| **var** | **cat** | **bev\_nontesla** | **bev\_tesla** | **phev** | **hev** | **cv** |
| --- | --- | --- | --- | --- | --- | --- |
| miles | other | -5.07 (0.06) | -3.93 (0.08) | -4.49 (0.03) | -4.67 (0.01) | -4.64 (0) |
| dom\_listing | other | -0.37 (0.02) | -0.13 (0.06) | -0.23 (0.02) | -0.28 (0.01) | -0.08 (0) |
| cents\_per\_mile | other | 0.13 (0.06) | 0.38 (0.13) | 0.35 (0.06) | 1.13 (0.02) | 0.08 (0) |
| range | other | 5.58 (0.14) | 1.57 (0.04) | -0.8 (1.45) |  |  |
| subsidy\_total\_listing | other | -3.25 (0.36) | -3.41 (0.31) | 5.8 (0.26) |  |  |
| int | int | 23.95 (0.32) | 102.27 (2.21) | 72.68 (1.14) | 89.1 (0.37) | 104.37 (0.12) |
| MY 2013 | int\_my | 4.33 (0.36) | 10.56 (1.88) | -1.09 (1.3) | -1.88 (0.36) | 0.83 (0.12) |
| MY 2014 | int\_my | 6.33 (0.41) | -11.58 (1.48) | 9 (1.48) | -1.57 (0.36) | -1.82 (0.11) |
| MY 2015 | int\_my | 6.49 (0.41) | -14.64 (1.34) | 8.66 (1.48) | -3.59 (0.35) | -5.28 (0.11) |
| MY 2016 | int\_my | 6.16 (0.42) | -22.66 (1.1) | 18.46 (3.51) | 0.74 (0.37) | -4.49 (0.11) |
| MY 2017 | int\_my | 7.73 (0.51) | -26.62 (1.04) | 17.78 (3.46) | -0.41 (0.36) | -6.26 (0.11) |
| MY 2018 | int\_my | 11.23 (0.7) | -47.42 (0.75) | 21.42 (3.58) | -1.29 (0.36) | -5.38 (0.11) |
| Fortwo | int\_model | 5.11 (0.53) |  |  |  |  |
| Spark | int\_model | 6.56 (0.65) |  |  |  |  |
| Focus | int\_model | 3.67 (0.46) |  |  |  |  |
| i3 | int\_model | 18.71 (0.54) |  |  |  |  |
| e-Golf | int\_model | 13.55 (0.7) |  |  |  |  |
| 500e | int\_model | -2.88 (0.31) |  |  |  |  |
| Soul | int\_model | 6.08 (0.67) |  |  |  | -5.61 (0.11) |
| Bolt EV | int\_model | -2.21 (0.7) |  |  |  |  |
| Model 3 | int\_model |  | 36.64 (4.8) |  |  |  |
| Prius Plug-In | int\_model |  |  | -8.3 (0.82) |  |  |
| Sonata Plug-In Hybrid | int\_model |  |  | -13.77 (1.44) |  |  |
| Volt | int\_model |  |  | -13.39 (3.16) |  |  |
| Camry | int\_model |  |  |  | -1.79 (0.23) | -23.39 (0.06) |
| Civic | int\_model |  |  |  | -1.17 (0.5) | -6.08 (0.08) |
| CT | int\_model |  |  |  | -0.79 (0.24) |  |
| ES | int\_model |  |  |  | 14.02 (0.4) | 9.85 (0.18) |
| Fusion | int\_model |  |  |  | -20.89 (0.15) | -27.19 (0.06) |
| Insight | int\_model |  |  |  | -7.9 (0.7) |  |
| MKZ | int\_model |  |  |  | -10.99 (0.26) |  |
| Niro | int\_model |  |  |  | -9.39 (0.63) |  |
| Optima | int\_model |  |  |  | -18.52 (0.27) | -31.7 (0.07) |
| Prius | int\_model |  |  |  | -1.14 (0.16) |  |
| Prius C | int\_model |  |  |  | -5.9 (0.2) |  |
| Prius V | int\_model |  |  |  | 4.95 (0.46) |  |
| Sonata Hybrid | int\_model |  |  |  | -14.59 (0.21) |  |
| 5 Series | int\_model |  |  |  |  | -0.47 (0.16) |
| Accord | int\_model |  |  |  |  | -9.6 (0.08) |
| Altima | int\_model |  |  |  |  | -26.43 (0.06) |
| Camaro | int\_model |  |  |  |  | -26.44 (0.09) |
| Challenger | int\_model |  |  |  |  | -27.55 (0.1) |
| Charger | int\_model |  |  |  |  | -30.04 (0.08) |
| Corolla | int\_model |  |  |  |  | -14.36 (0.07) |
