



Proposal for FAST Logistics Group Learning Management System



If you have any questions/clarifications, please contact:

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INTRODUCTION

This is a commercial proposal for FAST Logistics Group.



FAST operates an extensive network of warehousing, selling, distribution, and transport solutions covering inland, air, and sea forwarding and courier services across the 7,641 Philippines islands to help our customers reach the furthest regions of the country.



Disprz is an AI-powered skills and capability building solution that provides a mobile-friendly SAAS based platform to design and deliver employee engagement, onboarding and learning experience solutions. Disprz platform is used by marquee names across SE Asia, India and Middle East.

Creating success stories since inception

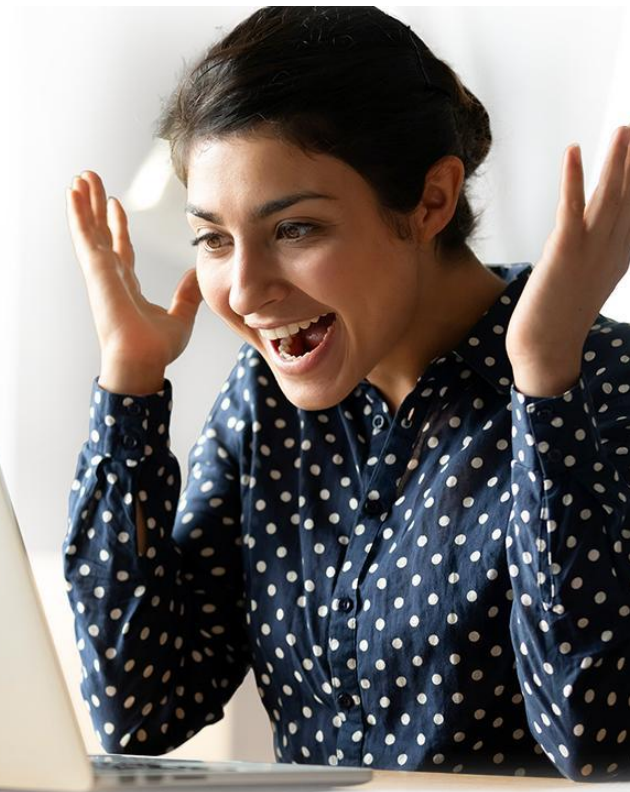
team size
275+

customers
400+

partners
20+

Industry leaders
70+

users
3+ million



Co-Sell & ISV Partner

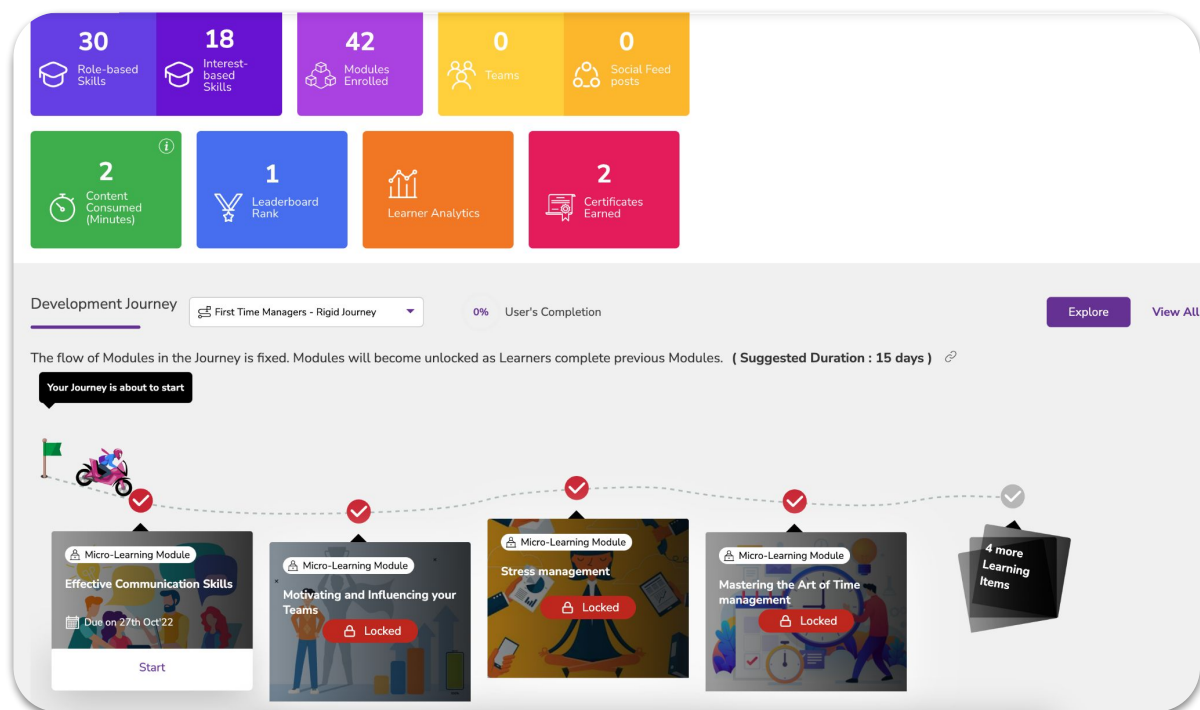


Venture Investors

Feature highlights

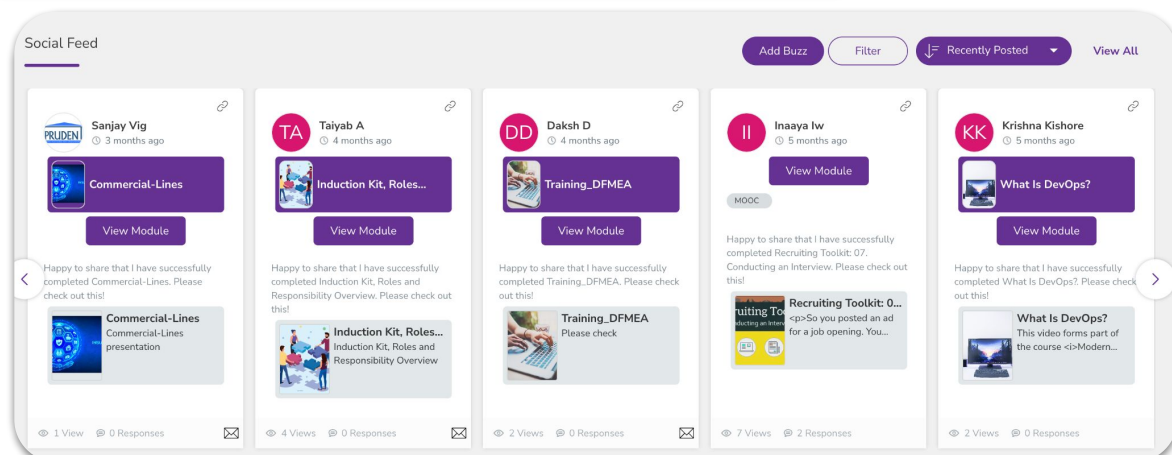
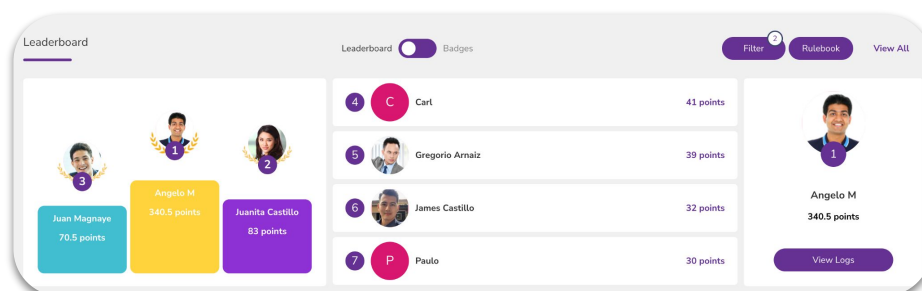
Robust LMS engine to support all your training needs

System supports all areas of employee training including: pre-hire training, onboarding, current role skilling, upskilling, and reskilling, employee movement trainings, leadership programmes, employee development, compliance, bespoke trainings such as process, functional, technical, products, and so on.



