

# AC2 OPENING KEYNOTE: Anna Claiborne



```

$startTime = split(" ", $Stamp[0]);
$Time = $subtemp[2];
if($defined($logStartDate)) { $logStartDate = $Time }
$logId = $subtemp[3];
$zoneName = $subtemp[4];
$ftype = substr($temp[2], 23, length($temp[2]));
$stamp1 =~ m/\\w\\-Dynamic\\-Filter/;
$fraction = $1;

if($fraction eq "Add-Dynamic-Filter") { $policyRule($stamp[3])++; }
elseif($fraction eq "Remove-Dynamic-Filter") { $issuer($stamp[3])++; }

$srcIp = substr($temp[4], 15, length($temp[4]));
$dstPort = $temp[8];
$count = $temp[11];
$attackGlobalId = ($temp[12], 17, length($temp[12]));

$filterAction($fraction)++;
$filterType($ftype)++;
$int $srcIp++;
$attackId($attackGlobalId)++;
$actionByTime("Time:$ftype")++;
$totalEntries++;

print "ftype: $ftype $time\n";
}
$logEndDate = $time;
close($file);

$totalSec = timeDeltaInSeconds($logStartDate, $logEndDate);

textResults($userSetType, $filterType, $nip, $attackId, $zoneName, $time, $filterAction, $totalSec);

sub textResults
{
    my ($userSetType, $filterType, $ip, $attackId, $actionByTime, $policyRule, $issuer, $filterAction, $totalSec) = @_;
    my ($key, $value);
    my $temp = 0;
    my $tempTotal = 0;

    while( ($key, $value) = each(%NSFilterType) ) { ($tempTotal, $temp)++; }
    print "There were $tempTotal filters acted on.\n";
    while( ($key, $value) = each(%NSFilterType) ) {
        $temp = ($value/$tempTotal)*60;
        print "$key = $value or ".substr($temp,0,4)." min all actions taken\n";
    }

    print "\n\nFilter actions taken:\n";
    while( ($key, $value) = each(%NSFilterType) ) {
        print "$value $key\n";
    }

    print "\n\nTotals by Time:\n";
    print "Time period: $totalSec\n";
    print "There were an average of ".substr($tempTotal/$totalSec,0,4)." filter rules changed a second.\n";
    print "There were an average of ".substr($tempTotal/$totalSec*60,0,4)." filter rules changed a minute.\n";
    print "There were an average of ".substr($tempTotal/$totalSec*120,0,4)." filter rules changed an hour.\n";

    print "\n\nTotals by Attack ID:\n";
    print "There are ".keys(%$attackId)." unique attacks.\n";

    print "\n\nPolicies being acted on:\n";
    while( ($key, $value) = each(%NSPolicyRule) ) {
        print "$key = $value\n";
    }

    print "\n\nThere are ".keys(%$nip)." unique IPs that have had filters acted on.\n";
    print "The top 10 IPs by activity:\n";
    $temp = 0;
    for my $value ( sort hashValueDesc (%$nip) ) {
        print "Value: $ip($value)\n";
        $temp++;
        if($temp > 10) { last; }
    }

    #print "qps=bits/s Long Coordinates/b>=b>=b>";

    while( ($key, $value) = each(%$latLongCoordinates) ) {
        #
        # print "$key = ($value)\n";
        #
    }
}

sub timeDeltaInSeconds
{
    my ($logStartDate, $logEndDate) = @_;
    my $temp;
    my ($diffDay, $diffHour, $diffMin, $diffSec, $hour1, $min1, $sec1, $hour2, $min2, $sec2, $totalSec) = 0;
    my ($sec, $min, $hour, $mday, $month, $year, $wday, $yday, $isdst) = localtime($time);
    $year += 1900;

```

# 2003 - First Network Automation Journey

Why haven't we seen full  
adoption of network  
automation, yet?

# The 3 primary factors influencing network automation adoption:

History

Ecosystem

Perception

# History

# Who and what is the history of network automation?



# The history of telecommunications is complex and contradictory:

Monopolies

Anti-competitive behavior

Origin of open source

Revolutionary innovation

A black and white photograph of a woman in a telephone exchange room. She is wearing a dark sweater over a plaid shirt and has a headset with a microphone. She is looking towards the camera while her hands are on a switchboard. In the background, other women are also working at similar switchboards, and rows of telephone racks are visible.

The history of telecom is the history of  
the Bell System because it was a  
monopoly.



# 1953 consent decree: the origin of open source software and community

How government regulation and AT&T lawyers inadvertently started one of the most important movements in tech.

The US Department of Justice filed a complaint charging AT&T with a price fixing conspiracy and monopolizing the telephone market. 1953 when the government and ATT reached a settlement (a consent decree)

U.S. Department of Justice antitrust settled and Bell system is broken up. 1953 consent decree no long applies. AT&T commercializes Unix, promptly pisses off everyone and the powerhouse of Bell Labs begins to fade.

Open  
Source  
is Born

1949

1973

1983

1991

Unix first presented at Symposium for Operating System Principles and the source code started shipping out for cost of media and shipping

Linux is first released while AT&T sells the rights to Unix to Novell.

# Bell Labs Innovation

**1949 - Transistors:** The foundation of solid state electronics and all technology we enjoy today.

**1947 - Cellular concept:** The first cellular network was installed in Chicago in the 1970s.

**1954 - Solar cell:** The first conversion of light to electrical energy.

**1958 - Laser:** Which as first called an optical maser...

**1962 - Telstar 1 satellite:** The first communications satellite in orbit enabling calls world wide.

**Programming languages:** B, C, C++, S, SNOBOL, and AWK

**Radio astronomy:** Developed at Bell Labs to find static in overseas radio communications and now powers the search to extra-terrestrial life.

Bell Labs has also produced scientist who earned 10 Nobel Prizes and 5 Turing Awards.



“The most impactful product Cisco ever released was certifications. They convinced an entire generation that the right way to do things was to type commands into a network device and feel special because of it.” - *Former Google Employee Who Was There*

# Result: the perfect storm to accelerate the compute automation ecosystem and delay network automation ecosystem

## Compute

- Open Source/Free OS independent of hardware platform
- Open source software ecosystem
- Community support

## Network

- Closed Source/Paid OS bound to hardware platform
- Limited vendor software ecosystem
- Vendor support

# Google Escapes CLI Tyranny

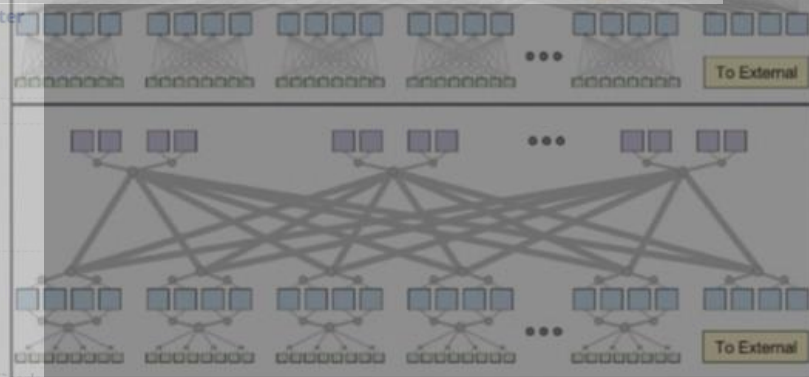
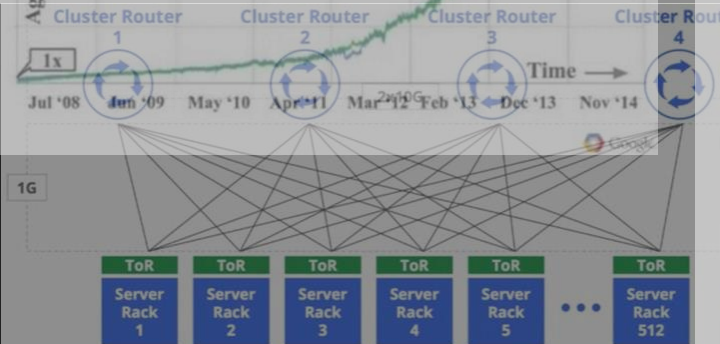
Google Datacenter Networking Over Time

Datacenter		Merchant	ToR	Aggregation	Spine	Fabric	Host	Aggregate
Generation	Year	Silicon	Configuration	Block	Block	Speed	Speed	Bandwidth
Four-Post CRs	2004	Vendor	48 x 1G	-	-	10G	1G	2 Tb/sec
Firehose 1.0	2005	8 x 10G, 4 x 10G	2 x 10G up, 24 x 1G down	2 x 32 x 10G	32 x 10G	10G	1G	10 Tb/sec
Firehose 1.1	2006	8 x 10G	4 x 10G up, 48 x 1G down	64 x 10G	32 x 10G	10G	1G	10 Tb/sec
Watchtower	2008	16 x 10G	4 x 10G up, 48 x 1G down	4 x 128 x 10G	128 x 10G	10G	1G	82 Tb/sec
Saturn	2009	24 x 10G	24 x 10G	4 x 288 x 10G	288 x 10G	10G	10G	207 Tb/sec
Jupiter	2012	16 x 40G	16 x 40G	8 x 128 x 40G	128 x 40G	10G/40G	10G/40G	1.3 Pb/sec

