RULE#	RULE	RULE #	RULE
B01	Fixed Premium	P26	Tenure Treatment
B02	Variable Premium	P27	Full Coverage Discount
B03	Mileage Disputes	P28	Multi-Policy Discount
B04	Miles Driven Daily Cap	P29	Household Structure Factor
B05	Fees	P30	Electronic Funds Transfer
B06	Device Outage	P31	Automatic Card Payments
B08	Billing Procedures and Fees	P32	Advance Shop Days
D01	Driver Definitions	P33	Initial Evaluation Definition
D02	Driver Classification	P34	Summary of Coverage Abbreviations
D03	Driving Record Classification	P35	Tort Threshold Option
D04	Defensive Driver Discount	P36	PIP Discount
P01	Liability Increased Limits	P37	Policy Type
P02	UM/UIM BI Limits	P38	Hurricane and Tropical Storm Restrictions
P03	UM/UIM PD Limits	V01	Vehicle Symbols
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P05	Comprehensive and Collision Coverages	V04	Vehicle Garaging Location Rating
P06	Acquisition Expense	V05	Vehicle Use Definitions
P07	Treatment of Total Loss Vehicles	V06	Business Use Surcharge
P08	Metromile as Proof of Prior Insurance	V07	Vehicle Equipment Discounts
P09	Compliant Without Insurance	V08	Vehicle Clean Status Indicator
P10	Low Payout Claim Forgiveness	V09	Initial Vehicle Evaluation Variable
P11	Financial Responsibility	X01	Tier Placement Definition
P12	Security Freeze on Credit Reports	X02	Prior BI Limits
P13	Financial Responsibility Factor	X03	Prior Insurance Classification
P14	Multi-Car Discount	X05	Prior Carrier Type
P15	Homeowner Discount	X08	Vehicle Endorsements
P18	Paperless Discount	X09	Recent Non-Metromile Claims
P19	Online Quote Discount	X10	Theft and Vandalism Comprehensive Claims
P20	Continuous Insurance Discount	X12	Claims and Violations Counts
P21	Three-year Safe Driving Discount	X14	Tier Movement
P22	New Business Five-year Accident Free Discount		
P23	Five-year Claim Free Discount		
P24	Education/Occupation		
P25	Household Member Factor		

B01 - Fixed Premium

The developed premium by vehicle by coverage is calculated for the 6-month term. The Fixed Premium is determined by multiplying the fixed premium percentage found in the rate manual by the developed premium by coverage. The Fixed Premium is then divided by 182.5 days and rounded to the penny to get the daily rate by vehicle by coverage. The 6-month written premium is then determined by multiplying the daily rate by the actual number of days in a customer's term, which is earned daily. The minimum daily rate per coverage is \$0.01.

B02 – Variable Premium

The developed premium by vehicle by coverage is calculated for the 6-month term. The Variable Premium (or per mile) is determined by multiplying the variable premium percentage found in the rate manual by the developed premium and then dividing by the base number of miles in the rate manual and rounding to the tenth of a penny. It is due at the end of each Billing Cycle for retroactive miles driven. The minimum per mile rate is \$0.001. The daily premium is determined by multiplying the per mile rate by the number of miles driven for that day, which is written and earned daily.

The miles driven per trip are rounded to the tenth of a mile. The miles driven per day are the sum of the trips per day rounded to the tenth of a mile.

Miles are determined using a GPS device, which is required to be plugged into a vehicle's OBD port.

B03 - Mileage Disputes

Any customer disputes around actual miles driven will be credited to the customer's account on day dispute is settled in favor of the customer.

B04 - Miles Driven Daily Cap

The number of miles charged for each day is capped at 150 miles per vehicle.

B05 - Fees

Device fee – a fee of \$100 will be charged for each device damaged by the insured or not returned to us within 30 days of vehicle expiration date if within the first year.

B06 - Device Outage

Other than uninstalls and noninstalls or tampering of device data by customer, if there is an outage of data, resulting in missing mileage data, the number of miles charged for each day will be calculated in the following manner:

- 1. If 75 days of billed mileage history exist for the covered auto, we will use the daily average miles from the last 75 days, rounded down to the nearest mile, as the daily mileage during the outage period.
- If 75 days of billed mileage history is not available for the covered auto, we will use 19 miles per day as the daily
 mileage during the outage period.

B08 - Billing Procedures and Fees

All policies are for a 6-month term. The installment fee for each monthly payment is \$0. The Fixed Premium is billed in advance of the upcoming monthly billing period and the Variable Premium is billed in arrears based on actual miles driven during the last monthly billing period. Payment is due 4 days after bill delivered. Payment will be withdrawn on the 4th day for customers enrolled in automatic payment. Payment will be due on the 4th day for customers not enrolled in automatic payment. Payments are acceptable via credit or debit cards. Paper checks also accepted.

The following payment plans are available for new business policies. Not all payment plans are available to all customers. The down payment % applies to the Fixed Premium only. All renewals use the 16.7% payment plan. Upon cancellation, any remaining down payment amount will first be applied to any accrued and owed premium and then returned on a pro rata basis. The following attributes are used to determine payment plan: average daily rate, age of primary driver, prior insurance, prior insurance length, total policy points, number vehicles, marital status, and residence type.

Down payment %	Remaining Equal Payments
16.7%	5 (16.7% each)
33.3%	5 (13.3% each)
50.0%	5 (10.0% each)
100.0%	0 (0.0% each)

D01 - Driver Definitions

The term "eligible to be rated driver" refers to resident relatives of legal driving age and drivers of insured vehicles other than those:

designated as list only

Under certain circumstances, the applicant may designate specific household members as "list only" drivers so that their violation and accident histories do not affect premium.

