Airbnb Pricing in Seattle

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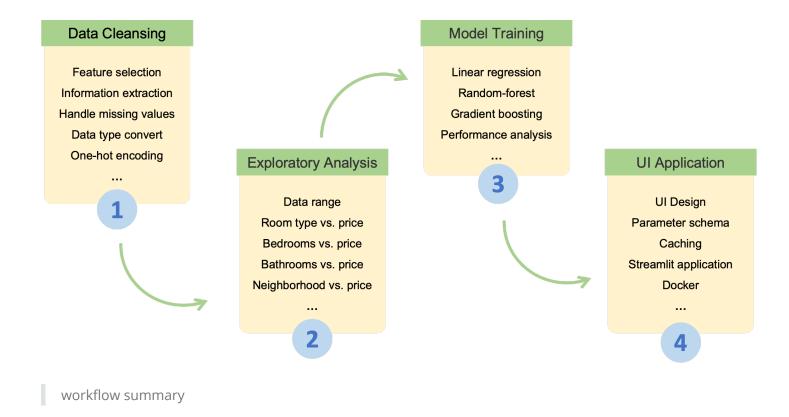
Abstract: In this project, we analyzed the relationships between consumer concerned features (accommodates, bedroom number, bathroom number, beds number, review rating score, neighborhood, room type and bathroom type) and Airbnb rental price using three different regression models. Raw dataset from Airbnb was cleansed by replacing and dropping missing values, and categorical features were converted into one-hot encoding format. We found that gradient boosted model shown best preformance by evaluating all trained models using parameters including MSE, MAE, R2 and residual curve. Furthermore, to provide user-friendly interface in applying our model, an online application was build by Streamlit, and we also generated a docker image for our application. In summary, this project represents an innovative and beneficial use of data science as it empowers residents and visitors to make data-informed decisions regarding their accommodation choices, thus, enhancing the living and travel experience in the Seattle area.

Introduction

Airbnb offers alternatives to the traditional hotel. It's an online application which enables people to lease or rent short-term homestays, apartments and hotel rooms. As Airbnb grows into a global phenomenon, it will be useful to provide people with a price-comparison tool in choosing their rentals. In this project, we will explore the key factors which could make influnce on Airbnb rental prices, and our aim is enhancing the living and travel experience in the Seattle area.

The primary objective of this project is to predict the listing distribution and the price fluctuation of Airbnb in Seattle. This exploration will be accomplished by analyzing the relations among rental options (such as area, room type, bedroom number and so on) and price of Airbnb rooms. This analysis and application will provide valuable insights for guiding room selection, devising effective marketing strategies and enhancing homestay sales predictions.

Our analysis will mainly rely on Airbnb listings. To gain a comprehensive understanding of the data and establish relationships between variables, we will employ data mining techniques and exploratory data analysis. This will encompass data cleansing and preprocessing, regression and correlation analysis, the application of data mining models, and model evaluation and validation and more.



In conclusion, we trained three different regression models, which showed acceptable performance in predicting the rental price. In addition, we provided the UI by Streamlit, as well as dockerized service to allow users get access to our model.

Data Cleasing

Feature Selection

The ultimate goal of our project is to predict the price of Airbnb room for customers by giving information they care about when looking for a rental. In this way, features that customers will probably be interested in, including room type, accommodates, neighborhood, review ratings and so on, were selected for further analysis.

By exploring the target dataset, we found that a few of information are provided explictly, including neighbourhood, review rating score, room type. However, other information users will be interested, such as bathroom type and bedroom and bathroom numbers, However, other information users will be interested, such as beds number, bedroom number and bathroom type, are implicitly included in columns like name and bathroom text

As a result, all selected features are: neighborhood, room type, bathroom type, accommodates, bedroom number, bathroom number, beds number, and review rating. Among these features, 5 of them are numeric features (accommodates, bedroom number, bathroom number, beds number, and review rating), and other 3 (neighborhood, room type and bathroom type) are categorical features.

