| **coefficients** | **BEV**  **(Non-Tesla)** | **BEV**  **(Tesla)** | **PHEV** | **HEV** | **CV** |
| --- | --- | --- | --- | --- | --- |
| (Intercept) | -1.429\*\*\* (0.013) | 0.022  (0.021) | -0.319\*\*\* (0.016) | -0.115\*\*\* (0.004) | 0.043\*\*\* (0.001) |
| Fortwo | 0.194\*\*\* (0.018) |  |  |  |  |
| Spark | 0.242\*\*\* (0.018) |  |  |  |  |
| Focus | 0.142\*\*\* (0.012) |  |  |  |  |
| i3 | 0.577\*\*\* (0.008) |  |  |  |  |
| e-Golf | 0.448\*\*\* (0.015) |  |  |  |  |
| 500e | -0.128\*\*\* (0.010) |  |  |  |  |
| Soul | 0.226\*\*\* (0.020) |  |  |  | -0.055\*\*\* (0.001) |
| Bolt EV | -0.097\*\*\* (0.024) |  |  |  |  |
| Model 3 |  | 0.307\*\*\* (0.028) |  |  |  |
| Prius Plug-in |  |  | -0.121\*\*\* (0.010) |  |  |
| Sonata PHEV |  |  | -0.210\*\*\* (0.021) |  |  |
| Volt |  |  | -0.204\*\*\* (0.042) |  |  |
| Camry |  |  |  | -0.020\*\*\* (0.004) | -0.254\*\*\* (0.001) |
| Civic |  |  |  | -0.013. (0.007) | -0.060\*\*\* (0.001) |
| CT |  |  |  | -0.009\* (0.004) |  |
| ES |  |  |  | 0.146\*\*\* (0.005) | 0.090\*\*\* (0.002) |
| Fusion |  |  |  | -0.267\*\*\* (0.004) | -0.302\*\*\* (0.001) |
| Insight |  |  |  | -0.093\*\*\* (0.009) |  |
| MKZ |  |  |  | -0.132\*\*\* (0.005) |  |
| Niro |  |  |  | -0.111\*\*\* (0.009) |  |
| Optima |  |  |  | -0.233\*\*\* (0.005) | -0.362\*\*\* (0.001) |
| Prius |  |  |  | -0.013\*\*\* (0.004) |  |
| Prius C |  |  |  | -0.068\*\*\* (0.004) |  |
| Prius V |  |  |  | 0.054\*\*\* (0.006) |  |
| Sonata Hybrid |  |  |  | -0.179\*\*\* (0.004) |  |
| 5 Series |  |  |  |  | -0.005\* (0.002) |
| Accord |  |  |  |  | -0.096\*\*\* (0.001) |
| Altima |  |  |  |  | -0.292\*\*\* (0.001) |
| Camaro |  |  |  |  | -0.292\*\*\* (0.001) |
| Challenger |  |  |  |  | -0.306\*\*\* (0.002) |
| Charger |  |  |  |  | -0.339\*\*\* (0.001) |
| Corolla |  |  |  |  | -0.148\*\*\* (0.001) |
| Cruze |  |  |  |  | -0.153\*\*\* (0.001) |
| Elantra |  |  |  |  | -0.220\*\*\* (0.001) |
| Forte |  |  |  |  | -0.257\*\*\* (0.001) |
| Jetta |  |  |  |  | -0.315\*\*\* (0.001) |
| Malibu |  |  |  |  | -0.143\*\*\* (0.001) |
| Maxima |  |  |  |  | -0.164\*\*\* (0.001) |
| Mazda 3 |  |  |  |  | -0.244\*\*\* (0.003) |
| Mustang |  |  |  |  | -0.099\*\*\* (0.001) |
| Outback |  |  |  |  | 0.053\*\*\* (0.001) |
| Sentra |  |  |  |  | -0.183\*\*\* (0.001) |
| Sonata |  |  |  |  | -0.298\*\*\* (0.001) |
| 2013 | 0.166\*\*\* (0.004) | 0.098\*\*\* (0.010) | -0.015\*\*\* (0.004) | -0.021\*\*\* (0.001) | 0.008\*\*\* (0.000) |
| 2014 | 0.234\*\*\* (0.004) | -0.120\*\*\* (0.010) | 0.117\*\*\* (0.004) | -0.018\*\*\* (0.001) | -0.018\*\*\* (0.000) |
| 2015 | 0.240\*\*\* (0.004) | -0.154\*\*\* (0.010) | 0.113\*\*\* (0.004) | -0.041\*\*\* (0.001) | -0.052\*\*\* (0.000) |
| 2016 | 0.229\*\*\* (0.005) | -0.250\*\*\* (0.011) | 0.226\*\*\* (0.025) | 0.008\*\*\* (0.001) | -0.044\*\*\* (0.000) |
| 2017 | 0.280\*\*\* (0.007) | -0.301\*\*\* (0.014) | 0.218\*\*\* (0.025) | -0.005\*\*\* (0.001) | -0.062\*\*\* (0.000) |
| 2018 | 0.384\*\*\* (0.011) | -0.623\*\*\* (0.015) | 0.258\*\*\* (0.025) | -0.015\*\*\* (0.002) | -0.053\*\*\* (0.000) |
| Subsidy | -0.004\*\*\* (0.000) | -0.005\*\*\* (0.000) | 0.008\*\*\* (0.000) |  |  |
| Miles | -0.005\*\*\* (0.000) | -0.004\*\*\* (0.000) | -0.005\*\*\* (0.000) | -0.005\*\*\* (0.000) | -0.005\*\*\* (0.000) |
| Cents per mile | 0.001\* (0.001) | 0.004\*\* (0.001) | 0.003\*\*\* (0.001) | 0.011\*\*\* (0.000) | 0.001\*\*\* (0.000) |
