

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q

(Mark One)

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2025

OR

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from _____ to _____
Commission file number 001-14905

BERKSHIRE HATHAWAY INC.
(Exact name of Registrant as specified in its charter)

Delaware **47-0813844**
(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification Number)

3555 Farnam Street, Omaha, Nebraska 68131

(Address of principal executive office) (Zip Code)

(402) 346-1400

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Trading Symbols | Name of each exchange on which registered |
|------------------------------|------------------------|--|
| Class A Common Stock | BRK.A | New York Stock Exchange |
| Class B Common Stock | BRK.B | New York Stock Exchange |
| 1.125% Senior Notes due 2027 | BRK27 | New York Stock Exchange |
| 2.150% Senior Notes due 2028 | BRK28 | New York Stock Exchange |
| 1.500% Senior Notes due 2030 | BRK30 | New York Stock Exchange |
| 2.000% Senior Notes due 2034 | BRK34 | New York Stock Exchange |
| 1.625% Senior Notes due 2035 | BRK35 | New York Stock Exchange |
| 2.375% Senior Notes due 2039 | BRK39 | New York Stock Exchange |
| 0.500% Senior Notes due 2041 | BRK41 | New York Stock Exchange |
| 2.625% Senior Notes due 2059 | BRK59 | New York Stock Exchange |

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the Registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit such files). Yes ☒ No ☐

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☒ Accelerated filer ☐
Non-accelerated filer ☐ Smaller reporting company ☐
Emerging growth company ☐

If an emerging growth company, indicate by check mark if the Registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes ☐ No ☒

Number of shares of common stock outstanding as of October 20, 2025:

| | |
|-----------|----------------------|
| Class A — | 523,010 shares |
| Class B — | 1,372,820,139 shares |

BERKSHIRE HATHAWAY INC.

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Part I Financial Information
Item 1. Financial Statements
BERKSHIRE HATHAWAY INC.
and Subsidiaries
CONSOLIDATED BALANCE SHEETS
(dollars in millions)

| | September 30, 2025 (Unaudited) | December 31, 2024 |
|---|--------------------------------------|----------------------|
| Assets: | | |
| Insurance and Other: | | |
| Cash and cash equivalents* | \$ 72,156 | \$ 44,333 |
| Short-term investments in U.S. Treasury Bills** | 305,367 | 286,472 |
| Investments in fixed maturity securities | 17,943 | 15,364 |
| Investments in equity securities | 283,241 | 271,588 |
| Equity method investments | 25,524 | 31,134 |
| Loans and finance receivables | 29,327 | 27,798 |
| Other receivables | 48,938 | 43,887 |
| Inventories | 25,319 | 24,008 |
| Property, plant and equipment | 30,736 | 30,071 |
| Equipment held for lease | 18,250 | 17,828 |
| Goodwill | 57,418 | 56,860 |
| Other intangible assets | 34,055 | 34,638 |
| Deferred charges - retroactive reinsurance | 8,298 | 8,797 |
| Other | 26,133 | 24,994 |
| | <u>982,705</u> | <u>917,772</u> |
| Railroad, Utilities and Energy: | | |
| Cash and cash equivalents* | 4,150 | 3,396 |
| Receivables | 4,522 | 4,503 |
| Property, plant and equipment | 181,579 | 175,030 |
| Goodwill | 27,107 | 27,020 |
| Regulatory assets | 5,203 | 5,349 |
| Other | 20,697 | 20,811 |
| | <u>243,258</u> | <u>236,109</u> |
| Total assets | <u>\$ 1,225,963</u> | <u>\$ 1,153,881</u> |

* Includes U.S. Treasury Bills with maturities of three months or less when purchased of \$38.4 billion at September 30, 2025 and \$14.4 billion at December 31, 2024.

** Includes unsettled purchases of U.S. Treasury Bills of \$23.2 billion at September 30, 2025 and \$12.8 billion at December 31, 2024. Such amounts were also included in liabilities and were paid shortly after the respective balance sheet date.

See accompanying Notes to Consolidated Financial Statements

BERKSHIRE HATHAWAY INC.
and Subsidiaries
CONSOLIDATED BALANCE SHEETS
(dollars in millions)

| | September 30, 2025 (Unaudited) | December 31, 2024 |
|--|--------------------------------------|----------------------|
| Liabilities: | | |
| Insurance and Other: | | |
| Unpaid losses and loss adjustment expenses | \$ 119,837 | \$ 115,151 |
| Unpaid losses and loss adjustment expenses - retroactive reinsurance contracts | 31,307 | 32,443 |
| Unearned premiums | 33,483 | 30,808 |
| Life, annuity and health insurance benefits | 18,275 | 17,616 |
| Other policyholder liabilities | 10,747 | 10,703 |
| Accounts payable, accruals and other liabilities | 38,172 | 37,489 |
| Payable for purchases of U.S. Treasury Bills | 23,241 | 12,769 |
| Aircraft repurchase liabilities and unearned lease revenues | 10,052 | 9,356 |
| Notes payable and other borrowings | 45,617 | 44,885 |
| | <u>330,731</u> | <u>311,220</u> |
| Railroad, Utilities and Energy: | | |
| Accounts payable, accruals and other liabilities | 18,787 | 18,226 |
| Regulatory liabilities | 6,990 | 7,033 |
| Notes payable and other borrowings | 81,626 | 79,877 |
| | <u>107,403</u> | <u>105,136</u> |
| Income taxes, principally deferred | 87,388 | 85,870 |
| Total liabilities | <u>525,522</u> | <u>502,226</u> |
| Shareholders' equity: | | |
| Common stock | 8 | 8 |
| Capital in excess of par value | 35,622 | 35,665 |
| Accumulated other comprehensive income | (2,523) | (3,584) |
| Retained earnings | 743,987 | 696,218 |
| Treasury stock, at cost | <u>(78,939)</u> | <u>(78,939)</u> |
| Berkshire shareholders' equity | 698,155 | 649,368 |
| Noncontrolling interests | <u>2,286</u> | <u>2,287</u> |
| Total shareholders' equity | <u>700,441</u> | <u>651,655</u> |
| Total liabilities and shareholders' equity | <u>\$ 1,225,963</u> | <u>\$ 1,153,881</u> |

See accompanying Notes to Consolidated Financial Statements

BERKSHIRE HATHAWAY INC.
and Subsidiaries
CONSOLIDATED STATEMENTS OF EARNINGS
(dollars in millions except per share amounts)
(Unaudited)

| | Third Quarter | | First Nine Months | |
|--|----------------------|----------------------|----------------------|----------------------|
| | 2025 | 2024 | 2025 | 2024 |
| Revenues: | | | | |
| <i>Insurance and Other:</i> | | | | |
| Insurance premiums earned | \$ 22,445 | \$ 22,055 | \$ 66,444 | \$ 65,482 |
| Sales and service revenues | 51,011 | 49,453 | 148,484 | 151,227 |
| Leasing revenues | 2,513 | 2,315 | 7,453 | 6,845 |
| Interest, dividend and other investment income | 5,697 | 5,928 | 17,331 | 15,550 |
| | <u>81,666</u> | <u>79,751</u> | <u>239,712</u> | <u>239,104</u> |
| <i>Railroad, Utilities and Energy:</i> | | | | |
| Freight rail transportation revenues | 5,986 | 5,885 | 17,375 | 17,242 |
| Utility and energy operating revenues | 6,046 | 6,014 | 16,658 | 16,350 |
| Service revenues and other income | 1,274 | 1,345 | 3,467 | 3,821 |
| | <u>13,306</u> | <u>13,244</u> | <u>37,500</u> | <u>37,413</u> |
| Total revenues | <u>94,972</u> | <u>92,995</u> | <u>277,212</u> | <u>276,517</u> |
| Investment gains (losses) | <u>21,939</u> | <u>20,514</u> | <u>21,868</u> | <u>46,247</u> |
| Costs and expenses: | | | | |
| <i>Insurance and Other:</i> | | | | |
| Insurance losses and loss adjustment expenses | 13,735 | 15,163 | 42,454 | 42,718 |
| Life, annuity and health benefits | 1,116 | 925 | 3,316 | 2,824 |
| Insurance underwriting expenses | 4,431 | 4,934 | 13,255 | 12,733 |
| Cost of sales and services | 40,875 | 39,579 | 119,042 | 122,453 |
| Cost of leasing | 1,877 | 1,774 | 5,651 | 5,204 |
| Selling, general and administrative expenses | 6,285 | 8,219 | 21,897 | 19,793 |
| Interest expense | 325 | 315 | 983 | 1,057 |
| | <u>68,644</u> | <u>70,909</u> | <u>206,598</u> | <u>206,782</u> |
| <i>Railroad, Utilities and Energy:</i> | | | | |
| Freight rail transportation expenses | 3,862 | 3,855 | 11,464 | 11,705 |
| Utility and energy cost of sales and other expenses | 4,578 | 4,456 | 12,825 | 12,849 |
| Other expenses | 1,116 | 1,104 | 3,113 | 3,341 |
| Interest expense | 936 | 899 | 2,788 | 2,703 |
| | <u>10,492</u> | <u>10,314</u> | <u>30,190</u> | <u>30,598</u> |
| Total costs and expenses | <u>79,136</u> | <u>81,223</u> | <u>236,788</u> | <u>237,380</u> |
| Earnings before income taxes and equity method earnings | <u>37,775</u> | <u>32,286</u> | <u>62,292</u> | <u>85,384</u> |
| Equity method earnings (losses) | <u>330</u> | <u>222</u> | <u>(4,289)</u> | <u>967</u> |
| Earnings before income taxes | <u>38,105</u> | <u>32,508</u> | <u>58,003</u> | <u>86,351</u> |
| Income tax expense | <u>7,241</u> | <u>6,028</u> | <u>10,010</u> | <u>16,541</u> |
| Net earnings | <u>30,864</u> | <u>26,480</u> | <u>47,993</u> | <u>69,810</u> |
| Earnings attributable to noncontrolling interests | <u>68</u> | <u>229</u> | <u>224</u> | <u>509</u> |
| Net earnings attributable to Berkshire shareholders | <u>\$ 30,796</u> | <u>\$ 26,251</u> | <u>\$ 47,769</u> | <u>\$ 69,301</u> |
| Net earnings per average equivalent Class A share | <u>\$ 21,413</u> | <u>\$ 18,272</u> | <u>\$ 33,214</u> | <u>\$ 48,205</u> |
| Net earnings per average equivalent Class B share* | <u>\$ 14.28</u> | <u>\$ 12.18</u> | <u>\$ 22.14</u> | <u>\$ 32.14</u> |
| Average equivalent Class A shares outstanding | <u>1,438,223</u> | <u>1,436,706</u> | <u>1,438,223</u> | <u>1,437,619</u> |
| Average equivalent Class B shares outstanding | <u>2,157,335,139</u> | <u>2,155,058,383</u> | <u>2,157,335,139</u> | <u>2,156,427,917</u> |

* Net earnings per average equivalent Class B share outstanding are equal to one-fifteen-hundredth of the equivalent Class A amount.
See Note 18.

See accompanying Notes to Consolidated Financial Statements

BERKSHIRE HATHAWAY INC.
and Subsidiaries
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(dollars in millions)
(Unaudited)

| | Third Quarter | | First Nine Months | |
|---|----------------------|------------------|--------------------------|------------------|
| | 2025 | 2024 | 2025 | 2024 |
| Net earnings | \$ 30,864 | \$ 26,480 | \$ 47,993 | \$ 69,810 |
| Other comprehensive income: | | | | |
| Unrealized gains (losses) on investments | (42) | 134 | 116 | 109 |
| Applicable income taxes | 11 | (31) | (18) | (28) |
| Foreign currency translation | (283) | 900 | 1,307 | 139 |
| Applicable income taxes | (35) | 57 | (89) | 49 |
| Long-duration insurance contract discount rate changes | (305) | (882) | (151) | (23) |
| Applicable income taxes | 67 | 188 | 31 | 13 |
| Defined benefit pension plans | (17) | (19) | (122) | (18) |
| Applicable income taxes | 4 | 4 | 21 | 3 |
| Other, net | (32) | (157) | (22) | (170) |
| Other comprehensive income, net | (632) | 194 | 1,073 | 74 |
| Comprehensive income | 30,232 | 26,674 | 49,066 | 69,884 |
| Comprehensive income attributable to noncontrolling interests | 64 | 260 | 236 | 512 |
| Comprehensive income attributable to Berkshire shareholders | <u>\$ 30,168</u> | <u>\$ 26,414</u> | <u>\$ 48,830</u> | <u>\$ 69,372</u> |

See accompanying Notes to Consolidated Financial Statements

BERKSHIRE HATHAWAY INC.
and Subsidiaries
CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY
(dollars in millions)
(Unaudited)

| | Berkshire shareholders' equity | | | | | Total |
|--|---|--|-------------------|--------------------|---------------------------|-------------------|
| | Common stock and capital in excess of par value | Accumulated other comprehensive income | Retained earnings | Treasury stock | Non-controlling interests | |
| 2025 | | | | | | |
| Balance at December 31, 2024 | \$ 35,673 | \$ (3,584) | \$ 696,218 | \$ (78,939) | \$ 2,287 | \$ 651,655 |
| Net earnings | — | — | 4,603 | — | 69 | 4,672 |
| Other comprehensive income, net | — | 500 | — | — | 6 | 506 |
| Transactions with noncontrolling interests | — | — | — | — | (91) | (91) |
| Balance at March 31, 2025 | \$ 35,673 | \$ (3,084) | \$ 700,821 | \$ (78,939) | \$ 2,271 | \$ 656,742 |
| Net earnings | — | — | 12,370 | — | 87 | 12,457 |
| Other comprehensive income, net | — | 1,189 | — | — | 10 | 1,199 |
| Transactions with noncontrolling interests | (41) | — | — | — | (81) | (122) |
| Balance at June 30, 2025 | \$ 35,632 | \$ (1,895) | \$ 713,191 | \$ (78,939) | \$ 2,287 | \$ 670,276 |
| Net earnings | — | — | 30,796 | — | 68 | 30,864 |
| Other comprehensive income, net | — | (628) | — | — | (4) | (632) |
| Transactions with noncontrolling interests | (2) | — | — | — | (65) | (67) |
| Balance at September 30, 2025 | <u>\$ 35,630</u> | <u>\$ (2,523)</u> | <u>\$ 743,987</u> | <u>\$ (78,939)</u> | <u>\$ 2,286</u> | <u>\$ 700,441</u> |
| 2024 | | | | | | |
| Balance at December 31, 2023 | \$ 34,488 | \$ (3,763) | \$ 607,350 | \$ (76,802) | \$ 6,236 | \$ 567,509 |
| Net earnings | — | — | 12,702 | — | 130 | 12,832 |
| Adoption of ASU 2023-02 | — | — | (127) | — | — | (127) |
| Other comprehensive income, net | — | (287) | — | — | (23) | (310) |
| Acquisitions of common stock | — | — | — | (2,573) | — | (2,573) |
| Transactions with noncontrolling interests | 502 | — | — | — | (48) | 454 |
| Balance at March 31, 2024 | \$ 34,990 | \$ (4,050) | \$ 619,925 | \$ (79,375) | \$ 6,295 | \$ 577,785 |
| Net earnings | — | — | 30,348 | — | 150 | 30,498 |
| Other comprehensive income, net | — | 195 | — | — | (5) | 190 |
| Acquisitions of common stock | — | — | — | (345) | — | (345) |
| Transactions with noncontrolling interests | 9 | — | — | — | (166) | (157) |
| Balance at June 30, 2024 | \$ 34,999 | \$ (3,855) | \$ 650,273 | \$ (79,720) | \$ 6,274 | \$ 607,971 |
| Net earnings | — | — | 26,251 | — | 229 | 26,480 |
| Other comprehensive income, net | — | 163 | — | — | 31 | 194 |
| Acquisitions of common stock | — | — | — | — | — | — |
| Transactions with noncontrolling interests | 487 | — | — | 471 | (3,797) | (2,839) |
| Balance at September 30, 2024 | <u>\$ 35,486</u> | <u>\$ (3,692)</u> | <u>\$ 676,524</u> | <u>\$ (79,249)</u> | <u>\$ 2,737</u> | <u>\$ 631,806</u> |

See accompanying Notes to Consolidated Financial Statements

BERKSHIRE HATHAWAY INC.
and Subsidiaries
CONSOLIDATED STATEMENTS OF CASH FLOWS
(dollars in millions)
(Unaudited)

| | First Nine Months | |
|---|--------------------------|-------------------------|
| | 2025 | 2024 |
| Cash flows from operating activities: | | |
| Net earnings | \$ 47,993 | \$ 69,810 |
| Adjustments to reconcile net earnings to operating cash flows: | | |
| Investment (gains) losses | (21,868) | (46,247) |
| Depreciation and amortization | 9,927 | 9,572 |
| Discount accretion on investments, principally U.S. Treasury Bills | (8,846) | (7,880) |
| Other | 7,107 | 699 |
| Changes in operating assets and liabilities: | | |
| Unpaid losses and loss adjustment expenses | 2,589 | 2,885 |
| Deferred charges - retroactive reinsurance | 499 | 610 |
| Unearned premiums | 2,583 | 2,510 |
| Receivables and originated loans | (5,930) | (1,747) |
| Inventories | (1,013) | 232 |
| Other assets | (676) | (1,549) |
| Other liabilities | 1,229 | (1,729) |
| Income taxes | 1,183 | (1,195) |
| Net cash flows from operating activities | <u>34,777</u> | <u>25,971</u> |
| Cash flows from investing activities: | | |
| Purchases of equity securities | (13,447) | (5,809) |
| Sales of equity securities | 24,046 | 133,218 |
| Purchases of U.S. Treasury Bills and fixed maturity securities | (444,370) | (385,224) |
| Sales of U.S. Treasury Bills and fixed maturity securities | 29,238 | 30,755 |
| Redemptions and maturities of U.S. Treasury Bills and fixed maturity securities | 412,821 | 226,901 |
| Purchases of property, plant and equipment and equipment held for lease | (14,725) | (13,629) |
| Other | 342 | (767) |
| Net cash flows from investing activities | <u>(6,095)</u> | <u>(14,555)</u> |
| Cash flows from financing activities: | | |
| Proceeds from borrowings of insurance and other businesses | 1,734 | 2,689 |
| Repayments of borrowings of insurance and other businesses | (2,672) | (7,761) |
| Proceeds from borrowings of railroad, utilities and energy businesses | 4,015 | 6,617 |
| Repayments of borrowings of railroad, utilities and energy businesses | (3,253) | (2,249) |
| Changes in short-term borrowings, net | 628 | (3,407) |
| Acquisitions of treasury stock | — | (2,918) |
| Other, principally transactions with noncontrolling interests | (730) | (4,984) |
| Net cash flows from financing activities | <u>(278)</u> | <u>(12,013)</u> |
| Effects of foreign currency exchange rate changes | 331 | (54) |
| Increase (decrease) in cash and cash equivalents and restricted cash | 28,735 | (651) |
| Cash and cash equivalents and restricted cash at the beginning of the year* | 48,376 | 38,643 |
| Cash and cash equivalents and restricted cash at the end of the third quarter* | <u><u>\$ 77,111</u></u> | <u><u>\$ 37,992</u></u> |
| <i>* Cash and cash equivalents and restricted cash are comprised of:</i> | | |
| <i>Beginning of the year—</i> | | |
| Insurance and Other | \$ 44,333 | \$ 34,268 |
| Railroad, Utilities and Energy | 3,396 | 3,754 |
| Restricted cash included in other assets | 647 | 621 |
| | <u><u>\$ 48,376</u></u> | <u><u>\$ 38,643</u></u> |
| <i>End of the third quarter—</i> | | |
| Insurance and Other | \$ 72,156 | \$ 32,605 |
| Railroad, Utilities and Energy | 4,150 | 4,576 |
| Restricted cash included in other assets | 805 | 811 |
| | <u><u>\$ 77,111</u></u> | <u><u>\$ 37,992</u></u> |

See accompanying Notes to Consolidated Financial Statements

**BERKSHIRE HATHAWAY INC.
and Subsidiaries**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2025**

Note 1. General

The accompanying unaudited Consolidated Financial Statements include the accounts of Berkshire Hathaway Inc. (“Berkshire” or “Company”) consolidated with the accounts of all subsidiaries and affiliates in which Berkshire holds a controlling financial interest as of the financial statement date. In these notes, the terms “us,” “we” or “our” refer to Berkshire and its consolidated subsidiaries. Reference is made to Berkshire’s most recently issued Annual Report on Form 10-K (“Annual Report”), which includes information necessary or useful to understanding Berkshire’s businesses and financial statement presentations. Our significant accounting policies and practices were presented as Note 1 to the Consolidated Financial Statements included in the Annual Report.

Financial information in this Quarterly Report reflects all adjustments that are, in the opinion of management, necessary to a fair statement of results for the interim periods in accordance with accounting principles generally accepted in the United States (“GAAP”). For several reasons, our results for interim periods may not be indicative of results to be expected for the year. The timing and magnitude of catastrophe losses incurred by insurance subsidiaries and the estimation error inherent to the process of determining liabilities for unpaid losses of insurance subsidiaries can be more significant to results of interim periods than to results for a full year. Changes in market prices of our investments in equity securities and the related changes in unrealized gains and losses will produce significant volatility in our interim and annual earnings. In addition, gains and losses from the periodic revaluation of certain assets and liabilities denominated in foreign currencies and asset impairment charges may cause significant variations in periodic net earnings.

Significant estimates are used in the preparation of our Consolidated Financial Statements, including those associated with evaluations of long-lived assets, goodwill and other intangible assets for impairment, expected credit losses on loans and other receivables and the estimation of losses assumed under insurance and reinsurance contracts. These estimates may be subject to significant adjustments in future periods.

Changes in macroeconomic conditions and geopolitical events, including changes in international trade policies and tariffs, may negatively affect our operating results and the values of our investments in equity securities and of our operating businesses. We are currently unable to reliably predict the nature, timing or magnitude of the potential economic consequences of any such changes or the impacts on our Consolidated Financial Statements.

As described in Note 1 to the Consolidated Financial Statements in the Annual Report, we reclassified the asset, liability, revenue and expense balances of Pilot Travel Centers LLC (“Pilot”) from the Railroad, Utilities and Energy sections to the Insurance and Other sections of our Consolidated Balance Sheets and Statements of Earnings. Accordingly, we reclassified the Pilot balances in the accompanying Consolidated Statements of Earnings for the third quarter and first nine months of 2024 from the Railroad, Utilities and Energy section to the Insurance and Other section to conform with current presentations for comparability purposes. These reclassifications had no effect on consolidated revenues, expenses or net earnings from the amounts previously reported. The reclassifications to the amounts previously reported in our Consolidated Statement of Earnings are summarized below (in millions).

| | Third Quarter 2024 | | | First Nine Months 2024 | | |
|---|------------------------|------------------|-----------------|------------------------|------------------|-----------------|
| | As previously reported | Reclassification | As reclassified | As previously reported | Reclassification | As reclassified |
| Revenues: | | | | | | |
| Insurance and Other: | | | | | | |
| Sales and service revenues | \$ 38,863 | \$ 10,590 | \$ 49,453 | \$ 115,227 | \$ 36,000 | \$ 151,227 |
| Interest, dividend and other investment income | 5,896 | 32 | 5,928 | 15,450 | 100 | 15,550 |
| Railroad, Utilities and Energy: | | | | | | |
| Utility and energy operating revenues | 16,598 | (10,584) | 6,014 | 52,336 | (35,986) | 16,350 |
| Service revenues and other income | 1,383 | (38) | 1,345 | 3,935 | (114) | 3,821 |
| Costs and expenses: | | | | | | |
| Insurance and Other: | | | | | | |
| Cost of sales and services | 30,323 | 9,256 | 39,579 | 90,109 | 32,344 | 122,453 |
| Selling, general and administrative expenses | 7,324 | 895 | 8,219 | 17,292 | 2,501 | 19,793 |
| Interest expense | 315 | — | 315 | 961 | 96 | 1,057 |
| Railroad, Utilities and Energy: | | | | | | |
| Utility and energy cost of sales and other expenses | 14,607 | (10,151) | 4,456 | 47,694 | (34,845) | 12,849 |
| Interest expense | 899 | — | 899 | 2,799 | (96) | 2,703 |

Notes to Consolidated Financial Statements

Note 2. New accounting and financial reporting pronouncements

In December 2023, the FASB issued Accounting Standards Update 2023-09, “Improvements to Income Tax Disclosures” (“ASU 2023-09”), which provides for additional income tax rate reconciliation and income taxes paid disclosures in annual financial statements. ASU 2023-09 may be adopted prospectively or retrospectively and is effective for annual reporting periods beginning after December 15, 2024.

In November 2024, the FASB issued Accounting Standards Update 2024-03, “Disaggregation of Income Statement Expenses” (“ASU 2024-03”), which requires disclosure in the notes to the financial statements of specific categories underlying certain expense captions on the income statement. ASU 2024-03 may be adopted prospectively or retrospectively and is effective for annual reporting periods beginning after December 15, 2026, with early adoption permitted.

We are evaluating the impacts these pronouncements will have on disclosures in our Consolidated Financial Statements.

