Curriculum Vitae

Mark Gersovitz

Present Position:

Professor of Economics, Department of Economics, The Johns Hopkins University.

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Personal:

U.S. Permanent Resident, Citizen of Canada

Education:

B.A. Economics, McGill University, 1971 M.A. Economics, Yale University, 1972 M.Phil. Economics, Yale University, 1973 Ph.D. Economics, Yale University, 1975

Previous Principal Employment:

Visiting Instructor of Economics, Wesleyan University, 1975.
Assistant Professor of Economics, University of Western Ontario, 1975-76.
Assistant Professor of Economics and International Affairs, Princeton University, 1976-82.
Research Economist and Public Policy Analyst, and (sometime) Lecturer, Princeton University, 1982-84.
Senior Research Economist and Public Policy Analyst and (sometime) Lecturer, Princeton University, 1984-90.
Professor of Economics, Department of Economics and Research Scientist, Center for Research on Economic Development, University of Michigan, Ann Arbor, 1989-94.
Director, Center for Research on Economic Development, University of Michigan, 1993-94.
Editor, The World Bank Economic Review and The World Bank Research Observer, 1992-94.

Other Professional Positions:

IMF Roster of Fiscal Experts, 2009-.
Editorial Board Member, World Bank Economic Review, 2000-2006.
Associate Editor, Journal of Development Economics, 1995-2003.
Member, Editorial Board, Review of Development Economics, 1996-1999.
Associate Editor, Journal of African Economies, 1992-2002.
Associate Editor, World Politics, 1986-90.
Editorial Board Member, World Bank Research Observer, 1986-92.
Visiting Scholar, Tax Policy Division, Fiscal Affairs Department, IMF, 2003.
Visiting Fellow, Institute for International Economic Studies, University of Stockholm, January/February, 1988.
Visiting Research Scholar, World Bank, October/November, 1988.
Senior Fellow, Institute for Policy Reform, 1992-1993.

Books, Monographs and Public Lectures:

- Poor Country Borrowing in Private Financial Markets and the Repudiation Issue, with J. Eaton, Princeton Studies in International Finance No. 47 (Princeton, N.J.: International Finance Section, June 1981).
- Co-editor, The Theory and Experience of Economic Development: Essays in Honor of Sir W. Arthur Lewis (London: George Allen & Unwin, 1982).
- Editor, <u>Selected Economic Writings of W. Arthur Lewis</u> (New York: New York University Press, 1983).
- Co-editor, The Political Economy of Risk and Choice in Senegal (London: Frank Cass, 1987).
- <u>The Economies of Africa and the Prices of their Exports</u>, with C. H. Paxson, Princeton Studies in International Finance No.68 (Princeton, N.J.: International Finance Section, October 1990).
- Human Behaviour and the Transmission of Infectious Disease: An Economist's Perspective, The Joseph Fisher Lecture (Adelaide: The University of Adelaide, 1999).Reprinted in K. Anderson. Australia's Economy in the International Context: The Joseph Fisher Lectures, vol. 2 (Adelaide: Adelaide University, 2001), 445-465.
- Infectious Diseases: Responses to the Security Threat without Borders, Plenary Lecture, Global Development Network Conference, Brisbane, 2008. Forthcoming in Security for Development, G. Mavrotas, ed., (Cheltenham: Edward Elgar

Published Papers:

On Aspects of Economic Development:

- "Aggregate Demand, the Wage Gap and Unemployment in LDC's," <u>Journal of Development Economics</u>, vol. 1, no. 3 (December 1974), 235-246.
- "Land Reform: Some Theoretical Considerations," <u>Journal of Development Studies</u>, vol. 13, no. 1 (October 1976), 79-91.
- "LDC Participation in International Financial Markets: Debt and Reserves," with J. Eaton, Journal of Development Economics, vol. 7, no. 1 (March 1980), 3-21. Reprinted in Bird, G. and P. N. Snowden, International Debt, vol. 1 (Cheltenham: Elgar, 1995) 111-131.
- "Debt with Potential Repudiation: Theoretical and Empirical Analysis," with J. Eaton, Review of Economic Studies, vol. 48, no. 152 (April 1981), 289-309. Reprinted in Bird, G. and P. N. Snowden, International Debt, vol. 1 (Cheltenham: Elgar, 1995) 56-74.

Published Papers (cont'd):

"The Estimation of the Two Gap Model," <u>Journal of International Economics</u>, vol. 12, no. $\frac{1}{2}$ (February 1982), 111-124.

