# IRS e-file Signature Authorization for an Exempt Organization

For calendar year 2013, or fiscal year beginning  $\underline{7/01}$  , 2013, and ending  $\underline{6/30}$  ,  $\underline{2014}$  .

► Do not send to the IRS. Keep for your records.

Part I Type of Retu	INSTITUTE  rn and Return Information (Whole I		Employer identification number 27-3444564
DANIEL NEPSTAD  Part I Type of Retuence the control of the control			27-3444564
DANIEL NEPSTAD  Part I Type of Retu  check the box on line 1a, 2	was and Datum Information (Mholo I		2. 0111001
Part I Type of Retu	we and Datum Information (M/bala)	PRESIDENT & ED	
check the box on line 1a, 2			
he applicable line below.	<b>2a, 3a, 4a,</b> or <b>5a,</b> below, and the amount on r <b>5b,</b> whichever is applicable, blank (do not <b>Do not</b> complete more than 1 line in Part I.	t enter -0-). But, if you entered -0-	with this form was blank, then on the return, then enter -0- on
1 a Form 990 check here	b Total revenue, if any (Form	990, Part VIII, column (A), line 12	2) <b>1b</b> 6,172,175
2 a Form 990-EZ check h	nere b Total revenue, if any (Fo	orm 990-EZ, line 9)	2b
3a Form 1120-POL chec	k here b Total tax (Form 1120	0-POL, line 22)	
4a Form 990-PF check h		nt income (Form 990-PF, Part VI,	
5 a Form 8868 check her		Part I, line 3c or Part II, line 8c)	
	` '	,	·
Part II Declaration a	and Signature Authorization of Offi	cer	
efund, and (c)	ement of receipt or reason for rejection of tl	3.2.12.11.05.1011, (6) (110 100501110	. a, adia, iii prododding the return of
organization's electronic re	eturn and, if applicable, the organization's c	onsent to electronic funds withdra	wal.
Officer's PIN: check one b	ox only		
X I authorize GOOD &	ERO firm name	to enter my PIN	13960 as my signature Enter five numbers, but do not enter all zeros
the return's disclosure	consent screen.		
П			
	500		
program, I will enter m	y PIN on the return's disclosure consent sci	reen.	
Officer's signature		Date ▶	
Part III Certification	and Authentication		
	ur six-digit electronic filing identification		
	your five-digit self-selected PIN		94103794044
number (EFIN) followed by			do not enter all zeros
number (EFIN) followed by			
above. I confirm that I am	submitting this return in accordance with th ders for Business Returns.	ne requirements of <b>Pub 4163,</b> Mode	ernized e-File (MeF) Information for
above. I confirm that I am	submitting this return in accordance with th ders for Business Returns.	ne requirements of <b>Pub 4163,</b> Mode	ernized e-File (MeF) Information for

**BAA** For Paperwork Reduction Act Notice, see instructions.

Form **8879-EO** (2013)

### Form **990**

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter Social Security numbers on this form as it may be made public.
 Information about Form 990 and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

Open to Public Inspection

Α	For the	he 2013 calen	dar year, or tax year beginning $7/01$ , 2013, and ending	6/	30	,	2014	
В	Check	if applicable:	С		D Employ	er Identifi	cation Number	
	Ad	ddress change	EARTH INNOVATION INSTITUTE		27-3	34445	64	
	Na	ame change	3180 18TH STREET #205		E Telepho	ne numbe	er	
	In	itial return	SAN FRANCISCO, CA 94110		(415	5) 44	9-9900	
	$\vdash$	erminated			(11)	, 11	3 3300	
		mended return			<b>G</b> Gross re	ceints \$	6,172	175
	$\vdash$	pplication pending	F Name and address of principal officer: DANIEL NEPSTAD	H(a) Is this	a group return			7.7
	□′*	pplication penaling		H(b) Are all	subordinates attach a list.	included?		No
$\overline{}$	Tay.	exempt status	X   501(c)(3)   501(c) ( )   4947(a)(1) or   527	If 'No,'	attach a list.	(see instr	uctions)	
<u>.</u>		•		U(a) Group	exemption nu	mber ►		
K		n of organization:	X   Corporation   Trust   Association   Other ►   L Year of formation	· , · · ·			gal domicile: CA	
				on: 201	U INIS	tate of let	gai domicile: CA	
Pa	art I	Summar Briefly descri	<b>y</b> be the organization's mission or most significant activities: <u> </u>	TOTTA III T	ON THE	m <del></del>	TELC MICC	TON
		TC TO (1	) <u>CONDUCT SCIENTIFIC RESEARCH; (2) PROVIDE IN</u>	EODWY1 NOVALT	V INOTINO	<u>и</u> р ТТТП	(3) 並() [日]2 図T22	TON_
Activities & Governance		EDUCATE.	) CONDUCT SCIENTIFIC RESEARCH; (2) FROVIDE IN	r OKMA.	LIUN, E	<u> </u>	(3) _10	
nar		LDOCATE.						
Ver	2	Check this bo	if the organization discontinued its operations or disposed of mo	re than 2	5% of its	net ass	ets.	
ၓ	3		ting members of the governing body (Part VI, line 1a)			3		10
•ජ ග	4	Number of in	dependent voting members of the governing body (Part VI, line 1b)			4		8
Ë	5		of individuals employed in calendar year 2013 (Part V, line 2a)			5		11
≑	6		of volunteers (estimate if necessary)			6		2
ĕ			ed business revenue from Part VIII, column (C), line 12			7 a		0.
	b	Net unrelated	business taxable income from Form 990-T, line 34			7 b	0 11	0.
		Contributions	and grants (Part VIII, line 1h)		rior Year	01	Current Y	
ē	8		rice revenue (Part VIII, line 2g)		707,8		5,457	
Revenue	10	-	nce revenue (Part VIII, line 29)		326,3 3,0			,843. ,394.
æ	11		e (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		271,6			, 583.
	12		e – add lines 8 through 11 (must equal Part VIII, column (A), line 12)		2,308,9		6,172	
			milar amounts paid (Part IX, column (A), lines 1-3)		2,032,0		1,341	
	14		to or for members (Part IX, column (A), line 4)		.,032,0	12,	1,541	, 122.
	15		er compensation, employee benefits (Part IX, column (A), lines 5-10)		904,9	99	1,259	996
es	160		fundraising fees (Part IX, column (A), line 11e)		J04, J	<i>JJ</i> .	1,233	,000.
Expenses	10a							
꼾	b		sing expenses (Part IX, column (D), line 25)   13,988.					
_	17		es (Part IX, column (A), lines 11a-11d, 11f-24e)		732,9		2,268	
	18	•	es. Add lines 13-17 (must equal Part IX, column (A), line 25)		1,669,9		4,869	•
	19	Revenue less	expenses. Subtract line 18 from line 12		2,361,0		1,302	•
its or					ng of Curren		End of Ye	
\sse Bal≿	20		(Part X, line 16)		3,048,6		4,503	
Net Assets Fund Balanc	21		s (Part X, line 26)		780,8		933	,656.
		Net assets or	fund balances. Subtract line 21 from line 20	2	2,267,8	09.	3,570	,275.
Pa	art II	Signatur	e Block					
com	nlete D	eclaration of prepa	rer (other than officer) is based on all information of which preparer has any knowledge.					
-	picte. D	L.	to (other than officer) is based on an information of which proparer has any knowledge.					
٠.		Signatu	re of officer	Da	ato.			
Sig	gn							
He	re		IEL NEPSTAD print name and title.	PRES.	IDENT 8	ι ED		
		- ''			1	ТБ	TIN	
_			reparer's name Preparer's signature Date		Check	_ ''		
Pa			J. WRIGHT		self-employe	ed F	<u>200083251</u>	
	epare						4000	
US	e On	Firm's addre					1262196	
			SOUTH SAN FRANCISCO, CA 94080		Phone no.	(650)	<b>,</b> , , , , , , , , , , , , , , , , , ,	
Ma	y the I	IRS discuss th	is return with the preparer shown above? (see instructions)				X Yes	No

Par		TV.
	Check if Schedule O contains a response or note to any line in this Part III	X
1	Briefly describe the organization's mission:	
	SEE SCHEDULE O	
2	Did the organization undertake any significant program services during the year which were not listed on the prior	
_	Form 990 or 990-EZ?	Yes X No
	If 'Yes,' describe these new services on Schedule O.	] ics 🔼 no
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?	Yes X No
Ū	If 'Yes,' describe these changes on Schedule O.	] 100 [X] 110
4	The fact that the state of the	
-		
	others, the total expenses, and revenue, if any, for each program service reported.	
4 a	(Code:) (Expenses \$ 2,761,396. including grants of \$ 824,657.) (Revenue \$	)
	INTERNATIONAL LOW EMISSIONS DEVELOPMENT PROGRAM: LAND USE IS RESPONSIBLE	
	APPROXIMATELY ONE THIRD OF GLOBAL GREENHOUSE GAS (GHG) EMISSIONS. MANY OF	THESE
	EMISSIONS COULD BE AVOIDED THROUGH CHANGES IN AGRICULTURAL PRACTICES A BY	
	RE-DIRECTING THE EXPANSION OF AGRICULTURAL FRONTIERS AWAY FROM REMAINING	
	SAVANNAS AND ONTO LANDS THAT ARE ALREADY CLEARED, BUT BELOW THEIR PRODUCT	
	POTENTIAL. THIS PROGRAM SEEKS TO PROVIDE ANALYSIS, CONVENING, AND TO DESIGN	
	INNOVATIVE FINANCE MECHANISMS FOR LOWERING GHG EMISSIONS FROM LAND-USE BY	
	LINKAGES BETWEEN REDD+ AND INITIATIVES UNDERWAY TO TRANSFORM AGRICULTURAL	COMMODITY
	SUPPLY CHAINS, MOST NOTABLY, THE AGRICULTURAL COMMODITY ROUNDTABLES.	
4 b	(Code:) (Expenses \$1,487,169. including grants of \$757,651.) (Revenue \$	)
	CAPACITY BUILDING AND OUTREACH PROGRAM: FOR LOW-EMISSION RURAL DEVELOPMEN	I TO GROW TO
	SCALE, AND BECOME A NEW PARADIGM FOR RURAL DEVELOPMENT AROUND THE WORLD,	STRONG
	INSTITUTIONS WILL BE NECESSARY TO SUPPORT THIS TRANSITION. EARTH INNOVAT	ION
	INSTITUTE SEEKS TO BUILD CAPACITY IN DEVELOPING NATIONS IN SUPPORT OF THIS	S TRANSITION
	THROUGH ITS OUTREACH AND CAPACITY BUILDING PROGRAM WORKING WITH DEVELOPING	G COUNTRY
	CIVIL SOCIETY AND GOVERNMENT INSTITUTIONS TO ADVANCE LOW-EMISSION RURAL D	EVELOPMENT_
	IN THE TROPICS.	
4 c	c (Code: ) (Expenses \$ 342,654. including grants of \$ 88,201.) (Revenue \$	)
	BRAZIL LOW EMISSIONS STRATEGY PROGRAM: BRAZIL HAS TAKEN ON THE WORLD'S MO	ST AMBITIOUS
	TARGET FOR REDUCING GREENHOUSE GAS (GHG) EMISSIONS. APPROXIMATELY TWO THIS	
	EMISSIONS REDUCTIONS WOULD BE ACHIEVED THROUGH CHANGES IN LAND USE, INCLU	
	REDUCTION IN DEFORESTATION IN THE AMAZON REGION AND A 40% REDUCTION IN DE	
	IN THE CERRADO. THE CHALLENGE FOR ACHIEVING THIS GOAL IS THE TREMENDOUS E	CONOMIC
	IMPORTANCE OF BRAZIL'S AGRICULTURAL SECTOR, WHICH COULD GROW SUBSTANTIALL	
	FUTURE, MAKING THE EMISSIONS REDUCTION TARGETS DIFFICULT TO ACHIEVE. EART	
	INSTITUTE PROVIDES INTEGRATED ANALYSES OF FUTURE AGRICULTURAL SCENARIOS A	
	ASSOCIATED GHG EMISSIONS AND PRESENTS THESE FINDINGS TO AGRICULTURAL SECT	
	GOVERNMENT, AND CIVIL SOCIETY.	
4 d	1 Other program services. (Describe in Schedule O.)  SEE SCHEDULE O	
	(Expenses \$ 38,582. including grants of \$ 5,030.) (Revenue \$	)
4 e	e Total program service expenses ► 4,629,801.	