Note 3. Investments in fixed maturity securities

Investments in fixed maturity securities are summarized as follows (in millions).

| | Amortized Cost | Unrealized Gains | Unrealized Losses | Fair Value |
|--|-------------------|---------------------|----------------------|------------------|
| September 30, 2025 | | | | |
| U.S. Treasury, U.S. government corporations and agencies | \$ 4,613 | \$ 13 | \$ — | \$ 4,626 |
| Foreign governments | 11,822 | 39 | (19) | 11,842 |
| Corporate and other | 1,240 | 239 | (4) | 1,475 |
| | <u>\$ 17,675</u> | <u>\$ 291</u> | <u>\$ (23)</u> | <u>\$ 17,943</u> |
| December 31, 2024 | | | | |
| U.S. Treasury, U.S. government corporations and agencies | \$ 4,447 | \$ 16 | \$ (4) | \$ 4,459 |
| Foreign governments | 9,443 | 16 | (97) | 9,362 |
| Corporate and other | 1,324 | 225 | (6) | 1,543 |
| | <u>\$ 15,214</u> | <u>\$ 257</u> | <u>\$ (107)</u> | <u>\$ 15,364</u> |

As of September 30, 2025, approximately 95% of our foreign government holdings were rated AA or higher by at least one of the major rating agencies. The amortized cost and estimated fair value of fixed maturity securities at September 30, 2025 are summarized below by contractual maturity dates (in millions). Actual maturities may differ from contractual maturities due to prepayment rights held by issuers.

| | Due in one year or less | Due after one year through five years | Due after five years through ten years | Due after ten years | Mortgage- backed securities | Total |
|----------------|----------------------------|---|--|------------------------|-----------------------------------|-----------|
| Amortized cost | \$ 12,780 | \$ 4,179 | \$ 498 | \$ 109 | \$ 109 | \$ 17,675 |
| Fair value | 12,829 | 4,179 | 693 | 120 | 122 | 17,943 |

Note 4. Investments in equity securities

Investments in equity securities are summarized as follows (in millions).

| | Cost Basis | Net Unrealized Gains | Fair Value |
|----------------------------------|------------------|-------------------------|-------------------|
| September 30, 2025 | | | |
| Banks, insurance and finance | \$ 14,966 | \$ 82,006 | \$ 96,972 |
| Consumer products | 12,198 | 80,191 | 92,389 |
| Commercial, industrial and other | 56,013 | 37,867 | 93,880 |
| | <u>\$ 83,177</u> | <u>\$ 200,064</u> | <u>\$ 283,241</u> |
| December 31, 2024 | | | |
| Banks, insurance and finance | \$ 15,707 | \$ 75,936 | \$ 91,643 |
| Consumer products | 12,658 | 92,091 | 104,749 |
| Commercial, industrial and other | 47,141 | 28,055 | 75,196 |
| | <u>\$ 75,506</u> | <u>\$ 196,082</u> | <u>\$ 271,588</u> |

Notes to Consolidated Financial Statements

Note 4. Investments in equity securities

Our investments in equity securities over the years have been concentrated in relatively few companies. The fair value of our five largest holdings at September 30, 2025 and December 31, 2024 represented 66% and 71%, respectively, of the aggregate fair value of our equity securities shown in the preceding tables. The five largest holdings at each date were American Express Company, Apple Inc., Bank of America Corporation, The Coca-Cola Company and Chevron Corporation.

Additionally, we own shares of Occidental Petroleum Corporation (“Occidental”) common stock, which we account for under the equity method. See Note 5. Since 2019, we have also owned non-voting Cumulative Perpetual Preferred Stock of Occidental and Occidental common stock warrants. Our investments in the Occidental preferred stock and Occidental common stock warrants are recorded at fair value and included as equity securities in our Consolidated Balance Sheets, as such investments are not in-substance common stock under GAAP and are not eligible for the equity method.

The Occidental preferred stock accrues dividends at 8% per annum and is redeemable at the option of Occidental commencing in 2029 at a redemption price equal to 105% of the liquidation value. As of September 30, 2025, our investment in Occidental preferred stock had an aggregate liquidation value of approximately \$8.5 billion. To date, Occidental has redeemed approximately \$1.5 billion of the aggregate liquidation value due to excess distributions, as defined under the terms of the Occidental preferred stock certificate of designations, to its common stockholders.

The Occidental common stock warrants currently allow us to purchase up to 83.9 million shares of Occidental common stock at an exercise price of \$59.59 per share. The warrants are exercisable in whole or in part until one year after the date the preferred stock is fully redeemed.

As of September 30, 2025, we owned 151.6 million shares of American Express Company (“American Express”) common stock representing 22.0% of the outstanding common stock of American Express. Since 1995, we have been party to an agreement with American Express whereby we agreed to vote a significant portion of our shares in accordance with the recommendations of the American Express Board of Directors. We have also agreed to passivity commitments as requested by the Board of Governors of the Federal Reserve System, which collectively, in our judgment, restrict our ability to exercise significant influence over the operating and financial policies of American Express. Accordingly, we do not use the equity method with respect to our investment in American Express common stock, and we continue to record our investment at fair value.

Note 5. Equity method investments

Berkshire and its subsidiaries hold investments that are accounted for pursuant to the equity method. The most significant of these are our investments in the common stock of The Kraft Heinz Company (“Kraft Heinz”) and Occidental. As of September 30, 2025, we owned 27.5% of the outstanding Kraft Heinz common stock and 26.9% of the outstanding Occidental common stock, which excludes the potential effect of the exercise of Occidental’s outstanding common stock warrants. Kraft Heinz manufactures and markets food and beverage products, including condiments and sauces, cheese and dairy, meals, meats, refreshment beverages, coffee and other grocery products. Occidental is an international energy company, whose activities include oil and natural gas exploration, development and production, and chemicals manufacturing businesses.

We also own a 50% interest in Berkadia Commercial Mortgage LLC (“Berkadia”). Jefferies Financial Group Inc. (“Jefferies”) owns the other 50% interest. Berkadia engages in mortgage banking, investment sales and servicing commercial/multi-family real estate loans. Berkadia’s commercial paper borrowing capacity (limited to \$1.5 billion) is supported by a surety policy issued by a Berkshire insurance subsidiary. Jefferies is obligated to indemnify us for one-half of any losses incurred under the policy.

Our investments in Kraft Heinz, Occidental and Berkadia are summarized as follows (in millions). Kraft Heinz and Occidental common stocks are publicly-traded and the fair values are based on quoted market prices as of our balance sheet dates.

| | Carrying Value | | Fair Value | |
|-------------|-----------------------|----------------------|-----------------------|----------------------|
| | September 30, 2025 | December 31, 2024 | September 30, 2025 | December 31, 2024 |
| Kraft Heinz | \$ 8,605 | \$ 13,395 | \$ 8,480 | \$ 9,994 |
| Occidental | 16,468 | 17,287 | 12,518 | 13,053 |
| Berkadia | 451 | 452 | | |
| | <u>\$ 25,524</u> | <u>\$ 31,134</u> | | |

Notes to Consolidated Financial Statements

Note 5. Equity method investments

Our equity in earnings and distributions received from equity method investments are as follows (in millions).

| | Equity in Earnings | | | | Distributions Received | | | |
|--------------|--------------------|---------------|-------------------|---------------|------------------------|---------------|-------------------|---------------|
| | Third Quarter | | First Nine Months | | Third Quarter | | First Nine Months | |
| | 2025 | 2024 | 2025 | 2024 | 2025 | 2024 | 2025 | 2024 |
| Kraft Heinz* | \$ 225 | \$ (78) | \$ (4,571) | \$ 164 | \$ 131 | \$ 131 | \$ 391 | \$ 391 |
| Occidental* | 77 | 277 | 211 | 740 | 63 | 55 | 183 | 151 |
| Berkadia | 28 | 23 | 71 | 63 | 34 | 19 | 72 | 37 |
| | <u>\$ 330</u> | <u>\$ 222</u> | <u>\$ (4,289)</u> | <u>\$ 967</u> | <u>\$ 228</u> | <u>\$ 205</u> | <u>\$ 646</u> | <u>\$ 579</u> |

* We report our equity in Occidental's earnings on a one-quarter lag and, as indicated below, in the second quarter of 2025, we began reporting our equity in Kraft Heinz's earnings on a one-quarter lag.

We recorded a pre-tax impairment loss of approximately \$5.0 billion in the second quarter of 2025 as a component of our equity in the earnings of Kraft Heinz, which reduced the carrying value of our investment in Kraft Heinz to fair value at that time. As such, Berkshire's share of Kraft Heinz shareholders' equity exceeded Berkshire's equity method carrying value by approximately \$5.0 billion at that time. This basis difference was attributed to Kraft Heinz's indefinite-lived intangible assets and goodwill.

In evaluating our investment in Kraft Heinz for other-than-temporary impairment in the second quarter of 2025, we considered our ability and intent to hold the investment until the fair value exceeds carrying value, the magnitude and duration of the decline in fair value, and the operating results and financial condition of the company. Furthermore, Berkshire's representatives on the Kraft Heinz Board of Directors stepped down on May 19, 2025. Since then, the timing and extent of financial information Berkshire receives regarding Kraft Heinz is limited to the information that Kraft Heinz makes available to the public. In May 2025, Kraft Heinz announced that it was evaluating potential strategic transactions to enhance shareholder value. On September 2, 2025, Kraft Heinz announced a plan to split Kraft Heinz into two independent, publicly traded companies through a tax-free spin-off.

Since the timing and extent of financial information we receive from Kraft Heinz became limited to the information Kraft Heinz makes publicly available, we concluded our receipt of such information was no longer sufficiently timely for concurrent inclusion in our Consolidated Financial Statements. Thus, we began recognizing the equity method effects attributable to our investment in Kraft Heinz on a one-quarter lag beginning with our second quarter of 2025.

Our equity in earnings from Kraft Heinz in the first six months of 2025 included the \$5.0 billion impairment loss we recorded in our second quarter, as well as our share of earnings Kraft Heinz reported in its first quarter of 2025. Our equity in earnings from Kraft Heinz for the third quarter of 2025 included our proportionate share of Kraft Heinz's net earnings in the second quarter before our share (\$2.4 billion) of the after-tax indefinite-lived intangible asset and goodwill impairment losses recognized by Kraft Heinz in its second quarter of 2025 (approximately \$8.6 billion), which we applied to the basis difference that resulted from the impairment loss we recorded in our second quarter.

Summarized financial information of Kraft Heinz follows (in millions).

| | June 28, 2025 | | December 28, 2024 | |
|-------------|------------------|--------|----------------------|--------|
| Assets | \$ | 81,581 | \$ | 88,287 |
| Liabilities | | 40,089 | | 38,962 |

| | Quarter Ended June 28, 2025 | Six Months Ended June 28, 2025 | Quarter Ended September 28, 2024 | Nine Months Ended September 28, 2024 |
|---|--------------------------------|--------------------------------------|--|---|
| Net sales | \$ 6,352 | \$ 12,351 | \$ 6,383 | \$ 19,270 |
| Net earnings (loss) attributable to common shareholders | (7,824) | (7,112) | (290) | 613 |

Notes to Consolidated Financial Statements

Note 5. Equity method investments

As of September 30, 2025, the excess of the carrying value over the fair value of our investment in Occidental common stock was \$3.95 billion (or 24% of our carrying value). In evaluating the investment in Occidental for other-than-temporary impairment as of September 30, 2025, we considered our ability and intent to hold the investment until the fair value exceeds carrying value, the magnitude and duration of the decline in fair value, and the operating results and financial condition of the company, as well as our current expectations and other factors. Based on the prevailing facts and circumstances, we concluded the recognition of an impairment charge in earnings for Occidental was not required as of September 30, 2025. However, our current expectations and intentions concerning this investment may change in the future, which may result in the recognition of an impairment loss at that time. Our carrying value in Occidental common stock as of September 30, 2025 exceeded our share of Occidental common shareholders' equity as of June 30, 2025 by approximately \$9.1 billion.

Summarized financial information of Occidental follows (in millions).

| | June 30, 2025 | | September 30, 2024 | |
|-------------|------------------|--------|-----------------------|--------|
| Assets | \$ | 84,360 | \$ | 85,803 |
| Liabilities | | 48,184 | | 50,869 |

| | Quarter Ended June 30, | | Nine Months Ended June 30, | |
|--|------------------------|----------|----------------------------|-----------|
| | 2025 | 2024 | 2025 | 2024 |
| Total revenues and other income | \$ 6,456 | \$ 6,879 | \$ 20,136 | \$ 20,418 |
| Net earnings attributable to common shareholders | 288 | 992 | 757 | 2,739 |

Note 6. Investment gains (losses)

Investment gains (losses) are summarized as follows (in millions).

| | Third Quarter | | First Nine Months | |
|---|------------------|------------------|-------------------|------------------|
| | 2025 | 2024 | 2025 | 2024 |
| Investment gains (losses): | | | | |
| Equity securities: | | | | |
| Increase in unrealized investment gains during the period on securities held at the end of the period | \$ 20,555 | \$ 18,643 | \$ 23,559 | \$ 45,053 |
| Investment gains (losses) on securities sold during the period | 1,365 | 1,868 | (820) | 1,221 |
| | 21,920 | 20,511 | 22,739 | 46,274 |
| Fixed maturity securities: | | | | |
| Gross realized gains | 27 | 23 | 43 | 37 |
| Gross realized losses | (13) | (17) | (68) | (57) |
| Other | 5 | (3) | (846) | (7) |
| | <u>\$ 21,939</u> | <u>\$ 20,514</u> | <u>\$ 21,868</u> | <u>\$ 46,247</u> |

Equity securities gains and losses include unrealized gains and losses from changes in fair values during the period on equity securities we owned at the end of the period, as well as gains and losses on securities we sold during the period. In the preceding table, investment gains and losses on equity securities sold during the period represent the difference between the sales proceeds and the fair value of the equity securities sold at the beginning of the applicable period or, if later, the purchase date.

Proceeds from sales of equity securities were approximately \$24.0 billion in the first nine months of 2025 and \$133.2 billion in 2024. Taxable gains and losses on equity securities sold are generally the difference between the proceeds from sales and cost at the acquisition date. Equity securities sold produced taxable gains of \$10.4 billion in the third quarter and \$18.7 billion in the first nine months of 2025 compared to gains of \$23.4 billion in the third quarter and \$97.1 billion in the first nine months of 2024.

Notes to Consolidated Financial Statements

Note 7. Loans and finance receivables

Loans and finance receivables are principally manufactured home loans, and to a lesser extent, commercial loans and site-built home loans and are summarized as follows (in millions).

| | September 30, 2025 | December 31, 2024 |
|--|-----------------------|----------------------|
| Loans and finance receivables, before allowances and discounts | \$ 31,450 | \$ 29,700 |
| Allowances for credit losses | (1,323) | (1,134) |
| Unamortized acquisition discounts and points | (800) | (768) |
| | <u>\$ 29,327</u> | <u>\$ 27,798</u> |

Reconciliations of the allowance for credit losses on loans and finance receivables follow (in millions).

| | 2025 | 2024 |
|--------------------------------------|-----------------|-----------------|
| Balance at the beginning of the year | \$ 1,134 | \$ 950 |
| Provision for credit losses | 314 | 180 |
| Charge-offs, net of recoveries | (125) | (79) |
| Balance at September 30 | <u>\$ 1,323</u> | <u>\$ 1,051</u> |

As of September 30, 2025, substantially all manufactured and site-built home loans were evaluated collectively for impairment, and we considered approximately 96% of these loans to be current as to payment status. A summary of performing and non-performing home loans, before discounts and allowances, by year of loan origination as of September 30, 2025 follows (in millions).

| | Origination Year | | | | | | |
|----------------|------------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|
| | 2025 | 2024 | 2023 | 2022 | 2021 | Prior | Total |
| Performing | \$ 4,512 | \$ 5,527 | \$ 4,611 | \$ 3,421 | \$ 2,845 | \$ 9,590 | \$ 30,506 |
| Non-performing | 2 | 18 | 25 | 18 | 15 | 59 | 137 |
| | <u>\$ 4,514</u> | <u>\$ 5,545</u> | <u>\$ 4,636</u> | <u>\$ 3,439</u> | <u>\$ 2,860</u> | <u>\$ 9,649</u> | <u>\$ 30,643</u> |

Note 8. Other receivables

Other receivables are summarized as follows (in millions).

| | September 30, 2025 | December 31, 2024 |
|---------------------------------|-----------------------|----------------------|
| Insurance and other: | | |
| Insurance premiums receivable | \$ 20,943 | \$ 18,548 |
| Reinsurance recoverables | 5,182 | 5,177 |
| Trade receivables | 16,956 | 15,638 |
| Other | 6,577 | 5,199 |
| Allowances for credit losses | (720) | (675) |
| | <u>\$ 48,938</u> | <u>\$ 43,887</u> |
| Railroad, utilities and energy: | | |
| Trade receivables | \$ 3,934 | \$ 3,764 |
| Other | 676 | 862 |
| Allowances for credit losses | (88) | (123) |
| | <u>\$ 4,522</u> | <u>\$ 4,503</u> |

Provisions for credit losses with respect to other receivables were \$404 million in the first nine months of 2025 compared to \$358 million in 2024. Charge-offs, net of recoveries, were \$402 million in the first nine months of 2025 compared to \$364 million in 2024.

Notes to Consolidated Financial Statements

Note 9. Inventories

Inventories of our insurance and other businesses are comprised of the following (in millions).

| | September 30, 2025 | December 31, 2024 |
|-----------------------------|-----------------------|----------------------|
| Raw materials and supplies | \$ 5,720 | \$ 5,421 |
| Work in process and other | 3,502 | 3,150 |
| Finished manufactured goods | 5,342 | 4,898 |
| Goods acquired for resale | 10,755 | 10,539 |
| | <u>\$ 25,319</u> | <u>\$ 24,008</u> |

Inventories, materials and supplies of our railroad, utilities and energy businesses are included in other assets and were approximately \$3.2 billion as of September 30, 2025 and \$3.0 billion as of December 31, 2024.

Note 10. Property, plant and equipment

A summary of property, plant and equipment of our insurance and other businesses follows (in millions).

| | September 30, 2025 | December 31, 2024 |
|----------------------------------|-----------------------|----------------------|
| Land, buildings and improvements | \$ 21,612 | \$ 20,735 |
| Machinery and equipment | 33,611 | 32,475 |
| Furniture, fixtures and other | 6,129 | 5,501 |
| | 61,352 | 58,711 |
| Accumulated depreciation | (30,616) | (28,640) |
| | <u>\$ 30,736</u> | <u>\$ 30,071</u> |

A summary of property, plant and equipment of our railroad, utilities and energy businesses follows (in millions). The utility generation, transmission and distribution systems and interstate natural gas pipeline assets are owned by regulated public utility and natural gas pipeline subsidiaries.

| | September 30, 2025 | December 31, 2024 |
|---|-----------------------|----------------------|
| Railroad: | | |
| Land, track structure and other roadway | \$ 75,996 | \$ 74,093 |
| Locomotives, freight cars and other equipment | 15,591 | 15,766 |
| Construction in progress | 2,203 | 1,813 |
| | 93,790 | 91,672 |
| Accumulated depreciation | (21,965) | (20,411) |
| | <u>71,825</u> | <u>71,261</u> |
| Utilities and energy: | | |
| Utility generation, transmission and distribution systems | 106,751 | 103,015 |
| Interstate natural gas pipeline assets | 20,646 | 20,237 |
| Independent power plants and other | 15,619 | 14,840 |
| Construction in progress | 11,845 | 8,793 |
| | 154,861 | 146,885 |
| Accumulated depreciation | (45,107) | (43,116) |
| | <u>109,754</u> | <u>103,769</u> |
| | <u>\$ 181,579</u> | <u>\$ 175,030</u> |

Property, plant and equipment depreciation expense for the first nine months of 2025 and 2024 is summarized below (in millions).

| | 2025 | 2024 |
|--------------------------------|-----------------|-----------------|
| Insurance and other | \$ 2,366 | \$ 2,316 |
| Railroad, utilities and energy | 5,121 | 4,859 |
| | <u>\$ 7,487</u> | <u>\$ 7,175</u> |

Notes to Consolidated Financial Statements

Note 11. Equipment held for lease

Equipment held for lease includes railcars, aircraft and other equipment, including over-the-road trailers, intermodal tank containers, cranes, storage units and furniture. Equipment held for lease is summarized below (in millions).

| | September 30, 2025 | December 31, 2024 |
|--------------------------|-----------------------|----------------------|
| Railcars | \$ 10,292 | \$ 10,137 |
| Aircraft | 15,303 | 14,201 |
| Other | 5,724 | 5,686 |
| | 31,319 | 30,024 |
| Accumulated depreciation | (13,069) | (12,196) |
| | <u>\$ 18,250</u> | <u>\$ 17,828</u> |

Depreciation expense on equipment held for lease in the first nine months was \$1,134 million in 2025 and \$1,054 million in 2024. Fixed and variable operating lease revenues are summarized below (in millions).

| | Third Quarter | | First Nine Months | |
|------------------------|-----------------|-----------------|-------------------|-----------------|
| | 2025 | 2024 | 2025 | 2024 |
| Fixed lease revenue | \$ 1,743 | \$ 1,637 | \$ 5,163 | \$ 4,801 |
| Variable lease revenue | 770 | 678 | 2,290 | 2,044 |
| | <u>\$ 2,513</u> | <u>\$ 2,315</u> | <u>\$ 7,453</u> | <u>\$ 6,845</u> |

Note 12. Goodwill and other intangible assets

Reconciliations of the changes in the carrying value of goodwill for the first nine months of 2025 and for the year ended December 31, 2024 follow (in millions).

| | September 30, 2025 | December 31, 2024 |
|---|-----------------------|----------------------|
| Balance at the beginning of the year* | \$ 83,880 | \$ 84,626 |
| Business acquisitions | 400 | 87 |
| Other, including foreign currency translation | 245 | (833) |
| Balance at the end of the period* | <u>\$ 84,525</u> | <u>\$ 83,880</u> |

* Net of accumulated goodwill impairments of \$11.5 billion as of September 30, 2025 and December 31, 2024 and \$11.1 billion as of December 31, 2023.

Other intangible assets are summarized below (in millions).

| | September 30, 2025 | | | December 31, 2024 | | |
|--------------------------------------|-----------------------|--------------------------|--------------------|-----------------------|--------------------------|--------------------|
| | Gross carrying amount | Accumulated amortization | Net carrying value | Gross carrying amount | Accumulated amortization | Net carrying value |
| Insurance and other: | | | | | | |
| Customer relationships | \$ 31,150 | \$ 9,428 | \$ 21,722 | \$ 30,941 | \$ 8,840 | \$ 22,101 |
| Trademarks and trade names | 9,047 | 1,146 | 7,901 | 9,007 | 1,041 | 7,966 |
| Patents and technology | 5,700 | 4,666 | 1,034 | 5,375 | 4,359 | 1,016 |
| Other | 5,614 | 2,216 | 3,398 | 5,551 | 1,996 | 3,555 |
| | <u>\$ 51,511</u> | <u>\$ 17,456</u> | <u>\$ 34,055</u> | <u>\$ 50,874</u> | <u>\$ 16,236</u> | <u>\$ 34,638</u> |
| Railroad, utilities and energy: | | | | | | |
| Customer relationships and contracts | \$ 1,540 | \$ 785 | \$ 755 | \$ 1,553 | \$ 728 | \$ 825 |
| Other | 441 | 133 | 308 | 437 | 126 | 311 |
| | <u>\$ 1,981</u> | <u>\$ 918</u> | <u>\$ 1,063</u> | <u>\$ 1,990</u> | <u>\$ 854</u> | <u>\$ 1,136</u> |

Notes to Consolidated Financial Statements

Note 12. Goodwill and other intangible assets

Intangible asset amortization expense in the first nine months was \$1.3 billion in 2025 and 2024. Intangible assets with indefinite lives were \$19.0 billion as of September 30, 2025 and \$18.9 billion as of December 31, 2024 and primarily consisted of certain customer relationships, trademarks and trade names. Railroad, utilities and energy intangible assets are included in other assets.

Note 13. Unpaid losses and loss adjustment expenses

Reconciliations of the changes in unpaid losses and loss adjustment expenses (“claim liabilities”), excluding liabilities under retroactive reinsurance contracts (see Note 14), follow (in millions).

| | 2025 | 2024 |
|---|-------------------|-------------------|
| Balance at the beginning of the year: | | |
| Gross liabilities | \$ 115,151 | \$ 111,082 |
| Reinsurance recoverable on unpaid losses | (4,593) | (4,893) |
| Net liabilities | 110,558 | 106,189 |
| Losses and loss adjustment expenses incurred: | | |
| Current accident year | 43,124 | 43,166 |
| Prior accident years | (1,182) | (992) |
| Total | 41,942 | 42,174 |
| Losses and loss adjustment expenses paid: | | |
| Current accident year | (16,086) | (16,011) |
| Prior accident years | (22,165) | (21,370) |
| Total | (38,251) | (37,381) |
| Foreign currency effect | 949 | 206 |
| Balance at September 30: | | |
| Net liabilities | 115,198 | 111,188 |
| Reinsurance recoverable on unpaid losses | 4,639 | 4,648 |
| Gross liabilities | <u>\$ 119,837</u> | <u>\$ 115,836</u> |

Our claim liabilities under property and casualty insurance and reinsurance contracts are based upon estimates of the ultimate claim costs associated with claim events that have occurred as of the balance sheet date and include estimates for incurred-but-not-reported (“IBNR”) claims. Losses and loss adjustment expenses incurred in the preceding table related to events occurring in the current year (“current accident year”) and events occurring in all prior years (“prior accident years”). Losses and loss adjustment expenses incurred and paid are net of reinsurance recoveries.

Current accident year incurred losses from significant catastrophe events (losses exceeding \$150 million per event) in the first nine months were \$1.1 billion in 2025 from the Southern California wildfires, which occurred in the first quarter, and \$715 million in 2024 from Hurricane Helene, which occurred in the third quarter.

