## A community-generated content strategy that works

Jason Hibbets
Senior Community Architect, Red Hat
Open Source Summit - August 2019

#### What is open source



Image source: https://opensource.com/article/19/3/news-march-2

#### What is Opensource.com?



#### What purpose does Opensource.com serve?



Image source: https://opensource.com/open-organization/16/2/how-hire-people-who-just-get-it

#### Connection to the business is a natural next step



Image source: https://opensource.com/article/18/11/3-new-tipping-points-open-source

"We're a new kind of publication: newsroom-less with hundreds of writers from various backgrounds, expertise, and skill levels. Our focus on writing articles that address readers' needs is what drives us every day. And having many voices chiming in to help with those problems is what makes Opensource.com a go-to resource for beginners as well as veterans."

Jen Wike Huger, Editorial manager

Source: <a href="https://opensource.com/article/19/1/happy-birthday">https://opensource.com/article/19/1/happy-birthday</a>

### How we performed in 2018

## 1,000+ articles

Averaging 90 articles/month

## 1.5M page views

Grew from 1.2M to 1.5M page views in 2018

[2018 average]

## 1M unique visitors

Grew from 700k to 1M unique monthly visitors

### 1.1M views from search

Grew from 750k to 1.1M page views from search (organic)

## >60% community

Staff curates and solicits content from the open source community

[2018 average]

# >20% community moderators

[Yearly]

### 33% new authors

[2018 average]

## 44 authors

[2018 average]

### 20k views/month

From Twitter



## 15k views/month

From Facebook

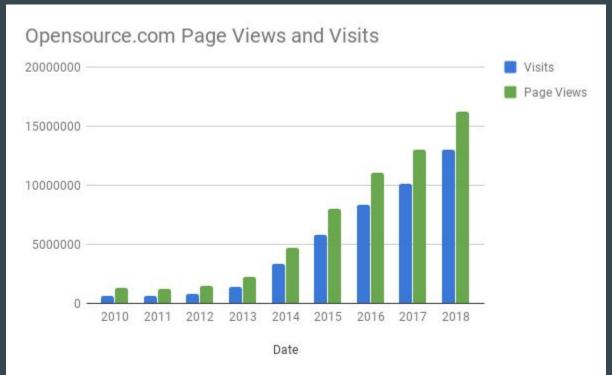


And continuing to trend downward

### 75,000 subscribers

Email newsletter subscribers

#### Page view traffic from 2010 - 2018



### Content creation

#### Different models to support content generation



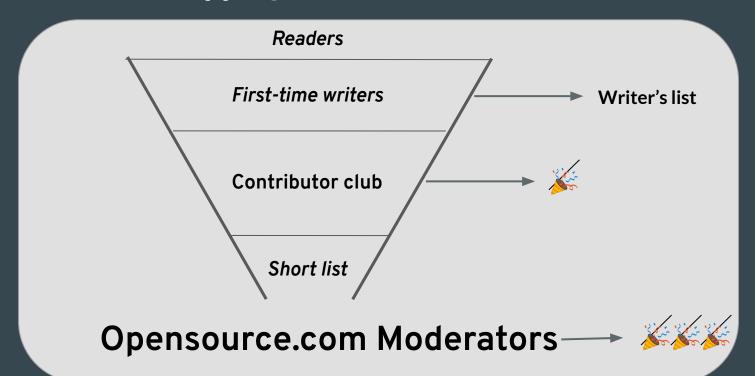
Image source: https://opensource.com/article/18/11/how-non-engineer-got-devops

#### Let's look at our community model



Image source: https://opensource.com/open-organization/17/2/tracking-issues-publicly

#### **Community mapping**



### Some of our challenges



Image source: https://opensource.com/article/18/5/agile-devops-cycling

#### Our community model



Image source: https://opensource.com/article/19/2/resiliency-maps



@jhibbets | #OSSummit

### Content strategy

### Rapid content generation



Image source: https://opensource.com/article/18/8/what-cicd

#### **Content strategy details**



Image source: https://opensource.com/article/19/2/getting-started-vim-visual-mode

### **Editorial services & storytelling**



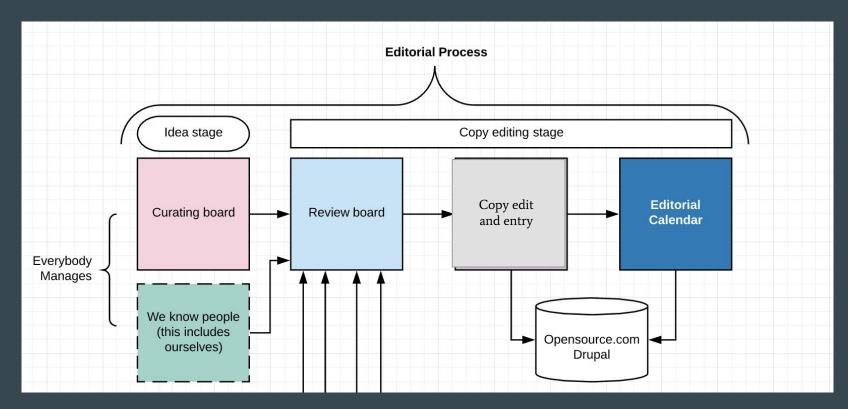
Image source: https://opensource.com/article/19/2/getting-started-vim-visual-mode

