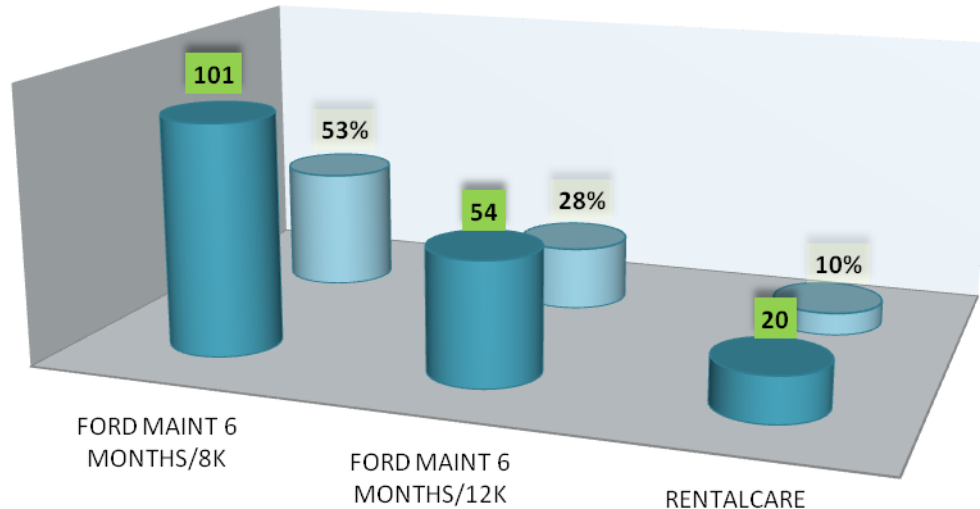
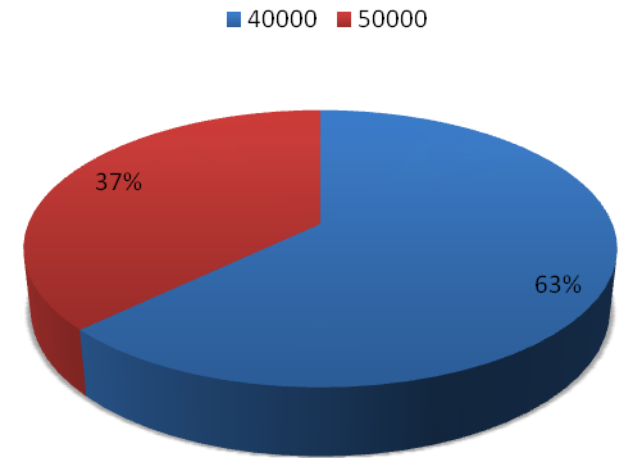


Analysis on 24 months Lease for Q2 2015

Top 3 plans (total 191 contracts sold)



Contract coverage in kms



Penetration for Q2 2015 – 9.87%

- 53% of plans sold is FMPP 6mth/8000km
- 28% - FMPP 6mth/12000km
- 10% - RentalCare

In terms of kms of coverage, priority is given to 40000