# Form 990 (2013) EARTH INNOVATION INSTITUTE Part IV Checklist of Required Schedules

			res	NO
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Schedule A.	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	Х	
3	for sublication 2 of Mark Language to Calcadala O. Bart	_		v
	for public office? If 'Yes,' complete Schedule C, Part I.	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II	4		Χ
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If 'Yes,' complete Schedule C, Part III	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Part I.	6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If 'Yes,' complete Schedule D, Part II	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' complete Schedule D, Part III.	8		Х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV.	9		Х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If 'Yes,' complete Schedule D, Part V	10		Х
11	or X as applicable.			
i	<b>a</b> Did the organization report an amount for land, buildings and equipment in Part X, line 10? <i>If 'Yes,' complete Schedule D, Part VI</i>	11 a		Х
	<b>b</b> Did the organization report an amount for investments – other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If 'Yes,' complete Schedule D, Part VII.</i>	11 b		Х
	c Did the organization report an amount for investments – program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VIII	11 c		Х
	d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX	11 d		Х
	e Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X	11 e		X
	f the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If 'Yes,' complete Schedule D, Part X	11 f		Χ
12	a Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete Schedule D, Parts XI, and XII.	12a	Х	
	<b>b</b> Was the organization included in consolidated, independent audited financial statements for the tax year? If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		Х
	Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E	13	V	X
	a Did the organization maintain an office, employees, or agents outside of the United States?	14a	Х	
	<b>b</b> Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising,		٠,	
	at \$100,000 or more? If 'Yes,' complete Schedule F, Parts I and IV	14b	Х	
	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If 'Yes,' complete Schedule F, Parts II and IV.	15	Х	
	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If 'Yes,' complete Schedule F, Parts III and IV	16		Х
	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If 'Yes,' complete Schedule G, Part I (see instructions).	17		Х
	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If 'Yes,' complete Schedule G, Part II.	18		Х
	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' complete Schedule G, Part III.	19		Х
	a Did the organization operate one or more hospital facilities? If 'Yes,' complete Schedule H	20		X
	<b>b</b> If 'Yes' to line 20a, did the organization attach a copy of its audited financial statements to this return?	20 b		

# Form 990 (2013) EARTH INNOVATION INSTITUTE Part IV Checklist of Required Schedules (continued)

			Yes	No
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organizations or government on Part IX, column (A), line 1? If 'Yes,' complete Schedule I, Parts I and II.	21	Х	
22	Did the organization report more than \$5,000 of grants or other assistance to individuals in the United States on Part IX, column (A), line 2? If 'Yes,' complete Schedule I, Parts I and III.	22		Х
23	Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If 'Yes,' complete Schedule J.</i>	23	Х	
24 a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No,'go to line 25a	24a		Х
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	: Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
c	Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?	24d		
25 a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I	25a		Х
t	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If 'Yes,' complete Schedule L, Part I	25b		Х
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If so, complete Schedule L, Part II.	26		Х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If 'Yes,' complete Schedule L, Part III.	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV	28a		X
b	A family member of a current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV.	28b	Х	
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If 'Yes,' complete Schedule L, Part IV	28c		Х
29	Did the organization receive more than \$25,000 in non-cash contributions? If 'Yes,' complete Schedule M	29		Х
30	contributions? If 'Yes,' complete Schedule M	30		Х
31	Did the organization liquidate, terminate, or dissolve and cease operations? If 'Yes,' complete Schedule N, Part I	31		Х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete Schedule N, Part II	32		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If 'Yes,' complete Schedule R, Part I</i>	33		Х
34	Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Parts II, III, IV, and V, line 1	34	Х	
35 a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		Х
t	olf 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' complete Schedule R, Part V, line 2	35b		
36	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? If 'Yes,' complete Schedule R, Part V, line 2.	36		Х
37	treated as a partnership for federal income tax purposes? If 'Yes,' complete Schedule R, Part VI	37		Х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?  Note. All Form 990 filers are required to complete Schedule O.	38	Х	

BAA Form **990** (2013)

# Form 990 (2013) EARTH INNOVATION INSTITUTE Part V Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response or note to any line in this Part V....

	Check if Schedule O contains a response or note to any line in this Part V			. П		
	2 22 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2		Yes	No		
1	a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable		. 55			
	b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable					
	c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming					
	(gambling) winnings to prize winners?	1с	Χ			
2	a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax State-					
	ments, filed for the calendar year ending with or within the year covered by this return 2a 11		.,			
	b If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Х			
	<b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> (see instructions)			37		
	a Did the organization have unrelated business gross income of \$1,000 or more during the year?	3 a		Х		
	<b>b</b> If 'Yes' has it filed a Form 990-T for this year? If 'No' to line 3b, provide an explanation in Schedule O.	3 b				
<b>4a</b> At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?						
	<b>b</b> If 'Yes,' enter the name of the foreign country: ►	4 a				
	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.					
5	a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5 a		Х		
	<b>b</b> Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5 b		Χ		
	c If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T?	5 c				
6	a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization					
3	a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6 a		Χ		
	b					
_	not tax deductible?	6 b				
	Organizations that may receive deductible contributions under section 170(c).					
	a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7 a		Х		
<b>b</b> If 'Yes,' did the organization notify the donor of the value of the goods or services provided?						
	Form 8282?	7с		Х		
	d If 'Yes,' indicate the number of Forms 8282 filed during the year			37		
	e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7 e		X		
	f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7 f		X		
	g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7 g				
	h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a					
	Form 1098-C?	7 h				
8	<b>Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.</b> Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business					
	holdings at any time during the year?	8				
	Sponsoring organizations maintaining donor advised funds.					
	a Did the organization make any taxable distributions under section 4966?	9 a				
	b Did the organization make a distribution to a donor, donor advisor, or related person?	9 b				
	Section 501(c)(7) organizations. Enter:  a Initiation fees and capital contributions included on Part VIII, line 12					
	b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities					
	Section 501(c)(12) organizations. Enter:					
	a Gross income from members or shareholders					
	b Gross income from other sources (Do not net amounts due or paid to other sources					
	against amounts due or received from them.)					
	a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a				
	b If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year					
	Section 501(c)(29) qualified nonprofit health insurance issuers.					
	a Is the organization licensed to issue qualified health plans in more than one state?	13a				
	<b>Note.</b> See the instructions for additional information the organization must report on Schedule O.					
	b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans					
	c Enter the amount of reserves on hand					
	a Did the organization receive any payments for indoor tanning services during the tax year?	14a		X		
	b If 'Yes,' has it filed a Form 720 to report these payments? If 'No,' provide an explanation in Schedule O	14b				
_		_				

Form 990 (2013) EARTH INNOVATION INSTITUTE 27-3444564 Part VI Governance, Management and Disclosure For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI. Section A. Governing Body and Management No Yes 1 a Enter the number of voting members of the governing body at the end of the tax year. . . . . 10 If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. **b** Enter the number of voting members included in line 1a, above, who are independent . . . 8 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee or key employee?..... 2 Χ Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?..... 3 Χ Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?..... Χ 4 X Did the organization become aware during the year of a significant diversion of the organization's assets?..... 5 Did the organization have members or stockholders?..... Χ 6 7 a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?..... 7 a Χ **b** Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or other persons other than the governing body?..... 7 b Χ Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: a The governing body?..... 8 a Χ X **b** Each committee with authority to act on behalf of the governing body?..... 8 b 9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses in Schedule O..... 9 Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code. Yes No 10 a Did the organization have local chapters, branches, or affiliates?..... 10 a Χ 11 a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?..... Χ b Describe in Schedule O the process, if any, used by the organization to review this Form 990. SEE SCHEDULE O Χ 12a b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise Χ 12b to conflicts?..... Χ 12 c 13 Did the organization have a written whistleblower policy?..... 13 Χ 14 Did the organization have a written document retention and destruction policy?..... Χ 14 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? a The organization's CEO, Executive Director, or top management official. SEE . SCHEDULE. .Q. . . . . . . . . Χ 15 a **b** Other officers of key employees of the organization...SEE .SCHEDULE..Q..... 15 b X If 'Yes' to line 15a or 15b, describe the process in Schedule O. (See instructions.) 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?..... 16 a Χ **b** If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?. 16b Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed ▶ CA 18 inspection. Indicate how you make these available. Check all that apply. Own website Another's website Upon request Other (explain in Schedule O) 19 the public during the tax year. SEE SCHEDULE O 20

### Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII.....

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

**1 a** organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of 'key employee.'
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

employees; and former such persons.

	(C)									
<b>(A)</b> Name and Title	(B) Average hours per	one bo	er an	not o	check	more to n is both r/trustee	n an	(D)  Reportable compensation from	<b>(E)</b> Reportable compensation from	<b>(F)</b> Estimated amount of other
	week (list any hours for related organiza- tions below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	related organizations (W-2/1099-MISC)	compensation from the organization and related organizations
(1) DANIEL NEPSTAD	40									
PRESIDENT & ED	0	Χ		Χ				196,953.	0.	38,929.
(2) LUIS ANTONIO MARTINELLI	0.2									
CHAIRMAN	0	Χ		Χ				0.	0.	0.
(3) REYNALDO VICTORIA	0.2									
SECTY/TREASURER	0	Χ		Χ				0.	0.	0.
(4) ADOLPHO JOSE MELFI	0.2									
DIRECTOR	0	Χ						0.	0.	0.
(5) CHRISTINE PADOCH	0.2									
DIRECTOR	0	Χ						0.	0.	0.
(6) STEPHEN SCHWARTZMAN	0.2									
DIRECTOR	0	Χ						0.	0.	0.
(7) PAULO ARTAXO	0.25									
DIRECTOR	0	Χ						0.	0.	0.
(8) SUSAN MCGRATH	0.5									
DIRECTOR	0	Χ						0.	0.	0.
(9) PAULO MOUTINHO	0.2									
DIRECTOR	0	Χ						0.	0.	0.
(10) CHRISTIAN DEL VALLE	0.25									
DIRECTOR	0	Χ						0.	0.	0.
<u>(11)</u> <u>DANIELLE KNIGHT</u> <u>DIR ADMINISTRATION</u>	<u>40</u>	•				Χ		103,034.	0.	18,621.
(12)		-						·		
(13)										
<u>(14)</u>		•								
	l	1								

