



A City on Citibike

BIKE SHARING IS WORKING...

THE PROBLEM OVERVIEW

- How is the performance of unit economics per trip, per bike, and per station over the months?
- is there is any statistical way to find the reason for a decline in trips observed few times last quarter?
- How many bikes should be placed at a station so that customer always finds a bike when he needs?

THE GOAL

- Exploratory analysis to find meaningful patterns in data
- Predict the right number of bike to stationed at a station
- User Sentiment analysis from Twitter and identify most common customer issues and how to address them.

Data Acquisition and pre-processing

Read Data from CSV into data frame Divide data into 2 part of monthly subscriber and Day pass holder

Filter data for user age > 100 as an outlier Add a unique trip id column for each row as a unique key.

Extract Date and hour from timestamp column
Check if a trip is Free or paid, and calculate paid
units and paid amount for each trip
Drop column which is not needed to reduce DF size
Get Weather data from CSV and store in Data
Frame.

- Convert birth year to Int and calculate user age
- Calculate monthly revenue by adding different streams
- Calculate Monthly unit metrics such as
- o Average distance per trip
- o Average time per trip
- o Average distance per bike
- o Average time per bike
- o Average trip per bike
- o Average Revenue per bike
- o Average revenue per trip

THE BIG PICTURE

4th Quarter 2017

TIME AND DISTANCE ANALYSIS





MONTHLY TRIPS

- 92% trips taken by Monthly subscribers
- Average 8 monthly trips by a subscriber. 20% utilization.
- Trips dropped in December to an average of 4 monthly trips only.



MONTHLY MILES

- October clocked 4 Million miles while in December only 2 million miles were traveled.
- Subscriber average trip is for 2
 miles while day pass holder average
 trip is for 11 miles.



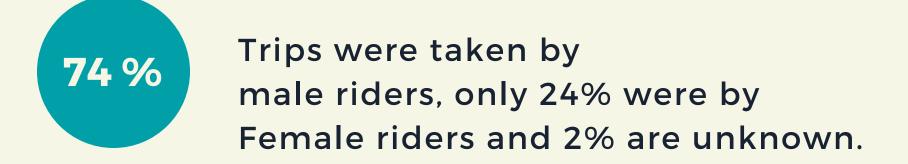
MONTHLY HOURS

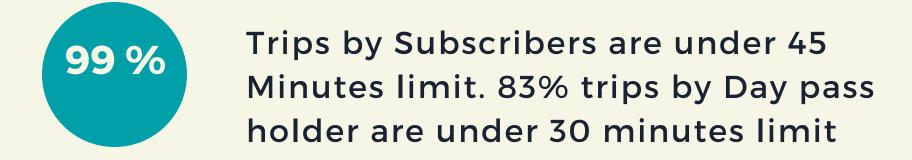
- in October total 375K hours of trips clocked while December was less than half, total 167k hours
- The average trip time for subscribers is less than 15 mins while day pass holder it is 90 Mins. and 97% trips end within 1 hour.

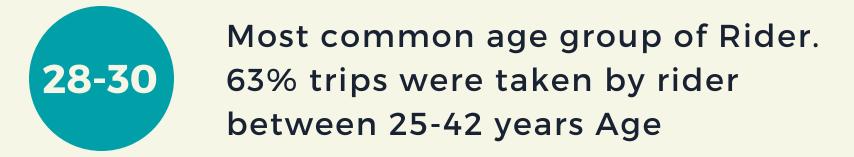
700 Stations, 13K Bikes, 2.4 MM Subscribers, 1 Great City

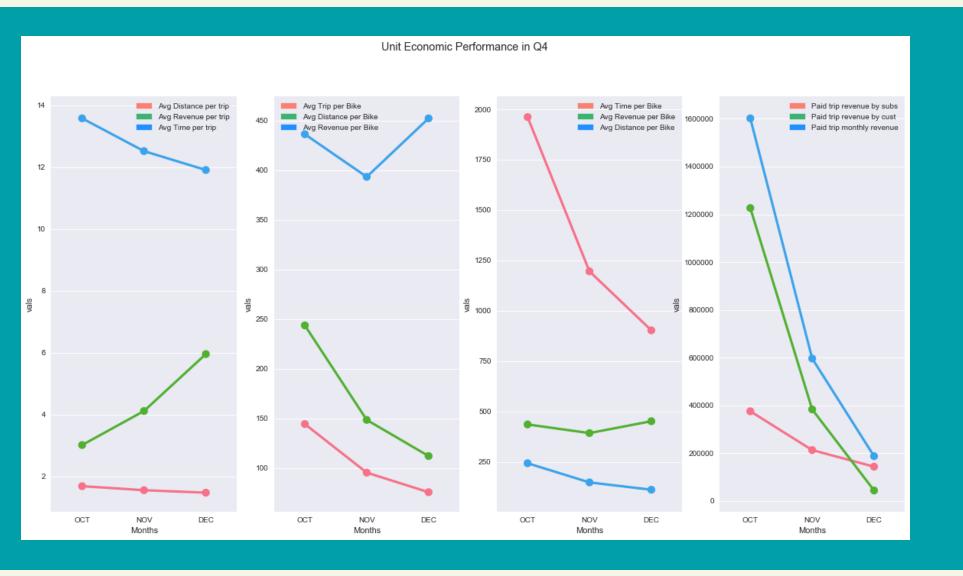
STATS ARE INTERESTING!







