0.46					
$Enthusiasm_{BFAS}$	0.02	0.02	0.48	0.73	0.04	-0.02	0.17	-0.54					
$Openness_{BFI}$	0.00	0.04	0.07	0.71	0.21	0.04	-0.02	NA	-0.03	-0.14	0.25	0.13	
$Intellect_{BFAS}$	-0.10	-0.08	0.35	0.03	0.05	-0.01	0.14	0.11					
Openness <sub>BFAS</sub>	0.01	0.04	0.17	0.02	0.04	0.03	0.44	0.64					

 $\hbox{ Table 26: Auto-Regressive Associations Between \ \textbf{Horizontal Individualism} \ and \ Personality \ Scales, \ Accounting for \ Age }$ 

		Nε	tional S	Sample		St	tudent S	Sample	Informant Sample				
	$P \to V$	$V \to P$	$\mathbf{r}_{P_iV_i}$	$r_{P_sV_s}$	$P \to V$	$V \to P$	$\mathbf{r}_{P_iV_i}$	$\mathrm{r}_{P_sV_s}$	$P \to V$	$V \to P$	$\mathbf{r}_{P_iV_i}$	$r_{P_sV_s}$	
Social Self-Regulation	-0.10	0.01	0.09	0.73	0.11	-0.02	-0.05	NA	-0.01	-0.06	-0.09	-0.38	
$Conscientiousness_{BFI}$	-0.02	0.03	0.21	0.56	0.05	-0.06	0.22	0.61	-0.04	-0.04	0.10	0.36	
$Industriousness_{BFAS}$	0.01	0.04	0.13	0.76	-0.07	-0.12	0.60	0.72					
$Orderliness_{BFAS}$	0.03	-0.01	0.09	0.82	0.17	-0.09	0.18	0.33					
$Honesty/Propriety_{BFI}$	-0.07	-0.02	0.06	0.59	-0.00	-0.07	0.21	0.75	0.01	-0.07	-0.14	-0.53	
$Agreeableness-Six_{BFI}$	-0.04	-0.02	-0.13	0.40	-0.08	-0.13	0.17	NA	0.01	-0.10	-0.13	-0.44	
$Compassion_{BFAS}$	-0.04	0.01	-0.08	0.44	0.13	-0.01	0.06	0.68					
$Politeness_{BFAS}$	-0.01	-0.06	-0.02	0.56	0.01	-0.07	-0.02	NA					
$Neuroticism_{BFI}$	-0.05	-0.06	0.07	0.39	-0.05	-0.03	0.29	NA	0.02	-0.06	-0.04	0.13	
$Volatility_{BFAS}$	-0.01	-0.01	0.01	0.24	-0.16	-0.02	0.03	NA					
$Withdrawal_{BFAS}$	-0.05	-0.08	0.08	0.41	0.01	-0.00	-0.11	-0.17					
Dynamism	-0.02	0.01	0.19	0.32	0.31	0.10	-0.46	NA	-0.03	-0.00	-0.02	-0.39	
$Extraversion_{BFI}$	-0.00	-0.02	0.11	0.26	0.02	-0.05	0.16	0.57	-0.04	0.01	-0.00	-0.09	
$Assertiveness_{BFAS}$	0.04	0.01	0.12	0.03	0.04	-0.04	0.28	0.06					
$Enthusiasm_{BFAS}$	0.02	-0.00	-0.14	0.29	-0.02	-0.07	-0.05	NA					
$Openness_{BFI}$	-0.00	-0.01	0.18	0.70	0.28	0.09	-0.40	NA	-0.00	-0.01	-0.01	-0.54	
$Intellect_{BFAS}$	-0.01	0.01	0.24	0.07	-0.10	-0.01	0.40	NA					
$Openness_{BFAS}$	-0.05	-0.05	0.23	0.74	-0.04	-0.04	0.39	0.35					

Table 27: Auto-Regressive Associations Between **Mature Values Index** and Personality Scales, Accounting for Age