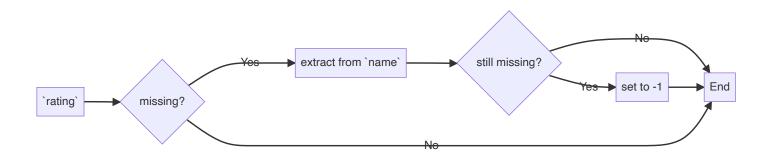
Handling of Missing Values and Information Extraction

Our goal will be given the prediction of price in this project, since 378 of 6882 rooms have missing price values, these records will be simply removed from further analysis. Since some of the selected features are implicted included in more than one columns, our next task is to extract as much information as we can to fill our features with valid and reasonable values. In summary, the method and logic we applied were listed below:

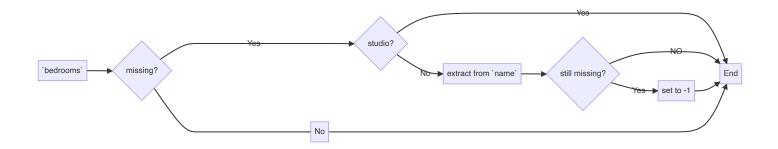
- **neighborhood**: explicitly included in the neighbourhood column
- room type: explicitly included in the room type column
- **bedroom number**: implicitly included in the name column
- **beds number**: implicitly included in the name column
- bathroom type: implicitly included in the bathrooms text column
- bathroom number: implicitly included in the bathrooms text column
- **review rating**: some of rating scores were missing from review_scores_rating column, for these records, we will try to extract the rating value from name column

Though we tried our best to extract information, chances exist that some of feature values will still be missing. In this way, we implied following workflow in handling those misssing values.

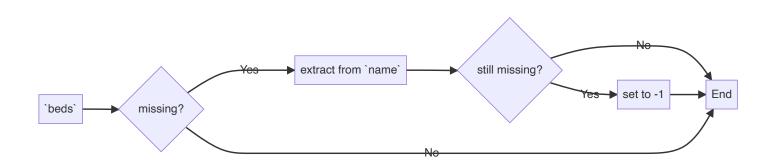
• review rating: missing values will be substituted using information extracted from column name



• **bedroom**: If bedroom is marked as studio, the bedroom number will be set as 0. Otherwise, missing values will be sustituted using information extracted from column name



• **bed numbers**: missing values will be sustituted using information extracted from column name



In summary, about 20% of records has missing values and were dropped before we diving deeper.

	accommodates	bedrooms	beds	bathrooms	rating	neighbourhood	room_type	bath_type	price
0	1	1.0	1.0	1.0	4.60	Wallingford	Entire home/apt	standard	\$99.00
1	2	1.0	1.0	3.0	4.72	Georgetown	Private room	shared	\$67.00
2	4	2.0	3.0	1.0	4.97	Fairmount Park	Entire home/apt	standard	\$184.00
3	3	2.0	2.0	1.0	4.99	Fairmount Park	Entire home/apt	standard	\$155.00
5	4	2.0	2.0	1.0	4.80	Fairmount Park	Entire home/apt	standard	\$228.00

Overview of the dataset after missing values were dropped

Data Type and Encoding

At this point, missing values are either filled with information extracted from other relative columns or dropped for further analysis. By looking at the dataframe, we still have some work to do:

- price has to be float type rather than string
- Features including neighbourhood, room_type and bath_type are categorical data, we thus convert these values into one-hot encoding pattern.

Finally, our dataset for training the regression model includes 100 columns with 8500+ valid records. A brief summary of the dataset is listed below:

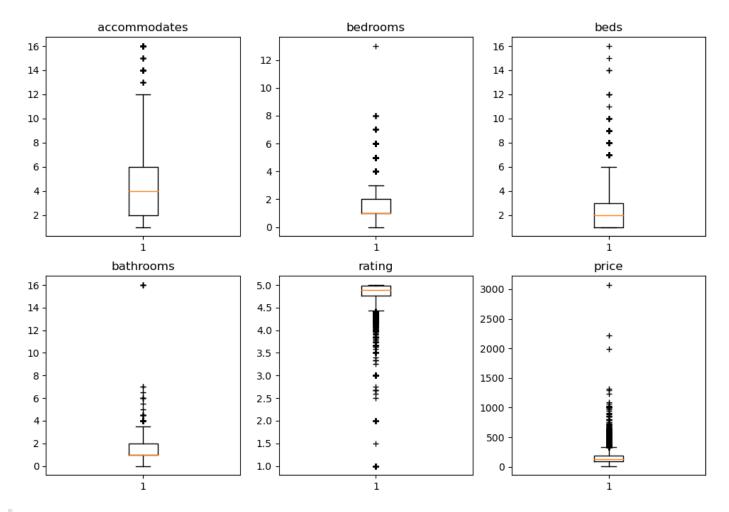
	accommodates	bedrooms	beds	bathrooms	rating	price	bath_type_private	bath_type_shared	bath_type_standard	room_type_entire	
0	1	1.0	1.0	1.0	4.60	99.0	False	False	True	True	
1	2	1.0	1.0	3.0	4.72	67.0	False	True	False	False	
2	4	2.0	3.0	1.0	4.97	184.0	False	False	True	True	
3	3	2.0	2.0	1.0	4.99	155.0	False	False	True	True	
5	4	2.0	2.0	1.0	4.80	228.0	False	False	True	True	

