

Product Analysis

Total Gross Sales

127.93M

Total Sales

118.73M

Total Unit Sold

1.13M

Total Profit

16.89M

Total Discount

9.21M

All



Select all

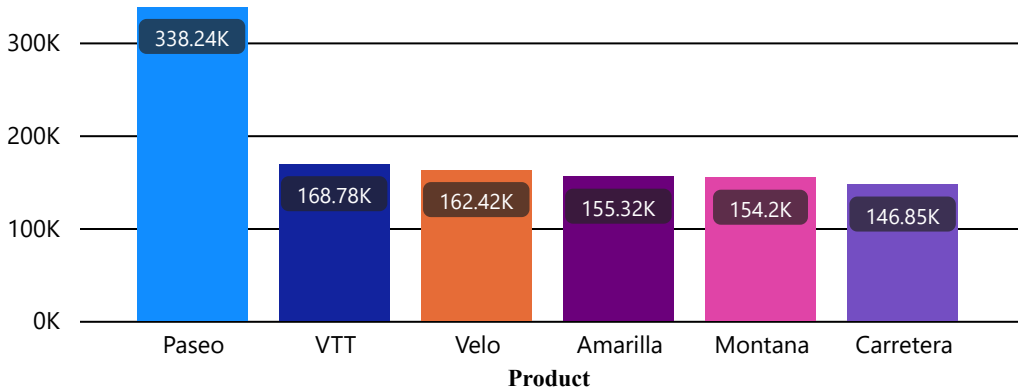
Qtr 1

Qtr 2

Qtr 3

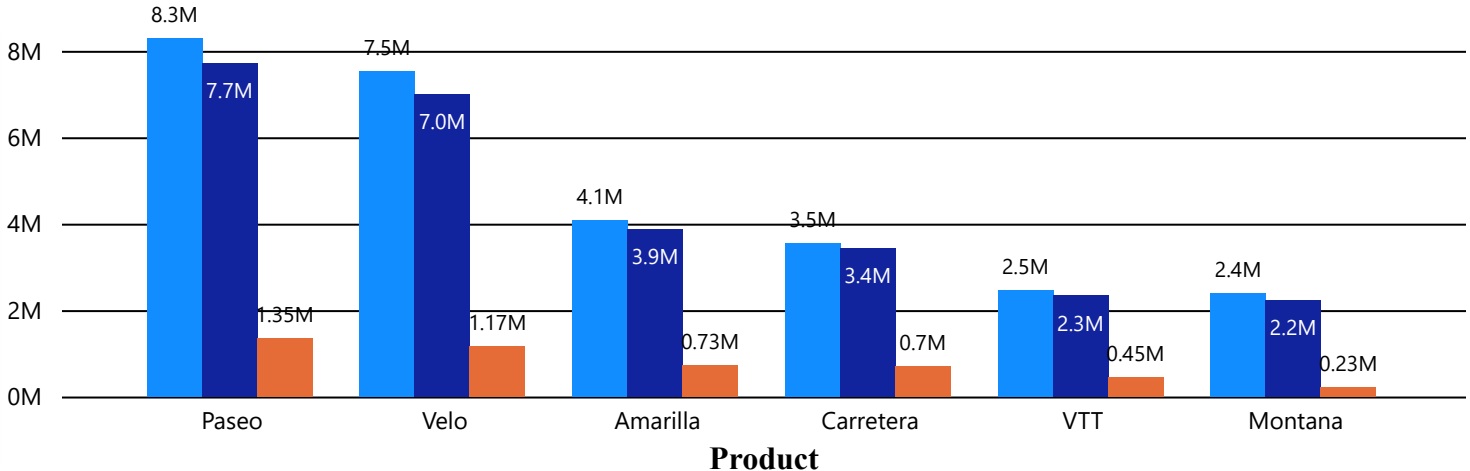
Qtr 4

Units Sold



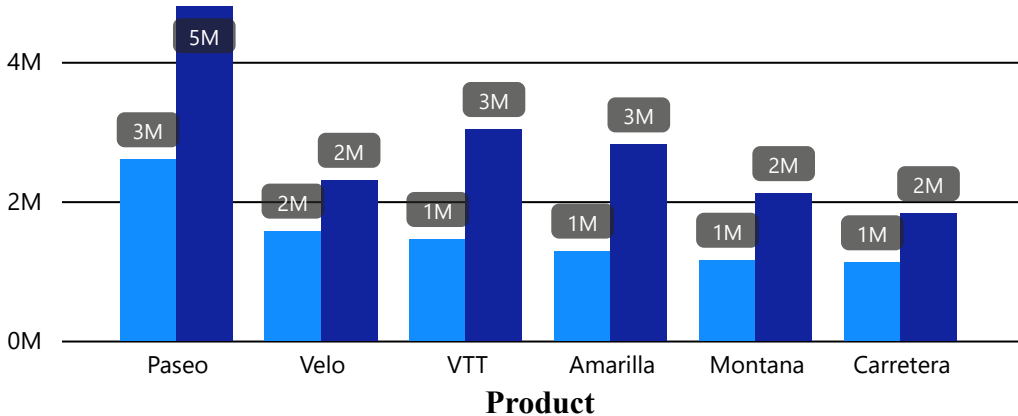
Gross Sales v/s Sales v/s Profit of Various Product