Social Learning and Engagement

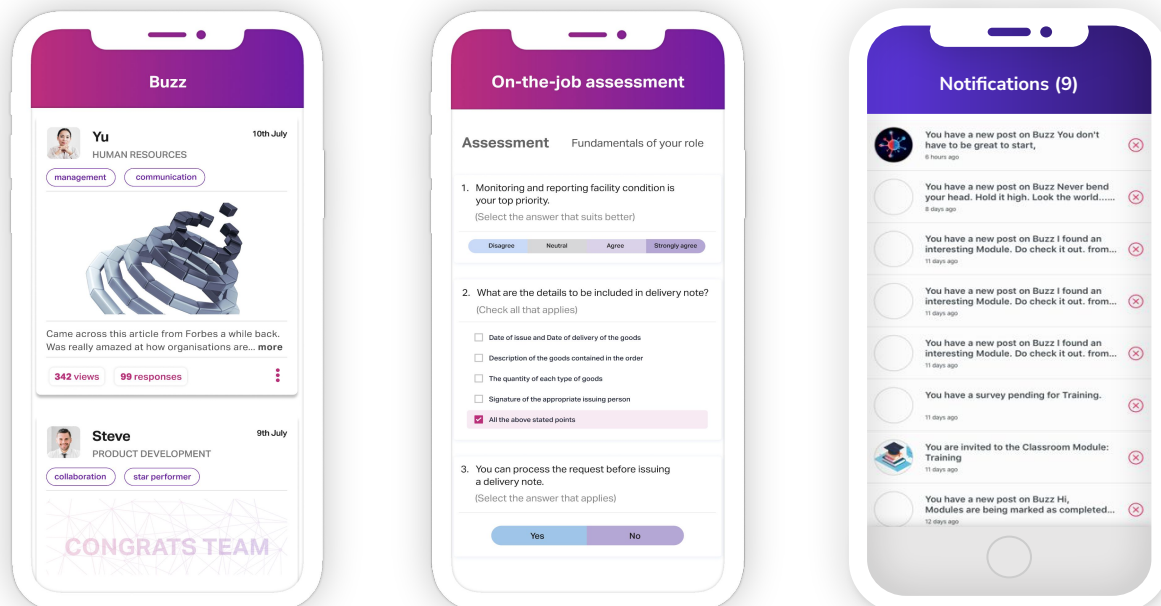
Fully equipped with social walls for that needed engagement and knowledge sharing, gamification through leaderboards and badging, and team learning.



Feature highlights

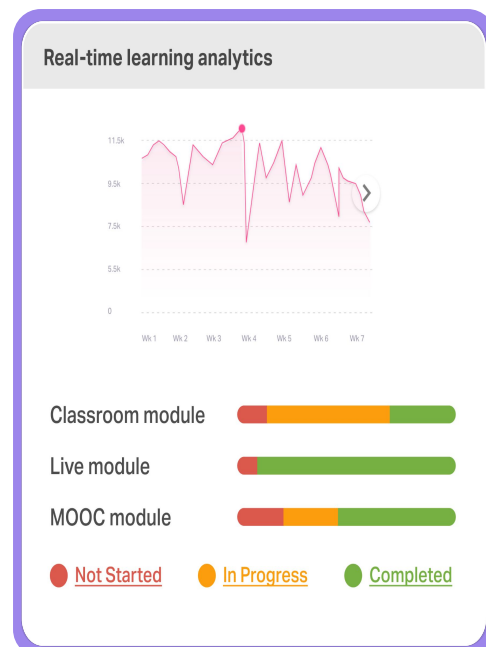
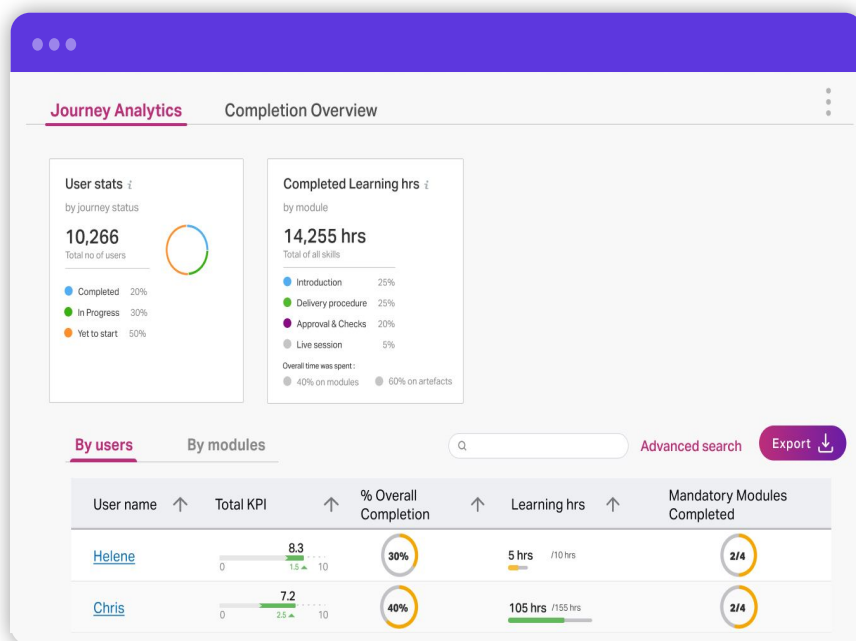
Mobile Learning : Learn Anywhere, Anytime

