

Date: August 23, 2022
 Company: **SCHIERMAN CONSTRUCTION CONSOLIDATED INC**
Cainta Rizal
 Attention: **DING NIAR**
MEPFS Manager
 Project: **MOUNTAINVIEW HOTEL**
Baguio City
 Subject: **SUPPLY AND DELIVERY OF AIR-CONDITIONING UNITS**

Dear Sir,

We are pleased to submit our proposal for your air-conditioning requirements as follows:

UNIT DESIGNATION	MODEL	DESCRIPTION	QTY	UNIT PRICE	NET PRICE
	FBA50BVMA / RZF50CVM	2.0 HP Inverter Ceiling Concealed Ducted Type; 230V/1Ph/60Hz; R32 Refrigerant (with wired remote controller BRC1E63; filter not included)	1	PhP 100,000.00	PhP 100,000.00
	FBA60BVMA / RZF60CVM	2.5 HP Inverter Ceiling Concealed Ducted Type; 230V/1Ph/60Hz; R32 Refrigerant (with wired remote controller BRC1E63; filter not included)	248	PhP 121,000.00	PhP 30,008,000.00
	FBA100BVMA / RZF100CVM	4.0 HP Inverter Ceiling Concealed Ducted Type; 230V/1Ph/60Hz; R32 Refrigerant (with wired remote controller BRC1E63; filter not included)	1	PhP 172,000.00	PhP 172,000.00
	FBA125BVMA / RZF125CVM	5.0 HP Inverter Ceiling Concealed Ducted Type; 230V/1Ph/60Hz; R32 Refrigerant (with wired remote controller BRC1E63; filter not included)	1	PhP 191,000.00	PhP 191,000.00
				TOTAL UNIT PRICE	PhP 30,471,000.00
				LESS DISCOUNT	PhP 8,836,590.00
				TOTAL NET PRICE (VAT IN)	PhP 21,634,410.00

