

# Juan Ignacio Di Naro

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## EDUCATION

2023 - 2028 PhD (Economics) at *Western University*, London, Ontario, Canada.  
2018 - 2019 MA (Economics) at *Universidad del CEMA*, Argentina.  
2014 - 2017 Bachelor's Degree (International Trade) at *Universidad del Salvador*, Argentina.

## RESEARCH & TEACHING EXPERIENCE

**Research Assistant** at *Western University* for Professor *Juan Carlos Hatchondo* Summer 2024 & 2025  
**Research Assistant** at *Western University* for Professor *Tim Conley* Jan 2024 - Apr 2024  
**Teaching Assistant** at *Western University* Sep 2023 - Present  
Responsible for teaching undergraduate tutorials for introductory economics courses, overseeing the integrity of the examination process through proctoring, and assisting undergraduate students.  
**Lecturer** at *Universidad del Salvador - Economics Department* Mar 2022 - Jul 2023  
Taught two undergraduate courses: **Microeconomics I** and **Corporate Finance**.

## INDUSTRY EXPERIENCE

**Insights and Analytics Specialist** at *BAT Argentina* May 2018 - Jan 2023  
Developed insights, forecasted sales volume, and calculated sales targets, as well as coded the automation of key sales indicators.  
**Data Analyst** at *BAT Argentina* May 2017 - Apr 2018  
Computed and automated key sales indicators follow-up, and provided insights to the operations team.

## FELLOWSHIPS & AWARDS

Awarded with Full Tuition Scholarship Western University 2023 - 2026  
Awarded with Half Tuition Scholarship Universidad del Cema 2018 - 2019  
Awarded with Full Tuition Scholarship Universidad del Salvador 2014 - 2017

## CONFERENCES & SEMINARS

**IX CNEPE** 2021  
Participated in the IX CNEPE, an Argentinian nationwide congress where post-graduate economists present their theses.

## SKILLS

IT Skills Python, Stata, SQL, VBA-Office, Matlab.  
Languages Spanish (Native), English (Advanced), Portuguese (Intermediate), Italian (Basic).