# Homework3

May 5, 2025

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# Problem 1 - Transportation Safety

#### Scenario:

You are a data analyst at a transportation safety organization. Your task is to analyze the relationship between the speed of cars and their stopping distance using the built-in R dataset cars. This analysis will help in understanding how speed affects the stopping distance, which is crucial for improving road safety regulations.

#### Task:

Using the cars dataset in R, perform the following steps:

#### 1. Data Visualization:

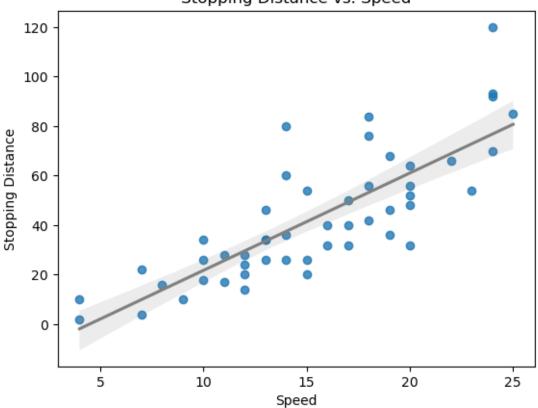
- Create a scatter plot of stopping distance (dist) as a function of speed (speed).
- Add a regression line to the plot to visually assess the relationship.

```
[1]: import pandas as pd
     import statsmodels.api as sm
     import matplotlib.pyplot as plt
     import numpy as np
     from scipy import stats as stats
     import seaborn as sns
     ## Working in python so pulling in the r dataset a different way.
     cars = sm.datasets.get_rdataset("cars").data
     print(len(cars)) #50 rows of data,
     print(cars.info()) # No nulls in the df
     print('--')
     print(cars.describe())
     print('--')
     # print(cars.head())
     # print('---')
     sns.regplot(x='speed', y='dist', data=cars, line_kws={"color": "grey"})
     plt.title("Stopping Distance vs. Speed")
     plt.xlabel("Speed")
     plt.ylabel("Stopping Distance")
    plt.show()
    50
    <class 'pandas.core.frame.DataFrame'>
    RangeIndex: 50 entries, 0 to 49
    Data columns (total 2 columns):
```

dtypes: int64(2)

```
memory usage: 932.0 bytes
None
           speed
                         dist
       50.000000
                    50.000000
count
       15.400000
                    42.980000
mean
std
        5.287644
                    25.769377
        4.000000
                     2.000000
min
25%
       12.000000
                    26.000000
50%
       15.000000
                    36.000000
       19.000000
75%
                    56.000000
       25.000000
                   120.000000
max
```

Stopping Distance vs. Speed



# 2. Build a Linear Model:

- Construct a simple linear regression model where stopping distance (dist) is the dependent variable and speed (speed) is the independent variable.
- Summarize the model to evaluate its coefficients, R-squared value, and p-value.

```
[2]: ## Speed is independent, distance is dependent
x = cars['speed']
y = cars['dist']
model = sm.OLS(y, x).fit()
print(model.summary())
## Results:
## speed coef = 2.9091 , R^2 = 0.894, p-val =0.000
```

# OLS Regression Results

\_\_\_\_\_\_

======

Dep. Variable: dist R-squared (uncentered):

0.896

Model: OLS Adj. R-squared (uncentered):

0.894

Method: Least Squares F-statistic:

423.5

Date: Mon, 05 May 2025 Prob (F-statistic):

9.23e-26

Time: 13:45:10 Log-Likelihood:

-209.87

No. Observations: 50 AIC:

421.7

Df Residuals: 49 BIC:

423.7

Df Model: 1
Covariance Type: nonrobust

==========	=======	========			=======	========
	coef	std err	t	P> t	[0.025	0.975]
speed	2.9091	0.141	20.578	0.000	2.625	3.193
Omnibus: Prob(Omnibus) Skew: Kurtosis:	):	0.	.001 Jarq .202 Prob	in-Watson: ue-Bera (JB) (JB): . No.	:	1.409 15.573 0.000415 1.00

#### Notes:

- [1]  $R^2$  is computed without centering (uncentered) since the model does not contain a constant.
- [2] Standard Errors assume that the covariance matrix of the errors is correctly specified.

# 3. Model Quality Evaluation:

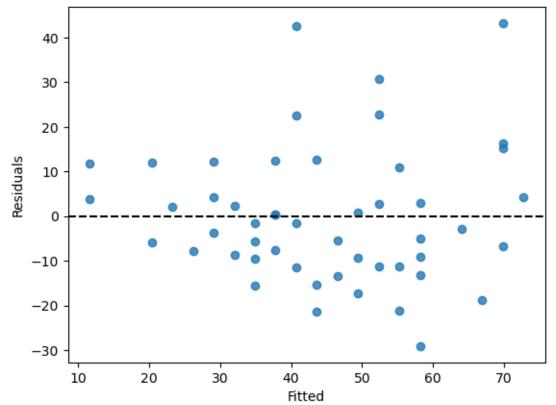
• Calculate and interpret the R-squared value to assess the proportion of variance in stopping distance explained by speed.

• Perform a residual analysis to check the assumptions of the linear regression model, including linearity, homoscedasticity, independence, and normality of residuals.

```
[3]: ## The adjusted r^2 for the model is 0.894, which means the speed of the car is
      ⇔responsible for 89.4% of the variance in the stoping speed.
     cars_resid = cars.copy()
     cars_resid['fitted'] = model.fittedvalues
     cars_resid['residuals'] = model.resid
     sns.residplot(x='fitted', y='residuals', data=cars_resid, line_kws={'color':__

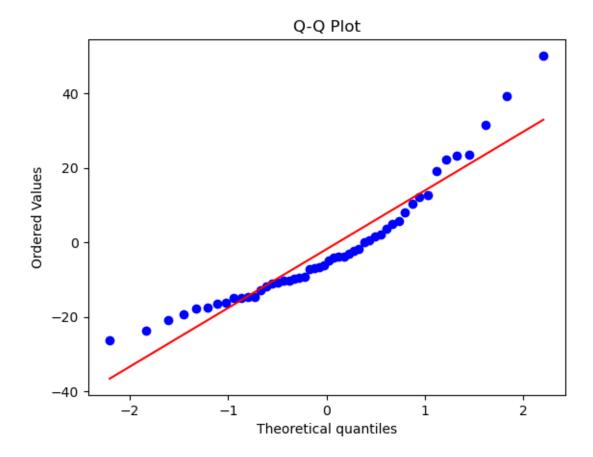
¬'grey'})
     plt.axhline(0, color='black', linestyle='--')
     plt.title("Residuals vs. Fitted Values")
     plt.xlabel("Fitted")
     plt.ylabel("Residuals")
     plt.show()
     ## Generally speaking, the residuals do seem to be randomly scattered around 0.
     ## However there are some outliers that seem to be further out as the fitted \Box
      ⇔values increase.
     ## Overall, linearity checks out and homoscedasticity is mostly ok, those
      ⇒previously mentioned outliers are not ideal.
     ## There are not outright patterns, so model seems valid.
```

# Residuals vs. Fitted Values



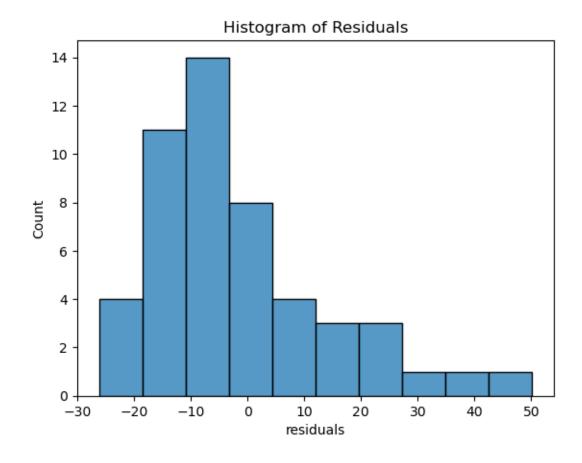
# 4. Residual Analysis:

- Plot the residuals versus fitted values to check for any patterns.
- Create a Q-Q plot of the residuals to assess normality.
- Perform a Shapiro-Wilk test for normality of residuals.
- Plot a histogram of residuals to further check for normality.



Shapiro-Wilk Test pvalue is: 0.0008982633497550559

The pvalue is less than 0.05, which means that the null hypothesis can be rejected. In other words, the residuals are not be norm. dist.



