

Upcoming graduate of UNC-Chapel Hill's coding boot camp Professional Certificate program, seeking a position as a software developer with the opportunity for advancement and collaboration within a culture-driven organization.

Career Experience

Gallery Leader | RH

2017 – 2020 | Multiple Locations (Raleigh & Durham, NC)

- Leading and inspiring a dynamic team of Assistant Leaders, Interior Designers, and specialty roles to be a reflection of the company vision and culture to clients and peers
- Ownership of team execution of the complete Interior Design life cycle for projects exceeding \$200K, from sourcing clients internally and externally to ensuring quality facilitation of design delivery and installation.
- *Led entire organization in YTD FY'19 performance, which was also our organization's best year ever. #1 in the organization in YoY Sales, and 0% turnover for 13 consecutive months.*
- *One of a two Gallery Leaders responsible for all leadership interviews for all locations in the Mid-Atlantic and Northeastern US.*

Physician Recruiter | Weatherby Healthcare

2015 – 2017 | Durham, NC

- Overseeing the recruitment, interviewing, and confirmation of physicians for placement with various healthcare facilities nationwide.
- Developing and maintaining strong relationships with new and existing physicians.
- Negotiating contract terms with physicians, and extending offers.
- Maintaining and maximizing pipeline of candidates and clients as measured in multiple KPIs from lead generation through provider assignments completed.

General Manager | Best Buy

2012 – 2015 | Multiple Locations (Raleigh, NC; Orlando, FL; Myrtle Beach, SC)

- Directing four-wall execution of all aspects of all store operations; to achieve top line revenue in excess of \$105M and Operating Profit in excess of \$13M.
- Driving engagement, talent development, and retention of teams of up to 210 employees, including up to 6 salaried managers and 11 supervisors; via on-boarding, training, and performance management.
- Complete ownership of the shopping experience for upwards of 700,000 customers annually via execution of customer solution and relationship strategies; measured via satisfaction, solution, and organic growth KPIs.
- *Chosen to manage largest store in the organization with respect to total revenue and operating profit.*
- *Five direct reports promoted during tenure to exempt manager or multi-unit manager positions.*
- *Chosen as the General Manager to represent Best Buy alongside CEO in hosting US Congressman in 2013 to lobby for Marketplace Fairness Act on behalf of organization and city of Orlando.*

Assistant Store Manager | Best Buy

2009 – 2012 | Sales | Multiple Locations (Wilson, NC & Durham, NC)

2007 – 2009 | Operations | Multiple Locations (Wilson, NC & Hilton Head, SC)

- Directly overseeing the implementation of company sales and customer service strategy, to achieve top line revenue in excess of \$31M and Operating Profit in excess of \$3M. Delivering over \$1M in annual Operating Profit as the owner of complete Store Operational and Human Resources strategy; including labor, SG&A expense management, and front-end and operational KPIs.
- Fostering an engaging, motivating, and productive work environment via the on-boarding, supervising, and performance management of a team of upwards of 70 sales associates and up to 6 supervisors.
- Serving as liaison between store and corporate Human Resources to provide satisfactory compliance to HR policy and State Employment Law; including recruitment, EEO, and administrative procedures.
- *Sales Manager captain for market from July 2010 until promotion in 2012: Planning and facilitating communications, conference calls, all district-level sales meetings, training of new managers*
- *Top overall financial performance (aggregate ranking of seven most influential retail sales and customer KPIs) in Southeastern US Territory for Fiscal 2012 year (200 locations total).*

Educational Background

UNC-Chapel Hill | Coding Boot Camp

2020 (est.) | Remote

- Professional certificate in coding. Full-Stack development training

East Carolina University | College of Business

2004 | Greenville, NC

- Bachelors of Science in Business Administration. Degree in Finance - Double Concentration in Financial Services and Managerial Finance

Specialized Skills

- Proficiency in multiple front and back-end programming languages. By course completion I will be proficient in HTML, CSS, JavaScript, jQuery, Node.js, ES6, SQL, MongoDB, React
- Master-level proficiency in multiple productivity applications (Entire Microsoft Office and Apple iWork suites), Salesforce, Adobe Lightroom, WebEx & Zoom Conferencing, Taleo, Oracle
- Oral and Written Communication Skills: Facilitation of business meetings/presentations, orientations, and leadership trainings with varying audiences up to and including C-level executives

Addendum | Selected Development Works

I am happy to share with you some of the completed work about which I am the most proud during my time in the UNC Coding Boot Camp thus far.

BookMarked

October 2020 | [Repository](#) | [Deployment](#)

Skills Used: Sequelize, Express, Handlebars, Passport, Lint, Travis, jQuery, CSS, Third Party APIs

Project Summary: This was our second group project for the class, and tasked us with creating a full-stack application of our choosing given certain conditions. We were required to serve a MySQL database through Heroku using the Sequelize ORM package, and our HTML content was required to be rendered through Handlebars for Express.

ReadMe Generator

September 2020 | [Repository](#) | [Deployment](#)

Skills Used: JNode.js, inquirer NPM, JavaScript ES6, templating (manual)

Project Summary: This application generates a readMe that meets quality guidelines, is simple enough to be used by a beginner, and detailed enough to be used by a seasoned professional. It was my first back-end development assignment.

Date Night At Home

August 2020 | [Repository](#) | [Functionality Demo](#) | [Code Demo](#)

Skills Used: JavaScript (jQuery), Server-side APIs (Google Places, The Movie Database, Open Movie Database), Github collaboration (branching & forking), first application developed as part of a team, public speaking/presentation.

Project Summary: This was my first group project in the class, and was open-ended given a few parameters: Must use at least two server-side APIs, must be interactive, must use at least one new third-party API, must have a polished UI, must meet good quality coding standards, and does not use alerts/confirm/prompts.