

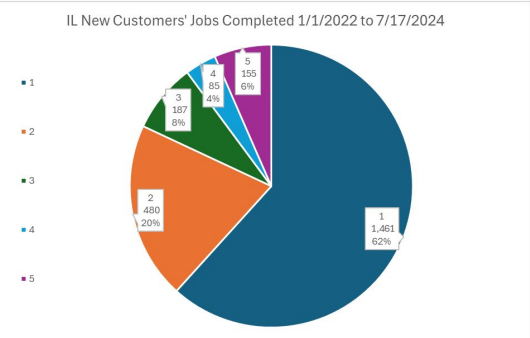
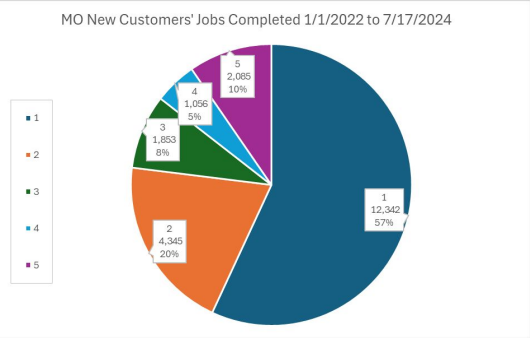
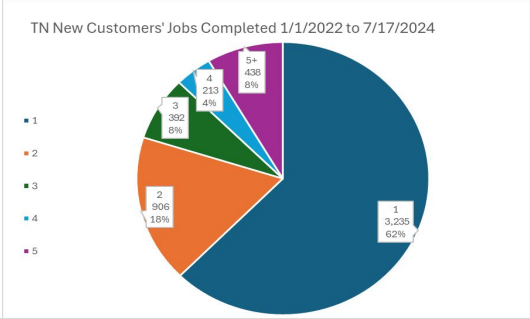
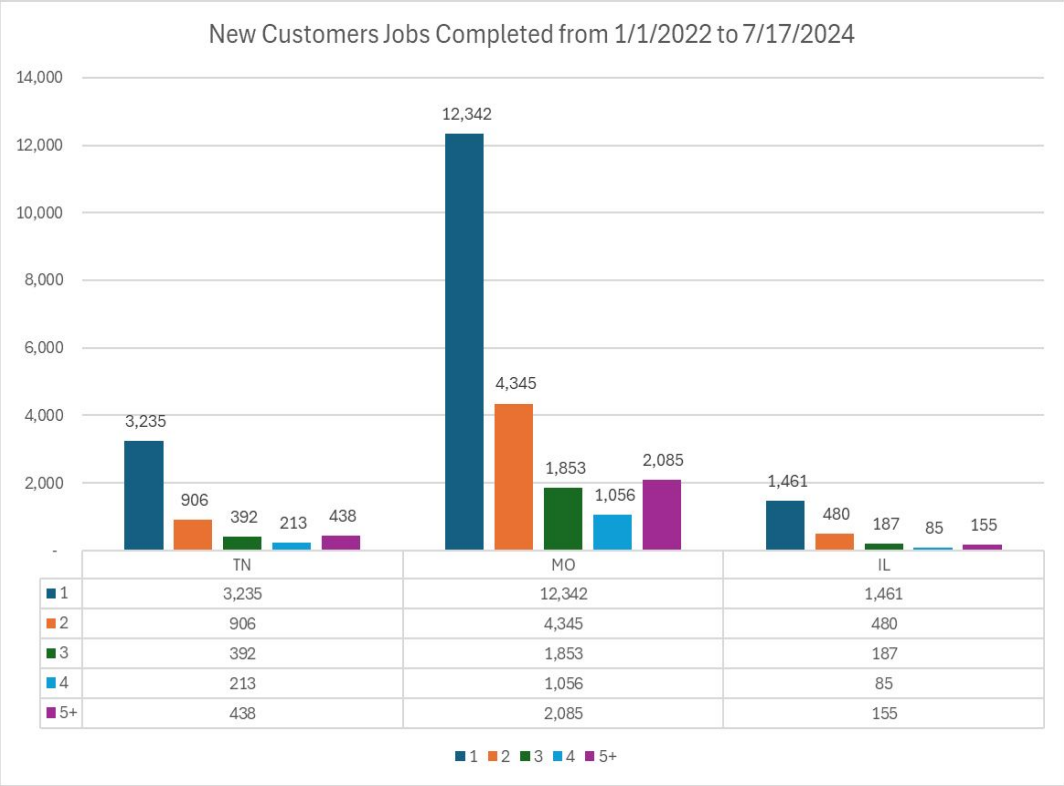
Customers Jobs Completed