	(B)	verage hours per week (do not check more than one box, unless person is both an officer and a director/trustee)										
(A) Name and title	Average hours per			<b>(D)</b> Reportable compensation from	(E)  Reportable compensation from		(F) Estimated amount of o					
	(list any hours for	Individual or director	Institu	Officer	Кеу є	Highe emple	Former	the organization (W-2/1099-MISC)	related organizations (W-2/1099-MISC)		compensat from the organization	on .
	related organiza	vidual t irector	nstitutional trustee	¢.	Key employee	Highest compensated employee	- ₫				and relate organization	
	- tions below dotted	l trustee or	trust		/ee	npensa						
	line)		88			ated						
(15)												
(16)												
(17)												
<u>(18)</u>										$\dagger$		
<u>(19)</u>												
(20)												
(21)												
(22)												
(23)												
(24)												
(25)												
1 b Sub-total							<b>&gt;</b>	299,987.	0.		57,	550.
c Total from continuation sheets to Part VII, Section d Total (add lines 1b and 1c)							<b>▶</b>	0. 299,987.	0.	_	E 7	<u>0.</u> 550.
2								233,301.	0.		31,	330.
from the organization > 2											- Lv	T
3 Did the organization list any <b>former</b> officer, directo	r or tru	stee	kev	/ em	nlo	VAA	or h	ijahest compensa	ted employee		Yes	No
on line 1a? If 'Yes,' complete Schedule J for such	individu	al							· · · · · · · · · · · · · · · · · · ·	L	3	X
<b>4</b> For any individual listed on line 1a, is the sum of ruthe organization and related organizations greater such individual	eportabl than \$1	e co 50,00	mpe 00?	ensa If 'Y	ition ∕ <i>es'</i> 	and com	oth <i>plet</i>	er compensation e Schedule J for	from 		4 X	
5 Did any person listed on line 1a receive or accrue for services rendered to the organization? If 'Yes,'	compen comple	satio <i>te Sc</i>	n fre chea	om i lule	any <i>J fo</i>	unre	late ch p	d organization or erson	individual		5	Х
Section B. Independent Contractors  1 Complete this table for your five highest compensa	ted inde	nen	dent	t cor	ntra	ctors	tha	t received more t	nan \$100 000 of			
		эрстк	acm		itta		tria	•				
( <b>A)</b> Name and business addre	SS							(B) Description (	of services	Coı	<b>(C)</b> mpensation	on
ICONE AGRICULTURA, ENERGIA E SUSTENTABILIDA	DE 740	GEN	ERA	L F	URT	ADO	DO	CONTRACT SERV	ICES		120,	000.
2 Total number of independent contractors (including but	not limi	tad tr	h tha	nee I	ictor	d aho	ve)	who received more	than			
\$100,000 of compensation from the organization		เธน เ(	Jul	JS€ I	1316(	a auu	ve)	wito received Hible	uiaii			

		Check if Schedule O contains a response or note to any	/ line in this Part V	III		
			<b>(A)</b> Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
CONTRIBUTIONS, GIFTS, GRANTS AND OTHER SIMILAR AMOUNTS	b c d e	Federated campaigns				
Š ₹	h	Total. Add lines 1a-1f	5,457,355.			
NUE		Business Code				
PROGRAM SERVICE REVENUE	2a b		660,843.	660,843.		
	d					
S E	е					
GR/		All other program service revenue				
쮼	g	<b>Total.</b> Add lines 2a-2f ▶	660,843.			
	3	Investment income (including dividends, interest and other similar amounts)	1,394.			1,394.
	5	Royalties				
		Gross rents(i) Real (ii) Personal				
		Less: rental expenses				
		Rental income or (loss)  Net rental income or (loss)				
		(i) Securities (ii) Other				
		assets other than inventory.				
	D	Less: cost or other basis and sales expenses				
		Gain or (loss)				
	d	Net gain or (loss)				
OTHER REVENUE	8 a	Gross income from fundraising events (not including \$ of contributions reported on line 1c).				
RE		See Part IV, line 18 a				
뿔		Less: direct expenses				
J	С	Net income or (loss) from fundraising events ▶				
		Gross income from gaming activities. See Part IV, line 19				
		Less: direct expenses				
		Net income or (loss) from gaming activities				
		Gross sales of inventory, less returns and allowances				
		Net income or (loss) from sales of inventory				
		Miscellaneous Revenue Business Code				
	11 a	REFUND ON GRANTS	63,456.	63,456.		
		OTHER INCOME	14,158.	14,158.		
		FOREIGN CURRENCY LOSS	-25,031.	-25,031.		
		All other revenue				
		Total. Add lines 11a-11d	52,583.	713.426.		1 000
	14	TOTAL TEVELINE, SEE HISTINCTIONS	6.172.175	/ I 3 476	0 .	1.394

# Form 990 (2013) EARTH INNOVATION INSTITUTE Part IX | Statement of Functional Expenses

	Check if Schedule O contains a re	esponse or note to any	line in this Part IX		X
Do l	not include amounts reported on lines 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	<b>(B)</b> Program service expenses	(C) Management and general expenses	<b>(D)</b> Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States. See Part IV, line 21	428,813.	428,813.		
2	Grants and other assistance to individuals in the United States. See Part IV, line 22	,	·		
3	Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16.	912,309.	912,309.		
<b>4</b> 5	Benefits paid to or for members	204,000.	139,054.	63,990.	956.
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0.	0.	0.	0.
7	Other salaries and wages	806,061.	573,842.	225,296.	6,923.
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer	3337331.	07070121	220,230.	0,320.
	contributions)	63,704.		63,704.	
9	Other employee benefits	112,633.		112,633.	
10	Payroll taxes	73,488.		73,488.	
11	Fees for services (non-employees):				
	Management				
	Legal	31,556.	10,477.	21,079.	
	: Accounting	126,760.	11,873.	114,887.	
	Lobbying				
	Professional fundraising services. See Part IV, line 17				
	Investment management fees				
	Other. (If line 11g amt exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule 0)SCH . O Advertising and promotion	1,352,860.	1,236,015.	116,845.	
13	Office expenses	114,800.	48,850.	65,923.	27.
14	Information technology	41,982.	32,277.	9,705.	2,,
15	Royalties	11/5021	0=7=1.74	37.000	
16	Occupancy	96,200.	18,336.	77,864.	
17	Travel	482,382.	442,766.	39,320.	296.
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	,	,	,	
19	Conferences, conventions, and meetings	634.	74.	560.	
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	10 100		10 100	
23 24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.).	10,499.		10,499.	
á	PRINTING AND PUBLICATIONS	8,867.	7,450.	1,417.	
	P POSTAGE AND SHIPPING	2,161.	1,438.	723.	
	ALLOCATED OVERHEAD	2,101.	438,169.	-440,307.	2,138.
	ALLOCATED FRINGES		328,058.	-331,706.	3,648.
	All other expenses				
	Total functional expenses. Add lines 1 through 24e	4,869,709.	4,629,801.	225,920.	13,988.
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.  Check here ► ☐ if following SOP 98-2 (ASC 958-720)				
RΔΔ		<u>'</u>		· ·	Form <b>990</b> (2013)

		Check if Schedule O contains a response or note to any line in this Part X			
			<b>(A)</b> Beginning of year		<b>(B)</b> End of year
	1	Cash — non-interest-bearing	125,170.	1	338,313.
	2	Savings and temporary cash investments.	1,225,474.	2	1,072,562.
	3	Pledges and grants receivable, net	1,427,600.	3	2,656,446.
	4	Accounts receivable, net	160,072.	4	177,885.
	5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5	
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L			
Α	_			6	
A S E T S	7	Notes and loans receivable, net.		7	
E	8	Inventories for sale or use.		8	
S	9	Prepaid expenses and deferred charges	38,618.	9	40,923.
		Land, buildings, and equipment: cost or other basis.  Complete Part VI of Schedule D			
	b	Less: accumulated depreciation		10 c	
	11	Investments – publicly traded securities		11	
	12	Investments – other securities. See Part IV, line 11		12	
	13	Investments – program-related. See Part IV, line 11		13	
	14	Intangible assets.		14	
	15	Other assets. See Part IV, line 11	71,716.	15	217,802.
	16	<b>Total assets.</b> Add lines 1 through 15 (must equal line 34)	3,048,650.	16	4,503,931.
	17	Accounts payable and accrued expenses	780,841.	17	756,607.
	18	Grants payable		18	455.040
	19	Deferred revenue		19	177,049.
L	20	Tax-exempt bond liabilities		20	
A B	21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
LIABILITIES	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons.  Complete Part II of Schedule L		22	
į	23	Secured mortgages and notes payable to unrelated third parties		23	
Š	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D.		25	
	26	Total liabilities. Add lines 17 through 25	780,841.	26	933,656.
N E T		Organizations that follow SFAS 117 (ASC 958), check here ► X and complete lines 27 through 29, and lines 33 and 34.			
A SSETS	27	Unrestricted net assets.	193,034.	27	407,507.
Ĕ	28	Temporarily restricted net assets.	2,074,775.	28	3,162,768.
	29	Permanently restricted net assets		29	
Q R F		Organizations that do not follow SFAS 117 (ASC 958), check here ▶ and complete lines 30 through 34.			
F U N D	30	Capital stock or trust principal, or current funds		30	
	31	Paid-in or capital surplus, or land, building, or equipment fund		31	
Ã	32	Retained earnings, endowment, accumulated income, or other funds		32	
BALANCES	33	Total net assets or fund balances	2,267,809.	33	3,570,275.
Ĕ	34	Total liabilities and net assets/fund balances	3,048,650.	34	4,503,931.

Form **990** (2013) BAA

Pa	t XI Reconciliation of Net Assets							
	Check if Schedule O contains a response or note to any line in this Part XI.							
1	Total revenue (must equal Part VIII, column (A), line 12)	1	6,1	72,1	L75.			
2	Total expenses (must equal Part IX, column (A), line 25)	2	4,8	69,7	709.			
3	Revenue less expenses. Subtract line 2 from line 1	3	1,3	02,4	166.			
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))							
5	Net unrealized gains (losses) on investments.	5	•					
6	Donated services and use of facilities	6						
7	Investment expenses	7						
8	Prior period adjustments	8						
9	Other changes in net assets or fund balances (explain in Schedule O)	9			0.			
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	3,5	70,2	275.			
Pa	t XII Financial Statements and Reporting	1	,					
	Check if Schedule O contains a response or note to any line in this Part XII				. 🖂			
				Yes	_——			
1	Accounting method used to prepare the Form 990: Cash X Accrual Other							
	If the organization changed its method of accounting from a prior year or checked 'Other,' explain in Schedule O.							
2	a Were the organization's financial statements compiled or reviewed by an independent accountant?		. 2a		Х			
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewe separate basis, consolidated basis, or both:	d on a						
	Separate basis Consolidated basis Both consolidated and separate basis							
I	Were the organization's financial statements audited by an independent accountant?		. 2b	X				
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separabasis, consolidated basis, or both:	te						
	X Separate basis Consolidated basis Both consolidated and separate basis							
(	If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?		. 2c	Х				
	If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.							
3	a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		. 3a		Х			
_	or audits, explain why in Schedule O and describe any steps taken to undergo such audits	<u></u>	. 3b	L				
BAA			Form	990	(2013)			

TEEA0112L 07/08/13

#### SCHEDULE A (Form 990 or 990-EZ)

Department of the Treasury

#### **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Information about Schedule A (Form 990 or 990-EZ) and its instructions is

OMB No. 1545-0047

Open to Public Inspection

Internal Revenue Service at www.irs.gov/form990.