#### 5. Conclusion:

- Based on the model summary and residual analysis, determine whether the linear model is appropriate for this data.
- Discuss any potential violations of model assumptions and suggest improvements if necessary.

# [5]: ### Conclusion:

# Overall the r^2 is high for this model, around 0.89. This, as mentioned, in sindicated that about 90% of the variance in stopping distance is explained by the speed of the car. However this model is not perfect, and has some flaws. In Firstly, the residuals are not normally distirbuted which was confirmed that the qq plot and the Shapiro test. The residal histogram further proves this skewness. A plus of the model is that it passes test for linearity that the residuals randomly scattered around 0 in the initial plot. However, the same chart lends itself to having some homoscedasticity, the which is problematic. In short, the model is good, but can use some simprovAements to avoid these pitfalls.

# Problem 2 - Health Policy Analyst

As a health policy analyst for an international organization, you are tasked with analyzing data from the World Health Organization (WHO) to inform global health policies. The dataset provided (who.csv) contains crucial health indicators for various countries from the year 2008. The variables include:

• Country: Name of the country

Data columns (total 12 columns):

- LifeExp: Average life expectancy for the country in years
- InfantSurvival: Proportion of those surviving to one year or more
- Under5Survival: Proportion of those surviving to five years or more
- TBFree: Proportion of the population without TB
- **PropMD**: Proportion of the population who are MDs
- PropRN: Proportion of the population who are RNs
- PersExp: Mean personal expenditures on healthcare in US dollars at average exchange rate
- GovtExp: Mean government expenditures per capita on healthcare, US dollars at average exchange rate
- TotExp: Sum of personal and government expenditures

Your analysis will directly influence recommendations for improving global life expectancy and the allocation of healthcare resources.

```
[6]: ## Reading in the provided data before gettign states
     who_df = pd.read_csv('who.csv', encoding='latin-1')
     print(who_df.head())
     print(len(cars)) #50 rows of data,
     print(who_df.info()) # No nulls in the df
     print('--')
     print(who_df.describe())
     print('--')
     # print(who_df.head())
     # print('---')
                               InfantSurvival
            Country
                     LifeExp
                                                Under5Survival
                                                                  TBFree
                                                                             PropMD
       Afghanistan
    0
                           42
                                        0.835
                                                         0.743
                                                                 0.99769
                                                                          0.000229
    1
            Albania
                           71
                                        0.985
                                                         0.983
                                                                 0.99974
                                                                          0.001143
    2
            Algeria
                           71
                                        0.967
                                                         0.962
                                                                 0.99944
                                                                          0.001060
    3
                           82
            Andorra
                                        0.997
                                                         0.996
                                                                 0.99983
                                                                          0.003297
    4
                           41
                                        0.846
                                                         0.740
                                                                 0.99656
             Angola
                                                                          0.000070
         PropRN
                  PersExp
                            GovtExp
                                     Unnamed: 9
                                                  TotExp
                                                          LifeExp.1
      0.000572
    0
                       20
                                 92
                                             NaN
                                                     112
                                                                  42
      0.004614
                      169
                               3128
                                             NaN
                                                    3297
                                                                  71
    1
    2
      0.002091
                                             NaN
                                                    5292
                                                                  71
                      108
                               5184
    3
       0.003500
                     2589
                             169725
                                             NaN
                                                  172314
                                                                  82
    4
       0.001146
                       36
                               1620
                                             NaN
                                                    1656
                                                                  41
    <class 'pandas.core.frame.DataFrame'>
    RangeIndex: 190 entries, 0 to 189
```

#	Column	Non-Null Co	unt Dtype					
0	Country	190 non-nul	l object					
1	LifeExp	190 non-nul	l int64					
2	InfantSurvival	l 190 non-nul	l float64					
3	Under5Surviva	l 190 non-nul	l float64					
4	TBFree	190 non-nul	l float64					
5	PropMD	190 non-nul	l float64					
6	PropRN	190 non-nul	l float64					
7	PersExp	190 non-nul	l int64					
8	GovtExp	190 non-nul	l int64					
9	Unnamed: 9	0 non-null	float64					
10	TotExp	190 non-nul	l int64					
11	LifeExp.1	190 non-nul	l int64					
dtype	es: float64(6)	, int64(5), ob	ject(1)					
	ry usage: 17.9-		•					
None								
	LifeExp	InfantSurviva	l Under5Survi	val	TBF	ree	PropMD	\
count	t 190.000000	190.00000	0 190.000	000	190.0000	000 190	.000000	
mean	67.378947	0.96244	7 0.945	942	0.9980	0 880	.001795	
std	10.847845	0.03817	3 0.0628	883	0.0024	451 0	.003628	
min	40.000000	0.83500	0.731	000	0.9870	000	.000020	
25%	61.250000	0.94325	0.925	250	0.9969	905 0	.000244	
50%	70.000000	0.97850	0.974	500	0.9992	215 0	.001047	
75%	75.000000	0.99100	0.990	000	0.999	760 0	.002458	
max	83.000000	0.99800	0.997	000	0.9999	980 0	.035129	
	PropRN	PersExp	${\tt GovtExp}$	Unna	amed: 9		TotExp	\
count	t 190.000000	190.000000	190.000000		0.0	190.	000000	
mean	0.004134	742.000000	40953.489474		NaN	41695.	489474	
std	0.006060	1353.998961	86140.646289		NaN	87449.	853603	
min	0.000088	3.000000	10.000000		NaN	13.	000000	
25%	0.000845	36.250000	559.500000		NaN	584.	000000	
50%	0.002758	199.500000	5385.000000		NaN	5541.	000000	
75%	0.005716	515.250000	25680.250000		NaN	26331.	000000	
max	0.070839	6350.000000	476420.000000		NaN	482750.	000000	
	LifeExp.1							
count	t 190.000000							
mean	67.378947							
std	10.847845							
min	40.000000							
25%	61.250000							
50%	70.000000							
75%	75.000000							

83.000000

max

# Question 1: Initial Assessment of Healthcare Expenditures and Life Expectancy

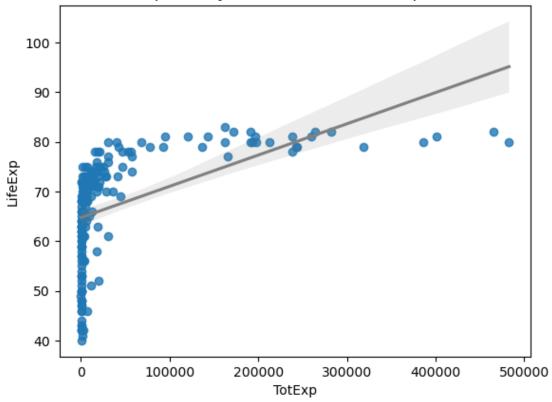
Task: Create a scatterplot of LifeExp vs. TotExp to visualize the relationship between health-care expenditures and life expectancy across countries. Then, run a simple linear regression with LifeExp as the dependent variable and TotExp as the independent variable (without transforming the variables).

- Provide and interpret the F-statistic, R-squared value, standard error, and p-values.
- Discuss whether the assumptions of simple linear regression (linearity, independence, homoscedasticity, and normality of residuals) are met in this analysis.

**Discussion**: Consider the implications of your findings for health policy. Are higher healthcare expenditures generally associated with longer life expectancy? What do the assumptions of the regression model suggest about the reliability of this relationship?

```
[7]: # Scatter plot Life Exp and Tot Exp
     sns.regplot(x='TotExp', y='LifeExp', data=who_df, line_kws={"color": "grev"})
     plt.title('Life Expectancy vs. Total Healthcare Expenditure')
     plt.show()
     # OLS req
     x = who df['TotExp']
     y = who df['LifeExp']
     model = sm.OLS(y, x).fit()
     print('---')
     print(model.summary())
     ## The f-stat, r^2, std. error, and p value is: 62.48, 0.244, 4.45e-05, and 0.
      ⇔000, resepctively.
     ## The p-vzalue indicates a statistically significanty relationship, with the
      →r^2 outlining the about 25% of the vairance in Life expectancy is
     ## explained by total healthcare expenditure. This is not super high, so it,
      isnt the main factor in life expectancy. Looking at the data, there seems
     ## to be point of diminishing returns for increased total expenditures.
```





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# OLS Regression Results

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Dep. Variable: LifeExp R-squared (uncentered):

0.248

Model: OLS Adj. R-squared (uncentered):

0.244

Method: Least Squares F-statistic:

62.48

Date: Mon, 05 May 2025 Prob (F-statistic):

2.17e-13

Time: 13:45:12 Log-Likelihood:

-1044.8

No. Observations: 190 AIC:

2092.