50x Traffic generated

Aggregate traffic

2006



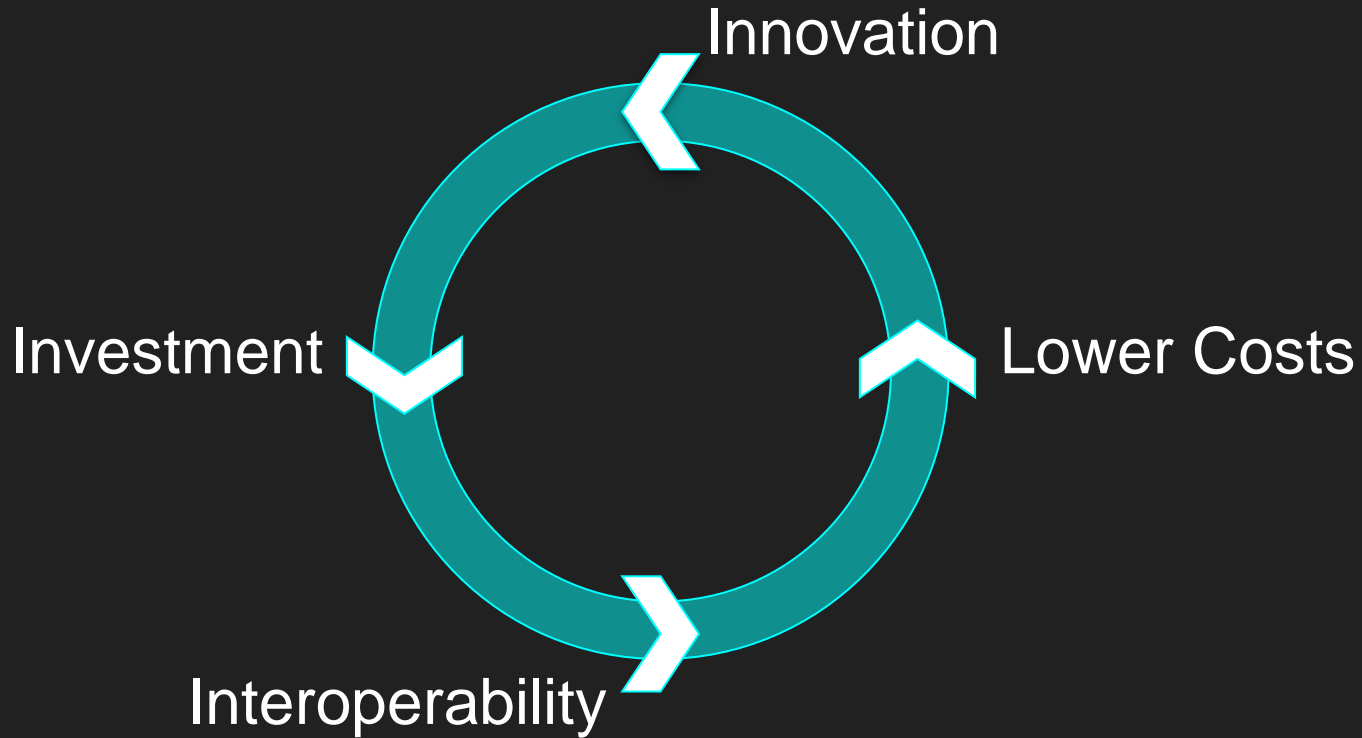
Server racks with ToR switches

Google



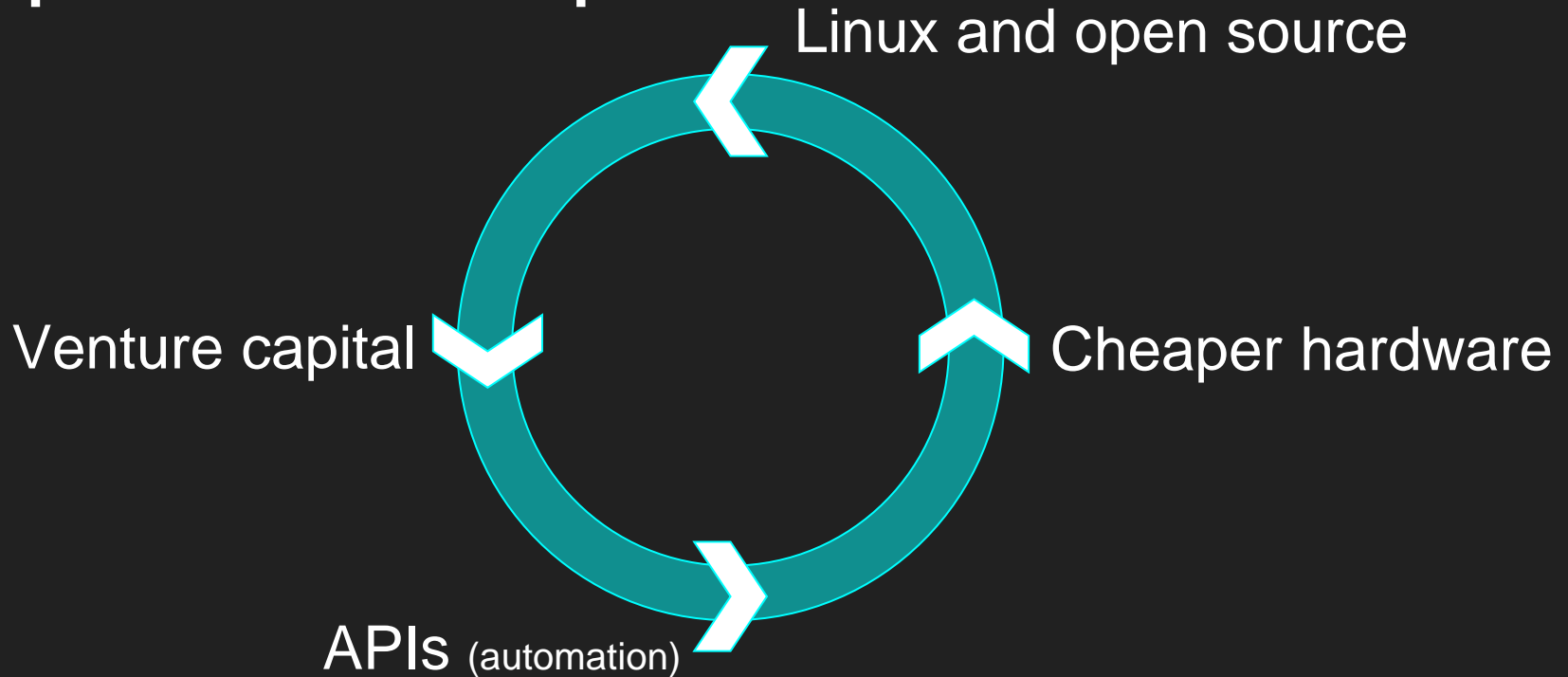
# Ecosystem

# The ecosystem flywheel effect





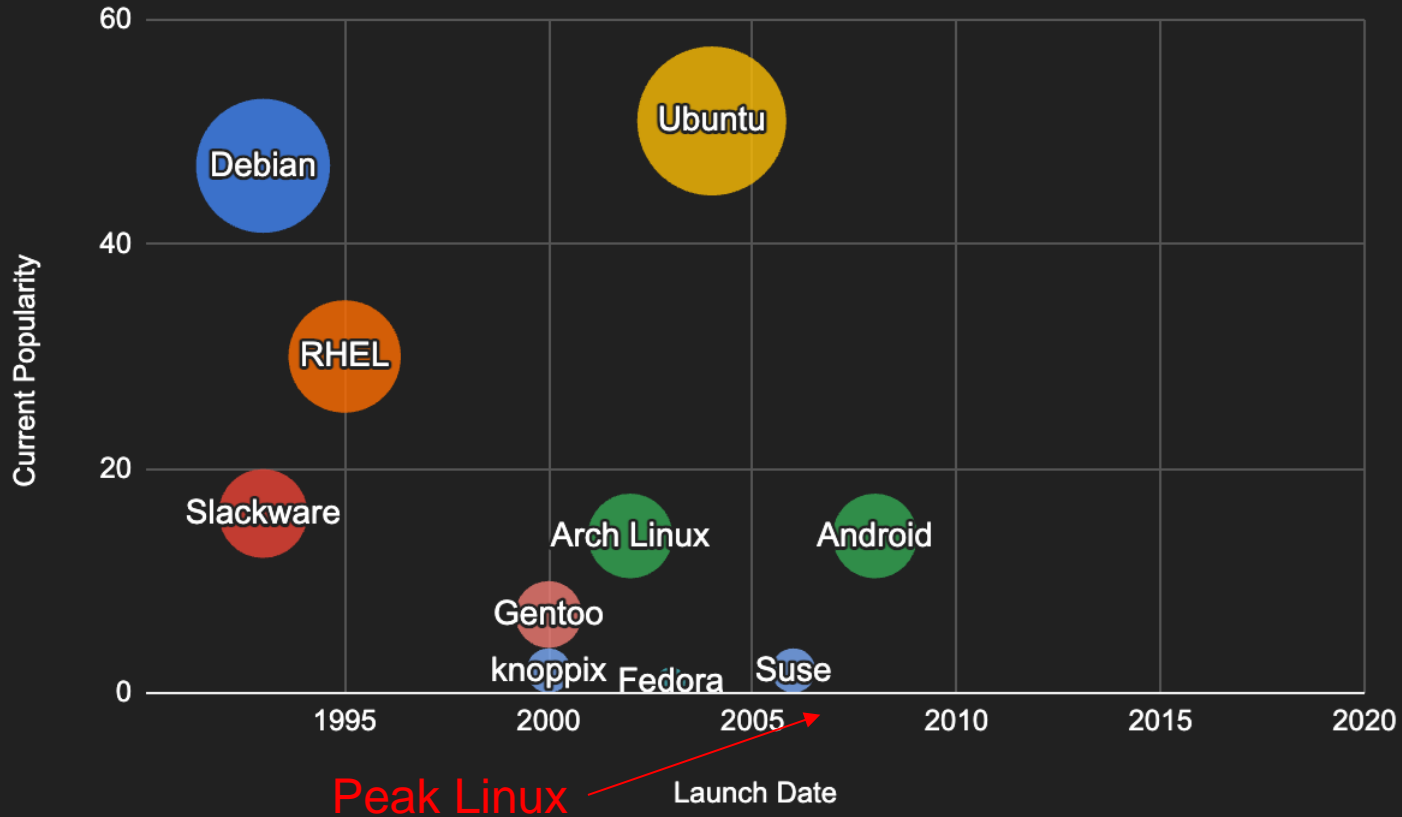
# The ecosystem flywheel effect applied to compute and software



