

# **Elena Krasnokutskaya**

Curriculum Vitae

September 2012

## **Academic Address**

Department of Economics  
Johns Hopkins University  
440 Mergenthaler Hall  
3400 Charles Street  
Baltimore, MD 21218, USA

## **Contact Information**

Phone: (410) 516-7606  
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Web page: <http://www.jhu.edu/~ekrasnok1>

## **Personal Information:**

Citizenship: Russia, Permanent Resident of USA

## **Research Interests**

Industrial Organization, Applied Microeconomics, Applied Econometrics

## **Education**

Ph. D., Yale University, December 2003

M.S. Economics, University of Wisconsin-Madison, 1998

Diploma (Distinction) Mathematics, Moscow State University, Russia, 1994

## **Employment**

2010 - present    Assistant Professor, Department of Economics, Johns Hopkins University  
2003 - 2010      Assistant Professor, Department of Economics, University of Pennsylvania  
2006 - 2007      Visiting Assistant Professor, Department of Economics, Harvard University  
2000 - 2003      Teaching Assistant for various undergraduate courses at Yale College  
2001 - 2002      Research Assistant for Professor Steve Berry  
1999 - 2001      Research Assistant for Professors Ariel Pakes and Martin Pesendorfer

## **Teaching Experience**

### Johns Hopkins:

Introduction to Industrial Organization (undergraduate), (2010-2012)

Introduction to Econometrics (undergraduate), (2012)

Topics in Econometrics (undergraduate), (2012)

Empirical Methods of Industrial Organization (graduate) , (2010-2011)

### University of Pennsylvania:

Empirical Methods of Industrial Organization (graduate), spring 2004 - 2010

Introduction to Econometrics (undergraduate), spring 2004 - 2006, 2009, 2010

Topics in Industrial Organization (undergraduate), fall 2007-2009

### Harvard University:

Industrial Organization: Theory and Applications (undergraduate), fall 2006

## **Graduate Advising**

Yasutore Watanabe (Ph.D, May 2005)

Anthony Yuen (Ph.D., May 2008)

Yinjuan Chen (Ph. D., May 2009)

Seth Richards (Ph. D., May 2010)

Nirav Mehta (Ph. D., May 2011)

Naoki Wakamori (Ph. D., May 2011)

Colleen Carey (Ph. D., expected May 2013)

Lucia Tiererova (Ph. D., expected May 2013)

Ellen Yiyang Li (Ph. D., expected May 2013)

## **Undergraduate Honors Thesis Advising**

Jiyon Park (graduated May 2005)

Ionelia Engelis (graduated May 2006)

Lauren Paers (graduated May 2006)

Daniel Menier (graduated May 2007)

YinYin Yu (graduated May 2008)

Simon Kleinsorge (graduated May 2009)

Teck - Wang Gan (graduated May 2009)

### **Administrative Assignments:**

Johns Hopkins University

Recruiting Committee, 2012

Admissions Committee, 2012

Johns Hopkins University

Admissions Committee, 2011

Responsible for organizing Research Seminar for Applied Micro Group

University of Pennsylvania

Admissions Committee, 2003 - 2006

Comprehensive Examinations Committee, 2003 - 2005

Senior Thesis Committee, 2005 - 2010

### **Academic Awards and Fellowships**

National Science Foundation Grant # 0922405, "Choice of Product under Regulation: The Case of Chile Pension System," 2009 - 2011, (with Petra Todd)

Kravis Award for Distinction in Undergraduate Teaching, 2008, University of Pennsylvania

Michigan Retirement Center Grant # 102964, "Investor Behavior under a Privatized Retirement Accounts System: Evidence from Chile," 2008, (with Petra Todd)

TRIO grant, Center of Population Studies, University of Pennsylvania, 2007, (with Petra Todd)

NET Institute Summer Grant, May 2004

Cowles Foundation Fellowship, Yale University, 1998 - 2002

Yale University Graduate Fellowship, 1998 - 2002

Graduate School Fellowship, University of Wisconsin-Madison, 1997 - 1998

Fellowship for Outstanding Academic Performance, Moscow State University, 1989 - 1994

## **Research Papers**

“Identification and Estimation in Procurement Auctions under Unobserved Auction Heterogeneity,” Review of Economic Studies, 28(2011), 293-327.

“Bid Preference Programs and Participation in Procurement Auctions,” with Katja Seim, American Economic Review, 101(2011), 2653-2686.

