Julia Gray

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GitHub: https://github.com/jgray33

Portfolio: https://jgray33.github.io/jg-portfoli-woah

A focused, hard-working web developer, dedicated to learning and upskilling. Currently working in communications with a wealth of experience in managing a variety of stakeholders.

University of Birmingham

Full-stack web development coding bootcamp

November 2021 - June 2022

Part-time alongside working full-time at the Gambling Commission

Technical skills

JavaScript
 jQuery
 Node.js
 React
 Docker
 MVC
 SQL Server

- Proficient in Git for version control and project working.
- Developed full-stack web applications in JavaScript, working with servers and databases. individually and also as part of a team practicing agile working.
- Created models using an MVC applications.
- Used jQuery JSON for the dynamic user interface, retrieval, and posting of data.

Gambling Commission

Stakeholder Manager Public Affairs and Stakeholder Co-ordinator November 2020 - Present January 2019 - November 2020

Manage a range of stakeholders working in a vibrant communications team for an organisation that is subject to increasing public and parliamentary attention.

- Create and implement communication plans for projects across the organisation, considering digital, media and press, website, internal and parliamentary handling.
- Deliver the stakeholder engagement strategy; organising meetings high level stakeholders; building relationships with external bodies such as third sector organisations and DCMS.
- Liaise with internal stakeholders to collate copy and write briefings for stakeholder meetings.
- Monitor and report on movements of relevant parliamentarians through various sources including Dods political monitoring.
- Responsible for organising and managing events across the organisation both virtual and physical;
 overseeing the allocated budget, managing delegate communications, briefing internal stakeholders and ensuring the smooth delivery of the event.
- Respond to incoming letters from MPs in a timely and professional manner, collating information from colleagues to contribute to the correspondence.
- Support with preparing colleagues who are giving evidence before parliamentary committees.
- Represent the Commission and network at Parliamentary receptions and events.
- Support the delivery of internal communications strategy by organising all-staff briefings on various topics bringing in external stakeholders to speak.
- Handle incoming press calls, constructing responses that are in-line with agreed lines.

Greater Birmingham Chambers of Commerce

Head of Sutton Coldfield Chamber of Commerce

Individually established a new business support network in Sutton Coldfield and built the membership to over 100 businesses.

- Fostered relationships with local councils, BIDs, governing bodies, key stakeholders and local influencers to build brand credibility and support.
- Created copy for a variety of platforms, adapting the tone when necessary. Commented on local policy issues on behalf of the Chamber of Commerce.
- Created, maintained and expanded Sutton Coldfield Chamber's social media presence ensuring the brand message is consistently accurately conveyed across all platforms.
- Operated a programme of networking events designed to engage businesses and create new membership sales opportunities. Hosted all events; greeted guests, delivered welcome and closing remarks, networked during the event connecting businesses to potential opportunities in the room.
- Generated sponsorship for new key events including a large scale business dinner and an exhibition.
- Account managed all local members and in addition managed high value "1813 members" guiding them through membership, nurturing the relationships and upselling advertisement or sponsorship opportunities.
- Updated the CRM system with all engagements and updates undertaken.
- Established the inaugural Sutton Coldfield Executive Committee abiding by the constitution at all stages.
 Acted as Secretariat to the Committee and advised the President.

Regional Expedition Coordinator

October 2014 – July 2015

Keltic Clothing

September 2013 – October 2014

Public Sector Account Manager

Various UK Festivals

Casual staff March 2013 – September 2013

Nisseki Red Cross Hospital, Wakayama, Japan

Volunteer Nurse's Assistant September 2012 – March 2013

Fairlawns Hotel and Spa

Food and Beverage Assistant

August 2010 – August 2012

Queen Mary's Grammar School for Girls

3 A levels and 2 AS Levels
10 GCSEs A-C including A in Maths and English

September 2005 – June 2012

Dyson Media January 2018

Media Training

I have always had a keen interest in programming and have enjoyed immersing myself into the programming world during the web development course. I have succeeded in understanding and applying the concepts I have been exposed to during the course as demonstrated during group project work where I have felt confident enough to lead the team and mentor my peers.

I am very active person; I partake in a number of sports but my main passions lie in rugby, running and cycling. I am a member of Birmingham Running Athletics Triathlon Club and play for the women's section of Moseley Rugby Club. I cycled from Land's End to John O'Groats last year and enjoy bike-packing at the weekends.