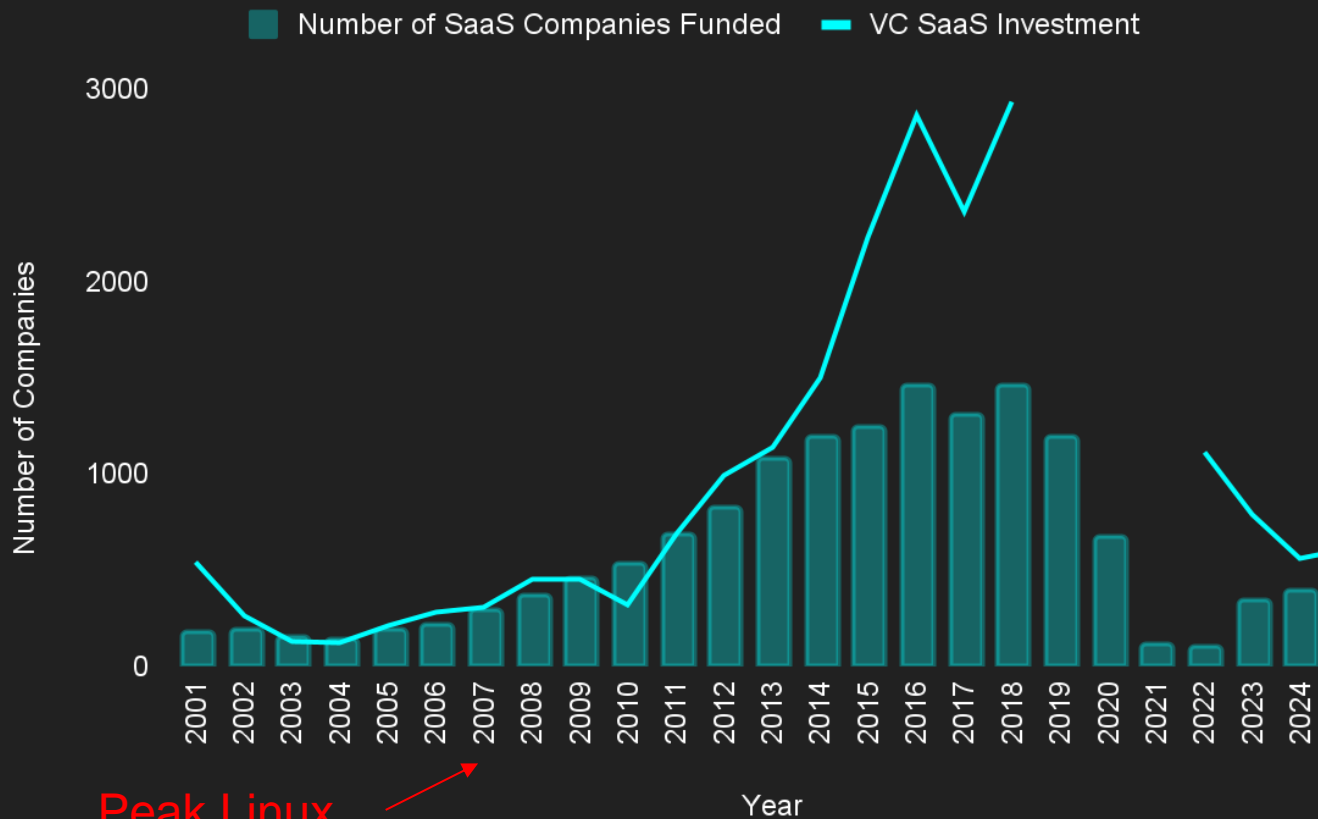
Linux is historically is a huge innovation and driver of innovation, automation and lowering costs in the compute space because:

1. It's open source.
2. It's free.
3. It's supported by the user community.
4. It runs on everything (present and future).