For the Company to accept a request to designate a driver as list only, the driver must meet at least one of the following criteria:

- · is out of the country;
- · is disabled and does not drive;
- · has other auto insurance;
- · has never been licensed;
- · has a permanently revoked, suspended or surrendered license;
- · is incarcerated; or
- · is under 21 and never licensed.

The term "rated driver" refers to driver(s) used to develop the Household Risk Factor, as defined in the Household Risk Factor Algorithm.

The term "youthful" refers to drivers under the age of 21.

D02 - Driver Classification

Driver Age refers to the age attained at the driver's last birthday before inception of the policy term. When a driver's age is incremented, the number of years the driver has been licensed will also be incremented.

Marital status is defined as follows:

Single - a driver who is not married, as defined below (includes drivers who are divorced or legally separated);

<u>Married</u> - a driver who is legally married, or who is deemed married or in a civil union pursuant to this state's laws, but not including a driver who is legally separated. The inability of married persons or persons in a civil union to live together because of career obligations or military service does not deny them the married classification. The term spouse refers to the other member in a marriage, deemed marriage, or civil union.

<u>Widow/Widower</u> – a driver who was legally married, but whose spouse is deceased. Widowed operators are rated as single. However, if a married driver becomes widowed during a Company policy term, the driver will be rated as married for the balance of that term and all subsequent renewal policy terms.

D03 - Driver Record Classification

Chargeable Period - the 36-month period prior to policy term inception. For drivers who are endorsed onto the policy, until the next

policy term, their chargeable period will be 36 months prior to the date on which they are added to the policy.

Accident and Violation Evaluation Period - The Accident and Violation Evaluation Period is the 59-month period prior to current policy term inception or the date on which the driver is added to the policy, whichever is later.

Occurrence Date - the occurrence date is used for accidents and violations to determine if the accident or violation took place in the chargeable period. If the date is not furnished on the application, the chargeable date will be deemed to be the day before the inception date of the policy unless the Company obtains another date from a consumer report (which it has no duty to obtain).

MVR/Claims Loss History Report Reconciliations - accidents and violations listed on the application will be reconciled with similar accidents and violations obtained from a consumer report to avoid duplication. When reconciliation occurs, the accidents and violations will be assigned the date of occurrence listed on the consumer report. If reconciliation does not occur, accidents and violations listed on the application and/or the consumer reports may be considered separate violations.

<u>Source of Points</u> - charge for accidents or violations occurring while a driver is operating a private passenger auto, commercial vehicle, motorcycle or recreational vehicle.

Non-Metromile Accidents, Claims and Convicted Violations – Accidents, claims or convicted violations that occurred prior to the driver becoming incurred with the Company on the current policy.

<u>Metromile Accidents, Claims and Convicted Violations</u> – Accidents, claims or convicted violations that occurred after becoming insured with the Company on the current policy.

Chargeable Incidents:

A. New Business and Newly Added Drivers - Accidents noted on the claims loss history report will be deemed to be chargeable if payments were made under liability (BI, PD) or collision coverages. However, if any collision only claims have a \$0 payout, or if amounts paid under collision only claims have been subrogated, those accidents will be deemed to be not-at-fault. Accidents involving hitting another vehicle or object as a result of swerving to avoid an animal are a chargeable incident.

Accidents, which are not considered to be chargeable incident include, but are not limited to, the following:

- 1. the accident was caused by collision with a bird or animal;
- 2. the automobile was lawfully parked;
- 3. the automobile was struck in the rear by another vehicle and the driver of the automobile which was struck in the rear was not convicted of a moving violation in connection with the accident;
- 4. the automobile was struck by a "hit-and-run" driver and the accident was reported to the proper authorities within 24 hours:
- the driver of the automobile was not convicted of a moving traffic violation in connection with the
 accident, but the driver of another vehicle involved in the accident was convicted of a moving traffic
 violation; and
- 6. the driver was at fault but the accident is not chargeable under applicable state laws and regulations or other Company procedures.
- B. Renewal Business accidents reported to the Company will be deemed a chargeable incident if we determine our insured is at least 51% liable for the accident. Accidents reported for a driver not listed on the policy will be classified as Permissive Use. Newly discovered accidents noted only on an MVR when obtained at renewal will be deemed non-chargeable. A newly discovered accident noted on the claims loss history report when obtained at renewal will be added only if the accident occurred prior to the driver being specified as having coverage under the policy and the driver was at-fault.

<u>Emergency Vehicle Operation</u> - if the Company is notified of the circumstances of an accident by the insured, accidents occurring while a driver is operating an emergency vehicle (including without limitation an ambulance, police car, EMS vehicle, or fire department vehicle) in the line of duty will not be considered as part of the driving record.

<u>Mid-term Driving History Re-evaluation</u> – At the named insured's request during the policy term, the Company will re-evaluate the driving history of all drivers on the policy by removing points associated with accidents and violations that occurred more than 36 months prior to the date of re-evaluation if none of the drivers have had new accidents or violations since the premium for that policy term was determined. The policy premium shall be adjusted accordingly, as of the date of the named insured's request, based on the revised point total.

Violation Class Code - violations and accidents are classified into seven groups: driving under the influence (DWI), speeding (SPD),

minor routine traffic infractions like failure to yield (MIN), major serious infractions such as vehicular homicide (MAJ), informational incidents (IND), not-at-fault accidents (NAF), at-fault accidents (AAF), Comprehensive incidents > \$1,000, and Comprehensive incidents <= \$1,000.

Exception: The first instance of a 2-point minor speeding violation is waived per 17:33B-14.1.