Total New Customers Jobs Completed from 1/1/2022 to 7/17/2024

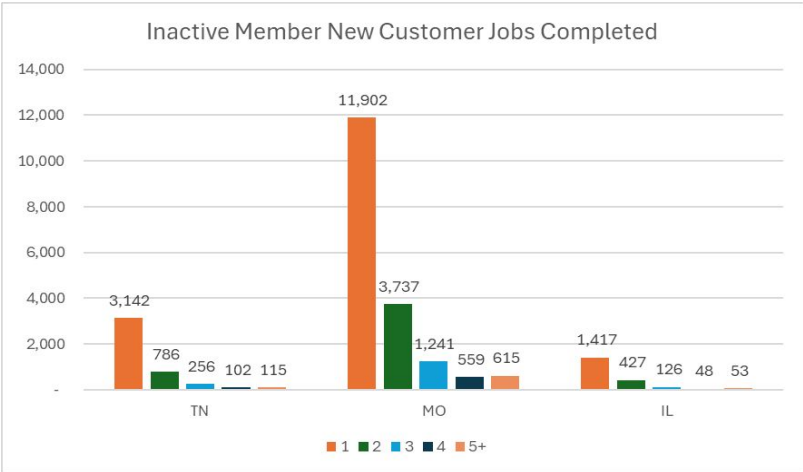
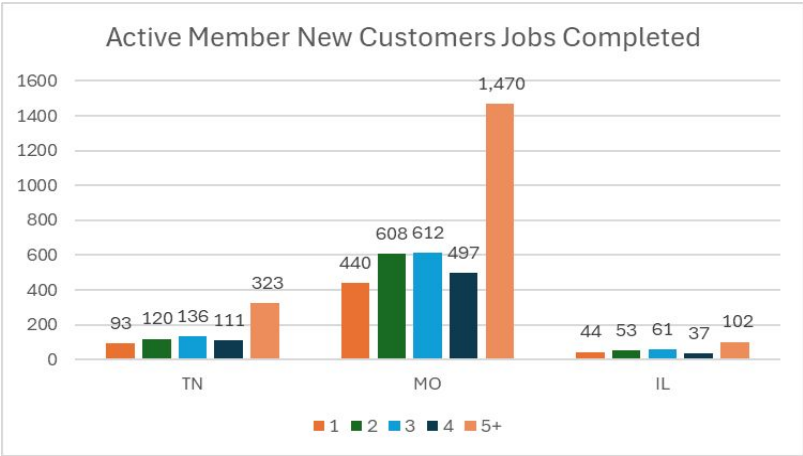
	TN	MO	IL	
1	3,235	12,342	1,461	
2	906	4,345	480	
3	392	1,853	187	
4	213	1,056	85	
5+	438	2,085	155	Total Customers in 3 locations
Total	5,184	21,681	2,368	29,233

	TN	MO	IL
1	62.4%	56.9%	61.7%
2	17.5%	20.0%	20.3%
3	7.6%	8.5%	7.9%
4	4.1%	4.9%	3.6%
5+	8.4%	9.6%	6.5%
Total	1	1	1

Total New Customers Jobs Completed from 1/1/2022 to 7/17/2024



Active vs Inactive Member Jobs Completed for New Customers



Active	TN	M	IL
1	93	440	44
2	120	608	53
3	136	612	61
4	111	497	37
5+	323	1,470	102

Total 783 3,627 297

4,707 total new Active Members

Inactive	TN	MO	IL
1	3,142	11,902	1417
2	786	3,737	427
3	256	1,241	126
4	102	559	48
5+	115	615	53

Total 4,401 18,054 2,071

24,526 total new Inactive Members

Active	TN	MO	IL
1	15.3%	12.1%	14.8%
2	14.2%	16.8%	17.8%
3	17.4%	16.9%	20.5%
4	14.2%	13.7%	12.5%
5+	41.3%	40.5%	34.3%

*Each column sums up to 100%

Inactive	TN	MO	IL
1	71.4%	65.9%	68.4%
2	17.9%	20.7%	20.6%
3	5.8%	6.9%	6.1%
4	2.3%	3.1%	2.3%
5+	2.6%	3.4%	2.6%