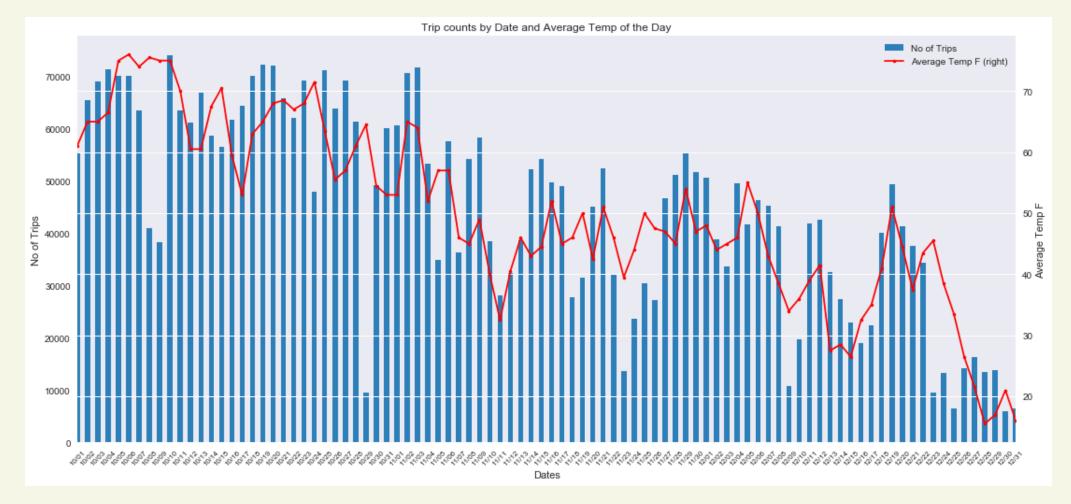




-No of trips and other Key unit matrix went down for the month of November and December.

Average Bike utilization remained half in December compared to October.

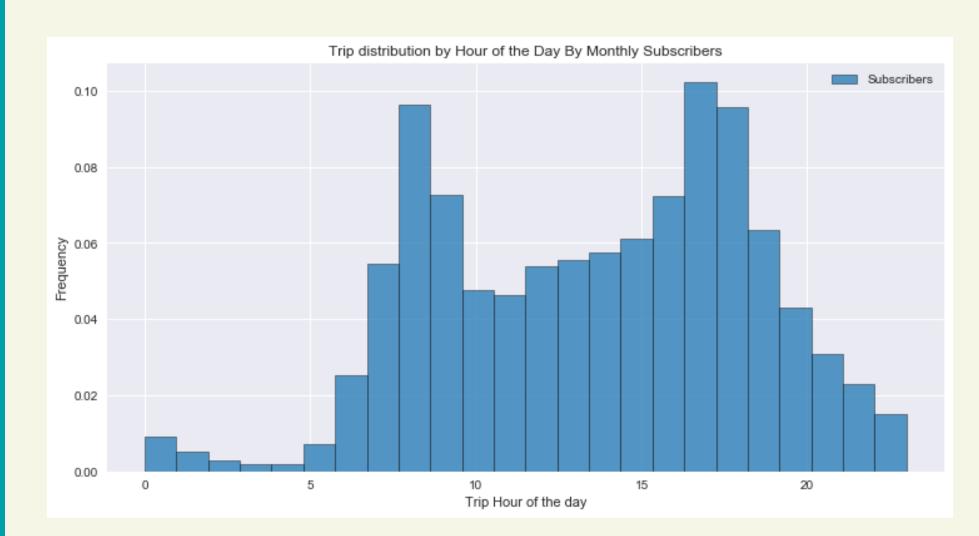
-November and December are very cold months in NYC and bike rides are not a popular way to commute. Whenever the temperature drops, number fo trips drops significantly.