“Estimating Auction Models with Multi-Dimensional Unobserved Heterogeneity,” International Economic Review, 53(3), 2012

“Choice of Product under Regulation: The Case of Chile Pension System,” 2012, with Petra Todd, University of Pennsylvania

“Multi-Attribute Auction Model with Unobserved Bidder Attributes,” 2012, with Kyunchul Song, University of British Columbia, and Xun Tang, University of Pennsylvania

“Dynamic Procurement Auctions with Subcontracting,” 2012, with Przemek Jesiorski, Haas School of Business

“Outsourcing through On-line Auctions,” 2011, with Christian Terwiesch, Wharton School of Business

## **Working Papers**

“Identification of Entry Models in the Presence of Unobserved Heterogeneity”

“Identification of Dynamic Insurance Models,” with Yingyao Hu, Johns Hopkins University, and Olivia Ceccarini, University of Lisbon

“Procurement Auctions for Projects with Design Uncertainty,” with Tymofiy Mylovanov, University of Pennsylvania

## **Work in Progress**

“Bargaining in Medicare Market for Prescription Drugs,” with Colleen Carey, and Ying Fan

“Accounting for Subcontracting in Empirical Analysis of Dynamic Procurement Auctions,” 2012, with Przemek Jesiorski, Haas School of Business, and Katja Seim, Wharton School of Business

## **Invited Seminars**

2002 - 2003

London School of Economics and Political Science, University of Pennsylvania, New York University, University of California - Los Angeles, Cornell University, Carnegie - Mellon University, University of Texas - Austin, University of Illinois at Urbana - Champaign, University of Wisconsin - Madison

2004 - 2005

Indiana University, Cornell University, Duke University

2005 - 2006

Massachusetts Institute of Technology, University of Pennsylvania,  
London School of Economics and Political Science,  
University of Texas - Austin, University of British Columbia,

2006 - 2007

University of Wisconsin, Stanford University, Harvard University

2007 - 2008

Vanderbilt University, Carnegie - Mellon University

2008 - 2009

Northwestern University, Harvard University, University of Oklahoma,  
Duke University

2009 - 2010

Pennsylvania State University, University of Michigan, Johns Hopkins University, Kansas University

2010 – 2011

University of Texas – Austin, University of Wisconsin – Madison, Rice University,  
Texas AM University

2011-2012

Harvard University, Columbia University

2012 -2013

London School of Economics, Yale University

### **Conference Presentations**

2012-2013

Econometric Society, Winter Meetings, Chicago, IL  
International Industrial Organization Conference (Arlington, VI),  
Society for Economic Dynamics Conference (Cyprus)

2010 – 2011

Econometric Society, Winter Meetings, 2011, Denver, CO  
International Industrial Organization Conference (Boston),  
Cowles Foundation Summer Conference (Applied Micro Group),  
Society for Economic Dynamics Conference (Ghent Belgium)

2003-2009

Center for the Study of Auctions, Procurements and Competition Policy (CAPCP) Conference, 2009, Pennsylvania State University

Stanford Institute for Theoretical Economics, 2006, 2009

Econometric Society, Winter Meetings, 2009, San Francisco, CA

Cowles Conference: "Methods and Policy Applications in Structural Microeconomics," 2007, 2008

CEPR Industrial Organization Conference, 2004 - 2006, 2009

Conference on Econometrics of Auctions, 2006, Toulouse, France

Econometric Society, Winter Meetings, 2006, Boston, MA

Econometric Society, European Summer Meetings, 2004, Madrid, Spain

European Conference on Applied Research in Industrial Economics, Summer 2004, 2005

Clarence V. Tow Conference on Auctions, 2004

International Industrial Organization Conference, 2003 - 2009

### **Conference Discussions**

2010 – 2011

Econometric Society, Winter Meetings, 2011, Denver, CO

International Industrial Organization Conference (Boston),

Center for the Study of Auctions, Procurements and Competition Policy, (CAPCP) Conference, Pennsylvania State University

2003-2009

Center for the Study of Auctions, Procurements and Competition Policy, (CAPCP) Conference, 2009, Pennsylvania State University

CEPR Industrial Organization Conference, 2004 - 2006

Econometric Society, Winter Meetings, 2006, Boston, MA

Econometric Society, European Summer Meetings, 2004, Madrid, Spain

European Conference on Applied Research in Industrial Economics, Summer 2004, 2005

Clarence V. Tow Conference on Auctions, 2004

NET Institute Conference, May 2004

International Industrial Organization Conference, 2003 - 2009

**Referee for**

Econometrica, Review of Economic Studies, American Economic Review, Quarterly Journal of Economics, Journal of Political Economy, Rand Journal of Economics, Economic Journal, International Economic Review, Journal of Econometrics, Journal of Applied Econometrics, Review of Industrial Organization, Journal of International Industrial Organization, Review of Business Statistics, National Science Foundation

**Professional Association**

Member of American Economic Association, International Industrial Organization Society