

Materialism

Personality Variable

V to P

P to V

Social Self-Regulation
Conscientiousness BFI
Industriousness BFAS
Orderliness BFAS
Honesty/Propriety BFI
Agreeableness-Six BFI
Compassion BFAS
Politeness BFAS
Neuroticism BFI
Volatility BFAS
Withdrawal BFAS
Dynamism
Extraversion BFI
Assertiveness BFAS
Enthusiasm BFAS
Openness BFI
Intellect BFAS
Openness BFAS

Sample
■ National
▲ College
● Informant

-0.50 -0.25 0.00 0.25 0.50 -0.50 -0.25 0.00 0.25 0.50

Estimate with 95% CI