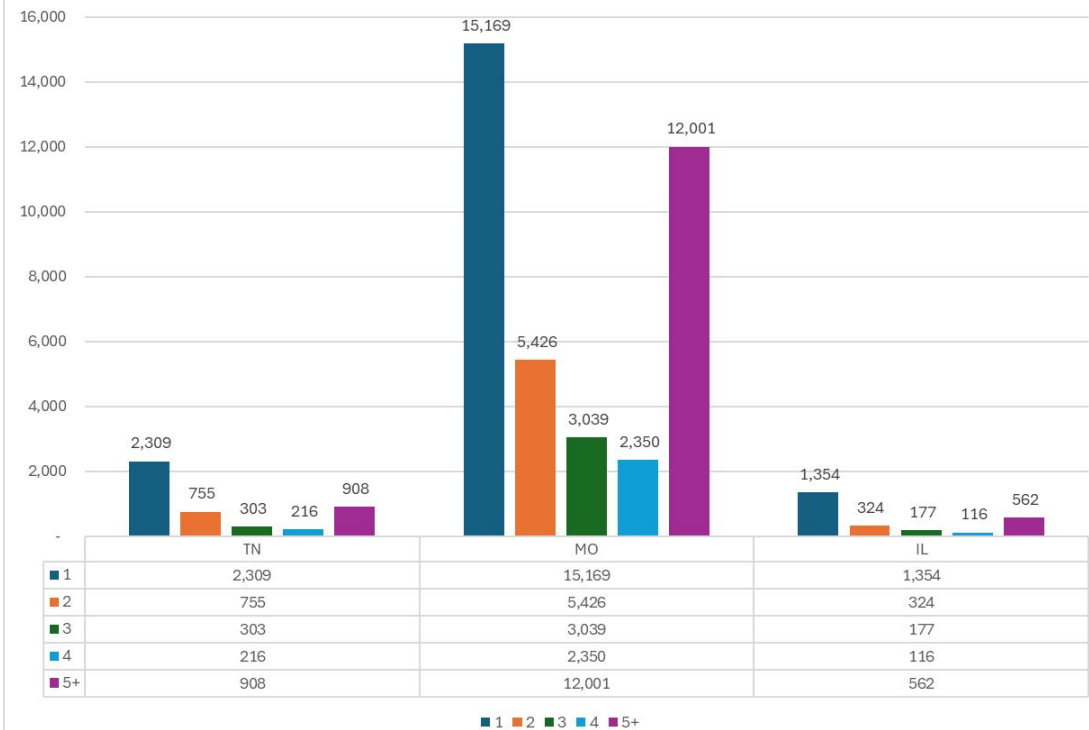
Total Existing Customers Jobs Completed from 1/1/2022 to 7/17/2024

	TN	MO	IL	
1	2,309	15,169	1,354	
2	755	5,426	324	
3	303	3,039	177	
4	216	2,350	116	
5+	908	12,001	562	Total Customers in 3 locations
Total	4,491	37,985	2,533	45,009

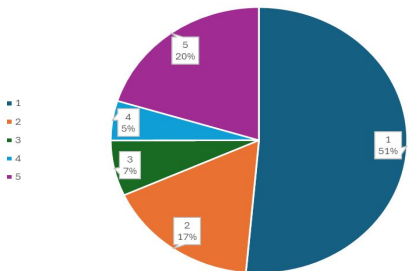
	TN	MO	IL
1	51.4%	39.9%	53.5%
2	16.8%	14.3%	12.8%
3	6.7%	8.0%	7.0%
4	4.8%	6.2%	4.6%
5+	20.2%	31.6%	22.2%
Total	1	1	1

Total Existing Customers Jobs Completed from 1/1/2022 to 7/17/2024

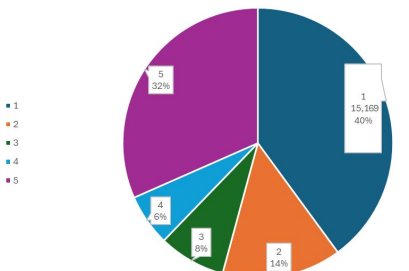
Existing Customers Jobs Completed from 1/1/2022 to 7/17/2024



