

## **FILTERS**

SE

38.64%

38.29%

38.60%

38.48%

38.50%

## GM % by Quarter(Sub\_zone)

FY	2019				
GM%	Fiscal Years Q1	Q2	Q3	Q4	Grand Total
Sub Zone					
ANZ	43.0%	42.2%	42.6%	42.5%	
India	42.5%	42.2%	42.0%	42.5%	42.4%
NA	35.1%	35.4%	35.4%	35.7%	35.4%
NE	36.6%	37.0%	36.5%	36.6%	
ROA	44.5%	44.3%	44.0%	44.5%	44.4%
SE	44.5%	44.1%	44.0%	44.2%	44.2%
FY GM%	2020 Fiscal Years	Al	ll values are ir	n USD	
GIVI70	Q1	Q2	Q3	Q4	Grand Total
	Q1	QΖ	Ų3	Q <del>4</del>	Granu rotai
Sub Zone					
Sub Zone	43 3%	43.0%	42.8%	41.8%	42.8%
ANZ	43.3%	43.0%	42.8%	41.8%	
ANZ India	32.3%	32.1%	32.4%	32.0%	32.2%
ANZ India NA	32.3% 39.9%	32.1% 40.1%	32.4% 39.1%	32.0% 39.7%	32.2% 39.8%
ANZ India NA NE	32.3% 39.9% 37.6%	32.1% 40.1% 37.8%	32.4% 39.1% 38.5%	32.0% 39.7% 37.7%	32.2% 39.8% 37.8%
ANZ India NA NE ROA	32.3% 39.9% 37.6% 38.4%	32.1% 40.1% 37.8% 38.3%	32.4% 39.1% 38.5% 38.8%	32.0% 39.7% 37.7% 37.7%	32.2% 39.8% 37.8% 38.2%
ANZ India NA NE ROA SE	32.3% 39.9% 37.6% 38.4% 38.5%	32.1% 40.1% 37.8% 38.3% 37.3%	32.4% 39.1% 38.5%	32.0% 39.7% 37.7% 37.7% 37.8%	32.2% 39.8% 37.8%
ANZ India NA NE ROA SE	32.3% 39.9% 37.6% 38.4% 38.5% 2021	32.1% 40.1% 37.8% 38.3% 37.3%	32.4% 39.1% 38.5% 38.8% 38.2% Il values are in	32.0% 39.7% 37.7% 37.8% 1 USD	32.2% 39.8% 37.8% 38.2% 37.9%
ANZ India NA NE ROA SE	32.3% 39.9% 37.6% 38.4% 38.5%	32.1% 40.1% 37.8% 38.3% 37.3%	32.4% 39.1% 38.5% 38.8% 38.2%	32.0% 39.7% 37.7% 37.7% 37.8%	32.2% 39.8% 37.8% 38.2%
ANZ India NA NE ROA SE  FY GM% Sub Zone	32.3% 39.9% 37.6% 38.4% 38.5% 2021 Fiscal Years Q1	32.1% 40.1% 37.8% 38.3% 37.3% Al	32.4% 39.1% 38.5% 38.8% 38.2% Il values are ir	32.0% 39.7% 37.7% 37.8% 1 USD	32.2% 39.8% 37.8% 38.2% 37.9%
ANZ India NA NE ROA SE  FY GM% Sub Zone ANZ	32.3% 39.9% 37.6% 38.4% 38.5% 2021 Fiscal Years Q1	32.1% 40.1% 37.8% 38.3% 37.3% Al	32.4% 39.1% 38.5% 38.8% 38.2% Il values are in	32.0% 39.7% 37.7% 37.8% 1 USD Q4 38.00%	32.2% 39.8% 37.8% 38.2% 37.9% Grand Total
ANZ India NA NE ROA SE  FY  GM%  Sub Zone ANZ India	32.3% 39.9% 37.6% 38.4% 38.5% 2021 Fiscal Years Q1	32.1% 40.1% 37.8% 38.3% 37.3% All Q2 37.85% 31.81%	32.4% 39.1% 38.5% 38.8% 38.2% Il values are in Q3 38.27% 31.92%	32.0% 39.7% 37.7% 37.8% 1 USD Q4 38.00% 31.97%	32.2% 39.8% 37.8% 38.2% 37.9% Grand Total 38.31% 32.00%
ANZ India NA NE ROA SE  FY  GM%  Sub Zone ANZ India NA	32.3% 39.9% 37.6% 38.4% 38.5% 2021 Fiscal Years Q1 39.0% 32.27% 37.10%	32.1% 40.1% 37.8% 38.3% 37.3% All Q2 37.85% 31.81% 37.45%	32.4% 39.1% 38.5% 38.8% 38.2% II values are in Q3 38.27% 31.92% 37.47%	32.0% 39.7% 37.7% 37.8% 1 USD Q4 38.00% 31.97% 37.39%	32.2% 39.8% 37.8% 38.2% 37.9% Grand Total 38.31% 32.00% 37.34%
ANZ India NA NE ROA SE  FY  GM%  Sub Zone ANZ India	32.3% 39.9% 37.6% 38.4% 38.5% 2021 Fiscal Years Q1	32.1% 40.1% 37.8% 38.3% 37.3% All Q2 37.85% 31.81%	32.4% 39.1% 38.5% 38.8% 38.2% Il values are in Q3 38.27% 31.92%	32.0% 39.7% 37.7% 37.8% 1 USD Q4 38.00% 31.97%	32.2% 39.8% 37.8% 38.2% 37.9% Grand Total 38.31% 32.00% 37.34%