- "Uncertainty, Information and the Inflation Tax in LDC's," in <u>The Theory and Experience of Economic Development: Essays in Honor of Sir W. Arthur Lewis</u>, eds. M. Gersovitz et al. (London: George Allen & Unwin, 1982), 135-154.
- "Country Risk: Economic Aspects" with J. Eaton in <u>Managing International Risk</u>, ed. R. J. Herring (Cambridge: Cambridge University Press, 1983), 74-107.
- "Savings and Nutrition at Low Incomes," <u>Journal of Political Economy</u>, vol. 91, no. 5 (October 1983), 841-855.
- "A Theory of Expropriation and Deviations from Perfect Capital Mobility," with J. Eaton, Economic Journal, vol. 94, no. 373 (March 1984), 16-40.
- "A Framework for Understanding LDC Debt," in Report of the Policy Forum on the International Debt Problem, ed. G. R. Sparks (Kingston: John Deutsch Institute for the Study of Economic Policy, 1985), 1-7.
- "Banks' International Lending Decisions: What we know and implications for future research," in International Debt and the Developing Countries, eds. G. W. Smith and J. T. Cuddington (Washington: IBRD, 1985), 61-78.
- "Economic Stabilization, Conditionality and Political Stability," with H.S. Bienen, International Organization, vol. 39, no. 4 (Autumn 1985), 729-54.
- "Agro-Industrial Processing and Agricultural Pricing under Uncertainty," Review of Economic Studies, vol. 53, no. 172 (January 1986), 153-169.
- "Social Welfare Underpinnings of Urban Bias and Unemployment," with R.J. Arnott, <u>Economic Journal</u>, vol. 96, no. 382 (June 1986), 413-424.
- "The Pure Theory of Country Risk," with J. Eaton and J. E. Stiglitz, <u>European Economic Review</u>, vol. 30 (1986), 481-513. Reprinted in de Menil, G. and R. J. Gordon, <u>International Volatility and Economic Growth: The first ten years of the International Seminar on Macroeconomics</u> (Amsterdam: North Holland, 1991), 391-423. Reprinted in Lal, D., <u>Development Economics</u>, vol. 4 (Cheltenham: Elgar, 1992), 241-273.
- "Consumer Subsidy Cuts, Violence and Political Stability," with H.S. Bienen, Comparative Politics, vol. 19 (October 1986), 25-44.
- "The Effects of Domestic Taxes on Foreign Private Investment," in The Theory of Taxation for Developing Countries, eds. D. M. G. Newbery and N.H. Stern (New York: Oxford University Press for the World Bank, 1987), 615-635.
- "Some Sources and Implications of Uncertainty in the Senegalese Economy," in M. Gersovitz and J. Waterbury (eds.), <u>The Political Economy of Risk and Choice in Senegal</u> (London: Frank Cass, 1987), 15-46.
- "Saving and Development," in <u>Handbook of Development Economics</u>, eds. H. B. Chenery and T. N. Srinivasan (Amsterdam: North Holland, 1988), 381-424.
- "Country Risk and the Organization of International Capital Transfer," with J. Eaton in <u>Debt, Stabilization & Development</u>, eds. G. Calvo et al (Oxford: Basil Blackwell, 1989), 109-129.
- "Transportation, State Marketing, and the Taxation of the Agricultural Hinterland," <u>Journal of Political Economy</u>, vol. 97, no. 5 (October, 1989), 1113-1137.
- "Transportation Policy and State Marketing in Africa," World Bank Economic Review, vol. 6, no. 5 (May, 1992), 213-231.

Published Papers (cont'd):

"Institutional and Intertemporal Influences on the Trade of Developing Countries," with C. H. Paxson, <u>American Economic Review Papers & Proceedings</u> vol. 82, no. 2 (May 1992), 180-185.