We recorded net reductions of estimated ultimate claim liabilities for prior accident years’ claims of \$1.2 billion in the first nine months of 2025 and \$992 million in the first nine months of 2024, which reduced losses and loss adjustment expenses incurred in those periods. These reductions, as percentages of the net liabilities at the beginning of each year, were 1.1% in 2025 and 0.9% in 2024.

Notes to Consolidated Financial Statements

Note 13. Unpaid losses and loss adjustment expenses

Our primary insurance businesses recorded net decreases in prior accident years' estimated ultimate claim liabilities of \$284 million in the first nine months of 2025, attributable to decreases for property and workers' compensation coverages, partly offset by increases in medical professional liability and other casualty coverages. In the first nine months of 2024, our primary insurance businesses increased estimated losses for prior accident years by \$222 million, which reflected higher projected claim losses for certain commercial auto, business owner and other casualty coverages, partly offset by lower than expected property, medical professional liability and workers' compensation losses. Our reinsurance businesses recorded net reductions of estimated ultimate claim liabilities for prior accident years of \$898 million in the first nine months of 2025 compared to \$1.2 billion in 2024. These reductions were primarily attributable to lower estimates for property coverages.

Note 14. Retroactive reinsurance contracts

Retroactive reinsurance policies provide indemnification of losses and loss adjustment expenses of short-duration insurance contracts with respect to underlying loss events that occurred prior to the contract inception date and may include significant asbestos, environmental and other mass tort claims. Retroactive reinsurance contracts are generally subject to aggregate policy limits and our exposure to such claims under these contracts is likewise limited. Reconciliations of the changes in estimated liabilities for retroactive reinsurance unpaid losses and loss adjustment expenses follow (in millions).

| | 2025 | 2024 |
|---|------------------|------------------|
| Balance at the beginning of the year | \$ 32,443 | \$ 34,647 |
| Losses and loss adjustment expenses incurred | 13 | (66) |
| Losses and loss adjustment expenses paid | (1,259) | (1,596) |
| Foreign currency effect | 110 | 75 |
| Balance at September 30 | <u>\$ 31,307</u> | <u>\$ 33,060</u> |
| Losses and loss adjustment expenses incurred | \$ 13 | \$ (66) |
| Deferred charge adjustments | 499 | 610 |
| Losses and loss adjustment expenses incurred, including deferred charge adjustments | <u>\$ 512</u> | <u>\$ 544</u> |

We classify incurred and paid losses and loss adjustment expenses based on the inception dates of the contracts, reflecting when our exposure to losses began. Substantially all of the incurred and paid losses and loss adjustment expenses shown in the preceding table related to contracts written in prior years. Losses and loss adjustment expenses incurred shown in the Consolidated Statements of Earnings include changes in estimated ultimate liabilities and related adjustments to deferred charge assets arising from the changes in the estimated timing and amount of loss payments. Deferred charge assets on retroactive reinsurance contracts were \$8.3 billion at September 30, 2025 and \$8.8 billion at December 31, 2024.

Note 15. Long-duration insurance contracts

A summary of our long-duration life, annuity and health insurance benefits liabilities disaggregated by our principal product categories follows (in millions).

| | September 30, | |
|--|------------------|------------------|
| | 2025 | 2024 |
| Periodic payment annuity ("Annuities") | \$ 10,578 | \$ 11,136 |
| Life and health | 4,721 | 4,456 |
| Other | 2,976 | 3,020 |
| | <u>\$ 18,275</u> | <u>\$ 18,612</u> |

Notes to Consolidated Financial Statements

Note 15. Long-duration insurance contracts

Reconciliations of the liabilities for each of our principal product categories follow (in millions). The information reflects the changes in discounted present values of expected future policy benefits and expected future net premiums before reinsurance ceded. Net premiums represent the portion of expected gross premiums that are required to provide for future policy benefits and variable expenses.

| | Annuities | | Life and health | |
|--|------------------|------------------|------------------|------------------|
| | 2025 | 2024 | 2025 | 2024 |
| Expected future policy benefits: | | | | |
| Balance at the beginning of the year | \$ 10,276 | \$ 11,212 | \$ 43,784 | \$ 52,665 |
| Balance at the beginning of the year - original discount rates | 11,757 | 11,681 | 55,170 | 65,871 |
| Effects of cash flow assumption changes | — | — | (138) | 1,485 |
| Effects of actual versus expected experience | (17) | 2 | 199 | (12,709) |
| Change in benefits, net | (373) | (357) | (1,434) | (1,404) |
| Interest accrual | 417 | 411 | 981 | 891 |
| Foreign currency effect | 110 | 96 | 1,728 | 218 |
| Balance at September 30 - original discount rates | 11,894 | 11,833 | 56,506 | 54,352 |
| Effects of changes in discount rate assumptions | (1,316) | (697) | (11,122) | (11,111) |
| Balance at September 30 | <u>\$ 10,578</u> | <u>\$ 11,136</u> | <u>\$ 45,384</u> | <u>\$ 43,241</u> |
| Expected future net premiums: | | | | |
| Balance at the beginning of the year | | | \$ 39,294 | \$ 46,916 |
| Balance at the beginning of the year - original discount rates | | | 49,500 | 58,731 |
| Effects of cash flow assumption changes | | | (97) | 1,449 |
| Effects of actual versus expected experience | | | 164 | (11,033) |
| Change in premiums, net | | | (1,418) | (1,348) |
| Interest accrual | | | 879 | 791 |
| Foreign currency effect | | | 1,604 | 200 |
| Balance at September 30 - original discount rates | | | 50,632 | 48,790 |
| Effects of changes in discount rate assumptions | | | (9,969) | (10,005) |
| Balance at September 30 | | | <u>\$ 40,663</u> | <u>\$ 38,785</u> |
| Liabilities for future policy benefits: | | | | |
| Balance at September 30 | \$ 10,578 | \$ 11,136 | \$ 4,721 | \$ 4,456 |
| Reinsurance recoverables | — | — | (52) | (52) |
| Balance at September 30, net of reinsurance recoverables | <u>\$ 10,578</u> | <u>\$ 11,136</u> | <u>\$ 4,669</u> | <u>\$ 4,404</u> |

Expected future policy benefits and expected future net premiums declined in the first nine months of 2024, primarily attributable to life reinsurance contract commutations. The impacts of these commutations were included in the effects of actual versus expected experience.

Other information relating to our long-duration insurance liabilities follows (dollars in millions).

| | Annuities | | Life and health | |
|---|---------------|----------|-----------------|------------|
| | September 30, | | September 30, | |
| | 2025 | 2024 | 2025 | 2024 |
| Undiscounted expected future gross premiums | \$ — | \$ — | \$ 103,457 | \$ 101,134 |
| Discounted expected future gross premiums | — | — | 61,069 | 58,530 |
| Undiscounted expected future benefits | 30,522 | 30,915 | 94,059 | 91,751 |
| Weighted average discount rate | 5.7% | 5.2% | 5.0% | 4.7% |
| Weighted average accretion rate | 4.8% | 4.8% | 2.6% | 2.6% |
| Weighted average duration | 16 years | 17 years | 13 years | 13 years |

Notes to Consolidated Financial Statements

Note 15. Long-duration insurance contracts

Gross premiums earned and interest expense before reinsurance ceded for the first nine months of 2025 and 2024 were as follows (in millions).

| | Gross premiums | | Interest expense | |
|-----------------|----------------|-------|------------------|--------|
| | 2025 | 2024 | 2025 | 2024 |
| Annuities | \$ — | \$ — | \$ 417 | \$ 411 |
| Life and health | 2,938 | 2,831 | 102 | 100 |

Note 16. Notes payable and other borrowings

Notes payable and other borrowings of our insurance and other businesses are summarized below (dollars in millions). The weighted average interest rates and maturity date ranges are based on borrowings as of September 30, 2025.

| | Weighted Average Interest Rate | September 30, 2025 | December 31, 2024 |
|--|--------------------------------------|-----------------------|----------------------|
| Insurance and other: | | | |
| Berkshire Hathaway Inc. (“Berkshire”): | | | |
| U.S. Dollar denominated due 2026-2047 | 3.5% | \$ 3,547 | \$ 3,749 |
| Euro denominated due 2027-2041 | 1.4% | 4,196 | 4,733 |
| Japanese Yen denominated due 2025-2060 | 1.1% | 14,757 | 12,609 |
| Berkshire Hathaway Finance Corporation (“BHFC”): | | | |
| U.S. Dollar denominated due 2027-2052 | 3.6% | 14,473 | 14,469 |
| Great Britain Pound denominated due 2039-2059 | 2.5% | 2,318 | 2,156 |
| Euro denominated due 2030-2034 | 1.8% | 1,462 | 1,290 |
| Other subsidiary borrowings due 2025-2051 | 5.1% | 3,544 | 4,564 |
| Short-term subsidiary borrowings | 6.1% | 1,320 | 1,315 |
| | | <u>\$ 45,617</u> | <u>\$ 44,885</u> |

Berkshire borrowings consist of senior unsecured debt. Berkshire repaid approximately \$1.6 billion of maturing debt in the first nine months of 2025. In April 2025, Berkshire issued ¥90 billion (\$632 million) of senior notes with maturity dates ranging from 2028 to 2055 and a weighted average interest rate of 1.6%. In July 2025, Berkshire issued ¥151.5 billion (\$1.0 billion) of senior notes with maturity dates ranging from 2030 to 2040 and a weighted average interest rate of 2.3%.

Borrowings of BHFC, a wholly-owned finance subsidiary of Berkshire, consist of senior unsecured notes used to fund manufactured home loans originated or acquired and equipment held for lease of certain subsidiaries. BHFC borrowings are fully and unconditionally guaranteed by Berkshire. Berkshire also guarantees certain debt of other subsidiaries, aggregating approximately \$1.7 billion at September 30, 2025. Generally, Berkshire’s guarantee of a subsidiary’s debt obligation is an absolute, unconditional and irrevocable guarantee for the full and prompt payment when due of all payment obligations.

The carrying values of Berkshire and BHFC non-U.S. Dollar denominated senior notes (€4.85 billion, £1.75 billion and ¥2,188 billion par at September 30, 2025) reflect the applicable exchange rates as of each balance sheet date. The effects of changes in foreign currency exchange rates during the period on these borrowings are recorded in earnings as a component of selling, general and administrative expenses. Changes in the exchange rates produced pre-tax gains of \$433 million in the third quarter and pre-tax losses of \$1.7 billion in the first nine months of 2025 as compared to pre-tax losses of \$1.5 billion in the third quarter and \$136 million in the first nine months of 2024.

Notes payable and other borrowings of our railroad, utilities and energy businesses are summarized below (dollars in millions). The weighted average interest rates and maturity date ranges are based on borrowings as of September 30, 2025.

| | Weighted Average Interest Rate | September 30, 2025 | December 31, 2024 |
|--|--------------------------------------|-----------------------|----------------------|
| Railroad, utilities and energy: | | | |
| Berkshire Hathaway Energy Company (“BHE”) and subsidiaries: | | | |
| BHE senior unsecured debt due 2028-2053 | 4.4% | \$ 11,460 | \$ 13,107 |
| Subsidiary and other debt due 2025-2064 | 4.8% | 44,943 | 42,150 |
| Short-term borrowings | 4.7% | 1,719 | 1,123 |
| Burlington Northern Santa Fe (“BNSF”) and subsidiaries due 2025-2097 | 4.8% | 23,504 | 23,497 |
| | | <u>\$ 81,626</u> | <u>\$ 79,877</u> |

Notes to Consolidated Financial Statements

Note 16. Notes payable and other borrowings

BHE subsidiary debt represents amounts issued pursuant to separate financing agreements. Substantially all of the assets of certain BHE subsidiaries are, or may be, pledged or encumbered to support or otherwise secure such debt. These borrowing arrangements generally contain various covenants, including those which pertain to leverage ratios, interest coverage ratios and/or debt service coverage ratios. BNSF's borrowings are primarily senior unsecured debentures. As of September 30, 2025, BHE, BNSF and their subsidiaries were in compliance with all applicable debt covenants. Berkshire does not guarantee any debt, borrowings or lines of credit of BHE, BNSF or their subsidiaries.

In the first nine months of 2025, BHE subsidiaries issued \$3.1 billion of term debt, with a weighted average interest rate of 6.4% and maturity dates ranging from 2035 to 2055, and BHE and its subsidiaries repaid term debt of \$2.4 billion and increased short-term borrowings by approximately \$600 million. In the first nine months of 2025, BNSF repaid approximately \$900 million of term debt and in June 2025, issued \$900 million of 5.8% debentures due in 2056.

Unused and available lines of credit and commercial paper capacity to support operations and provide additional liquidity for our subsidiaries were approximately \$10.9 billion at September 30, 2025, of which approximately \$9.9 billion related to BHE and its subsidiaries.

Note 17. Fair value measurements

Our financial assets and liabilities are summarized below, with fair values shown according to the fair value hierarchy (in millions). The carrying values of cash and cash equivalents, U.S. Treasury Bills, other receivables and accounts payable, accruals and other liabilities are considered to be reasonable estimates of or otherwise approximate the fair values.

| | Carrying Value | Fair Value | Level 1 | Level 2 | Level 3 |
|--|-------------------|------------|----------|---------|---------|
| September 30, 2025 | | | | | |
| Investments in fixed maturity securities: | | | | | |
| U.S. Treasury, U.S. government corporations and agencies | \$ 4,626 | \$ 4,626 | \$ 4,592 | \$ 34 | \$ — |
| Foreign governments | 11,842 | 11,842 | 11,708 | 134 | — |
| Corporate and other | 1,475 | 1,475 | — | 1,008 | 467 |
| Investments in equity securities | 283,241 | 283,241 | 273,424 | 11 | 9,806 |
| Investments in Kraft Heinz & Occidental common stock | 25,073 | 20,998 | 20,998 | — | — |
| Loans and finance receivables | 29,327 | 28,912 | — | 396 | 28,516 |
| Derivative contract assets ⁽¹⁾ | 184 | 184 | 28 | 142 | 14 |
| Derivative contract liabilities ⁽¹⁾ | 142 | 142 | 12 | 85 | 45 |
| Notes payable and other borrowings: | | | | | |
| Insurance and other | 45,617 | 41,048 | — | 41,015 | 33 |
| Railroad, utilities and energy | 81,626 | 76,115 | — | 76,115 | — |
| December 31, 2024 | | | | | |
| Investments in fixed maturity securities: | | | | | |
| U.S. Treasury, U.S. government corporations and agencies | \$ 4,459 | \$ 4,459 | \$ 4,425 | \$ 34 | \$ — |
| Foreign governments | 9,362 | 9,362 | 9,199 | 163 | — |
| Corporate and other | 1,543 | 1,543 | — | 1,041 | 502 |
| Investments in equity securities | 271,588 | 271,588 | 261,910 | 10 | 9,668 |
| Investments in Kraft Heinz & Occidental common stock | 30,682 | 23,047 | 23,047 | — | — |
| Loans and finance receivables | 27,798 | 27,579 | — | 810 | 26,769 |
| Derivative contract assets ⁽¹⁾ | 201 | 201 | 33 | 158 | 10 |
| Derivative contract liabilities ⁽¹⁾ | 234 | 234 | 15 | 143 | 76 |
| Notes payable and other borrowings: | | | | | |
| Insurance and other | 44,885 | 40,181 | — | 40,158 | 23 |
| Railroad, utilities and energy | 79,877 | 72,506 | — | 72,506 | — |

⁽¹⁾ Assets are included in other assets, and liabilities are included in accounts payable, accruals and other liabilities of railroad, utilities and energy.

Notes to Consolidated Financial Statements

Note 17. Fair value measurements

The fair values of substantially all of our financial instruments were measured using market or income approaches. The hierarchy for measuring fair value consists of Levels 1 through 3, which are described below.

Level 1 – Inputs represent unadjusted quoted prices for identical assets or liabilities exchanged in active markets.

Level 2 – Inputs include directly or indirectly observable inputs (other than Level 1 inputs) such as quoted prices for similar assets or liabilities exchanged in active or inactive markets; quoted prices for identical assets or liabilities exchanged in inactive markets; other inputs that may be considered in fair value determinations of the assets or liabilities, such as interest rates and yield curves, volatilities, prepayment speeds, loss severities, credit risks and default rates; and inputs that are derived principally from or corroborated by observable market data through correlation or other means. Pricing evaluations generally reflect discounted expected future cash flows, which incorporate yield curves for instruments with similar characteristics, such as credit ratings, estimated durations and yields for other instruments of the issuer or entities in the same industry sector.

Level 3 – Inputs include unobservable inputs used in the measurement of assets and liabilities. Management is required to use its own assumptions regarding unobservable inputs because there is little, if any, market activity in the assets or liabilities and it may be unable to corroborate the related observable inputs. Unobservable inputs require management to make certain projections and assumptions about the information that would be used by market participants in valuing assets or liabilities.

Reconciliations of significant assets and liabilities measured and carried at fair value on a recurring basis with the use of significant unobservable inputs (Level 3) follow (in millions).

| | Balance at January 1 | Gains (losses) in earnings | Balance at September 30 |
|-----------------------------------|-------------------------|-------------------------------|----------------------------|
| Investments in equity securities: | | | |
| 2025 | \$ 9,663 | \$ 136 | \$ 9,799 |
| 2024 | 10,468 | (699) | 9,769 |

Quantitative information as of September 30, 2025 for the significant assets and liabilities measured and carried at fair value on a recurring basis with the use of significant unobservable inputs (Level 3) follows (dollars in millions).

| | Fair Value | Principal Valuation Techniques | Unobservable Inputs | Weighted Average |
|-----------------------------------|---------------|-----------------------------------|--|---------------------|
| Investments in equity securities: | | | | |
| Preferred stock | \$ 8,780 | Discounted cash flow | Expected duration | 4 years |
| | | | Discounts for liquidity and subordination | 325 bps |
| Common stock warrants | 1,019 | Warrant pricing model | Expected duration | 5 years |
| | | | Volatility | 43% |

Investments in equity securities in the preceding table include our investments in certain preferred stock and common stock warrants that do not have readily determinable market values as defined by GAAP. These investments are private placements and are not traded in securities markets. We applied discounted cash flow techniques in valuing the preferred stock and we made assumptions regarding the expected duration of the investment and the effects of illiquidity and subordination in liquidation. In valuing the common stock warrants, we used a warrant valuation model. While most of the inputs to the warrant model are observable, we made assumptions regarding the expected duration and volatility.

Note 18. Common stock

Changes in shares of Berkshire's common stock are shown in the table below. In addition to our common stock, one million shares of preferred stock are authorized and none are issued.

| | Class A, \$5 Par Value (1.65 million shares authorized) | | | Class B, \$0.0033 Par Value (3.225 billion shares authorized) | | |
|---|--|----------|-------------|--|---------------|---------------|
| | Issued | Treasury | Outstanding | Issued | Treasury | Outstanding |
| Balance at December 31, 2024 | 623,902 | (76,340) | 547,562 | 1,551,291,352 | (215,299,213) | 1,335,992,139 |
| Conversions of Class A to Class B common stock | (24,138) | — | (24,138) | 36,207,000 | — | 36,207,000 |
| Balance at September 30, 2025 | 599,764 | (76,340) | 523,424 | 1,587,498,352 | (215,299,213) | 1,372,199,139 |

Notes to Consolidated Financial Statements

Note 18. Common stock

Each Class A common share is entitled to one vote per share. Class B common stock possesses dividend and distribution rights equal to one-fifteen-hundredth (1/1,500) of such rights of Class A common stock. Each Class B common share possesses voting rights equal to one-ten-thousandth (1/10,000) of the voting rights of a Class A share. Unless otherwise required under Delaware General Corporation Law, Class A and Class B common shares vote as a single class. Each share of Class A common stock is convertible, at the option of the holder, into 1,500 shares of Class B common stock. Class B common stock is not convertible into Class A common stock. On an equivalent Class A common stock basis, there were 1,438,223 shares outstanding as of September 30, 2025 and December 31, 2024.

Since we have two classes of common stock, we provide earnings per share data on the Consolidated Statements of Earnings for average equivalent Class A shares outstanding and average equivalent Class B shares outstanding. Average equivalent Class A shares outstanding represents average Class A shares outstanding plus one-fifteen-hundredth (1/1,500) of the average Class B shares outstanding. Average equivalent Class B shares outstanding represents average Class B shares outstanding plus 1,500 times the average Class A shares outstanding.

Berkshire's common stock repurchase program permits Berkshire to repurchase its shares any time that Warren Buffett, Berkshire's Chairman of the Board and Chief Executive Officer, believes that the repurchase price is below Berkshire's intrinsic value, conservatively determined. The program allows share repurchases in the open market or through privately negotiated transactions and does not specify a maximum number of shares to be repurchased. However, repurchases will not be made if they would reduce the value of Berkshire's consolidated cash, cash equivalents and U.S. Treasury Bill holdings below \$30 billion. Berkshire is not obligated to repurchase any specific dollar amount or number of Class A or Class B shares under the program and there is no expiration date to the program. There were no share repurchases during the first nine months of 2025.

Note 19. Income taxes

Our consolidated effective income tax rates were 19.0% in the third quarter and 17.3% in the first nine months of 2025 compared to 18.5% in the third quarter and 19.2% in the first nine months of 2024. Our effective income tax rate normally reflects benefits from dividends-received deductions applicable to investments in certain equity securities and production tax credits related to wind-powered electricity generation placed in service in the U.S. Our periodic effective income tax rate will also vary due to the changes in mix of pre-tax earnings, including realized and unrealized investment gains or losses on our investments in equity securities, the amount of non-deductible goodwill impairment charges and other expenses and the underlying income tax rates applicable in the various taxing jurisdictions.

The Organization for Economic Co-operation and Development issued Pillar Two model rules introducing a global minimum tax of 15%. While the U.S. has not adopted the Pillar Two rules, various countries are enacting legislation to adopt the rules. We do not currently have material operations in jurisdictions with income tax rates lower than the Pillar Two minimum tax rate, and we do not currently expect these rules will materially increase our global tax costs. There remains uncertainty as to the final Pillar Two rules.

Note 20. Accumulated other comprehensive income

A summary of the net changes in after-tax accumulated other comprehensive income attributable to Berkshire shareholders follows (in millions).

| | Unrealized investment gains (losses) | Foreign currency translation | Long-duration insurance contracts | Defined benefit pension plans | Other | Total |
|--------------------------------------|--|------------------------------------|---|----------------------------------|---------------|-------------------|
| 2025 | | | | | | |
| Balance at the beginning of the year | \$ 117 | \$ (7,039) | \$ 2,015 | \$ 1,148 | \$ 175 | \$ (3,584) |
| Other comprehensive income | 99 | 1,207 | (120) | (102) | (23) | 1,061 |
| Balance at September 30, 2025 | <u>\$ 216</u> | <u>\$ (5,832)</u> | <u>\$ 1,895</u> | <u>\$ 1,046</u> | <u>\$ 152</u> | <u>\$ (2,523)</u> |
| 2024 | | | | | | |
| Balance at the beginning of the year | \$ 190 | \$ (5,393) | \$ 1,353 | \$ (97) | \$ 184 | \$ (3,763) |
| Other comprehensive income | 81 | 78 | (10) | (44) | (34) | 71 |
| Balance at September 30, 2024 | <u>\$ 271</u> | <u>\$ (5,315)</u> | <u>\$ 1,343</u> | <u>\$ (141)</u> | <u>\$ 150</u> | <u>\$ (3,692)</u> |

Notes to Consolidated Financial Statements

Note 21. Supplemental cash flow information

A summary of supplemental cash flow information for the first nine months of 2025 and 2024 follows (in millions).

| | 2025 | 2024 |
|--|----------|-----------|
| Cash paid during the period for: | | |
| Income taxes | \$ 8,652 | \$ 17,466 |
| Interest: | | |
| Insurance and other | 1,079 | 1,163 |
| Railroad, utilities and energy | 2,883 | 2,645 |
| Non-cash investing and financing activities | | |
| Class B common stock issued in exchange for noncontrolling interests | — | 625 |

Note 22. Contingencies and commitments

We are parties in a variety of legal actions that routinely arise out of the normal course of business, including legal actions seeking to establish liability directly through insurance contracts or indirectly through reinsurance contracts issued by Berkshire subsidiaries. Plaintiffs occasionally seek punitive or exemplary damages. We do not currently believe that such normal and routine litigation will have a material effect on our financial condition or results of operations.

PacifiCorp, a wholly-owned subsidiary of Berkshire Hathaway Energy Company (“BHE”), operates as a regulated electric utility in Utah, Oregon, Wyoming and other Western states. HomeServices of America, Inc. (“HomeServices”) is also a wholly-owned subsidiary of BHE. Certain legal matters related to these entities are described below.

PacifiCorp

In September 2020, a severe weather event with high winds, low humidity and warm temperatures contributed to several major wildfires, which resulted in real and personal property and natural resource damage, personal injuries, loss of life and widespread power outages in Oregon and Northern California. These wildfires spread across certain parts of PacifiCorp’s service territory and surrounding areas across multiple counties in Oregon and California, including Siskiyou County, California; Jackson County, Oregon; Douglas County, Oregon; Marion County, Oregon; Lincoln County, Oregon; and Klamath County, Oregon, burning over 500,000 acres in aggregate and included the Santiam Canyon, Beachie Creek, South Obenchain, Echo Mountain Complex, 242, Archie Creek, Slater and other fires. The Slater fire occurred in both Oregon and California. Third-party reports for these wildfires (the “2020 Wildfires”) indicate over 2,000 structures destroyed, including residences, several other structures damaged, multiple individuals injured, and several fatalities.