Clean Driver Classification - Drivers with zero BI/PD points are classified as "Clean" drivers.

<u>Clean at Inception</u> – To be considered Clean at Inception, there must be no claims or violations during the Accident and Violation evaluation Period and zero BI/PD points for all eligible-to-be-rated drivers (Rule D01) at new business policy inception. For existing policies where Clean At Inception was not previously used, accidents, claims and convicted violations that were removed from the driving record because they were between the Chargeable Period and the Accident and Violation Evaluation Period will not be considered. For purposes of this rule, Not-at-fault Accidents (NAF) and Comprehensive claims that are not permitted for use in rating will not be included in the Clean at Inception determination.

D04 - Defensive Driver Discount

An insured may receive a rate reduction for successful completion of a defensive driving course. .

If the policy insures two or more automobiles, the rate reduction shall apply only to the automobile(s) assigned to the person who has completed the defensive driving course. Only one rate reduction may be applied to an automobile on the policy.

The rate reduction shall be applied for three years beginning with the next policy period after completion of the defensive driving course, as follows:

The rate reduction shall be applied if the driver completed the defensive driving course in the three year period immediately preceding the new business or renewal effective date of the policy.

The rate reduction shall not be applied during the three-year period beginning with the completion of the defensive driving course and ending with the new business or renewal effective date of the policy, if the driver who completed the defensive driving course accumulates four or more motor vehicle points or has his or her drivers license suspended for one of the reasons listed in N.J.A.C. 11:3-35.4(e)1.

The rate reduction shall be applied or removed at new business inception or upon renewal of the policy, not mid-term.

P01 - Liability Increased Limits

Bodily Injury and Property Damage liability limits are required to be equal to or higher than the highest minimum financial responsibility limits required by law in any state in which a vehicle is garaged for more than two months out of the year. All vehicles on the policy with Liability Coverage must carry the same limits. Refer to the rates filing for available limits (expressed in \$000's) and associated factors.

P02 - UM/UIM BI Limits

The chosen Uninsured/Underinsured Motorist Bodily Injury (UM/UIM) limit applies to all vehicles with liability coverage.

UM/UIM limits cannot exceed the limits chosen for Bodily Injury Liability.

Refer to the rates filing for available limits (expressed in \$000's) and associated factors.

P03 - UM/UIM PD Limits

The chosen Uninsured/Underinsured Motorist Property Damage (UMPD) limit applies to all vehicles with a liability coverage.

UMPD cannot be purchased without UM/UIM BI coverage.

UMPD limits cannot exceed those chosen for PD coverage.

UMPD is available for any vehicle without Collision coverage.

Refer to the rates filing for available limits (expressed in \$000's) and associated factors.

P04 - PIP Limits

Personal Injury Protection Coverage is required for all policies. Chosen limits must be identical for all cars on a multi-car policy.

Refer to the rates filing for available limits and associated factors.

P05 - Comprehensive and Collision Coverages

Collision coverage may not be purchased without Comprehensive coverage.

Comprehensive and Collision coverage must be purchased in combination with Liability.

Refer to the rates filing for available deductibles and associated factors.

P06 - Acquisition Expense

An Acquisition Expense is charged, per policy, to cover the costs required to attract and write a new customer. The Acquisition Expense is applied to the PIP coverage premium. Refer to rates filing for determination and application of the Acquisition Expense.

P07 - Treatment of Total Loss Vehicles

The policy will not automatically cancel if a vehicle on the policy is settled as a total loss.

P08 - Metromile as Proof of Prior Insurance

At new business (i.e., first policy term), a prior private passenger automobile liability insurance policy from the Company or an insurer that is affiliated with the Company receives the prior insurance treatment defined in Rule X03, provided that:

- 1. The previous policy was in force for at least 6 months; and
- 2. The number of days canceled or lapsed between the previous policy and the newly written policy is 31 days or less.

If the Named Insured or spouse is adding one or more vehicles to a policy on which there is already 4 vehicles, causing the Company to issue a second policy then the second policy will be given the same prior insurance classification as the primary policy. Time with MetroMile will count towards tenure.

P09 - Compliant Without Insurance

In the event that there has been a lapse in coverage during the six months immediately preceding the inception of the Company policy, a Named Insured or spouse who meets the following any of the following criteria will be considered to have prior insurance with 0 days lapse in coverage:

· the sole cause of the lapse was a United States military deployment to a location where insurance was not required.

However, a Named Insured or spouse that was not required to have insurance must take reasonable steps to obtain insurance within 15 days following the expiration of such reason.

P10 - Low Payout Claim Forgiveness

The Company will not use any low payout claims that occur while the driver is insured with the Company to determine the rate. A low payout claim is one where the Company's total loss payout from all coverages on a claim is equal to or less than \$500 (less all applicable deductibles); or any Not At Fault claim subject to subrogation.

There is no limit to the number of low payout claims that will be waived.

Whether the \$500 threshold has been met will be determined by the Company through its claims adjusting process. The monetary amount of a claim payout will not be reduced by subrogation recoveries made by the Company.

Any associated violations related to the low payout claim will be used to determine the rate.

P11 -Financial Responsibility

A credit report and insurance score is ordered on the Named Insured only or spouse. Credit is ordered only on the Standard Policy option.

The Company uses the TransUnion TrueRisk Standard Auto credit model for New Jersey.

A No-Hit occurs on a person when, upon request, a credit vendor does not return a credit report on such person in response to the Company's standard request. No -Hits are classified into Financial Responsibility Groups based on the age of the named insured or spouse.

A Thin File is a credit report that does not contain one or more eligible trade lines, inquiries or collection accounts: Thin Files are classified into Financial Responsibility Groups based on the age of the named insured or spouse.

