

February 7, 2017

Droplr, Inc.
1000 SW Emkay Dr.
Bend, OR 97702

Dear Droplr Team:

I am writing to express my interest in the Business Development Lead position at Droplr. I am a recent MBA graduate from St. Mary's College of California, specializing in entrepreneurship. I have maintained a 3.83 GPA through a well-balanced program of study, which is not only very analytical but also helps to build leadership and communication qualities. I am extremely impressed with Droplr's collaborative capabilities and integration with other popular platforms. I believe my background, business knowledge and passion for entrepreneurship have provided me with the credentials needed to thrive as a Business Development Lead.

While receiving my MBA from St. Mary's College, I worked as a construction professional, estimating construction projects and expanding company awareness. I gained solid business development problem solving skills while working on large construction projects in the Bay Area. My background in generating comprehensive project proposals and strategies to improve project delivery has provided me with a deeper understanding of customer relationship management and sales. Moreover, because of my work experiences, I fully understand how important it is to have great team dynamics in today's collaborative business environment.

To date, my experience as a construction estimator has been extremely rewarding and productive. However, it is through technology and entrepreneurship that I can use my creative problem solving skills to their fullest. I strongly believe that Droplr is a place that will allow me to combine my knowledge of entrepreneurship and business development with the technical skills acquired through my MBA.

I would appreciate the opportunity to interview with Droplr for the Business Development Lead position. Please find enclosed my resume for your review. I can be reached via email at spencer.blodgett@gmail.com or by phone at (925) 330-9438. I enthusiastically look forward to hearing from you soon.

Thank you for your time and consideration.

Sincerely,

Spencer N. Blodgett