Overview of the dataset we used to train the model

Exploratory Analysis

Data Range

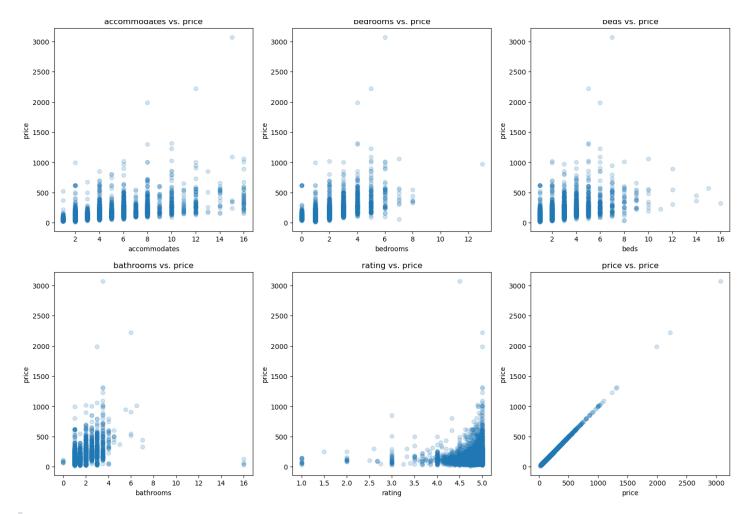
Before moving into training the regression model using cleaned dataset, we first applied some intuitive analysis of the data. Interestingly, we observe some outliers in feature <code>price</code>: a few of rooms seem have incredibly high rental price. Further analysis showed that the upper quartile of <code>price</code> is \$187, while the max price is \$10000. Notably, only 6 rooms had price higher than \$4000. Therefore, we identify rooms with price higher than \$4000 as outliers and removed them for model training. After removing the outliers, the highest price of rooms is \$3071. However, it's reasonable because the house is prepared for up to 15 people!



Data range

Relations to Price

We next analyzed the possible relations between our selected features (both numerical and categorical features) and the price. As for numerical features (accommodates, bedrooms, beds, bathrooms, rating), though not so obvious, it seems that these features do have some relations to the price. However, it's hard to tell whether the price is influenced by the area of the house from the chart we have here. As for room and bath types, it seems that shared bedrooms or bathrooms are a little more inexpensive than the standard type.



Preliminary relation analysis

Model Training

In training the regression model, dataset was splitted into training set (70%) and testing set (30%), and three different regression models were trained for selecting the best. The models we trained were: linear regression, random-forest regression and gradient boosted regression tree.

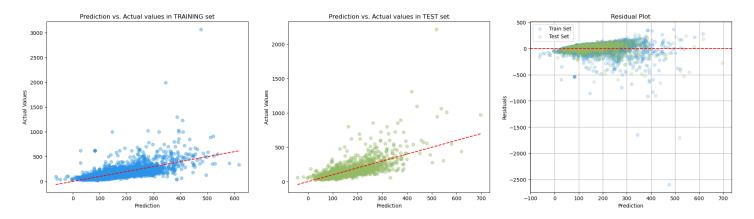
Linear Regression: in the exploratory analysis part, we do observed some (though not obvious) realtion trends among some numeric features and the price. As this model assumes a linear relationship among dependent and independent features, we trained this model for a find the best-fitting straight line to predict the rental price.