Top Sold Products ● Sum of Gross Sales ● Sum of Sales ● Sum of Profit



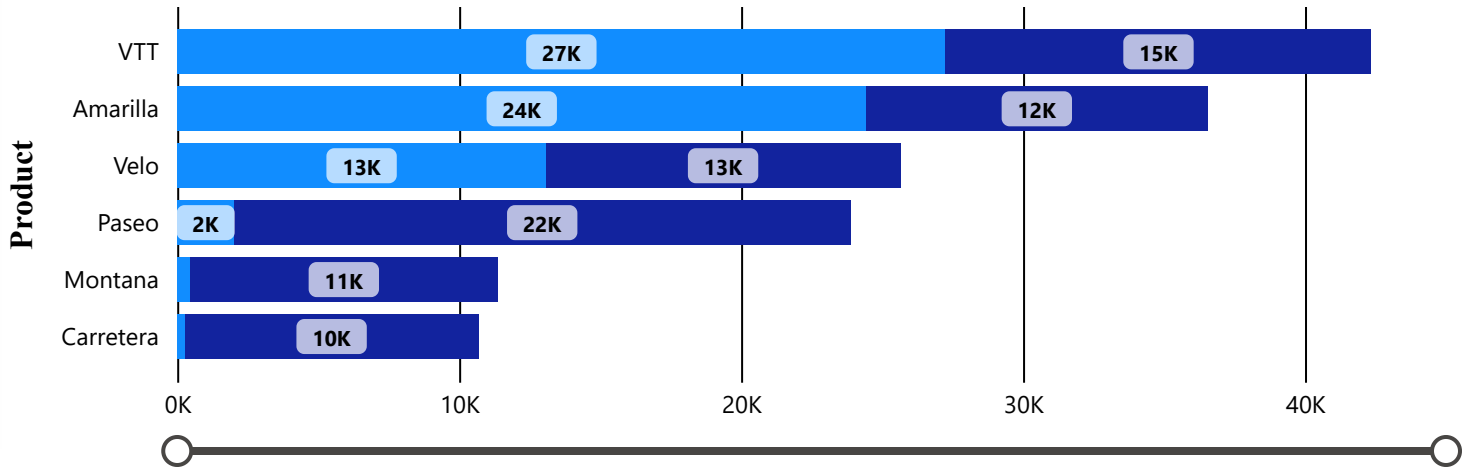
Discounts v/s Profit

Discounts v/s Profit ● Sum of Discount ● Sum of Profit