		N	ational S	Sample		St	tudent S	Sample	Informant Sample				
	$P \to V$	$V \to P$	$\mathbf{r}_{P_iV_i}$	$r_{P_sV_s}$	$P \to V$	$V \to P$	$\mathrm{r}_{P_iV_i}$	$r_{P_sV_s}$	$P \to V$	$V \to P$	$\mathbf{r}_{P_iV_i}$	$\mathrm{r}_{P_sV_s}$	
Social Self-Regulation	0.03	0.08	0.12	0.00	-0.01	-0.02	0.50	NA	0.00	-0.07	0.03	0.64	
$Conscientiousness_{BFI}$	0.02	0.04	-0.04	-0.10	-0.04	-0.08	0.35	NA	-0.00	-0.14	0.20	NA	
$Industriousness_{BFAS}$	-0.01	0.04	-0.05	-0.18	-0.03	-0.03	0.02	NA					
$Orderliness_{BFAS}$	0.00	-0.03	-0.25	0.00	0.05	0.07	-0.34	NA					
Honesty/Propriety <sub>BFI</sub>	-0.01	0.10	0.30	-0.48	0.04	0.22	-0.11	NA	0.01	-0.20	0.17	NA	
$Agreeableness-Six_{BFI}$	0.00	0.05	0.27	-0.03	-0.03	-0.03	0.46	0.58	0.01	-0.00	-0.04	0.79	
$Compassion_{BFAS}$	0.00	0.13	0.37	0.57	0.02	0.01	0.49	NA					
$Politeness_{BFAS}$	-0.02	0.06	0.34	0.69	0.03	-0.01	0.50	NA					
$Neuroticism_{BFI}$	0.01	-0.15	0.04	0.16	-0.01	0.14	-0.01	NA	-0.01	-0.14	0.21	-0.32	
$Volatility_{BFAS}$	-0.02	-0.09	-0.01	-0.13	0.01	-0.05	-0.19	NA					
$Withdrawal_{BFAS}$	-0.02	-0.04	0.03	0.06	-0.04	-0.04	0.12	NA					
Dynamism	-0.01	-0.05	0.01	0.18	-0.02	0.04	0.05	0.07	0.01	-0.03	0.15	0.62	
$Extraversion_{BFI}$	-0.01	0.05	-0.11	-0.52	-0.04	-0.19	0.14	NA	0.01	-0.04	-0.01	0.61	
$Assertiveness_{BFAS}$	0.02	0.13	-0.18	-0.32	-0.03	-0.12	-0.05	-0.49					
$Enthusiasm_{BFAS}$	0.01	-0.01	-0.04	-0.04	-0.05	-0.19	0.42	NA					
$Openness_{BFI}$	-0.01	-0.03	0.46	0.38	-0.02	0.14	0.52	NA	0.01	-0.02	0.34	0.39	
$Intellect_{BFAS}$	0.02	0.05	0.16	0.77	0.03	-0.13	0.36	NA					
$Openness_{BFAS}$	0.01	0.13	0.45	0.69	0.09	0.08	0.54	-0.02					

 $\begin{tabular}{ll} Table~28:~Auto-Regressive~Associations~Between~{\bf Unmitigated~Self-Interest}~and~Personality~Scales,~Accounting~for~Age \\ \end{tabular}$ 

		N	ational S	Sample		St	tudent S	Sample	Informant Sample				
	$P \to V$	$V \to P$	$\mathbf{r}_{P_iV_i}$	$\mathbf{r}_{P_sV_s}$	$P \to V$	$V \to P$	$\mathbf{r}_{P_iV_i}$	${ m r}_{P_sV_s}$	$P \to V$	$V \to P$	$\mathbf{r}_{P_iV_i}$	$\mathbf{r}_{P_sV_s}$	
Social Self-Regulation	-0.05	-0.06	-0.10	-0.07	0.17	-0.03	-0.40	-0.47	-0.03	-0.05	-0.04	0.08	
$Conscientiousness_{BFI}$	-0.08	-0.08	0.23	-0.47	0.03	-0.00	-0.27	-0.39	-0.03	-0.03	-0.09	-0.16	
$Industriousness_{BFAS}$	0.00	0.03	0.02	-0.61	0.00	-0.18	0.36	0.54					
$Orderliness_{BFAS}$	-0.03	-0.08	0.23	0.38	-0.05	0.17	-0.10	0.03					
$Honesty/Propriety_{BFI}$	-0.05	-0.09	-0.19	0.37	0.19	0.10	-0.58	0.02	-0.03	-0.01	-0.15	-0.11	
$Agreeableness-Six_{BFI}$	0.06	-0.04	-0.35	-0.21	-0.08	0.01	0.06	0.45	-0.01	-0.10	0.06	-0.38	
$Compassion_{BFAS}$	-0.01	-0.03	-0.41	-0.56	-0.11	-0.17	0.13	0.59					
$Politeness_{BFAS}$	0.00	-0.04	-0.30	-0.55	-0.05	-0.00	-0.33	NA					
$Neuroticism_{BFI}$	-0.07	0.01	0.16	0.63	-0.18	-0.03	0.33	0.48	0.02	0.08	-0.12	0.30	
$Volatility_{BFAS}$	-0.04	0.03	0.22	0.48	-0.09	-0.05	0.44	0.60					
$Withdrawal_{BFAS}$	-0.06	-0.03	0.22	0.29	-0.12	-0.13	0.39	0.20					
Dynamism	-0.01	-0.04	0.15	-0.64	0.01	-0.00	0.10	NA	-0.01	0.03	-0.09	-0.29	
$Extraversion_{BFI}$	0.03	0.01	0.04	0.18	-0.06	-0.15	0.50	0.65	-0.01	0.01	0.04	-0.22	
$Assertiveness_{BFAS}$	-0.02	-0.02	0.12	0.07	0.01	0.05	-0.14	-0.20					
$Enthusiasm_{BFAS}$	0.04	0.02	-0.12	0.08	-0.09	-0.08	0.33	-0.03					
$Openness_{BFI}$	-0.03	-0.07	-0.10	-0.67	0.05	0.02	-0.27	NA	0.00	0.03	-0.20	-0.39	
$Intellect_{BFAS}$	-0.07	-0.05	-0.08	-0.11	-0.06	-0.10	-0.06	NA					
$Openness_{BFAS}$	-0.05	-0.06	-0.11	-0.38	-0.05	-0.07	-0.18	NA					

