| **Key Sample Stats** | **Conventional**  N = 8,395,000 | **Hybrid**  N = 464,560 | **PHEV**  N = 58,915 | **BEV Tesla**  N = 22,518 | **BEV Other**  N = 74,331 |
| --- | --- | --- | --- | --- | --- |
| **Model Year** | | | | | |
| 2012 | 764,383  (9.1%) | 61,590  (13%) | 6,823  (12%) | 390  (1.7%) | 3,943  (5.3%) |
| 2013 | 1,188,624  (14%) | 93,803  (20%) | 14,342  (24%) | 2,797  (12%) | 11,245  (15%) |
| 2014 | 1,466,956  (17%) | 86,350  (19%) | 14,043  (24%) | 2,969  (13%) | 13,665  (18%) |
| 2015 | 1,942,194  (23%) | 102,049  (22%) | 8,217  (14%) | 6,645  (30%) | 25,007  (34%) |
| 2016 | 1,598,340  (19%) | 54,178  (12%) | 4,474  (7.6%) | 6,608  (29%) | 15,193  (20%) |
| 2017 | 1,007,898  (12%) | 45,596  (9.8%) | 9,905  (17%) | 1,232  (5.5%) | 4,075  (5.5%) |
| 2018 | 426,605  (5.1%) | 20,994  (4.5%) | 1,111  (1.9%) | 1,877  (8.3%) | 1,203  (1.6%) |
| **Mileage (1,000)** | | | | | |
| Mean | 42 | 45 | 42 | 34 | 24 |
| Median | 37 | 39 | 36 | 31 | 23 |
| SD | 26 | 28 | 25 | 19 | 14 |
| **Age (years)** | | | | | |
| Mean | 3.40 | 3.70 | 3.86 | 3.82 | 3.66 |
| Median | 3.28 | 3.58 | 3.65 | 3.80 | 3.61 |
| SD | 1.49 | 1.51 | 1.40 | 1.28 | 1.13 |
| **Listing price (Used $USD)** | | | | | |
| Mean | 16,192 | 16,954 | 16,684 | 51,314 | 14,109 |
| Median | 14,957 | 16,429 | 16,364 | 49,006 | 12,428 |
| SD | 6,188 | 5,040 | 4,347 | 13,111 | 6,068 |
| **MSRP (New $USD)** | | | | | |
| Mean | 28,104 | 30,193 | 37,765 | 88,157 | 36,606 |
| Median | 27,308 | 28,923 | 36,645 | 89,320 | 34,409 |
| SD | 7,819 | 4,806 | 3,284 | 8,825 | 5,134 |
| **Electric Range (miles)** | | | | | |
| Mean | -- | -- | 35 | 238 | 87 |
| Median | -- | -- | 38 | 246 | 82 |
| SD | -- | -- | 14 | 47 | 27 |
| Minimum | -- | -- | 11 | 139 | 58 |
| Maximum | -- | -- | 53 | 335 | 238 |