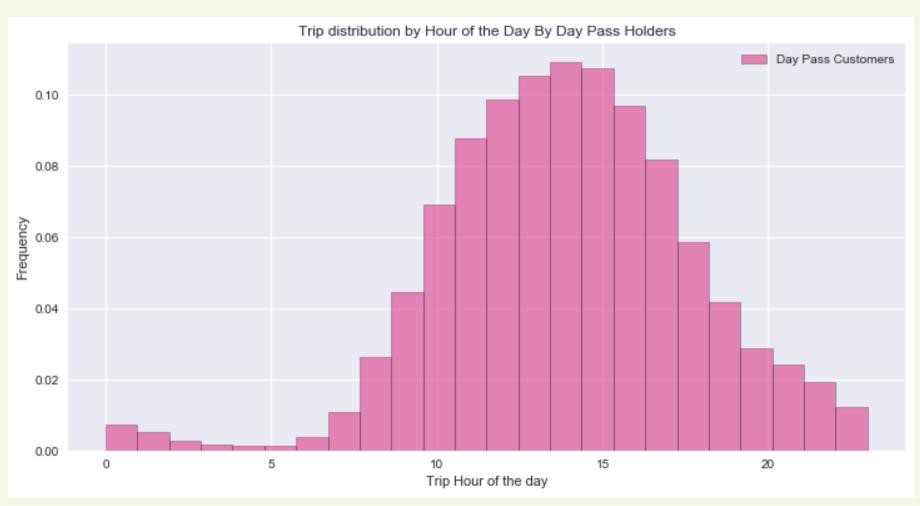


• 8AM-10 AM and 5PM-7PM is the most Popular time of trips for monthly subscribers.

Top Stations by foot traffic

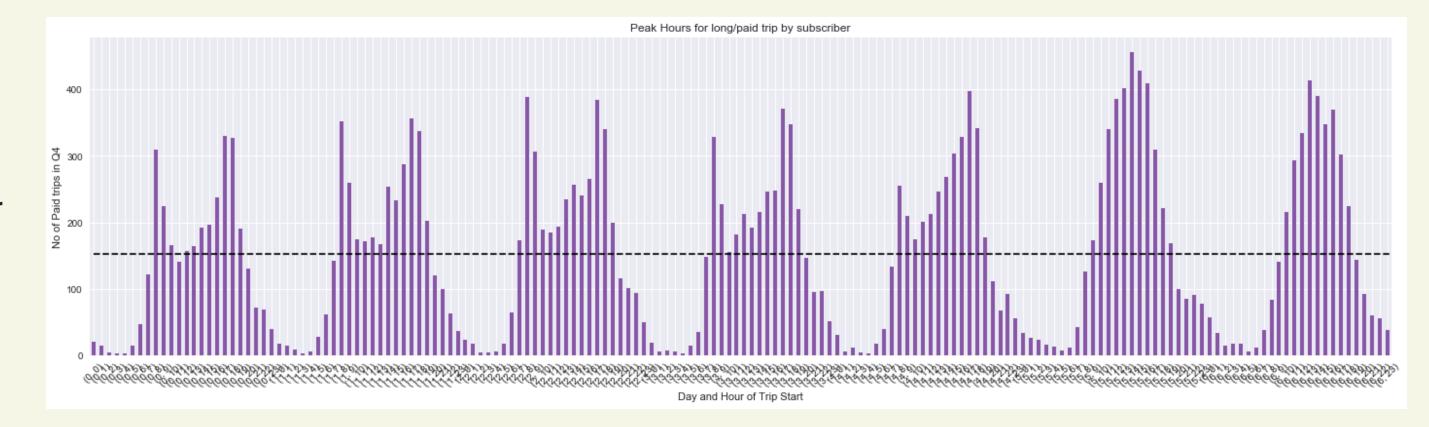
- Pershing Square North
- Broadway & E 22 St
- W 21 St & 6 Ave
- E 17 St & Broadway
- 8 Ave & W 31 St
- For daily pass holders, the most
 Popular time of commute is 11 AM 4
 PM



