# Summary of Lecture 1

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### Definition

- 1. Scarce:
  - Deficient in quantity compared with the demand.
  - Insufficient to satisfy needs or wants.
- 2. **Economics:** the study of choice under scarcity.
- 3. Explicit cost: monetary sacrifice.
- 4. Implicit cost: non-monetary sacrifice
- 5. **Microeconomics:** The study of how households and firms make decisions and how they interact in markets
- 6. **Macroeconomics:** The study of economy-wide phenomena, e.g., inflation, unemployment, and economic growth

## Five Core Principles

- 1. Scarcity Implies Trade-Off
  - unlimited wants
  - limited resources
  - more of one good thing  $\equiv$  less of another
- 2. Bargaining Strength Comes Through Scarcity
- 3. Compare Costs and Benefits: An action should be taken if, and only if, the benefit is at least as great as the cost.
- 4. People Respond to Changes in Costs and Benefit
  - benefit ↑ likehood ↑
  - cost ↑ likehood ↓
- 5. Focus on Your Comparative Advantage

### **Economics**

- 1. Positive Economics
  - speaking like a scientist
  - attempt to describe the world as it is
  - addresses the relatively narrow "What is?" question
  - can be answered with the tools of economics
  - NO interjecting any value judgment (whether the particular outcome is desirable or harmful)
- 2. Normative Economics
  - speaking like a policy advisor
  - attempt to prescribe how the world should be
  - addresses the much broader "What should be?" question
  - answers require value judgements
  - based on an underlying positive analysis
  - involves our view on ethics, religion, and political philosophy
- 3. Economists Disagree

- Positive disagreements: differences in scientific judgments
- Normative disagreements: differences in values

### Production Possibilities Frontier

1. **Definition:** a graph that shows all combinations of two goods that can be produced given the available resources and technology

#### 2. Character:

- Moving along a PPF involves shifting resources from the production of one good to the production of the other good.
- The slope of the PPF indicates the opportunity cost of good x in terms of good y
- Economic growth shifts the PPF outward
- If the opportunity cost of a good is constant, the PPF is a straight line.
- PPF is concave
  - the opportunity cost of a good rises as the economy produces more of the good
  - different resources are suited for different uses, i.e., different resources have different opportunity costs of producing one good in terms of the other good.

# Gains from Trade

- 1. Interdependence
- 2. Specialization and Exchange
- 3. Production Possibilities in Vietnam
- 4. Consumption With and Without Trade: Compare consumption without trade to consumption with trade.
  - see how much of each good is produced and traded by each country
  - use the table to calculate consumption with trade
    - produced
    - imported
    - exported
  - compare consumption without trade to consumption with trade
- 5. Absolute advantage: the ability to produce a good using fewer inputs than another producer.
  - If each country has an absolute advantage in one good and specializes in that good, then both countries can gain from trade.
  - measures the cost of a good in terms of the inputs required to produce it
- 6. Comparative advantage: the ability to produce a good at a lower opportunity cost than another producer.
  - Absolute advantage is NOT necessary for comparative advantage!
  - Gains from trade arise from comparative advantage
  - When each country specializes in the good in which it has a comparative advantage  $\rightarrow$  total production in all countries  $\uparrow \rightarrow$  world's economic pie  $\uparrow \rightarrow$  all countries can gain from trade.
  - individuals specializing in different goods or services and trading with one another