P12 - Security Freeze on Credit Reports

"Security Freeze" means a notice that is placed in the credit file of a consumer at the consumer's request, which prohibits a reporting agency from releasing any information in the consumer's file without the consumer's express authorization.

At new business, if a Security Freeze is in effect and the consumer does not allow his or her credit report to be accessed, the Company will treat the application as incomplete and will not process the application until the Security Freeze is lifted.

If a policy is subject to re-evaluation of the Financial Responsibility Group at renewal in accordance with our underwriting guidelines and a Security Freeze is in effect, credit will be treated as a No-Hit. If the customer removes the Security Freeze and advises the Company that the Security Freeze has been removed, the Company will reorder credit and re-evaluate the results.

P13 - Financial Responsibility Factor

A. A Financial Responsibility Score is assigned based on the applicable credit score. The Financial Responsibility Score will be used to determine a financial responsibility factor. The factors are applied as specified in the rate manual. Once the Financial Responsibility Score is determined, that score shall be used to determine the financial responsibility factor for subsequent renewal terms unless a credit report is re-ordered and applied pursuant to Section B and C below.

- B. The Company may, 36 months following the effective date of the most recent calculation or recalculation and evaluation of the insurance score, proactively reorder credit information, recalculate the insurance score, and evaluate the insurance score to determine if it improved (based on the BI/PD financial responsibility score). If the new financial responsibility score is a better score, the insured will be given that score. Each evaluation of the credit score (including evaluations that do not result in placement in a better financial responsibility score) starts a new waiting period for subsequent orders.
- C. At the request of the Named Insured, the Company shall re-order credit information, recalculate the insurance score, and determine if it improved (based on the BI/PD financial responsibility score). If the new financial responsibility score is a better score, the insured will be given that score. The named insured or his authorized agent may not, however, make such a request more often than once in any 12-month period. The change is effective as of requested date.

P14 - Multi-Car Discount

A multi-car discount applies if there is more than one motor vehicle on the policy.

Refer to the rates filing for corresponding factors and coverages to which they apply.

P15 - Homeowner Discount

A homeowner discount applies if the named insured or resident spouse's primary residence is a house, mobile home, or condominium owned by the named insured or resident spouse. Renters/other (e.g. live with parents) who do not own a house, mobile home, or condominium do not qualify. The Company may take reasonable steps to verify this information.

Refer to the rates filing for corresponding factors and coverages to which they apply.

P18 – Paperless Discount

A Paperless discount will be applied at new business if the named insured agrees to receive policy documents electronically. If the insured endorses Paperless onto the policy mid-term, then the discount will be applied effective on the day the insured confirms his or her paperless preference. To be eligible, the insured must provide and maintain a valid email address.

Refer to the rates filing for corresponding factors and coverages to which they apply.

P19 – Online Quote Discount

Policies that originated from an Internet quote are granted the Online Quote Discount.

Refer to the rates filing for corresponding factors and coverages to which they apply.

P20 - Continuous Insurance Discount

New Business

In order to qualify for the Continuous Insurance Discount at new business, the policy must qualify for Prior Insurance Code A or B (Rule X03). The length of time the primary named insured or spouse has been continuously covered under private passenger automobile liability insurance policies issued by the insurer immediately prior to the Company is used to determine the Continuous Insurance Discount At Current Policy Inception and the New Business Continuous Insurance Discount level as shown in the table below:

Months of Continuous Insurance	Continuous Insurance Discount At Current Policy Inception	Continuous Insurance Discount Level
60 or more	Platinum	Platinum 2 Select
36-59	Platinum	Platinum 1 Select
12-35	Gold	Gold Select
1-11	Silver	Silver Select

If the insurer prior to the current policy was the Company or its affiliate, Company Tenure Prior to Current Policy (Rule P29) will be used for months of continuous insurance in the table above. If the Company Tenure Prior to Current Policy is equal to or greater than 60 months, the policy's Continuous Insurance At Current Policy Inception is set to Diamond and the Continuous Insurance Discount level is set to Diamond Select.

Renewa

A policy that did not qualify for a Continuous Insurance Discount at new business will receive a Continuous Insurance Discount level when eligible at renewal. A policy with a Continuous Insurance Discount level will retain it until it is replaced by another discount level when the policy is eligible at renewal. Eligibility for an initial renewal discount level and for a renewal discount level replacing a previously received discount level is determined by Tenure with the Company (Rule P29) as shown in the table below:

Continuous Insurance Discount Level Previously Received	Tenure with the Company at Inception of Renewal Policy Term	Continuous Insurance Discount Level Policy Eligible to receive at Renewal
Platinum 2 Select	60 months or more	Diamond Select
Platinum 1 Select, Platinum 1, Platinum	60 months or more	Diamond
Gold Select, Gold	36-59 months	Platinum 1
Silver Select, Silver	12-35 months	Gold
None	6-11 months	Silver

Existing policies for which the length of continuous insurance at policy inception was not recorded are assigned a Continuous Insurance Discount At Current Policy Inception of Diamond if the Company Tenure Prior to Current Policy is equal to or greater than 60 months. Otherwise, if the policy's Prior Insurance classification is A or B (Rule X03), Continuous Insurance Discount At Current Policy Inception is set to Platinum or if the policy's Prior Insurance classification is C (Rule X03), it is set to Gold.

Refer to the rates filing for corresponding factors and coverages to which they apply.