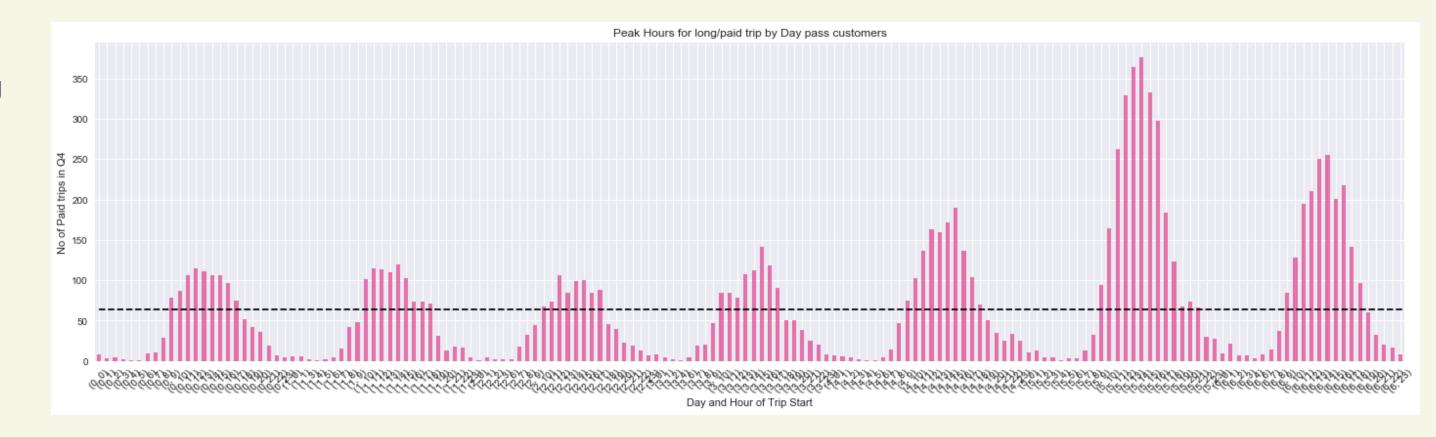


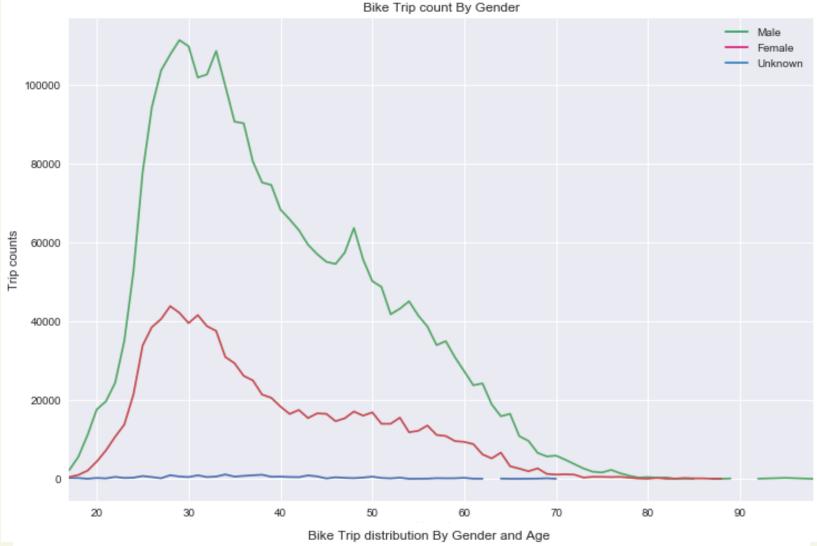
POPULAR TIME

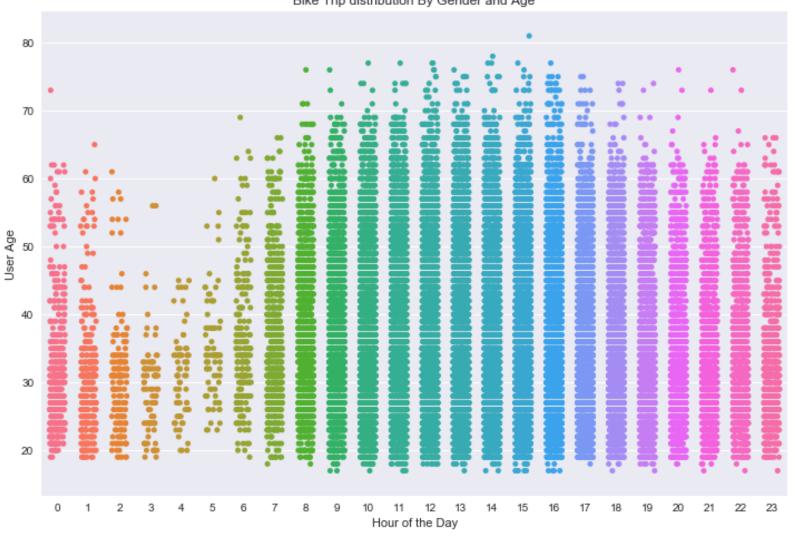
- Subscribers are taking most trips during morning and evening rush hours on weekdays.
- Weekend too are popular with subscribers during daytime hours.



- Day Pass holders are taking fewer trips during weekdays.
- Weekends are very popular with pass holders during daytime hours.