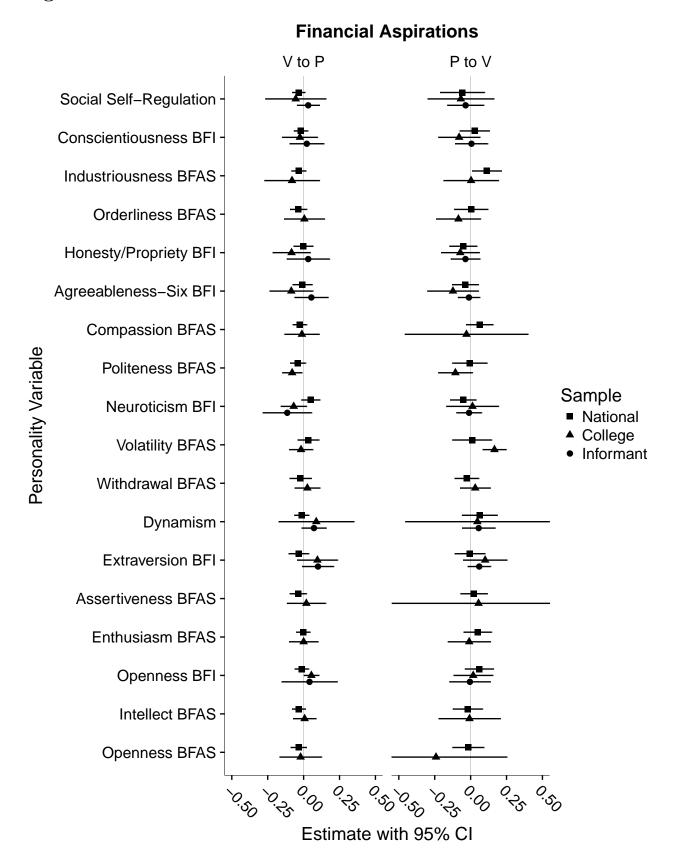
Table 29: Auto-Regressive Associations Between **Vertical Collectivism** and Personality Scales, Accounting for Age

		N	ational S	Sample		St	tudent S	Sample	Informant Sample				
	$P \rightarrow V$	$V \to P$	$r_{P_iV_i}$	$r_{P_sV_s}$	$P \to V$	$V \to P$	$r_{P_iV_i}$	$r_{P_sV_s}$	$P \to V$	$V \to P$	$\mathbf{r}_{P_iV_i}$	$r_{P_sV_s}$	
Social Self-Regulation	0.05	0.01	0.38	0.54	0.21	-0.10	0.39	0.07	-0.03	-0.02	0.42	-0.65	
$Conscientiousness_{BFI}$	-0.01	0.03	0.20	0.53	-0.07	-0.10	0.24	NA	-0.05	-0.05	0.29	-0.37	
$Industriousness_{BFAS}$	0.03	0.01	0.25	0.00	0.09	-0.17	0.41	0.48					
$Orderliness_{BFAS}$	0.04	-0.01	0.19	0.78	-0.08	0.03	0.12	NA					
Honesty/Propriety <sub>BFI</sub>	0.00	0.02	0.24	0.41	0.07	-0.06	0.38	0.35	-0.02	-0.06	0.39	-0.74	
$Agreeableness-Six_{BFI}$	0.08	0.03	0.10	0.09	-0.03	-0.08	0.15	NA	0.03	0.05	0.26	-0.47	
$Compassion_{BFAS}$	0.05	0.01	0.25	-0.13	0.30	0.03	0.04	0.55					
Politeness <sub>BFAS</sub>	-0.03	0.01	0.43	-0.34	0.10	-0.05	0.26	0.56					
$Neuroticism_{BFI}$	-0.02	0.00	-0.05	-0.52	0.18	0.11	-0.24	-0.33	0.03	-0.10	-0.12	0.27	
$Volatility_{BFAS}$	0.01	0.05	-0.21	-0.09	-0.03	-0.03	0.08	0.58					
$Withdrawal_{BFAS}$	-0.04	-0.03	0.04	0.30	0.09	0.03	-0.07	-0.08					
Dynamism	-0.06	0.00	0.16	0.38	0.14	0.08	-0.18	-0.54	0.04	0.09	-0.23	-0.21	
Extraversion <sub>BFI</sub>	-0.08	-0.01	0.20	0.21	0.05	-0.02	0.08	0.48	-0.01	0.10	-0.03	-0.14	
Assertiveness <sub>BFAS</sub>	-0.04	-0.00	0.11	0.04	0.12	-0.00	0.13	0.58					
$Enthusiasm_{BFAS}$	0.03	0.03	0.19	-0.55	0.05	-0.09	0.15	-0.39					
Openness <sub>BFI</sub>	-0.02	0.02	-0.07	0.27	0.15	0.00	-0.24	NA	0.06	0.07	-0.37	-0.27	
$Intellect_{BFAS}$	-0.03	-0.03	0.07	-0.38	0.05	-0.02	0.21	-0.10					
$Openness_{BFAS}$	0.02	0.02	-0.02	0.26	0.25	0.05	-0.17	0.18					