P21 - Three-year Safe Driving Discount

This discount applies if all of the following conditions are met:

- A. None of the eligible to be rated drivers has any occurrences of AAF, MAJ, MIN, SPD, DUI, or NAF class codes during the chargeable period (rule D03).
- B. If the policy term is the new business term, the prior insurance classification is "A" or "B".
- C. If the policy term is a renewal term, then either:
 - 1. the prior insurance classification is "A" or "B", or
 - the named insured or spouse has been insured by the Company for at least 24 months prior to the inception of the term; and
- D. The age of one or more eligible to be rated drivers is greater than or equal to 19.

The discount will be removed if any of the following conditions are met:

- A. Any of the eligible to be rated drivers has any occurrences of AAF, MAJ, MIN, SPD, DUI, or Non-Metromile NAF class codes during the chargeable period (rule D03).
- B. The age of no eligible to be rated drivers is greater than or equal to 19.

Refer to the rates filing for corresponding factors and coverages to which they apply.

P22 - New Business Five-year Accident Free Discount

This discount will be applied at the time of sale, or within 31 days of the new business policy term effective date, if all of the following conditions are met:

- A. None of the eligible to be rated drivers have any occurrences of a Chargeable Incident during the Accident and Violation Evaluation Period (rule D03). For drivers who are endorsed onto the policy within 31 days of the new business effective date, their Accident and Violation Evaluation Period will be 59 months prior to the date on which they are added to the policy;
- B. None of the eligible to be rated drivers have any occurrence of a Non-Metromile NAF class code during the Accident and Violation Evaluation Period (rule D03);
- None of the eligible to be rated drivers have any occurrences of an unverifiable driving record or a foreign driver's license during the chargeable period (rule D03);
- D. The age of one or more eligible to be rated drivers is greater than or equal 21;
- E. The prior insurance code (rule X03) is "A" or "B".

The discount will be removed at renewal, or within 31 days of the new business term effective date if any of the following conditions are met:

- A. Any of the eligible to be rated drivers has an occurrences of a Chargeable Incident during the Accident and Violation Evaluation Period (rule D03);
- B. Any of the eligible to be rated drivers has an occurrence of a Non-Metromile NAF class code during the Accident and Violation Evaluation Period (rule D03);
- Any of the eligible to be rated drivers have any occurrences of an unverifiable driving record or a foreign driver's license during the chargeable period (rule D03);
- D. The age of no eligible to be rated drivers is greater than or equal 21;
- E. The prior insurance code (rule X03) is "C".

For policies renewing into the product where this rule is available for the first time, they will receive the New Business Five Year Accident Free discount if they meet the qualification criteria described in A through E above, evaluated upon renewal.

Refer to the rates filing for corresponding factors and coverages to which they apply.

P23 - Five-year Claim Free Discount

This discount will be applied if all of the following conditions are met:

- A. None of the eligible to be rated drivers have any occurrences of a Chargeable Incident during the Accident and Violation Evaluation Period (rule D03);
- B. None of the eligible to be rated drivers have any occurrence of a NAF class code during the Accident and Violation Evaluation Period (rule D03);
- None of the eligible to be rated drivers have any occurrences of an unverifiable driving record or a foreign driver's license during the chargeable period (rule D03);
- D. The age of one or more eligible to be rated drivers is greater than or equal 21;
- E. The prior insurance code (rule X03) is "A" or "B", or the named insured or spouse has been insured by the Company for at least 24 months prior to the inception of the term;
- F. The current policy has been active for at least 60 months.

The discount will be removed if any of the following conditions are met:

A. Any of the eligible to be rated drivers have any occurrences of a Chargeable Incident during the Accident and Violation Evaluation Period (rule D03);

- B. Any of the eligible to be rated drivers have any occurrence of a NAF class code during the Accident and Violation Evaluation Period (rule D03);
- C. Any of the eligible to be rated drivers have any occurrences of an unverifiable driving record or a foreign driver's license during the chargeable period (rule D03);
- D. The age of no eligible to be rated drivers is greater than or equal 21;

For existing policies incepted prior to 3/13/2020, any NAF class code with an occurrence date prior to 11/19/2020 will not be considered for the purpose of this discount.

Refer to the rates filing for corresponding factors and coverages to which they apply.

P24 - Education/Occupation

Education/occupation rating factors will be applied based on the most favorably ranked pairing of education and occupation for the eligible to be rated primary named insured or other eligible to be rated married drivers if the primary named insured is married. If the education level for a driver other than the primary named insured is not collected or not available, it will be set equal to the education level of the primary named insured.

The education level will be classified into one of the following eight categories:

- X) Unknown
- 1) No high school diploma or GED
- 2) High school diploma or GED
- 3) Vocational or Trade School degree
- 4) Some college
- 5) Currently in college
- 6) College degree
- 7) Graduate work or graduate degree

For each eligible to be rated primary named insured or other married driver if the primary named insured is married, their occupation is categorized into an occupation group that is paired with the driver's education level. After a ranking for each driver's education and occupation has been assigned the best ranked combination will be used.

Refer to the rate pages for the education/occupation ranking and the corresponding Education/Occupation factors and coverages to which they apply.

P25 - Household Member Factor

The number of cars and number of rated drivers are used to determine the Household Member Factor.

Only the first four vehicles are considered for application of Household Member factors.

Refer to the rates filing for corresponding factors and coverages to which they apply.

P26 - Tenure Treatment

Current Policy Tenure – For the current policy, the number of months between the effective date of the initial term and the effective date of the current policy term.

Company Tenure Prior to Current Policy – The number of months between the effective date of the initial policy term of the customer's first known consecutive policy with the company and the initial effective date of the current policy.

Tenure with the Company – The combined number of months of Current Policy Tenure and Company Tenure Prior to Current Policy.