Df Residuals: 189 BIC:

2095.

Df Model: 1
Covariance Type: nonrobust

	coef	std err	t	P> t	[0.025	0.975]
TotExp	0.0004	4.45e-05	7.905	0.000	0.000	0.000
Omnibus: Prob(Omnibus): Skew: Kurtosis:		136.704 0.000 -2.857 12.361	Jarqı Prob	•		0.409 952.289 1.63e-207 1.00
==========	======	==========	======	==========	========	========

# Notes:

- [1]  $R^2$  is computed without centering (uncentered) since the model does not contain a constant.
- [2] Standard Errors assume that the covariance matrix of the errors is correctly specified.

#### Question 2: Transforming Variables for a Better Fit

Task: Recognizing potential non-linear relationships, transform the variables as follows:

- Raise life expectancy to the 4.6 power (LifeExp^4.6).m
- Raise total expenditures to the 0.06 power (TotExp^0.06), which is nearly a logarithmic transformation.

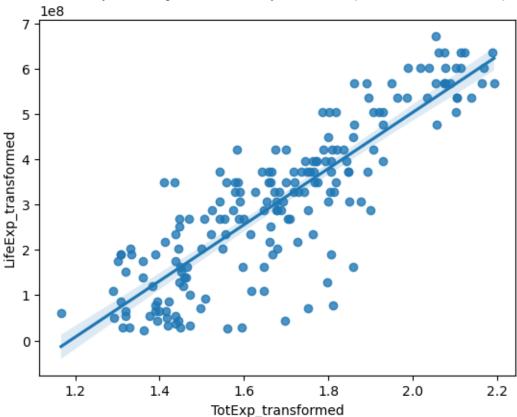
Create a new scatterplot with the transformed variables and re-run the simple linear regression model.

- Provide and interpret the F-statistic, R-squared value, standard error, and p-values for the transformed model.
- Compare this model to the original model (from Question 1). Which model provides a better fit, and why?

**Discussion**: How do the transformations impact the interpretation of the relationship between healthcare spending and life expectancy? Why might the transformed model be more appropriate for policy recommendations?

```
[8]: who_df['LifeExp_transformed'] = who_df['LifeExp'] ** 4.6
     who df['TotExp transformed'] = who df['TotExp'] ** 0.06
     sns.regplot(x='TotExp_transformed', y='LifeExp_transformed', data=who_df)
     plt.title('Life Expectancy vs. Total Expenditure (Transformed Data)')
     plt.show()
     ## Notes: This scatter plot with the transformed data seems to be much more
      \hookrightarrow linear,
     ## and the regression line fits the data much batter than just plotting the raw
      \rightarrow data.
     # Linear regression on transformed variables
     x_trans =who_df['TotExp_transformed']
     y_trans = who_df['LifeExp_transformed']
     model_trans = sm.OLS(y_trans, x_trans).fit()
     print(model_trans.summary())
     ## The f-stat, r^2, std. error, and p value is: 1068, 0.849, 5.86e+06, and 0.
      ⇔000, respectively.
     ## This second model is a much better fit than the first, the r^2 increassed
      ofrom aroudn 25% to 85%, similarly the f-stat increased to over 1000.
     ## These are both substantial increases. The p-values for both models are
      statisitcally significant. The transformed model fits much better than the
     ## initial raw data model. This better forming model implies a non-linear,
      relationship between the two variables, which is captured better by these
     ## transformation. The transformed model, more appropriately capturing the
      ⇔relationship would be ideal for policy recommendations.
```





# OLS Regression Results

 _

Dep. Variable: LifeExp\_transformed R-squared (uncentered): 0.850 Model: OLS Adj. R-squared (uncentered): 0.849 Method: Least Squares F-statistic: 1068. Date: Mon, 05 May 2025 Prob (F-statistic): 1.09e-79 Time: 13:45:12 Log-Likelihood: -3829.3 No. Observations: 190 AIC:

7661.

Df Residuals: BIC: 189

7664.

Df Model: 1 Covariance Type: nonrobust

=======================================	=======	=======			
0.975]	coef	std err		P> t	[0.025
TotExp_transformed 2.03e+08	1.914e+08	5.86e+06	32.679	0.000	1.8e+08
Omnibus: Prob(Omnibus): Skew: Kurtosis:	0.000	Durbin-Watso Jarque-Bera Prob(JB): Cond. No.		1.869 5.787 0.0554 1.00	

# Notes:

- [1]  $R^2$  is computed without centering (uncentered) since the model does not contain a constant.
- [2] Standard Errors assume that the covariance matrix of the errors is correctly specified.

# Question 3: Forecasting Life Expectancy Based on Transformed Expenditures

Task: Using the results from the transformed model in Question 2, forecast the life expectancy for countries with the following transformed total expenditures (TotExp^0.06):

- When  $TotExp^0.06 = 1.5$
- When  $TotExp^0.06 = 2.5$

**Discussion**: Discuss the implications of these forecasts for countries with different levels of health-care spending. What do these predictions suggest about the potential impact of increasing health-care expenditures on life expectancy?

```
print(f"The raw Expenditure value is : {1.5 ** (1 / 0.06)}")
    y_trans_pred = model_trans.predict(1.5)
    ## Converting back to raw values
    y_pred = y_trans_pred ** (1 / 4.6)
    print(f"The initial transformed value is {y_trans_pred}, while after converting ∪
      ⇒back to raw values the predicted value is {y_pred}.")
    \#TotExp \ ^{\circ}0.06 = 2.5
    print(f"The raw Expenditure value is : {2.5 ** (1 / 0.06)}")
    y_trans_pred = model_trans.predict(2.5)
    ## Converting back to raw values
    y_pred = y_trans_pred ** (1 / 4.6)
    print(f"The initial transformed value is {y_trans_pred}, while after converting_
      →back to raw values the predicted value is {y_pred}.")
    ## Overall, the transformed expenditure is 1.5, the raw spending is about \$860_{\square}
     with the predicted life expectancy is around 69 years.
     ## When the transformed value is 2.5, the raw spending jumps to about $4.29
      million with the predicted life expectancy going up ~77 years.
     ## Thus increasing healthcare spending does lead to higher life expectancy, but
     sthere is a diminishing return after a certain point. A non-linear
     ## relationship.
```

The raw Expenditure value is: 860.7049835942188

The initial transformed value is [2.87125002e+08], while after converting back to raw values the predicted value is [68.97807807].

The raw Expenditure value is: 4288777.12534786

The initial transformed value is [4.7854167e+08], while after converting back to raw values the predicted value is [77.07953367].

#### Question 4: Interaction Effects in Multiple Regression

**Task:** Build a multiple regression model to investigate the combined effect of the proportion of MDs and total healthcare expenditures on life expectancy. Specifically, use the model:

```
LifeExp = b_0 + b_1 \times PropMD + b_2 \times TotExp + b_3 \times (PropMD \times TotExp)
```

- Interpret the F-statistic, R-squared value, standard error, and p-values.
- Evaluate the interaction term (PropMD \* TotExp). What does this interaction tell us about the relationship between the number of MDs, healthcare spending, and life expectancy?