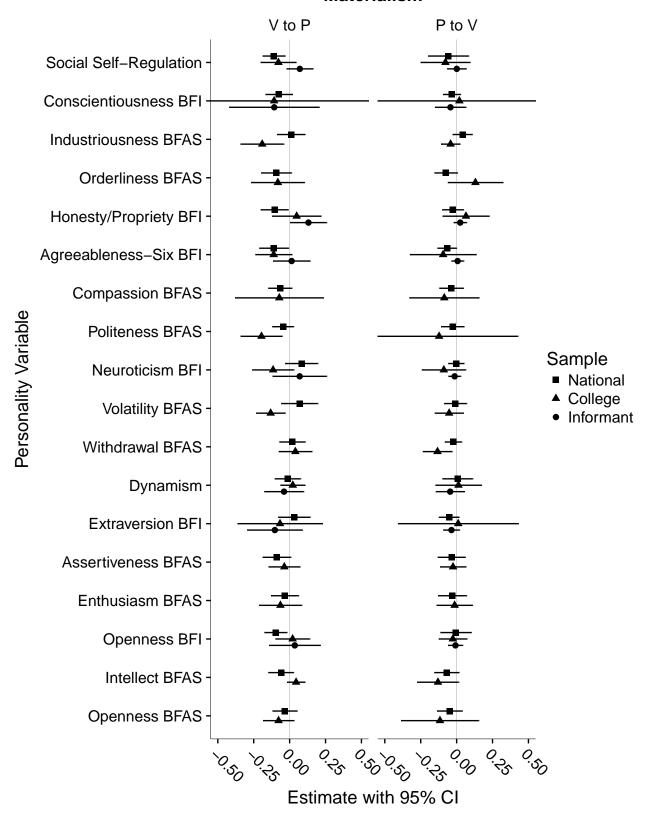
 $\hbox{ Table 30: Auto-Regressive Associations Between } \textbf{Vertical Individualism} \ \hbox{and Personality Scales, Accounting for Age} \\$ 

		N	ational S	Sample		S	Student S	Sample	Informant Sample				
	$P \to V$	$V \to P$	$\mathbf{r}_{P_iV_i}$	$\mathbf{r}_{P_sV_s}$	$P \to V$	$V \to P$	$\mathbf{r}_{P_iV_i}$	$\mathbf{r}_{P_sV_s}$	$P \to V$	$V \to P$	$\mathbf{r}_{P_iV_i}$	$\mathbf{r}_{P_sV_s}$	
Social Self-Regulation	-0.07	-0.02	-0.20	0.04	0.06	0.12	-0.76	-0.27	-0.02	-0.01	-0.06	-0.31	
$Conscientiousness_{BFI}$	0.03	0.03	-0.07	0.43	0.10	-0.01	0.02	0.52	0.01	0.01	-0.13	0.20	
$Industriousness_{BFAS}$	0.00	0.03	-0.04	0.47	0.10	-0.02	-0.00	NA					
$Orderliness_{BFAS}$	0.03	-0.00	0.07	0.35	0.10	0.07	0.06	NA					
$Honesty/Propriety_{BFI}$	-0.03	-0.03	-0.31	0.02	0.15	0.11	-0.55	0.01	-0.02	-0.11	0.05	-0.35	
$Agreeableness-Six_{BFI}$	-0.05	-0.01	-0.27	-0.42	-0.01	0.01	-0.56	-0.23	-0.03	-0.06	0.03	-0.49	
$Compassion_{BFAS}$	-0.01	-0.09	-0.22	-0.74	0.09	0.02	-0.44	0.04					
$Politeness_{BFAS}$	-0.05	-0.09	-0.32	-0.58	-0.16	-0.04	-0.30	NA					
$Neuroticism_{BFI}$	0.03	0.04	0.00	0.57	0.04	0.03	-0.10	-0.42	-0.04	0.00	0.02	0.16	
$Volatility_{BFAS}$	0.11	0.08	-0.03	0.05	0.01	-0.04	0.30	NA					
$Withdrawal_{BFAS}$	-0.01	-0.03	0.17	-0.12	0.00	0.01	-0.03	-0.49					
Dynamism	-0.03	-0.01	0.21	-0.46	0.09	-0.03	0.01	0.40	-0.08	-0.02	-0.03	-0.53	
$Extraversion_{BFI}$	0.01	-0.01	0.13	0.16	0.01	-0.04	0.10	0.71	-0.08	-0.04	0.14	-0.26	
$Assertiveness_{BFAS}$	0.02	0.00	0.17	-0.26	0.07	0.05	-0.04	NA					
$Enthusiasm_{BFAS}$	0.00	0.00	-0.05	-0.18	-0.16	-0.17	0.38	0.80					
$Openness_{BFI}$	-0.02	-0.05	-0.01	-0.51	0.03	0.01	-0.25	NA	-0.01	0.01	-0.23	-0.46	
$Intellect_{BFAS}$	-0.08	-0.07	0.15	-0.71	0.01	0.04	-0.17	-0.36					
Openness <sub>BFAS</sub>	-0.13	-0.09	0.05	-0.45	0.08	0.03	-0.36	0.12					

