# Cody Tuma

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**OBJECTIVE** To contribute my online marketing, e-commerce development, and international business experience to the workplace.

#### **EDUCATION** Bachelor of Science in Business Administration

University of Oregon, Eugene, OR Focus in Marketing and Social Media Computer and Information Technology minor

**COURSES** Marketing, Leadership and Communications, JavaScript/MySQL/Python, HTML/CSS, International Marketing, Consumer Behavior, Social Media, WordPress, Photoshop, ASP.net

#### **EXPERIENCE Business Owner**, November 2012-January 2015

BoxTop Theater, Bend, OR

- Developed a full featured e-commerce business on the Shopify platform using HTML coding, to host BoxTop Theater online for customers to make purchases.
- Prepared financial statements for the company using excel, in order to complete taxes.
- Established brand recognition using online marketing through social media, and SEO that achieved page 1 rankings on Google.
- Bolstered over 100k in revenues in the first year through extensive marketing, and professional web design.

## IT Management, January-December 2010-2012

Automotive Paint Specialties, Bend, OR

- Managed the IT infrastructure of 9 stores, removed viruses, upgraded drivers, and fixed printers using extensive multi-tasking, resulting in 5 times increased performance.
- Maintained Windows Server and company workstations by adding new email accounts, managing profiles, and adding hardware. This resulted in a much more efficient work environment.

### Business Partner, April 2012-July 2014

North America Tech Distribution Inc, Bend, OR

- Negotiated with international firms on exclusive product distribution, that resulted in achieving exclusive distribution of "The Little Black Box" in North and South America.
- Presented and sold distribution rights for "The Little Black Box" in Canada resulting in a sale of over 44k.
- Attended the 2014 CES Show in Las Vegas, acquiring new customers.

**Web Design,** November 2012-Present Cody Tuma Enterprises LLC, Bend, OR

 Developed a website for a local startup <u>www.cowbucker.com</u>, this website was created in WordPress. The project resulted in a full-fledged e-commerce store with multiple social media integrations.

**ACTIVITIES** Kappa Sigma Fraternity – Member, Eugene, OR, September 2013-Present **INTERESTS** Mobile and Web Technology, Social Media, Travel, Astronomy, Outdoors