José G. Nuño-Ledesma

November 2024

Assistant Professor CURRENT J.D. MacLachlan Building 50 Stone Rd East. Office 307 Food, Agricultural & Resource Economics APPOINTMENT Guelph, ON, CAN, N1G 2W1 University of Guelph

Website: jgnunol.github.io jnuno [at] uoguelph [dot] ca

Agricultural Economics; Industrial Organization; Pricing; Contract Theory; Labor Economics. **INTERESTS**

EDUCATION Purdue University. Ph.D. Agricultural Economics. December 2018

Specialization in Computational Science.

Dissertation: Essays in Nonlinear Pricing Under Regulation:

Analysis of Interventions on Food Retailing.

University of Minnesota. M.Sc. Applied Economics. May 2014

Fulbright scholar.

Universidad de Guadalajara (Mexico). Bachelor's degree, Economics. April 2010

With distinction.

Assistant Professor of Food Industry Economics and Management 2020 - Current ACADEMIC **APPOINTMENTS**

Dept. of Food, Agricultural, and Resource Economics

University of Guelph, ON, Canada.

EDITORIAL Guest Editor 2023 - 2025

APPOINTMENTS Special Issue: "Global dynamics, food markets, and the determinants

of Canadian food price inflation." Canadian Journal of Agricultural Economics.

2022 **OTHER** Consultant

EXPERIENCE Universidad del Rosario - Alianza EFI Economía Formal e Inclusiva.

> Senior Economist (Specialty Leader) 2019

Banco de México (Central Bank of Mexico). Economic Research Division.

Research Assistant 2014 - 2018

Profs. Steven Wu and Joseph Balagtas (2015-2018).

Prof. Nelson Villoria (2014-2015). Purdue University, IN, USA.

Economist 2010 - 2012 and Summer 2014

Banco de México. Economic Research Division.

Pollster 2009 - 2010

Banco de México. Economic Research Division.

JOURNAL ARTICLES

6. Pérez Pérez, J., & Nuño-Ledesma, J. G. (2024) "Workers, Workplaces, Sorting, and Wage Dispersion in Mexico" Economía LACEA Journal, 23(1), 311-332. https://doi.org/10.31389/eco.424

- Working paper versions: Banco de México, Alianza EFI.
- 5. Nuño-Ledesma, J.G., Wu, S.Y., & Balagtas, J.V. (2024). "Taxing Sugar-Sweetened Beverages: A Nonlinear Pricing Approach." American Journal of Agricultural Economics. 1-15. https://doi.org/10.1111/ajae.12416
 - Working paper version: Banco de México.

- 4. **Nuño-Ledesma, J.G.** & von Massow, M. (2023). "Canadian Food Inflation: International Dynamics and Local Agency." *Canadian Journal of Agricultural Economics*, 71, 393-406. https://doi.org/10.1111/cjag.12341.
- 3. **Nuño-Ledesma, J.G.** (2022). "A Portion Cap Rule with Two Products: An Experimental Evaluation." *Canadian Journal of Agricultural Economics*. 70(2), 123-137. https://doi.org/10.1111/cjag.12308.
 - 2023 Outstanding CJAE Article Award Honorable Mention.
 - Download data, code, and supporting material.
- 2. **Nuno-Ledesma, J.G.** (2021). "An Analysis of Portion Cap Rules with a Multi-Product Seller." *American Journal of Agricultural Economics*. 103(5), 1820-1831. https://doi.org/10.1111/ajae.12221.
 - Seminar: #OARES. Download supplementary material.
- 1. Nuno-Ledesma, J.G. and Villoria, N.B. (2019). "Estimating International Trade Margins Shares by Mode of Transport for the GTAP Data Base." *Journal of Global Economic Analysis* 4(1), 28-49. https://doi.org/10.21642/JGEA.040102AF

SELECTED WORK
IN PROGRESS
* = M.S. STUDENT,
** = PHD STUDENT

- 5. **Nuño-Ledesma, J. G.**, Wu, S.Y. & Balagtas, J.V. "Soda Taxes versus Cup Sizes when the Retailer Practices Nonlinear Pricing: An Experiment" *Revise and Resubmit* (1st round).
 - Working paper: Banco de México.
- 4. **Nuño-Ledesma, J. G.**, "Incentive Alignment and Effort Provision in Multitask Contracts: A Basic Test of the Theory". *Revise and Resubmit (1st round)*.
 - Working paper: AgEcon Search.
- 3. Pérez Pérez, J., Meléndez, J. & Nuño-Ledesma, J. G. "Matching and Local Labor Size in Mexico." *Reject and Resubmit*.
 - Working paper: Alianza EFI.
- 2. Gabrel, G.* & **Nuño-Ledesma**, **J. G.** "On the Relationship Between Informal Agreements and Sustainable Farming Practices in Farmland Rentals."
- 1. Michler, J., **Nuño-Ledesma, J. G.**, Slade, P. & Wu, S.Y. "Approximation in Complex Pricing Mechanisms."

GRANTS

- 2024. Ontario Ministry of Agriculture, Food and Agribusiness (OMAFA, formerly OMAFRA) "Commodity-Specific Economic Modeling." \$120,905 CAD.
- 2022/Dec. SSHRC Institutional Grants Explore. "Food Prices: Grocers, Suppliers, and Market Power." \$4,875 CAD. U of G internal grant.
- 2018. Jim & Neta Hicks Small Grants Program Purdue University. \$3,527 USD.