# Linux reaching innovation critical mass

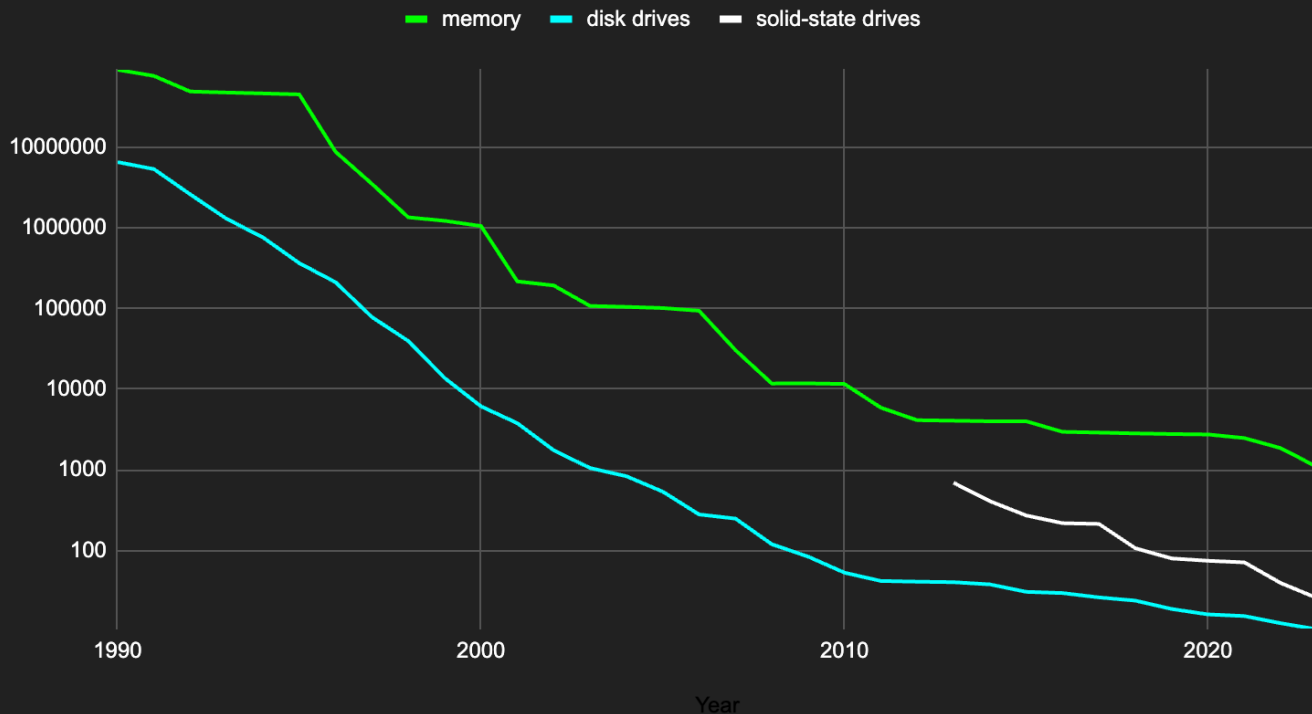


# Investment following innovation

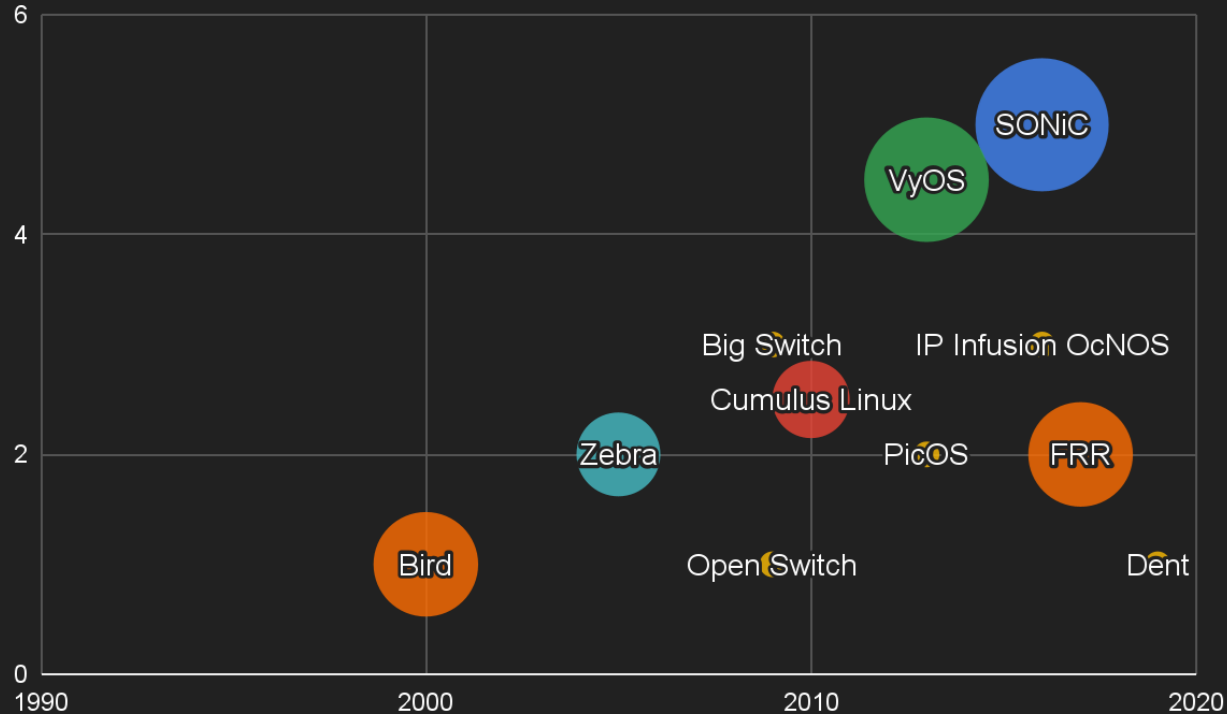


# Ever declining costs of compute

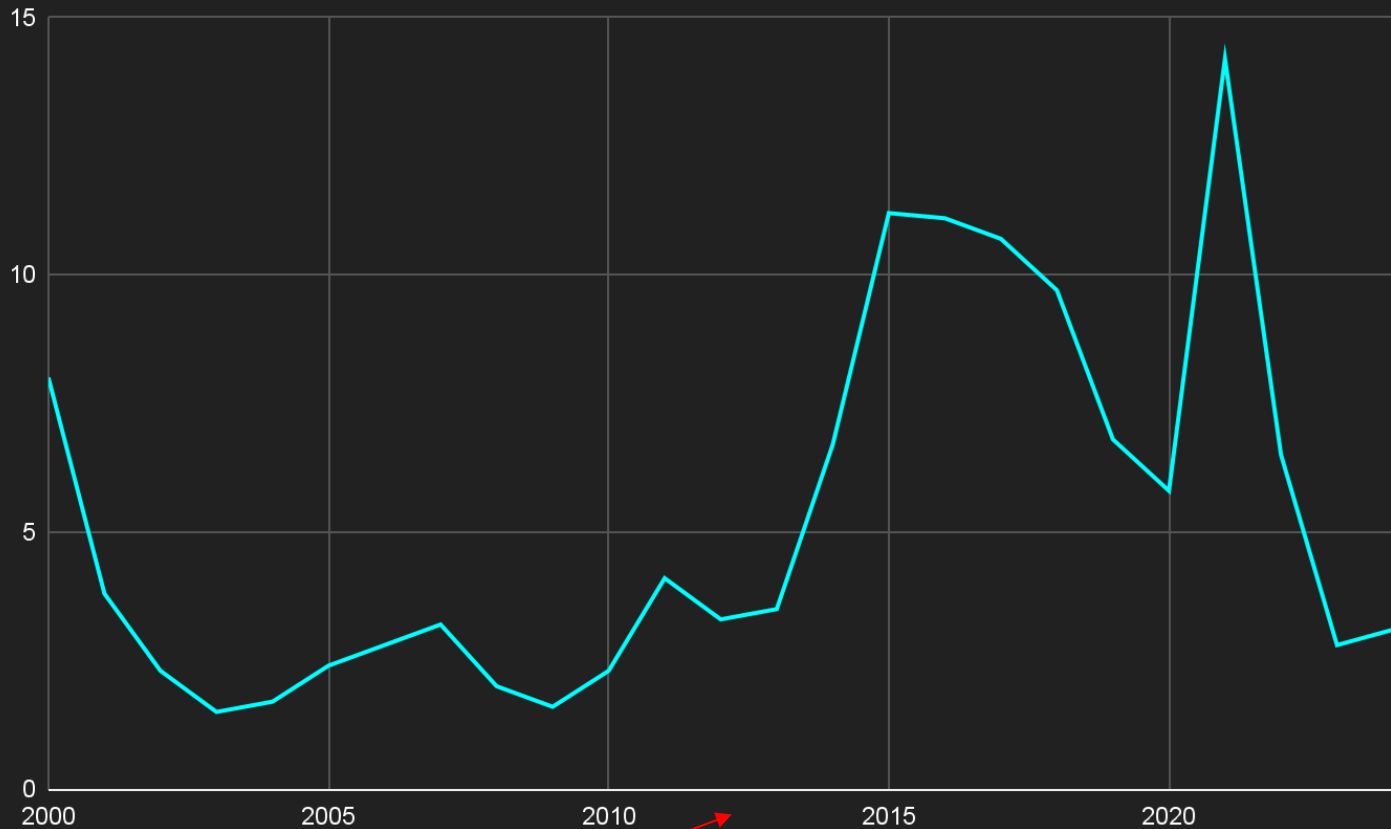
Historical price of mem and disk drives



# Network Operating Systems reaching innovation critical mass?



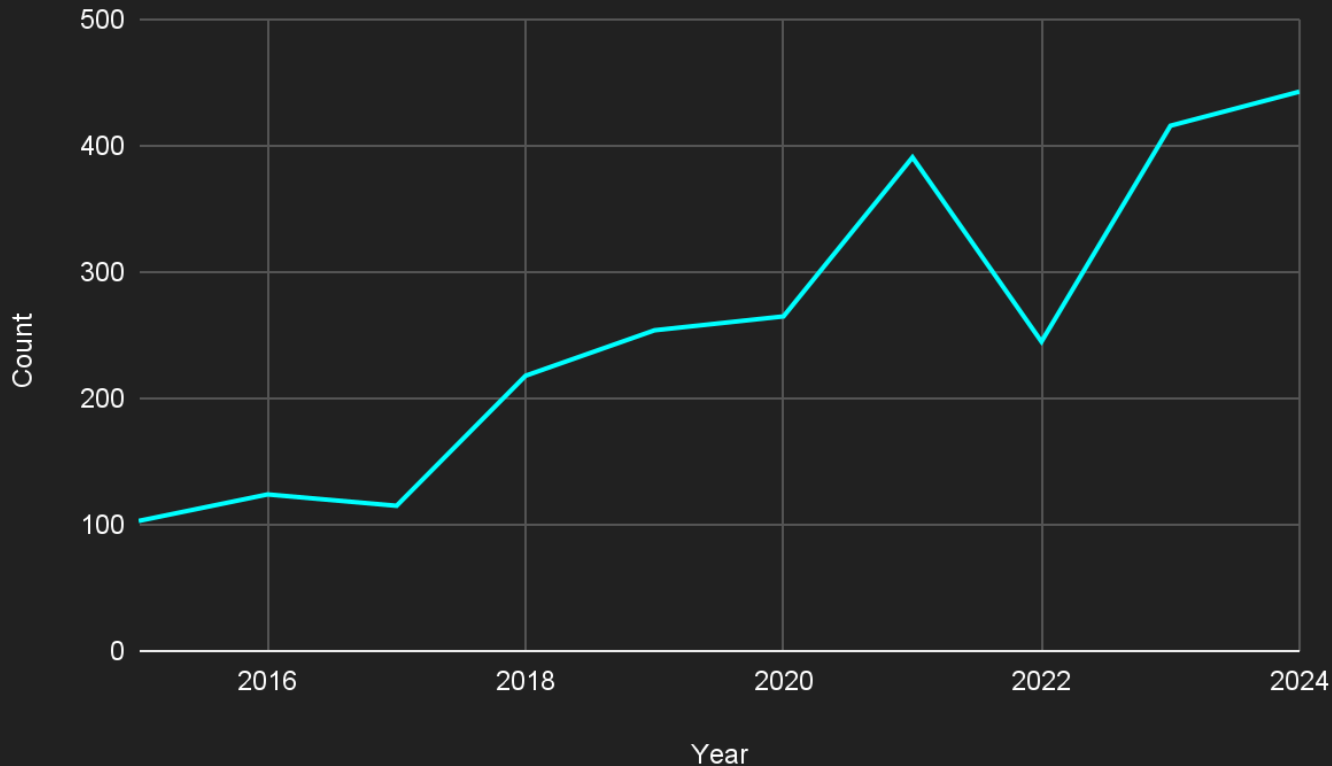
# VC Investment in Telecommunications



Peak NOS?



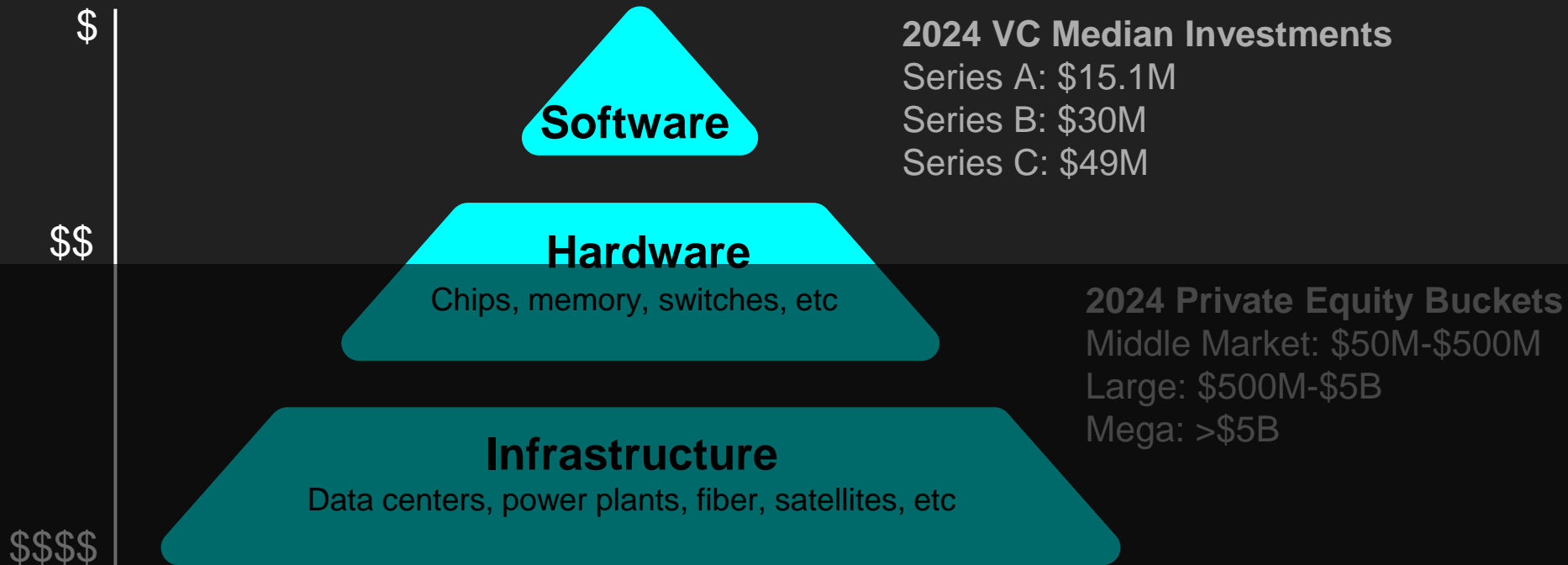
# Network Automation Repos on Github





7355 automated food delivery  
companies and we still don't  
have network automation....