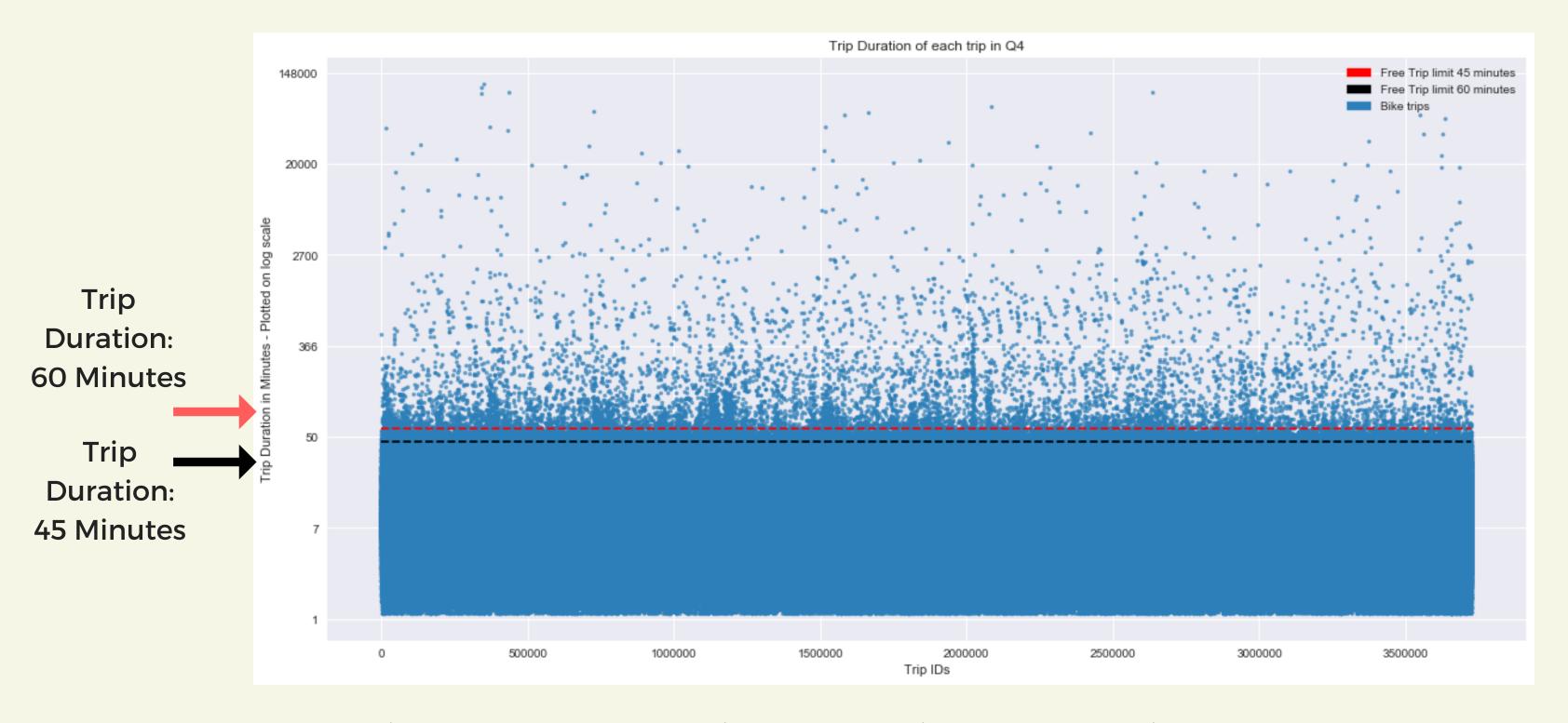




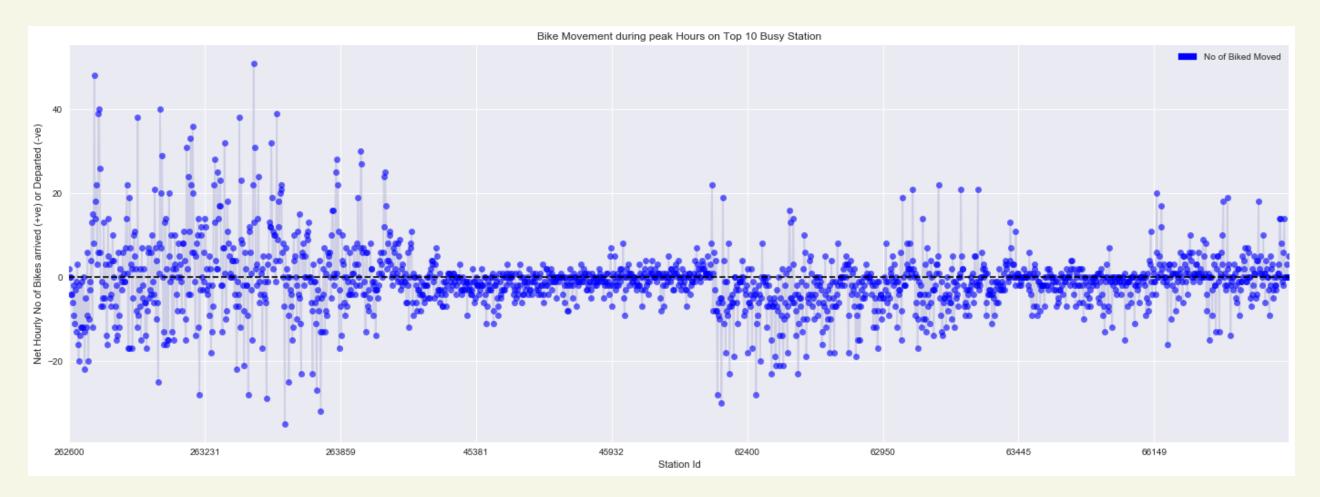
- Male Riders are taking 74% trips,
 and most common age is between
 28-32 years.
- There are significant number of drivers with age 65+

 Bike rides are popular in all age group for the entire day, however, only younger riders are taking trips between 1 AM - 6 AM