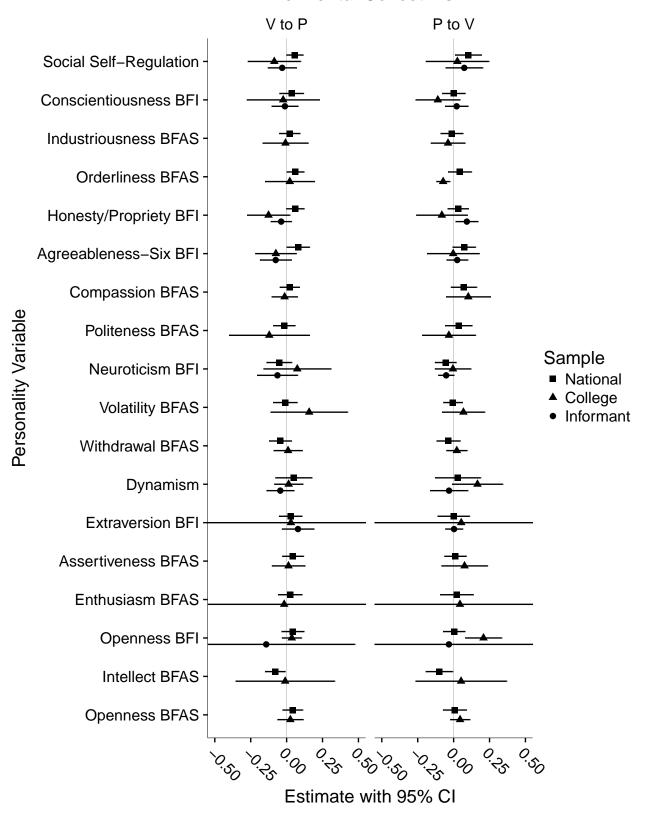
# Figures



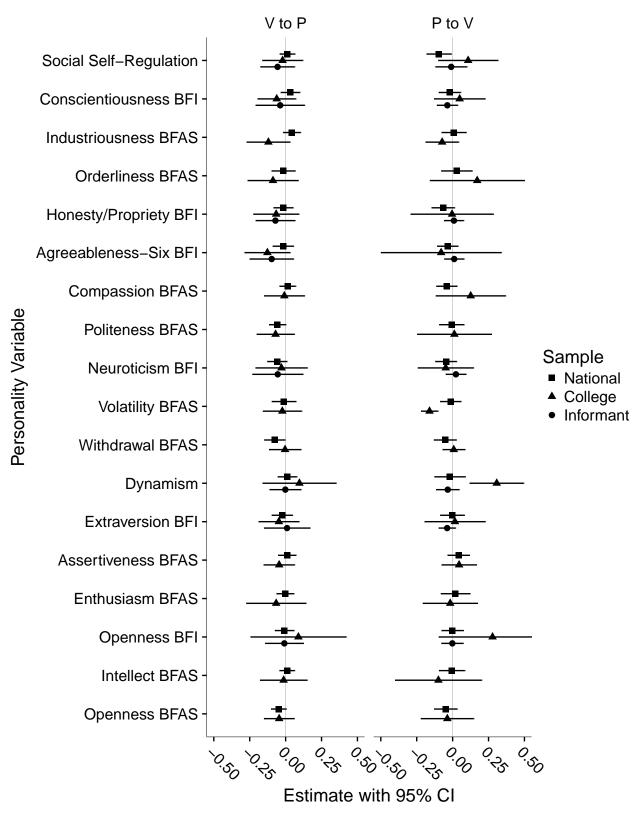
#### **Materialism**



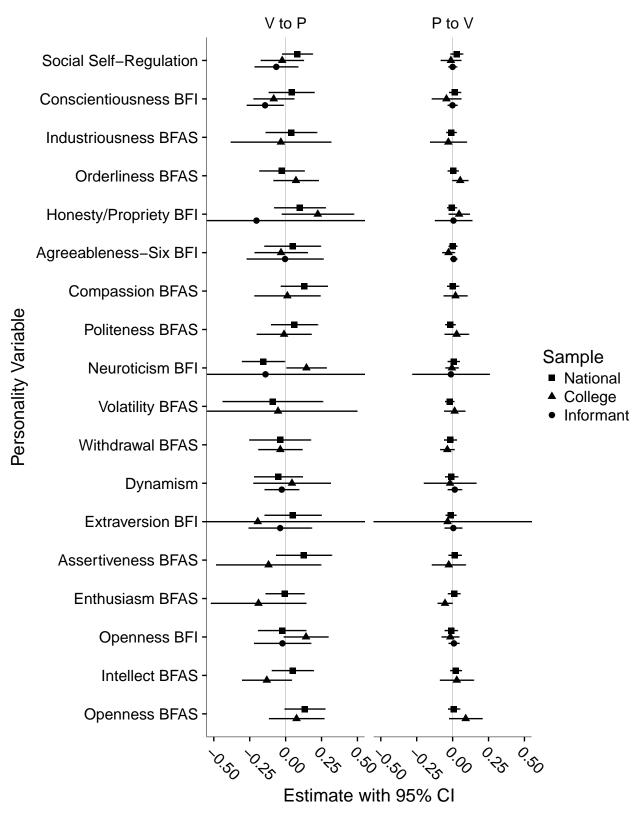
#### **Horizontal Collectivism**



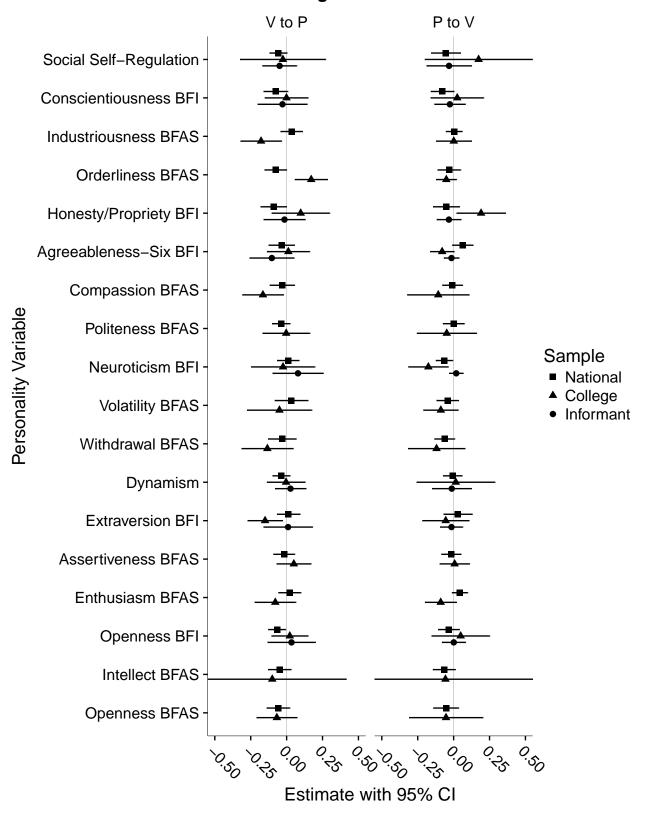