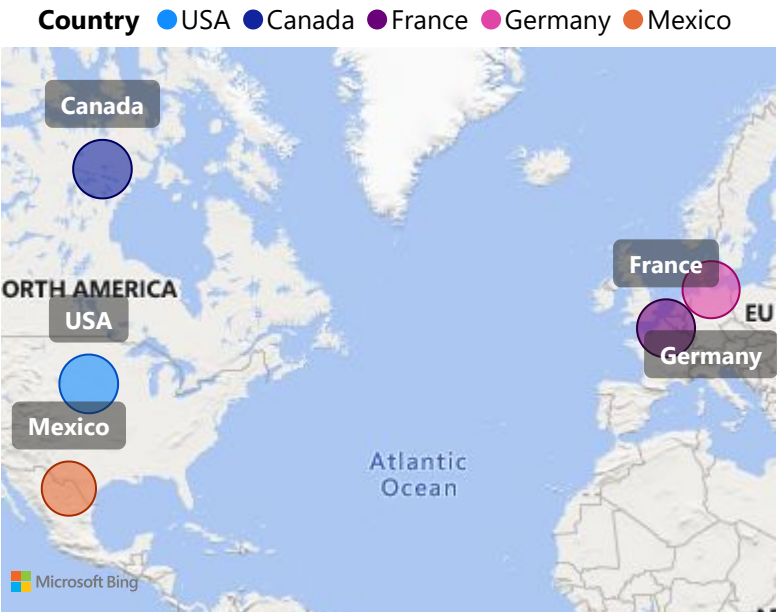


Manufacturing Price v/s Sale Price

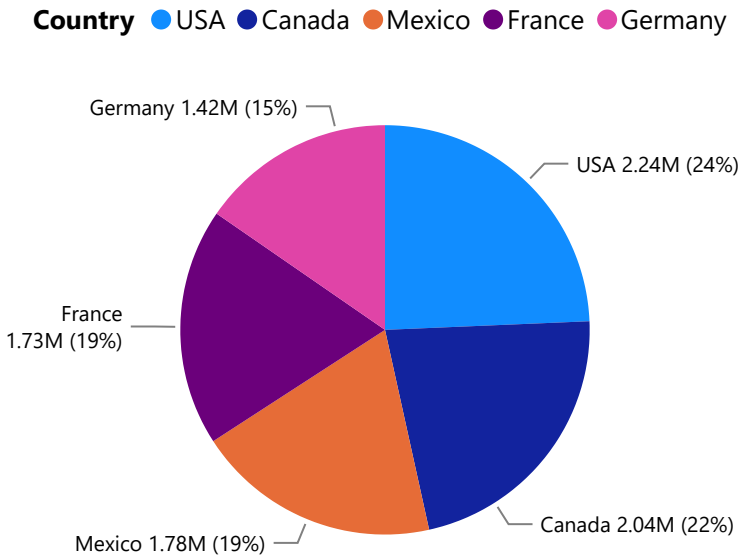
● Sum of Manufacturing Price ● Sum of Sale Price