**Discussion:** How does the presence of more MDs amplify or diminish the effect of healthcare expenditures on life expectancy? What policy recommendations can be drawn from this analysis?

```
who_df['PropMD_TotExp'] = who_df['PropMD'] * who_df['TotExp']

x_interact = who_df[['PropMD', 'TotExp', 'PropMD_TotExp']]

y = who_df['LifeExp']

model_interact = sm.OLS(y, x_interact).fit()

print(model_interact.summary())

## The p-values of this model outlines that each predictor is statistically_

significant. Looking a the coefficients, the strongest relationship is the

## combined effect of the Porportion of MDs and Expenditure on Life expectency.

The predictor has a coefficient of -0.0487, which means as the number of

## MDs increases the positive impacts of expenditure on life expectency_

actually goes down slightly. The r^2 is lower than the second model, but_

still

## better than the first. Overall, this shows that increasing both MDs and_

spending doesnt necessarily boost life expectancy.
```

#### OLS Regression Results

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```
Dep. Variable:
                              LifeExp R-squared (uncentered):
0.443
Model:
                                  OLS
                                       Adj. R-squared (uncentered):
0.434
Method:
                        Least Squares
                                       F-statistic:
49.63
Date:
                     Mon, 05 May 2025 Prob (F-statistic):
1.21e-23
Time:
                                        Log-Likelihood:
                             13:45:13
-1016.3
No. Observations:
                                  190
                                        AIC:
2039.
Df Residuals:
                                  187
                                        BTC:
2048
Df Model:
                                    3
Covariance Type:
                            nonrobust
```

==========	=========	-=========	========	=======	========	======
0.975]	coef	std err	t	P> t	[0.025	
- PropMD 1.45e+04 TotExp 0.000 PropMD_TotExp -0.033	1.167e+04 0.0004 -0.0487	1447.484 4.79e-05 0.008	8.063 7.605 -6.069	0.000 0.000 0.000	8815.246 0.000 -0.064	
Omnibus: Prob(Omnibus): Skew: Kurtosis:		236.353 0.000 -5.007 43.719	Durbin-Wa Jarque-Be Prob(JB): Cond. No.	era (JB):		0.657 20.107 0.00 76e+07

#### Notes:

- [1]  $R^2$  is computed without centering (uncentered) since the model does not contain a constant.
- [2] Standard Errors assume that the covariance matrix of the errors is correctly specified.
- [3] The condition number is large, 3.76e+07. This might indicate that there are strong multicollinearity or other numerical problems.

# Question 5: Forecasting Life Expectancy with Interaction Terms

**Task:** Using the multiple regression model from Question 4, forecast the life expectancy for a country where:

- The proportion of MDs is 0.03 (PropMD = 0.03).
- The total healthcare expenditure is 14 (TotExp = 14).

**Discussion:** Does this forecast seem realistic? Why or why not? Consider both the potential strengths and limitations of using this model for forecasting in real-world policy settings.

Predicted Life Expectancy is 350.11

# Problem 3 - Retail Company Analyst

# Question 1 – Inventory Cost

#### Scenario:

A retail company is planning its inventory strategy for the upcoming year. They expect to sell 110 units of a high-demand product. The storage cost is \\$3.75 per unit per year, and there is a fixed ordering cost of \$8.25 per order. The company wants to minimize its total inventory cost.

#### Task:

Using calculus, determine the optimal lot size (the number of units to order each time) and the number of orders the company should place per year to minimize total inventory costs. Assume that the total cost function is given by:

$$C(Q) = \frac{D}{Q} \cdot S + \frac{Q}{2} \cdot H$$

#### Where:

- (D) is the total demand (110 units)
- (Q) is the order quantity
- (S) is the fixed ordering cost per order (\$8.25)
- (H) is the holding cost per unit per year (\$3.75)

```
[12]: ## Using sympy for the calc/ algebra math
      import sympy as sp
      Q = sp.Symbol('Q', positive=True)
      D = 110
      S = 8.25
      H = 3.75
      C = (D / Q) * S + (Q / 2) * H
      c_deriv = sp.diff(C, Q)
      print("Derivative formula of C(Q) is: ",c_deriv)
      ## Solving the derivative formulat for 0, because we want the minimum.
      q_opt = sp.solve(c_deriv, Q)[0]
      print("Total number of orders: ", q_opt)
      num_orders = D / q_opt
      print("The number of order made per year is :",round(num_orders))
      # Min Cost calc
      cost_min = C.subs(Q, q_opt)
      print("The minum inventory cost for this: $",round(cost_min,2))
```

Derivative formula of C(Q) is: 1.875 - 907.5/Q\*\*2

#### Question 2: Revenue Maximization

#### Scenario:

A company is running an online advertising campaign. The effectiveness of the campaign, in terms of revenue generated per day, is modeled by the function:

$$R(t) = -3150t^4 - 220t + 6530$$

Where:

• (R(t)) represents the revenue in dollars after (t) days of the campaign.

#### Task:

Determine the time (t) at which the revenue is maximized by finding the critical points of the revenue function and determining which point provides the maximum value. What is the maximum revenue the company can expect from this campaign?

```
[13]: t = sp.Symbol('t')
      R = -3150*t**4 - 220*t + 6530
      # Getting derivative for rate of change for rev.
      r_deriv = sp.diff(R, t)
      print("First derivative:", r_deriv)
      #Solving the deriv. for for the min/ max, when = 0 / not changing
      sol_derv = sp.solve(r_deriv, t)
      print("List of vals:")
      print(sol derv)
      #Values as numbers
      print([p.evalf() for p in sol_derv])
      ## Second derive to test the curve
      r_deriv2 = sp.diff(r_deriv, t)
      print(r_deriv2)
      for p in sol_derv:
          ## Initially got imaginary numbers, only want real
          if p.is_real:
              second_deriv = r_deriv2.subs(t,p)
              print('--')
              print("Second Derivative", second_deriv)
              revenue = R.subs(t, p.evalf())
              print(f"For when t = {round(p.evalf(),2)}, Revenue =
       →{round(revenue,2)}")
      ### My work shows that the campaign starts off loosing revenue. That the
       maximum value for revenue in this function is $6,572 at negative 0.25 days.
```

```
First derivative: -12600*t**3 - 220

List of vals: [-161700**(1/3)/210, 161700**(1/3)/420 - 3**(5/6)*53900**(1/3)*I/420, 161700**(1/3)/420 + 3**(5/6)*53900**(1/3)*I/420]

[-0.259428317192278, 0.129714158596139 - 0.22467151314956*I, 0.129714158596139 + 0.22467151314956*I]

-37800*t**2

--

Second Derivative -60*76230**(1/3)

For when t = -0.26, Revenue = 6572.81
```

#### Question 3: Demand Area Under Curve

#### Scenario:

A company sells a product at a price that decreases over time according to the linear demand function:

$$P(x) = 2x - 9.3$$

Where:

• (P(x)) is the price in dollars, and (x) is the quantity sold.

#### Task:

The company is interested in calculating the total revenue generated by this product between two quantity levels, ( $x_1 = 2$ ) and ( $x_2 = 5$ ), where the price still generates sales. Compute the area under the demand curve between these two points, representing the total revenue generated over this range.

```
[14]: x = sp.Symbol('x')
      P = 2*x - 9.3
      revenue_area = sp.integrate(P, (x,2,5))
      print("Total Revenue:", revenue_area.evalf())
      ## I get neg value, so we need to look for "break even" and use that with max,
       ⇒value we care about (5)
      #Ares for x=2 to x=5
      x_be = sp.solve(P,x)
      print("Where the company breaks even: ", x_be)
      # now moving to use break even point instead of the x=2 input because break
       ⇔even is where revnue would start.
      revenue_area = sp.integrate(P, (x,x_be , 5))
      print("Total Revenue:", revenue_area.evalf())
      ## For xvals from x = 2 to x = 5, revenue is $-6.9. This means part of that
       interval has negative prices with the company loosing money overall.
      ## To dig in deeper we solved the equation for 0 in order to fine the break_
       \Rightarroweven point, which was x = 4.65 items sold.
      ## So roughly 5 items are needed to be sold to break even from a revenue stand,
       \hookrightarrow point.
      ## Tehcnically, if you could sell less than one whole product, the area from
       \rightarrow the break even value (x=4.65) to x =5,
      ## would yeild $0.1225 in meaningful revenue.
```

Total Revenue: -6.90000000000000

Where the company breaks even: [4.65000000000000]

Total Revenue: 0.122500000000002

# **Question 4 – Profit Optimization**

#### Scenario:

A beauty supply store sells flat irons, and the profit function associated with selling ( x ) flat irons is given by:

$$\Pi(x) = x\ln(9x) - \frac{x^6}{6}$$

Where:

- (Pi(x)) is the profit in dollars.

#### Task:

Use calculus to find the value of (  $\mathbf{x}$  ) that maximizes profit.

Calculate the maximum profit that can be achieved and determine if this optimal sales level is feasible given market conditions.