TRIP DURATION

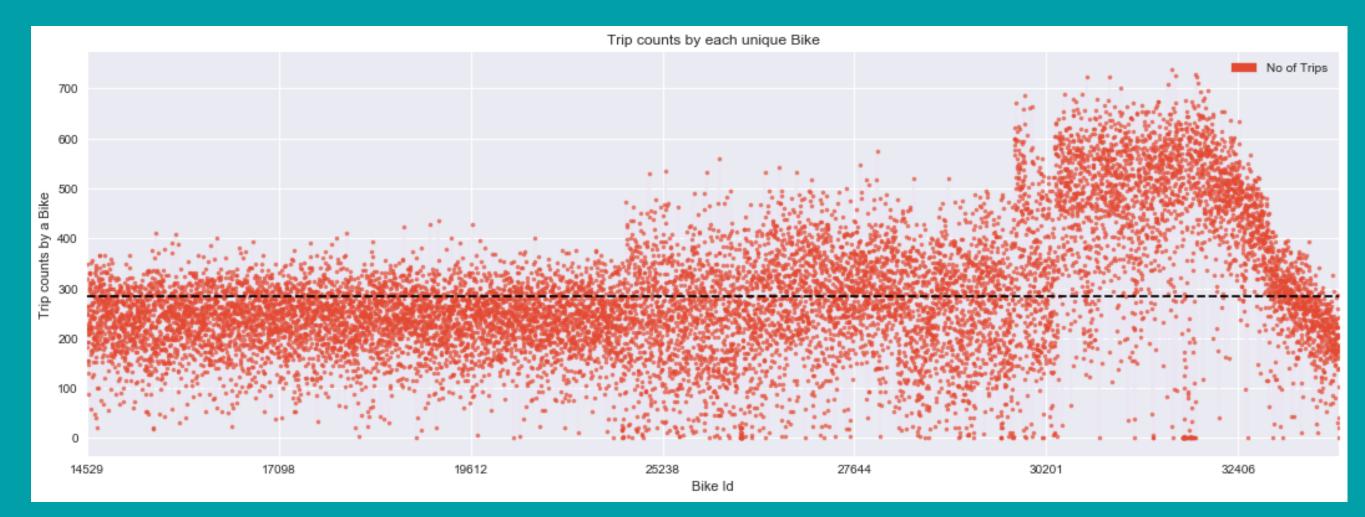


- 94% trips by Monthly Subscribers are ending under 45 minutes
- 99% trips by Monthly Subscribers are ending under 60 minutes
- Monthly Subscribers are taking trips even up to 10 hours

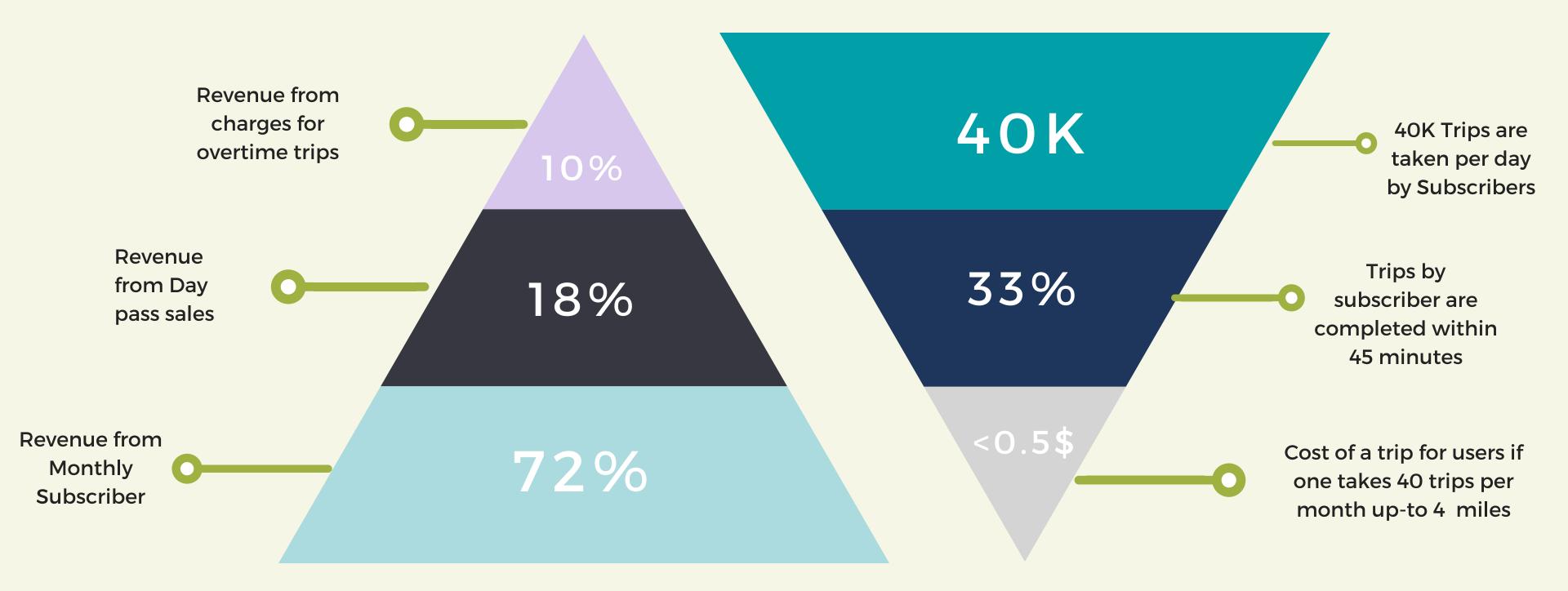


-Net Bike Movement for a station drives the need to reload bikes manually. For top 10 stations, net bike movement per hours is higher than other stations.

