

Horizontal Individualism

Personality Variable

V to P

P to V

Social Self-Regulation -

Conscientiousness BFI -

Industriousness BFAS -

Orderliness BFAS -

Honesty/Propriety BFI -

Agreeableness-Six BFI -

Compassion BFAS -

Politeness BFAS -

Neuroticism BFI -

Volatility BFAS -

Withdrawal BFAS -

Dynamism -

Extraversion BFI -

Assertiveness BFAS -

Enthusiasm BFAS -

Openness BFI -

Intellect BFAS -

Openness BFAS -

Sample

■ National

▲ College

● Informant

-0.50 -0.25 0.00 0.25 0.50 -0.50 -0.25 0.00 0.25 0.50

Estimate with 95% CI