Name of the organization Employer identification number

EARTH INNOVATION INSTITUTE 27-3444564 Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.) A church, convention of churches or association of churches described in section 170(b)(1)(A)(i). 1 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E.) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's 4 name, city, and state: 5 section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). 7 in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) 9 from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33-1/3% of its support from gross June 30, 1975. See section 509(a)(2). (Complete Part III.) 10 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 11 more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h. Type I Type III - Functionally integrated Type II Type III — Non-functionally integrated section 509(a)(2). check this box. Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons? q Yes No A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) (i) 11 g (i) below, the governing body of the supported organization?..... A family member of a person described in (i) above?.... 11 g (ii) (iii) A 35% controlled entity of a person described in (i) or (ii) above?..... 11 g (iii) Provide the following information about the supported organization(s) h (v) Did you notify the organization in column (i) of your (i) Name of supported (ii) EIN (iii) Type of organization (described on lines 1-9 above or IRC section (see instructions)) (vii) Amount of monetary (iv) Is the (vi) Is the organization in column (i) organized in the U.S.? organization organization in column (i) listed in support your governing document? support Yes Yes No Yes No No (A) (B) (C) (D) (E) Total

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2013

#### Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support			T			
begi	ndar year (or fiscal year nning in) ►	<b>(a)</b> 2009	<b>(b)</b> 2010	<b>(c)</b> 2011	<b>(d)</b> 2012	<b>(e)</b> 2013	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants.')		955,081.	7,739,098.	1,707,801.	5,457,355.	15,859,335.
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						0.
3	The value of services or facilities furnished by a governmental unit to the organization without charge						0.
4	Total. Add lines 1 through 3	0.	955,081.	7,739,098.	1,707,801.	5,457,355.	15,859,335.
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						431,960.
6	<b>Public support.</b> Subtract line 5 from line 4						15,427,375.
Sec	tion B. Total Support			<u> </u>	<u> </u>	<u> </u>	
begi	ndar year (or fiscal year nning in) ►	<b>(a)</b> 2009	<b>(b)</b> 2010	<b>(c)</b> 2011	<b>(d)</b> 2012	<b>(e)</b> 2013	(f) Total
7	Amounts from line 4	0.	955,081.	7,739,098.	1,707,801.	5,457,355.	15,859,335.
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources		63.	1,294.	3,060.	1,394.	5,811.
9	Net income from unrelated business activities, whether or not the business is regularly carried on						0.
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) SEE PART IV			39,152.	8,563.	-10,873.	36,842.
11	Total support. Add lines 7 through 10						15,901,988.
12	Gross receipts from related activ	ities, etc (see ins	tructions)			12	0.
13	First five years. If the Form 990 is organization, check this box and						<b>&gt;</b> X
	tion C. Computation of Pu						
	Public support percentage for 20	•	•				%
15	Public support percentage from	2012 Schedule A,	Part II, line 14			15	%
16 a	<b>33-1/3% support test – 2013.</b> If and <b>stop here.</b> The organization						
k	33-1/3% support test — 2012. If the and stop here. The organization						
17 a	10%-facts-and-circumstances to or more, and if the organization						
k	10%-facts-and-circumstances to or more, and if the organization						
18	Private foundation. If the organia	zation did not che	ck a box on line	13, 16a, 16b, 17a	, or 17b, check th	is box and see ins	structions ►
D A A					0.1	1.1. <b>A</b> /E 0/	20 000 E7) 0012

### Part III Support Schedule for Organizations Described in Section 509(a)(2)

to qualify under the tests listed below, please complete Part II.)

Sec	tion A. Public Support						
Calen	dar year (or fiscal yr beginning in) ►	<b>(a)</b> 2009	<b>(b)</b> 2010	<b>(c)</b> 2011	<b>(d)</b> 2012	<b>(e)</b> 2013	(f) Total
ı	Gifts, grants, contributions and membership fees received. (Do not include any 'unusual grants.')						
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose.						
3	Gross receipts from activities that are not an unrelated trade or business under section 513.						
	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf.  The value of services or facilities furnished by a governmental unit to the organization without charge						
	Total. Add lines 1 through 5  Amounts included on lines 1, 2, and 3 received from disqualified persons						
Ŀ	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year.						
c	Add lines 7a and 7b						
8	<b>Public support</b> (Subtract line 7c from line 6.)						
Sec	tion B. Total Support						
Calen	dar year (or fiscal yr beginning in) 🕨	<b>(a)</b> 2009	<b>(b)</b> 2010	<b>(c)</b> 2011	<b>(d)</b> 2012	<b>(e)</b> 2013	(f) Total
10 a	Amounts from line 6						
	Add lines 10a and 10b  Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13	Total Support. (Add Ins 9,10c, 11 and 12.)						
14	First five years. If the Form 990 organization, check this box and	is for the organize stop here	ation's first, secor	nd, third, fourth, c	or fifth tax year as	a section 501(c)(	3)
	tion C. Computation of Pul						
	Public support percentage for 20	•					%
	Public support percentage from 2					16	%
Sec	tion D. Computation of Inv					, ,	
17	Investment income percentage for	•		-			0\0
	Investment income percentage f						olo
	33-1/3% support tests – 2013. If is not more than 33-1/3%, check	this box and <b>sto</b>	<b>p here.</b> The orgar	nization qualifies a	as a publicly supp	orted organizatior	1
	33-1/3% support tests – 2012. If line 18 is not more than 33-1/3%	, check this box	and <b>stop here.</b> Th	e organization qu	ialifies as a public	ly supported orga	nization <b>-</b>
20	Private foundation. If the organize	zation did not che	eck a box on line	14, 19a, or 19b, c	check this box and	see instructions.	

#### SCHEDULE A, PART IV - SUPPLEMENTAL INFORMATION PAGE 5 2013

FARTH	ΙΝΝΟΥΔΊ	LION IN	ISTITUTE
			13111016

27-3444564

PART II.	<b>LINE 10 -</b>	OTHER	INCOME
----------	------------------	-------	--------

<u>NATURE AND SOURCE</u> 2013 2012 2011 2010 2009

FOREIGN CURRENCY TRANSLATION GAIN

\$ -25,031. \$ 14,158. TOTAL \$ -10,873. \$ 6,293. \$ 2,270. 8,563. \$ 37,351. OTHER INCOME

1,801. 39,152. \$ 0.

### Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

PUBLIC DISCLOSURE COPY

### **Schedule of Contributors**

► Attach to Form 990, Form 990-EZ, or Form 990-PF
Information about Schedule B (Form 990, 990-EZ, 990-PF) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

2013

Name of the organization	, , , ,	Employer identification number	er
EARTH INNOVATION INSTITUTE		27-3444564	
Organization type (check one):			
Filers of:	Section:		
Form 990 or 990-EZ	X 501(c)( 3 ) (enter number) organization		
	4947(a)(1) nonexempt charitable trust <b>not</b> treated	I as a private foundation	
	527 political organization		
Form 990-PF	501(c)(3) exempt private foundation		
	4947(a)(1) nonexempt charitable trust treated as	a private foundation	
	501(c)(3) taxable private foundation	a private roundation	
Check if your organization is covered by the	General Rule or a Special Rule		
Note.			
General Rule			
X contributor. (Complete Parts I and II.)			
— contributor. (Complete Parts I and II.)			
Special Rules			
$\dot{\Box}$			
(2) 2% of the amount on (i) Form 990. Pa	art VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Pa	1) \$5,000	0 or
	int viii, line iii, or (ii) i oiiii 330 LZ, line ii. Complete i a	rts i ana ii.	
total contributions of more than \$1,000 fo the prevention of cruelty to children or an	r use <i>exclusively</i> for religious, charitable, scientific, litera imals. Complete Parts I, II, and III.	ary, or educational purposes, o	or
П			
contributions for use <i>exclusively</i> for religious, if this box is checked, enter here the total copurpose. Do not complete any of the parts up	, charitable, etc, purposes, but these contributions did not tol ntributions that were received during the year for an <i>exclusiv</i> nless the <b>General Rule</b> applies to this organization because i	al to more than \$1,000. ely religious, charitable, etc, t received nonexclusively	
	\$5,000 or more during the year		
Caution:			
990-PF) but it must answer 'No' on Part IV, li	ine 2, of its Form 990; or check the box on line H of its F the filing requirements of Schedule B (Form 990, 990-EZ	Form 990-EZ or on its Form 99 Z, or 990-PF).	90-PF,
BAA For Paperwork Reduction Act Notice, s	see the Instructions for Form 990, 990EZ, Schedu	le <b>B</b> (Form 990, 990-EZ, or 990	0-PF) (2013)

Page

1 of

1 of **Part 1** 

Name of organization
EARTH INNOVATION INSTITUTE

Employer identification number

27-3444564

Part I	<b>Contributors</b> (see instructions). Use duplicate copies of Part I if additional space	is needed.	
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1		\$ <u>5,408,390.</u>	Person X  Payroll  Noncash  (Complete Part II for noncash contributions.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2		\$ <u>150,000.</u>	Person X  Payroll  Noncash   (Complete Part II for noncash contributions.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3		\$ <u>228,431</u> .	Person X Payroll  Noncash  (Complete Part II for noncash contributions.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution

			(Complete Part II for noncash contributions.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash  (Complete Part II for noncash contributions.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Complete Part II for noncash contributions.)

Person Payroll Noncash

Page

1 to

of Part II

1

EARTH INNOVATION INSTITUTE

Name of organization

Employer identification number 27-3444564

Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
	N/A		
-		 \$ 	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
-		 \$ 	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		 \$ 	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		-	
-		 \$ 	 -
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
-		 \$ 	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
-		 \$ 	
BAA		chedule <b>B</b> (Form 990, 990-EZ,	or 990-PE) (201

Schedule **B** (Form 990, 990-EZ, or 990-PF) (2013)

1 to

1 of Part III

Name of organization EARTH INNOVATION INSTITUTE Employer identification number 27-3444564

Part III	Exclusively religious, charitable, et organizations that total more than For organizations completing Part III, enter total contributions of \$1,000 or less for the year.	\$1,000 for the year. Complete	columns (a)	through (e) and the following line entry.
	contributions of <b>\$1,000</b> or less for the year. Use duplicate copies of Part III if additional		e instruction	s.)
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held
	N/A			
	Transferee's name, addres	(e) Transfer of gift s, and ZIP + 4	Rela	tionship of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held
	Transferee's name, addres	(e) Transfer of gift s, and ZIP + 4	Rela	tionship of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held
	Transferee's name, addres	(e) Transfer of gift s, and ZIP + 4	Rela	tionship of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held
	Transferee's name, addres	(e) Transfer of gift s, and ZIP + 4	Rela	tionship of transferor to transferee

## SCHEDULE D (Form 990)

Supplemental Financial Statements

Complete if the organization answered 'Yes,' to Form 990,
Part IV, lines 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

Attach to Form 990.

Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

m990. Open to Public Inspection
Employer identification number

Department of the Treasury Internal Revenue Service Name of the organization

EAF	RTH INNOVATION INSTITUTE			27-3444564	
Par	t   Organizations Maintaining Donor	Advised Funds or Other	Similar Funds or	Accounts.	
	Complete if the organization answe	ered 'Yes' to Form 990, F	art IV, line 6.		
		(a) Donor advised fur	ds	(b) Funds and other accor	unts
1	Total number at end of year				
2	Aggregate contributions to (during year)				
3	Aggregate grants from (during year)				
4	Aggregate value at end of year				
5	Did the organization inform all donors and donor are the organization's property, subject to the organization's				No
6	Did the organization inform all grantees, donors, for charitable purposes and not for the benefit of impermissible private benefit?	the donor or donor advisor, o	r for any other purpose	e conferring	No
Par					
	Complete if the organization answe				
1	Purpose(s) of conservation easements held by the	•			
	Preservation of land for public use (e.g., reci			torically important land ar	rea
	Protection of natural habitat		Preservation of a certi	fied historic structure	
	Preservation of open space				
2	last day of the tax year.				
	last day of the tax year.			Held at the End of the	Tax Year
a	Total number of conservation easements		2a		
	Total acreage restricted by conservation easeme			)	
	Number of conservation easements on a certified				
,	Number of conservation easements included in (	c) acquired after 8/17/06, and	not on a historic		
	structure listed in the National Register			b	
3					
_	tax year ►				
4	Number of states where property subject to conserva		. <del></del>		
5	Does the organization have a written policy rega and enforcement of the conservation easements				No
6	Staff and volunteer hours devoted to monitoring, insp				
U	►	pecting, and emoreing conservat	on casements daming th	c year	
7	Amount of expenses incurred in monitoring, inspecti ►\$	ng, and enforcing conservation e	asements during the yea	ar	
8	Does each conservation easement reported on li and section 170(h)(4)(B)(ii)?	ne 2(d) above satisfy the requ	irements of section 17	0(h)(4)(B)(i)	□No
9	.,.,,				
-	and a marking and a marks				
Dan	conservation easements. t III Organizations Maintaining Collect	ions of Art Historical Tr	oscuros or Othor	Similar Accots	
Par	Complete if the organization answer			Jilillai Assets.	
_	· · · · · · · · · · · · · · · · · · ·				
1 a					
	in Part XIII, the text of the footnote to its financial	al statements that describes th	ese items.		
k	1				
	following amounts relating to these items:				
	(i) Revenues included in Form 990, Part VIII, lir	ne 1			
	(ii) Assets included in Form 990, Part X			·	
2				•	
	amounts required to be reported under SFAS 110	6 (ASC 958) relating to these	tems:		
a	Revenues included in Form 990, Part VIII, line 1				
ŀ	Assets included in Form 990 Part X			<b>⊳</b> \$	