TEACHING

University of Guelph, ON, Canada.

- FARE 1040: Intro. Enviro. Economics, Law & Policy (Undergrad.) W 2023
- FARE 3320: Supply & Value Chain Mgmt (Undergrad.) F 2021, 2023, 2024
- FARE 6930: Food Firms, Consumers, and Mkts. (Grad.) F 2020 2022, 2024

Purdue University, IN, USA.

- AGEC 217: Economics (Undergraduate). Instructor: Summer 2018
- AGEC 217: Economics (Undergraduate).
 Teaching Asst: Fall 2017, Spring 2018

SELECTED PRESENTATIONS

- 2025: (Scheduled) University of Alberta.
- 2024: Canadian Agri-Food Policy Conference (Ottawa); Cornell University; Oregon State University; Canadian Econ. Assoc. (CEA, Toronto). Canadian Ag Econ Society (CAES, Winnepeg); Agricultural & Applied Economics Assoc. [poster] (AAEA, New Orleans). Universidad de Guadalajara, Graduate School of Economics (Virtual).
- 2023: Michigan State University. University of Manitoba. Banco de la República (Colombian Central Bank, Virtual). CEA (Winnipeg). CAES (Whistler, BC). AAEA (Virtual session).
- 2021: Online Agricultural and Resource Economics Seminar (#OARES. Virtual). CAES (virtual).
- **2020:** AAEA (virtual).
- 2019: Banco de México (Mexico City). CIDE Centro de Investigación y Docencia Económicas (Mexico City). Universidad de Guadalajara (Mexico). Latin American and Caribbean Economic Association (LACEA; Puebla, Mexico).
- 2018: University of Guelph. AAEA (Washington, D.C.).
- 2017: Jordan-Wabash Conference on Experimental & Behavioral Econ (Indiana University, Dept. of Economics). AAEA (Chicago, IL).
- 2016: AAEA, Invited Paper (Boston, MA). WAEA & CAES Joint Meetings (Victoria, Canada).

HONORS AND SCHOLARSHIPS

- 2023. Outstanding *Canadian Journal of Agricultural Economics* Article Award Honorable Mention. Canadian Agricultural Economics Society.
- 2018. AAEA Chester O. McCorkle Jr. Scholarship.
- 2012-2014. Fulbright-García Robles Scholarship.
- 2012-2014. CONACYT Mexico's Natl Council of Science and Technology Grantee.

REFEREE SERVICE

- Journals: Agricultural Economics; American Journal of Agricultural Economics; Canadian Journal of Agricultural Economics; Climate and Development; European Review of Agricultural Economics; Food and Energy Security; Food Policy; International Food and Agribusiness Management Review; The Lancet Regional Health Western Pacific; World Economy.
- Meetings, Conferences, and Awards: AAEA meetings abstracts. CAES meetings abstracts. CAES Outstanding MS Thesis Award. CAES Outstanding PhD Thesis Award. AAEA Health Econ Section Best Publication Award. AAEA Food Safety and Nutrition Section Best Publication Award. CAES meetings abstracts.
- Fulbright-García Robles Selection Committee Member: Scholarship for Graduate Studies in the U.S. - Economics and Finance. US-Mexico Binational Business Program. Mexico Studies Chair Program.

PROFESSIONAL AFFILIATIONS

Agricultural and Applied Economics Association (AAEA). Canadian Agricultural Economics Society (CAES). Canadian Economics Association (CEA). Latin American Association of Environmental and Resource Economics (LAERE).

Professional and University Service

• Canadian Agricultural Economics Society: Councillor. 2023-Current.

Member - Publications committee.

Member - Awards committee.

- University of Guelph: Coordinator Departmental seminar series. 2024-Current.
- Purdue University: Elected vice president, Grad Students Org. 2016-2017.
- **University of Minnesota**: Elected international students representative 2013-2014. Graduate program committee member 2013-2014.
- Universidad de Guadalajara: Elected school academic counselor 2006-2007.

MEDIA AND OUTREACH

2024:

- Austin, S. (2024, October 17). Can you save money by buying Halloween candy earlier? Or is it better to play the waiting game? Toronto Star.
- Cortés-Selva, A. (Host). (2024, April 29). Canada inflation: Moving in the right direction? [Audio podcast episode]. In *Sustainability Leaders Podcast*. BMO Capital Markets.

2021:

• Online Seminar. #OARES - Online Agricultural and Resource Economics.

STUDENT SUPERVISION

Thesis advisor:

• Alexandra DesRochers (M.Sc.)

- 2024 Current
- Gabriela Gabrel (M.Sc., with Brady J. Deaton). 2020 2022 First job: Financial Analyst. Agriculture and Land - Govt. of Prince Edward Island.

Thesis committee member:

University of Guelph

• Esther Metieh (M.Sc.)

2023 - Current

• Promesse Essolema (M.Sc.)

2023 - Current

• Seidu Abdulai (Master's non-thesis)

2021 - 2022

Purdue University

• Yuxi Chen (Ph.D.)

2023 - Current

PERSONAL

• Language proficiency: Spanish (Native), English (Fluent).