# Kevin P. Conroy

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### SUMMARY OF SKILLS

* Extensive experience in Production, Purchasing and Supply Chain Management
* Negotiated material and service contracts
* Introduced new business processes and technologies, (Cerner, Oracle, SAP)
* Developed and performed to capital and operational budgets

## PROFESSIONAL EXPERIENCE

Community Outreach Manager *Fences for Fido, Bend, OR 1/2014 – Current*

Recruit and organize volunteers, work with clients in the community to schedule fence builds.

* Lead fund raising, volunteer recruitment activities, and community outreach.
* Member of the multimedia committee. Group photographer and Media spokesperson
* Responsible for sourcing and purchasing building materials
* Ensure volunteers follow safe work practices at all times.

IT Business System Manager *Jeld-Wen, Bend, OR 7/2011 – 11/2013 (Retired)*

Pharmacy Operations Manager *Columbia Basin Health Association, Othello, WA 7/2010 – 6/2011*

Manage Pharmacy operations for three health clinics and one dental clinic, *501 (c*) 3

* Responsible for legal adherence to the requirements for the customer consultation and dispensing of pharmaceuticals, monitored inventory, and supervised all pharmacy staff.
* Investigated and resolved public and private insurance issues
* Member of project team tasked with the implementation of Cerner - Entreby including end user training and developing training materials.
* Software: Centricity, Chart logic, ScriptPro, Visual Pharmacy, Cerner Etreby

Supply Chain Manager *Columbia Crest Winery, Paterson, WA 10/2006 – 10/2009*

Managed the activities of the Warehouse, Transportation and Customer Service teams including 41 FTE’s, 1 manager, and 4 supervisors in a 5-day, 2-shift distribution environment across 11 facilities in 4 states. Created capital and operational budgets totaling $13M, managed performance to budget.

* Developed and negotiated 5-year plans to move operations to a full 3PL/intermodal supply chain model including storage, order fulfillment, and transportation, saving $2.4M over five years.
* Negotiated transportation contracts including a rail contract with a first year savings of $600K and freight & handling contract for imported wine saving $100K and reducing transit time by 25%.
* Planned the layout, start-up, and operation of a 150,000 sq. ft. warehouse expansion resulting in a savings of $150K per month.

Senior Business Systems Analyst *Menlo World Wide Logistics, Portland, OR 04/2005 – 10/2006*

Developed and implemented new processes and tools to increased the quality and profitability of 3PL transportation operations

* Managed IT and Transportation projects budgeted at over 200 FTE hours.

My team successfully implemented projects that saved client $2.65 million annually in transportation costs.

. \*\* Chosen as one of the top 100 most innovative IT projects by Infoweek magazine for the Sept. 2006 issue

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Warehouse Manager  *Cost Plus World Market, Stockton, CA 05/2003 – 04/2005*

Managed the operation of a 385,000 sq. ft. furniture distribution facility.

* Directed the activities of the outbound, inbound, inventory and quality control departments
* Managed an organization of 100+ FTE’s including 3 supervisors, in a 5 x 16 distribution environment
* Created a productivity incentive program to reward good performers and align DC performance to support company operational goals while supporting our company culture.
* Created capital and operational budgets and monitored DC performance to budget.

**Business Owner/Partner** *Open Sky Trading Partners, Corvallis, OR 09/2001 – 05/2003*

Managed an import/export business. Acted as a lumber broker exporting lumber from the US and New Zealand to clients in the Asia-Pacific region.

* Created business/marketing plans, determined pricing/profit margins.
* Established excellent relationships with suppliers and clients.

Sr. Supply Chain / ERP Business Analyst *Hewlett-Packard Company, Corvallis, OR 1997-2001*

Developed and accountable for strategic operations plans involving over 30 products and processes across different business units in five countries equating to $8 billion in revenue.

* Negotiated and resolved conflicting business objectives to achieve best business results optimizing the supply chain to meet changing market demands while lowering production costs by up to 33%.
* Member of the project team that successfully designed and implemented new integrated planning tools, (Oracle, i2, SAP), and redesigned business processes for Hewlett-Packard's supply chain. .
* Completed current state assessments, identifying opportunities for improvements.

**Supply Chain Project Manager** *Sony Disc Manufacturing, Springfield, OR 1994-1997*

Project leader for an enterprise-wide ORACLE implementation involving 5 sites in US and Canada.

* Developed and managed project plans, critical path analysis and business case development.
* Implemented production-planning software, (i2’s Supply Chain Planner).

EDUCATION

Masters of Science, Information Management - University of Oregon

Bachelor of Arts, Geography - California State University, Chico

PROFESSIONAL & VOLUNTEER AFFILIATIONS

Six Sigma Greenbelt, CPIM certifications Project Management Institute, Salem Chapter

A.P.I.C.S., Served on Board of Directors Therapy Dogs Inc.

Benton County Hospice Service American Red Cross Materials / Logistics Coordinator

Community Outreach Manager