Random Forest Regression: an ensemble learning method that builds multiple decision trees and averages their predictions to improve accuracy and reduce overfitting. It's one of the most widily used method and we thus trained the model to handle the high dimensionality of our dataset.

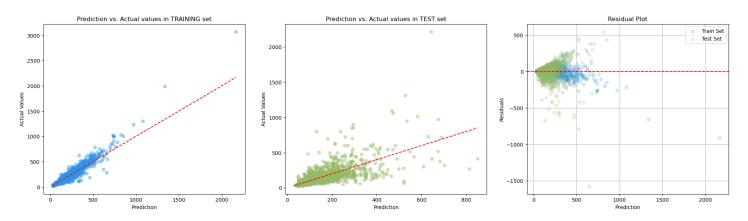
Gradient boosted regression trees: an ensemble learning method that builds a predictive model in a step-by-step manner. Different from the random-forest method, this model belongs to a stacking ensemble model. Therefore, we will use this model to make comparisons between different ensemble methods.

In evaluating our models, we analyzed the prediction error curve and residual error among the three models.

- As for linear regression model, the fitting level seemed not as well as the other two models in the training set but it performed well in testing set. However, the linear regression model seemed a llittle bit more "conservative" than the other two, since the range of the predicted price was more narrow as shown in the prediction error curve.
- Intuitively, random-forest model showed best fit in the training set, however, its performance in testing set was compromised, comparing to the other two models. In this way, we think that over-fitting problem might occured when training with random-forest regression model.
- Gradient boosted model performed very similar in predicting in both training and testing sets. It's not as
 "conservative" as the linear regression model in predicting the rentals with potentially higher prices. And
 its performance seemed to be more consistent between training and testing sets than the random-forest
 model.

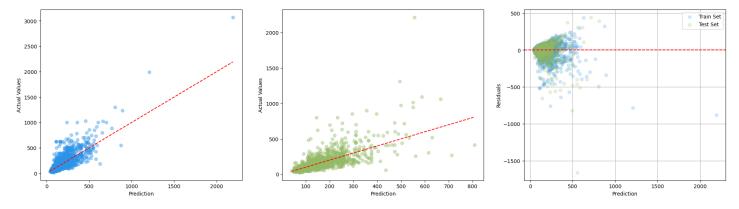


Prediction error curve and residual error analysis for linear regression model



Prediction error curve and residual error analysis for random-forest regression model

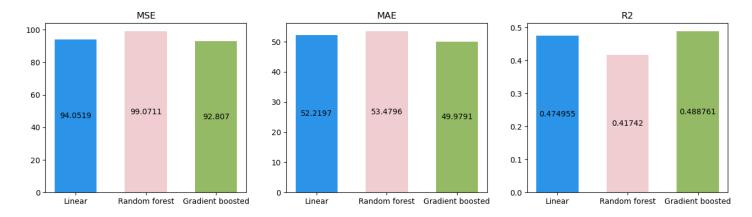
Prediction vs. Actual values in TRAINING set Prediction vs. Actual values in TEST set Residual Plot



Prediction error curve and residual error analysis for gradient boosted regression model

Also, mean squared error (MSE), mean absolute error (MAE) and R-squared score were used to further evaluate these regression models. It turned out that gradient boosted regression model had the min MAE and MSE values, as well as the highest R-square value which is closest to 1, comparing to other two models.

Model	MSE	MAE	R2
Linear	94.051850	52.219735	0.474955
Random forest	99.071091	53.479606	0.417420
Gradient boosted	92.807041	49.979140	0.488761



MSE, MAE and R-squared score among three regression models

As a result, gradient boosted regression model was chosen for the real prediction work due to it's best performance among the three models.

Online Application and Docker Service

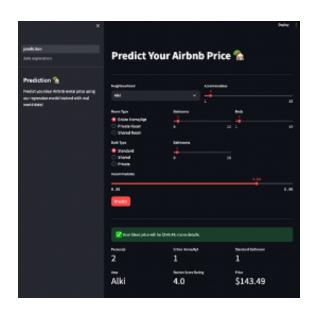
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For petter user experience, we provide an online of application using streamlit. In our online application, user will be asked to give information about their perferences on 8 features (including neighborhood, room type, bathroom type, accommodates, bedroom number, bathroom number, beds number, and review rating scores). Our model will take user inputs and predict the ideal price of selected homestay. All these process are running online and will be done within a second. Furthermore, we also provide a dockerized service to give a universal access to our model and service, regradless of the OS and Python environment. The detail of our service are described below.

