

# Materialism

Personality Variable

V to P

P to V

Social Self-Regulation -  
Conscientiousness BFI -  
Industriousness BFAS -  
Orderliness BFAS -  
Honesty/Propriety BFI -  
Agreeableness-Six BFI -  
Compassion BFAS -  
Politeness BFAS -  
Neuroticism BFI -  
Volatility BFAS -  
Withdrawal BFAS -  
Dynamism -  
Extraversion BFI -  
Assertiveness BFAS -  
Enthusiasm BFAS -  
Openness BFI -  
Intellect BFAS -  
Openness BFAS -

Sample

■ National  
▲ College  
● Informant

-0.50 -0.25 0.00 0.25 0.50 -0.50 -0.25 0.00 0.25 0.50

Estimate with 95% CI