Mobile ready for connected, occasionally connected, and disconnected learners. Available in android and iOS.



Rich reporting and analytics

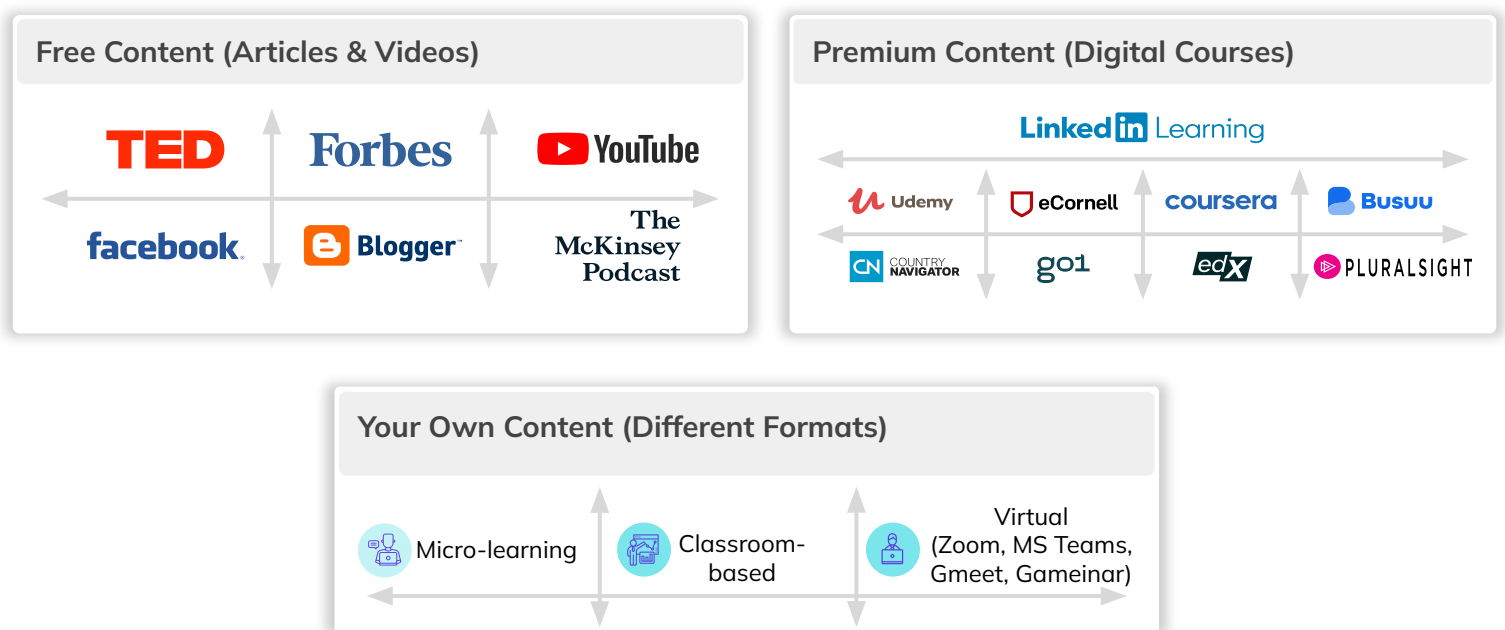
Features real time reports and robust analytics for easy tracking, monitoring, and decision making. Example below is learning-focused metrics.