# Technology Investment Hierarchy



# Different investor profiles yield different results

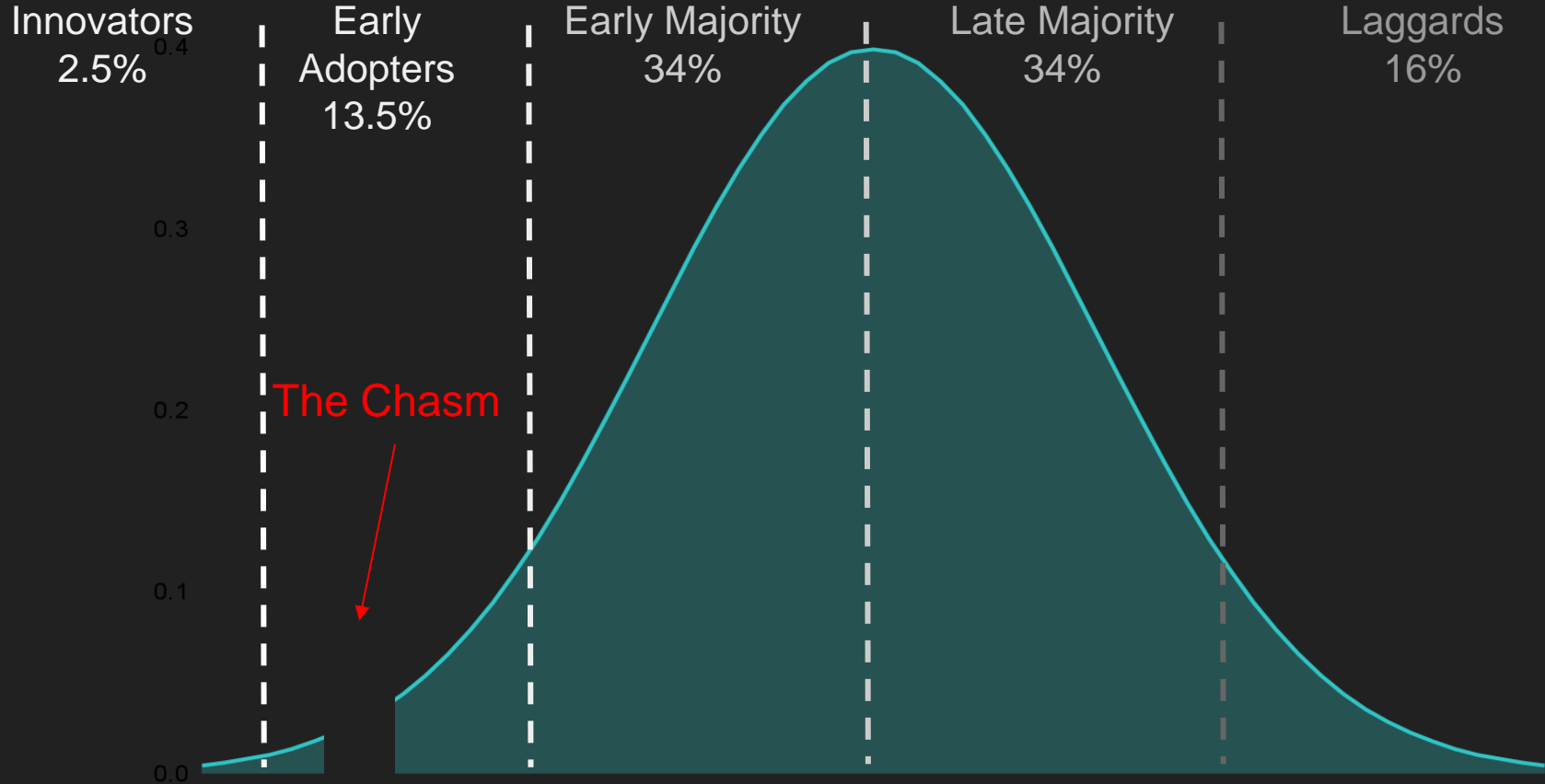
	Venture Capital	Private Equity
Target investments	New tech and growth industries	Anything
Percentage acquired	Minority stake	>51% for controlling interest
Investment Dollar Amounts	Smaller	Larger
Deal structures	Equity	Equity and debt
Company stage	Immature	Mature
Risk Tolerance	High - many small bets and expect few to yield big returns	Low - few very large bets and expect a return on nearly all
Operational Involvement	Low	High
Value Creation	Growth	M&A, Financial Engineering, Growth

# Perception

“Just 5 more minutes...”

Every new “revolution” takes much longer than it seems, and it also impossible tell where you are in much of that journey.

# Innovation Adoption Curve



"There's just not that many  
videos I want to watch."

— CTO and co-founder expressing concerns about his company's  
long term viability