#### **Horizontal Individualism**



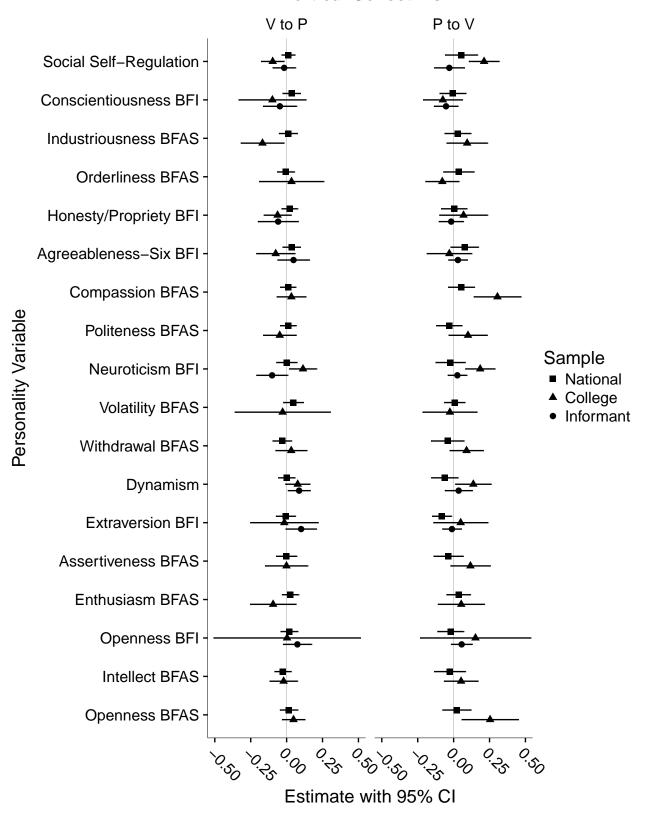
#### **Mature Values Index**



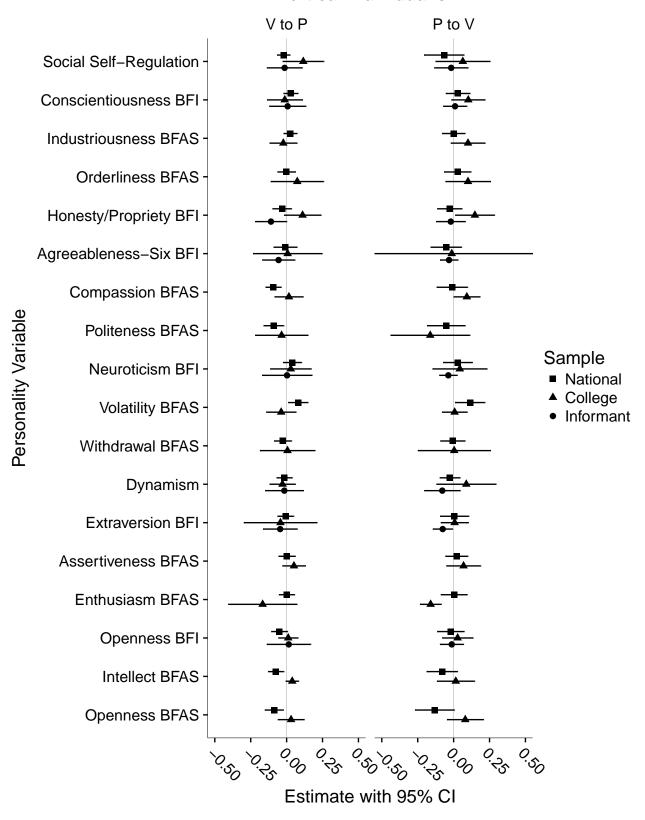
## **Unmitigated Self-Interest**



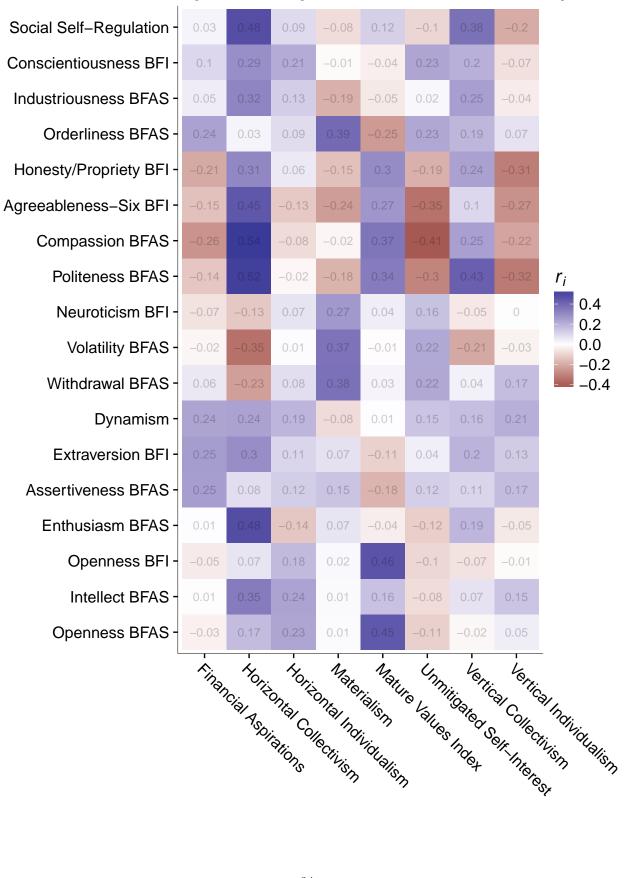
#### **Vertical Collectivism**



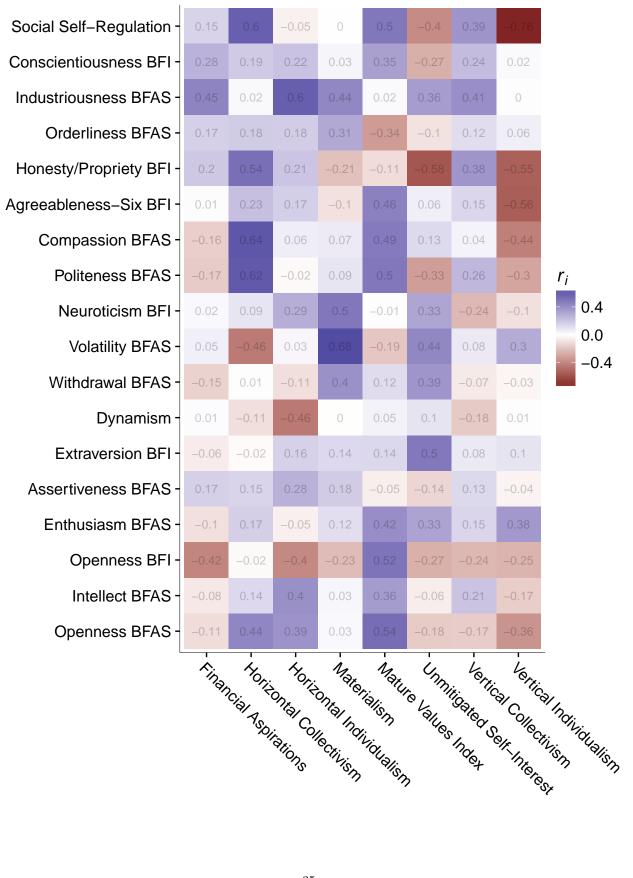