A significant number of complaints and demands alleging similar claims have been filed in Oregon and California, including a class action complaint in Oregon associated with the 2020 Wildfires for which certain jury verdicts were issued as described below. The plaintiffs seek damages for economic losses, noneconomic losses, including mental suffering, emotional distress, personal injury and loss of life, as well as punitive damages, other damages and attorneys’ fees. Several insurance carriers have filed subrogation complaints in Oregon and California with allegations similar to those made in the aforementioned complaints.

Additionally, PacifiCorp received correspondence from the U.S. and Oregon Departments of Justice regarding the potential recovery of certain costs and damages alleged to have occurred on federal and state lands in connection with certain of the 2020 Wildfires. In December 2024, the United States of America filed a complaint against PacifiCorp in conjunction with the correspondence from the U.S. Department of Justice. The civil cover sheet accompanying the complaint demands damages estimated to exceed \$900 million. PacifiCorp is actively cooperating with the U.S. and Oregon Departments of Justice on resolving these alleged claims.

Amounts sought in outstanding complaints and demands filed in Oregon and in certain demands in California total approximately \$55 billion, excluding any doubling or trebling of damages or punitive damages included in the complaints and excluding damages that may be sought by additional plaintiffs granted substitution counsel in the *James* class action lawsuit described below. Generally, the complaints filed in California do not specify damages sought and are excluded from this amount. Of the \$55 billion, \$52 billion represents the economic and noneconomic damages sought in the *James* mass complaints described below. Oregon law provides for doubling of economic and property damages in the event the defendant is found to have acted with gross negligence, recklessness, willfulness or malice. Oregon law provides for trebling of damages associated with timber, shrubs and produce in the event the defendant is determined to have willfully and intentionally trespassed.

Notes to Consolidated Financial Statements

Note 22. Contingencies and commitments

The 2020 Wildfires and 2022 Wildfire discussed below are referred to as the “Wildfires.” Based on available information to date, losses have been and will likely continue to be incurred associated with the Wildfires. Final determinations of liability will only be made following the completion of comprehensive investigations, which may be or have been performed by various entities, including the U.S. Department of Agriculture Forest Service (“USFS”), the California Public Utilities Commission, the Oregon Department of Forestry (“ODF”) and the Oregon Department of Justice, as well as litigation or similar processes, the outcome of which, if adverse, could, in the aggregate, have a material adverse effect on PacifiCorp’s financial condition.

In May 2022, the USFS issued its report of investigation into the Archie Creek fire concluding that the probable cause of the fire was power lines owned and operated by PacifiCorp. The USFS report for the Archie Creek fire also states that evidence indicates failure of power line infrastructure. The USFS report of investigation into the Slater fire for the investigation period from October 5, 2020 to December 8, 2020 concluded that the fire was caused by a downed power line owned and operated by PacifiCorp. The USFS report for the Slater fire also states that evidence indicates a tree fell onto the power line and that wind blew over the 137-foot tree with internal rot that showed no outward signs of distress and would not have been classified or identified as a hazard tree. Settlements have been reached with substantially all individual plaintiffs, timber companies and insurance subrogation plaintiffs in both the Archie Creek and Slater fires, with government timber and suppression cost claims remaining. Additionally, settlements have been reached for all wrongful death claims associated with the 2020 Wildfires.

In April 2023, the USFS issued its report of investigation into a wildland fire that began in the Opal Creek wilderness outside of the Santiam Canyon that was first reported on August 16, 2020 (“Beachie Creek Fire”), approximately three weeks prior to the September 2020 wind event described above. In March 2025, PacifiCorp received the ODF’s final investigation report on the Santiam Canyon fires (“ODF’s Report”), which concluded that embers from the pre-existing Beachie Creek Fire caused 12 fires within the Santiam Canyon. The ODF’s Report also found that PacifiCorp’s power lines did not contribute to the overall spread of fire into the Santiam Canyon, even though its power lines ignited seven spot fires within the Santiam Canyon that were each suppressed.

The Beachie Creek fire that spread into the Santiam Canyon burned approximately 193,000 acres; the South Obenchain fire burned approximately 33,000 acres; the Echo Mountain Complex fire burned approximately 3,000 acres; and the 242 fire burned approximately 14,000 acres. The James cases described below are associated with the Beachie Creek (Santiam Canyon), South Obenchain, Echo Mountain Complex and 242 fires, which were four distinct fires located hundreds of miles apart.

The James Case

On September 30, 2020, a class action complaint against PacifiCorp was filed captioned Jeanyne James et al. v. PacifiCorp et al. (“James”), in Oregon Circuit Court in Multnomah County, Oregon (the “Multnomah Court”) in connection with the 2020 Wildfires. In November 2021, the plaintiffs filed an amended complaint to limit the class to include Oregon citizens allegedly impacted by the Santiam Canyon, Echo Mountain Complex, South Obenchain and 242 fires, as well as to add claims for noneconomic damages. The amended complaint alleged that PacifiCorp’s assets contributed to the Oregon wildfires occurring on or after September 7, 2020, and that PacifiCorp acted with gross negligence, among other things, seeking damages not less than \$600 million of economic damages and in excess of \$1 billion of noneconomic damages for the plaintiffs and the class. Since filing of the original class action complaint, numerous *James* class members have been named and damages specified in various complaints as described below. Additionally, numerous cases were consolidated into the original *James* complaint.

As of October 2025, various separate mass complaints against PacifiCorp naming approximately 1,700 individual class members have been filed referencing the *James* case as the lead case. These *James* case mass complaints make damages-only allegations with substantially all plaintiffs individually seeking \$5 million of economic damages, \$25 million of noneconomic damages and punitive damages equal to 0.25 times the amount of economic and noneconomic damages, as well as doubling of economic damages. An additional 1,500 plaintiffs have been granted the ability to not be represented by *James* lead counsel. A small portion of these additional plaintiffs have filed complaints seeking damages similar to those in the mass complaints. PacifiCorp expects additional complaints will be filed for these plaintiffs, including for the portion that are scheduled for trial under the July 2025 case management order described below. PacifiCorp believes the magnitude of damages sought by the class members in the *James* case mass complaints to be of remote likelihood of being awarded based on the amounts awarded in the jury verdicts described below that are being appealed.

Notes to Consolidated Financial Statements

Note 22. Contingencies and commitments

James trial activity

In June 2023, a jury verdict was issued in the first *James* trial finding PacifiCorp's conduct grossly negligent, reckless and willful as to each of the 17 named plaintiffs and the entire class. The jury awarded economic and noneconomic damages. After the jury verdict, the Multnomah Court doubled the economic damages, in accordance with Oregon law, and added punitive damages by applying a 0.25 multiplier to the awarded economic and noneconomic damages. PacifiCorp filed a motion with the Multnomah Court requesting the court offset the damage awards by deducting insurance proceeds received by any of the plaintiffs. Net damages awarded to the 17 plaintiffs were \$92 million. In January 2024, PacifiCorp filed a notice of appeal associated with the June 2023 verdict, including whether the case can proceed as a class action.

Subsequent to the June 2023 *James* verdict, numerous damages phase trials were held with separate jury verdicts issued and damages awarded for each on a basis consistent with the initial trial and relying on liability determination in the June 2023 *James* verdict. Aggregate net damages awarded in the subsequent trials, including estimates for additional damages expected to be awarded by the Multnomah Court for certain of these trials consistent with other awards are \$497 million. PacifiCorp amended its January 2024 appeal of the June 2023 *James* verdict to include the jury verdicts for the first two damages phase trials. PacifiCorp has filed notices of appeal for the subsequent jury verdicts in the damages phase trials once the limited judgments are entered and any post-trial motions are filed. The appeals process and further actions could take several years.

For each limited judgment entered in the court, PacifiCorp has posted or expects to post a supersedeas bond, which stays any effort to seek payment of the judgments pending final resolution of any appeals. Under Oregon Revised Statutes 82.010, interest at a rate of 9% per annum will accrue on the judgments commencing at the date the judgments were entered until the entire money award is paid, amended or reversed by an appellate court.

James court activity

In April 2025, PacifiCorp filed its opening brief with the Oregon Court of Appeals in connection with its appeal of the June 2023 *James* verdict and the January and March 2024 verdicts for the first two *James* damages phase trials. In the opening brief, PacifiCorp addressed numerous procedural and legal issues, including that the class certification is improper due to the plaintiffs being impacted by distinct fires with independent ignition points that were hundreds of miles apart; awarding of noneconomic damages is not allowed under Oregon law; plaintiffs failed to prove that PacifiCorp caused harm to every class member; and jury instructions applied incorrect legal standards in assessing class-wide evidence and individual claims. Additionally, PacifiCorp incorporated the ODF's Report into its opening appellate brief. Various parties who are not party to the *James* case have filed supportive amicus briefs with the court. The plaintiffs filed their combined answering and cross-appeal with the Oregon Court of Appeals on August 21, 2025. PacifiCorp filed its combined reply brief and cross-appeal answering brief on October 17, 2025. Plaintiffs' reply brief is due on November 7, 2025, unless the plaintiffs request and are granted additional extensions of time to file their reply brief. On October 23, 2025, PacifiCorp filed a request with the Oregon Court of Appeals for an expedited oral argument, which, if granted, will facilitate a more prompt decision from the court.

Subsequent to the first two damages phase trials, nine additional damages trials were scheduled to be held in 2025 under the Multnomah Court's October 2024 case management order. In March 2025, in consideration of the ODF's Report, PacifiCorp filed a motion to stay the remaining *James* damages phase trials under the 2024 October case management order. The motion was heard by the court and was denied in April 2025. The remaining damages phase trial ordered under the 2024 October case management order is scheduled to begin December 1, 2025.

On July 28, 2025, the Multnomah Court issued Case Management Order No. 11 ("CMO No. 11"), which proposes to schedule dozens of trials in 2026 and over 100 more in 2027 and 2028, involving approximately 2,000 plaintiffs. Each trial is subject to and dependent on judicial resources and availability, which is expected to be determined six weeks before each trial. The CMO No. 11 proposed schedule is likely to put significant strain on the Multnomah Court system and PacifiCorp believes this may challenge the Multnomah Court's ability to fulfill the trial schedule put forth in CMO No. 11. Additionally, CMO No. 11 requires mediation every other month starting in October 2025.

In August 2025, PacifiCorp filed a motion with the Court of Appeals of the State of Oregon ("Oregon Court of Appeals") to stay the *James* damages trials addressed in CMO No. 11. In September 2025, the Appellate Commissioner of the Oregon Court of Appeals denied the motion to stay. On September 26, 2025, PacifiCorp filed a request for reconsideration of the stay denial with the Chief Judge of the Oregon Court of Appeals, which was denied on October 13, 2025. PacifiCorp has 35 days from October 13, 2025 to petition the Oregon Supreme Court to review the Oregon Court of Appeals decision.

Notes to Consolidated Financial Statements

Note 22. Contingencies and commitments

2022 Wildfire

According to the California Department of Forestry and Fire Protection, a wildfire began on July 29, 2022, in the Oak Knoll Ranger District of the Klamath National Forest in Siskiyou County, California located in PacifiCorp's service territory (the "2022 Wildfire") burning over 60,000 acres. Third-party reports indicate that the 2022 Wildfire resulted in 11 structures damaged, 185 structures destroyed, 12 injuries and four fatalities. The USFS issued a Wildland Fire Origin and Cause Supplemental Incident Report. The report concluded that a tree coming in contact with a power line is the probable cause of the 2022 Wildfire. Settlements have been reached with substantially all individual plaintiffs, timber companies and insurance subrogation plaintiffs in the 2022 Wildfire with government timber and suppression cost claims remaining. Additionally, all wrongful death claims have been settled or settled in principle associated with the 2022 Wildfire.

Wildfire loss information

A provision for a loss contingency is recorded when it is probable a liability has been incurred and the amount of loss can be reasonably estimated. PacifiCorp evaluates the related range of reasonably estimated losses and records a loss based on its best estimate within that range or the lower end of the range if there is no better estimate.

Estimated probable losses associated with the Wildfires were based on the information available to the date of this filing, including (i) ongoing cause and origin investigations; (ii) ongoing settlement and mediation activities; (iii) other litigation matters and upcoming legal proceedings; and (iv) the status of the *James* case. Estimated losses on the Wildfires include estimates for fire suppression costs, real and personal property damages, natural resource damages and noneconomic damages such as personal injury damages and loss of life damages that are considered probable of being incurred and reasonably estimable at this time, and which is subject to change as additional relevant information becomes available.

Through September 30, 2025, PacifiCorp recorded cumulative estimated probable Wildfire losses, before taxes and expected related insurance recoveries, of approximately \$2.85 billion, of which approximately \$1.4 billion has been paid in connection with settlements. Wildfire loss accruals recorded in the third quarter and first nine months of 2025 were \$100 million compared to \$251 million in the first nine months of 2024. Estimated unpaid liabilities were approximately \$1.45 billion at September 30, 2025. Insurance recoveries received to date were \$530 million, which were recorded prior to 2024. No further insurance recoveries are expected to become available.

It is reasonably possible PacifiCorp will incur significant additional losses beyond the amounts currently accrued; however, we are currently unable to reasonably estimate the range of possible additional losses that could be incurred due to the number of properties and parties involved, including claimants in the class to the *James* case and the 2022 Wildfire, the variation in the types of properties and damages and the ultimate outcome of legal actions, including mediation, settlement negotiations, jury verdicts and the appeals process.

HomeServices of America, Inc.

HomeServices is currently defending against several antitrust cases, all in federal district courts. In each case, plaintiffs claim HomeServices and certain of its subsidiaries (and in one case, BHE) conspired with co-defendants to artificially inflate real estate commissions by following and enforcing multiple listing service ("MLS") rules that require listing agents to offer a commission split to cooperating agents in order for the property to appear on the MLS ("Cooperative Compensation Rule"). None of the complaints specify damages sought. However, two cases also allege Texas state law deceptive trade practices claims, for which plaintiffs have asserted damages totaling approximately \$9 billion by separate written notice as required by Texas law.

In one of these cases, *Burnett (formerly Sitzler) et al. v. HomeServices of America, Inc. et al.* (the "Burnett case"), a jury trial in the U.S. District Court for the Western District of Missouri ("U.S. District Court") returned a verdict for the plaintiffs on October 31, 2023, finding that the named defendants participated in a conspiracy to follow and enforce the Cooperative Compensation Rule, which conspiracy had the purpose or effect of raising, inflating, or stabilizing broker commission rates paid by home sellers. The jury further found that the class plaintiffs had proved damages of \$1.8 billion. Joint and several liability applies for the co-defendants. Federal law authorizes trebling of damages and the award of pre-judgment interest and attorney fees. To date, all defendants have reached settlements with the plaintiffs. The U.S. District Court approved these settlements in May and November 2024. The U.S. District Court entered a final judgment on the HomeServices settlement on January 15, 2025. All settlements have been appealed to the U.S. Court of Appeals for the Eighth Circuit. The initial briefing on all appeals was filed on April 21, 2025 and response briefs were filed on July 21, 2025. Reply briefs are due November 19, 2025.

Notes to Consolidated Financial Statements

Note 22. Contingencies and commitments

The final HomeServices settlement agreement reached with the plaintiffs in April 2024 settles all claims asserted against HomeServices and certain of its subsidiaries in the Burnett case and effectuates a nationwide class settlement. The final settlement agreement includes scheduled payments over four years aggregating \$250 million. HomeServices has made payments in escrow of \$67 million through September 30, 2025. If the settlement is not affirmed by the U.S. Court of Appeals for the Eighth Circuit, HomeServices intends to vigorously appeal on multiple grounds the jury's findings and damage award in the Burnett case, including whether the case can proceed as a class action. The appeals process and further actions could take several years.

Other legal matters

In September 2024, National Indemnity Company ("NICO") entered into a settlement agreement concerning certain non-insurance affiliates that filed voluntary petitions under Chapter 11 of the bankruptcy code in the United States Bankruptcy Court for the District of New Jersey (the "Court") in 2023. Under the terms of the settlement agreement, NICO agreed to pay \$535 million to the bankruptcy estate in consideration of a release of all estate causes of action against NICO and its affiliates. In connection with the settlement agreement, NICO recorded a pre-tax charge of \$490 million in September 2024, which is net of \$45 million from a third party that was covered under the release. The Court's approval of the settlement agreement over the objections of certain creditors is pending, as are appeals by certain creditors of prior rulings in favor of the bankruptcy estate.

Berkshire and certain of its subsidiaries are also involved in other kinds of legal actions, some of which assert or may assert claims or seek to impose fines and penalties. We currently believe that liabilities that may arise as a result of such other pending legal actions will not have a material effect on our consolidated financial condition or results of operations.

Commitments

On October 2, 2025, Berkshire announced it entered into a definitive agreement to acquire the chemicals business ("OxyChem") from Occidental Petroleum Corporation ("Occidental") for cash consideration of \$9.7 billion, subject to customary purchase price adjustments. Occidental will retain OxyChem's legacy environmental liabilities. OxyChem is a global manufacturer of commodity chemicals, with applications in water treatment, pharmaceuticals, healthcare and commercial and residential development. The transaction is expected to close in the fourth quarter of 2025, subject to regulatory approvals and other customary closing conditions.

In January 2024, we acquired the remaining noncontrolling interests in Pilot for \$2.6 billion. On September 30, 2024, BHE repurchased 5.85% of its outstanding common stock held by certain noncontrolling BHE shareholders for \$2.9 billion. In September and October 2024, Berkshire acquired the remaining 2.12% of BHE's outstanding common stock held by noncontrolling shareholders in exchange for 2,291,631 shares of Berkshire Class B common stock valued at \$1.045 billion. The acquisitions of these noncontrolling interests represented equity transactions. We recorded the differences between the consideration paid and the carrying values of the noncontrolling interests, net of deferred income tax liabilities, if applicable, to capital in excess of par value.

Notes to Consolidated Financial Statements

Note 23. Revenues from contracts with customers

The following tables summarize customer contract revenues disaggregated by reportable segment and the source of the revenue (in millions). Other revenues, which are not considered to be revenues from contracts with customers under GAAP, are primarily insurance premiums earned, interest, dividend and other investment income and leasing revenues.

| | BNSF | BHE | Manufacturing | Service and Retailing | Pilot | McLane | Insurance, Corporate and other | Total |
|--|-----------------|-----------------|------------------|-----------------------------|------------------|------------------|--------------------------------------|------------------|
| Three months ended September 30, 2025 | | | | | | | | |
| Manufactured products: | | | | | | | | |
| Industrial and commercial | \$ — | \$ — | \$ 7,630 | \$ 34 | \$ — | \$ — | \$ — | \$ 7,664 |
| Building | — | — | 5,106 | — | — | — | — | 5,106 |
| Consumer | — | — | 4,598 | — | — | — | — | 4,598 |
| Grocery and convenience store distribution | — | — | — | — | — | 7,884 | — | 7,884 |
| Food and beverage distribution | — | — | — | — | — | 4,836 | — | 4,836 |
| Auto sales | — | — | — | 2,836 | — | — | — | 2,836 |
| Other retail and wholesale distribution | — | — | 896 | 3,719 | 10,769 | — | — | 15,384 |
| Service | 5,966 | 1,104 | 387 | 1,766 | 67 | 233 | — | 9,523 |
| Electricity and natural gas | — | 5,916 | — | — | — | — | — | 5,916 |
| Total | 5,966 | 7,020 | 18,617 | 8,355 | 10,836 | 12,953 | — | 63,747 |
| Other revenues | 47 | 273 | 1,398 | 2,213 | 43 | 7 | 27,244 | 31,225 |
| | <u>\$ 6,013</u> | <u>\$ 7,293</u> | <u>\$ 20,015</u> | <u>\$ 10,568</u> | <u>\$ 10,879</u> | <u>\$ 12,960</u> | <u>\$ 27,244</u> | <u>\$ 94,972</u> |

| | | | | | | | | |
|---|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|
| Nine months ended September 30, 2025 | | | | | | | | |
| Manufactured products: | | | | | | | | |
| Industrial and commercial | \$ — | \$ — | \$ 22,685 | \$ 152 | \$ — | \$ — | \$ — | \$ 22,837 |
| Building | — | — | 14,817 | — | — | — | — | 14,817 |
| Consumer | — | — | 13,219 | — | — | — | — | 13,219 |
| Grocery and convenience store distribution | — | — | — | — | — | 22,842 | — | 22,842 |
| Food and beverage distribution | — | — | — | — | — | 13,872 | — | 13,872 |
| Auto sales | — | — | — | 8,448 | — | — | — | 8,448 |
| Other retail and wholesale distribution | — | — | 2,725 | 11,073 | 30,918 | — | — | 44,716 |
| Service | 17,319 | 3,070 | 1,099 | 5,152 | 198 | 634 | — | 27,472 |
| Electricity and natural gas | — | 16,287 | — | — | — | — | — | 16,287 |
| Total | 17,319 | 19,357 | 54,545 | 24,825 | 31,116 | 37,348 | — | 184,510 |
| Other revenues | 139 | 685 | 4,162 | 6,526 | 280 | 27 | 80,883 | 92,702 |
| | <u>\$ 17,458</u> | <u>\$ 20,042</u> | <u>\$ 58,707</u> | <u>\$ 31,351</u> | <u>\$ 31,396</u> | <u>\$ 37,375</u> | <u>\$ 80,883</u> | <u>\$ 277,212</u> |

Notes to Consolidated Financial Statements

Note 23. Revenues from contracts with customers

| | BNSF | BHE | Manufacturing | Service and Retailing | Pilot | McLane | Insurance, Corporate and other | Total |
|--|------------------|------------------|------------------|-----------------------|------------------|------------------|--------------------------------|-------------------|
| Three months ended September 30, 2024 | | | | | | | | |
| Manufactured products: | | | | | | | | |
| Industrial and commercial | \$ — | \$ — | \$ 7,185 | \$ 49 | \$ — | \$ — | \$ — | \$ 7,234 |
| Building | — | — | 5,176 | — | — | — | — | 5,176 |
| Consumer | — | — | 4,749 | — | — | — | — | 4,749 |
| Grocery and convenience store distribution | — | — | — | — | — | 7,882 | — | 7,882 |
| Food and beverage distribution | — | — | — | — | — | 4,372 | — | 4,372 |
| Auto sales | — | — | — | 2,722 | — | — | — | 2,722 |
| Other retail and wholesale distribution | — | — | 823 | 3,598 | 10,508 | — | — | 14,929 |
| Service | 5,866 | 1,098 | 414 | 1,464 | 76 | 232 | — | 9,150 |
| Electricity and natural gas | — | 5,834 | — | — | — | — | — | 5,834 |
| Total | 5,866 | 6,932 | 18,347 | 7,833 | 10,584 | 12,486 | — | 62,048 |
| Other revenues | 54 | 391 | 1,323 | 1,995 | 39 | 41 | 27,104 | 30,947 |
| | <u>\$ 5,920</u> | <u>\$ 7,323</u> | <u>\$ 19,670</u> | <u>\$ 9,828</u> | <u>\$ 10,623</u> | <u>\$ 12,527</u> | <u>\$ 27,104</u> | <u>\$ 92,995</u> |
| Nine months ended September 30, 2024 | | | | | | | | |
| Manufactured products: | | | | | | | | |
| Industrial and commercial | \$ — | \$ — | \$ 21,854 | \$ 156 | \$ — | \$ — | \$ — | \$ 22,010 |
| Building | — | — | 15,083 | — | — | — | — | 15,083 |
| Consumer | — | — | 13,530 | — | — | — | — | 13,530 |
| Grocery and convenience store distribution | — | — | — | — | — | 22,984 | — | 22,984 |
| Food and beverage distribution | — | — | — | — | — | 13,286 | — | 13,286 |
| Auto sales | — | — | — | 7,988 | — | — | — | 7,988 |
| Other retail and wholesale distribution | — | — | 2,485 | 11,107 | 35,778 | — | — | 49,370 |
| Service | 17,182 | 3,108 | 1,193 | 4,278 | 208 | 698 | — | 26,667 |
| Electricity and natural gas | — | 15,940 | — | — | — | — | — | 15,940 |
| Total | 17,182 | 19,048 | 54,145 | 23,529 | 35,986 | 36,968 | — | 186,858 |
| Other revenues | 162 | 1,020 | 3,843 | 5,893 | 115 | 130 | 78,496 | 89,659 |
| | <u>\$ 17,344</u> | <u>\$ 20,068</u> | <u>\$ 57,988</u> | <u>\$ 29,422</u> | <u>\$ 36,101</u> | <u>\$ 37,098</u> | <u>\$ 78,496</u> | <u>\$ 276,517</u> |

A summary of transaction prices allocated to the significant unsatisfied remaining performance obligations related to contracts with expected durations exceeding one year as of September 30, 2025 and the timing of when the performance obligations are expected to be satisfied follows (in millions).

| | Less than 12 months | Greater than 12 months | Total |
|-----------------------------------|---------------------|------------------------|-----------|
| Electricity and natural gas | \$ 3,392 | \$ 18,272 | \$ 21,664 |
| Other sales and service contracts | 3,484 | 7,005 | 10,489 |

Note 24. Business segment data

Berkshire's numerous and diverse businesses are managed on an unusually decentralized basis. These businesses are aggregated into operating segments in a manner that reflects how Berkshire views the business activities. The tabular information that follows shows data of Berkshire's reportable business segments reconciled to amounts reflected in our Consolidated Financial Statements. Intersegment transactions are not eliminated from segment results when those transactions are considered in assessing the results of the respective segments. Furthermore, investment gains and losses, goodwill and indefinite-lived intangible asset impairments and amortization of certain acquisition accounting adjustments or certain other corporate income and expense items are not considered in assessing the financial performance of operating businesses. Collectively, these items are included in corporate, eliminations and other to reconcile segment totals to consolidated amounts. The information in the following tables includes additional disclosures pursuant to ASU 2023-07, which we adopted as of December 31, 2024.