- "Tropical Tree Crops, Credit and Moral Hazard," Oxford Economic Papers vol. 44 (1992), 480-493.
- "Some Curious Properties of a Familiar Model of Debt and Default," with J. Eaton, <u>Economics Letters</u> vol. 48 (1995), 367-371.
- "The Revenues and Expenditures of African Governments: Modalities and Consequences," with C. H. Paxson, <u>The Journal of African Economies</u> vol. 5, no. 2 (1996), 199-227.
- "Revenue Erosion through Exemption and Evasion in Cameroon, 1993," with B. Gauthier, <u>Journal of Public Economics</u> vol. 64, no. 3 (1997), 407-424.
- "The Balance of Self-Reported Heterosexual Activity in KAP Surveys and the AIDS Epidemic in Africa," with H. Jacoby, T. Goze and D. Seri, <u>Journal of the American Statistical Association</u>, vol. 93 (September 1998), 875-883.
- "Economic Development and the Art of Maintenance," in <u>Development</u>, <u>Duality and the International Regime: Essays in Honor of Gustav Ranis</u>, eds. G. Saxonhouse and T. N. Srinivasan (Ann Arbor: University of Michigan Press, 1999), 244-261.
- "A Preface to the Economic Analysis of Disease Transmission," <u>Australian Economic Papers</u> vol. 39, no. 1 (2000), 68-83.
- "Births, Recoveries, Vaccinations and Externalities," in <u>Economics for an Imperfect World: Essays in Honor of Joseph E. Stiglitz</u> eds., R. J. Arnott, <u>et al</u>, (Cambridge: MIT, 2003), 469-483.
- "Infectious Diseases, Public Policy, and the Marriage of Economics and Epidemiology," with J. S. Hammer, <u>The World Bank Research Observer</u>, vol.18 (2003), 129-157.
- "The Economical Control of Infectious Diseases," with J. S. Hammer, <u>The Economic Journal</u>, vol.114, no. 492 (2004), 1-27.
- "Tax/Subsidy Policies toward Vector-Borne Infectious Diseases," with J. S. Hammer, <u>The Journal of Public Economics</u>, vol. 89 (2005), 647-674.
- "The HIV Epidemic in Four African Countries Seen Through the Demographic and Health Surveys," <u>The Journal of African Economies</u>, vol. 14, no. 2 (2005), 191-246.
- "HIV, ABC and DHS: Age at First Sex in Uganda," <u>Sexually Transmitted Infections</u> vol.83 (2007), 165-168.
- "Infectious Diseases: Responses to the Security Threat without Borders," forthcoming in Security for Development, G. Mavrotas, ed., (Cheltenham: Edward Elgar).
- "The Taxation of Profits When There are Profits," Economics Letters, forthcoming.
- "HIV Testing: Principles and Practice," World Bank Research Observer, forthcoming.

On Other Aspects of Economics:

"Seasonality in Regression: An Application of Smoothness Priors," with J. G. MacKinnon, <u>Journal of the American Statistical Association</u>, vol. 73, no. 362 (June 1978), pp. 264-273.

- "Classification Probabilities for the Disequilibrium Model," <u>Journal of Econometrics</u>, vol. 14, no. 2 (1980), 239-246.
- "Corporate Financial Structure and the Funding of Private Pension Plans," with R.J. Arnott, <u>Journal of Public Economics</u>, vol. 13, no. 2 (April 1980), 231-247.
- "Misspecification and Cyclical Models: The Real Wage and the Phillips Curve," <u>Economica</u>, vol. 47, no. 188 (November 1980), 433-441.
- "Economic Consequences of Unfunded Vested Pension Benefits," <u>Journal of Public Economics</u>, vol. 19, no. 2 (1982), 171-186.

Various Short Pieces:

- "W. Arthur Lewis" in J. Mokyr (ed.), <u>The Encyclopedia of Economic History</u> (Oxford: OUP, 2003).
- "Issues in Controllability and the Theory of Economic Policy," with W. H. Buiter, <u>Journal of Public Economics</u>, vol. 15, no. 1 (February 1981), 33-43.
- "Controllability and the Theory of Economic Policy: A Further Note," with W.H. Buiter, <u>Journal of Public Economics</u>, vol. 24, no. 1 (June 1984), 127-129.
- "I.M.F. Medicine," with H.S. Bienen, New York Times, April 3, 1984, p. A31.
- Comment on T. N. Srinivasan, "Saving in the Development Process," in J. H. Gapinski, <u>The Economics of Saving</u> (Boston: Kluwer, 1992), 312-314.
- Comment on J. G. Williamson and M. Higgins "The Accumulation and Demography Connection in East Asia," in A. Mason <u>et al</u>, <u>Population Economics</u>, <u>Demographic Transition, and Development</u> (Washington: World Bank Institute, 1999), 86-87.
- Review of J. D. Cummins, <u>An Econometric Model of the Life Insurance Sector of the U.S. Economy</u>, in <u>Journal of the American Statistical Association</u>, vol. 72, no. 358 (June 1977), 483-484.
- Review of J. Williamson (ed.), <u>IMF Conditionality</u>, in <u>Journal of International Economics</u>, vol. 17, no. 3/4 (November 1984), 387-389.
- Review of R. Sabot (ed.), <u>Migration and the Labor Market in Developing Countries</u>, in <u>Economic Development and Cultural Change</u> vol. 33, no. 4 (July 1985), 900-903.
- Review of W. R. Cline, <u>International Debt: Systemic Risk and Policy Response</u>, in <u>Journal of Economic Literature</u>, vol. 24, no. 1 (March 1986), 108-110.
- Review of A. Velasco (ed.), <u>Trade, Development and the World Economy: Selected Essays of Carlos Diaz-Alejandro</u>, in <u>Journal of Economic Literature</u>, vol. 28, no. 2 (June 1990), 703-704.
- Review of J. Dreze and A. Sen, <u>Hunger and Public Action</u> in <u>Economic Journal</u> (November, 1991), 1591-1592.
- Review of E. Ahmad and N. Stern, <u>The Theory and Practice of Tax Reform in Developing Countries</u>, in <u>Economica</u>, vol. 60, no. 239 (August, 1993), 367-368.
- Review of D. Sapsford and J. Chen, <u>Development Economics and Policy</u>, in <u>Journal of Development Economics</u>, vol. 62, no. 1 (June, 2000), 277-280.
- Review of Yair Mundlak, <u>Agriculture and Economic Growth</u>, in <u>Journal of Economic Literature</u>, vol. 40 (March, 2002), 223-225.
- Review of World Bank, World Development Report 2005: A Better Investment Climate for Everyone, Journal of Economic Literature, vol. 44 (March, 2006), 179-181.

