

Spencer N. Blodgett

925.330.9438 | spencer.blodgett@gmail.com

QUALIFICATIONS OVERVIEW

- *Problem Solver*: Cited by clients for successfully and creatively addressing problems and pain points
- *Data Driven*: Noted for making logical, fact-based decisions and recommendations
- *Strategic Thinking*: Proven ability to work tactically to produce effective and meaningful results

EDUCATION

Saint Mary's College, Moraga, CA

M.B.A. Entrepreneurship, December 2016 – GPA: 3.83

- *Applicable Coursework*: Global Business Strategy, Strategic Entrepreneurship, Organizational Management, Managing Innovation, and New Venture Finance
- *Notable Projects*: Startup business plan for new social media app, Evaluation of General Motors' operations in Mexico, "PESTEL" analysis for a company seeking to enter Germany, evaluated SF startup (Hotel Tonight), marketing plan for microbrew (CaliCraft), recommended new organizational processes for cross-functional project management teams at Salesforce.com

SDA Bocconi School of Management, Milan, Italy

International Business Program focusing on Strategic Innovation, 2016

Saint Mary's College, Moraga, CA

B.S. Finance (Honors Program), May 2013

EXPERIENCE

Project Estimator, May 2013 – Present

Romak Iron Works, Benicia, CA

- Organize multiple projects and tasks while being sensitive to both time and budget constraints
- Collaborate with stakeholders to create strategies that increase revenue while minimizing risk
- Develop, evaluate, and present project proposals and recommendations for executive teams, consultants, and owners
- Lead project turnover and kickoff meetings, ensuring team cohesion and execution
- Consulted on over \$150M of projects leading to an increase in revenue by \$0.8M in 2014, \$2.9M in 2015, \$4M in 2016

Data Analyst Intern, September 2012 – November 2012

Riviera Partners, San Francisco, CA

- Performed due diligence on management teams in the technology sector to determine success factors
- Synthesized data for business development presentations
- Developed client database focusing on VC funds and startups
- Collected and articulated large data sets

Summer Analyst, May 2012 – September 2012

Royal Bank of Canada, San Francisco, CA

- Researched and analyzed financial securities and municipalities for advisors with approximately \$1 Billion AUM
- Analyzed portfolio performance and prepared formal memos for clients
- Assisted clients with account details, including security and tax paperwork

Computer Skills: Microsoft Office Suite, Social Media Applications, Google Docs, Dropbox

Hobbies: Avid golfer (competed in the World Long Drive Championship), mountain biking, snowboard, and hiking/playing with my dog Bogey!