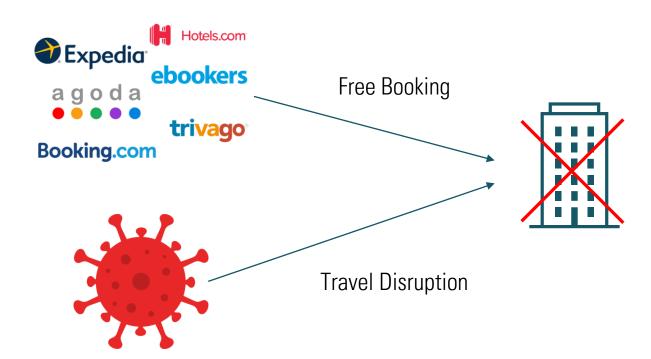


HOTEL BOOKING CANCELLATION PREDICTION APP

"Plan for what it is difficult while it is easy, do what is great while it is small."

Sun Tzu, The Art of War

MOTIVATION

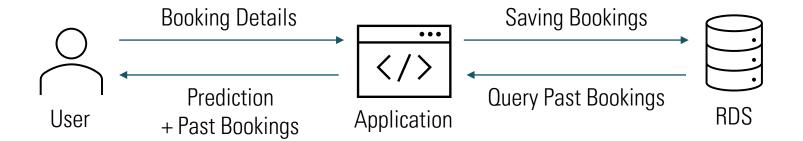


- 35.9% average booking cancellation rate in 2020 and 31.9% average booking cancellation rate in 2021 hurt hotels' revenue by a lot, lowering their revenue and profits.
- By carrying out booking cancellation predictions, the hotels can refine their pricing strategy and resources allocation.



DATA & RDS

 The data is extracted from Hotel Booking Demand Datasets written by Nuno Antonio, Ana de Almeida and Luis Nunes. The dataset comprises of bookings for a resort hotel and a city hotel, including the bookings that effectively arrived and were cancelled.

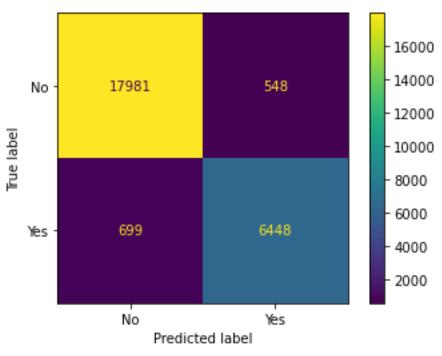


Source: Nuno Antonio, Ana de Almeida, Luis Nunes, Hotel booking demand datasets, Data in Brief, Volume 22, 2019, Pages 41-49, ISSN 2352-3409, https://doi.org/10.1016/j.dib.2018.11.126. (https://doi.org/10.1016/j.dib.2018.11.126. (https://doi.org/10.1016/j.dib.2018.11.126. (https://doi.org/10.1016/j.dib.2018.11.126. (https://www.sciencedirect.com/science/article/pii/S2352340918315191)

MODEL & SUCCESS CRITERIA

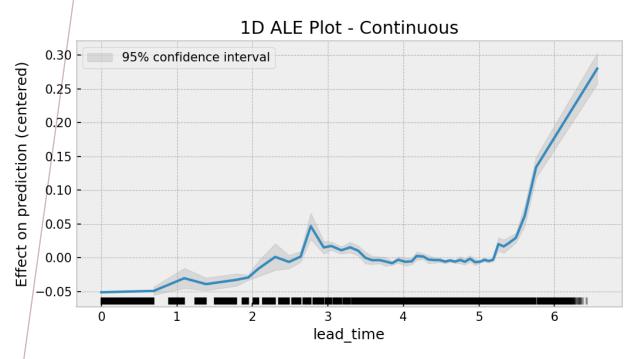
Label	Precision	Recall	F1-score	Support
0	0.96	0.97	0.97	18529
1	0.92	0.90	0.91	7147
Accuracy			0.95	25676
Macro Avg	0.94	0.94	0.94	25676
Weighed Avg	0.95	0.95	0.95	25676

The decision tree model achieved macro average F1-score of 0.94 and weighted average F1-score of 0.95, which fulfils the predefined success criteria of F1-score greater than 0.9. The model is deployed online, and can make prediction on the fly based on user's input.

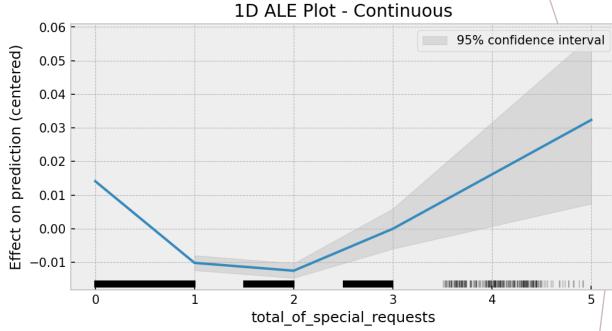


Metric Term	Definition	
Precision	: Percentage of correct prediction	
Recall	: Fraction of positive that were correctly identified	
F1 Score	: Weightage average between Precision and Recall	
Support	: Number of occurrences	

INSIGHTS



Higher lead time will lead to higher predicted probability of cancellation.



Bookings without special request or with a high number of special requests will lead to higher predicted probability of cancellation.