Sales by Country



Discounts



Country Analysis

All

Select all

Qtr 1

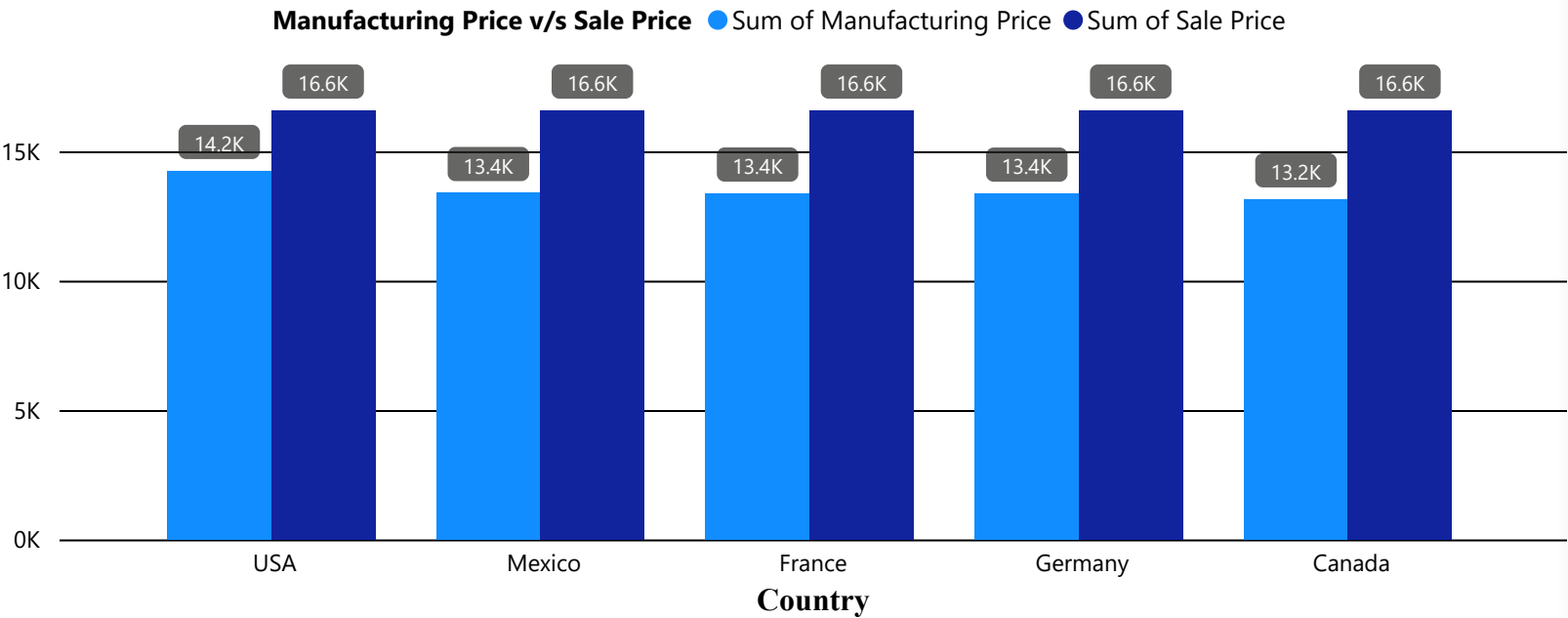
Qtr 2

Qtr 3

Qtr 4

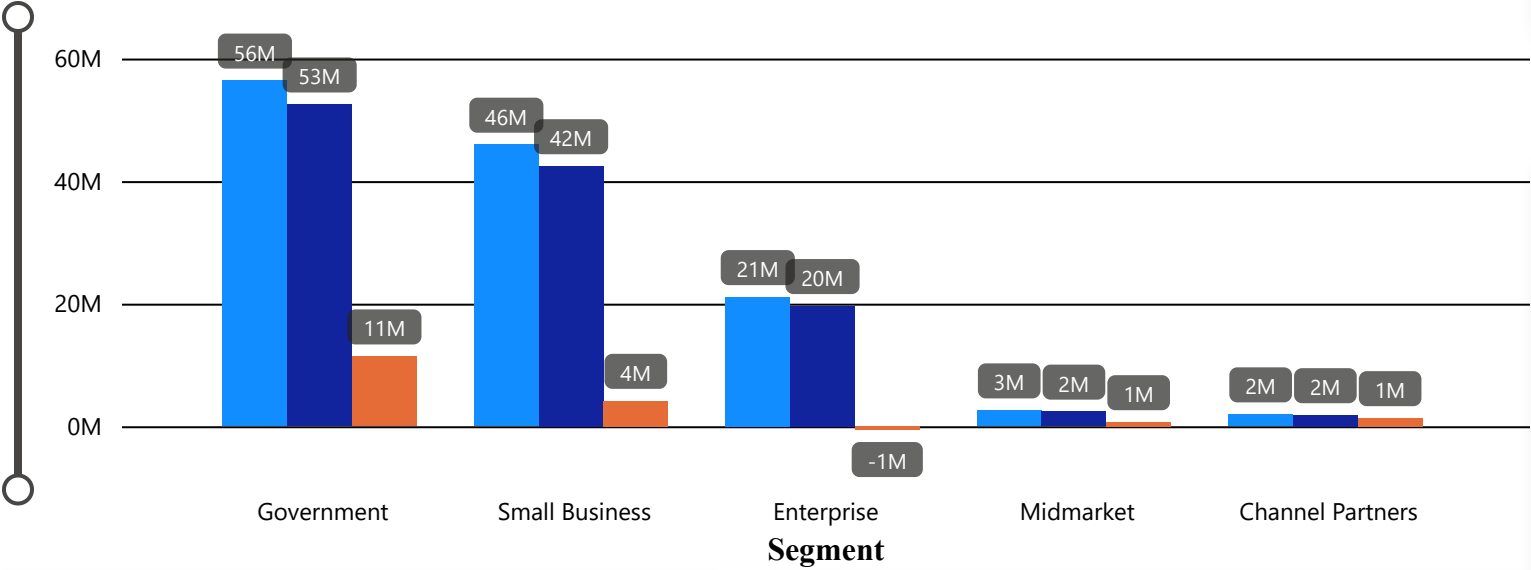
Country	Sum of Gross Sales	Sum of Sales	Sum of Profit
Canada	2,69,32,163.50	2,48,87,654.88	35,29,228.89
Qtr 1	38,32,689.00	34,79,554.97	4,73,136.47
Qtr 2	56,45,708.50	51,03,484.02	6,53,127.52
Qtr 3	53,63,909.00	49,39,435.15	6,37,392.15
Qtr 4	1,20,89,857.00	1,13,65,180.75	17,65,572.75
France	2,60,81,674.50	2,43,54,172.28	37,81,020.78
Qtr 1	49,60,570.00	46,41,907.96	7,02,159.96
Qtr 2	42,81,504.50	40,04,823.65	6,26,554.15
Qtr 3	47,91,821.00	45,02,659.75	7,35,150.75
Qtr 4	1,20,47,779.00	1,12,04,780.93	17,17,155.93
Germany	2,49,21,467.50	2,35,05,340.82	36,80,388.82
Qtr 1	29,57,338.00	27,01,780.57	3,36,507.57
Qtr 2	45,03,083.50	43,42,321.70	6,87,992.70
Qtr 3	53,76,150.00	50,06,954.98	6,40,261.98
Qtr 4	1,20,84,896.00	1,14,54,283.57	20,15,626.57
Mexico	2,27,26,935.00	2,09,49,352.11	29,07,523.11
Qtr 1	45,05,582.00	42,00,017.83	6,39,566.83
Qtr 2	48,00,571.00	43,53,765.96	5,96,915.96
Qtr 3	39,25,254.00	36,74,849.40	5,68,396.40
Qtr 4	94,95,528.00	87,20,718.92	11,02,643.92
USA	2,72,69,358.00	2,50,29,830.17	29,95,540.66
Qtr 1	48,74,451.50	44,68,891.62	4,81,072.12
Qtr 2	52,35,408.00	48,89,484.63	6,67,788.13
Qtr 3	72,76,905.50	67,26,340.60	9,20,466.09
Qtr 4	98,82,593.00	89,45,113.33	9,26,214.33
Total	12,79,31,598.50	11,87,26,350.26	1,68,93,702.26