# Realistic Innovation Adoption Curve

Innovators  
2.5%

0.4

0.3

0.2

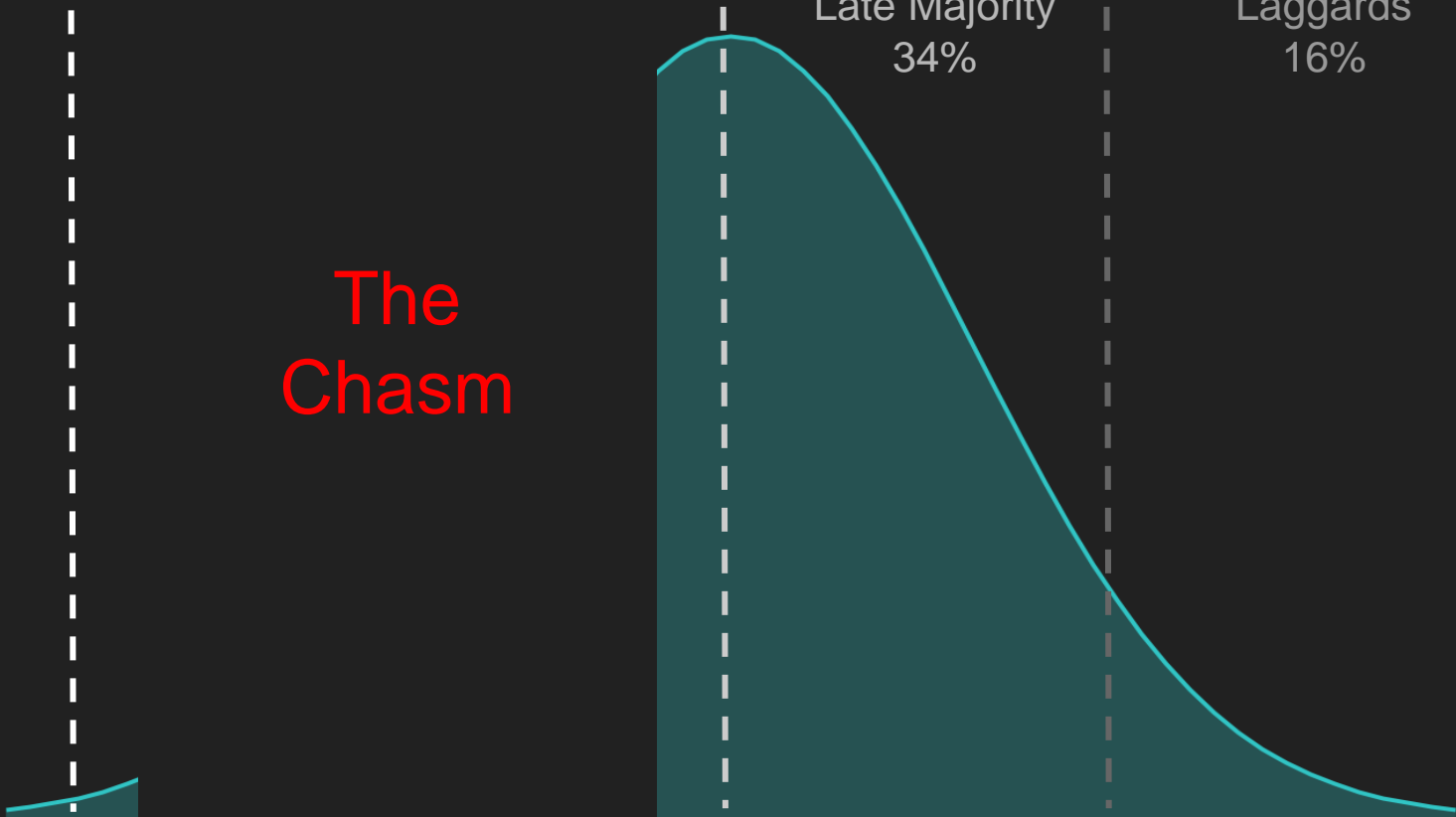
0.1

0.0

The  
Chasm

Late Majority  
34%

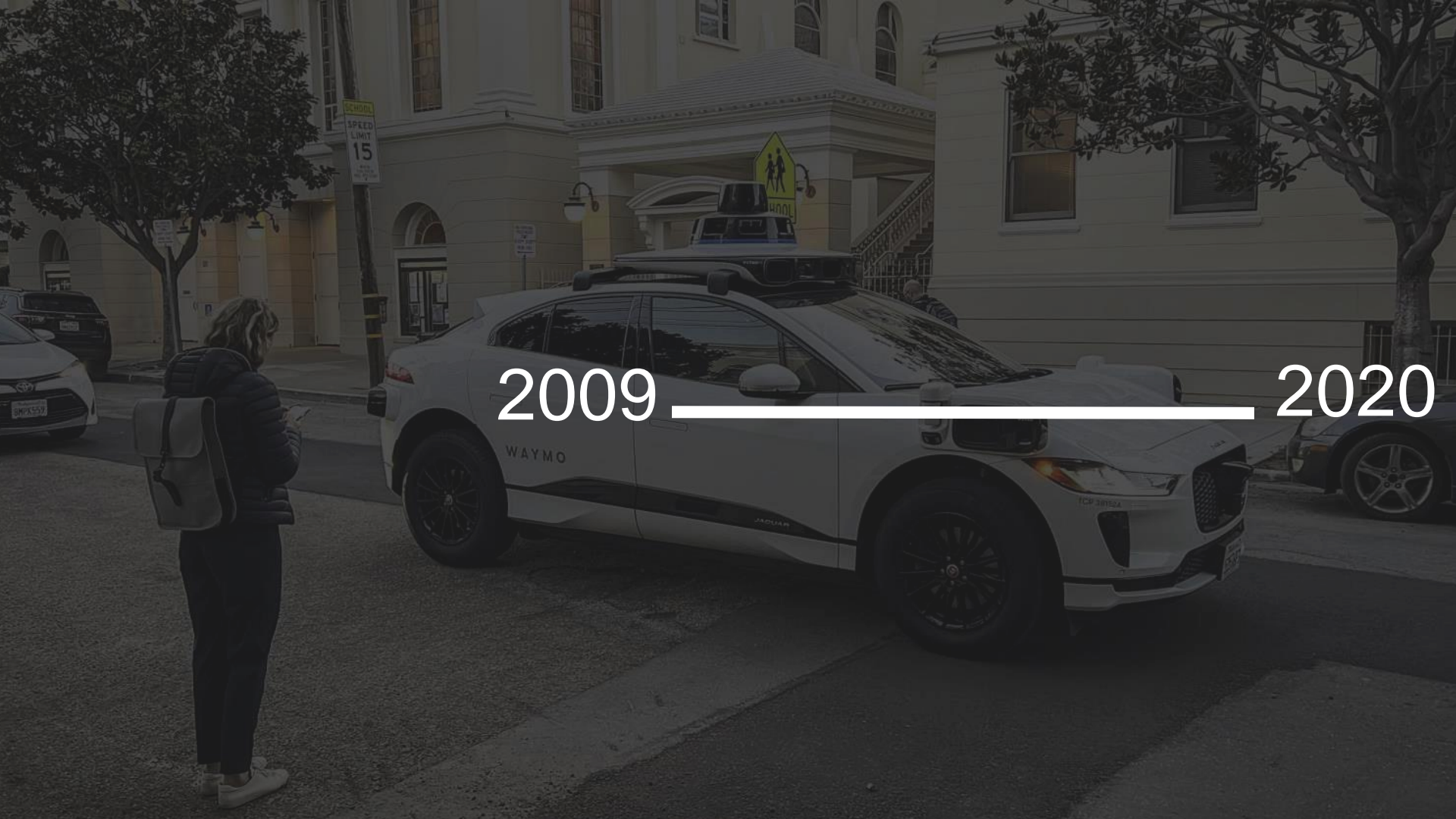
Laggards  
16%





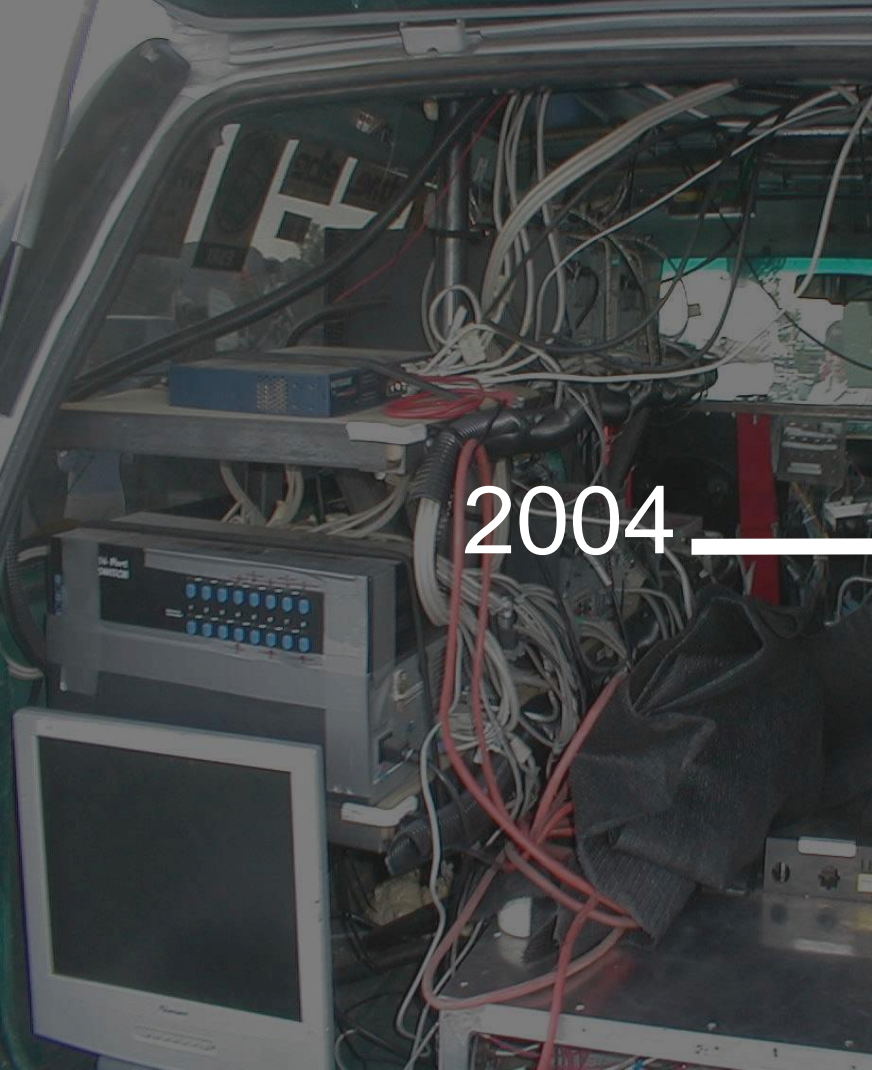
Technology evolves slower  
than its perceived pace.

And everything we have today is built on the backs of giants.



2009

2020



# Neural networks and physical systems with emergent collective computational abilities

(associative memory/parallel processing/categorization/content-addressable memory/fail-soft devices)

J. J. HOPFIELD

Division of Chemistry and Biology, California Institute of Technology, Pasadena, California 91105 and Bell Laboratories, Murray Hill, New Jersey 07974

Contributed by John J. Hopfield, January 15, 1982

**ABSTRACT** Computational properties of use to biological organisms or to the construction of computers can emerge as collective properties of systems having a large number of simple equivalent components (or neurons). The physical meaning of content-addressable memory is described by an appropriate phase space flow of the state of a system. A model of such a system is given, based on aspects of neurobiology but readily adapted to integrated circuits. The collective properties of this model produce a content-addressable memory which correctly yields an entire memory from any subpart of sufficient size. The algorithm for the time evolution of the state of the system is based on asynchronous parallel processing. Additional emergent collective properties include some capacity for generalization, familiarity recognition, categorization, error correction, and time sequence retention. The collective properties are only weakly sensitive to details of the

calized content-addressable memory or categorizer using extensive asynchronous parallel processing.

## The general content-addressable memory of a physical system

Suppose that an item stored in memory is “H. A. Kramers & G. H. Wannier *Phys. Rev.* **60**, 252 (1941).” A general content-addressable memory would be capable of retrieving this entire memory item on the basis of sufficient partial information. The input “& Wannier, (1941)” might suffice. An ideal memory could deal with errors and retrieve this reference even from the input “Vannier, (1941)”. In computers, only relatively simple forms of content-addressable memory have been made in hardware (10, 11). Sophisticated ideas like error correction in accessing information are usually introduced as software (10).

1982

2020

# VISION AND ROBOTICS AT DARPA

AI BEGINNINGS

STRATEGIC  
COMPUTING

KNOWLEDGE  
/PLANNING

COGNITIVE  
SYSTEMS

DATA  
ANALYTICS

AI  
NEXT

▶ IU (25 year program)

