# Jinhui Hu

#### WEB DEVELOPER

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To be a part of a growing organization where I can continuously learn new technologies and contribute my knowledge to develop and maintain web applications that help businesses achieve their goals.

### **EXPERIENCE**

#### TECHNICAL SALES SPECIALIST

Hangzhou, ZHEJIANG

October 2016 - October 2022

Hangzhou Hongzhaochang Technology Co., Ltd.

- Assessed customer needs, explained technical information and provided information regarding useful products.
- Negotiated and signed sales contracts with clients, followed up with the execution of the contracts.
- Updated and organized records of customer accounts, contact information and transactions.

#### REPLENISHMENT ANALYST

Shanghai, SHANGHAI

May 2015 - August 2016

WMGS (Shanghai) Co., Ltd.

- Maintained appropriate inventory of supplies, equipment and products.
- Compiled and analyzed data and presented updates on sales and supply chain requirements.
- Identified inefficiencies within supply chain and implemented strategies resulting in improved performance.

#### **EDUCATION**

## MASTER OF SCIENCE (M.S.) IN SUPPLY CHAIN MANAGEMENT

May 2015

University of Maryland, College Park, MD

#### **BACHELOR OF ARTS (B.A.) IN EVENTS MANAGEMENT**

Jul 2014

University of Shanghai for Science and Technology, SHANGHAI

#### **SKILLS**

- Html & CSS & Javascript
- Bootstrap
- Express.js
- Mongoose ODM
- React.js

- JQuery
- Node.js
- Sequelize ORM
- MongoDB

#### **GITHUB**