Manufacturing Price v/s Sale Price in Various Country

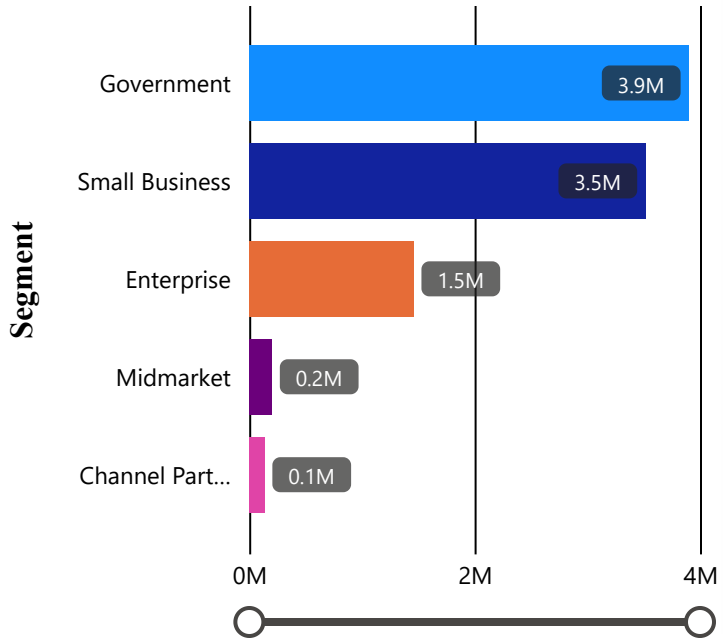


Gross Sales v/s Sales v/s Profit in Various Segment

Sum of Gross Sales Sum of Sales Sum of Profit

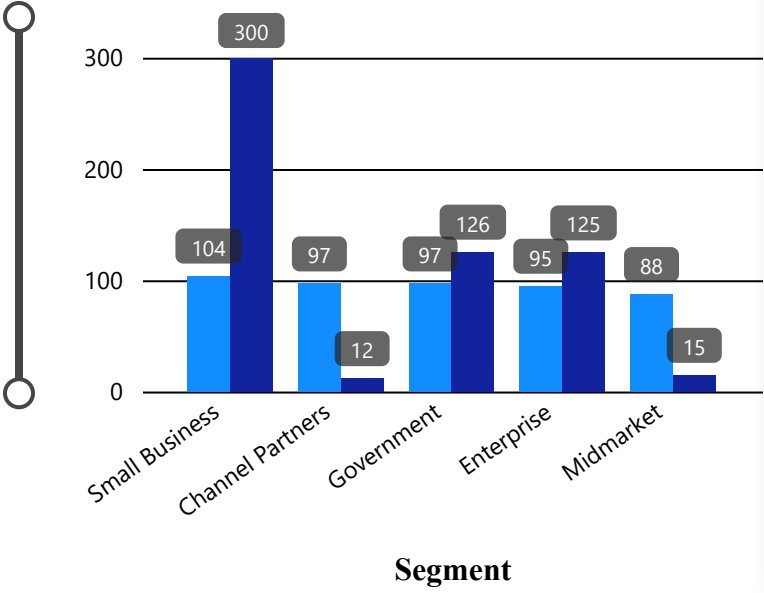


Total Discount in Various Segment



Manufacturing Price v/s Sale Price by Segment

Average of Manufacturing Price Average of Sale Price



Segment Analysis

All



Select all

Qtr 1

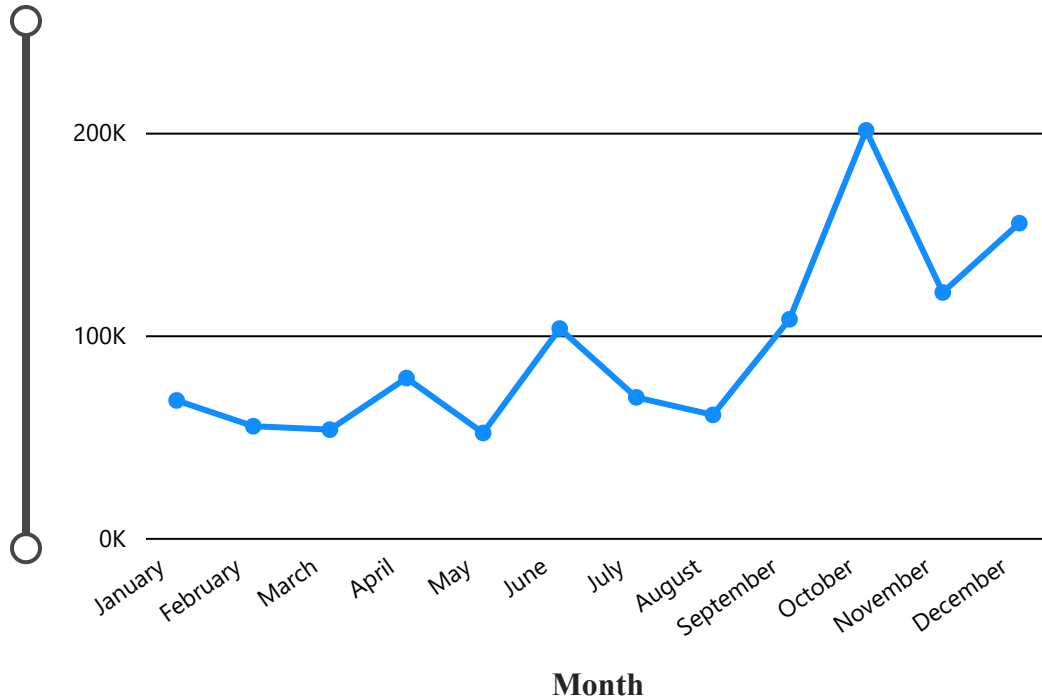
Qtr 2

Qtr 3

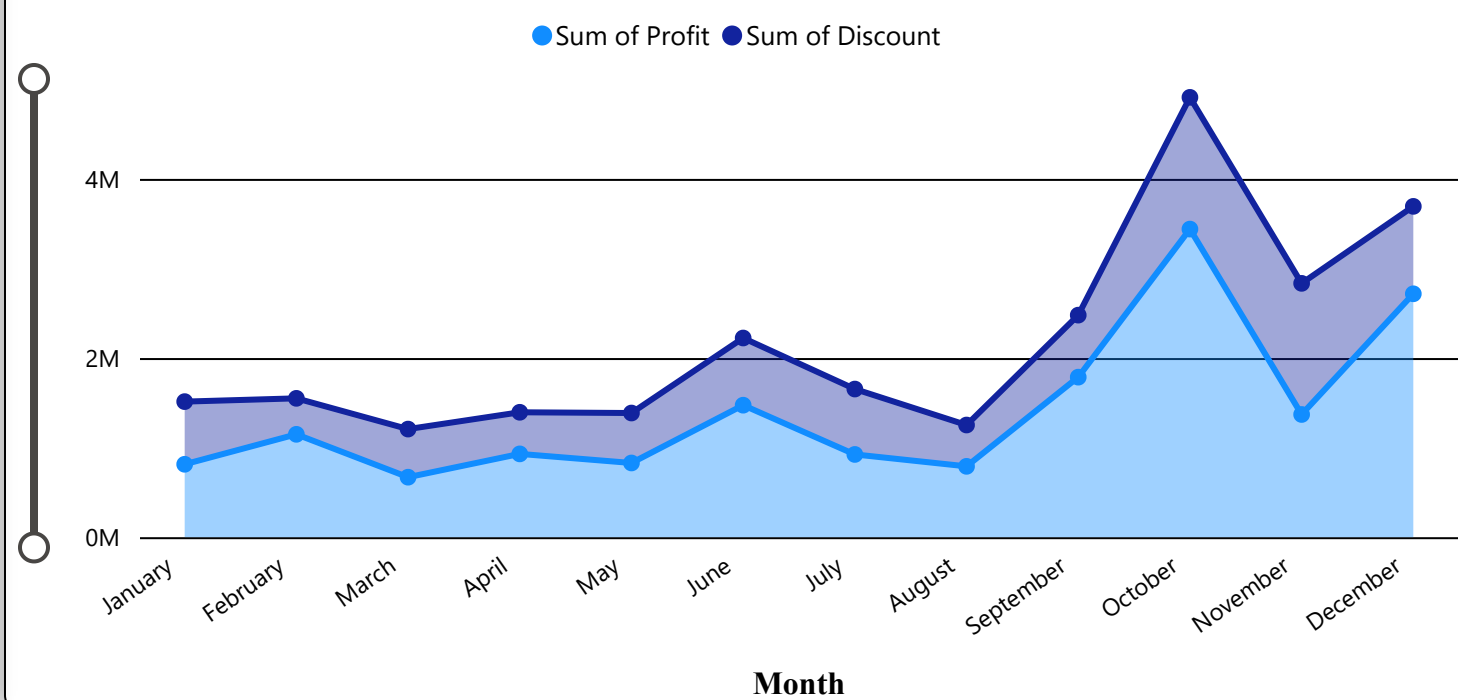
Qtr 4

Segment	Sum of Gross Sales	Sum of Sales	Sum of Profit
<div>Channel Partners</div>	19,35,162.00	18,00,593.64	13,16,803.14
<div>Qtr 1</div>	3,11,370.00	2,91,904.50	2,14,062.00
<div>Qtr 2</div>	4,28,496.00	4,06,834.26	2,99,710.26