#### **Vertical Individualism**



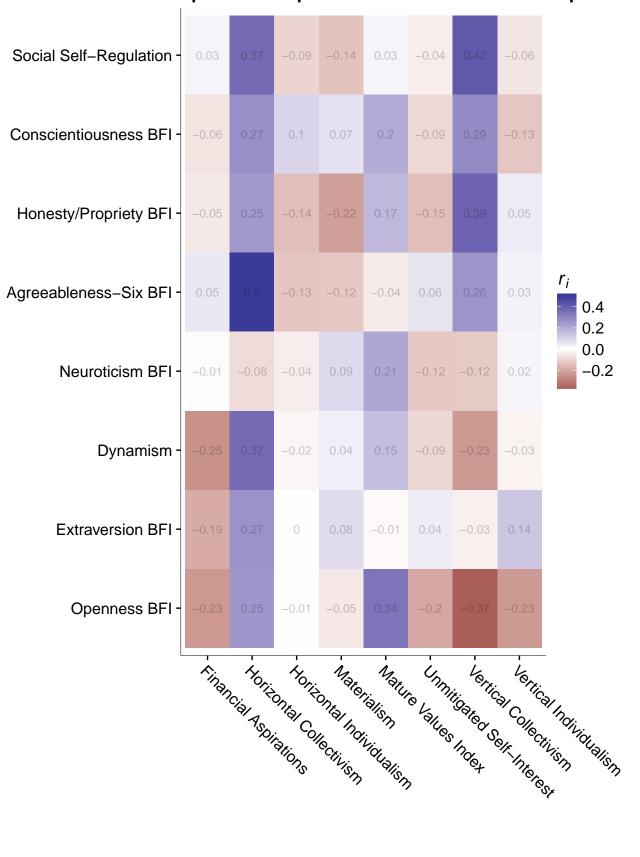
# **Intercept to Intercept Correlations: National Sample**



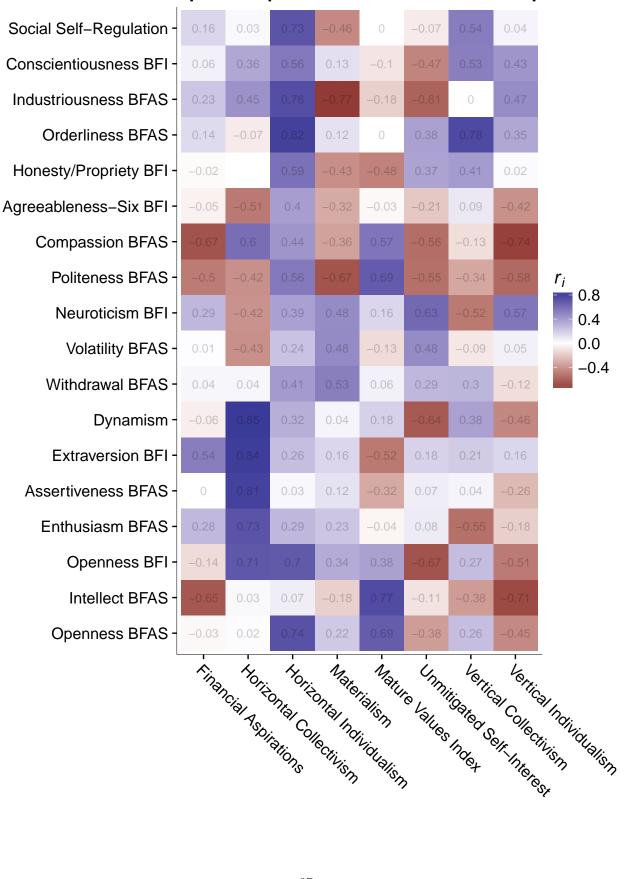
# **Intercept to Intercept Correlations: College Sample**



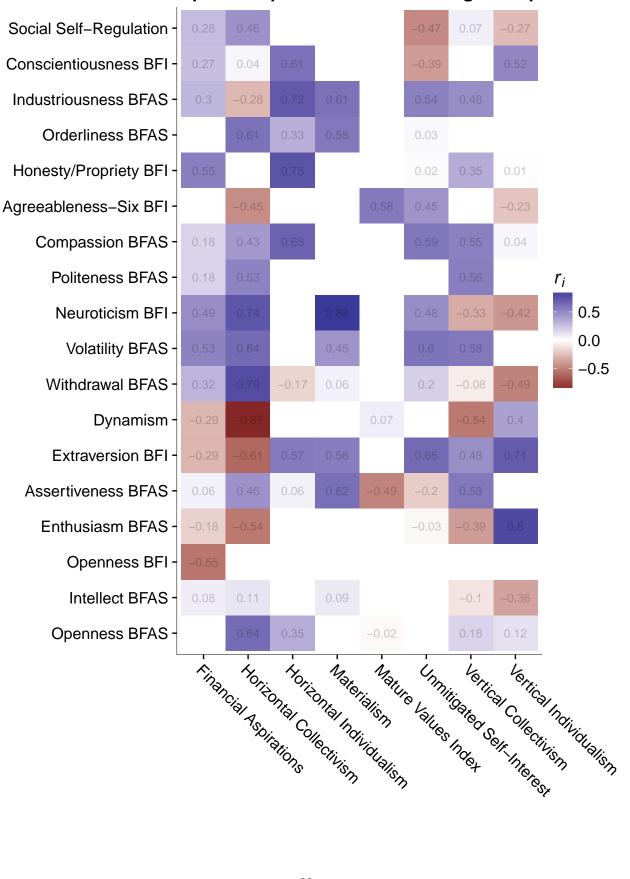
## **Intercept to Intercept Correlations: Informant Sample**



# **Slope to Slope Correlations: National Sample**



# **Slope to Slope Correlations: College Sample**



# **Slope to Slope Correlations: Informant Sample**