| Cruze | int\_model |  |  |  |  | -14.76 (0.07) |
| Elantra | int\_model |  |  |  |  | -20.63 (0.07) |
| Forte | int\_model |  |  |  |  | -23.65 (0.1) |
| Jetta | int\_model |  |  |  |  | -28.2 (0.08) |
| Malibu | int\_model |  |  |  |  | -13.86 (0.07) |
| Maxima | int\_model |  |  |  |  | -15.81 (0.11) |
| Mazda3 | int\_model |  |  |  |  | -22.59 (0.27) |
| Mustang | int\_model |  |  |  |  | -9.83 (0.09) |
| Outback | int\_model |  |  |  |  | 5.69 (0.12) |
| Sentra | int\_model |  |  |  |  | -17.47 (0.07) |
| Sonata | int\_model |  |  |  |  | -26.87 (0.07) |
| Base | age\_slope | 4.71 (0.11) | 15.32 (0.19) | 3.35 (0.4) | 6.87 (0.12) | 13.35 (0.02) |
| Fortwo | age\_slope | 14.17 (0.38) |  |  |  |  |
| Spark | age\_slope | 9.3 (0.42) |  |  |  |  |
| Focus | age\_slope | 7.02 (0.26) |  |  |  |  |
| i3 | age\_slope | 12.39 (0.16) |  |  |  |  |
| e-Golf | age\_slope | 12.51 (0.37) |  |  |  |  |
| 500e | age\_slope | 7.24 (0.25) |  |  |  |  |
| Soul | age\_slope | 8.75 (0.54) |  |  |  | 5.37 (0.02) |
| Bolt EV | age\_slope | 17.74 (0.66) |  |  |  |  |
| Model 3 | age\_slope |  | 16.4 (1.37) |  |  |  |
| Prius Plug-In | age\_slope |  |  | 5.28 (0.12) |  |  |
| Sonata Plug-In Hybrid | age\_slope |  |  | 10.92 (0.57) |  |  |
| Volt | age\_slope |  |  | 8.32 (0.08) |  |  |
| Camry | age\_slope |  |  |  | 5.92 (0.05) | 3.94 (0.02) |
| Civic | age\_slope |  |  |  | 8.58 (0.11) | 6.49 (0.02) |
| CT | age\_slope |  |  |  | 6.97 (0.05) |  |
| ES | age\_slope |  |  |  | 9.41 (0.09) | 10.01 (0.03) |
| Fusion | age\_slope |  |  |  | 8.03 (0.04) | 6.29 (0.02) |
| Insight | age\_slope |  |  |  | 7.08 (0.16) |  |
| MKZ | age\_slope |  |  |  | 8.7 (0.07) |  |
| Niro | age\_slope |  |  |  | -0.57 (0.41) |  |
| Optima | age\_slope |  |  |  | 5.72 (0.08) | 2.75 (0.02) |
| Prius | age\_slope |  |  |  | 6.43 (0.03) |  |
| Prius C | age\_slope |  |  |  | 4.51 (0.05) |  |
| Prius V | age\_slope |  |  |  | 7.33 (0.08) |  |
| Sonata Hybrid | age\_slope |  |  |  | 6.53 (0.05) |  |
| 5 Series | age\_slope |  |  |  |  | 14 (0.03) |
| Accord | age\_slope |  |  |  |  | 7.46 (0.02) |
| Altima | age\_slope |  |  |  |  | 6.44 (0.02) |
| Camaro | age\_slope |  |  |  |  | 5.52 (0.02) |
| Challenger | age\_slope |  |  |  |  | 1.8 (0.03) |
| Charger | age\_slope |  |  |  |  | 3.63 (0.03) |
| Corolla | age\_slope |  |  |  |  | 3.15 (0.02) |
| Cruze | age\_slope |  |  |  |  | 6.57 (0.02) |
| Elantra | age\_slope |  |  |  |  | 4.42 (0.02) |
| Forte | age\_slope |  |  |  |  | 4.97 (0.03) |
| Jetta | age\_slope |  |  |  |  | 5.55 (0.02) |
| Malibu | age\_slope |  |  |  |  | 8.49 (0.02) |
| Maxima | age\_slope |  |  |  |  | 8.68 (0.03) |
| Mazda3 | age\_slope |  |  |  |  | 7.24 (0.06) |
| Mustang | age\_slope |  |  |  |  | 6.65 (0.02) |
| Outback | age\_slope |  |  |  |  | 5.96 (0.02) |
| Sentra | age\_slope |  |  |  |  | 4.52 (0.02) |
| Sonata | age\_slope |  |  |  |  | 5.49 (0.02) |