<div>Qtr 3</div>	4,48,380.00	4,15,856.76	3,03,761.76
<div>Qtr 4</div>	7,46,916.00	6,85,998.12	4,99,269.12
<div>Enterprise</div>	2,10,69,000.00	1,96,11,694.38	-6,14,545.63
<div>Qtr 1</div>	31,12,187.50	28,96,166.25	-91,533.75
<div>Qtr 2</div>	41,15,250.00	38,84,904.38	-65,735.63
<div>Qtr 3</div>	45,71,812.50	42,53,706.25	-1,35,233.75
<div>Qtr 4</div>	92,69,750.00	85,76,917.50	-3,22,042.50
<div>Government</div>	5,64,03,066.50	5,25,04,260.67	1,13,88,173.17
<div>Qtr 1</div>	86,14,170.50	79,29,891.71	16,52,684.22
<div>Qtr 2</div>	1,02,75,204.50	93,53,795.12	18,87,557.62
<div>Qtr 3</div>	1,10,10,424.50	1,02,63,590.96	22,46,793.46
<div>Qtr 4</div>	2,65,03,267.00	2,49,56,982.88	56,01,137.88
<div>Midmarket</div>	25,82,670.00	23,81,883.08	6,60,103.08
<div>Qtr 1</div>	3,62,752.50	3,43,143.98	1,01,308.98
<div>Qtr 2</div>	6,11,625.00	5,69,591.70	1,61,841.70
<div>Qtr 3</div>	5,32,672.50	4,84,814.40	1,29,699.40
<div>Qtr 4</div>	10,75,620.00	9,84,333.00	2,67,253.00
<div>Small Business</div>	4,59,41,700.00	4,24,27,918.50	41,43,168.50
<div>Qtr 1</div>	87,30,150.00	80,31,046.50	7,55,921.50
<div>Qtr 2</div>	90,35,700.00	84,78,754.50	9,49,004.50
<div>Qtr 3</div>	1,01,70,750.00	94,32,271.50	9,56,646.50
<div>Qtr 4</div>	1,80,05,100.00	1,64,85,846.00	14,81,596.00
Total	12,79,31,598.50	11,87,26,350.26	1,68,93,702.26

Past Performance - Units Sold



Past Performance - Profit v/s Discount



Past Performance - Gross Sales v/s Sales vs Profit