#### How we get community generated content



Image source: https://opensource.com/article/19/1/what-does-devops-mean-you

#### Editorial workflow



#### **Editorial calendar**

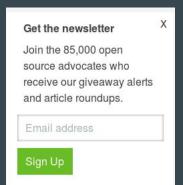
https://opensource.com/resources/editorial-calendar

#### 2019 Editorial Calendar

Month	Themes
January	Alternatives: Open source vs. proprietary  Personal stories: Open source / Linux experiences, tips, and more
February	Command line: Tools, tutorials, and tips for Linux  Programming: Go, TensorFlow, Perl, JavaScript, MySQL, Rust, and more
March	Hardware: Tutorials for the Raspberry Pi, Arduino, and more
April	Automation: Ansible, Bash, Perl, and others  Tools: Tell us what it's for, how it works, and where to learn more
May	Data science: Python, and more  Python: Tutorials, tips, tools
June	loT: Home automation projects, and more  Personal stories: Open source / Linux experiences, tips, and more

#### Tactics we use

- Editorial calendar
- Social media
- Email newsletter
- Resource links
- Lightning talks: record and publish
- Cheat sheets & downloads



#### **Baking images**

The first step towa define it in a reada extensible format. This makes it possible to cleate machines from the configuration—a process known as *baking*. An open source infrastructure management and baking tool is introduced below.

#### More DevOps resources

- What is DevOps?
- 10 must-read DevOps resources
- The ultimate DevOps hiring guide
- DevOps monitoring tools guide
- Getting started with DevSecOps

Packer makes it possible to define infrastructure configuration in a human-readable, JSON-like format. Packer can bake images for several platforms, including AWS, VMware, VirtualBox, and others. With an open source plugin model, more platforms are being added by the community.



#### **Open Source Cheat Sheets**

Use these free, downloadable PDF cheat sheets to speed your way through common tasks in a variety of common open source tools.



#### **Blender Cheat Sheet**

This cheat sheet focuses on the most commonly and frequently used hotkeys and mouse button presses, to help you get comfortably cruising along in Blender.

>> Download Now



#### FreeDOS Cheat Sheet

Use this FreeDOS cheat sheet to help you remember how to use the most common tools you'll need to know at the DOS command line.

>> Download Now

#### Cheat sheet: Advanced SSH

Most people know SSH as a tool for remote login, which it is, but it can be used in many other ways.

Most people know SSH as a tool for remote login, which it is, but it can be used in many other ways. This cheat sheet by Ben Cotton provides common command-line options and their configuration file equivalents.

Email address \*



Would you like to be subscribed to the Opensource.com newsletter? \*

- O Yes
- No

This question is for testing whether or not you are a human visitor and to prevent automated spam submissions.

I'm not a robot

Access Nov

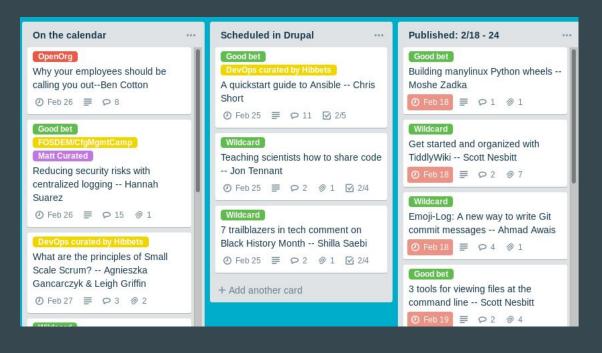
#### Who wants to talk about tools?



Image source: https://opensource.com/article/18/10/nice-things

#### Tools we use

- Trello
- Drupal
- Editorial calendar
- Adobe analytics
- Eloqua
- Writing: Google docs, office docs, md files



### Always experimenting



Image source: https://opensource.com/business/12/12/secret-ingredient-open-source



Image source: http://opensource.com/life/13/11/open-source-thank-you

#### Contact



Email: jhibbets@redhat.com

Twitter: <a href="mailto:opinion">opinion</a>



IRC: shibby | Slack: jhibbets

Book: <a href="http://theopensourcecity.com">http://theopensourcecity.com</a>

Slides: <a href="https://github.com/jhibbets/presentations">https://github.com/jhibbets/presentations</a>