Part III Organizations Mainta	ining Cone	CHOIS OF AF	i, nistoric	ai ireasures, or	Other Similar ASS	eis (contint	ieu)
3							
items (check all that apply):		F					
a Public exhibition		d _		xchange programs			
<b>b</b> Scholarly research		е	Other _				
c Preservation for future gener	ations						
<b>4</b> Part XIII.							
5					Γ	٦ ا	٦
to be sold to raise funds rather the Part IV Escrow and Custodia						<b>Yes</b> m 990_Par	No t IV
line 9, or reported an	amount on	Form 990, F	Part X, line	e 21.	Wordd 105 to 101	in 330, i ai	,
1 a Is the organization an agent, trus	stee, custodia	n, or other inte	rmediary for	contributions or othe	r assets not included		
on Form 990, Part X?						Yes	No
<b>b</b> If 'Yes,' explain the arrangement	in Part XIII a	nd complete th	e following f	table:	Г	^ -	
De viscoire a beleves						Amount	
c Beginning balance							
<b>d</b> Additions during the year					<b>—</b>		
<ul><li>e Distributions during the year</li><li>f Ending balance</li></ul>							
2a Did the organization include an a					<u> </u>	Vec	No
<b>b</b> If 'Yes,' explain the arrangement						Yes	No
<b>b</b> ii res, explain the arrangement	III Fait Aiii. V	Sheck here if the	ie explantioi	Thas been provided i	II Fait Aiii		
Part V Endowment Funds. C	omplete if	the organiza	tion answ	ered 'Vec' to Form	n 990 Part IV/ lin	o 10	
Lindowine it i dids.	(a) Current		) Prior year	(c) Two years back	(d) Three years back	(e) Four yea	re hack
<b>1 a</b> Beginning of year balance	(a) ourrent	year (b)	7 i i i i i year	(c) Two years back	(u) Three years back	(c) I our yea	13 Dack
<b>b</b> Contributions							
<b>c</b> Net investment earnings, gains, and losses							
<b>d</b> Grants or scholarships							
e Other expenditures for facilities							
and programs							
f Administrative expenses							
<b>g</b> End of year balance							
2 Provide the estimated percentage	e of the curre	-	-	g, column (a)) held a	s:		
a Board designated or quasi-endowm		~%					
<b>b</b> Permanent endowment ►	<del></del>						
c Temporarily restricted endowmer		ું જ					
The percentages in lines 2a, 2b,	and 2c should	d equal 100%.					
<b>3 a</b> Are there endowment funds not in to organization by:	he possession	of the organizat	ion that are h	neld and administered f	or the	Yes	No
(i) unrelated organizations						3a(i)	110
(ii) related organizations						3a(ii)	_
<b>b</b> If 'Yes' to 3a(ii), are the related of						3b	
4 Describe in Part XIII the intended	-	•					
Part VI Land, Buildings, and							
Complete if the organi			to Form 9	90, Part IV, line 1	1a. See Form 990	), Part X, Iii	ne 10.
Description of property		(a) Cost or othe	er basis	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book v	alue
<b>1 a</b> Land		, ,		` '			
<b>b</b> Buildings							
c Leasehold improvements							
<b>d</b> Equipment							
<b>e</b> Other							
Total. Add lines 1a through 1e. (Column		qual Form 990,	Part X, colu	mn (B), line 10(c).)			0.
BAA	* *					ıle <b>D</b> (Form 99	

Schedule **D** (Form 990) 2013

BAA

Complete if the organization answered  (a) Description of security or category (including name of security)	(b) Book value		ion: Cost or end-of-year market value
1) Financial derivatives			
2) Closely-held equity interests			
3) Other			
A) 3)			
C)			
D)[			
E)			
F)			
G) 			
H)			
1)			
otal. (Column (b) must equal Form 990, Part X, column (B) line 12.)		NT / 7\	
Part VIII Investments – Program Related. Complete if the organization answered	'Yes' to Form 990	N/A Part IV. line 11c. S	see Form 990. Part X. line 1
(a) Description of investment type	(b) Book value	(c) Method of valuation	: Cost or end-of-year market value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(8) (9)			
(9) (10)			
(9) (10) Fotal. (Column (b) must equal Form 990, Part X, column (B) line 13.) ▶			
(9) (10) Total. (Column (b) must equal Form 990, Part X, column (B) line 13.) Part IX Other Assets.	N/A 'Yes' to Form 990	Part IV line 11d S	See Form 990 Part X line 15
(9) (10)  Total. (Column (b) must equal Form 990, Part X, column (B) line 13.) ▶  Part IX Other Assets.  Complete if the organization answered	'Yes' to Form 990	, Part IV, line 11d. S	See Form 990, Part X, line 15
(9) (10)  Total. (Column (b) must equal Form 990, Part X, column (B) line 13.) ▶  Part IX Other Assets.  Complete if the organization answered	N/A 'Yes' to Form 990 scription	, Part IV, line 11d. S	
(9) (10) Fotal. (Column (b) must equal Form 990, Part X, column (B) line 13.) ►  Part IX Other Assets.  Complete if the organization answered  (a) Des	'Yes' to Form 990	, Part IV, line 11d. S	
(9) (10) Fotal. (Column (b) must equal Form 990, Part X, column (B) line 13.) ►  Part IX Other Assets.  Complete if the organization answered  (a) Des (1) (2) (3)	'Yes' to Form 990	, Part IV, line 11d. S	
(9) (10) Fotal. (Column (b) must equal Form 990, Part X, column (B) line 13.) ►  Part IX Other Assets.  Complete if the organization answered  (a) Des (1) (2) (3) (4)	'Yes' to Form 990	, Part IV, line 11d. S	
(9) (10)  Total. (Column (b) must equal Form 990, Part X, column (B) line 13.) ►  Part IX Other Assets.  Complete if the organization answered  (a) Des  (1) (2) (3) (4) (5)	'Yes' to Form 990	, Part IV, line 11d. S	
(9) (10) Fotal. (Column (b) must equal Form 990, Part X, column (B) line 13.) Part IX Other Assets. Complete if the organization answered (a) Des (1) (2) (3) (4) (5) (6)	'Yes' to Form 990	, Part IV, line 11d. S	
(9) (10) Fotal. (Column (b) must equal Form 990, Part X, column (B) line 13.) Part IX Other Assets. Complete if the organization answered (a) Des (1) (2) (3) (4) (5) (6) (7)	'Yes' to Form 990	, Part IV, line 11d. S	
(9) (10) Fotal. (Column (b) must equal Form 990, Part X, column (B) line 13.) Part IX Other Assets. Complete if the organization answered (a) Des (1) (2) (3) (4) (5) (6)	'Yes' to Form 990	, Part IV, line 11d. S	
(9) (10) Fotal. (Column (b) must equal Form 990, Part X, column (B) line 13.) Part IX Other Assets. Complete if the organization answered (a) Des (1) (2) (3) (4) (5) (6) (7) (8)	'Yes' to Form 990	, Part IV, line 11d. S	
(9) (10) Fotal. (Column (b) must equal Form 990, Part X, column (B) line 13.) Part IX Other Assets. Complete if the organization answered (a) Des (1) (2) (3) (4) (5) (6) (7) (8) (9)	'Yes' to Form 990 scription		(b) Book value
(9) (10)  Total. (Column (b) must equal Form 990, Part X, column (B) line 13.) Part IX  Other Assets.  Complete if the organization answered  (a) Des (1) (2) (3) (4) (5) (6) (7) (8) (9) (10)  Total. (Column (b) must equal Form 990, Part X, column (E) Part X Other Liabilities.	'Yes' to Form 990 scription		(b) Book value
(9) (10)  Total. (Column (b) must equal Form 990, Part X, column (B) line 13.) Part IX  Other Assets.  Complete if the organization answered  (a) Des (1) (2) (3) (4) (5) (6) (7) (8) (9) (10)  Total. (Column (b) must equal Form 990, Part X, column (B)  Part X  Other Liabilities.  Complete if the organization answered 'Yes' to Fo	'Yes' to Form 990 scription  3), line 15.)		(b) Book value
(9) (10) Total. (Column (b) must equal Form 990, Part X, column (B) line 13.) Part IX Other Assets. Complete if the organization answered (a) Des (1) (2) (3) (4) (5) (6) (7) (8) (9) (10) Total. (Column (b) must equal Form 990, Part X, column (E) Part X Other Liabilities. Complete if the organization answered 'Yes' to Fo	'Yes' to Form 990 scription		(b) Book value
(9) (10)  Total. (Column (b) must equal Form 990, Part X, column (B) line 13.) Part IX  Other Assets.  Complete if the organization answered  (a) Des (1) (2) (3) (4) (5) (6) (7) (8) (9) (10)  Total. (Column (b) must equal Form 990, Part X, column (E)  Part X  Other Liabilities.  Complete if the organization answered 'Yes' to Fo  (a) Description of liability (1) Federal income taxes	'Yes' to Form 990 scription  3), line 15.)		(b) Book value
(9) (10) Fotal. (Column (b) must equal Form 990, Part X, column (B) line 13.) Part IX Other Assets. Complete if the organization answered (a) Des (1) (2) (3) (4) (5) (6) (7) (8) (9) (10) Fotal. (Column (b) must equal Form 990, Part X, column (E) Part X Other Liabilities. Complete if the organization answered 'Yes' to Fotal Description of liability (1) Federal income taxes (2)	'Yes' to Form 990 scription  3), line 15.)		(b) Book value
(9) (10) Fotal. (Column (b) must equal Form 990, Part X, column (B) line 13.) Part IX Other Assets. Complete if the organization answered (a) Des (1) (2) (3) (4) (5) (6) (7) (8) (9) (10) Fotal. (Column (b) must equal Form 990, Part X, column (E) Part X Other Liabilities. Complete if the organization answered 'Yes' to Fo (a) Description of liability (1) Federal income taxes (2) (3)	'Yes' to Form 990 scription  3), line 15.)		(b) Book value
(9) (10) Fotal. (Column (b) must equal Form 990, Part X, column (B) line 13.) Part IX Other Assets. Complete if the organization answered (a) Des (1) (2) (3) (4) (5) (6) (7) (8) (9) (10) Fotal. (Column (b) must equal Form 990, Part X, column (E) Part X Other Liabilities. Complete if the organization answered 'Yes' to Fo (a) Description of liability (1) Federal income taxes (2) (3) (4)	'Yes' to Form 990 scription  3), line 15.)		(b) Book value
(9) (10) Fotal. (Column (b) must equal Form 990, Part X, column (B) line 13.) Part IX Other Assets. Complete if the organization answered (a) Des (1) (2) (3) (4) (5) (6) (7) (8) (9) (10) Fotal. (Column (b) must equal Form 990, Part X, column (E) Part X Other Liabilities. Complete if the organization answered 'Yes' to Fo (a) Description of liability (1) Federal income taxes (2) (3)	'Yes' to Form 990 scription  3), line 15.)		(b) Book value
(9) (10) Fotal. (Column (b) must equal Form 990, Part X, column (B) line 13.) Part IX Other Assets. Complete if the organization answered (a) Des (1) (2) (3) (4) (5) (6) (7) (8) (9) (10) Fotal. (Column (b) must equal Form 990, Part X, column (E) Part X Other Liabilities. Complete if the organization answered 'Yes' to Fo (a) Description of liability (1) Federal income taxes (2) (3) (4) (5)	'Yes' to Form 990 scription  3), line 15.)		(b) Book value
(9) (10) Fotal. (Column (b) must equal Form 990, Part X, column (B) line 13.) Part IX Other Assets. Complete if the organization answered  (a) Des (1) (2) (3) (4) (5) (6) (7) (8) (9) (10) Fotal. (Column (b) must equal Form 990, Part X, column (B) Part X Other Liabilities. Complete if the organization answered 'Yes' to Fotal Description of liability (1) Federal income taxes (2) (3) (4) (5) (6) (7) (8)	'Yes' to Form 990 scription  3), line 15.)		(b) Book value
(9) (10) Fotal. (Column (b) must equal Form 990, Part X, column (B) line 13.) Part IX Other Assets. Complete if the organization answered (a) Des (1) (2) (3) (4) (5) (6) (7) (8) (9) (10) Fotal. (Column (b) must equal Form 990, Part X, column (E) Part X Other Liabilities. Complete if the organization answered 'Yes' to Fotal Description of liability (1) Federal income taxes (2) (3) (4) (5) (6) (7) (8) (9)	'Yes' to Form 990 scription  3), line 15.)		(b) Book value
(9) (10) Total. (Column (b) must equal Form 990, Part X, column (B) line 13.) Part IX Other Assets. Complete if the organization answered (a) Des (1) (2) (3) (4) (5) (6) (7) (8) (9) (10) Total. (Column (b) must equal Form 990, Part X, column (E) Part X Other Liabilities. Complete if the organization answered 'Yes' to Form (a) Description of liability (1) Federal income taxes (2) (3) (4) (5) (6) (7) (8) (9) (10)	'Yes' to Form 990 scription  3), line 15.)		(b) Book value
(9) (10) Fotal. (Column (b) must equal Form 990, Part X, column (B) line 13.) Part IX Other Assets. Complete if the organization answered (a) Des (1) (2) (3) (4) (5) (6) (7) (8) (9) (10) Fotal. (Column (b) must equal Form 990, Part X, column (E) Part X Other Liabilities. Complete if the organization answered 'Yes' to Fotal Description of liability (1) Federal income taxes (2) (3) (4) (5) (6) (7) (8) (9)	'Yes' to Form 990 scription  B), line 15.)  Imm 990, Part IV, line 11  (b) Book value		(b) Book value