▶ ALV

▶ UGV

▶ TMR

▶ Grand  
Challenges

▶ Robotics  
Challenge

▶ RADIUS

▶ VIVID

▶ VIRAT

▶ TRACE

▶ VSAM

▶ AVS

▶ MSTAR

▶ DDB

PROGRAMS

TECHNOLOGIES

▶ Early vision

▶ Optic flow

▶ Physics-based vision

▶ Markov random fields

▶ Eigenfaces

▶ Model-supported  
exploitation

▶ Particle filters

▶ Factorization

▶ IUE

▶ SLAM

▶ CNN

▶ ImageNet

▶ R-CNN

▶ GAN

▶ Transfer  
learning

1960

1970

1980

1990

2000

2010

2020

Adapted from Public Release of Information Statement

Selected historical DARPA programs

1966

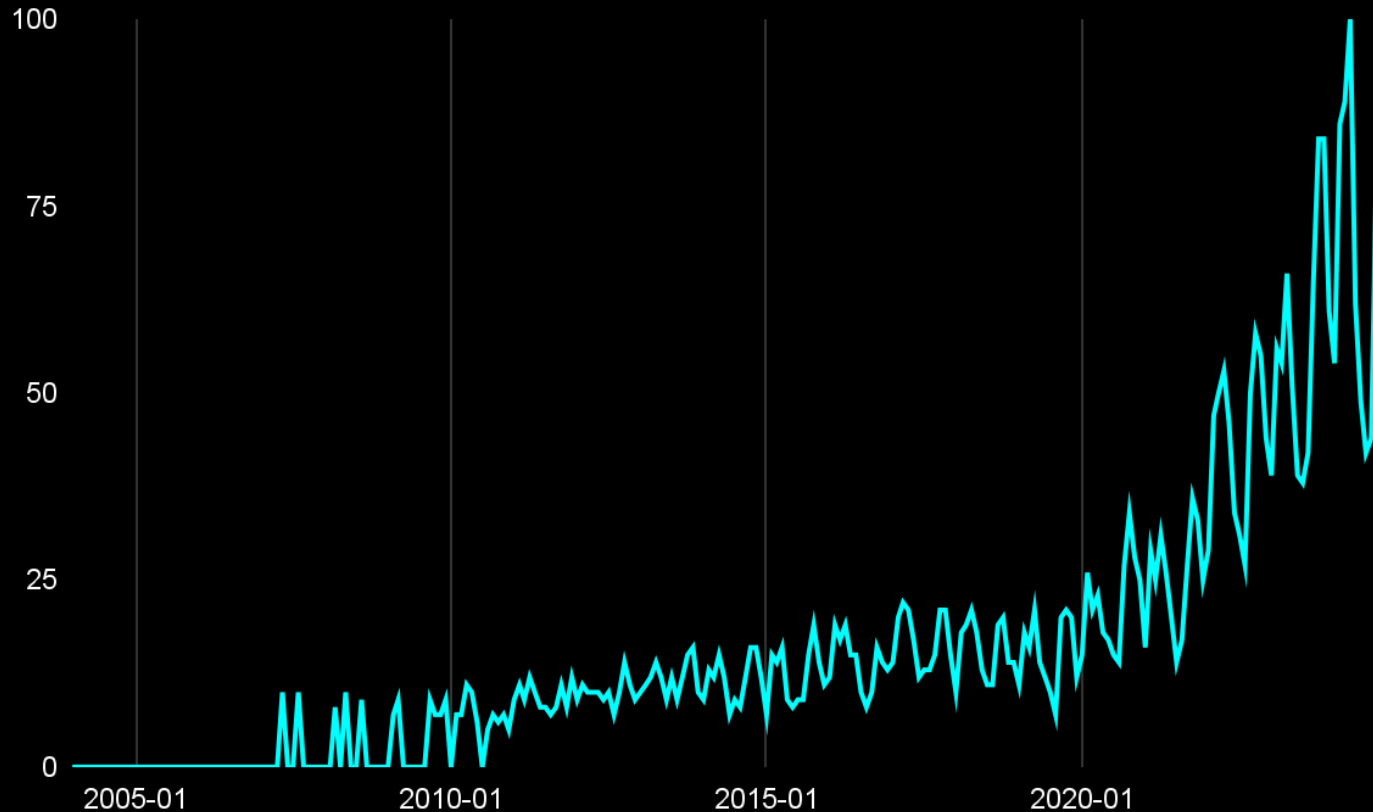
2020



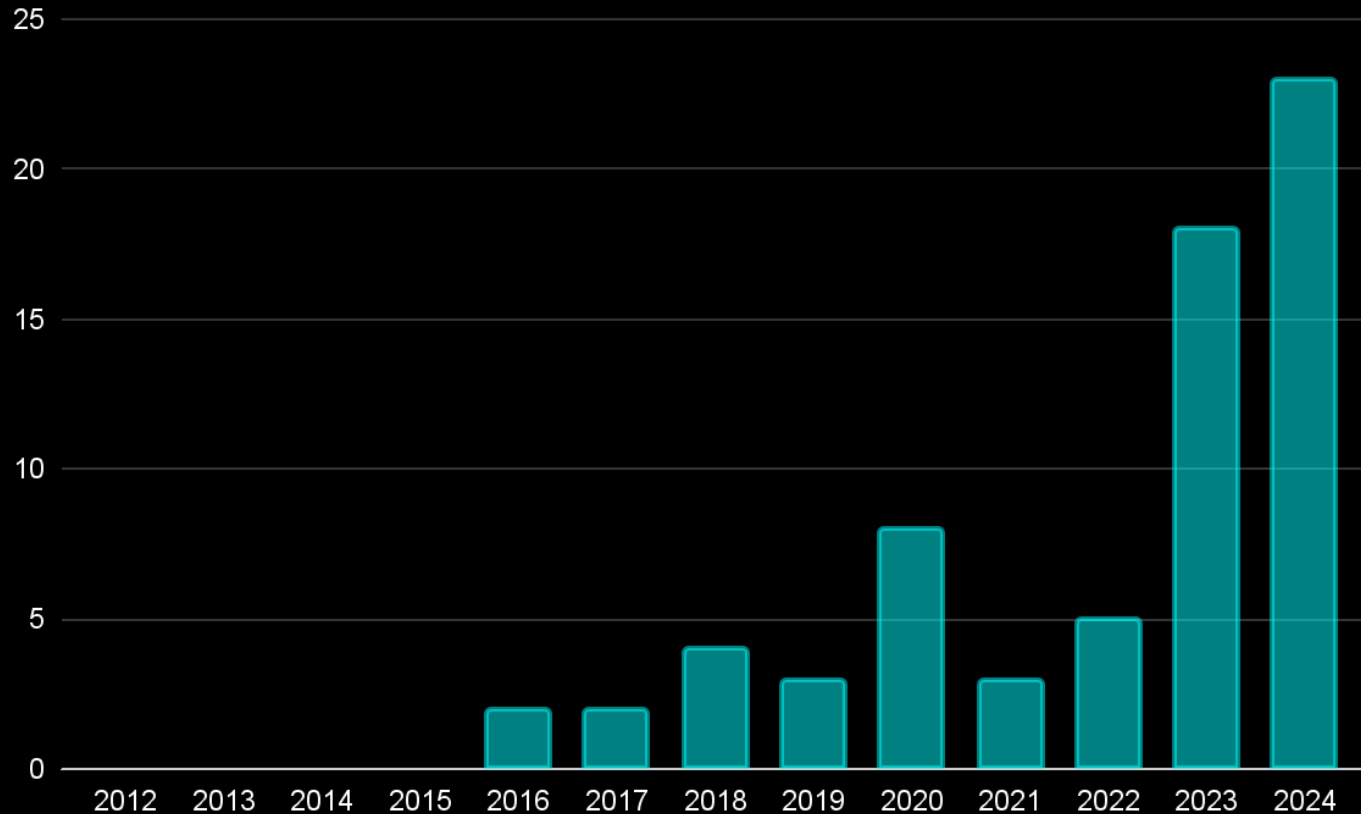
# Additional Signals

If it's difficult to see objectively where we are on the adoption curve, what other signals can we look at to determine adoption and ecosystem growth?

# Google Trends - Network as a Service



# Books Published on Network Automation







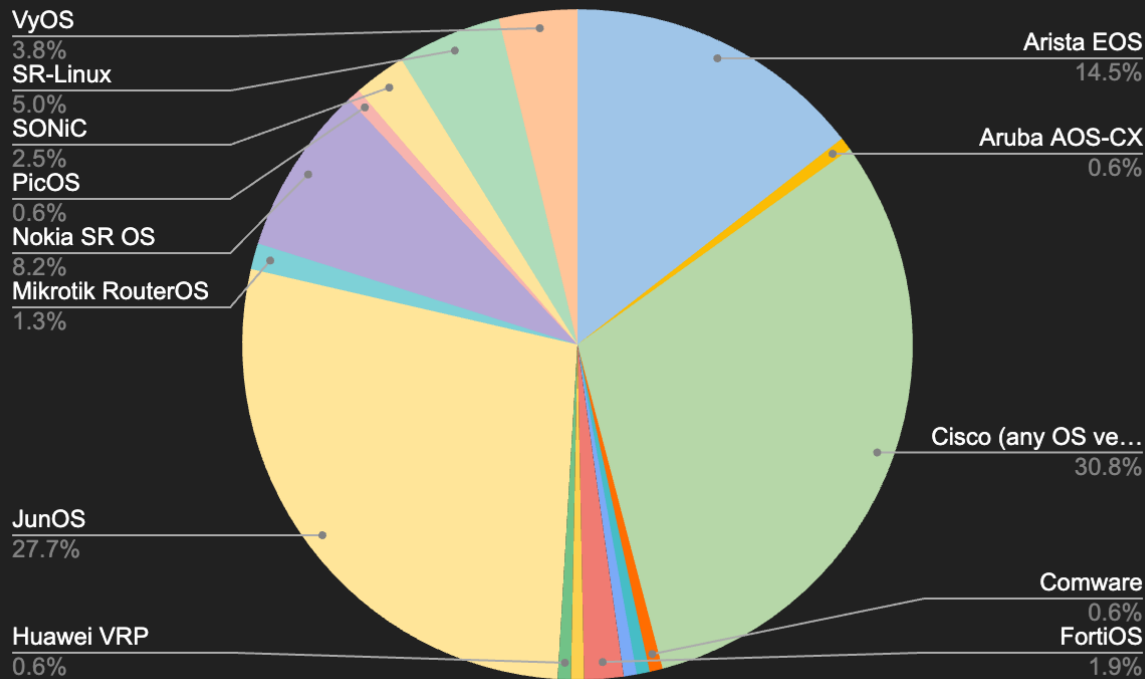
Hold onto your butts.

# Operating Systems in use

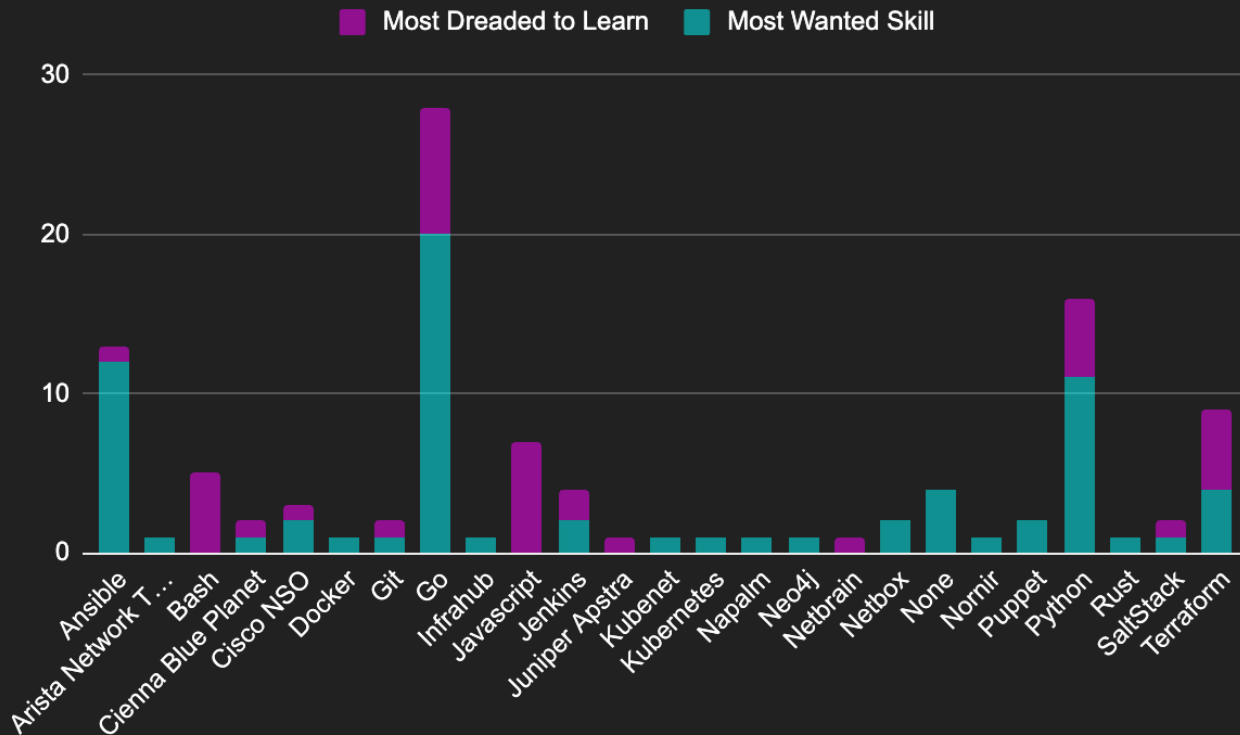
## Key Findings:

~13% of operating systems  
used everyday for networking  
activities are open source