-No fo trips done by a bike is less than average for most of the bikes. however, few bikes are doing trips more than double the average. these might be due for a maintenance.

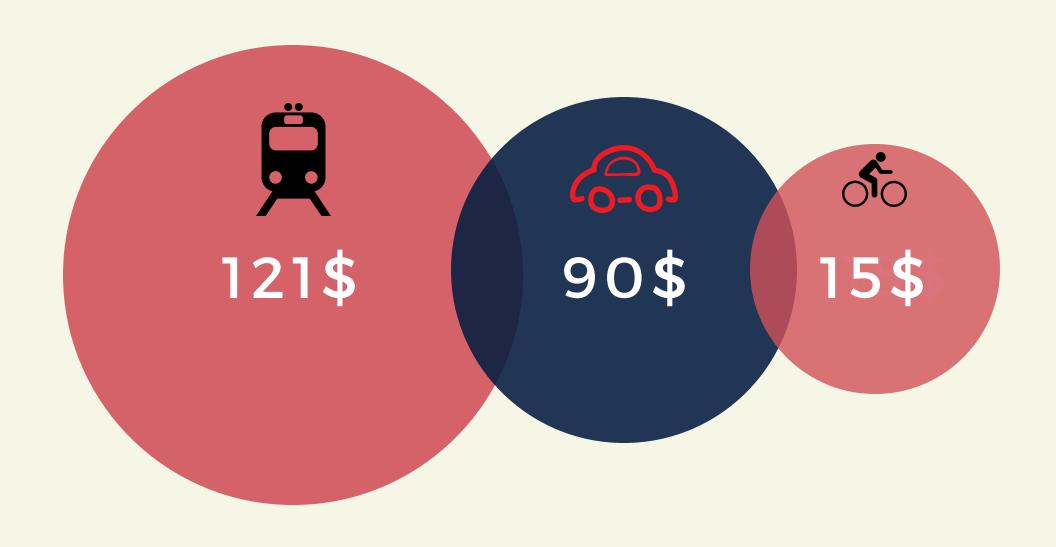


REVENUE ANALYSIS



MOST IMPORTANT BENEFIT :- COST COMPARISON



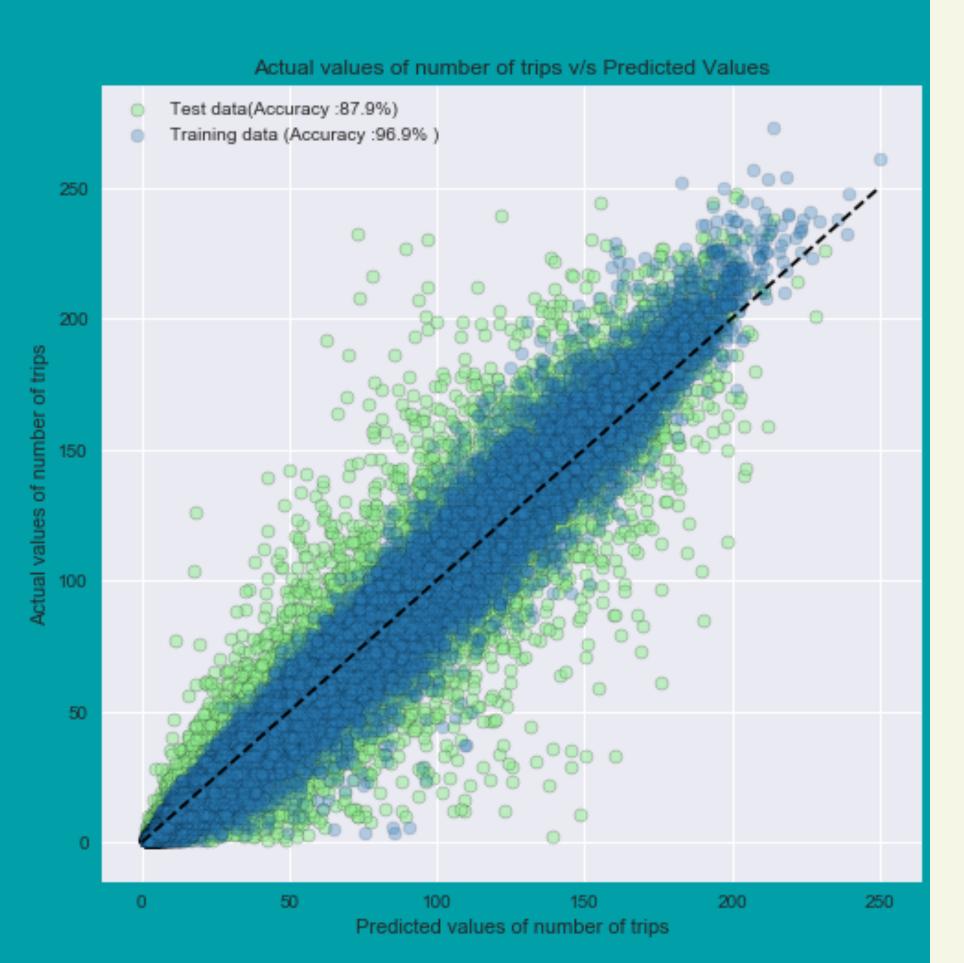




Cost of Monthly unlimited rides
MTA pass

Average Cost of 10 trips of 2 miles in UBER or Cab Cost of Citibike monthly unlimited rides of 45 minutes

PREDICTED V/S ACTUAL VALUES



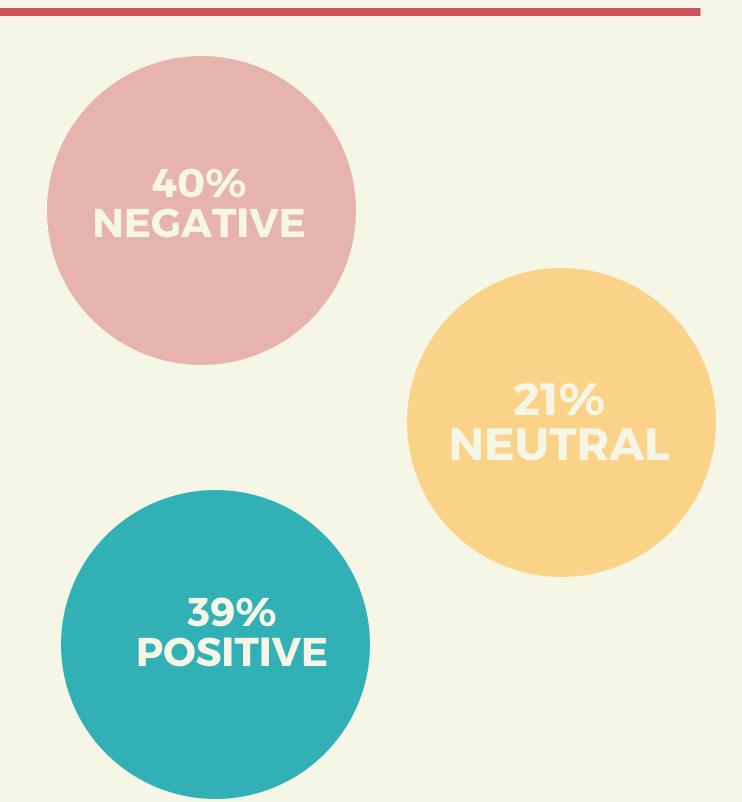
MACHINE LEARNING OUTCOME

- Based on Machine Learning exercise we can predict the no of trips from a station with 87% accuracy.
- The no of trips can be predicted by providing the values of Station id, Average temperature, station density score and Day of the week.
- Most important feature for prediction is Station id.

- Random Forest Regressor was used as Machine learning model
- After tuning, train data prediction accuracy was 97% and test data prediction accuracy was 87%
- CitiBike trip data volume is huge and it has high variance in distribution as not all places have an equal footprint of bike riders.
- Naturalized mean Square error value was only 0.06770262

USER SENTIMENT ANALYSIS

- We analyzed 140 tweets from last 20 days for top
 hashtags for Citibike '#citibike', '#bikenyc'
- We also analyzed latest 300 yelp public reviews for Citibike for last 1 month