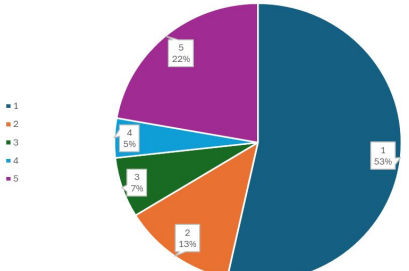
TN Existing Customers Jobs Completed from 1/1/2022 to 7/17/2024



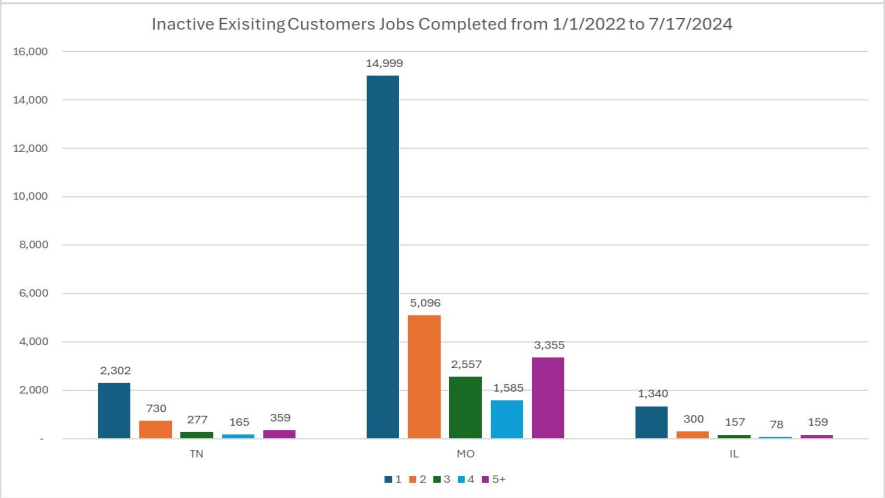
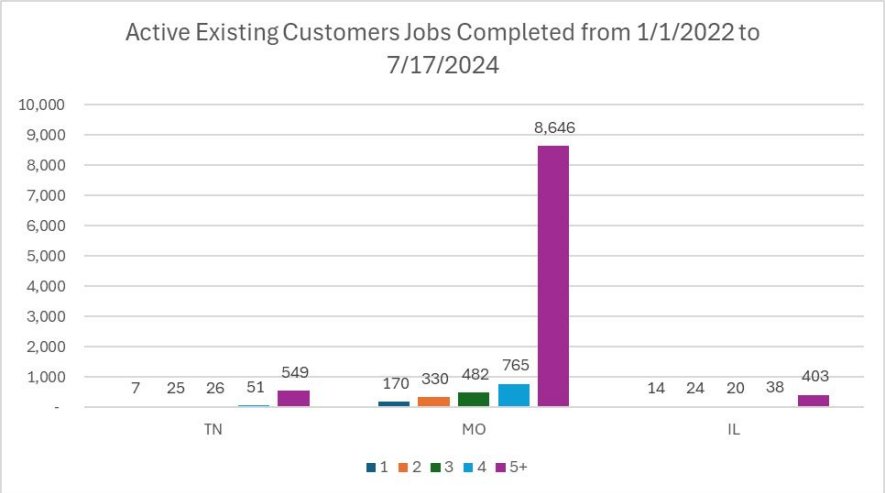
MO Existing Customers Jobs Completed from 1/1/2022 to 7/17/2024



IL Existing Customers Jobs Completed from 1/1/2022 to 7/17/2024



Total Existing Customers Jobs Completed from 1/1/2022 to 7/17/2024



Active	TN	MO	IL
1	7	170	14
2	25	330	24
3	26	482	20
4	51	765	38
5+	549	8,646	403
Total	658	10,393	499

11,550 Total Existing Active Members

Inactive	TN	MO	IL
1	2,302	14,999	1,340
2	730	5,096	300
3	277	2,557	157
4	165	1,585	78
5+	359	3,355	159
Total	3,833	27,592	2,034

33,459 Total Existing Active Members

Active	TN	MO	IL
1	1.1%	1.6%	2.8%
2	3.8%	3.2%	4.8%
3	4.0%	4.6%	4.0%
4	7.8%	7.4%	7.6%
5+	83.0%	83.2%	80.8%

*Each column sums up to 100%

Inactive	TN	MO	IL
1	60%	54.4%	65%
2	19%	18.5%	14%
3	7.2%	9.3%	7.7%
4	4.3%	5.7%	3.8%
5+	9.4%	12.2%	7.8%