Feature highlights

Manage an entire set of content ecosystem

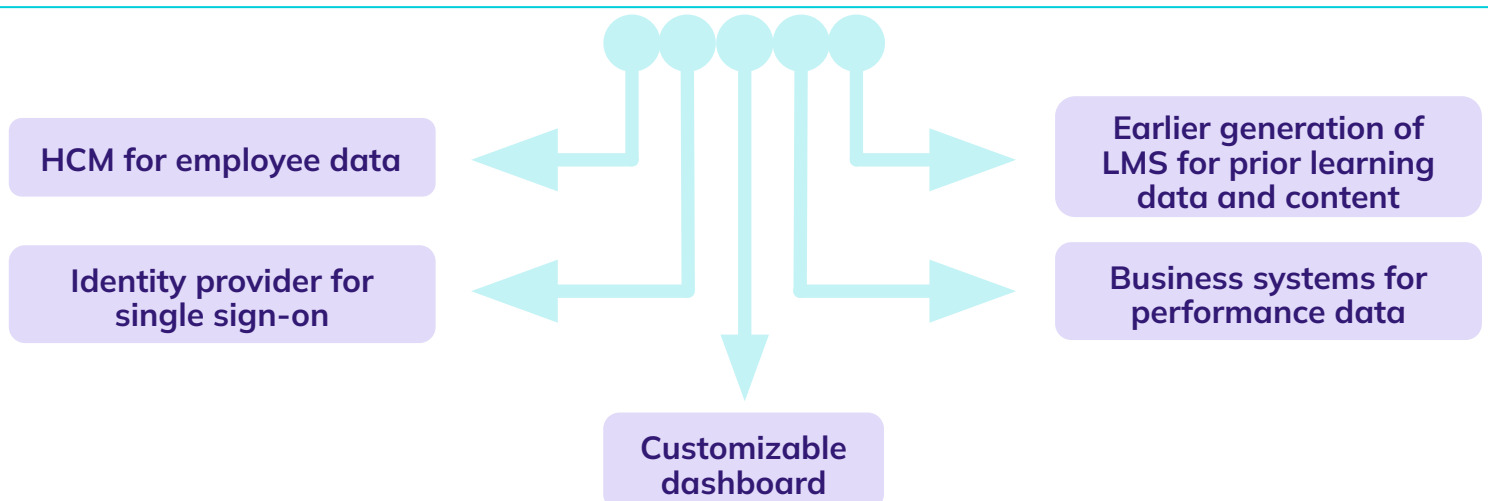
- **Content from web (Articles & Videos)** Choose from a compilation of more than 500K, free, and best content artefacts from the web
- **Paid Content (Digital Courses)** Ever growing content library with 10 mn+ learning assets and on-demand integrations (depends if you have subscription to any of them)
- **Your Own Content (Online, CBT, Virtual)** Host, manage, and author your own content from within the platform



Data services

Open to multiple data services to achieve seamless integration for better user experience, data flow, and process structure.

Third-Party Platforms (HCM, CRM, Ticketing Systems, SSO, Reporting ,etc)



COMMERCIALS for CLOUD-BASED DEPLOYMENT of the LMS

LMS License Fee (Per User Per Year)

Description	# of Users	Cost in PHP before taxes
LMS Platform Tiered Costing Learning Platform with 500K freely available content. Integrate it with choice of your existing content provider licenses	Minimum commitment of 14,000	P285

One-Time Setup and Implementation Fee

Description	Cost in PHP before taxes
Platform Setup - White Labelled Web App - Disprz branded Mobile Apps (iOS and Android) - Project Scoping and Implementation - Disprz branded solution Dedicated Instance("OrganisationName.Disprz.Com") - Learning Architecture and Design - Customer Onboarding (including trainings and preparing the L&D team to roll out the learning platform) One-time skill mapping to disprz skills and in-house content mapping to skills	P300,000 One-Time Fee

One-Time Add Ons (Optional)

Description	Cost in PHP before taxes
HRMS integration (User Management & SSO)	P115,000 One-Time Fee
Third party AV conferencing system integration with MS Teams, Zoom, or Gmeet	P115,000 One-Time Fee

Commercial inclusions, exclusions, and other notes:

- The above prices are exclusive of taxes and are subject to any government taxes as may be imposed by the Government of Philippines and its authorized agencies.
- The parties shall comply with all documentary requirements for taxation purpose(s) as may be applicable in the Philippines.
- The customer shall transfer 100% Platform Setup Cost and Cost of Customization. 50% of the Yearly Licensing Cost upon signing of the contract.
- Post Scoping the time lines will be shared and once signed by both parties, the implementation process will start.
- This discounted proposal is valid until 15 August 2024 after which cost will change based on current list costing.