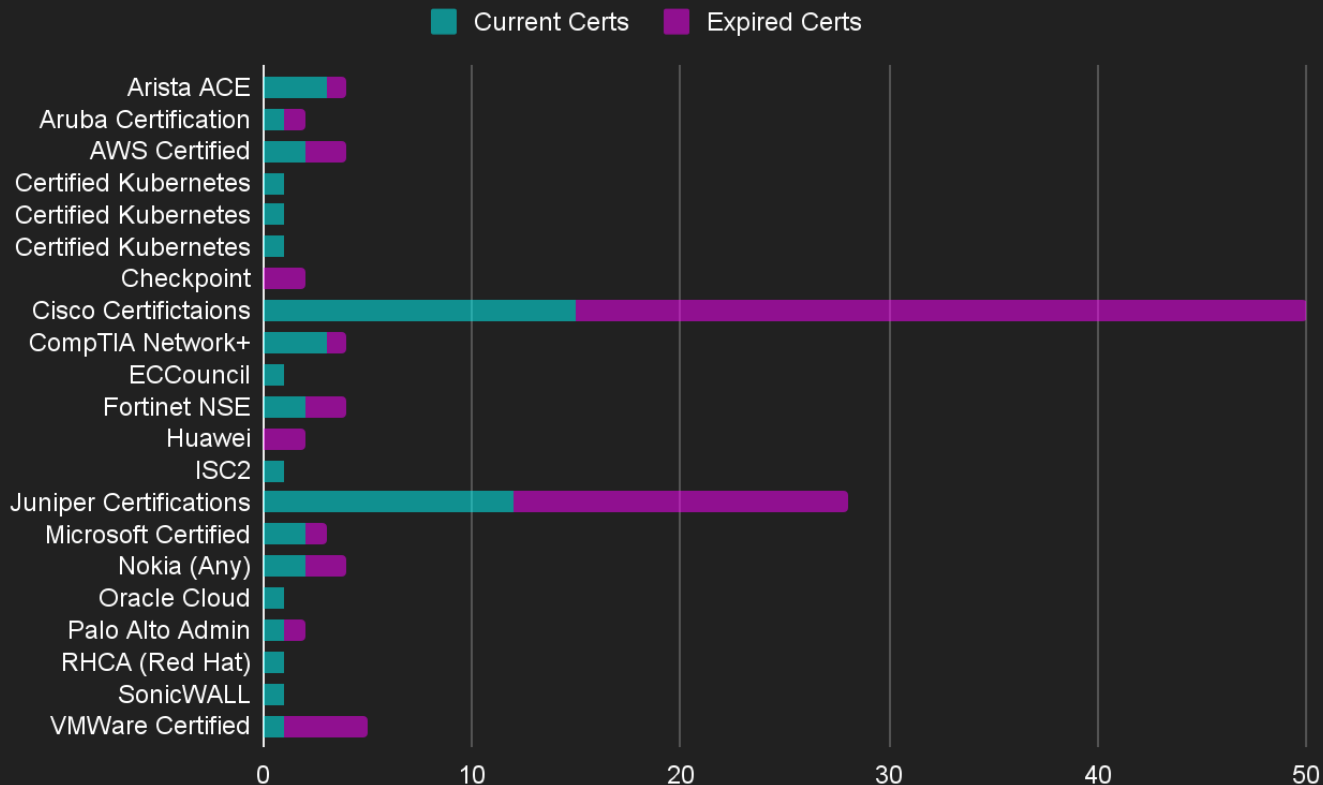
10 years ago this would have  
been considerably less



# Which skills are hot, and which are not

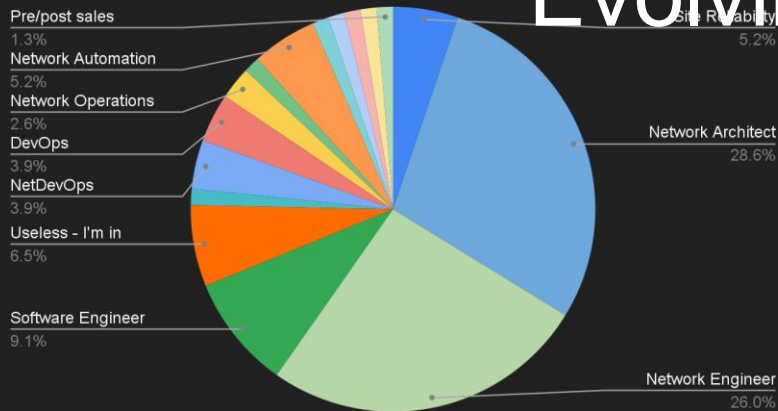


# Certifications



# Evolving Job Roles

## Current Job Role



## Key Findings:

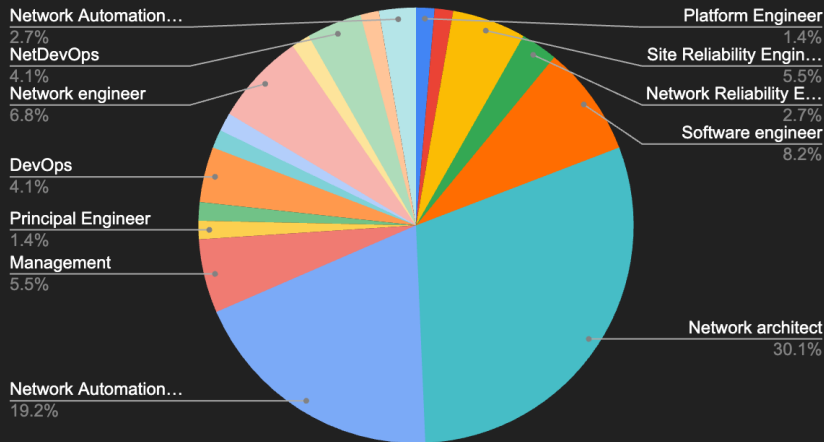
20% shift away from traditional job titles towards hybrid job titles

14% increase looking to move to Network Automation Engineer

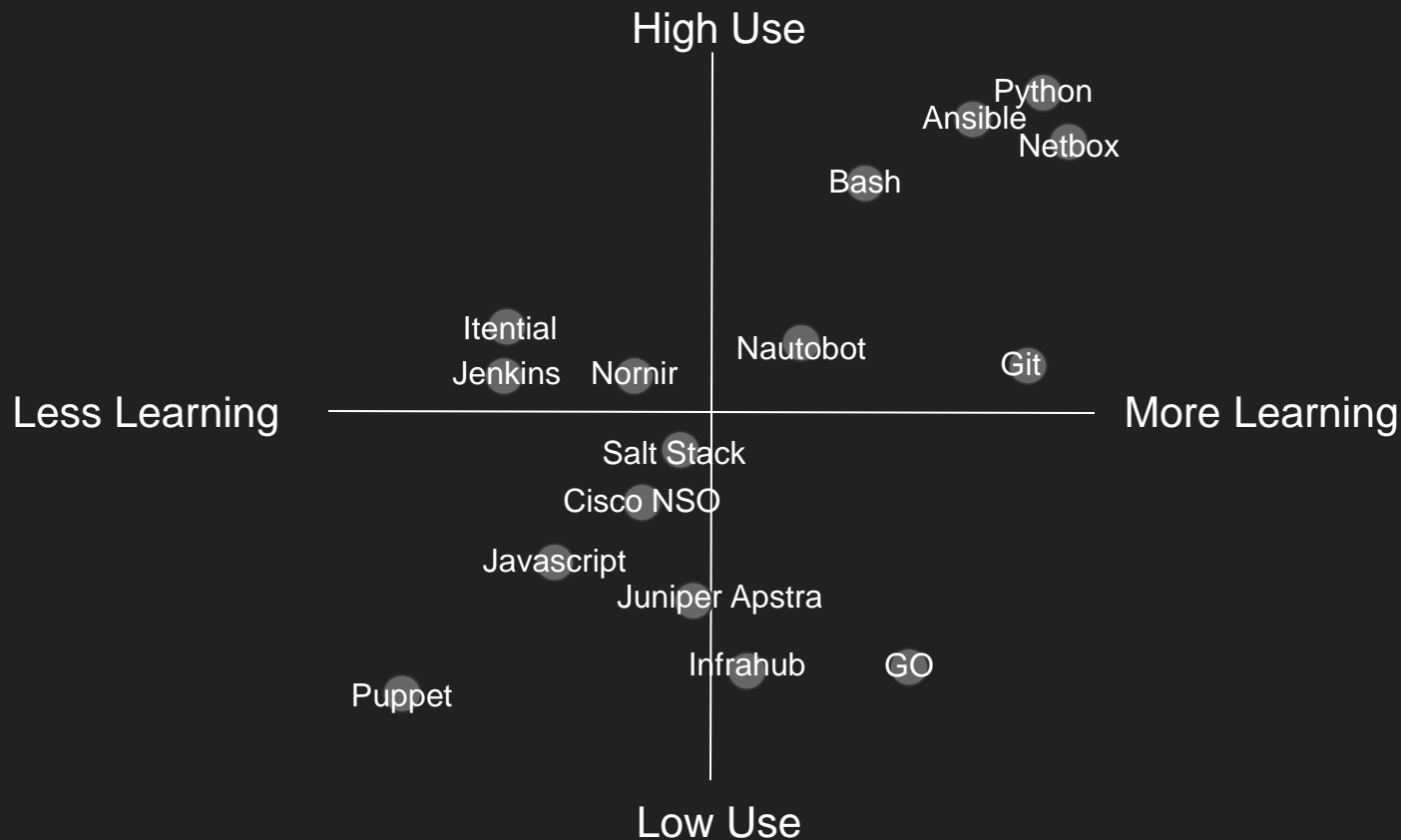
2.8% added the same unlisted role: Network Automation Architect

0% selected Network Reliability Engineering for either current, or desired role

## Future Job Role



# Tooling Trends



# Barriers

- Networking software began without programmatic interfaces in mind, making automation difficult and delaying uptake
- Investment in innovation around network infrastructure and some hardware is large and requires a risk averse class of investors
- Network automation is in the middle of adoption curve, so it feels farther away than it is

# Accelerators

- Increasing usage of open source operating systems for network devices and open source software being created in the network ecosystem
- People closest to the problem are developing crossover skill sets in software and network that will help further increase system interoperability and automation
- Network automation is in the middle of adoption curve, so it feels farther away than it is

# How can you accelerate network automation up the adoption curve?

- ✓ Start an open source project or contribute to one
- ✓ Start a software company
- ✓ Learn crossover skill sets
- ✓ Ensure everything you create is programmatically accessible and demand it from your vendors



# Viva la network automation revolution!

We must keep pushing the ecosystem flywheel with maximum force to reach full adoption of network automation.