TEEA3303L 10/02/13

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Schedule **D** (Form 990) 2013

Complete if the organization answered 'Yes' to Form 990			turn.	
1 Total revenue, gains, and other support per audited financial statements			1	6,186,990.
2 Amounts included on line 1 but not on Form 990, Part VIII, line 12:				., ,
a Net unrealized gains on investments	2a			
<b>b</b> Donated services and use of facilities	2b	14,815.		
c Recoveries of prior year grants	2c			
d Other (Describe in Part XIII.)	2 d			
e Add lines 2a through 2d.			2 e	14,815.
3 Subtract line 2e from line 1			3	6,172,175.
4 Amounts included on Form 990, Part VIII, line 12, but not on line 1:				
a Investment expenses not included on Form 990, Part VIII, line 7b				
<b>b</b> Other (Describe in Part XIII.)			_	
c Add lines 4a and 4b.			4 c	
5 Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 1.			5	6,172,175.
Part XII Reconciliation of Expenses per Audited Financial States Complete if the organization answered 'Yes' to Form 990			Return	•
Total expenses and losses per audited financial statements			1	4,884,524.
2 Amounts included on line 1 but not on Form 990, Part IX, line 25:			-	1,001,0211
a Donated services and use of facilities	2a	14,815.		
<b>b</b> Prior year adjustments		21/0201		
c Other losses.	2c			
d Other (Describe in Part XIII.)	2d			
e Add lines 2a through 2d			2 e	14,815.
3 Subtract line 2e from line 1			3	4,869,709.
4 Amounts included on Form 990, Part IX, line 25, but not on line 1:				,
a Investment expenses not included on Form 990, Part VIII, line 7b				
<b>b</b> Other (Describe in Part XIII.)				
c Add lines <b>4a</b> and <b>4b</b>			4 c	4 060 500
5 Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line	18.)		5	4,869,709.
Part XIII Supplemental Information.				
Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and		es 10 and 20; Part		
	. – – – – –			

#### Schedule F (Form 990)

**Statement of Activities Outside the United States** 

Complete if the organization answered 'Yes' on Form 990, Part IV, line 14b, 15, or 16.
 ► Attach to Form 990.
 ► See separate instructions.
 ► Information about Schedule F (Form 990) and its instructions is

2013
Open to Public Inspection

X Yes

Department of the Treasury Internal Revenue Service

at www.irs.gov/form990. Inspection

Employer identification number

27-3444564

EARTH INNOVATION INSTITUTE

**Part I** General Information on Activities Outside the United States. Complete if the organization answered 'Yes' on Form 990, Part IV, line 14b.

1 For grantmakers. Does the organization maintain records to substantiate the amount of its grants and other assistance,

2 For grantmakers. Describe in United States. PART V	n Part V the organiz	zation's procedures	s for monitoring the use of its gra	ants and other assistance of	outside the
3 Activities per Region. (The	following Part I, I	ine 3 table can b	e duplicated if additional space	e is needed.)	
(a) Region	<b>(b)</b> Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e.g., fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for and investments in region
(1) IINTEED KINCDOM			CD A NITT	INTL LOW	CO 011
(1) UNITED KINGDOM			GRANT	EMISSIONS INTL LOW	69,011.
(2) EUROPE			GRANT	EMISSIONS	105,001.
(2) EUROPE			GRANI	INTL LOW	103,001.
(3) SOUTH AMERICA		3	GRANTS	EMISSIONS	738,297.
EAST ASIA AND			GIVIII	INTL LOW	730,237.
(4) THE PACIFIC		1	PROGRAM SERVICES	EMISSIONS	138,759.
(5)		-	THOUGHT DERIVIOUS		10071031
(6)					
(7)					
(8)					
(9)					
10)					
11)					
12)					
13)					
14)					
15)					
16)					
17)					
3a Sub-total		4			1,051,068.
<b>b</b> Total from continuation sheets to Part I		_			, ,
c Totals (add lines 3a and 3b)	0	4			1,051,068.

Part II Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered 'Yes' on Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

1	(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
				DEVELOPMEN					
(1)			EUROPE	T	105,001.	WIRE TRF			FMV
(2)				DEVELOPMEN					
(2)			SOUTH AMERICA	T	211,188.	WIRE TRF			FMV
(3)			SOUTH AMERICA	DEVELOPMEN T	250 112	WIRE TRF			FMV
(3)			SOUTH AMERICA	DEVELOPMEN	230,112.	WIKE IKI			THV
(4)			SOUTH AMERICA	T	276,997.	WIRE TRF			FMV
			UNITED	DEVELOPMEN					
(5)			KINGDOM	T	69,011.	WIRE TRF			FMV
(6)									
(7)									
(8)									
(9)									
(10)									
(11)									
(12)									
(13)									
(14)									
(15)									
(16)									

2			
	the grantee or counsel has provided a section 501(c)(3) equivalency letter.	<b>•</b>	0
3	Enter total number of other organizations or entities	<b></b>	5

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered 'Yes' on Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of non- cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
(1)							
(2)							
(3)							
(4)							
_(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							
(13)							
(14)							
(15)							
(16)							
(17)							
(18) BAA						Schedule <b>F</b>	(Form 990) 2013

Pa	rt IV Foreign Forms		
1	Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If 'Yes,' the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926).	Yes	X No
2	Did the organization have an interest in a foreign trust during the tax year? If 'Yes,' the organization may be required to file Form 3520, Annual Return To Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A).	Yes	X No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If 'Yes,' the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations. (see Instructions for Form 5471)	Yes	X No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If 'Yes,' the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621).	Yes	X No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If 'Yes,' the organization may be required to file Form 8865, Return of U.S. Persons With Respect To Certain Foreign Partnerships. (see Instructions for Form 8865).	Yes	X No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If 'Yes,' the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713)	Yes	X No

**BAA** TEEA3505L 06/26/13 Schedule **F** (Form 990) 2013

Provide the information Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).
PART I, LINE 2 - GRANTMAKERS EXPLANATION FOR MONITORING USE OF FUNDS OUTSIDE US
PAYMENTS TO ENTITIES OUTSIDE THE UNITED STATES ARE MADE ONLY UPON EXECUTION OF A
WRITTEN GRANT AGREEMENT SIGNED BY THE PARTIES OUTLINING THE TERMS AND CONDITIONS OF
THE GRANT AND THE USE OF FUNDS. GRANT TERMS REQUIRE THAT THE GRANTEE SUBMIT PERIODIC
ACCOUNTING OF EXPENDITURES AND REPORTING ON DELIVERABLES AND PROGRESS MADE UNDER THE
GRANT PURPOSE AS DEFINED IN THE AGREEMENT. AFTER AN INITIAL PAYMENT, ALL SUBSEQUENT
PAYMENTS ARE MADE AFTER RECEIPT OF REQUIRED FINANCIAL REPORTS AND DEMONSTRATED
COMPLIANCE WITH TERMS AND CONDITIONS OF THE AGREEMENT. EARTH INNOVATION INSTITUTE
STAFF MONITORS PERFORMANCE THROUGH WRITTEN REPORTS, SITE VISITS, AND ONGOING
COMMUNICATIONS. ANY CHANGES TO TERMS, BUDGET, OR PAYMENTS ARE ONLY MADE BY A WRITTEN
AMENDMENT AGREEMENT SIGNED BY ALL PARTIES.

#### SCHEDULE I (Form 990)

## Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered 'Yes' to Form 990, Part IV, line 21 or 22.

Attach to Form 990.

2013

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

► Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.

Name of the organization Employer identification number 27-3444564 EARTH INNOVATION INSTITUTE Part I General Information on Grants and Assistance 1 the selection criteria used to award the grants or assistance?..... X Yes No 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered 'Yes' to (c) IRC section if applicable (f) Method of valuation (book, FMV, appraisal, 1 (a) Name and address of organization (b) EIN (d) Amount of cash grant (e) Amount of non-cash (a) Description of (h) Purpose of grant non-cash assistance (1) ENVIRONMENTAL DEFENSE FUND INTL LOW 1875 CONNECTICUT AVE NW EMISSION WASHINGTON, DC 20009 11-6107128 501 (C) (3) 44,000 0 DEVELOPMENT (2) FOREST TRENDS INTL LOW EMISSION 1050 POTOMAC ST NW WASHINGTON, DC 20007 52-2135531 501 (C) (3) 0 DEVELOPMENT 315,395 (3) SOLIDARIDAD NORTH AMERICA INTL LOW EMISSION 3180 18TH ST #205 SAN FRANCISCO, CA 94110 46-1528546 501 (C) (3) 11,746 0. DEVELOPMENT (4) WORLD WILDLIFE FUND INC INTL LOW EMISSION PO BOX 97180 WASHINGTON, DC 20090 52-1693387 501 (C) (3) 57,672 0 DEVELOPMENT (5) (8) 2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table. 3 Enter total number of other organizations listed in the line 1 table.....

(a) Type of grant or assistance	<b>(b)</b> Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
t IV Supplemental Information. F	Provide the informatio	n required in Part	I, line 2, Part III, co	olumn (b), and any other	additional information.
PART IV - ADDITIONAL SUPPLEM	<u>MENTAL INFORMATIO</u>	<u>N</u> _			
PAYMENTS TO ENTITIES WITHI	N THE UNITED STAT	<u>ES ARE MADE ON</u>	LY UPON EXECUT	ION_OF_A	
WRITTEN GRANT AGREEMENT SI	GNED BY THE PARTI	ES OUTLINING T	HE TERMS AND CO	ONDITIONS OF	
THE GRANT AND THE USE OF F	UNDS. GRANT TERMS	REQUIRE THAT	THE GRANTEE SUE	BMIT PERIODIC	
ACCOUNTING OF EXPENDITURES	AND REPORTING ON	DELIVERABLES	AND PROGRESS MA	ADE UNDER THE	
GRANT PURPOSE AS DEFINED I	N THE AGREEMENT.	AFTER AN INITI	AL PAYMENT, ALI	L SUBSEQUENT	
PAYMENTS ARE MADE AFTER RE					
COMPLIANCE WITH TERMS AND					
STAFF MONITORS PERFORMANCE					
COMMUNICATIONS. ANY CHANGE					
		<u> 1, 01 1 A IPILIN 13</u>	TIME ONLI MADE	DI W MUTITEN	
AMENDMENT AGREEMENT SIGNED  A	BY ALL PARTIES.				Schedule I (Form 990)

#### **SCHEDULE J** (Form 990)

### **Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered 'Yes' on Form 990, Part IV, line 23.

Attach to Form 990.