CONCLUSION

We would like to emphasize the differentiation of the Disprz platform. Disprz is a new age AI powered skill driven learning experience platform and employee engagement solution built on principles of collaboration, which makes training participative, interactive and gives supreme control to the organization to manage the whole ecosystem for onboarding and role-based development of employees.

We look forward to a fruitful long-term partnership with you.

Appendix A

Software Feature List

Key Area	Product Line	Solution
	Plan	LMS
Core Learning	Micro-learning (single language authoring)	✓
	Micro-learning (multi-lingual authoring)	✓
	Auto-translate of surveys, quizzes and flashcards from base language to other languages	✓
	Adaptive video streaming	✓
	Instructor-led training (physical, virtual, hybrid)	✓
	Zoom / MS Teams Integrations for virtual training	✓
	Standard learning journeys / pathways with modules	✓
	Standard learning journeys with other non-module elements (like surveys, 360 assessments if applicable)	✓
	Drip (time-based) journeys	✓
	Custom content collections (expected launch date of May 2023)	✓
	Notifications & Reminders (email, SMS (through customer gateway), WhatsApp (through customer gateway))	✓
	Certifications	✓
	Surveys	✓
	App with single base language support (English or Basha Indonesia or Arabic)	✓
	App with multiple language support on learner interface with ability to set a default language	✓
	Disprz branded app	✓
	Dedicated sub-domain on disprz.com	✓
Assessments	Quiz / multiple choice questions	✓
	Subjective assessments with trainer / manager grading (sales pitches, customer pitches, etc..)	✓
	Proctored quizzes (mobile app only)	✓
	Manager evaluations with scoring	✓
	Skydive / On-the-job training (supervised, manager / buddy-led training)	✓
	Skill-less 360 assessments (NEW)	✓
	Simplified self skilling assessments	
	Skill-based 360 assessments	
	Deep skill (proficiency level) adaptive / situational assessments	
	Curated assessment integrations with marketplace (Hackerearth) - priced separately	
Engagement	Social wall	✓
	Teams for community learning	✓
	Chat (mobile app only)	✓
	Leaderboards with standard events	✓
	Custom leaderboard events	✓
	Leaderboard points redemption with reward platforms (priced separately)	✓
	Contests and badges	✓

Appendix A

Software Feature List

Key Area	Product Line	Solution
	Plan	LMS
Skilling	Disprz Skills directory (skills only)	
	Disprz Skills dictionary, with standard 5 proficiency levels (powered by atomic Skill model)	
	Roles directory with role to skill mapping	
	Skills Architect / LXP Default Skill Mapping on admin module for role customisation	
	Skills Builder for mapping client skills to Disprz skills	
	Guided skill discovery for learners for interest based learning	
	AI-powered recommendations / personalisation	
Business and workflows	Custom content skill mapping	✓
	Custom module attributes for custom business flows (e.g., CPD hours tracking)	✓
	Workflow automation based on triggers and actions	✓
	Journey scorecards (e.g., Onboarding)	✓
	Performance / KPI based coaching	Add-on
	Multi-level approvals (for Classroom Modules)	✓
Content	Content Integrations with common MOOCs (priced separately per integration)	✓
	Go1 content integration (priced separately)	✓
	Free / open curated learning resources (Youtube, Podcasts, Articles)	✓
	Disprz Originals content	✓
	Off-the-shelf / curated learning collections	✓
	Off-the-shelf / curated learning pathways	✓
Analytics	Platform Reporting and Analytics (Login, Time Spent, Completions, etc..)	✓
	Content Reporting and Analytics	✓
	Manager Reporting and Analytics	✓
	Journey Reporting and Analytics	✓
	Report access through APIs	✓
	Embedded PowerBI report with standard analytics	✓
Support	Customer Success Manager	✓
	Customer Support Team (L&D team only)	✓
	Online Help Centre (coming soon)	✓
Implementation / one-time Services	Single Sign-On (LDAP / GSuite)	✓
	Platform configuration services through Delight tool (internal / partner)	✓
	HRMS integration (priced separately)	✓
	Data and Learning History Migration	✓



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