```
[15]: x = sp.Symbol('x', positive=True)
      pi = x * sp.ln(9 * x) - (x**6) / 6
      first_deriv = sp.diff(pi, x)
      print(first_deriv)
      ## need to use different function to solve, need numeric
      solve_deriv = sp.nsolve(first_deriv, x,1)
      print("Potential Max: ",solve_deriv)
      ## Confirmation of max with second deriv
      second_deriv = sp.diff(first_deriv, x)
      print(second_deriv)
      concavity = second_deriv.subs(x, solve_deriv).evalf()
      print("Second derivative at x =", solve_deriv, "is", concavity)
      # the 2nd deriv is neg so it is a max from first derivative
      # plugging in the finding
      max_profit = pi.subs(x, solve_deriv).evalf()
      print("Maximum profit:", max_profit)
      ## THe maximum profit that could be achieved is $2.39 when the store sells 1.29_{\square}
       →hair irons. This is technically the right answer, you cant sell
      ## half an item, therefore its more feasible that with this function 1 hair
       iron is the quantity for max profit, if we round to nearest whole number.
```

```
-x**5 + log(9*x) + 1
Potential Max: 1.28064096028429
-5*x**4 + 1/x
Second derivative at x = 1.28064096028429 is -12.6678178380146
Maximum profit: 2.39542320718277
```

# Question 5: Spending Behavior

#### Scenario:

A market research firm is analyzing the spending behavior of customers in a retail store. The spending behavior is modeled by the probability density function:

$$f(x) = \frac{1}{6x}$$

Where x represents spending in dollars.

#### Task:

Determine whether this function is a valid probability density function over the interval  $[1, e^6]$ . If it is, calculate the probability that a customer spends between \\$1 and  $e^6$ .

1

The probability of a customer spending between these amounts is 100 %

# **Question 6: Market Share Estimation**

#### Scenario:

An electronics company is analyzing its market share over a certain period. The rate of market penetration is given by:

$$\frac{dN}{dt} = \frac{500}{t^4 + 10}$$

Where (N(t)) is the cumulative market share at time (t).

#### Task:

Integrate this function to find the cumulative market share ( N(t) ) after ( t ) days, given that the initial market share is:

$$N(1) = 6530$$

What will the market share be after 10 days?

```
[17]: t = sp.Symbol('t', positive=True)
    dN_dt = 500 / (t**4 + 10)

# Getting the integral formula
    N_t = sp.integrate(dN_dt, t)
# print(N_t)

# Given N(t), for ten days we need 10, so running that
    N_10 = sp.integrate(dN_dt, (t, 1, 10))
# print(N_10)

# we're given
    N_1_g = 6530

## Getting the cumulative market share at 10th date
    market_share = N_1_g + N_10.evalf()
    print('--')
    print("The cumulative market share after 10 days is : ",round(market_share,2))
```

The cumulative market share after 10 days is: 6579.54

# Problem 4 - Business Optimization

As a data scientist at a consultancy firm, you are tasked with optimizing various business functions to improve efficiency and profitability. Taylor Series expansions are a powerful tool to approximate complex functions, allowing for simpler calculations and more straightforward decision-making. This week, you will work on Taylor Series expansions of popular functions commonly encountered in business scenarios.

# Question 1: Revenue and Cost

**Scenario:** A company's revenue from a product can be approximated by the function

$$R(x) = e^x$$

where (x) is the number of units sold. The cost of production is given by

$$C(x) = \ln(1+x).$$

The company wants to maximize its profit, defined as

$$\Pi(x) = R(x) - C(x).$$

#### Task:

#### 1. Approximate the Revenue Function:

Use the Taylor Series expansion around ( x=0 ) (Maclaurin series) to approximate the revenue function

$$R(x) = e^x$$

up to the second degree.

Explain why this approximation might be useful in a business context.

#### 2. Approximate the Cost Function:

Similarly, approximate the cost function

$$C(x) = \ln(1+x)$$

using its Maclaurin series expansion up to the second degree.

Discuss the implications of this approximation for decision-making in production.

# 3. Linear vs. Nonlinear Optimization:

Using the Taylor Series expansions, approximate the profit function

$$\Pi(x)$$

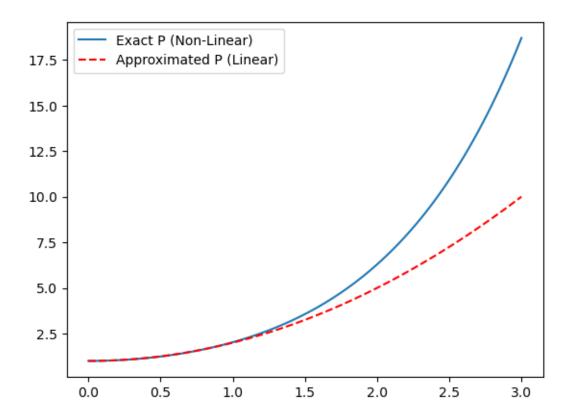
Compare the optimization results when using the linear approximations versus the original nonlinear functions.

What are the differences, and when might it be more appropriate to use the approximation?

**Submission:** Provide your solutions using R-Markdown. Include the Taylor Series expansions, the approximated functions, and a discussion of the implications of using these approximations for business decision-making.

```
[18]: | ## NBTE: I know this question said in rmd format, but i already started in_
      ## so just continuing with it as the class generally allows both languages.
      ## Task1 - Est. Rev Function
      # Defining the symbols and the relevant functions
      x = sp.Symbol('x')
      R = sp.exp(x)
      C = sp.ln(1+x)
      P = R - C
      #Approximating r with maclaurin
      R_{approx} = R.series(x, 0, 3).removeO() #3 for non inclusive second degree lim \mathcal{E}_{a}
       ⇔removeO for eventual plotting
      print("Task 1 - Approx. Rev Function")
      print(R approx)
      ## Discussion - In a business context being able to quickly estimate the
       -approximate revenue is critical for efficient and quick decisions.
      ## Taking an exponential function and turning it into a simple polynomial-type_{\sqcup}
       →equation allows for fast estimations for guiding the business.
      ## Particulatarly for this, because the approximation turns out to be more
       -accurate earlier on (with lower sales) it would be super helpf for risk
      ## centered calculations for low sales. This is would be helpful to simplify \Box
       → things when trying to forecast revenue growth.
      ## Task 2 - Est. Cost function
      C_approx = C.series(x, 0, 3).removeO()#3 for non inclusive second degree lim &
       ⇔removeO for eventual plotting
      print("Task 2 - Est. Cost function")
      print(C_approx)
      ## Discussion - The approximatrions, as mentioned in task 1's discussion, is
       → good for lower x values and for quick costr esimtations. This could come
      ## in handy for budgeting, or situations where only limited quantities are sold.
      ## Again, the accuracy drops at higher x values, so while this is helpful early_
       ⇔on more precise methods would be needed for larger decisions.
      # Task 3 - Profit FUnction Approx & Charting Linear vs NonLinear
      p_approx = R_approx - C_approx
      print("Task 3 - Profit FUnction Approx & Charting Linear vs NonLinear")
      print(p_approx)
      ## Comparing actual to linear Aprrox.
      x_values = np.linspace(0, 3, 100)
      p_exact_values = [P.subs(x, v).evalf() for v in x_values]
```

Task 1 - Approx. Rev Function x\*\*2/2 + x + 1 Task 2 - Est. Cost function -x\*\*2/2 + x Task 3 - Profit FUnction Approx & Charting Linear vs NonLinear x\*\*2 + 1



# Question 2: Financial Modeling

#### Scenario:

A financial analyst is modeling the risk associated with a new investment. The risk is proportional to the square root of the invested amount, modeled as

$$f(x) = \sqrt{x}$$

where (x) is the amount invested. However, to simplify calculations, the analyst wants to use a Taylor Series expansion to approximate this function for small investments.

# Task:

# 1. Maclaurin Series Expansion:

Derive the Taylor Series expansion of

$$f(x) = \sqrt{x}$$

around

$$x = 0$$

up to the second degree.

# 2. Practical Application:

Use the derived series to approximate the risk for small investment amounts (e.g., when ( x ) is small). Compare the approximated risk with the actual function values for small and moderate investments. Discuss when this approximation might be useful in financial modeling.

# 3. Optimization Scenario:

Suppose the goal is to minimize risk while maintaining a certain level of investment return. Using the Taylor Series approximation, suggest an optimal investment amount (  $\bf x$  ) that balances risk and return.

#### **Submission:**

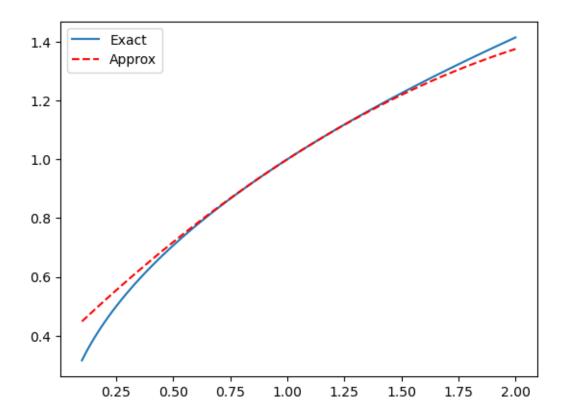
Present your results in R-Markdown or Python, including: - The Taylor Series expansion - Comparisons between the original and approximated functions - Your recommendations based on the analysis