See separate instructions.

Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Employer identification number EARTH INNOVATION INSTITUTE 27-3444564

Par	t I Questions Regarding Compensation			-
			Yes	No
1 a	a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel  Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments  Health or social club dues or initiation fees			
	Discretionary spending account  Personal services (e.g., maid, chauffeur, chef)			
t	a If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If 'No,' complete Part III to explain	1 b		
	rembursement of provision of all of the expenses described above. If the, complete fact in to explain	1.0		
2				
	trustees, and officers, including the CEO/Executive Director, regarding the items checked in line 1a?	2		
3				
	CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.			
	Compensation committee Written employment contract			
	X   Independent compensation consultant   X   Compensation survey or study			
	X Form 990 of other organizations X Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization:			
a	a Receive a severance payment or change-of-control payment?	4a		X
k	participate in, or receive payment from, a supplemental nonqualified retirement plan?	4 b		Χ
(	c Participate in, or receive payment from, an equity-based compensation arrangement?	4 c		Χ
	If 'Yes' to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	0   1'   F01( )(2)			
	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:			
á	a The organization?	5 a		Χ
k	Any related organization?	5 b		X
	If 'Yes' to line 5a or 5b, describe in Part III.			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:			
a	a The organization?	6a		X
k	a Any related organization?	6 b		Χ
	If 'Yes' to line 6a or 6b, describe in Part III.			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If 'Yes,' describe in Part III	7		Х
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject			
·	to the initial contract exception described in Regulations section 53.4958-4(a)(3)?			••
	If 'Yes,' describe in Part III	8		X
9	If 'Yes' to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations			

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule **J** (Form 990) 2013

#### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

#### Note.

(A) Name and Title		(B) Breakdown o	(B) Breakdown of W-2 and/or 1099-MISC compensation			(D) Nontaxable benefits	(E) Total of columns(B)(i)-(D)	(F) Compensation	
		(i) Base compensation	(ii) Bonus and incentive compensation	(iii) Other reportable compensation	(C) Retirement and other deferred compensation	Denetits	columns(R)(I)-(D)	(F) Compensation reported as deferred in prior Form 990	
DANIEL NEPSTAD	(i)	<u>196,953.</u>	<u>0.</u>	0.	<u>20,400.</u>	<u>18,529.</u>		0.	
1 PRESIDENT & ED	(ii)	0.	0.	0.	0.	0.	0.	0.	
	(i)		 				<b></b>		
2	(ii)								
3	(i) (ii)	<b></b>					<del></del>		
3	(i)								
4	(ii)	H			<del> </del>		+		
<u>·</u>	(i)								
5	(ii)						<del> </del>		
	(i)								
6	(ii)						<u> </u>		
	(i)	L			L		L		
7	(ii)								
	(i)	L			L		<b>_</b>		
8	(ii)								
0	(i)	<u> </u>					<b>+</b>		
9	(ii)								
10	(i) (ii)	<b></b>			<del> </del>		<del></del>		
10	(i)								
11	(ii)				<del> </del>		†		
	(i)								
12	(ii)						†		
	(i)								
13	(ii)						<u> </u>		
	(i)	L					L		
14	(ii)								
	(i)	L			L		<b>L</b>		
15	(ii)								
	(i)	L			<u> </u>		<b></b>		
16	(ii)		TEE A 41001 07/0					(F. 000) 0012	

### **SCHEDULE L** (Form 990 or 990-EZ)

# **Transactions With Interested Persons**

Complete if the organization answered 'Yes' on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, 28c, or Form 990-EZ, Part V, line 38a or 40b.
 Attach to Form 990 or Form 990-EZ. ► See separate instructions.
 Information about Schedule L (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

2013

Department of the Treasury Internal Revenue Service

Open to Public Inspection

OMB No. 1545-0047

Name of the	me of the organization							Employer identification number							
EARTH	INNOVATION INSTITUTE  Excess Benefit Transactions (section 501(c)(3) and section Complete if the organization answered 'Yes' on Form 990, Part IV, line 25a or 100 per									7-344					
Part I	Excess B Complete if t	enefit Transa the organization a	actions (sed answered 'Yes'	ction 5 on Form	01(c)(3 1 990, Pa	3) and rt IV, Iir	l section 5 ne 25a or 25b	01(c)(4) or , or Form 990	ganiza -EZ, Par	ations t V, lin	only e 40b.	/).			
	(a) Name of disqu	alified person	(b) R		p between o		ed	(c) Description of transaction					(d) Corrected		
1				person a	and organiza	ation								Yes	No
(1)															
(2)															
(3)															
(4)															
(5)															<u> </u>
(6)															
		of tax incurred b									. <b>-</b> \$				
<b>3</b> En	ter the amount	of tax, if any, or	n line 2, above	, reimb	ursed by	the or	ganization				. ▶\$				
Part II	Loans to	and/or From	Interested	Perso	ns.										
	Complete if	the organization	answered 'Yes	on Fo	rm 990-E	Z, Page	e V, line 38a d	or Form 990,	Part IV,	line 26	6; or if	the			
	organization	reported an am				5, 6, or	22.	•							
(a) Name	e of interested person	<b>(b)</b> Relationship with organization	(c) Purpose of loan	` fro	oan to or om the nization?	prin	e) Original cipal amount	(f) Balanc	(f) Balance due		default?	by bo	proved pard or nittee?	(i) Wi agreei	ritten ment?
				То	From					Yes	No	Yes	No	Yes	No
(1)															
(2)															
(3)															
(4)															
(5)															
(6)															
(7)															
(8)													<u> </u>		ļ
(9)															
(10)													<u> </u>		<u> </u>
							▶\$								
Part III		Assistance the organization	Benefiting answered 'Yes	Intere ' on Fo	<b>sted Pe</b> rm 990, F	erson: Part IV,	<b>s.</b> line 27.								
	(a) Name of interes	ested person	(b) Relationship	between the organ	interested nization	person	(c) Amount	of assistance	<b>(d)</b> Typ	pe of Ass	sistance	(e)	Purpose	e of assi	istance
(1)															
(2)															
(3)															
(4)															
(5)															
(6)															
(7)															
(8)				-											
(9)															
(10)															
(10)	r Panonwork Po	eduction Act No	tice see the l	netrueti	ions for l	Form 9	00 or 000 E7	1	Sch	odulo	I (For	m 990	0 or 91	90-F7	201

Schedule **L** (Form 990 or 990-EZ) 2013

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sha organiz rever	aring of
	organization			Yes	No
(1) DAVID MCGRATH	FAMILY	146,667.	COMPENSATION		Х
(2) MAXWELL MCGRATH-HORN	FAMILY	29,475.	COMPENSATION		Х
(3) CLAUDIA STICKLER	FAMILY	70,863.	COMPENSATION		Х
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
10)					
Part V Supplemental Information Provide additional information for re	ocnancas to quastians on Cahad	lula I (coo instructions)			
Frovide additional information for re	sponses to questions on Scheu	iule L (see ilistructions).			
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### **SCHEDULE O** (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service Name of the organization

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

► Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

Open to Public Inspection

Employer identification number

EARTH INNOVATION INSTITUTE	27-3444564
FORM 990, PART III, LINE 1 - ORGANIZATION MISSION	·
EARTH INNOVATION INSTITUTE, A CALIFORNIA PUBLIC BENEFIT CORPOR	ATION, CATALYZES
INNOVATIVE, LARGE-SCALE TRANSITIONS TO LOW-EMISSIONS RURAL DEV	ELOPMENT IN TROPICAL
REGIONS BY PROMOTING POLICIES, MARKET TRANSFORMATION, AND SUST	AINABLE FARMING,
FORESTRY, AND FISHERIES SYSTEMS THAT IMPROVE RURAL LIVELIHOODS	AND ENHANCE THE
CAPACITY OF THE PLANET TO SUPPORT LIFE. THROUGH TARGETED, REGI	ONAL INTERVENTIONS, WE
SEEK GLOBALLY SIGNIFICANT INCREASES IN FARM PRODUCTION, FOREST	COVER, FISHERIES
YIELDS, AND RURAL HOUSEHOLD WELLBEING WHILE DECREASING EMISSIO	NS OF HEAT-TRAPPING
GAS.	
BORN IN THE BRAZILIAN AMAZON WITH A STAFF THAT HAS BEEN WORKIN	G IN UNRULY FOREST
FRONTIERS WHILE DESIGNING AND TESTING SUSTAINABLE FARMING, FOR	ESTRY AND FISHERIES
MANAGEMENT SYSTEMS FOR DECADES, EARTH INNOVATION INSTITUTE DRI	VES THE TRANSITION TO
LOW-EMISSION RURAL DEVELOPMENT THROUGH CUTTING-EDGE RESEARCH T	HAT IDENTIFIES
POTENTIAL SYNERGIES AMONG POLICIES, MARKET TRENDS, AND RURAL S	ECTORS, BY DESIGNING
REGIONAL TRANSITION STRATEGIES THAT ARE SUPPORTED BY BUSINESSE	S, GOVERNMENTS AT
MULTIPLE LEVELS, COMMUNITIES AND CIVIL SOCIETY, BY CREATING NO	VEL ALLIANCES AMONG
INSTITUTIONS, AND BY BUILDING LOCAL INSTITUTIONAL CAPACITY. WE	ARE NOW WORKING WITH
LOCAL PARTNERS TO DESIGN AND/OR IMPLEMENT TRANSITIONAL STRATEG	IES FOR LOW-EMISSION
RURAL DEVELOPMENT IN BRAZIL (MATO GROSSO, PARÁ, ACRE, SÃO PAUL	O STATES, NATIONAL),
INDONESIA (CENTRAL KALIMANTAN, WEST PAPUA), COLOMBIA (NATIONAL	), MEXICO (CHIAPAS
STATE), PERU (THE PACHITEA WATERSHED), KENYA (THE CENTRAL MONT	ANE REGION), PARAGUAY,
AND GHANA.	
FORM 990, PART III, LINE 4D - OTHER PROGRAM SERVICES DESCRIPTION	
UNFUNDED RESEARCH AND OTHER PROGRAMS	