Notes to Consolidated Financial Statements

Note 24. Business segment data

We view our insurance segment as possessing two distinct activities – underwriting and investing. Our underwriting activities are summarized for GEICO, Berkshire Hathaway Primary Group (“BH Primary”) and Berkshire Hathaway Reinsurance Group (“BHRG”). Earnings data of our business segments are shown in the following tables (in millions).

| Third Quarter 2025 | | | | | | |
|---|-----------|------------|-----------|--------------------|-------------------|-----------|
| | GEICO | BH Primary | BHRG | Total Underwriting | Investment Income | Total |
| Revenues | \$ 11,264 | \$ 4,711 | \$ 6,470 | \$ 22,445 | \$ 3,736 | \$ 26,181 |
| Costs and expenses: | | | | | | |
| Losses and loss adjustment expenses (“LAE”) | 8,047 | 2,842 | 2,846 | 13,735 | — | 13,735 |
| Life, annuity and health benefits | — | — | 1,116 | 1,116 | — | 1,116 |
| Other segment items | 1,444 | 1,363 | 1,624 | 4,431 | 20 | 4,451 |
| Total costs and expenses | 9,491 | 4,205 | 5,586 | 19,282 | 20 | 19,302 |
| Earnings before income taxes | \$ 1,773 | \$ 506 | \$ 884 | \$ 3,163 | \$ 3,716 | \$ 6,879 |
| First Nine Months 2025 | | | | | | |
| | GEICO | BH Primary | BHRG | Total Underwriting | Investment Income | Total |
| Revenues | \$ 33,080 | \$ 13,965 | \$ 19,399 | \$ 66,444 | \$ 11,360 | \$ 77,804 |
| Costs and expenses: | | | | | | |
| Losses and LAE | 23,416 | 9,487 | 9,551 | 42,454 | — | 42,454 |
| Life, annuity and health benefits | — | — | 3,316 | 3,316 | — | 3,316 |
| Other segment items | 3,897 | 4,053 | 5,305 | 13,255 | 80 | 13,335 |
| Total costs and expenses | 27,313 | 13,540 | 18,172 | 59,025 | 80 | 59,105 |
| Earnings before income taxes | \$ 5,767 | \$ 425 | \$ 1,227 | \$ 7,419 | \$ 11,280 | \$ 18,699 |
| Third Quarter 2024 | | | | | | |
| | GEICO | BH Primary | BHRG | Total Underwriting | Investment Income | Total |
| Revenues | \$ 10,699 | \$ 4,685 | \$ 6,671 | \$ 22,055 | \$ 4,609 | \$ 26,664 |
| Costs and expenses: | | | | | | |
| Losses and LAE | 7,634 | 4,066 | 3,463 | 15,163 | — | 15,163 |
| Life, annuity and health benefits | — | — | 925 | 925 | — | 925 |
| Other segment items | 1,032 | 1,308 | 2,593 | 4,933 | 15 | 4,948 |
| Total costs and expenses | 8,666 | 5,374 | 6,981 | 21,021 | 15 | 21,036 |
| Earnings before income taxes | \$ 2,033 | \$ (689) | \$ (310) | \$ 1,034 | \$ 4,594 | \$ 5,628 |
| First Nine Months 2024 | | | | | | |
| | GEICO | BH Primary | BHRG | Total Underwriting | Investment Income | Total |
| Revenues | \$ 31,402 | \$ 13,882 | \$ 20,198 | \$ 65,482 | \$ 11,850 | \$ 77,332 |
| Costs and expenses: | | | | | | |
| Losses and LAE | 22,803 | 9,971 | 9,944 | 42,718 | — | 42,718 |
| Life, annuity and health benefits | — | — | 2,824 | 2,824 | — | 2,824 |
| Other segment items | 2,852 | 3,835 | 6,046 | 12,733 | 36 | 12,769 |
| Total costs and expenses | 25,655 | 13,806 | 18,814 | 58,275 | 36 | 58,311 |
| Earnings before income taxes | \$ 5,747 | \$ 76 | \$ 1,384 | \$ 7,207 | \$ 11,814 | \$ 19,021 |

Other segment items related to insurance underwriting include commissions and brokerage expenses and other insurance underwriting expenses.

Notes to Consolidated Financial Statements

Note 24. Business segment data

| | BNSF | | | |
|-------------------------------|---------------|----------|-------------------|-----------|
| | Third Quarter | | First Nine Months | |
| | 2025 | 2024 | 2025 | 2024 |
| Revenues | \$ 6,039 | \$ 5,940 | \$ 17,528 | \$ 17,405 |
| Costs and expenses: | | | | |
| Compensation and benefits | 1,400 | 1,407 | 4,159 | 4,140 |
| Fuel | 772 | 799 | 2,240 | 2,475 |
| Depreciation and amortization | 684 | 644 | 2,034 | 1,964 |
| Interest expense | 279 | 275 | 821 | 807 |
| Other segment items | 992 | 969 | 2,950 | 3,032 |
| Total costs and expenses | 4,127 | 4,094 | 12,204 | 12,418 |
| Earnings before income taxes | \$ 1,912 | \$ 1,846 | \$ 5,324 | \$ 4,987 |

Other segment items of BNSF include purchased services, equipment rents and materials expenses.

| | BHE | | | |
|--|---------------|----------|-------------------|-----------|
| | Third Quarter | | First Nine Months | |
| | 2025 | 2024 | 2025 | 2024 |
| Revenues | \$ 7,304 | \$ 7,335 | \$ 20,078 | \$ 20,104 |
| Costs and expenses: | | | | |
| Energy cost of sales | 1,876 | 1,902 | 4,841 | 5,099 |
| Energy operations and maintenance | 1,473 | 1,342 | 4,114 | 4,139 |
| Energy depreciation and amortization | 1,025 | 986 | 3,088 | 2,944 |
| Real estate operating costs and expenses | 1,146 | 1,151 | 3,227 | 3,477 |
| Interest expense | 658 | 630 | 1,968 | 1,900 |
| Other segment items | 213 | 223 | 819 | 686 |
| Total costs and expenses | 6,391 | 6,234 | 18,057 | 18,245 |
| Earnings before income taxes | \$ 913 | \$ 1,101 | \$ 2,021 | \$ 1,859 |

Other segment items of BHE primarily consist of property taxes and other expenses.

| | Manufacturing | | | | Service and retailing | | | |
|------------------------------|---------------|-----------|-------------------|-----------|-----------------------|----------|-------------------|-----------|
| | Third Quarter | | First Nine Months | | Third Quarter | | First Nine Months | |
| | 2025 | 2024 | 2025 | 2024 | 2025 | 2024 | 2025 | 2024 |
| Revenues | \$ 20,047 | \$ 19,675 | \$ 58,782 | \$ 58,044 | \$ 10,593 | \$ 9,842 | \$ 31,418 | \$ 29,492 |
| Costs and expenses: | | | | | | | | |
| Cost of sales and services | 12,848 | 12,801 | 38,157 | 38,091 | 6,388 | 5,907 | 18,846 | 17,652 |
| Cost of leasing | 288 | 297 | 887 | 827 | 1,587 | 1,473 | 4,763 | 4,378 |
| Interest expense | 303 | 264 | 886 | 657 | 28 | 30 | 84 | 88 |
| Other segment items | 3,024 | 3,178 | 9,305 | 9,291 | 1,610 | 1,555 | 4,699 | 4,620 |
| Total costs and expenses | 16,463 | 16,540 | 49,235 | 48,866 | 9,613 | 8,965 | 28,392 | 26,738 |
| Earnings before income taxes | \$ 3,584 | \$ 3,135 | \$ 9,547 | \$ 9,178 | \$ 980 | \$ 877 | \$ 3,026 | \$ 2,754 |

Other segment items of the manufacturing, service and retailing segments primarily consist of selling, general and administrative expenses.

Notes to Consolidated Financial Statements

Note 24. Business segment data

| | Pilot | | | | McLane | | | |
|-------------------------------|---------------|-----------|-------------------|-----------|---------------|-----------|-------------------|-----------|
| | Third Quarter | | First Nine Months | | Third Quarter | | First Nine Months | |
| | 2025 | 2024 | 2025 | 2024 | 2025 | 2024 | 2025 | 2024 |
| Revenues | \$ 10,882 | \$ 10,630 | \$ 31,421 | \$ 36,132 | \$ 13,191 | \$ 12,723 | \$ 37,967 | \$ 37,656 |
| Costs and expenses: | | | | | | | | |
| Cost of sales and services | 9,881 | 9,453 | 28,175 | 32,903 | 12,054 | 11,683 | 34,660 | 34,556 |
| Depreciation and amortization | 266 | 254 | 783 | 750 | 50 | 50 | 146 | 149 |
| Other segment items | 752 | 706 | 2,193 | 1,993 | 914 | 845 | 2,631 | 2,499 |
| Total costs and expenses | 10,899 | 10,413 | 31,151 | 35,646 | 13,018 | 12,578 | 37,437 | 37,204 |
| Earnings before income taxes | \$ (17) | \$ 217 | \$ 270 | \$ 486 | \$ 173 | \$ 145 | \$ 530 | \$ 452 |

Other segment items of Pilot primarily consist of store operating, interest and general and administrative expenses. Other segment items of McLane include general and administrative expenses.

Reconciliations of revenues and earnings before income taxes of our business segments to the consolidated amounts follow (in millions).

| | Revenues | | | | Earnings before income taxes | | | |
|-----------------------------------|---------------|-----------|-------------------|------------|------------------------------|-----------|-------------------|-----------|
| | Third Quarter | | First Nine Months | | Third Quarter | | First Nine Months | |
| | 2025 | 2024 | 2025 | 2024 | 2025 | 2024 | 2025 | 2024 |
| Total operating businesses | \$ 94,237 | \$ 92,809 | \$ 274,998 | \$ 276,165 | \$ 14,424 | \$ 12,949 | \$ 39,417 | \$ 38,737 |
| Investment gains (losses) | — | — | — | — | 21,939 | 20,514 | 21,868 | 46,247 |
| Equity method investments | — | — | — | — | 330 | 222 | (4,289) | 967 |
| Corporate, eliminations and other | 735 | 186 | 2,214 | 352 | 1,412 | (1,177) | 1,007 | 400 |
| | \$ 94,972 | \$ 92,995 | \$ 277,212 | \$ 276,517 | \$ 38,105 | \$ 32,508 | \$ 58,003 | \$ 86,351 |

Additional segment data follows (in millions).

| | Interest expense | | | | Income tax expense (benefit) | | | |
|--|------------------|----------|-------------------|----------|------------------------------|----------|-------------------|-----------|
| | Third Quarter | | First Nine Months | | Third Quarter | | First Nine Months | |
| | 2025 | 2024 | 2025 | 2024 | 2025 | 2024 | 2025 | 2024 |
| Business segments | | | | | | | | |
| Insurance | \$ — | \$ — | \$ — | \$ — | \$ 1,329 | \$ 1,212 | \$ 3,560 | \$ 3,826 |
| BNSF | 279 | 275 | 821 | 807 | 463 | 463 | 1,195 | 1,234 |
| BHE | 658 | 630 | 1,968 | 1,900 | (606) | (708) | (1,385) | (1,535) |
| Manufacturing | 303 | 264 | 886 | 657 | 768 | 726 | 2,080 | 2,137 |
| Service and retailing | 28 | 30 | 84 | 88 | 265 | 218 | 733 | 676 |
| Pilot | 53 | 69 | 174 | 246 | (3) | 18 | 60 | 45 |
| McLane | 6 | 4 | 19 | 14 | 42 | 38 | 130 | 114 |
| | 1,327 | 1,272 | 3,952 | 3,712 | 2,258 | 1,967 | 6,373 | 6,497 |
| Reconciliation to consolidated amount | | | | | | | | |
| Investment gains (losses) | — | — | — | — | 4,622 | 4,325 | 4,611 | 9,801 |
| Equity method investments | — | — | — | — | 54 | 23 | (1,105) | 143 |
| Corporate, eliminations and other | (66) | (58) | (181) | 48 | 307 | (287) | 131 | 100 |
| | \$ 1,261 | \$ 1,214 | \$ 3,771 | \$ 3,760 | \$ 7,241 | \$ 6,028 | \$ 10,010 | \$ 16,541 |

Notes to Consolidated Financial Statements

Note 24. Business segment data

| | Capital expenditures | | | | Depreciation and amortization | | | |
|--------------------------|----------------------|-----------------|-------------------|------------------|-------------------------------|--------------|-------------------|--------------|
| | Third Quarter | | First Nine Months | | Third Quarter | | First Nine Months | |
| | 2025 | 2024 | 2025 | 2024 | 2025 | 2024 | 2025 | 2024 |
| Business segments | | | | | | | | |
| Insurance | \$ 30 | \$ 10 | \$ 65 | \$ 59 | \$ 112 | \$ 94 | \$ 329 | \$ 292 |
| BNSF | 998 | 1,024 | 2,597 | 2,779 | 684 | 644 | 2,034 | 1,964 |
| BHE | 2,954 | 2,108 | 7,527 | 6,236 | 1,035 | 997 | 3,118 | 2,979 |
| Manufacturing | 646 | 669 | 1,956 | 2,028 | 606 | 614 | 1,828 | 1,828 |
| Service and retailing | 677 | 656 | 1,774 | 1,818 | 413 | 398 | 1,216 | 1,141 |
| Pilot | 233 | 174 | 691 | 570 | 266 | 254 | 783 | 750 |
| McLane | 48 | 60 | 115 | 139 | 50 | 50 | 146 | 149 |
| | <u>\$ 5,586</u> | <u>\$ 4,701</u> | <u>\$ 14,725</u> | <u>\$ 13,629</u> | <u>3,166</u> | <u>3,051</u> | <u>9,454</u> | <u>9,103</u> |

Reconciliation to consolidated amount

| | | | | | | | | |
|-----------------------------------|--|--|--|--|-----------------|-----------------|-----------------|-----------------|
| Corporate, eliminations and other | | | | | 167 | 155 | 473 | 469 |
| | | | | | <u>\$ 3,333</u> | <u>\$ 3,206</u> | <u>\$ 9,927</u> | <u>\$ 9,572</u> |

| | Goodwill | | Identifiable assets | |
|--------------------------|--------------------|-------------------|---------------------|-------------------|
| | September 30, 2025 | December 31, 2024 | September 30, 2025 | December 31, 2024 |
| Business segments | | | | |
| Insurance | \$ 16,557 | \$ 16,557 | \$ 593,230 | \$ 539,884 |
| BNSF | 15,351 | 15,351 | 81,537 | 80,813 |
| BHE | 11,756 | 11,669 | 134,614 | 128,276 |
| Manufacturing | 28,273 | 27,716 | 122,969 | 119,860 |
| Service and retailing | 5,879 | 5,878 | 39,320 | 37,198 |
| Pilot | 6,477 | 6,477 | 19,192 | 19,652 |
| McLane | 232 | 232 | 7,344 | 7,165 |
| | <u>\$ 84,525</u> | <u>\$ 83,880</u> | <u>998,206</u> | <u>932,848</u> |

Reconciliation to consolidated amount

| | | | | |
|---------------------|--|--|---------------------|---------------------|
| Corporate and other | | | 143,232 | 137,153 |
| Goodwill | | | 84,525 | 83,880 |
| | | | <u>\$ 1,225,963</u> | <u>\$ 1,153,881</u> |

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Results of Operations

Net earnings attributable to Berkshire shareholders are disaggregated in the table that follows. Amounts are after deducting income taxes and exclude earnings attributable to noncontrolling interests (in millions).

| | Third Quarter | | First Nine Months | |
|--|------------------|------------------|-------------------|------------------|
| | 2025 | 2024 | 2025 | 2024 |
| Insurance – underwriting | \$ 2,369 | \$ 750 | \$ 5,697 | \$ 5,611 |
| Insurance – investment income | 3,181 | 3,664 | 9,441 | 9,582 |
| BNSF | 1,449 | 1,383 | 4,129 | 3,753 |
| Berkshire Hathaway Energy (“BHE”) | 1,489 | 1,629 | 3,288 | 3,001 |
| Manufacturing, service and retailing | 3,616 | 3,342 | 10,277 | 9,810 |
| Investment gains (losses) | 17,311 | 16,161 | 17,243 | 36,391 |
| Other-than-temporary impairment of investment in Kraft Heinz | — | — | (3,760) | — |
| Other | 1,381 | (678) | 1,454 | 1,153 |
| Net earnings attributable to Berkshire shareholders | <u>\$ 30,796</u> | <u>\$ 26,251</u> | <u>\$ 47,769</u> | <u>\$ 69,301</u> |

Through our subsidiaries, we engage in numerous diverse business activities. The business segment data (Note 24 to the accompanying Consolidated Financial Statements and Note 26 to the Consolidated Financial Statements included in Form 10-K for the year ended December 31, 2024) should be read in conjunction with this discussion.

Our periodic operating results may be affected in future periods by the impacts of ongoing macroeconomic and geopolitical conflicts and events, as well as changes in industry or company-specific factors or events. These events, including tensions from developing international trade policies and tariffs, accelerated through the first nine months of 2025. Considerable uncertainty remains as to the ultimate outcome of these events. We are currently unable to reliably predict the ultimate impact on our businesses, whether through changes in the availability of products, supply chain costs and efficiency, and customer demand for our products and services. It is reasonably possible there could be adverse consequences on our operating businesses, as well as on our investments in equity securities, which could significantly affect our future results.

After-tax insurance underwriting earnings increased \$1.6 billion in the third quarter and \$86 million in the first nine months of 2025 compared to the same periods in 2024. The comparative earnings increase in the third quarter was primarily attributable to lower incurred losses from current year significant catastrophe events and from prior accident years' claims, as well as the impact of accruals in the third quarter of 2024 in connection with a bankruptcy settlement. Underwriting results in the first nine months of 2025 included after-tax losses of approximately \$850 million from the Southern California wildfires, which occurred in the first quarter. After-tax earnings from insurance investment income declined \$483 million (13.2%) in the third quarter and \$141 million (1.5%) in the first nine months of 2025 compared to 2024, primarily attributable to lower interest rates, as well as the impact of capital distributions to Berkshire in the fourth quarter of 2024. The subsequent investment income earned on such distributions is included in “other” earnings in the above table.

After-tax earnings of BNSF increased \$66 million (4.8%) in the third quarter and \$376 million (10.0%) in the first nine months of 2025 compared to 2024, primarily from core pricing gains, improved operating efficiencies and lower effective income tax rates. After-tax earnings of BHE declined \$140 million (8.6%) in the third quarter and increased \$287 million (9.6%) in the first nine months of 2025 compared to 2024. The earnings in the third quarter of 2025 were lower in the U.S. utilities, natural gas pipelines and other energy businesses, partially offset by lower earnings attributable to noncontrolling interests. Earnings in the first nine months of 2025 included lower wildfire-related and real estate brokerage litigation accruals compared to 2024.

After-tax earnings from our manufacturing, service and retailing businesses increased \$274 million (8.2%) in the third quarter and \$467 million (4.8%) in the first nine months of 2025 compared to 2024. Results among our numerous operations were mixed.

Investment gains (losses) can include significant unrealized gains and losses from changes in market prices of our investments in equity securities and in foreign currency exchange rates applicable to certain of our investments. We believe that investment gains and losses, whether realized from dispositions or unrealized from changes in market prices and exchange rates, are generally meaningless in understanding our reported periodic results or evaluating our periodic economic performance. These gains and losses have caused and will continue to cause significant volatility in our periodic earnings.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Results of Operations

After-tax other earnings include corporate investment income not allocated to operating businesses, earnings from equity method investments (excluding the other-than-temporary impairment loss recognized in the second quarter of 2025 on Berkshire's investment in Kraft Heinz) and foreign currency exchange rate gains and losses related to Berkshire and BHFC non-U.S. Dollar denominated debt. After-tax corporate investment income increased \$533 million in the third quarter and \$1.6 billion in the first nine months of 2025 compared to 2024, primarily attributable to the impact of increased investments derived from subsidiary capital distributions to Berkshire. Foreign currency exchange rate changes on the non-U.S. Dollar denominated debt produced after-tax gains of \$331 million in the third quarter and after-tax losses of \$1.3 billion in the first nine months of 2025 compared to after-tax losses of \$1.1 billion in the third quarter and \$98 million in the first nine months of 2024.

Insurance—Underwriting

Our periodic underwriting earnings may be subject to considerable volatility from the timing and magnitude of significant property catastrophe loss events. We currently consider consolidated pre-tax losses exceeding \$150 million from an event occurring in the current year to be significant. We incurred significant losses from the Southern California wildfires in the first quarter of 2025 and from Hurricane Helene in the third quarter of 2024. Changes in estimates for unpaid losses and loss adjustment expenses, including amounts established for occurrences in prior years, and foreign currency transaction gains and losses arising from the remeasurement of non-U.S. Dollar denominated assets and liabilities can also significantly affect our periodic underwriting results.

We write primary insurance and reinsurance policies covering property and casualty risks, as well as life and health risks. Our insurance and reinsurance businesses are GEICO, Berkshire Hathaway Primary Group ("BH Primary") and Berkshire Hathaway Reinsurance Group ("BHRG"). We strive to generate pre-tax underwriting earnings (defined as premiums earned less insurance losses/benefits incurred and underwriting expenses) over the long term in all business categories, except in our retroactive reinsurance and periodic payment annuity businesses. Time-value-of-money concepts are important considerations in establishing premiums for these policies, which are recognized as charges to earnings over the claim settlement periods.

Underwriting results of our insurance businesses are summarized below (dollars in millions).

| | Third Quarter | | First Nine Months | |
|--------------------------------------|-----------------|---------------|-------------------|-----------------|
| | 2025 | 2024 | 2025 | 2024 |
| Pre-tax underwriting earnings: | | | | |
| GEICO | \$ 1,773 | \$ 2,033 | \$ 5,767 | \$ 5,747 |
| Berkshire Hathaway Primary Group | 506 | (689) | 425 | 76 |
| Berkshire Hathaway Reinsurance Group | 884 | (310) | 1,227 | 1,384 |
| Pre-tax underwriting earnings | 3,163 | 1,034 | 7,419 | 7,207 |
| Income taxes | 794 | 284 | 1,722 | 1,596 |
| Net underwriting earnings | <u>\$ 2,369</u> | <u>\$ 750</u> | <u>\$ 5,697</u> | <u>\$ 5,611</u> |
| Effective income tax rate | <u>25.1%</u> | <u>27.5%</u> | <u>23.2%</u> | <u>22.1%</u> |

GEICO

GEICO writes property and casualty insurance policies, primarily private passenger automobile insurance, in all 50 states and the District of Columbia. GEICO offers its policies mainly by direct response methods where most customers apply for insurance coverage directly to the company. GEICO also operates an insurance agency that offers primarily homeowners and renters insurance to its auto policyholders. A summary of GEICO's underwriting results follows (dollars in millions).

| | Third Quarter | | | | First Nine Months | | | |
|-------------------------------------|------------------|-------------|------------------|-------------|-------------------|-------------|------------------|-------------|
| | 2025 | | 2024 | | 2025 | | 2024 | |
| | Amount | % | Amount | % | Amount | % | Amount | % |
| Premiums written | <u>\$ 11,744</u> | | <u>\$ 11,181</u> | | <u>\$ 34,253</u> | | <u>\$ 32,435</u> | |
| Premiums earned | \$ 11,264 | 100.0 | \$ 10,699 | 100.0 | \$ 33,080 | 100.0 | \$ 31,402 | 100.0 |
| Losses and loss adjustment expenses | 8,047 | 71.5 | 7,634 | 71.4 | 23,416 | 70.8 | 22,803 | 72.6 |
| Underwriting expenses | 1,444 | 12.8 | 1,032 | 9.6 | 3,897 | 11.8 | 2,852 | 9.1 |
| Total losses and expenses | <u>9,491</u> | <u>84.3</u> | <u>8,666</u> | <u>81.0</u> | <u>27,313</u> | <u>82.6</u> | <u>25,655</u> | <u>81.7</u> |
| Pre-tax underwriting earnings | <u>\$ 1,773</u> | | <u>\$ 2,033</u> | | <u>\$ 5,767</u> | | <u>\$ 5,747</u> | |

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Insurance—Underwriting

GEICO

Premiums written increased \$563 million (5.0%) in the third quarter and \$1.8 billion (5.6%) in the first nine months of 2025 compared to 2024, reflecting an increase in policies-in-force. Premiums earned increased \$565 million (5.3%) in the third quarter and \$1.7 billion (5.3%) in the first nine months of 2025 compared to 2024.

Losses and loss adjustment expenses increased \$413 million (5.4%) in the third quarter and \$613 million (2.7%) in the first nine months of 2025 compared to 2024. GEICO's loss ratio (losses and loss adjustment expenses to premiums earned) was 71.5% in the third quarter and 70.8% in the first nine months of 2025, an increase of 0.1 percentage points and a decrease of 1.8 percentage points, respectively, compared to the corresponding periods in 2024. The loss ratio decline in the first nine months reflected higher average earned premiums per policy, lower claims frequencies, lower catastrophe losses and more favorable development of prior accident years' claims estimates, partially offset by increases in average claims severities. Losses and loss adjustment expenses from Hurricane Helene were approximately \$260 million in the third quarter and first nine months of 2024.

Private passenger automobile claims frequencies declined in the first nine months of 2025 versus 2024 for property damage and collision coverages (two to five percent range), with bodily injury coverage frequency increasing (two to five percent range). Average claims severities in the first nine months of 2025 increased for property damage and collision coverages (two to four percent range) and increased for bodily injury coverage (eleven to thirteen percent range) compared to 2024. Losses and loss adjustment expenses included reductions in the ultimate loss estimates for prior accident years' claims of \$495 million in the first nine months of 2025 compared to \$339 million in 2024.