```
[19]: ## Task 1
x = sp.Symbol('x', positive=True)
f = sp.sqrt(x)
f_approx = f.series(x, 0, 3).removeO()
#Showing Taylor series
print(f_approx)
```

```
# Because of formula is square root the estimation cannot start at zero, which
 ⇔is why its just showing as the original equation
# Changing to start at 1 yeidls an acutal est. formula.
f approx = f.series(x, 1, 3).removeO()
print("Task 1 - Taylor Series")
print(f approx)
## Task 2
x_values = np.linspace(0.1, 2, 100) # 100 values
f_exact = [f.subs(x, v).evalf() for v in x_values]
f_approx = [f_approx.subs(x, v).evalf() for v in x_values]
print("Task 2 - Practical Application")
## We want to see the accuracy over time
plt.plot(x_values, f_exact, label='Exact')
plt.plot(x_values, f_approx, label= 'Approx', linestyle='--', color='red')
plt.legend()
plt.show()
## Discussion - The approximation is helpful when the investment amount is
 →small or close to 1. You csn see in the plot below that at
## super low numbers the taylor seires over estimates the value and as the
→numbers get larger, the taylor series underestimates the values.
## This method allows for a quick esimate wihtout needing to execute the full,
⇔sq root calcuations.
## In short, its pracitcal applicagtion is for fast estimates, but for bigger_
 ⇒investments / larger decisions the actual, non estimated calculations
## are needed.
## Task 3
print('---')
print("Task 3 - Optimization")
return vals = [2 * val for val in x values] # return is 2x because simplest_1
→ linear return option
net_val_list = [ret - risk for ret, risk in zip(return_vals, f_approx)]
#Getting the max value from the linear return function, then the x value for
⇔that value
max_net = max(net_val_list)
optimal_index = net_val_list.index(max_net)
optimal_x = x_values[optimal_index]
### Assuming 2x is the investment function
print(f"Optimal investment (x) for best balance: {optimal_x}")
print(f"Maximum net value (return - risk): {round(max net,2)}")
```

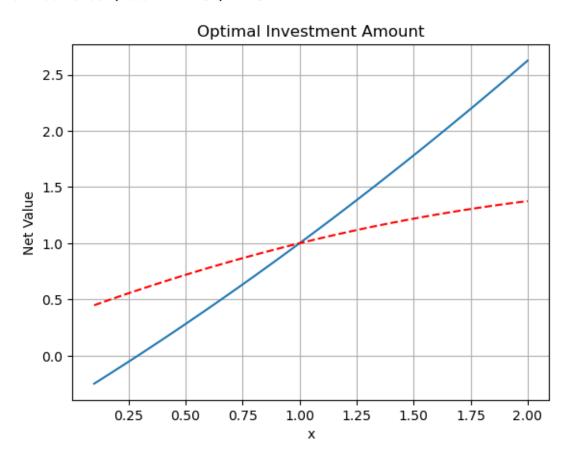
```
## Plottingt this
plt.plot(x_values, net_val_list)
plt.plot(x_values, f_approx, label= 'Approx', linestyle='--', color='red')
plt.xlabel("x")
plt.ylabel("Net Value")
plt.title("Optimal Investment Amount")
plt.grid(True)
plt.show()
## Discussion - To develop an optimization scenario I created a simple return_{\sqcup}
 →function of 2x for the exercise. No formula was provided.
## Using this return function, taylor series approximation of the risk formula_
 ⇒was used to calculate the net value as return - risk.
## The results of this net gain set of values was plotted to get visual look at ____
wit. Beyond the plot, the maximum value of the net gain was found.
## It was 2.62. The corresponding value for x was 2 (for the numbers that were
 \hookrightarrow run).
## Overall this helps show how the approximation could help with quick \Box
 ⇔decisions when exact values are harder to compute.
```

# sqrt(x) Task 1 - Taylor Series x/2 - (x - 1)\*\*2/8 + 1/2 Task 2 - Practical Application



---

Task 3 - Optimization Optimal investment (x) for best balance: 2.0 Maximum net value (return - risk): 2.62



# Question 3: Inventory Management

#### Scenario:

In a manufacturing process, the demand for a product decreases as the price increases, modeled by:

$$D(p) = 1 - p$$

where (p) is the price. The cost associated with producing and selling the product is modeled as:

$$C(p) = e^p$$

The company wants to maximize its profit, which is the difference between revenue and cost.

## Task:

# 1. Taylor Series Expansion:

Expand the cost function

$$C(p) = e^p$$

into a Taylor Series around (p = 0) up to the second degree.

Discuss why approximating the cost function might be useful in a pricing strategy.

## 2. Approximating Profit:

Using the Taylor Series expansion, approximate the profit function:

$$\Pi(p) = pD(p) - C(p)$$

Compare the results when using the original nonlinear cost function versus the approximated cost function.

What differences do you observe, and when might the approximation be sufficient?

## 3. Pricing Strategy:

Based on the Taylor Series approximation, suggest a pricing strategy that could maximize profit.

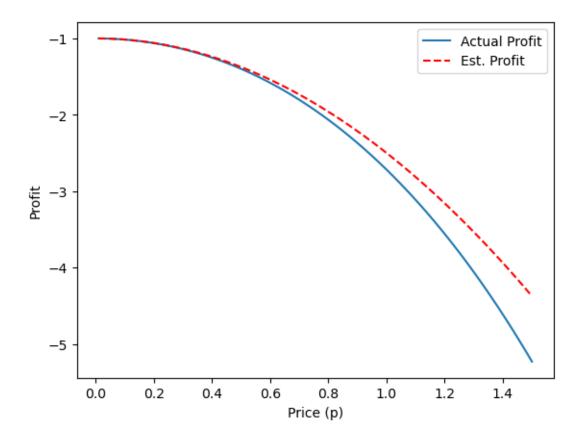
Explain how the Taylor Series approximation helps in making this decision.

# **Submission:**

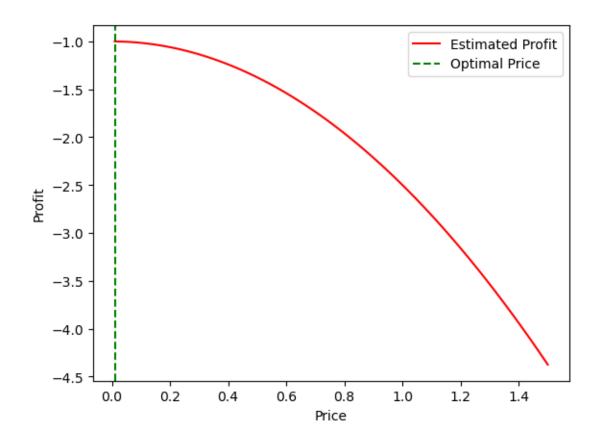
Include your analysis in R-Markdown or Python, with: - Taylor Series expansions - Comparisons of the approximated and original functions - A discussion of the implications for pricing strategy