Name of the organization  EARTH INNOVATION INSTITUTE	Employer identification number 27-3444564
FORM 990, PART VI, LINE 11B - FORM 990 REVIEW PROCESS	
THE FORM 990 WAS PREPARED BY THE OUTSIDE ACCOUNTANTS AND REVIE	WED BY THE EXECUTIVE
DIRECTOR IN CONSULTATION WITH THE ORGANIZATION'S LEGAL COUNSEL	. A COPY OF THE FINAL
FORM 990 WAS PROVIDED TO THE BOARD PRIOR TO FILING WITH THE IR	S
FORM 990, PART VI, LINE 12C - EXPLANATION OF MONITORING AND ENFORCEM	MENT OF CONFLICTS
COMPLIANCE WITH THE CONFLICT OF INTEREST POLICY IS MONITORED B	Y THE EXECUTIVE
DIRECTOR. IT IS THE DUTY OF ALL EARTH INNOVATION INSTITUTE'S E	MPLOYEES, DIRECTORS
AND OFFICERS TO FAMILIARIZE THEMSELVES WITH THE CONFLICT OF IN	TEREST POLICY AND TO
DISCLOSE ALL CONFLICTS AND POTENTIAL CONFLICTS TO THE BOARD OF	DIRECTORS. A COPY OF
THE CONFLICT OF INTEREST POLICY IS FURNISHED ANNUALLY TO ALL I	NCUMBENT AND INCOMING
DIRECTORS AND OFFICERS OF THE CORPORATION. IN ORDER TO ENSURE	THAT NO CONFLICT OF
INTEREST_REGARDING_BUSINESS_TRANSACTIONS_WILL_HAVE_INFLUENCE_O	VER THE CORPORATION,
NO_DIRECTOR OR_OFFICER_MAY_BE_PRESENT_FOR_A_VOTE_BY_THE_BOARD	ON ANY DECISION THAT
WOULD DIRECTLY OR INDIRECTLY BENEFIT SUCH DIRECTOR OR OFFICER.	
FORM 990, PART VI, LINE 15A - COMPENSATION REVIEW & APPROVAL PROCES	S - CEO, TOP MANAGEMENT
EARTH INNOVATION INSTITUTE ENGAGES AN INDEPENDENT COMPENSATION	CONSULTANT TO CONDUCT
INDEPENDENT STUDIES AND REVIEWS OF EXECUTIVE DIRECTOR AND EXEC	UTIVE MANAGEMENT.
RESULTS ARE DELIVERED AND PRESENTED TO THE BOARD OF DIRECTORS	WHO APPROVES
COMPENSATION SETTINGS OF THESE POSITIONS. THE COMPENSATION STU	DIES INCLUDE DATA FROM
PEER GROUP ORGANIZATIONS IN IRS 990 FILINGS AND NONPROFIT COMP	ENSATION SURVEYS. THE
BOARD REVIEWS, DISCUSSES AND DELIBERATES ON THE INFORMATION AN	D OPINION PROVIDED BY
THE INDEPENDENT CONSULTANT BEFORE RESOLVING TO SET AND/OR APPR	OVE CHANGES IN
COMPENSATION.	
FORM 990, PART VI, LINE 15B - COMPENSATION REVIEW & APPROVAL PROCES	S - OFFICERS & KEY EMPLOYEES
EARTH INNOVATION INSTITUTE ENGAGES AN INDEPENDENT COMPENSATION	CONSULTANT TO CONDUCT
INDEPENDENT STUDIES AND REVIEWS OF OFFICERS, KEY EMPLOYEES, AN	D ANY INTERESTED
PERSONS. RESULTS ARE DELIVERED AND PRESENTED TO THE BOARD OF D	IRECTORS WHO APPROVES

Name of the organization

Employer identification number

EARTH INNOVATION INSTITUTE	27-3444564
FORM 990, PART VI, LINE 15B - COMPENSATION REVIEW & APPR	NOVAL PROCESS - OFFICERS & KEY EMPLOYEES (C
COMPENSATION SETTINGS OF THESE POSITIONS. THE COMP	ENSATION STUDIES INCLUDE DATA FROM
PEER GROUP ORGANIZATIONS IN IRS 990 FILINGS AND NO	NPROFIT COMPENSATION SURVEYS. THE
BOARD REVIEWS, DISCUSSES AND DELIBERATES ON THE IN	FORMATION AND OPINION PROVIDED BY
THE INDEPENDENT CONSULTANT BEFORE RESOLVING TO SET	AND/OR APPROVE CHANGES IN
COMPENSATION.	
FORM 990, PART VI, LINE 19 - OTHER ORGANIZATION DOCUMEN	TS PUBLICLY AVAILABLE
THE ORGANIZATION MAKES ITS GOVERNING DOCUMENTS, CO	NFLICT OF INTEREST POLICY, AND
FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC UPON	REQUEST.

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# **SCHEDULE O - SUPPLEMENTAL INFORMATION**

PAGE 2

## **EARTH INNOVATION INSTITUTE**

27-3444564

## FORM 990, PART IX, LINE 11G OTHER FEES FOR SERVICES

		(A)	(B) PROGRAM	(C) MANAGEMENT	(D) FUND-
		TOTAL	SERVICES	& GENERAL	RAISING
GRAPHIC DESIGN FEES OUTSIDE CONTRACT SERVICES PROGRAM CONTRACTS		14,945. 948,026. 334,067.	13,242. 832,964. 334,067.	1,703. 115,062.	
TRANSLATION FEES		55,822.	55,742.	80.	
	TOTAL	\$ 1,352,860.	\$ 1,236,015.	\$ 116,845.	\$ 0.

### SCHEDULE R (Form 990)

Department of the Treasury Internal Revenue Service Name of the organization

EARTH INNOVATION INSTITUTE

**Related Organizations and Unrelated Partnerships** 

► Complete if the organization answered 'Yes' on Form 990, Part IV, line 33, 34, 35b, 36, or 37.
 ► Attach to Form 990. ► See separate instructions.

► Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

2012

2013

OMB No. 1545-0047

Open to Public Inspection

Employer identification number

27-3444564

Part I Identification of Disregarded Entities Co	omplete if the organiz	ation answered 'Y	es' on Form	990, 1	Part IV, line	33.				
(a) Name, address, and EIN (if applicable) of disregarded el	ntity Primary	activity Legal c	(c) Legal domicile (state or foreign country)		(d) Total income		(e) of-year assets	(f) Direct controlling entity		olling
<u>(1)</u>										
<u>(2)</u>										
<u>(3)</u>										
Part II Identification of Related Tax-Exempt Or one or more related tax-exempt organized	<b>rganizations</b> Complete ations during the tax y	e if the organizati vear.	on answered	l 'Yes'	on Form 990	, Part	IV, line 34 b	ecaus	e it had	d
(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (sta or foreign country	te Exempt (section)	Code	(e) Public charity (if section 501	status (c)(3))	tus Direct controlling entity		controlled en	
(1) INSTITUTO DE PERSQUISA AMBIENTAL D SHIN CA 5 LOTE J2 BLOCO B SALAS 30 BRASILIA, DF 71503-505 BRAZIL									Yes	No
(2)	RESEARCH	BRAZIL					N/A			Х
(3)										
<u>(4)</u>										

Part III	Identification of Related because it had one or mo	Organizations Taxable	as a Partnership	Complete if the org	ganization answere	ed 'Yes' on Form 990	, Part IV, line 34
	because it had one of mo	ne relateu organization	s treateu as a parti	nership during the	lax year.		

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		vispropor-   Code V-UBI tionate   amount in box		) ral or aging ner?	(k) Percentage ownership
		country)		512-514)			Yes	No	1065)	Yes	No	
(1)												
(2)												
(3)												

Part IV Identification of Related Organizations Taxable as a Corporation or Trust Complete if the organization answered 'Yes' on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of- year assets	(h) Percentage ownership	Sec 512 controlled	) (b)(13) d entity?
		country)	entity	or trust)				Yes	No
(1)									
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(2)									
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(3)									
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# Part V Transactions With Related Organizations Complete if the organization answered 'Yes' on Form 990, Part IV, line 34, 35b, or 36.

	Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.		Yes	No
1				
а	Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity	1 a		Х
b	Gift, grant, or capital contribution to related organization(s)	1 b	Х	
С	: Gift, grant, or capital contribution from related organization(s).	1 c		Χ
d	Loans or loan guarantees to or for related organization(s).	1 d		X
	Loans or loan guarantees by related organization(s)	1 e		X
f	Dividends from related organization(s)	1 f		Х
	Sale of assets to related organization(s)	1 g		Х
h	Purchase of assets from related organization(s)	1 h		Χ
i	Exchange of assets with related organization(s)	1i		Χ
j	Lease of facilities, equipment, or other assets to related organization(s)	1j		X
k	Lease of facilities, equipment, or other assets from related organization(s)	1 k		X
1	Performance of services or membership or fundraising solicitations for related organization(s)	11	Х	
n	n Performance of services or membership or fundraising solicitations by related organization(s)	1 m	Х	
n	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1 n		Х
o	Sharing of paid employees with related organization(s)	1 o		Х
р	Reimbursement paid to related organization(s) for expenses	1 p		Х
q	Reimbursement paid by related organization(s) for expenses.	1 q		Χ
r	Other transfer of cash or property to related organization(s)	1 r		Х
	Other transfer of cash or property from related organization(s)	1 s		Х
2				

(a) Name of related organization	<b>(b)</b> Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved
(1) INSTITUTO DE PERSQUISA AMBIENTAL DA AMAZ	В	69,011.	CASH TRANSFERS
(2) INSTITUTO DE PERSQUISA AMBIENTAL DA AMAZ	L	30,938.	CASH TRANSFERS
(3) INSTITUTO DE PERSQUISA AMBIENTAL DA AMAZ	М	66,135.	CASH TRANSFERS
<u>(4)</u>			
(5)			
(6)			

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered 'Yes' on Form 990, Part IV, line 37.

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(related, unre-	501(	c)(3)	(f) Share of total income	(g) Share of end-of-year assets	Dispr tior alloca	h) ropor- nate tions?	Code V-UBI amount in box 20 of Schedule K-1 Form (1065)	Gene mana parti	) ral or aging ner?	<b>(k)</b> Percentage ownership
			from tax under section 512-514)	Yes	No	•		Yes	No	<u> </u>	Yes	No	
<u>(1)</u>	-												
<u>(2)</u>	-												
<u>(3)</u>													
	-												
<u>(4)</u>	-												
<u>(5)</u>	-												
<u>(6)</u>	-												
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<u>(7)</u>	-												
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(8)													
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Schedule R	(Form 990) 2013 EARTH INNOVATION INSTITUTE	27-3444564	Page 5
Part VII	Supplemental Information Provide additional information for responses to questions on Schedule R (se	e instructions).	

(Rev January 2014)

Department of the Treasury Internal Revenue Service

# Application for Extension of Time To File an Exempt Organization Return ► File a separate application for each return.

OMB No. 1545-1709

► Information about Form 8868 and its instructions is at www.irs.gov/form8868.

<ul><li>If you a</li><li>Do not com</li></ul>	are filling for an Additional (Not Automatic) 3-Montain Extension, containing for an Additional (Not Automatic) 3-Montaining for an Additional (Not Automatic) 3-Monta	h Extension d an autom	n, complete only Part II (on page 2 of the latic 3-month extention on a previously f	nis form). filed Form 8868.	ora		
	iling of this form, visit www.irs.gov/efile and click			(			
Part I	Automatic 3-Month Extension of Time	Only sub	omit original (no copies needed).				
A corporation	on required to file Form 990-T and requesting an				/ <b>▶</b> □		
income tax				ifying number, see i			
	Name of exempt organization or other filer, see instructions.		Enter mer 3 identi	Employer identification r			
Type or print							
File by the	Number, street, and room or suite number. If a P.O. box, see in	structions.		Social security number (	(SSN)		
due date for filing your	3180 18TH STREET #205						
return. See instructions.	City, town or post office, state, and ZIP code. For a foreign address, see instructions.						
	SAN FRANCISCO, CA 94110						
Enter the R	Return code for the return that this application is fo	or (file a sep	parate application for each return)		01		
Application Is For	1	Return Code	Application Is For		Return Code		
	Form 990-EZ	01	Form 990-T (corporation)		07		
Form 990-BL		02	Form 1041-A		08		
Form 4720 (individual) Form 990-PF		03 04	Form 4720 (other than individual) Form 5227		09 10		
	「(section 401(a) or 408(a) trust)	05	Form 6069				
	(trust other than above)	06	Form 8870		11		
Telepho If the or If this is check the external the external the content to the content the content to the cont	ne No. • (415) 449-9900  rganization does not have an office or place of but so for a Group Return, enter the organization's four his box •	digit Group heck this b	e United States, check this box	f this is for the whole	e group,		
until The e  ► [  2 If the	·	anization re	turn for the organization named above. $\frac{6}{30} = \frac{6}{30} = \frac{14}{30} = \frac{1}{30}$	nal return			
nonre	application is for Forms 990-BL, 990-PF, 990-T, 4 fundable credits. See instructions	· · · · · · · · · · · · · · · · · · ·		3a\$	0.		
tax pa	application is for Forms 990-PF, 990-T, 4720, or ayments made. Include any prior year overpaymer	nt allowed a	s a credit	3 b \$	0.		
c Balan EFTP	nce due. Subtract line 3b from line 3a. Include you S (Electronic Federal Tax Payment System). See	r payment v instructions	with this form, if required, by using	3c \$	0.		

Caution.

payment instructions.