P27 - Full Coverage Discount

A discount is applied at the policy level when collision coverage is present. The discount varies based on whether All of the vehicles carry collision (A), or only Some carry collision (S), or None (N).

Refer to the rates filing for corresponding factors and coverages to which they apply.

P28 - Multi-Policy Discount

A discount applies if a named insured has a policy other than a personal auto policy from a Metromile Insurance Company

affiliated partner, which is corporation, partnership or other entity with whom Metromile has a relationship with to provide and service non-auto insurance policies.

The policy will be classified based on when the affiliated policy was purchased relative to the personal auto policy:

- I Prior to or during the initial term of the auto policy.
- R During any renewal term of the auto policy.
- X No policy has been purchased, or was still in force.

Only one discount applies per policy. The discount is applied to the personal auto policy at the time the affiliated policy becomes effective, or the time Metromile is notified of the affiliated policy by the partner company or the insured, whichever is later. Metromile will only apply the discount when a policy is able to be endorsed. The discount is removed when the partner company notifies Metromile of the cancellation of the affiliated policy.

The discount will be applied to existing customers who meet the criteria described above.

P29 - Household Structure Factor

A factor will be applied to all policies based on the "household structure".

When changes are made to a policy that affect the "Household Structure" of the policy, the Household Structure Factor will be updated as of the effective date of the change.

The "Youthful Driver Count" counts eligible to be rated, excluded and list only "youthful" drivers (rule D01).

Refer to Driver Definitions (rule D01) and Driver Classification (rule D02) for definition of the driver related terms. Also, refer to the rate factor pages which show how the "household structure" is determined, corresponding factors and coverages to which they apply.

P30 - Electronic Funds Transfer

"EFT" is defined as an Electronic Funds Transfer from the insured's checking account to the Company.

An EFT Discount is applied if the insured chooses an EFT payment method bill plan. If a policy is changed from a non-EFT bill plan to an EFT bill plan, the EFT Discount will be applied as of the effective date of the change. If a policy is changed from an EFT bill plan to a non-EFT bill plan, the EFT Discount will be removed as of the effective date of the change.

Refer to the rates filing for corresponding factors and coverages to which they apply.

P31 - Automatic Card Payments

"Automatic Card Payments" are defined as recurring credit or debit card charges on the insured's credit/debit card account to the Company.

To be eligible for Automatic Card Payments, a named insured must make the down payment and future payments with a Credit/Debit Card.

If a policy is changed from a non-ACP method bill plan to an ACP method bill plan, the Automatic Card Payments Discount will be applied as of the effective date of the change. If a policy is changed from an ACP method bill plan to a non-ACP method bill plan, the Automatic Card Payments Discount will be removed as of the effective date of the change.

Refer to the rate factor pages for corresponding factors and coverages to which they apply.

P32 - Advance Shop Days

For purposes of determining the Advance Quote Factor, the Advance Shop Days are defined as the number of days between the date a customer completes a quote with the Company and the policy effective date.

A policy in which the primary named insured (PNI) is single and not eligible-to-be-rated, the PNI is married and the PNI and spouse are both not eligible-to-be-rated, or the Prior Insurance Code (Rule X03) is B or C will receive an advance quote factor of 1.0 in the rate order of calculation.

Existing policies incepted prior to the implementation of the Advance Quote Factor that were not previously eligible for the Advance Quote discount will be assigned an Advance Quote Factor of 1.0 in the rate order of calculation.

P33 - Initial Evaluation Definition

When the Company introduces an Initial Evaluation variable into a rating factor table, we will use the new business policy term value as the "initial evaluation" value for policies written as new business after the introduction of the Initial Evaluation variable. For an existing policy renewing into a product where the Initial Evaluation variable is introduced for the first time, we will use policy characteristic in place at the policy renewal immediately following the introduction of the Initial Evaluation variable in the table.

Once determined, the Initial Evaluation value is retained for all subsequent renewal policy terms.

Refer to the rate factor pages for corresponding columns where Initial Evaluation variables are used.

P34 – Summary of Coverage Abbreviations

The following abbreviations for coverages are used within the rates filing:

Bodily Injury (BI)
Property Damage (PD)
Comprehensive (COMP)
Collision (COLL)
Personal Injury Protection (PIP)
Uninsured / Underinsured Motorist Bodily Injury
(UM/UIM)
Uninsured Motorist Property Damage (UMPD)
Loan/Lease Payoff (LOAN)
Rental Reimbursement (RENT)
Roadside Assistance (ROAD)
Additional Custom Parts or Equipment (ACPE)
Acquisition Expense (ACQ)
Operations Expense (OPS)

Refer to the rates filing for coverage limit and deductible offerings.

P35 - Tort Threshold Option

Applies only to Liability Bodily Injury and Uninsured Motorist Bodily Injury coverages.

The tort threshold determines when an insured may sue for damages.

- 1. Limitation on lawsuit
- 2. No limitation on lawsuit

When the no limitation on lawsuit option is selected, regular tort law applies to non-economic loss. The tort selection must be the same for both Liability Bodily Injury and Uninsured Motorist Bodily Injury coverages.

Refer to the rates filing for related factors.

P36 - PIP Discount

A reduction of PIP premium is applied when a named insured is the owner, the only designated operator of two or more automobiles insured by the same insurer under one or more policies, and the only licensed driver with a valid license residing in the household. The full PIP rate shall be charged on one automobile, and a discount shall be given on the PIP premium charge on each additional auto. Policies with more than one licensed driver, including drivers with valid licenses that are designated as list only, will not be eligible for this discount.