- 45% tweets are with positive sentiment, 42% with neutral and 13% tweets with negative sentiment
- 78% yelp reviews are having negative sentiment
- The combined sentiment is 39% positive and is towards negative due to high negative Yelp reviews.
- NLP machine learning model accuracy was 96%
- Most common 10 words on twitter are bikenyc, nyc, lane, bike, citibike, transalt, protected, nypd, like, th





RECOMMENDATIONS

#1

Increase Stations in low-income areas and high residential areas to encourage more women to take rides.

#2

Dock surfing is an issue. Introduce a 5 min wait time between check-in and check-out from the same dock, especially for day pass holders.

#3

A user activity analysis is recommended using user's data to predict when a particular user will take a trip.

#4

Pricing is perfect from the user point of view but a \$1 premium option to reserve a bike in up to 1 hr in advance can be looked at.

References:

- Trip data source:- https://www.citibikenyc.com/systemdata campaign (CitiBike)
- Weather data:- http://w2.weather.gov/climate/
- yelp data:- Yelp public reviews open source web scraping.
- Tweet Data: twitter API
- Inspirations 1:- https://github.com/toddwschneider/nyccitibike-data\
- Inspirations 2:- http://toddwschneider.com/posts/a-tale-oftwenty-two-million-citi-bikes-analyzing-the-nyc-bikeshare-system/
- Inspirations 3:- http://toddwschneider.com/posts/taxi-vsciti-bike-nyc/