Underwriting expenses increased \$412 million (39.9%) in the third quarter and \$1.0 billion (36.6%) in the first nine months of 2025 compared to 2024. GEICO's expense ratio (underwriting expense to premiums earned) was 11.8% in the first nine months of 2025, an increase of 2.7 percentage points compared to 2024. The increases were attributable to increased policy acquisition-related expenses. The earnings from GEICO's insurance agency (third-party commissions, net of operating expenses) are included as a reduction of underwriting expenses.

Berkshire Hathaway Primary Group

BH Primary consists of several independently managed underwriting operations that provide a variety of primarily commercial insurance solutions, including healthcare professional liability, workers' compensation, automobile, general liability, property and specialty coverages for small, medium and large clients. These operations include Berkshire Hathaway Specialty Insurance ("BHSI"), RSUI Group ("RSUI"), CapSpecialty, Berkshire Hathaway Homestate Companies ("BHHC"), MedPro Group ("MedPro"), GUARD Group ("GUARD"), National Indemnity Company ("NICO Primary"), Berkshire Hathaway Direct ("BH Direct") and U.S. Liability Insurance Companies ("USLI").

A summary of BH Primary's underwriting results follows (dollars in millions).

| | Third Quarter | | | | First Nine Months | | | |
|--------------------------------------|---------------|-------|----------|-------|-------------------|-------|-----------|-------|
| | 2025 | | 2024 | | 2025 | | 2024 | |
| | Amount | % | Amount | % | Amount | % | Amount | % |
| Premiums written | \$ 5,273 | | \$ 5,075 | | \$ 14,516 | | \$ 14,499 | |
| Premiums earned | \$ 4,711 | 100.0 | \$ 4,685 | 100.0 | \$ 13,965 | 100.0 | \$ 13,882 | 100.0 |
| Losses and loss adjustment expenses | 2,842 | 60.3 | 4,066 | 86.8 | 9,487 | 67.9 | 9,971 | 71.8 |
| Underwriting expenses | 1,363 | 29.0 | 1,308 | 27.9 | 4,053 | 29.1 | 3,835 | 27.7 |
| Total losses and expenses | 4,205 | 89.3 | 5,374 | 114.7 | 13,540 | 97.0 | 13,806 | 99.5 |
| Pre-tax underwriting earnings (loss) | \$ 506 | | \$ (689) | | \$ 425 | | \$ 76 | |

Premiums written increased 3.9% in the third quarter and were relatively unchanged in the first nine months of 2025 compared to 2024. Premiums written increased in each period at MedPro (primarily student health business), BHHC and NICO Primary (primarily commercial automobile business), BH Direct and USLI. The year-to-date increase was offset by declines in written premiums at GUARD (34.6%), RSUI and BHSI. The decline at GUARD was primarily due to policy-in-force and volume reductions across multiple product categories by continuing efforts to exit certain unprofitable lines and tightened underwriting standards that began in 2023.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Insurance—Underwriting

Berkshire Hathaway Primary Group

Losses and loss adjustment expenses declined \$1.2 billion (30.1%) in the third quarter and \$484 million (4.9%) in the first nine months of 2025 compared to 2024, and the loss ratio declined 26.5 percentage points in the third quarter and 3.9 percentage points in the first nine months of 2025 compared to 2024. The comparative decline in the third quarter was primarily due to a reduction in ultimate loss estimates for prior accident years' claims of \$190 million in 2025 compared to an increase in ultimate loss estimates of \$789 million in 2024. Prior accident years' ultimate loss estimates increased \$211 million in the first nine months of 2025 compared to \$561 million in 2024. A significant portion of the year-to-date increases in 2024 and 2025 related to GUARD. Otherwise, the development of estimated ultimate claim liabilities for prior accident years in the first nine months of 2024 reflected lower-than-expected property, medical professional liability and workers' compensation losses. Claim costs for liability coverages continue to be negatively impacted by unfavorable social inflation trends, including the impacts of jury awards and litigation costs.

Losses incurred from significant catastrophe events in the first nine months of 2025 were approximately \$305 million, attributable to the Southern California wildfires in the first quarter. Significant catastrophe losses in the first nine months of 2024 were approximately \$80 million, which derived from Hurricane Helene in the third quarter.

Underwriting expenses increased \$55 million (4.2%) in the third quarter and \$218 million (5.7%) in the first nine months of 2025 compared to 2024. The expense ratio increased 1.1 percentage points in the third quarter and 1.4 percentage points in the first nine months of 2025 compared to 2024, which were primarily due to the impact of volume reductions at GUARD and business mix changes.

Berkshire Hathaway Reinsurance Group

The Berkshire Hathaway Reinsurance Group ("BHRG") offers excess-of-loss and quota-share reinsurance coverages on property and casualty risks to insurers and reinsurers worldwide through the NICO, General Re and TransRe Groups. We also write life and health reinsurance coverages through the General Re Group and Berkshire Hathaway Life Insurance Company of Nebraska. A summary of BHRG's pre-tax underwriting results follows (in millions).

| | Third Quarter | | First Nine Months | |
|--------------------------------------|---------------|----------|-------------------|----------|
| | 2025 | 2024 | 2025 | 2024 |
| Property/casualty | \$ 1,065 | \$ 161 | \$ 2,178 | \$ 2,191 |
| Life/health | 50 | 98 | 172 | 279 |
| Retroactive reinsurance | (141) | (265) | (618) | (573) |
| Periodic payment annuity | (126) | (229) | (538) | (543) |
| Variable annuity | 36 | (75) | 33 | 30 |
| Pre-tax underwriting earnings (loss) | \$ 884 | \$ (310) | \$ 1,227 | \$ 1,384 |

Property/casualty

A summary of property/casualty reinsurance underwriting results follows (dollars in millions).

| | Third Quarter | | | | First Nine Months | | | |
|-------------------------------------|---------------|-------|----------|-------|-------------------|-------|-----------|-------|
| | 2025 | | 2024 | | 2025 | | 2024 | |
| | Amount | % | Amount | % | Amount | % | Amount | % |
| Premiums written | \$ 5,183 | | \$ 5,446 | | \$ 16,340 | | \$ 17,448 | |
| Premiums earned | \$ 5,173 | 100.0 | \$ 5,453 | 100.0 | \$ 15,516 | 100.0 | \$ 16,496 | 100.0 |
| Losses and loss adjustment expenses | 2,685 | 51.9 | 3,282 | 60.2 | 9,038 | 58.2 | 9,399 | 57.0 |
| Underwriting expenses | 1,423 | 27.5 | 2,010 | 36.8 | 4,300 | 27.8 | 4,906 | 29.7 |
| Total losses and expenses | 4,108 | 79.4 | 5,292 | 97.0 | 13,338 | 86.0 | 14,305 | 86.7 |
| Pre-tax underwriting earnings | \$ 1,065 | | \$ 161 | | \$ 2,178 | | \$ 2,191 | |

Premiums written declined \$263 million (4.8%) in the third quarter and \$1.1 billion (6.4%) in the first nine months of 2025 compared to 2024, primarily attributable to volume reductions in property business. Premiums earned decreased 5.1% in the third quarter and 5.9% in the first nine months of 2025 compared to 2024.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Insurance—Underwriting

Berkshire Hathaway Reinsurance Group

Losses and loss adjustment expenses declined \$597 million (18.2%) in the third quarter and \$361 million (3.8%) in the first nine months of 2025 compared to 2024. The loss ratio decreased 8.3 percentage points in the third quarter and increased 1.2 percentage points in the first nine months of 2025 compared to 2024. Losses incurred from significant catastrophe events were approximately \$760 million in the first nine months of 2025, attributable to the Southern California wildfires in the first quarter, and were approximately \$380 million in the first nine months of 2024 from Hurricane Helene in the third quarter. Additionally, losses and loss adjustment expenses in the first nine months of 2025 were reduced \$898 million compared to \$1.2 billion in 2024 from reductions of estimated ultimate claim liabilities for prior accident years' claims. The reductions were mostly attributable to lower-than-expected property losses.

Underwriting expenses decreased \$587 million (29.2%) in the third quarter and \$606 million (12.4%) in the first nine months of 2025 compared to 2024. The expense ratio decreased 9.3 percentage points in the third quarter and 1.9 percentage points in the first nine months of 2025 compared to 2024. Underwriting expenses included foreign currency exchange losses from the remeasurement of certain non-U.S. Dollar denominated liabilities of \$29 million in the third quarter and \$229 million in the first nine months of 2025 and \$171 million in the third quarter and \$120 million in the first nine months of 2024. Additionally, underwriting expenses in the third quarter and first nine months of 2024 included a \$490 million charge in connection with a settlement agreement reached concerning certain non-insurance affiliates that filed voluntary petitions under Chapter 11 of the bankruptcy code in the United States Bankruptcy Court for the District of New Jersey in 2023. See Note 22 to the accompanying Consolidated Financial Statements. Otherwise, underwriting expenses in 2025 increased 3.3% in the third quarter and declined 5.2% in the first nine months from 2024.

Life/health

A summary of our life/health reinsurance underwriting results follows (dollars in millions).

| | Third Quarter | | | | First Nine Months | | | |
|-------------------------------|---------------|-------|----------|-------|-------------------|-------|----------|-------|
| | 2025 | | 2024 | | 2025 | | 2024 | |
| | Amount | % | Amount | % | Amount | % | Amount | % |
| Premiums written | \$ 1,300 | | \$ 1,246 | | \$ 3,890 | | \$ 3,703 | |
| Premiums earned | \$ 1,297 | 100.0 | \$ 1,218 | 100.0 | \$ 3,883 | 100.0 | \$ 3,667 | 100.0 |
| Life and health benefits | 1,002 | 77.3 | 817 | 67.1 | 3,001 | 77.3 | 2,492 | 68.0 |
| Underwriting expenses | 245 | 18.8 | 303 | 24.9 | 710 | 18.3 | 896 | 24.4 |
| Total benefits and expenses | 1,247 | 96.1 | 1,120 | 92.0 | 3,711 | 95.6 | 3,388 | 92.4 |
| Pre-tax underwriting earnings | \$ 50 | | \$ 98 | | \$ 172 | | \$ 279 | |

Premiums earned increased \$79 million (6.5%) in the third quarter and \$216 million (5.9%) in the first nine months of 2025, primarily due to increases in non-U.S. markets. Pre-tax underwriting earnings in 2025 declined \$48 million in the third quarter and \$107 million in the first nine months compared to 2024, primarily due to lower earnings from U.S. life business, which included contract commutation gains of \$50 million in the first nine months of 2024.

Retroactive reinsurance

We have not written any significant retroactive reinsurance contracts in recent years. Pre-tax underwriting results derive from changes in the ultimate claim liability estimates and in the related deferred charge assets, as well as from foreign currency exchange gains and losses attributable to non-U.S. Dollar denominated reinsurance contracts. Changes in foreign currency exchange rates produced pre-tax losses of \$110 million in the first nine months of 2025 compared to \$75 million in the corresponding 2024 period. Pre-tax underwriting losses before foreign currency exchange losses were \$508 million in the first nine months of 2025 and \$498 million in 2024.

The liability for unpaid losses and loss adjustment expenses for retroactive reinsurance contracts declined \$1.1 billion in the first nine months of 2025 to \$31.3 billion at September 30, 2025, primarily due to loss payments. Deferred charge assets on retroactive reinsurance contracts declined \$499 million in the first nine months of 2025 to \$8.3 billion at September 30, 2025, which will be charged to earnings over the expected remaining claims settlement periods.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Insurance—Underwriting

Periodic payment annuity

Premium rates for new periodic payment annuity business continue to be at unacceptable levels. We have not written any new business since 2022. Pre-tax underwriting losses from periodic payment annuity contracts in each period included the accretion of discounted liabilities, including liabilities for contracts without life contingencies, as well as foreign currency exchange gains and losses on non-U.S. Dollar denominated contracts. Changes in foreign currency exchange rates produced pre-tax losses of \$110 million in the first nine months of 2025 compared to \$96 million in 2024. Pre-tax underwriting losses before foreign currency effects were \$428 million in the first nine months of 2025 compared to \$447 million in 2024, primarily attributable to recurring discounted liability accretion. Periodic payment annuity liabilities were \$14.6 billion at September 30, 2025, which included liabilities of \$4.0 billion for contracts without life contingencies, as well as the effects of discount rate changes recorded in accumulated other comprehensive income.

Variable annuity

Our variable annuity guarantee reinsurance contracts produced pre-tax earnings of \$33 million in the first nine months of 2025 compared to \$30 million in 2024. Earnings are affected by changes in securities markets, interest rates and foreign currency exchange rates. These contracts have been in run-off for many years.

Insurance—Investment Income

A summary of net investment income attributable to our insurance operations follows (dollars in millions).

| | Third Quarter | | First Nine Months | | Percentage Change | |
|--------------------------------------|-----------------|-----------------|-------------------|-----------------|-------------------|-------------------|
| | 2025 | 2024 | 2025 | 2024 | Third Quarter | First Nine Months |
| Interest and other investment income | \$ 2,626 | \$ 3,502 | \$ 7,669 | \$ 8,032 | (25.0)% | (4.5)% |
| Dividend income | 1,090 | 1,092 | 3,611 | 3,782 | (0.2) | (4.5) |
| Pre-tax net investment income | 3,716 | 4,594 | 11,280 | 11,814 | (19.1) | (4.5) |
| Income taxes | 535 | 930 | 1,839 | 2,232 | | |
| Net investment income | <u>\$ 3,181</u> | <u>\$ 3,664</u> | <u>\$ 9,441</u> | <u>\$ 9,582</u> | | |
| Effective income tax rate | <u>14.4%</u> | <u>20.2%</u> | <u>16.3%</u> | <u>18.9%</u> | | |

Interest and other investment income declined \$876 million (25.0%) in the third quarter and \$363 million (4.5%) in the first nine months of 2025 compared to 2024. The decrease in the third quarter was primarily attributable to lower short-term interest rates and the impact of capital distributions from insurance subsidiaries to Berkshire in the fourth quarter of 2024. The income earned on the cash and investments distributed to Berkshire is included in other earnings shown on pages 34 and 49. We continue to believe that maintaining ample liquidity is paramount and insist on safety over yield with respect to short-term investments.

Dividend income was relatively unchanged in the third quarter and decreased \$171 million (4.5%) in the first nine months of 2025 compared to 2024. The year-to-date decline was primarily due to changes within the equity securities portfolio, partially offset by higher dividend rates on certain of our holdings. Dividend income also varies from period to period due to changes in the investment portfolio and the frequency and timing of dividends from certain investees.

Invested assets of our insurance businesses derive from shareholder capital and net liabilities assumed under insurance contracts or "float." The major components of float are unpaid losses and loss adjustment expenses, including liabilities under retroactive reinsurance contracts, life, annuity and health benefit liabilities, unearned premiums and certain other liabilities, which are reduced by insurance premiums receivable, reinsurance receivables, deferred charges assumed under retroactive reinsurance contracts and deferred policy acquisition costs. The effect of discount rate changes on long-duration insurance contracts, recorded in accumulated other comprehensive income, is excluded from float, as such amounts are not included in earnings in the Consolidated Statements of Earnings.

Float was approximately \$176 billion at September 30, 2025 and \$171 billion at December 31, 2024. The cost of float is measured as the ratio of pre-tax underwriting earnings to average float balances. Our combined insurance operations generated pre-tax underwriting gains in the first nine months of 2025 and 2024. Therefore, the cost of float was negative in each period.

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Insurance—Investment Income

A summary of cash and investments held in our insurance businesses follows (in millions).

| | September 30, 2025 | December 31, 2024 |
|--|-----------------------|----------------------|
| Cash, cash equivalents and U.S. Treasury Bills | \$ 246,901 | \$ 212,591 |
| Equity securities | 277,238 | 263,366 |
| Fixed maturity securities | 17,687 | 15,137 |
| Other, including loans to affiliates | 5,145 | 5,980 |
| | <u>\$ 546,971</u> | <u>\$ 497,074</u> |

Fixed maturity investments as of September 30, 2025 follows (in millions).

| | Amortized Cost | Unrealized Gains (Losses) | Carrying Value |
|--|-------------------|------------------------------|-------------------|
| U.S. Treasury, U.S. government corporations and agencies | \$ 4,412 | \$ 13 | \$ 4,425 |
| Foreign governments | 11,810 | 20 | 11,830 |
| Corporate and other | 1,201 | 231 | 1,432 |
| | <u>\$ 17,423</u> | <u>\$ 264</u> | <u>\$ 17,687</u> |

U.S. government obligations are rated AA+ or Aa1 by the major rating agencies. Approximately 95% of our foreign government investments were rated AA or higher by at least one of the major rating agencies. Foreign government securities are issued or unconditionally guaranteed by national or provincial government entities.

BNSF

Burlington Northern Santa Fe, LLC ("BNSF") operates one of the largest railroad systems in North America, with over 32,500 route miles of track in 28 states. BNSF also operates in three Canadian provinces. BNSF classifies its major business groups by type of product shipped, including consumer products, agricultural and energy products, industrial products and coal. A summary of BNSF's earnings follows (dollars in millions).

| | Third Quarter | | First Nine Months | |
|--------------------------------|-----------------|-----------------|-------------------|-----------------|
| | 2025 | 2024 | 2025 | 2024 |
| Railroad operating revenues | \$ 5,988 | \$ 5,881 | \$ 17,390 | \$ 17,242 |
| Railroad operating expenses | 3,841 | 3,828 | 11,409 | 11,646 |
| Railroad operating earnings | 2,147 | 2,053 | 5,981 | 5,596 |
| Other revenues (expenses), net | 44 | 68 | 164 | 198 |
| Interest expense | (279) | (275) | (821) | (807) |
| Pre-tax earnings | 1,912 | 1,846 | 5,324 | 4,987 |
| Income taxes | 463 | 463 | 1,195 | 1,234 |
| Net earnings | <u>\$ 1,449</u> | <u>\$ 1,383</u> | <u>\$ 4,129</u> | <u>\$ 3,753</u> |
| Effective income tax rate | <u>24.2%</u> | <u>25.1%</u> | <u>22.4%</u> | <u>24.7%</u> |

A summary of BNSF's railroad freight volumes by business group follows (cars/units in thousands).

| | Cars/Units | | | | Percentage Change | |
|----------------------------------|---------------|--------------|-------------------|--------------|-------------------|-------------------|
| | Third Quarter | | First Nine Months | | Third Quarter | First Nine Months |
| | 2025 | 2024 | 2025 | 2024 | | |
| Consumer products | 1,474 | 1,442 | 4,194 | 4,044 | 2.2% | 3.7% |
| Industrial products | 362 | 369 | 1,044 | 1,085 | (1.9) | (3.8) |
| Agricultural and energy products | 350 | 347 | 1,043 | 1,039 | 0.9 | 0.4 |
| Coal | 322 | 329 | 911 | 878 | (2.1) | 3.8 |
| | <u>2,508</u> | <u>2,487</u> | <u>7,192</u> | <u>7,046</u> | <u>0.8</u> | <u>2.1</u> |

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

BNSF

Railroad operating revenues increased slightly in the third quarter and first nine months of 2025 compared to 2024. Car/unit volumes increased 0.8% in the third quarter and 2.1% in the first nine months of 2025 compared to the same periods in 2024. Average revenue per car/unit increased 0.8% in the third quarter and declined 1.4% in the first nine months of 2025 versus 2024, generally attributable to lower fuel surcharge revenue and unfavorable business mix, partially offset by core pricing gains. Pre-tax earnings increased 3.6% in the third quarter and 6.8% in the first nine months of 2025 compared to 2024.

Operating revenues from consumer products were \$2.1 billion in the third quarter of 2025, unchanged from 2024, and \$6.1 billion in the first nine months, a decrease of 1.4% from 2024. The revenues in 2025 reflected lower average revenue per car/unit, substantially offset by slightly higher volumes. Volumes increased 2.2% in the third quarter and 3.7% in the first nine months of 2025 compared to 2024. The volume increases were primarily due to higher intermodal shipments resulting from higher West Coast imports and an increase in automotive vehicle volumes.

Operating revenues from industrial products were \$1.3 billion in the third quarter of 2025, essentially unchanged from 2024, and \$3.8 billion in the first nine months of 2025, a decrease of 1.4% from 2024. Revenues in 2025 reflected lower volumes of 1.9% for the third quarter and 3.8% year-to-date, partially offset by higher average revenue per car/unit. The volume declines were primarily due to lower demand for construction products and lower petroleum products shipments.

Operating revenues from agricultural and energy products were \$1.6 billion in the third quarter and \$4.8 billion in the first nine months of 2025, increases of 6.3% and 3.5%, respectively, compared to 2024. The revenue increases were attributable to higher average revenue per car/unit and slightly higher volumes. The volume increases were primarily due to slightly higher grain exports, partially offset by lower domestic grain and feed shipments.

Operating revenues from coal were \$795 million in the third quarter of 2025, unchanged from 2024, and \$2.2 billion in the first nine months of 2025, an increase of 3.6% from 2024. Revenues in the third quarter of 2025 reflected higher average revenue per car/unit, which was offset by reduced volumes of 2.1% compared to 2024. The revenue increase in the first nine months of 2025 was primarily due to a 3.8% increase in volumes, partially offset by lower average revenue per car/unit. The volume increase in the first nine months of 2025 was primarily due to the competitive effects of higher natural gas prices, while the volume decline in the third quarter was primarily due to mine production challenges.

Railroad operating expenses were \$3.8 billion in the third quarter of 2025, essentially unchanged from 2024, and \$11.4 billion in the first nine months of 2025, a decrease of \$237 million (2.0%) compared to 2024. Fuel expenses declined \$27 million (3.4%) in the third quarter and \$235 million (9.5%) in the first nine months of 2025 compared to 2024, attributable to lower average fuel prices and improved fuel efficiency. Compensation and benefits expenses in the third quarter and first nine months of 2025 were relatively unchanged compared to 2024, reflecting wage inflation, offset by improved employee productivity. Other railroad operating expenses increased \$48 million (3.0%) in the third quarter and decreased \$21 million (0.4%) in the first nine months of 2025 compared to 2024. The changes in other railroad operating expenses included increases in purchased services and depreciation and amortization expenses, lower other expenses due to ongoing cost management efforts, as well as the impact of litigation accruals in the first nine months of 2024.

Income tax expense was unchanged in the third quarter of 2025 and declined \$39 million (3.2%) in the first nine months of 2025 compared to 2024. The effective income tax rate in the third quarter and first nine months of 2025 declined versus the same periods in 2024, primarily due to lower state income tax expenses arising from the impact of reductions in enacted rates during the second quarter of 2025.

BHE

Berkshire Hathaway Energy Company ("BHE") is a holding company with subsidiaries that primarily operate within the energy industry. BHE's domestic regulated utility interests include PacifiCorp, MidAmerican Energy Company ("MEC") and NV Energy. BHE's natural gas pipelines consist of five domestic regulated interstate natural gas pipeline systems and a 75% interest in a liquefied natural gas export, import and storage facility ("Cove Point"). Other energy subsidiaries operate two regulated electricity distribution businesses in Great Britain ("Northern Powergrid"), a regulated electricity transmission-only business in Alberta, Canada, and a diversified portfolio of mostly renewable independent power projects and investments. Another BHE subsidiary, HomeServices of America, Inc. ("HomeServices"), operates a residential real estate brokerage business and a large network of real estate brokerage franchises in the United States.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

BHE

The rates BHE's regulated utility and energy businesses charge customers for energy and services are largely based on the costs of business operations, including income taxes and a return on capital, and are subject to regulatory approval. To the extent such costs are not allowed in the approved rates, operating results will be adversely affected. A summary of BHE's net earnings follows (dollars in millions).

| | Third Quarter | | First Nine Months | |
|--|---------------|----------|-------------------|-----------|
| | 2025 | 2024 | 2025 | 2024 |
| Revenues: | | | | |
| Energy operating revenues | \$ 6,059 | \$ 6,026 | \$ 16,695 | \$ 16,386 |
| Real estate operating revenues | 1,185 | 1,179 | 3,309 | 3,334 |
| Other income | 60 | 130 | 74 | 384 |
| Total revenues | 7,304 | 7,335 | 20,078 | 20,104 |
| Costs and expenses: | | | | |
| Energy cost of sales | 1,876 | 1,902 | 4,841 | 5,099 |
| Energy operating expenses | 2,711 | 2,551 | 8,021 | 7,769 |
| Real estate operating costs and expenses | 1,146 | 1,151 | 3,227 | 3,477 |
| Interest expense | 658 | 630 | 1,968 | 1,900 |
| Total costs and expenses | 6,391 | 6,234 | 18,057 | 18,245 |
| Pre-tax earnings | 913 | 1,101 | 2,021 | 1,859 |
| Income tax benefit | (606) | (708) | (1,385) | (1,535) |
| Net earnings after income taxes | 1,519 | 1,809 | 3,406 | 3,394 |
| Noncontrolling interests of BHE subsidiaries | 30 | 31 | 115 | 106 |
| Net earnings attributable to BHE | 1,489 | 1,778 | 3,291 | 3,288 |
| Noncontrolling interests and preferred stock dividends | — | 149 | 3 | 287 |
| Net earnings attributable to Berkshire shareholders | \$ 1,489 | \$ 1,629 | \$ 3,288 | \$ 3,001 |
| Effective income tax rate | (66.4)% | (64.3)% | (68.5)% | (82.6)% |

BHE's income tax benefit and net earnings include significant production tax credits primarily from wind-powered electricity generation. On July 4, 2025, the One Big Beautiful Bill Act (the "OBBBA") was enacted, introducing substantial revisions to energy-related U.S. Federal tax policy. Among its provisions, the OBBBA accelerates the phase-out of clean electricity production and investment tax credits and establishes new sourcing requirements applicable to facilities commencing construction after December 31, 2025.

