| **var** | **cat** | **bev\_nontesla** | **bev\_tesla** | **phev** | **hev** | **cv** |
| --- | --- | --- | --- | --- | --- | --- |
| miles | other | -3.95 (0.06) | -3.28 (0.04) | -3.83 (0.04) | -4.28 (0.01) | -4.1 (0) |
| dom\_listing | other | -0.16 (0.01) | -0.14 (0.01) | -0.4 (0.01) | -0.27 (0.01) | -0.16 (0) |
| cents\_per\_mile | other | -1.16 (0.07) | -0.1 (0.06) | -0.23 (0.08) | 2.3 (0.04) | 0.54 (0) |
| range | other | 3.93 (0.06) | 1.58 (0.02) | -3.34 (15.2) |  |  |
| subsidy\_total\_listing | other | 8.96 (0.68) | 6.63 (0.76) | 20.95 (0.63) |  |  |
| int | int | 7.05 (0.15) | 36.96 (0.43) | 17.98 (3.13) | 19.38 (0.1) | 21.33 (0.04) |
| MY 2014 | int\_my | 1.83 (0.17) | -2.82 (0.37) | 6.39 (4.22) | 3.1 (0.1) | 3.76 (0.04) |
| MY 2015 | int\_my | 3.62 (0.19) | 2.37 (0.39) | 11.67 (5.13) | 6.46 (0.1) | 8.34 (0.05) |
| MY 2016 | int\_my | 5.22 (0.21) | 7 (0.38) | 24.46 (17.87) | 11.95 (0.11) | 15.65 (0.05) |
| MY 2017 | int\_my | 6.81 (0.22) | 10.34 (0.38) | 31.24 (20.69) | 16.62 (0.1) | 22.67 (0.06) |
| MY 2018 | int\_my | 10.39 (0.27) | 7.42 (0.36) | 42.38 (25.37) | 22.76 (0.11) | 30.93 (0.07) |
| MY 2019 | int\_my | 12.21 (0.29) | 26.88 (0.42) | 56.27 (31.27) | 27.74 (0.09) | 41.29 (0.08) |
| MY 2020 | int\_my | 13.99 (0.33) | 28.86 (0.43) | 66.7 (35.65) | 36.07 (0.17) | 51.7 (0.1) |
| MY 2021 | int\_my | 16.92 (0.42) | 29.02 (0.47) | 82.31 (42.26) | 42.1 (0.95) | 64.59 (0.13) |
| Bolt EV | int\_model | 1.2 (0.15) |  |  |  |  |
| e-Golf | int\_model | 4.08 (0.23) |  |  |  |  |
| Focus | int\_model | 5.14 (0.37) |  |  |  |  |
| Fortwo | int\_model | 8.54 (0.39) |  |  |  |  |
| i3 | int\_model | 2.73 (0.19) |  |  |  |  |
| Leaf | int\_model | 2.66 (0.2) |  |  |  |  |
| Soul | int\_model | 2.97 (0.25) |  |  |  | 0.18 (0.03) |
| Spark | int\_model | 3.2 (0.33) |  |  |  |  |
| Model S | int\_model |  | -4.04 (0.44) |  |  |  |
| Prius Plug-In | int\_model |  |  | 2.5 (3.62) |  |  |
| Prius Prime | int\_model |  |  | -0.13 (2.78) |  |  |
| Sonata Plug-In Hybrid | int\_model |  |  | -3.6 (3.03) |  |  |
| Volt | int\_model |  |  | 1.57 (12.64) |  |  |
| MKZ | int\_model |  |  |  | 3.98 (0.15) |  |
| Prius | int\_model |  |  |  | 9.02 (0.16) |  |
| Prius C | int\_model |  |  |  | 7.35 (0.2) |  |
| Prius V | int\_model |  |  |  | 10.2 (0.26) |  |
| Sonata Hybrid | int\_model |  |  |  | 4.69 (0.17) |  |
| 5 Series | int\_model |  |  |  |  | 2.04 (0.05) |
| Accord | int\_model |  |  |  |  | 0.52 (0.03) |
| Altima | int\_model |  |  |  |  | -2.24 (0.02) |
| Camaro | int\_model |  |  |  |  | 1.77 (0.04) |
| Camry | int\_model |  |  |  |  | -0.33 (0.03) |
| Challenger | int\_model |  |  |  |  | -3.83 (0.03) |
| Charger | int\_model |  |  |  |  | -0.54 (0.03) |
| Civic | int\_model |  |  |  |  | 0.31 (0.03) |
| Corolla | int\_model |  |  |  |  | -0.5 (0.03) |
| Cruze | int\_model |  |  |  |  | -0.34 (0.03) |
