|  |  |
| --- | --- |
| Kyle  Mccollough | 1014 NW Columbia St. Bend, OR 97703  (480) 390-5198  kc.mccollough@gmail.com |

|  |  |
| --- | --- |
|  | **Education** |

**Bachelor of Science: Biology |** University of Washington

august 2013 – may 2017

* Winner of UW ROTC’s coveted Army Airborne School slot in 2015, and frequently called upon to hold high office positions within the program
* 3.66 Undergraduate GPA
* Minor in Leadership Science

|  |  |
| --- | --- |
|  | **Experience** |

**Medical Officer |** U.S. Army National Guard

December 2012– Present

* Ranked in the top 10% of officers in a battalion with 27 other candidates
* Successfully lead teams of 30 personnel in a fast-paced detail-oriented environment
* Entrusted with $2,000,000 worth of equipment and vehicles
* Recognized for charisma and leadership potential

**Account Product Specialist |** Stryker Medical

october 2018 – March 2019

* Managed 3 separate accounts and developed close personal friendships with clinicians and management teams alike
* Helped close deals on multiples sales contracts exceeding $15,000
* Demonstrated outstanding improvisational and critical thinking skills by troubleshooting equipment issues mid surgery

**Marketing Intern |** King County

Summer 2012

* Created the marketing materials used to promote multimillion-dollar service contracts to the unincorporated areas surrounding King County

**Membership Sales Representative |** Arena Sports

MAY 2011– August 2013

* Recognized as the top performing membership sales associate amongst 12 other individuals
* Personally established 5 new corporate accounts resulting in thousands of dollars in additional monthly revenue
* Created many of the marketing materials to promote services to other corporate agencies

|  |  |
| --- | --- |
|  | **Skills** |

|  |  |
| --- | --- |
| * Proficient in HTML, CSS, Python, basic java, and Arduino * Google Analytics Certified (GAIQ) | * SEO * Business to Business Sales |