```
C_approx = C.series(p, 0, 3).removeO()
print("Task 1 - Taylor Series Approx.")
print(C_approx)
## Discussion - The simplification of the equation via the approximation using \Box
→ the taylor series has tremendous benefit for quickly estimating
## the product demands and the related cost, specifically for how items are
spriced. Estimating this quickly may be able to help competativeness
## and profitability.
# Task 2
D = 1 - p
P = p * D - C
C_approx = C.series(p, 0, 3).removeO()
print("Task 2 - Approximating Profit")
print(C_approx)
# approximated profit
P_{approx} = p * (1 - p) - C_{approx}
print(P_approx)
p_vals = np.linspace(0.01, 1.5, 100)
P_exact_vals = [P.subs(p, val).evalf() for val in p_vals]
P_approx_vals = [P_approx.subs(p, val).evalf() for val in p_vals]
max exact = max(P exact vals)
max_approx = max(P_approx_vals)
print(f"Max Exact Profit: {round(max_exact,2)}")
print(f"Max Approximated Profit: {round(max_approx,2)}")
plt.plot(p_vals, P_exact_vals, label='Actual Profit')
plt.plot(p_vals, P_approx_vals, '--', label='Est. Profit', color='red')
plt.xlabel("Price (p)")
plt.ylabel("Profit")
plt.legend()
plt.show()
## Discussion - This estimation is good for prices on the lower end of the
 spectrum. As price increases, the accuracy of the approximation deminishes.
## The estimated profit overestimates when looked at in context with the \operatorname{actual}_{\sqcup}
\hookrightarrow profit.
## Also worth noting, the profit values are negative in this range, so the \Box
-model isn't showing actual profit, but instead the least loss.
# Task 3
```

```
print('Task3 - Pricing Strategy')
# getting maximum profit and it's related price using the approximated profit
max_profit = max(P_approx_vals)
optimal_index = P_approx_vals.index(max_profit)
optimal_price = p_vals[optimal_index]
print(f"Best Price (p) to Maximize Approximated Profit: 
 →{round(optimal_price,2)}")
print(f"Max Approximated Profit: {round(max profit,2)}")
plt.plot(p_vals, P_approx_vals, color='red', label='Estimated Profit')
plt.axvline(x=optimal_price, color='green', linestyle='--', label='Optimal_u
 ⇔Price')
plt.xlabel("Price")
plt.ylabel("Profit")
plt.legend()
plt.show()
\#Discussion - Using the Taylor approximation helped quickly find the price that \sqcup
 ⇔qives the best estimated profit.
## Even though the profit is negative, we can still use this to figure out the
 ⇔price that minimizes loss.
# The approach is fast and useful for early planning or sketch decisions, but
 →for major decisiosn we'd need to use
# the actual profit function. Lastly, the overal recommendation for this.
 →product would be to avoid it. The demand declines to quickly for any price
 \hookrightarrow to
# be profitable when considering the cost. This product is a lost cause.
Task 1 - Taylor Series Approx.
```



Task3 - Pricing Strategy
Best Price (p) to Maximize Approximated Profit: 0.01
Max Approximated Profit: -1.0000000000000



## Question 4: Economic Forecasting

### Scenario:

An economist is forecasting economic growth, which can be modeled by the logarithmic function:

$$G(x) = \ln(1+x)$$

where x represents investment in infrastructure. The government wants to predict growth under different levels of investment.

## Task:

## 1. Maclaurin Series Expansion:

Derive the Maclaurin Series expansion of

$$G(x) = \ln(1+x)$$

up to the second degree. Explain the significance of using this approximation for small values of x in economic forecasting.

## 2. Approximation of Growth:

Use the Taylor Series to approximate the growth for small investments. Compare this approximation with the actual growth function. Discuss the accuracy of the approximation for different ranges of x.

# 3. Policy Recommendation:

Using the approximation, recommend a level of investment that could achieve a target growth rate. Discuss the limitations of using Taylor Series approximations for such policy recommendations.

## **Submission Requirements:**

- Taylor Series expansions
- Comparisons between the approximated and original functions
- Investment recommendations based on your analysis

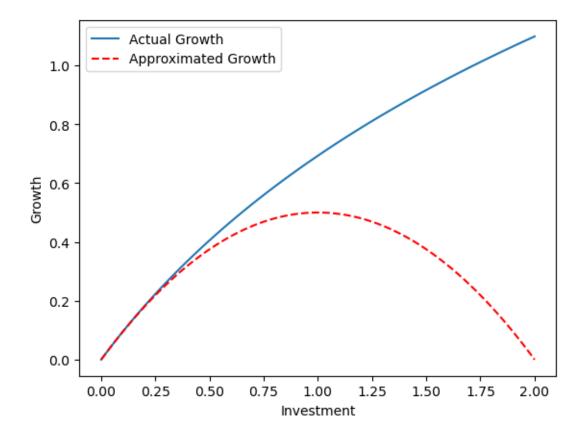
```
[21]: # Task 1
x = sp.Symbol('x')
G = sp.ln(1 + x)
G_approx = G.series(x, 0, 3).removeO()
print("Task 1 - Taylor Series")
print(G_approx)
# Task2
```

```
x_vals = np.linspace(0, 2, 100)
G_exact_vals = [G.subs(x, val).evalf() for val in x_vals]
G_approx_vals = [G_approx.subs(x, val).evalf() for val in x_vals]
print("Task 2 - Growth Approx.")
# Plot the exact vs approximated growth
plt.plot(x_vals, G_exact_vals, label="Actual Growth")
plt.plot(x_vals, G_approx_vals, '--', label="Approximated Growth", color='red')
plt.xlabel("Investment")
plt.ylabel("Growth")
plt.legend()
plt.show()
## Discussion - Looking at the plot below the taylor series approximation is
 -accurate for smaller investment values. However, once x exceeds 0.5,
## the extimated value begins to decrease while the actual investment growth,
 ⇔continues to increase. This means the approximation begins to
## So the approximation underestimates growth for higher values of investments...
→Overall good for smaller investmenrs, not good for larger.
# Task3
print("Task 3 - Policy Recommendation")
max_growth = max(G_approx_vals)
print("Max Growth: ",max growth)
optimal_index = G_approx_vals.index(max_growth)
optimal_x = x_vals[optimal_index]
print("Est. Optimum Investment:",round(optimal_x,2))
## Disussion - THe optimal amount of investment recommended using the growth_{\square}
suppriximation is 0.99. According to the estimate this would yiled a
## gorwth value of 0.499. However, when compared with the actual values the
\rightarrowgrowth for this level of x would be higher, so the policy recommedation
## made using the approximation would be a concervative estimate, with the
 ⇔actual returns being higher.
```

```
Task 1 - Taylor Series

-x**2/2 + x

Task 2 - Growth Approx.
```



Task 3 - Policy Recommendation Max Growth: 0.499948984797470 Est. Optimum Investment: 0.99

# Problem 5 - Profit, Cost, & Pricing

Question 1: Profit Maximization

### Scenario:

A company produces two products, A and B. The profit function for the two products is given by:

$$\Pi(x,y) = 30x - 2x^2 - 3xy + 24y - 4y^2$$

#### Where:

- (x) is the quantity of Product A produced and sold.
- (y) is the quantity of Product B produced and sold.
- ((x, y)) is the profit in dollars.

#### Task:

1. Find all local maxima, local minima, and saddle points for the profit function

$$\Pi(x,y)$$

2. Write your answer(s) in the form

$$(x, y, \Pi(x, y))$$

. Separate multiple points with a comma.

## Discussion:

Discuss the implications of the results for the company's production strategy.

Which production levels maximize profit, and what risks are associated with the saddle points?

```
[22]: #Task 1
    x, y = sp.symbols('x y')
    Pi = 30*x - 2*x**2 - 3*x*y + 24*y - 4*y**2
    #Getting derivatives
    Pi_x = sp.diff(Pi, x)
    Pi_y = sp.diff(Pi, y)

# Min and max points
    points = sp.solve([Pi_x, Pi_y], (x, y), dict=True)
    print("Task 1")
    print(points)

# Task 2
    ## FIguring out the types of poitns we fount in task 1
    Pi_xx = sp.diff(Pi_x, x)
    Pi_yy = sp.diff(Pi_y, y)
```

```
Pi_xy = sp.diff(Pi_x, y)
x_val = points[0][x]
y_val = points[0][y]
#Plugging in the points to derivs
f_xx = Pi_xx.subs({x: x_val, y: y_val})
f_yy = Pi_yy.subs({x: x_val, y: y_val})
f_xy = Pi_xy.subs(\{x: x_val, y: y_val\})
# discriminant calc
D = f_xx * f_yy - f_xy**2
print("Task 2")
print(f"Second derivatives at points: f_x = \{f_x \}, f_y = \{f_y \}, f_x = \bigcup
\hookrightarrow \{f_xy\}")
print(f"D = {D}")
## Second derivative test says that f_x is negative and D is positive, which
→means its maximum point.
## This means the combination of x = 168/23 and y = 6/23, the intitial points
⇔ found, will give the highest profit.
print(f"This means that for product a and product b, the optimal production ⊔
elevels for maximum profit are ${round(168/23,2)} and ${round(6/23,2)},
⇔respectively.")
## Lastly, The risks associated with saddle points are that a small change in
 →production values can lead to a dramatic increase / decrease in the
## expected profit. This makes them unreliable for predictions.
```