We are currently evaluating the potential implications of the OBBBA on BHE's financial results and capital expenditures related to renewable energy, storage and technology neutral projects, including the potential impact on the economics and viability of such projects. These evaluations may be further affected by broader macroeconomic and geopolitical conditions, including changes in international trade policies and tariff regimes. Due to the inherent uncertainties involved, we are unable to estimate the impact on BHE's energy business at this time.

The discussion of BHE's operating results that follows is based on after-tax earnings, reflecting how the energy businesses are managed and evaluated. A summary of net earnings attributable to BHE follows (dollars in millions).

| | Third Quarter | | First Nine Months | | Percentage Change | |
|------------------------------|---------------|----------|-------------------|----------|-------------------|-------------------|
| | 2025 | 2024 | 2025 | 2024 | Third Quarter | First Nine Months |
| U.S. utilities | \$ 850 | \$ 926 | \$ 1,712 | \$ 1,569 | (8.2)% | 9.1% |
| Natural gas pipelines | 153 | 194 | 824 | 927 | (21.1) | (11.1) |
| Other energy businesses | 259 | 358 | 909 | 1,019 | (27.7) | (10.8) |
| Real estate brokerage | 33 | 20 | 63 | (96) | 65.0 | * |
| Corporate interest and other | 194 | 280 | (217) | (131) | (30.7) | (65.6) |
| | \$ 1,489 | \$ 1,778 | \$ 3,291 | \$ 3,288 | (16.3) | 0.1 |

* Not meaningful.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

BHE

The U.S. utilities operate independently in several states, including Utah, Oregon, Wyoming and other Western states (PacifiCorp), Iowa and Illinois (MEC) and Nevada (NV Energy). Net earnings decreased \$76 million (8.2%) in the third quarter and increased \$143 million (9.1%) in the first nine months of 2025 compared to 2024. Pre-tax Wildfire loss accruals, net of expected insurance recoveries, at PacifiCorp were \$100 million in the third quarter and first nine months of 2025 and were \$251 million in the first nine months of 2024. See Note 22 to the accompanying Consolidated Financial Statements for additional information on the Wildfires. Otherwise, net earnings of the U.S. utilities in the third quarter and the first nine months of 2025 reflected comparative increases in electric utility margin, substantially offset by an increase in energy operating expenses and lower other income and income tax benefits.

The U.S. utilities' electric utility margin was \$2.6 billion in the third quarter and \$6.6 billion in the first nine months of 2025, increases of \$163 million (6.8%) and \$593 million (9.9%), respectively, compared to 2024. The increases reflected higher retail customer rates in certain territories, higher retail customer volumes and higher wholesale prices and volumes, partially offset by higher energy cost of sales. Retail customer volumes increased 2.7% overall (up 9.8% at MEC, 2.0% at PacifiCorp and down 1.8% at NV Energy) in the first nine months of 2025 compared to 2024, primarily due to higher customer usage and an increase in the average number of customers, partially offset by an overall unfavorable impact of weather. The increase in energy operating expenses was primarily due to higher depreciation and amortization expense, insurance expenses and general and plant maintenance costs.

Net earnings of natural gas pipelines declined \$41 million in the third quarter and \$103 million in the first nine months of 2025 compared to 2024. The decreases in earnings reflected higher interest expense, largely due to debt issued in January 2025 and debt refinancings in the fourth quarter of 2024 at higher interest rates, an increase in operating expenses, decreased margin on gas sales and lower other income, partially offset by higher transportation and storage revenues.

Net earnings of other energy businesses decreased \$99 million in the third quarter and \$110 million in the first nine months of 2025 compared to 2024. The decreases were primarily due to lower earnings at Northern Powergrid, from lower distribution revenues due to lower tariffs from inflation adjustments beginning in the second quarter of 2025, deferred income tax charges related to the March 2025 enactment of a change in the United Kingdom's Energy Profits Levy income tax and higher operating expenses at the distribution businesses, partially offset by favorable income tax expense from higher utilization of tax losses from upstream gas exploration and production activities.

Net earnings of real estate brokerage increased by \$13 million in the third quarter and \$159 million in the first nine months of 2025 compared to 2024, primarily attributable to charges in 2024 with respect to the ongoing real estate industry litigation matters. In April 2024, HomeServices agreed to terms with the plaintiffs to settle all claims asserted against HomeServices and certain of its subsidiaries and effectuated a nationwide class settlement. See Note 22 to the accompanying Consolidated Financial Statements. The real estate brokerage business continues to be negatively impacted by the limited availability of homes for sale and high home prices.

Corporate interest and other net earnings include BHE corporate interest expense and unallocated corporate and income tax expenses. Additionally, noncontrolling interests and preferred stock dividends include earnings attributable to non-Berkshire owners of BHE common stock and dividends on preferred stock held by other Berkshire subsidiaries. All remaining noncontrolling interests in BHE common stock were acquired in the second half of 2024 and the preferred stock was redeemed in the first quarter of 2025.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Manufacturing, Service and Retailing

A summary of revenues and earnings of our manufacturing, service and retailing businesses follows (dollars in millions).

| | Third Quarter | | First Nine Months | | Percentage Change | |
|--|------------------|------------------|-------------------|-------------------|-------------------|-------------------|
| | 2025 | 2024 | 2025 | 2024 | Third Quarter | First Nine Months |
| Revenues: | | | | | | |
| Manufacturing | \$ 20,047 | \$ 19,675 | \$ 58,782 | \$ 58,044 | 1.9% | 1.3% |
| Service and retailing | 34,666 | 33,195 | 100,806 | 103,280 | 4.4 | (2.4) |
| | <u>\$ 54,713</u> | <u>\$ 52,870</u> | <u>\$ 159,588</u> | <u>\$ 161,324</u> | 3.5 | (1.1) |
| Pre-tax earnings: | | | | | | |
| Manufacturing | \$ 3,584 | \$ 3,135 | \$ 9,547 | \$ 9,178 | 14.3% | 4.0% |
| Service and retailing | 1,136 | 1,239 | 3,826 | 3,692 | (8.3) | 3.6 |
| | 4,720 | 4,374 | 13,373 | 12,870 | 7.9 | 3.9 |
| Income taxes and noncontrolling interests | 1,104 | 1,032 | 3,096 | 3,060 | | |
| Net earnings* | <u>\$ 3,616</u> | <u>\$ 3,342</u> | <u>\$ 10,277</u> | <u>\$ 9,810</u> | | |
| Effective income tax rate | <u>22.7%</u> | <u>22.8%</u> | <u>22.4%</u> | <u>23.1%</u> | | |
| Pre-tax earnings as a percentage of revenues | <u>8.6%</u> | <u>8.3%</u> | <u>8.4%</u> | <u>8.0%</u> | | |

* Excludes certain acquisition accounting expenses, which primarily relate to the amortization of intangible assets recorded in connection with certain of our business acquisitions. The after-tax acquisition accounting expenses excluded from earnings were \$123 million in the third quarter and \$371 million in the first nine months of 2025 and \$127 million in the third quarter and \$389 million in the first nine months of 2024. These expenses are included in "Other" in the summary of earnings on page 34 and in the "Other" earnings table on page 49.

Manufacturing

Our manufacturing group consists of a variety of industrial, building and consumer products businesses. A summary of revenues and pre-tax earnings of these operations follows (dollars in millions).

| | Third Quarter | | First Nine Months | |
|---|------------------|------------------|-------------------|------------------|
| | 2025 | 2024 | 2025 | 2024 |
| Revenues: | | | | |
| Industrial products | \$ 9,471 | \$ 8,956 | \$ 28,072 | \$ 27,112 |
| Building products | 7,000 | 6,906 | 20,112 | 19,892 |
| Consumer products | 3,576 | 3,813 | 10,598 | 11,040 |
| | <u>\$ 20,047</u> | <u>\$ 19,675</u> | <u>\$ 58,782</u> | <u>\$ 58,044</u> |
| Pre-tax earnings: | | | | |
| Industrial products | \$ 1,851 | \$ 1,489 | \$ 5,260 | \$ 4,710 |
| Building products | 1,151 | 1,070 | 3,078 | 3,154 |
| Consumer products | 582 | 576 | 1,209 | 1,314 |
| | <u>\$ 3,584</u> | <u>\$ 3,135</u> | <u>\$ 9,547</u> | <u>\$ 9,178</u> |
| Pre-tax earnings as a percentage of revenues: | | | | |
| Industrial products | 19.5% | 16.6% | 18.7% | 17.4% |
| Building products | 16.4 | 15.5 | 15.3 | 15.9 |
| Consumer products | 16.3 | 15.1 | 11.4 | 11.9 |

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Manufacturing, Service and Retailing

Industrial products

The industrial products group includes complex metal components and products for aerospace, power and general industrial markets (Precision Castparts Corp. ("PCC")), specialty chemicals (The Lubrizol Corporation ("Lubrizol")), metal cutting tools/systems (IMC International Metalworking Companies ("IMC")), and Marmon Holdings, Inc. ("Marmon"), which consists of more than 100 autonomous manufacturing and service businesses, internally aggregated into twelve groups, and includes equipment leasing for the rail, intermodal tank container and mobile crane industries. The industrial products group also includes equipment and systems for the livestock and agricultural industries (CTB International), drag reducing agents for pipelines (LiquidPower Specialty Products), a structural steel fabrication products business (W&W|AFCO) and beginning in August 2025, a manufacturer of rodent control products (Bell Laboratories).

Revenues of the industrial products group were \$9.5 billion in the third quarter and \$28.1 billion in the first nine months of 2025, increases of \$515 million (5.8%) and \$960 million (3.5%), respectively, compared to the same periods in 2024. Pre-tax earnings increased \$362 million (24.3%) in the third quarter and \$550 million (11.7%) in the first nine months of 2025 compared to 2024. Pre-tax earnings as a percentage of revenues for the group were 18.7% for the first nine months of 2025, an increase of 1.3 percentage points compared to 2024.

PCC's revenues were \$2.7 billion in the third quarter and \$8.1 billion in the first nine months of 2025, increases of 4.5% in the third quarter and 4.9% in the first nine months compared to 2024. Revenues from aerospace products in the first nine months of 2025 increased 8.5% from 2024. Revenues from power products in oil and gas markets and general industrial products declined. PCC's pre-tax earnings increased 35.6% in the third quarter and 37.6% in the first nine months of 2025 compared to 2024. The earnings increases reflected the aerospace sales increases and improved manufacturing and operating efficiencies. Earnings in the third quarter and first nine months of 2025 also included insurance recoveries associated with a fire at a fasteners facility that occurred in the first quarter of 2025, which mitigated the earnings impact from the fire.

Lubrizol's revenues were \$1.6 billion in the third quarter and \$4.75 billion in the first nine months of 2025, decreases of 1.4% and 3.7%, respectively, compared to the same periods in 2024. The declines were attributable to lower volumes and selling prices across most regions and markets, partially offset by favorable product mix. Lubrizol's pre-tax earnings declined 2.7% in the third quarter and 13.8% in the first nine months of 2025 compared to 2024. The declines were primarily due to lower selling prices and volumes, higher manufacturing costs and restructuring and non-recurring charges, partially offset by lower raw material costs and selling, general and administrative expenses and favorable product mix.

Marmon's revenues were \$3.2 billion in the third quarter and \$9.7 billion in the first nine months of 2025, increases of 4.3% in the third quarter and 4.5% in the first nine months compared to 2024. In the first nine months of 2025, Rail & Leasing group revenues increased 9.5%, attributable to higher average lease rates and higher repair and sales volumes, while revenues increased in the Water Technologies (11.6%) and Transportation Products (5.5%) groups, primarily due to volume increases. Additionally, revenues increased in the Plumbing & Refrigeration group (11.0%) due to higher volumes and copper prices and the Electrical group (4.7%), principally due to higher copper prices. These increases were partially offset by revenue declines in the Metal Services group (8.1%) due to lower demand and the Crane Services group (11.6%), attributable to lower volumes and prices.

Marmon's pre-tax earnings increased 19.7% in the third quarter and 7.5% in the first nine months of 2025 compared to 2024. The comparative increase in earnings in the third quarter of 2025 was driven by the Rail & Leasing, Transportation Products, Retail Solutions and Plumbing & Refrigeration groups. The Rail & Leasing group's earnings increase reflected higher lease rates, gains from asset sales and improved operational efficiencies in the repair operations. The third quarter earnings increase in the Transportation Products and Retail Solutions groups were primarily attributable to higher revenues, whereas the earnings increase in the Plumbing & Refrigeration group reflected higher volumes and copper spreads. Operating results among the twelve business groups for the first nine months of 2025 were mixed compared to 2024. The Plumbing & Refrigeration, Transportation Products, Water Technologies, Retail Solutions, Rail & Leasing, Industrial Products and Specialty groups contributed meaningful increases in earnings, due to a combination of higher revenue, copper spreads and operating margins. These increases were partially offset by declines in the Electrical and Metal Services groups. Earnings in the first nine months of 2025 also included income from the reduction and settlement of liabilities in connection with a prior business acquisition.

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Manufacturing, Service and Retailing

IMC's revenues were \$1.0 billion in the third quarter and \$3.0 billion in the first nine months of 2025, increases of 7.9% and 2.1%, respectively, over the corresponding 2024 periods. The comparative increases in revenues were primarily attributable to price increases due to higher raw materials costs and the impact of business acquisitions, partially offset by lower sales across many regions, attributable to sluggish customer demand. IMC's pre-tax earnings increased 21.9% in the third quarter, largely attributable to an increase in investment and other income, and declined 5.1% in the first nine months of 2025 compared to 2024. Earnings in the first nine months of 2025 were negatively impacted by lower gross margin rates from higher raw materials costs and unfavorable manufacturing variances and changes in product mix and increased selling, general and administrative expenses, partially offset by higher investment and other income. IMC operates globally, and a large portion of its products are manufactured in Israel. IMC's operations in Israel have not been significantly impacted by the conflicts in the region.

Building products

The building products group includes manufactured and site-built home construction and related lending and financial services (Clayton Homes). Other building products businesses include: flooring (Shaw), insulation, roofing and engineered products (Johns Manville), bricks and masonry products (Acme Brick), paint and coatings (Benjamin Moore) and residential and commercial construction and engineering products and systems (MiTek).

Revenues of the building products group increased \$94 million (1.4%) in the third quarter and \$220 million (1.1%) in the first nine months of 2025 compared to 2024. Pre-tax earnings of the group increased \$81 million (7.6%) in the third quarter and declined \$76 million (2.4%) in the first nine months of 2025 compared to 2024. Certain of our building products businesses are experiencing slowing customer demand, as well as pricing pressures, attributable to prevailing general economic conditions and residential housing markets.

Clayton Homes' revenues increased 2.7% to \$3.3 billion in the third quarter and 5.0% to \$9.6 billion in the first nine months of 2025 compared to 2024. Revenues from home sales were essentially unchanged in the third quarter and increased \$136 million (2.0%) in the first nine months of 2025 compared to the 2024 periods. New home unit sales were flat in the third quarter and increased 1.8% in the first nine months of 2025 compared to 2024. Financial services revenues increased 12.0% in the third quarter and 13.6% in the first nine months of 2025 compared to 2024, primarily due to increased interest income from higher average loan balances and average interest rates. Loan balances, net of allowances for credit losses, were approximately \$28.9 billion as of September 30, 2025, an increase of 9.4% since September 30, 2024. Loan portfolio balances are largely funded by borrowings from Berkshire finance affiliates.

Pre-tax earnings of Clayton Homes increased \$74 million (16.0%) in the third quarter and \$40 million (2.8%) in the first nine months of 2025 compared to 2024, primarily attributable to increased earnings from financial services, partially offset by lower earnings from home building activities. The increases in financial services earnings were primarily due to lower insurance claims and higher interest income, partially offset by increases in interest expense on borrowings from Berkshire finance affiliates. Interest expense increased \$252 million in the first nine months of 2025 versus 2024, largely attributable to increased borrowings. The corresponding interest income on such borrowings is included in the "Other" earnings section on page 49.

Other building products businesses revenues were \$3.7 billion in the third quarter of 2025, relatively unchanged from 2024, and \$10.6 billion in the first nine months of 2025, a decline of 2.1% compared to 2024. The year-to-date decline generally reflected lower unit volumes, pricing pressures and the impact of a divestiture in 2025. Pre-tax earnings of our other building products businesses increased \$7 million (1.2%) in the third quarter and declined \$116 million (6.6%) in the first nine months of 2025 compared to 2024. Earnings as a percentage of revenues in the first nine months of 2025 declined 0.7 percentage points versus 2024. The earnings decline in the first nine months of 2025 was primarily attributable to overall lower sales and average gross margin rates, partially offset by lower restructuring and legal expenses compared to 2024.

Consumer products

The consumer products group includes leisure vehicles (Forest River), several apparel and footwear operations (including Fruit of the Loom, Garan, H.H. Brown Shoe Group and Brooks Sports) and a manufacturer of high-performance alkaline batteries (Duracell). This group also includes a global toy company (Jazwares), jewelry products (Richline) and custom picture framing products (Larson-Juhl).

Consumer products group revenues declined \$237 million (6.2%) in the third quarter and \$442 million (4.0%) in the first nine months of 2025 compared to 2024. The revenue declines in 2025 were primarily due to Fruit of the Loom, Jazwares and Duracell, largely attributable to lower sales volumes. These declines were partially offset by revenue increases at Brooks Sports, Forest River and Richline, attributable to combinations of higher volumes, changes in sales mix and/or higher prices from higher materials and input costs.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Manufacturing, Service and Retailing

Pre-tax earnings of our consumer products group were relatively unchanged in the third quarter and declined \$105 million (8.0%) in the first nine months of 2025 compared to 2024. In the third quarter of 2025, Duracell determined certain of its battery product components manufactured in the U.S. were eligible for the refundable advanced manufacturing production income tax credits beginning in the 2023 tax year. Duracell recorded the eligible credits for the 2023, 2024 and first nine months of 2025 periods in the third quarter of 2025. Under U.S. GAAP, these credits are reflected in pre-tax earnings, not as income tax expense. Before the impact of these credits, pre-tax earnings of the consumer products group declined significantly in the third quarter and in the first nine months of 2025 compared to 2024. These declines were primarily attributable to lower earnings from Jazwares, Forest River, Duracell, and Fruit of the Loom, generally reflecting lower gross margins and higher selling, general and administrative expenses, as percentages of revenues and were partially offset by higher earnings from Brooks Sports, attributable to a combination of increased sales and gross margins.

Service and retailing

A summary of revenues and pre-tax earnings of our service and retailing businesses follows (dollars in millions).

| | Third Quarter | | First Nine Months | |
|--|------------------|------------------|-------------------|-------------------|
| | 2025 | 2024 | 2025 | 2024 |
| Revenues: | | | | |
| Service | \$ 5,752 | \$ 5,130 | \$ 16,922 | \$ 15,492 |
| McLane | 13,191 | 12,723 | 37,967 | 37,656 |
| Retailing | 4,841 | 4,712 | 14,496 | 14,000 |
| Pilot | 10,882 | 10,630 | 31,421 | 36,132 |
| | <u>\$ 34,666</u> | <u>\$ 33,195</u> | <u>\$ 100,806</u> | <u>\$ 103,280</u> |
| Pre-tax earnings: | | | | |
| Service | \$ 678 | \$ 569 | \$ 2,055 | \$ 1,793 |
| McLane | 173 | 145 | 530 | 452 |
| Retailing | 302 | 308 | 971 | 961 |
| Pilot | (17) | 217 | 270 | 486 |
| | <u>\$ 1,136</u> | <u>\$ 1,239</u> | <u>\$ 3,826</u> | <u>\$ 3,692</u> |
| Pre-tax earnings as a percentage of revenues: | | | | |
| Service | 11.8% | 11.1% | 12.1% | 11.6% |
| McLane | 1.3 | 1.1 | 1.4 | 1.2 |
| Retailing | 6.2 | 6.5 | 6.7 | 6.9 |
| Pilot | (0.2) | 2.0 | 0.9 | 1.3 |

Service

Our service businesses include NetJets and FlightSafety (aviation services), which offer shared ownership programs for general aviation aircraft and high technology training products and services to operators of aircraft, and TTI, a distributor of electronics components. Our other service businesses franchise and service a network of quick service restaurants (Dairy Queen), lease transportation equipment (XTRA) and furniture (CORT), provide third party logistics services that primarily serve the petroleum and chemical industries (Charter Brokerage), distribute electronic news, multimedia and regulatory filings (Business Wire), provide various facilities engineering and construction management services (IPS-Integrated Project Services, LLC (IPS)) and operate a television station in Miami, Florida (WPLG). McLane, which we view as a service business, is addressed separately, since it is deemed a separate segment for financial reporting purposes.

Service group revenues increased \$622 million (12.1%) in the third quarter and \$1.4 billion (9.2%) in the first nine months of 2025 compared to 2024. The revenue increases in each period were primarily attributable to higher revenues from aviation services (9.7% year-to-date), IPS (23.9% year-to-date) and TTI (7.9% year-to-date). The revenue increases from aviation services reflected increases in the number of aircraft in shared aircraft ownership programs and in-flight hours across NetJets' various programs and higher average rates. The increases at TTI reflected higher customer demand in certain geographic regions. The increases at IPS were attributable to revenues from life sciences and data center design, construction management and other construction consulting services.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Manufacturing, Service and Retailing

Service group pre-tax earnings increased \$109 million (19.2%) in the third quarter and \$262 million (14.6%) in the first nine months of 2025 compared to 2024, primarily attributable to increases from aviation services and TTI. Pre-tax earnings as a percentage of revenues rose 0.5 percentage points in the first nine months of 2025 compared to 2024. The earnings increases from aviation services were primarily attributable to increased revenues, partially offset by higher flight crew and instructor costs and higher maintenance, fuel, and depreciation expenses. TTI's earnings increases reflected increases in revenues and lower selling general and administrative expenses, as percentages of revenues, partially offset by lower gross margin rates.

McLane

McLane operates wholesale distribution businesses that provide grocery and non-food consumer products to retailers and convenience stores ("retail") and to restaurants ("restaurant"). McLane also operates businesses that are wholesale distributors of distilled spirits, wine and beer ("beverage"). The retail and restaurant businesses generate high sales and very low profit margins and operate in a highly competitive environment. These businesses have several significant customers and a reduction in purchasing by any of these customers could have an adverse impact on McLane's revenues and earnings.

McLane's revenues increased 3.7% in the third quarter and 0.8% in the first nine months of 2025 compared to 2024. Sales in 2025 generally reflected higher prices due to inventory cost inflation and a comparative increase in restaurant business unit volumes in the third quarter. Pre-tax earnings increased \$28 million (19.3%) in the third quarter and \$78 million (17.3%) in the first nine months of 2025 compared to 2024, reflecting increases in the overall gross margin rates, partially offset by higher selling, general and administrative expenses.

Retailing

Our retailing businesses include Berkshire Hathaway Automotive, Inc. ("BHA"), which consists of over 80 auto dealerships that sell new and pre-owned automobiles and offer repair services and related products. BHA also offers and insures vehicle service contracts and related insurance products. Our retailing businesses also include four home furnishings businesses (NFM, R.C. Willey, Star Furniture and Jordan's), which sell furniture, appliances, flooring and electronics. Other retailing businesses include three jewelry businesses (Borsheims, Helzberg and Ben Bridge), See's Candies (confectionery products), Pampered Chef (high quality kitchen tools), Oriental Trading Company (party supplies, school supplies and toys and novelties) and Detlev Louis Motorrad ("Louis"), a retailer of motorcycle accessories based in Germany. Pilot Travel Centers ("Pilot"), which is primarily a retail business, is addressed separately since it is deemed a separate segment for financial reporting purposes.

Retailing group aggregate revenues increased 2.7% in the third quarter and 3.5% in the first nine months of 2025 compared to 2024. BHA's revenues, which represented about 71% of our retailing group's revenues in 2025, increased 4.0% in the third quarter and 5.5% in the first nine months of 2025 as compared to 2024. The increases reflected a 5.7% year-to-date increase in new and pre-owned vehicle sales revenues, primarily due to increased new units sold, higher average prices and changes in sales mix. BHA's finance/service contract revenues increased 8.8% in the first nine months of 2025, while parts/service/repair operations revenues increased 2.2% compared to 2024. Revenues of the other retailing businesses declined 0.9% in the first nine months of 2025 versus 2024. Several of our other retailing businesses experienced sluggish customer demand in the first nine months of 2025, attributable to a combination of increased competition and the impacts of higher economic uncertainty and changes in consumer confidence.

Retailing group pre-tax earnings declined \$6 million (1.9%) in the third quarter and increased \$10 million (1.0%) in the first nine months of 2025 compared to 2024. BHA's pre-tax earnings increased 1.8% in the third quarter and 3.4% in the first nine months of 2025 compared to 2024, attributable to earnings increases from parts/service/repair and finance/service contract operations, partly offset by lower gross profit margins and higher selling, general and administrative expenses. Aggregate pre-tax earnings for the remainder of our retailing group declined \$11 million (22.7%) in the third quarter and \$15 million (7.4%) in the first nine months of 2025 compared to 2024.

Pilot

Pilot operates travel centers, primarily under the names Pilot or Flying J, and fuel-only retail locations. Pilot also operates large wholesale fuel and fuel marketing platforms in the U.S. We acquired the remaining 20% noncontrolling interest in Pilot on January 16, 2024.