Which motor vehicles are considered excess is determined by applying the following criteria in the following order:

- 1. Oldest model year, or oldest model years if there is more than one excess vehicle.
- 2. Lowest BI symbol factor, or lowest BI symbol factors if there is more than one excess vehicle.
- 3. Last vehicle listed.

P37 - Policy Type

There are two types of policies that the insured may choose from:

A. Basic Policy

Only the following coverages are available with the Basic Policy;

- 1. Bodily Injury liability coverage is optional. The only available coverage option is limitation on lawsuit with a limit of \$10,000/\$10,000.
- 2. Property Damage liability coverage is mandatory and must be written with a \$5,000 limit.
- 3. Personal Injury Protection Medical Expense is mandatory and must be written with a \$15,000 limit and for Primary Protection only.

No coverages, other than those listed above, may be purchased.

B. Standard Policy

Refer to the rates filing for available coverages and limits.

P38 - Hurricane and Tropical Storm Restrictions

Physical Damage coverage may not be bound, nor may deductibles on existing physical damage policies be lowered, in any area where there is a hurricane, tropical storm, tornado or flood watch, warning or occurrence.

V01 - Vehicle Symbols

Vehicle symbols will be assigned to all vehicles.

Make symbol: This identifies the vehicle make. Model symbol: This identifies the vehicle model.

Style symbol: This identifies the vehicle body type, number of doors, wheel drive, and number of cylinders.

- A. Vehicle symbols and a luxury vehicle indicator will be assigned to all vehicles. When any vehicle is classified as being a luxury vehicle, a "Luxury Vehicle on Policy" indicator will also be set.
- B. For new model releases without a model in the previous model year, and for new versions of models from the previous model year, the Company will assign a symbol and factor based on a similar vehicle. These assignments are what the Company believes are most appropriate for the vehicle based on similar vehicle makes and vehicle models.

Refer to the rates filing for corresponding factors and coverages to which they apply.

V03 - Vehicle Age

Vehicle Age is calculated by subtracting the Model Year for the automobile from the applicable Current Model Year. The Current Model Year is equal to the Calendar Year of the policy effective date for policies effective January through September and Calendar Year +1 for policies effective October through December. The Current Model Year shall change effective October 1 of each calendar year, regardless of the actual introductory dates of various makes and models. Models released before October 1 will be rated as Age 0.

V04 - Vehicle Garaging Location Rating

Vehicles are rated based on the zip code in which the vehicle is principally garaged.

Refer to the rates filing for corresponding factors and coverages to which they apply.

V05 - Vehicle Use Definitions

Vehicles are classified by their use:

Vehicle Use Classification	Description
Personal	Pleasure - vehicles not used for commercial purposes or commuting to work or school
Personal	Commuting - vehicles used to drive back and forth to work or school
Business	Business - vehicles used in any occupation, trade, or business or for any profit, revenue, or consideration
Business	Farm - vehicles used primarily on a farm, ranch, or orchard

V06 - Business Use Surcharge

A surcharge applies for any vehicle classified as acceptable business use (see underwriting guidelines).

Refer to the rates filing for corresponding factors and coverages to which they apply.

V07 - Vehicle Equipment Discounts

- A. Discount shall apply to comprehensive coverage for private passenger vehicles equipped with one or more anti-theft or vehicle recovery devices when the following criteria are met:
 - 1. The vehicle is equipped with a qualifying Category I, II, III, or IV device as described in N.J.A.C. 11:3-39.5(a)-(d), and
 - 2. The insured provides reasonable proof that the vehicle is equipped with a properly installed device, and
 - 3. The qualifying device is maintained in working condition.
- B. The discount shall be categorized into 5 groups. Please refer to the rate pages for discount amounts.

A private passenger automobile equipped with more than one qualified anti-theft or vehicle recovery device shall be discounted as follows:

- The greater category reduction shall apply when a private passenger automobile is equipped with two or more anti-theft devices qualifying from two or more categories.
- A private passenger automobile equipped with a Category III anti-theft or vehicle recovery device and a Category IV anti-theft or vehicle recovery device in combination shall receive a reduction as specified in the rate pages.

Refer to rates filing for corresponding factors and coverages to which they apply.

V08 - Vehicle Clean Status Indicator

Vehicle Clean Status Indicator is defined as follows:

Y = Policy qualifies for the New Business Five Year Accident Free Discount (rule P22) or the Five Year Claim Free Discount (rule P23)

N = Policy does not qualify for the New Business Five Year Accident Free Discount (rule P22) or the Five Year Claim Free Discount (rule P23)

X = Not applicable

V09 - Initial Vehicle Evaluation Variable

When the Company introduces an Initial Vehicle Evaluation variable into a rating factor table, we will use the new business policy term value as the "initial vehicle evaluation" value for policies written as new business after the introduction of the Initial Vehicle Evaluation variable. For vehicle endorsements, the initial vehicle evaluation value will be the value in effect on the date of the endorsement transaction. When an existing policy is renewing into a product where the Initial Vehicle Evaluation variable is introduced for the first time, we will use vehicle characteristic in place at the policy renewal immediately following the introduction of the Initial Vehicle Evaluation variable in the table.

Once determined, the Initial Vehicle Evaluation value is retained for all subsequent renewal policy terms.

Refer to the rate factor pages for corresponding columns where Initial Vehicle Evaluation variables are used.

X01 - Tier Placement Definition

Tier placement is determined by the interaction of the following variables:

- 1. Prior insurance history;
- 2. Claims and violations counts;
- Clean at inception;
- Number of eligible-to-be-rated drivers;
- Number of vehicle endorsements;
- 6. Number of vehicles;
- 7. Tenure with Metromile;
- 8. Current policy tenure;
- 9. Number of recent non-Metromile claims,

- 10. Continuous Insurance Discount;
- 11. Three year safe driving discount; and
- 12. New business five year accident free discount.