Streamlit Server

In the online Streamlit server we provided, a prediction page and data view page are provided for predict the price and look through the raw data we used in training our model.

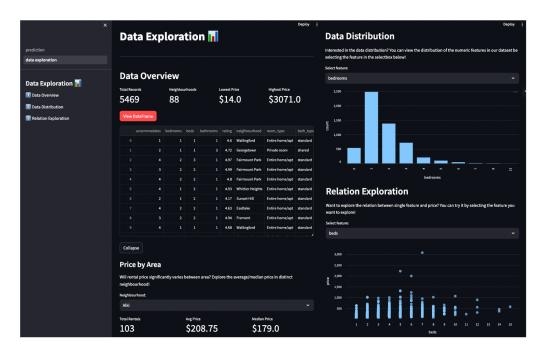
In prediction page, users will provide all 8 features in predicting the ideal price of the homestay they are looking for. Categorical features are presented using either Selectbox or Radio components provided by Streamlit API. While numeric features are presented using Slider for better user experience. The Slider component limits the values selected by users, thus saving the server from data validation. By clicking the Predict button, Streamlit will collect the user input values and then render the predicted price by running our trained model. As a result, dynamic values including user provided information and predicted ideal rental price will be shown using Metrics component.



Overview of the prediction page in our online Streamlit application

In data view page, we first provide users with a view of the dataset we used to train our model. For better readability, we did not show the dataset in one-hot encoding, which was actually used to train the model. Categorical features are showed in their own columns. Next, the range of the numeric features are showed to give information about rental types commonly provided in Seattle area. Moreover, relational analysis among

single reacure and the price were provide for an intuitive view.



Overview of the data exploration page in our online Streamlit application

Docker Service

A docker image is provided for better compatibility and convenience is applying our prediction model. A step-by-step instruction is provided here to build the docker image as well as run docker container from the image.

- 1. Make sure the docker daemon is running
- 2. Build docker image
- Navigate to the working directory of the docker project (where the Dockerfile locates)
- The orgnization of the dokcer service folder looks like:
 - Dockerfile contains the instruction for building the docker image
 - o data folder contains dataset used for real-time statistical analysis and request generation
 - model folder includes the trained model to provide prediction function
 - o pages folder contains extra Streamlit pages for the online application
 - o prediction.py is the main page of the online Streamlit application
 - o requirements.txt lists the required Python packages in building the docker image

• Run the following instruction to build the docker image:

```
docker build . -t cs6220/docker-project
```

- It will take a while for the docker image to be built. The name of our docker image will be cs6220/docker-project
- 3. Run docker container from the image we just built using following command:

```
docker run -d -p 8501:8501 --name airbnb-prediction cs6220/docker-project:latest
```

- Navigate to localhost: 8501 to access the Streamlit application of the docker service.
- Log trace example when running docker container for the application may look like:

```
X docker images
REPOSITORY
                      TAG
                                IMAGE ID
                                              CREATED
                                                               SIZE
cs6220/docker-project latest
                                ce65b277909d
                                              20 seconds ago 1.06GB
X docker run -d -p 8501:8501 --name airbnb-prediction cs6220/docker-project:latest
2b023d5c36f1618bc6dc84f2f158979846a163bb65adfdd96fe2b578a7524679
X docker ps
CONTAINER ID IMAGE
                                            COMMAND
                                                                   CREATED
        PORTS
STATUS
                                      NAMES
2b023d5c36f1 cs6220/docker-project:latest "streamlit run predi..." 4 seconds ago
                                                                                   Uр
3 seconds 0.0.0.0:8501->8501/tcp airbnb-prediction
X docker stop airbnb-prediction
airbnb-prediction
```

Reference

- Dataset for training the model was dirived from Seattle Airbnb Activity
- scikit-learn:
 - LinearRegression
 - RandomForestRegressor
 - <u>GradientBoostingRegressor</u>
- Streamlit
- Docker
- GitHub repository of our project
- Online Streamlit application