| Range | 0.006\*\*\* (0.000) | 0.002\*\*\* (0.000) | -0.001  (0.001) |  |  |
| age\_years | | -0.048\*\*\* (0.001) | -0.166\*\*\* (0.002) | -0.034\*\*\* (0.004) | -0.071\*\*\* (0.001) | -0.143\*\*\* (0.000) |
| Days on market | -0.000\*\*\* (0.000) | -0.000\* (0.000) | -0.000\*\*\* (0.000) | -0.000\*\*\* (0.000) | -0.000\*\*\* (0.000) |
| age\_years:modelfortwo | -0.105\*\*\* (0.004) |  |  |  |  |
| age\_years:modelspark | -0.049\*\*\* (0.005) |  |  |  |  |
| age\_years:modelfocus | -0.025\*\*\* (0.003) |  |  |  |  |
| age\_years:modeli3 | -0.084\*\*\* (0.002) |  |  |  |  |
| age\_years:modele-golf | -0.086\*\*\* (0.004) |  |  |  |  |
| age\_years:model500e | -0.027\*\*\* (0.003) |  |  |  |  |
| age\_years:modelsoul | -0.043\*\*\* (0.006) |  |  |  | 0.088\*\*\* (0.000) |
| age\_years:modelbolt ev | -0.147\*\*\* (0.008) |  |  |  |  |
| age\_years:modelmodel 3 |  | -0.013  (0.016) |  |  |  |
| age\_years:modelprius plug-in |  |  | -0.020\*\*\* (0.004) |  |  |
| age\_years:modelsonata plug-in hybrid |  |  | -0.081\*\*\* (0.008) |  |  |
| age\_years:modelvolt |  |  | -0.053\*\*\* (0.004) |  |  |
| age\_years:modelcamry |  |  |  | 0.010\*\*\* (0.001) | 0.103\*\*\* (0.000) |
| age\_years:modelcivic |  |  |  | -0.019\*\*\* (0.002) | 0.076\*\*\* (0.000) |
| age\_years:modelct |  |  |  | -0.001  (0.001) |  |
| age\_years:modeles |  |  |  | -0.028\*\*\* (0.002) | 0.038\*\*\* (0.000) |
| age\_years:modelfusion |  |  |  | -0.013\*\*\* (0.001) | 0.078\*\*\* (0.000) |
| age\_years:modelinsight |  |  |  | -0.002  (0.002) |  |
| age\_years:modelmkz |  |  |  | -0.020\*\*\* (0.001) |  |
| age\_years:modelniro |  |  |  | 0.077\*\*\* (0.004) |  |
| age\_years:modeloptima |  |  |  | 0.012\*\*\* (0.002) | 0.115\*\*\* (0.000) |
| age\_years:modelprius |  |  |  | 0.005\*\*\* (0.001) |  |
| age\_years:modelprius c |  |  |  | 0.025\*\*\* (0.001) |  |
| age\_years:modelprius v |  |  |  | -0.005\*\*\* (0.002) |  |
| age\_years:modelsonata hybrid |  |  |  | 0.004\*\* (0.001) |  |
| age\_years:model5 series |  |  |  |  | -0.008\*\*\* (0.000) |
| age\_years:modelaccord |  |  |  |  | 0.066\*\*\* (0.000) |
| age\_years:modelaltima |  |  |  |  | 0.077\*\*\* (0.000) |
| age\_years:modelcamaro |  |  |  |  | 0.087\*\*\* (0.000) |
| age\_years:modelchallenger |  |  |  |  | 0.125\*\*\* (0.000) |
| age\_years:modelcharger |  |  |  |  | 0.106\*\*\* (0.000) |
| age\_years:modelcorolla |  |  |  |  | 0.111\*\*\* (0.000) |
| age\_years:modelcruze |  |  |  |  | 0.075\*\*\* (0.000) |
| age\_years:modelelantra |  |  |  |  | 0.098\*\*\* (0.000) |
| age\_years:modelforte |  |  |  |  | 0.092\*\*\* (0.000) |
| age\_years:modeljetta |  |  |  |  | 0.086\*\*\* (0.000) |
| age\_years:modelmalibu |  |  |  |  | 0.055\*\*\* (0.000) |
| age\_years:modelmaxima |  |  |  |  | 0.052\*\*\* (0.000) |
| age\_years:modelmazda3 |  |  |  |  | 0.068\*\*\* (0.001) |
| age\_years:modelmustang |  |  |  |  | 0.074\*\*\* (0.000) |
| age\_years:modeloutback |  |  |  |  | 0.082\*\*\* (0.000) |
| age\_years:modelsentra |  |  |  |  | 0.097\*\*\* (0.000) |
| age\_years:modelsonata |  |  |  |  | 0.087\*\*\* (0.000) |
| Number of Observations: | 74,331 | 22,518 | 58,915 | 464,560 | 8,395,000 |
| Adjusted R-Squared: | 0.688 | 0.604 | 0.838 | 0.727 | 0.587 |
| Signif. codes: '\*\*\*' = 0.001, '\*\*' = 0.01, '\*' = 0.05, '.' = 0.1, ' ' = 1 | | | | | |