X02 - Prior BI Limits

Prior Insurance BI Limits refers to the BI limits provided by the insurance policy immediately preceding the inception of the Company policy. For existing policies where Prior Insurance BI Limits were not previously collected, the Company will use the BI limits from the expiring term.

The prior BI limits are classified as follows:

Prior BI Limits	Classification
Basic Policies	0
State minimum limits or less or compliant without insurance	1
Greater than minimum but < 50/100	2
Greater than or equal to 50/100, but less than 100/300	3
Greater than or equal to 100/300, but less than 250/500	4
At least 250/500	5
No Prior Insurance or > 31 days without	Х

X03 - Prior Insurance Classification

For newly written policies, Prior Insurance Classification refers to the number of days the primary named insured or spouse was without private passenger auto liability insurance during the six months immediately preceding the inception of the Company policy. Only classifications of A and B will be considered to have prior insurance. If the Prior Insurance Classification differs between the primary named insured and spouse, the Company will use the more favorable of the two. The classifications are as follows:

Number of days without insurance	Classification	Prior Insurance
0	Α	Υ
1-31	В	Υ
no prior insurance or > 31 days without	С	N

Refer to Metromile as Proof of Prior (Rule P08) and Compliant without Insurance (Rule P09) for Prior Insurance Classification exceptions.

Renewal policies retain the Prior Insurance Classification from the preceding term.

X05 - Prior Carrier Type

For newly written policies, the insurance carrier that was used to determine Prior Insurance Classification (rule X03) is classified by the Company as either a standard (S) or nonstandard (N) prior carrier in accordance with the table below. Renewal policies retain the Prior Carrier Type classification from the preceding term.

STANDARD CARRIERS

21ST CENTURY **ESURANCE** AAA/AUTO CLUB FARM FAMILY NEW JERSEY CITIZENS UNITED RCP EXCH **FARMERS NEW JERSEY MANUFACTURERS** FIREMAN'S FUND **ONEBEACON** FOUNDERS INS PALISADES INS **GEICO GREAT AMERICAN INS** HANOVER INS PROFORMANCE INS HARLEYSVILLE RIDER INS CO **HARTFORD**

TRAVELERS HIGH POINT INS USAA HORACE MANN UTICA NATIONAL IFA INS CO **ZURICH** LIBERTY MUTUAL OTHER STANDARD MERCHANTS MUTUAL INS CO AIG: OTHER **MERCURY** ALLIANZ INS METLIFE ALLSTATE MOTOR CLUB INS ASSOCIATES AMERICAN MODERN **NEW JERSEY SKYLANDS** AMEX ASSURANCE **OHIO CASUALTY AMICA PROGRESSIVE** ASSURANCE AMERICA INS CO **RUTGERS INS BALBOA INS** SELECTIVE INS **CALIFORNIA CASUALTY** SENTRY INS **CHUBB** STATE FARM CITIZENS INS UNITRIN COMMERCE WESTERN GENERAL INS CO **ELECTRIC INS CNA INS GRP ENCOMPASS** AMERIPRISE FINANCIAL GRP **ERIE** WHITE MOUNTAINS

NONSTANDARD CARRIERS

OTHER NON-STANDARD
FOREMOST
CWI - DEPLOYED MILITARY
KINGSWAY
AMERICAN INDEPENDENT INS
QBE INS

X08 - Vehicle Endorsements

Vehicle endorsements are counts of mid-term motor vehicle additions or replacements, with differing effective dates, made after the inception date of the policy and in the 12 months preceding renewal.

X09 - Recent Non-Metromile Claims

The number of Non-Metromile AAFs and Non-Metromile NAFs (Rule D03) that occur in the 12 months preceding the driver add date will be counted for all eligible-to-be-rated drivers. Those counts will be used in initial tier placement if the policy term inception is less than 12 months from the new business policy inception.

X10 - Theft and Vandalism Comprehensive Claims

The number of Theft and Vandalism Comprehensive claims (CMP) that occur while being insured under the current policy and within the Accident and Violation Evaluation Period (rule D03) are counted for all eligible to be rated drivers.

X12 - Claims and Violations Counts

Metromile and Non-Metromile claims during the Accident and Violation Evaluation Period (Rule D03) are counted at the violation code level for all eligible-to-be-rated drivers.

Claims are defined to include the following violation codes:

- AAF At Fault Accident
- NAF Not At Fault Accident
- CMP Comprehensive Claim
- CMU Comprehensive Claim Less Than or Equal to \$1000

Metromile and Non-Metromile violations during the Accident and Violation Evaluation Period (Rule D03) are counted at the violation class code level for all eligible-to-be-rated drivers.

Violations are defined to include the following violation classes (Rule D03):

- MAJ Other Serious Violation
- MIN Minor Moving Violation
- SPD Speeding
- DWI Drive Under Influence

For existing policies, accidents, claims and violations previously removed from the driving record because they were between the Chargeable Period for Points Assignment and the Accident and Violation Evaluation Period (Rule D03) will not be considered.

Refer to the rate factor pages for the violation code to violation class assignment.

X14 - Tier Movement

Policies will be subject to an underwriting review for tier movement at every renewal. A policy will maintain the current tier or be placed in a higher rated tier based on new claims or violations (Rule X12) or new vehicle endorsements (Rule X08) since the last underwriting review.

If a policy is not placed in a higher rated tier at the underwriting review, the policy may qualify for a lower rated tier based on the count of claims or violations (Rule X12) within the Accident and Violation Evaluation Period (Rule D03), and current policy tenure (Rule P25).