Pilot's revenues increased \$252 million (2.4%) in the third quarter and declined \$4.7 billion (13.0%) in the first nine months of 2025 compared to 2024. The year-to-date decline was primarily attributable to significantly lower volumes from bulk fuel sales and fuel trading activities, as well as lower average fuel prices and wholesale fuel volumes, partially offset by increased retail fuel volumes.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Manufacturing, Service and Retailing

Pilot's pre-tax earnings declined \$234 million (107.8%) in the third quarter and \$216 million (44.4%) in the first nine months of 2025 compared to 2024. Earnings in the third quarter and first nine months of 2025 were negatively impacted by lower wholesale fuel and in-store gross margins and higher selling, general and administrative expenses, primarily due to higher employee compensation and benefits, insurance and maintenance costs, as well as by charges from adjustments to certain fuel-related balance sheet accounts. These effects were partially offset by lower interest expense, primarily attributable to reduced borrowing levels, and gains from asset dispositions in the first quarter. Pilot's borrowings were \$3.9 billion at September 30, 2025, which are currently from certain Berkshire insurance subsidiaries.

Investment Gains (Losses)

A summary of investment gains (losses) follows (dollars in millions).

| | Third Quarter | | First Nine Months | |
|---|------------------|------------------|-------------------|------------------|
| | 2025 | 2024 | 2025 | 2024 |
| Investment gains (losses) | \$ 21,939 | \$ 20,514 | \$ 21,868 | \$ 46,247 |
| Income taxes and noncontrolling interests | 4,628 | 4,353 | 4,625 | 9,856 |
| Net earnings | <u>\$ 17,311</u> | <u>\$ 16,161</u> | <u>\$ 17,243</u> | <u>\$ 36,391</u> |
| Effective income tax rate | <u>21.1%</u> | <u>21.1%</u> | <u>21.1%</u> | <u>21.2%</u> |

Unrealized gains and losses arising from changes in market prices of our investments in equity securities are included in our reported earnings, which significantly increases the volatility of our periodic net earnings due to the magnitude of our equity securities portfolio and the inherent volatility of equity securities prices. Unrealized gains and losses on our investments in equity securities also include the effects of changes in foreign currency exchange rates on investments in equity securities of non-U.S. issuers that are held by our U.S.-based subsidiaries.

Pre-tax investment gains and losses included unrealized gains of \$20.6 billion in the third quarter and \$23.6 billion in the first nine months of 2025 and \$18.6 billion in the third quarter and \$45.1 billion in the first nine months of 2024, attributable to changes during the period in market prices on equity securities we held at the end of each period. Taxable investment gains and losses on equity securities sold, which is generally the difference between sales proceeds and the original cost basis of the securities sold, were gains of \$10.4 billion in the third quarter and \$18.7 billion in the first nine months of 2025 compared to gains of \$23.4 billion in the third quarter and \$97.1 billion in the first nine months of 2024.

We believe that investment gains and losses, whether realized from sales or unrealized from changes in market prices, are often meaningless in terms of understanding our reported consolidated earnings or evaluating our periodic economic performance. We also continue to believe the investment gains and losses recorded in earnings in any given period has little analytical or predictive value.

Other

A summary of after-tax other earnings (losses) follows (in millions).

| | Third Quarter | | First Nine Months | |
|--|-----------------|-----------------|-------------------|-----------------|
| | 2025 | 2024 | 2025 | 2024 |
| Investment income | \$ 904 | \$ 371 | \$ 2,639 | \$ 995 |
| Foreign currency exchange rate gains (losses) on Berkshire and BHFC non-U.S. Dollar senior notes | 331 | (1,141) | (1,259) | (98) |
| Equity method earnings | 276 | 199 | 576 * | 824 |
| Acquisition accounting expenses | (123) | (127) | (371) | (389) |
| Other earnings (losses) | (7) | 20 | (131) | (179) |
| | <u>\$ 1,381</u> | <u>\$ (678)</u> | <u>\$ 1,454</u> | <u>\$ 1,153</u> |

* Excludes an other-than-temporary impairment charge of \$3.76 billion related to Berkshire's investment in Kraft Heinz. See Note 5 to the Consolidated Financial Statements.

Investment income includes corporate interest income and dividend income not allocated to operating businesses. After-tax corporate investment income increased \$533 million in the third quarter and \$1.6 billion in the first nine months of 2025 compared to 2024, primarily due to increased investments in U.S. Treasury Bills, which derived largely from subsidiary dividends.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Other

Foreign currency exchange rate gains and losses on Berkshire's and BHFC's senior notes represent the effects of changes in foreign currency exchange rates recognized in earnings from the periodic revaluation of non-U.S. Dollar denominated senior note liabilities into U.S. Dollars. The gains and losses recorded in any given period can be significant due to the magnitude of the borrowings and the inherent volatility in foreign currency exchange rates.

Equity method earnings include our proportionate share of earnings of Kraft Heinz, Occidental and Berkadia. Occidental generated lower equity method earnings in the first nine months of 2025 compared to 2024. Additionally, during the second quarter of 2025, we began recording our share of Kraft Heinz's earnings on a one-quarter lag.

Acquisition accounting expenses include charges arising from the application of the acquisition method of accounting in connection with certain of Berkshire's past business acquisitions. These charges are primarily from the amortization of intangible assets recorded in connection with those acquisitions. Other earnings and losses primarily include unallocated general and administrative expenses, interest expense, income tax expense and interest income on certain intercompany loans.

Financial Condition

Our Consolidated Balance Sheet continues to reflect significant liquidity and a very strong capital base. Berkshire's shareholders' equity at September 30, 2025 was \$698.2 billion, an increase of \$48.8 billion since December 31, 2024. Net earnings attributable to Berkshire shareholders were \$47.8 billion for the first nine months of 2025. Investment gains and losses from changes in the market prices of our investments in equity securities usually produce significant volatility in our earnings.

Berkshire's common stock repurchase program permits Berkshire to repurchase its Class A and Class B shares at prices below Berkshire's intrinsic value, as conservatively determined by Warren Buffett, Berkshire's Chairman of the Board and Chief Executive Officer. We are not committed to a minimum or subject to a maximum repurchase amount. We will not repurchase our stock if it reduces our consolidated cash, cash equivalents and U.S. Treasury Bills holdings to below \$30 billion. Financial strength and redundant liquidity will always be of paramount importance at Berkshire. There were no share repurchases in the first nine months of 2025.

At September 30, 2025, our insurance and other businesses held cash, cash equivalents and U.S. Treasury Bills (net of payables for unsettled purchases) of \$354.3 billion. Investments in equity and fixed maturity securities, excluding our equity method investments, were \$301.2 billion.

Our consolidated borrowings at September 30, 2025 were \$127.2 billion, predominantly issued by Berkshire and BHFC, or by BNSF and BHE and its subsidiaries. Berkshire's outstanding debt at September 30, 2025 was \$22.5 billion, an increase of \$1.4 billion since December 31, 2024. In the first nine months of 2025, Berkshire repaid approximately \$1.6 billion of maturing debt. In April 2025, Berkshire issued ¥90 billion (\$632 million) of senior notes with maturity dates ranging from 2028 to 2055 and a weighted average interest rate of 1.6%. In July 2025, Berkshire issued ¥151.5 billion (\$1.0 billion) of senior notes maturing between 2030 and 2040 with a weighted average interest rate of 2.3%. Additionally, the carrying value of Berkshire's non-U.S. Dollar denominated debt increased \$1.3 billion in the first nine months of 2025 due to foreign currency exchange rate losses.

Senior note borrowings of BHFC, a wholly-owned financing subsidiary, were approximately \$18.3 billion at September 30, 2025, an increase of \$338 million from December 31, 2024, primarily due to foreign currency exchange rate changes. BHFC's borrowings are used to fund a portion of loans originated and acquired by Clayton Homes and equipment held for lease by Marmon's railcar leasing business. Berkshire guarantees BHFC's senior notes for the full and timely payment of principal and interest.

BNSF's outstanding debt was \$23.5 billion as of September 30, 2025, relatively unchanged from December 31, 2024. In the first nine months of 2025, BNSF repaid term debt of approximately \$900 million and in June 2025, issued \$900 million of 5.8% debentures due in 2056. BHE's aggregate borrowings were \$58.1 billion at September 30, 2025, an increase of \$1.7 billion from December 31, 2024. In the first nine months of 2025, BHE subsidiaries issued \$3.1 billion of term debt, with a weighted average interest rate of 6.4% and maturity dates ranging from 2035 to 2055, and BHE and its subsidiaries repaid term debt of \$2.4 billion and increased short-term borrowings by approximately \$600 million. Berkshire does not guarantee the repayment of debt issued by BNSF, BHE or any of their subsidiaries or affiliates.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Financial Condition

In the first nine months of 2025, our diverse group of businesses generated net operating cash flows of \$34.8 billion. Our consolidated capital expenditures for property, plant and equipment and equipment held for lease were \$14.7 billion in the first nine months of 2025, which included capital expenditures by BNSF and BHE of \$10.1 billion. BNSF and BHE maintain very large investments in capital assets (property, plant and equipment) and regularly make significant capital expenditures in the normal course of business. BHE and BNSF forecast capital expenditures of approximately \$4.4 billion over the remainder of 2025.

In October 2025, Berkshire agreed to acquire the Occidental Petroleum Corporation's chemicals business for \$9.7 billion, subject to customary purchase price adjustments. The acquisition is subject to regulatory approvals and customary closing conditions and expected to close in the fourth quarter of 2025.

Contractual Obligations

We are party to other contracts associated with ongoing business activities, which will result in cash payments to counterparties in future periods. Certain obligations are included in our Consolidated Balance Sheets, such as borrowings, operating lease liabilities and shared aircraft repurchase liabilities.

We are also obligated to pay claims arising from property and casualty contracts issued by our insurance subsidiaries, including amounts from retroactive reinsurance. However, the timing and amount of the payments under insurance and reinsurance contracts are contingent upon the outcome of future events. Actual payments will likely vary, perhaps materially, from any forecasted payments, as well as from the liabilities recorded in our Consolidated Balance Sheets. We anticipate that these payments will be funded by operating cash flows.

Other obligations pertaining to the acquisition of goods or services in the future, such as certain purchase obligations, are not currently reflected in the Consolidated Financial Statements and will be recognized in future periods as the goods are delivered or services are provided. Except as otherwise disclosed in this Quarterly Report, our contractual obligations as of September 30, 2025 were, in the aggregate, not materially different from those disclosed in "Management's Discussion and Analysis of Financial Condition and Results of Operations" contained in Berkshire's Annual Report on Form 10-K for the year ended December 31, 2024.

Critical Accounting Estimates

Certain accounting policies require us to make estimates and judgments in determining the amounts reflected in our Consolidated Financial Statements. Such estimates and judgments necessarily involve varying and possibly significant degrees of uncertainty. Accordingly, certain amounts currently recorded in our Consolidated Financial Statements will likely be adjusted in the future based on new available information and changes in other facts and circumstances. Reference is made to "Critical Accounting Estimates" discussed in "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in Berkshire's Annual Report on Form 10-K for the year ended December 31, 2024.

Our Consolidated Balance Sheet as of September 30, 2025 included estimated liabilities for unpaid losses and loss adjustment expenses from property and casualty insurance and reinsurance contracts of \$151.1 billion. Due to the inherent uncertainties in the processes of establishing these liabilities, the actual ultimate claim amounts will likely differ from the currently recorded amounts. A very small percentage change in estimates of this magnitude can result in a material effect on periodic earnings. The effects from changes in these estimates are recorded as a component of insurance losses and loss adjustment expenses in the period of the change.

Our Consolidated Balance Sheet as of September 30, 2025 included goodwill of acquired businesses of \$84.5 billion and indefinite-lived intangible assets of \$19.0 billion. In connection with the annual goodwill impairment review conducted in the fourth quarter of 2024, our estimated fair values of seven reporting units did not exceed our carrying values by at least 20%, as disclosed in our Annual Report on Form 10-K for the year ended December 31, 2024. Our estimated aggregate fair value of these units at that time was approximately \$65.6 billion, which exceeded our aggregate carrying value of approximately \$57.4 billion. Goodwill of these reporting units totaled approximately \$18.6 billion.

Goodwill and indefinite-lived intangible asset impairment reviews include determining the estimated fair values of the reporting units and of the indefinite-lived intangible assets. Several methods and inputs may be used to estimate fair values, and significant judgments are required in making such estimates. Due to the inherent subjectivity and uncertainty in forecasting future cash flows and earnings over long periods of time, actual results may differ materially from the forecasts.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Critical Accounting Estimates

As of September 30, 2025, we concluded it was more likely than not that goodwill and other indefinite-lived intangible assets recorded in our Consolidated Balance Sheet were not impaired. However, the fair value estimates of the reporting units and assets are subject to change based on changes in market and economic conditions and events affecting our businesses, which we cannot reliably predict. It is reasonably possible that adverse changes in such conditions or events could result in the recognition of impairment losses in our Consolidated Financial Statements in the future.

Information concerning accounting pronouncements to be adopted in the future is included in Note 2 to the accompanying Consolidated Financial Statements.

Forward-Looking Statements

Investors are cautioned that certain statements contained in this document as well as some statements in periodic press releases and some oral statements of Berkshire officials during presentations about Berkshire or its subsidiaries are "forward-looking" statements within the meaning of the Private Securities Litigation Reform Act of 1995 (the "Act"). Forward-looking statements include statements which are predictive in nature, which depend upon or refer to future events or conditions, or which include words such as "expects," "anticipates," "intends," "plans," "believes," "estimates" or similar expressions. In addition, any statements concerning future financial performance (including future revenues, earnings or growth rates), ongoing business strategies or prospects and possible future Berkshire actions, which may be provided by management, are also forward-looking statements as defined by the Act. Forward-looking statements are based on current expectations and projections about future events and are subject to risks, uncertainties and assumptions about Berkshire and its subsidiaries, economic and market factors and the industries in which we do business, among other things. These statements are not guarantees of future performance and we have no specific intention to update these statements.

Actual events and results may differ materially from those expressed or forecasted in forward-looking statements due to a number of factors. The principal risk factors that could cause our actual performance and future events and actions to differ materially from such forward-looking statements include, but are not limited to, changes in market prices of our investments in equity securities; the occurrence of one or more catastrophic events, such as an earthquake, hurricane, geopolitical conflict, act of terrorism or cyber-attack that causes losses insured by our insurance subsidiaries and/or losses to our business operations; the frequency and severity of epidemics, pandemics or other outbreaks, and other events that negatively affect our operating results and restrict our access to borrowed funds through the capital markets at reasonable rates; changes in laws or regulations affecting our insurance, railroad, utilities and energy and finance subsidiaries; changes in federal income tax laws; and changes in general economic and market factors that affect the prices of securities or the industries in which we do business.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Reference is made to Berkshire's Annual Report on Form 10-K for the year ended December 31, 2024 and in particular the "Market Risk Disclosures" included in "Management's Discussion and Analysis of Financial Condition and Results of Operations." As of September 30, 2025, there were no material changes in the market risks described in Berkshire's Annual Report.

Item 4. Controls and Procedures

As of the end of the period covered by this Quarterly Report on Form 10-Q, the Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Chairman (Chief Executive Officer) and the Senior Vice President (Chief Financial Officer), of the effectiveness of the design and operation of the Company's disclosure controls and procedures pursuant to Exchange Act Rule 13a-15. Based upon that evaluation, the Chairman (Chief Executive Officer) and the Senior Vice President (Chief Financial Officer) concluded that the Company's disclosure controls and procedures are effective in timely alerting them to material information relating to the Company (including its consolidated subsidiaries) required to be included in the Company's periodic SEC filings. During the quarter, there have been no significant changes in the Company's internal control over financial reporting or in other factors that could significantly affect internal control over financial reporting.

Part II Other Information

Item 1. Legal Proceedings

Berkshire and its subsidiaries are parties in a variety of legal actions that routinely arise out of the normal course of business, including legal actions seeking to establish liability directly through insurance contracts or indirectly through reinsurance contracts issued by Berkshire subsidiaries. Plaintiffs occasionally seek punitive or exemplary damages. We do not believe that such normal and routine litigation will have a material effect on our financial condition or results of operations.

Reference is made to Note 22 to the accompanying Consolidated Financial Statements for information concerning certain litigation involving Berkshire subsidiaries. Berkshire and certain of its subsidiaries are also involved in other kinds of legal actions, some of which assert or may assert claims or seek to impose fines and penalties. We currently believe that any liability that may arise as a result of other pending legal actions will not have a material effect on our consolidated financial condition or results of operations.

Item 1A. Risk Factors

Our significant business risks are described in Item 1A to Form 10-K for the year ended December 31, 2024, to which reference is made herein. The risks and uncertainties we describe are not the only ones facing us. Additional risks and uncertainties not presently known to us or that we currently deem immaterial may also impair our business or operations. Any adverse effect on our business, financial condition or operating results could result in a decline in the value of our securities and the loss of all or part of your investment.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds and Issuer Repurchases of Equity Securities

Berkshire's common stock repurchase program permits Berkshire to repurchase its Class A and Class B shares any time that Warren Buffett, Berkshire's Chairman of the Board and Chief Executive Officer, believes that the repurchase price is below Berkshire's intrinsic value, conservatively determined. Repurchases may be in the open market or through privately negotiated transactions. No Class A or Class B shares were repurchased in the third quarter of 2025.

| Period | Total number of shares purchased | Average price paid per share | Total number of shares purchased as part of publicly announced program | Maximum number or value of shares that yet may be repurchased under the program |
|-----------|-------------------------------------|---------------------------------|---|--|
| July | — | \$ — | — | * |
| August | — | — | — | * |
| September | — | — | — | * |

* The program does not specify a maximum number of shares to be repurchased or obligate Berkshire to repurchase any specific dollar amount or number of Class A or Class B shares and there is no expiration date to the repurchase program. Berkshire will not repurchase its common stock if the repurchases reduce the value of Berkshire's consolidated cash, cash equivalents and U.S. Treasury Bills holdings to less than \$30 billion.

Item 3. Defaults Upon Senior Securities

None

Item 4. Mine Safety Disclosures

Information regarding the Company's mine safety violations and other legal matters disclosed in accordance with Section 1503(a) of the Dodd-Frank Reform Act is included in Exhibit 95 to this Form 10-Q.

Item 5. Other Information

Berkshire has not adopted a Rule 10b5-1 trading arrangement (as defined in Item 408(a)(1)(i) of Regulation S-K) and no directors or executive officers adopted or terminated a Rule 10b5-1 trading arrangement or a non-Rule 10b5-1 trading arrangement (as defined in Item 408(c) of Regulation S-K) during the third quarter of 2025.

Item 6. Exhibits

a. Exhibits

- 3(i) Restated Certificate of Incorporation
[Incorporated by reference to Exhibit 3\(i\) to Form 10-K filed on March 2, 2015.](#)
- 3(ii) Amended and Restated By-Laws
[Incorporated by reference to Exhibit 3\(ii\) to Form 8-K filed on October 3, 2025.](#)
- 31.1 [Rule 13a-14\(a\)/15d-14\(a\) Certifications](#)
- 31.2 [Rule 13a-14\(a\)/15d-14\(a\) Certifications](#)
- 32.1 [Section 1350 Certifications](#)
- 32.2 [Section 1350 Certifications](#)
- 95 [Mine Safety Disclosures](#)
- 101 The following financial information from Berkshire Hathaway Inc.'s Quarterly Report on Form 10-Q for the quarter ended September 30, 2025, formatted in iXBRL (Inline Extensible Business Reporting Language) includes: (i) the Cover Page (ii) the Consolidated Balance Sheets, (iii) the Consolidated Statements of Earnings, (iv) the Consolidated Statements of Comprehensive Income, (v) the Consolidated Statements of Changes in Shareholders' Equity, (vi) the Consolidated Statements of Cash Flows, and (vii) the Notes to Consolidated Financial Statements, tagged in summary and detail.
- 104 Cover Page Interactive Data File (formatted as iXBRL and contained in Exhibit 101)

SIGNATURE

Pursuant to the requirement of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

BERKSHIRE HATHAWAY INC.
(Registrant)

Date: November 1, 2025

/S/ MARC D. HAMBURG

(Signature)
Marc D. Hamburg,
Senior Vice President and
Principal Financial Officer

Quarter ended September 30, 2025

Rule 13a-14(a)/15d-14(a) Certifications

CERTIFICATIONS

I, Warren E. Buffett, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Berkshire Hathaway Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 1, 2025

/s/ WARREN E. BUFFETT
Chairman—Principal Executive Officer

Quarter ended September 30, 2025

Rule 13a-14(a)/15d-14(a) Certifications

CERTIFICATIONS

I, Marc D. Hamburg, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Berkshire Hathaway Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 1, 2025

/s/ MARC D. HAMBURG

Senior Vice President—Principal Financial Officer

Section 1350 Certifications

Quarter ended September 30, 2025

I, Warren E. Buffett, Chairman and Chief Executive Officer of Berkshire Hathaway Inc. (the “Company”), certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350, that to the best of my knowledge:

- (1) the Quarterly Report on Form 10-Q of the Company for the period ended September 30, 2025 (the “Report”) fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)); and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: November 1, 2025

/s/ WARREN E. BUFFETT

Warren E. Buffett
Chairman and Chief Executive Officer

Section 1350 Certifications

Quarter ended September 30, 2025

I, Marc D. Hamburg, Senior Vice President and Chief Financial Officer of Berkshire Hathaway Inc. (the “Company”), certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350, that to the best of my knowledge:

- (1) the Quarterly Report on Form 10-Q of the Company for the period ended September 30, 2025 (the “Report”) fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)); and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: November 1, 2025

/s/ MARC D. HAMBURG

Marc D. Hamburg
Senior Vice President and Chief Financial Officer

**MINE SAFETY VIOLATIONS AND OTHER LEGAL MATTER DISCLOSURES
PURSUANT TO SECTION 1503(a) OF THE DODD-FRANK WALL STREET
REFORM AND CONSUMER PROTECTION ACT**

PacifiCorp and its subsidiaries operate coal mines and coal processing facilities and Acme Brick and its affiliates operate clay, shale and limestone excavation facilities (collectively, the “mining facilities”) that are regulated by the Federal Mine Safety and Health Administration (“MSHA”) under the Federal Mine Safety and Health Act of 1977 (the “Mine Safety Act”). MSHA inspects mining facilities on a regular basis. The total number of reportable Mine Safety Act citations, orders, assessments and legal actions for the third quarter of 2025 are summarized in the table below and are subject to contest and appeal. The severity and assessment of penalties may be reduced or, in some cases, dismissed through the contest and appeal process. Amounts are reported regardless of whether PacifiCorp or Acme has challenged or appealed the matter. Mines that are closed or idled are not included in the information below. PacifiCorp and Acme have not received any notice of a pattern, or notice of the potential to have a pattern, of violations of mandatory health or safety standards that are of such nature as could have significantly and substantially contributed to the cause and effect of coal or other mine health or safety hazards under Section 104(e) of the Mine Safety Act during the third quarter of 2025.

| Mining Facilities | Mine Safety Act | | | | | Total Value of Proposed MSHA Assessments (in thousands) | Total Number of Mining Related Fatalities | Legal Actions | | |
|-------------------------------|--|--------------------------------------|---|---|--|--|---|---|--------------------------|------------------------|
| | Section 104 Significant and Substantial Citations ⁽¹⁾ | Section 104(b) Orders ⁽²⁾ | Section 104(d) Citations/ Orders ⁽³⁾ | Section 110(b)(2) Violations ⁽⁴⁾ | Section 107(a) Imminent Danger Orders ⁽⁵⁾ | | | Pending as of Last Day of Period ⁽⁶⁾ | Instituted During Period | Resolved During Period |
| Coal: | | | | | | | | | | |
| Bridger (surface) | 1 | — | — | — | — | \$ — | — | — | — | — |
| Wyodak Coal Crushing Facility | — | — | — | — | — | — | — | — | — | — |
| Clay, shale and limestone: | | | | | | | | | | |
| Malvern | — | — | — | — | — | — | — | — | — | — |
| Jonesboro | — | — | — | — | — | — | — | — | — | — |
| Oklahoma City | — | — | — | — | — | — | — | — | — | — |
| Tulsa | — | — | — | — | — | — | — | — | — | — |
| Bennett | — | — | — | — | — | — | — | — | — | — |
| Denton | — | — | — | — | — | — | — | — | — | — |
| Elgin | — | — | — | — | — | — | — | — | — | — |
| Sealy | — | — | — | — | — | — | — | — | — | — |
| Texas Clay | — | — | — | — | — | — | — | — | — | — |
| Leeds | — | — | — | — | — | — | — | — | — | — |
| Montgomery | — | — | — | — | — | — | — | — | — | — |

⁽¹⁾ Citations for alleged violations of mandatory health and safety standards that could significantly or substantially contribute to the cause and effect of a safety or health hazard under Section 104 of the Mine Safety Act.

⁽²⁾ For alleged failures to totally abate the subject matter of a Mine Safety Act Section 104(a) citation within the period specified in the citation.

⁽³⁾ For alleged unwarrantable failures (i.e., aggravated conduct constituting more than ordinary negligence) to comply with a mandatory health or safety standard.

⁽⁴⁾ For alleged flagrant violations (i.e., reckless or repeated failure to make reasonable efforts to eliminate a known violation of a mandatory health or safety standard that substantially and proximately caused, or reasonably could have been expected to cause, death or serious bodily injury).

⁽⁵⁾ For the existence of any condition or practice in a coal or other mine which could reasonably be expected to cause death or serious physical harm before such condition or practice can be abated.

⁽⁶⁾ For the existence of any proposed penalties under Subparts B-H of the Federal Mine Safety and Health Review Commission’s procedural rules. The pending legal actions are not exclusive to citations, notices, orders and penalties assessed by MSHA during the reporting period.