```
Task 1 [\{x: 168/23, y: 6/23\}]
Task 2 Second derivatives at points: f_x = -4, f_y = -8, f_x = -3 D = 23
```

This means that for product a and product b, the optimal production levels for maximum profit are \$7.3 and \$0.26, respectively.

## Question 2 - Pricing Strategy

#### Scenario:

A supermarket sells two competing brands of a product: Brand X and Brand Y. The store manager estimates that the demand for these brands depends on their prices, given by:

- Demand for Brand X:  $D_X(x,y) = 120 15x + 10y$
- Demand for Brand Y:  $D_Y(x,y) = 80 + 5x 20y$

Where: - x: Price of Brand X in dollars - y: Price of Brand Y in dollars -  $D_X(x,y)$ ,  $D_Y(x,y)$ : Quantities demanded

**Task**: 1. **Revenue Function**: Find the revenue function (R(x, y)) for both brands combined. 2. **Optimal Pricing**: Determine the prices (x) and (y) that maximize the store's total revenue. Are there any saddle points to consider in the pricing strategy?

#### Discussion:

Explain the significance of the optimal pricing strategy and how it can be applied in a competitive retail environment.

```
[23]: # Task 1
      x, y = sp.symbols('x y')
      D_X = 120 - 15*x + 10*y
      D_Y = 80 + 5*x - 20*y
      # Revenue is Price x Quantity (Demand) for each
      R = x * D_X + y * D_Y
      R_simplified = sp.simplify(R)
      print("Task 1 - Revenue Function")
      print(R_simplified)
      # Task 2
      ## Getting Derivatives
      R_x = sp.diff(R, x)
      R_y = sp.diff(R, y)
      points = sp.solve([R_x, R_y], (x, y), dict=True)
      print("Critical Points:")
      print(points)
      x_val = points[0][x]
      y_val = points[0][y]
      #Second Deriv
      R_x = sp.diff(R_x, x)
      R_yy = sp.diff(R_y, y)
      R_xy = sp.diff(R_x, y)
      f_xx = R_xx.subs(\{x: x_val, y: y_val\})
      f_yy = R_yy.subs({x: x_val, y: y_val})
      f_xy = R_xy.subs(\{x: x_val, y: y_val\})
      #Discriminant
      D = f_x x * f_y y - f_x y**2
      print("Task 2 - Optimal Function")
```

```
Task 1 - Revenue Function
5*x*(-3*x + 2*y + 24) + 5*y*(x - 4*y + 16)
Critical Points:
[{x: 80/13, y: 56/13}]
Task 2 - Optimal Function
Second derivatives at points: f_xx = -30, f_yy = -40, f_xy = 15
D = 975
Optimal Pricing for Brand X is $6.15.
Optimal Pricing for Brand Y is $4.31.
```

## Question 3 - Cost Minimization

#### Scenario:

A manufacturing company operates two plants, one in New York and one in Chicago. The company needs to produce a total of 200 units of a product each week. The total weekly cost of production is given by:

$$C(x,y) = \frac{1}{8}x^2 + \frac{1}{10}y^2 + 12x + 18y + 1500$$

Where: - x: Units produced in New York - y: Units produced in Chicago - C(x, y): Total cost in dollars

**Task**: 1. Determine how many units should be produced in each plant to minimize the total weekly cost. 2. What is the minimized total cost, and how does the distribution of production between the two plants affect overall efficiency?

## **Discussion**:

Discuss the benefits of this cost-minimization strategy and any practical considerations that might influence the allocation of production between the two plants.

```
[24]: #Task 1
x, y, = sp.symbols('x y ')
C = (1/8)*x**2 + (1/10)*y**2 + 12*x + 18*y + 1500

# 200 units a week needed:
#x + y = 200
#Lagrangian input
g = x+y - 200 # g = 0
```

```
# Lagrangian: L = C(x, y) - * g(x, y)
L = C - * g
# Take partial derivatives of L with respect to x, y, and
L_x = sp.diff(L, x)
L_y = sp.diff(L, y)
L_lambda = sp.diff(L, )
# Solve the system of equations
solutions = sp.solve((L_x, L_y, L_lambda), (x, y, ), dict=True)
print("Task 1")
print(f"In order to minimize cost a total of {round(solutions[0][x])} should be |
 →produced in NY, and {round(solutions[0][y])} should be produced in Chicago")
#Task 2
print("Task 2")
minimized_cost = C.subs({x: solutions[0][x], y: solutions[0][y]})
print(f"Minimized total cost is ${round(minimized_cost, 2)}")
# Discussion - The cost minimization strategy shows how splitting production
⇒between New York and Chicago can reduce overall costs.
#In this case, producing around 102 units in New York and 98 units in Chicago⊔
 → keeps production balanced but favors New York.
#This method gives a clear and fast way to allocate production efficiently. It,
⇒also shows how important it is to consider both fixed
#and variable costs when planning operations. Practically, costs like labor,
→shipping, or capacity impact costs, but this model
# gives a good foudnation for starting to minimizeA cost.
```

#### Task 1

In order to minimize cost a total of 102 should be produced in NY, and 98 should be produced in Chicago

Task 2

Minimized total cost is \$6748.89

## Question 4 - Marketing Mix

#### Scenario:

A company is launching a marketing campaign that involves spending on online ads (( x )) and television ads (( y )). The effectiveness of the campaign, measured in customer reach, is modeled by the function:

$$E(x,y) = 500x + 700y - 5x^2 - 10xy - 8y^2$$

Where: - x: Amount spent on online ads (in thousands of dollars) - y: Amount spent on television ads (in thousands of dollars) - E(x, y): Estimated customer reach

**Task**: 1. Find the spending levels for online and television ads that maximize customer reach. 2. Identify any saddle points and discuss how they could affect the marketing strategy.

#### **Discussion**:

Explain how the results can be used to allocate the marketing budget effectively and what the company should consider if it encounters saddle points in the optimization.

```
[25]: #Task 1
      x, y = sp.symbols('x y')
      E = 500*x + 700*y - 5*x**2 - 10*x*y - 8*y**2
      E_x = sp.diff(E, x)
      E_y = sp.diff(E, y)
      points = sp.solve([E_x, E_y], (x, y), dict=True)
      print("Task 1")
      print("critical points:",points)
      #task 2
      #Seocnd deriv test
      E_x = sp.diff(E_x, x)
      E_{yy} = sp.diff(E_{y}, y)
      E_xy = sp.diff(E_x, y)
      f_xx_val = E_xx.subs(points[0])
      f_yy_val = E_yy.subs(points[0])
      f_xy_val = E_xy.subs(points[0])
      # Discriminant: D = f_x x * f_y y - (f_x y)^2
      D = f_xx_val * f_yy_val - f_xy_val**2
      print("Task 2")
      print(f"Second derivatives at points: f_x = \{f_x \}, f_y = \{f_y \}, f_x = [
       \hookrightarrow{f xy}")
      print(f"D = {D}")
      ## Second derivative test says that f_xx is negative and D is positive, which_
       ⇔means its a local maximum point.
      ## This means the combination of x = 50/3 and y = 100/3, the intitial poitns
       ⇔ found, will give the highest profit.
```

```
print (f"Optimal spending for online ads (x) is ${round(((50/3)*1000),2)}.")

## Discussion - Based on the results, the company should spend about $16.67K on_
online ads and $33.33K on TV ads to maximize customer reach.

## The critical point we found is a local maximum.

## Since no saddle points were found, so the risk surrounding them is low for_
othis model. If a saddle point was encountered, it would mean risk that

## the reach from one type of ad could for up and the other could go down. This_
oimplies the compnay would have to be cautious with small budgetary

## shifts as such changes could lead to drastic unpredicable shifts.
```

```
Task 1 critical points: [\{x: 50/3, y: 100/3\}] Task 2 Second derivatives at points: f_x = -30, f_y = -40, f_x = 15 D = 60 Optimal spending for online ads (x) is $16666.67. Optimal spending for Tv ads (y) is $33333.33.
```