Jim Faulkner

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Summary

- Graduate of UNC-Chapel Hill's coding boot camp Professional Certificate program, seeking a position as a software developer with the opportunity for advancement and collaboration within a culture-driven organization. In addition to being a top performer in my coding class I have over 11 years of experience previously leading large dynamic teams to record-breaking results in client-facing settings.

Technical Skills

- Demonstrated knowledge in several languages, libraries, and standards including React, MySQL, MongoDB, CRUD, REST, OOP, Node.js, JavaScript ES6, jQuery, CSS, and HTML

Education

UNC-Chapel Hill | Coding Boot Camp | 2020 | Remote

- Professional certificate in coding. Full-Stack development training. Final average A+, top 5 in class.

East Carolina University | College of Business | 2004 | Greenville, NC

- Bachelors of Science in Business Administration. Degree in Finance - Double Concentration in Financial Services and Managerial Finance

Selected Development Work

BookMarked | December 2020

- **Repository**: https://github.com/jhf1203/bookmarked
- **Deployment**: https://bookmarked-jfvg.herokuapp.com/

Skills Used: MySQL (Sequelize), Express, Handlebars, Passport, Lint, Travis, jQuery, CSS, Third Party APIs

Project Summary: This was a continuation of our second group project, which was completed as required but was a shell of the above application. Another group member and myself were so excited about its opportunity for continued development that we worked together on it in our free time while completing our Bootcamp in October, November, and December.

Employee Directory | November 2020

- Repository: https://github.com/jhf1203/employee-directory
- Deployment: https://jhf1203.github.io/employee-directory/

Skills Used: Javascript (React)

Project Summary: My first React assignment, to create a dynamic list of employees that automatically updates as filters and sorting are applied.

Date Night At Home | August 2020

- **Repository**: https://github.com/jhf1203/project-1-operation-date-night
- **Deployment**: https://kassimariemc.github.io/project-1-operation-date-night/

Skills Used: JavaScript (jQuery), Third Party APIs, Github collaboration (branching & forking), first application developed as part of a team, public speaking/presentation.

Project Summary: My first group project for the Boot Camp, in which we were required to use at least two server-side APIs, accept and respond to user input, and meet good quality coding standards.

Leadership Experience

Gallery Leader | RH

2017 – 2020 | Multiple Locations (Raleigh & Durham, NC)

- Leading and inspiring a dynamic team of Assistant Leaders, Interior Designers, and specialty roles to be a reflection of the company vision and culture to clients and peers
- Ownership of team execution of the complete Interior Design life cycle for projects exceeding $200K, from sourcing clients internally and externally to ensuring quality facilitation of design delivery and installation.

- *Led entire organization in YTD FY'19 performance, which was also our organization's best year ever. #1 in the organization in YoY Sales, and 0% turnover for 13 consecutive months.*
- *One of a two Gallery Leaders responsible for all leadership interviews for all locations in the Mid-Atlantic and Northeastern US.*

General Manager | Best Buy

2012 – 2015 | Multiple Locations (Raleigh, NC; Orlando, FL; Myrtle Beach, SC)

- Directing four-wall execution of all aspects of all store operations; to achieve top line revenue in excess of $105M and Operating Profit in excess of $13M.
- Driving engagement, talent development, and retention of teams of up to 210 employees, including up to 6 salaried managers and 11 supervisors; via on-boarding, training, and performance management.
- Complete ownership of the shopping experience for upwards of 700,000 customers annually via execution of customer solution and relationship strategies; measured via satisfaction, solution, and organic growth KPIs.

- *Chosen to manage largest store in the organization with respect to total revenue and operating profit.*
- *Five direct reports promoted during tenure to exempt manager or multi-unit manager positions.*
- *Chosen as the General Manager to represent Best Buy alongside CEO in hosting US Congressman in 2013 to lobby for Marketplace Fairness Act on behalf of organization and city of Orlando.*

Assistant Store Manager | Best Buy

2009 – 2012 | Sales Manager | Multiple Locations (Wilson, NC & Durham, NC)

2007 – 2009 | Operations Manager | Multiple Locations (Wilson, NC & Hilton Head, SC)

- Directly overseeing the implementation of company sales and customer service strategy, to achieve top line revenue in excess of $31M and Operating Profit in excess of $3M. Delivering over $1M in annual Operating Profit as the owner of complete Store Operational and Human Resources strategy; including labor, SG&A expense management, and front-end and operational KPIs.
- Fostering an engaging, motivating, and productive work environment via the on-boarding, supervising, and performance management of a team of upwards of 70 sales associates and up to 6 supervisors.
- Serving as liaison between store and corporate Human Resources to provide satisfactory compliance to HR policy and State Employment Law; including recruitment, EEO, and administrative procedures.

- *Sales Manager captain for market from July 2010 until promotion in 2012: Planning and facilitating communications, conference calls, all district-level sales meetings, training of new managers*
- *Top overall financial performance (aggregate ranking of seven most influential retail sales and customer KPIs) in Southeastern US Territory for Fiscal 2012 year (200 locations total).*