Various Short Pieces (cont'd):

Review of Pranab Bardhan and Dilip Mookherjee, eds., <u>Decentralization and Local Governance in Developing Countries</u>, <u>Economic Development and Cultural Change</u> vol. 57 (June, 2009), 837-839.

Review Article: "A Review of Michael Tomz's Reputation and Internatonal Co-Operation: Sovereign Debt Across Three Centuries," Journal of Economic Literature, vol. 47 (June, 2009), 475-481.

Unpublished Papers:

- "Trade, Capital Mobility and Sovereign Immunity," Research Program in Development Studies Discussion Paper No. 108, Princeton University, September, 1983.
- "Shadow Pricing under the International Coffee Agreement," with C. H. Paxson, mimeo, Princeton University, 1990.
- "Spatial Incentives and the Timeliness of Transport in Poor Countries," mimeo, The Johns Hopkins University, revised 1996.
- "Optimal Taxation, Cournot and the Size Distribution of Firms," The Johns Hopkins University, 2005.
- "Optimal Disease Eradication through Vaccination," The Johns Hopkins University, 2010.
- "HIV Testing and Equilibrium in the Sexual Market Place," The Johns Hopkins University, 2010.
- "Disinhibition and Immiserization in a Model of Susceptible-Infected-Susceptible (SIS) Diseases," The Johns Hopkins University, 2010.
- "What is a Civil War? Definition and (Econometric) Consequences", with N. Kriger, Johns Hopkins University, 2010.

Grants Held:

- Co-principal investigator with J. Eaton, SSRC grant for research on international aspects of commercial banking, 1974-75 (\$3,240).
- Principal investigator, S.S. Huebner Foundation grant for research on the funding of private pensions, 1978-1980 (\$10,000).
- Co-principal investigator with H.S. Bienen, USAID grant no. 650-0071-C-00-4038-00 for research on macroeconomic policy analysis and reform in the Sudanese economy, 1984-85 (\$384,825).
- Co-principal investigator with H S. Bienen and J. P. Lewis, Asian Development Bank grant no. CAS/S/86-053 for research on selected policy issues in developing member countries, 1986 (\$19,573).
- Co-principal investigator with H. S. Bienen and J. P. Lewis, Asian Development Bank grant no. CAS/S/86-298 for the study of selected development issues, 1987-88 (\$400,000).
- Principal Investigator, World Bank grant no. 674-75 for the study of transport and agriculture in Africa, 1988-90 (\$50,500).
- Principal Investigator, World Bank grant no. 679-08 for the study of AIDS in Africa 1994-95 (\$35,500).

Experience Abroad:

Zaire, 1973: agriculture and demography.

Nigeria, 1979: agriculture and income distribution.

Mexico, 1980-1981: agriculture and income distribution.

Senegal, 1981-1984: agriculture and uncertainty.

Sudan, 1984-1986: transportation; maintenance of capital equipment.

Ethiopia, 1985: tax structure and tax administration.

Indonesia, Nepal, Philippines, Thailand, 1985-88: brief professional visits under Asian Development Bank auspices.

Indonesia, 1988: treecrops and agro-industry.

Madagascar, 1989: transportation and agriculture.

Ivory Coast, 1990: transportation and agriculture.

Guyana, 1991: tax reform.

Egypt, 1991: tax reform.

Cameroon, 1993-94: tax administration.

Ivory Coast, 1993-94: HIV and public health.

Ghana, 1994: taxation and savings.

Bangladesh, 1996: maintenance and public expenditure.

Jordan, 1998: expenditure on education and health.

Chad, 2002: supply in the health sector.

Botswana, Madagascar and Malawi, 2006: HIV testing.

Tanzania and Uganda, 2007: HIV testing.

Bhutan, 2009: tax reform.

Foreign Languages:

French

Selected Consultancies:

World Bank, IMF, UNDP, Bank of Canada, US Congress, Euromoney Publications.