

## Joshua R Higgins

(636) 212-3121 | [Jhiggins5227@gmail.com](mailto:Jhiggins5227@gmail.com) | <https://www.linkedin.com/in/josh-higgins-151a5a289/>

### Education

Southern Illinois University, College of Business and Analytics  
Bachelor of Science, Business Analytics  
GPA 3.814

August 2022- December 2024

St. Louis Community College  
Associates in Arts, General Transfer Studies  
GPA 3.76

August 2020- May 2022

### Experience

Party City, Sunset Hills, MO

*Sales Associate*

June 2023- August 2023

- Aided customers in designing and creating balloon bouquets leading to a 7% increase in customer satisfaction.
- Finalized 60% of total customer sales per shift within 2 minutes of customers arriving at the point-of-sale counter.
- Assisted customers in person and over the phone with precise answers to their questions resulting in time saved for customers.

Kohls, Fenton, MO

*Retail Sales Associate*

March 2022- July 2022

- Guided customers in locating their desired products or finding alternatives when desired products were no longer in stock to ensure a pleasant shopping experience.
- Worked to keep 90% of the designated sales floor clean, organized, and well stocked at every hour.
- Assisted other team members when finished with assigned duties, resulting in an increased total rate of completion for all duties on the sales floor.

### Activities

Boy Scouts of America

August 2014- April 2020

*Eagle Scout*

- Designed, prototyped, and led others in the construction of an Eagle Scout project to prove leadership ability and drive to complete the Scouts program.
- Completed National Youth Leadership Training (NYLT)
- Accumulated over 30 hours of volunteer work.

Rockwood Summer Academy, Fenton, MO

May 2018- June 2018

*Teaching Assistant*

- Reinforced taught content.
- Interacted with and entertained students when needed, by creating fun ways to remember concepts.
- Amassed 45 hours of assisting students.