| Elantra | int\_model |  |  |  |  | 0.37 (0.03) |
| ES | int\_model |  |  |  |  | 1.67 (0.04) |
| Forte | int\_model |  |  |  |  | 1.23 (0.04) |
| Fusion | int\_model |  |  |  |  | -4.64 (0.02) |
| Jetta | int\_model |  |  |  |  | 0.39 (0.03) |
| Malibu | int\_model |  |  |  |  | 0.37 (0.03) |
| Maxima | int\_model |  |  |  |  | -1.67 (0.04) |
| Mazda3 | int\_model |  |  |  |  | -2.92 (1.36) |
| Mustang | int\_model |  |  |  |  | 0.76 (0.03) |
| Optima | int\_model |  |  |  |  | -2.57 (0.03) |
| Outback | int\_model |  |  |  |  | 0.51 (0.03) |
| Sentra | int\_model |  |  |  |  | -1.96 (0.03) |
| Sonata | int\_model |  |  |  |  | -0.81 (0.03) |
| Base | age\_slope | -10.81 (0.3) | -5.7 (0.18) | 1.58 (1.45) | -10.35 (0.09) | -7.26 (0.03) |
| Bolt EV | age\_slope | -6.11 (0.26) |  |  |  |  |
| e-Golf | age\_slope | -8.7 (0.27) |  |  |  |  |
| Focus | age\_slope | -6.44 (0.45) |  |  |  |  |
| Fortwo | age\_slope | -0.04 (0.42) |  |  |  |  |
| i3 | age\_slope | -10.62 (0.22) |  |  |  |  |
| Leaf | age\_slope | -7.84 (0.2) |  |  |  |  |
| Soul | age\_slope | -8.4 (0.46) |  |  |  | -14.82 (0.03) |
| Spark | age\_slope | -11.83 (0.58) |  |  |  |  |
| Model S | age\_slope |  | -1.03 (0.15) |  |  |  |
| Prius Plug-In | age\_slope |  |  | -8.88 (0.61) |  |  |
| Prius Prime | age\_slope |  |  | -13.66 (0.26) |  |  |
| Sonata Plug-In Hybrid | age\_slope |  |  | -8.68 (0.73) |  |  |
| Volt | age\_slope |  |  | -10.49 (0.23) |  |  |
| MKZ | age\_slope |  |  |  | -5.47 (0.12) |  |
| Prius | age\_slope |  |  |  | -7.66 (0.09) |  |
| Prius C | age\_slope |  |  |  | -9.41 (0.13) |  |
| Prius V | age\_slope |  |  |  | -6.38 (0.15) |  |
| Sonata Hybrid | age\_slope |  |  |  | -6.77 (0.12) |  |
| 5 Series | age\_slope |  |  |  |  | -3.95 (0.04) |
| Accord | age\_slope |  |  |  |  | -12.75 (0.03) |
| Altima | age\_slope |  |  |  |  | -11.96 (0.03) |
| Camaro | age\_slope |  |  |  |  | -9.83 (0.03) |
| Camry | age\_slope |  |  |  |  | -13.26 (0.03) |
| Challenger | age\_slope |  |  |  |  | -17.68 (0.04) |
| Charger | age\_slope |  |  |  |  | -12.29 (0.03) |
| Civic | age\_slope |  |  |  |  | -14.99 (0.03) |
| Corolla | age\_slope |  |  |  |  | -16.28 (0.03) |
| Cruze | age\_slope |  |  |  |  | -12.17 (0.03) |
| Elantra | age\_slope |  |  |  |  | -12.54 (0.03) |
| ES | age\_slope |  |  |  |  | -11.04 (0.04) |
| Forte | age\_slope |  |  |  |  | -10.49 (0.04) |
| Fusion | age\_slope |  |  |  |  | -13.94 (0.03) |
| Jetta | age\_slope |  |  |  |  | -9.9 (0.03) |
| Malibu | age\_slope |  |  |  |  | -11.42 (0.03) |
| Maxima | age\_slope |  |  |  |  | -10.91 (0.04) |
| Mazda3 | age\_slope |  |  |  |  | -12.24 (1.11) |
| Mustang | age\_slope |  |  |  |  | -14.12 (0.03) |
| Optima | age\_slope |  |  |  |  | -13.44 (0.03) |
| Outback | age\_slope |  |  |  |  | -14.07 (0.03) |
| Sentra | age\_slope |  |  |  |  | -14.19 (0.03) |
| Sonata | age\_slope |  |  |  |  | -11.62 (0.03) |