UNIT DESIGNATION	MODEL	DESCRIPTION	QTY	UNIT PRICE	NET PRICE
	RXUQ16AYM	16 HP VRV X Outdoor Unit, Refrigerant R410A, 380V/3Ph/60Hz	1	₱ 816,800	PhP 816,800.00
	RXUQ18AM1YM	18 HP VRV X Outdoor Unit,(RXUQ6AYM× RXUQ6AYM× RXUQ6AYM) Refrigerant R410A, 380V/3Ph/60Hz	2	₱ 990,300	PhP 1,980,600.00
	RXUQ20AM1YM	20 HP VRV X Outdoor Unit,(RXUQ8AYM × RXUQ6AYM × RXUQ6AYM) Refrigerant R410A, 380V/3Ph/60Hz	1	₱ 1,075,800	PhP 1,075,800.00
	RXUQ24AMYM	24 HP VRV X Outdoor Unit,(RXUQ12AYM × RXUQ12AYM) Refrigerant R410A, 380V/3Ph/60Hz	2	₱ 1,042,400	PhP 2,084,800.00
	RXUQ28AMYM	28 HP VRV X Outdoor Unit(RXUQ16AYM × RXUQ12AYM) Refrigerant R410A, 380V/3Ph/60Hz	2	₱ 1,338,000	PhP 2,676,000.00
	RXUQ30AMYM	30 HP VRV X Outdoor Unit(RXUQ18AYM × RXUQ12AYM) Refrigerant R410A, 380V/3Ph/60Hz	4	₱ 1,392,600	PhP 5,570,400.00
	RXUQ32AMYM	32 HP VRV X Outdoor Unit(RXUQ20AYM × RXUQ12AYM) Refrigerant R410A, 380V/3Ph/60Hz	5	₱ 1,451,300	PhP 7,256,500.00
	RXUQ34AMYM	34 HP VRV X Outdoor Unit(RXUQ20AYM × RXUQ14AYM) Refrigerant R410A, 380V/3Ph/60Hz	1	₱ 1,679,400	PhP 1,679,400.00
	RXUQ36AMYM	36 HP VRV X Outdoor Unit(RXUQ20AYM × RXUQ16AYM) Refrigerant R410A, 380V/3Ph/60Hz	2	₱ 1,746,900	PhP 3,493,800.00
	RXUQ40AMYM	40 HP VRV X Outdoor Unit(RXUQ20AYM × RXUQ20AYM) Refrigerant R410A, 380V/3Ph/60Hz	4	₱ 1,860,200	PhP 7,440,800.00
	RXUQ50AMYM	50 HP VRV X Outdoor Unit(RXUQ20AYM × RXUQ18AYM × RXUQ12AYM) Refrigerant R410A, 380V/3Ph/60Hz	1	₱ 2,322,700	PhP 2,322,700.00
	RXUQ6AYM	6 HP VRV X Outdoor Unit, Refrigerant R410A, 380V/3Ph/60Hz	1	₱ 330,100	PhP 330,100.00
	FXAQ20AVM	0.8 HP Wall Mounted	1	₱ 46,000	PhP 46,000.00
	FXAQ25AVM	1 HP Wall Mounted	6	₱ 46,900	PhP 281,400.00
	FXAQ40AVM	1.6 HP Wall Mounted	3	₱ 48,700	PhP 146,100.00
	FXAQ50AVM	2 HP Wall Mounted	1	₱ 49,500	PhP 49,500.00
	FXAQ63AVM	2.5 HP Wall Mounted	6	₱ 50,700	PhP 304,200.00
	FXCQ125AVM	5 HP Ceiling Mounted Cassette(Double Flow)	1	₱ 170,300	PhP 170,300.00
	FXFQ100AVM	4 HP Ceiling Mounted Cassette(Round Flow)	22	₱ 80,200	PhP 1,764,400.00
	FXFQ125AVM	5 HP Ceiling Mounted Cassette(Round Flow)	15	₱ 81,800	PhP 1,227,000.00
	FXFQ50AVM	2 HP Ceiling Mounted Cassette(Round Flow)	3	₱ 69,500	PhP 208,500.00
	FXFQ63AVM	2.5 HP Ceiling Mounted Cassette(Round Flow)	25	₱ 71,100	PhP 1,777,500.00
	FXFQ80AVM	3.2 HP Ceiling Mounted Cassette(Round Flow)	18	₱ 78,500	PhP 1,413,000.00
	FXHQ100MAVE	4 HP Ceiling Suspended	5	₱ 89,800	PhP 449,000.00
	FXMQ72MFVJU	8 HP Outdoor air FXMQ-MF - Outdoor Air Processing Unit	18	₱ 317,000	PhP 5,706,000.00
	FXMQ96MFVJU	10 HP Outdoor air FXMQ-MF - Outdoor Air Processing Unit	25	₱ 327,000	PhP 8,175,000.00
	FXSQ125PAVE	5 HP Ceiling Mounted Duct(MSP)	4	₱ 104,700	PhP 418,800.00
	VAM1500HVE	Heat Reclaim Ventilator	18	₱ 316,900	PhP 5,704,200.00
	BRC1H62W	HRV Stylish White Remote Controller (White)	18	₱ 11,000	PhP 198,000.00
	BHFP22P100	Outdoor unit multi connection piping kit	20	₱ 14,000	PhP 280,000.00
	BHFP22P151	Outdoor unit multi connection piping kit	4	₱ 28,000	PhP 112,000.00
	KHRP26A22T	Refnet branch piping kit	14	₱ 3,600	PhP 50,400.00

	KHRP26A33T	Refnet branch piping kit	18	₱	4,100	PhP	73,800.00
	KHRP26A72T	Refnet branch piping kit	60	₱	6,800	PhP	408,000.00
	KHRP26A73T + KHRP26M73TP	Refnet branch piping kit	35	₱	16,200	PhP	567,000.00
	BYBCQ125CF	Decoration Panel	1	₱	45,100	PhP	45,100.00
	BRC1E63	Wired Remote Controller (Navigation Remote Controller)	153	₱	10,000	PhP	1,530,000.00
	BYCQ125EAF	Standard panel(Fresh white)	83	₱	19,000	PhP	1,577,000.00

Note:						TOTAL UNIT PRICE	PhP 69,409,900.00
Please address your Purchase Order to:						LESS DISCOUNT	PhP 30,540,356.00
DAIKIN AIRCONDITIONING PHILIPPINES INC.						TOTAL NET PRICE (VAT IN)	PhP 38,869,544.00

18F Exxa Tower, Bridgetowne, C-5 Road, Brgy. Ugong Norte, Quezon City, Metro Manila

Terms and Conditions:

Validity : Valid for Thirty (30) Calendar Days
Delivery : Four (4) to Five (5) Months upon receipt of P.O. & if no available stocks
Payment Terms : 50% DOWNPAYMENT 50% CASH BEFORE DELIVERY (CBD)

- Check deposit to the Banco De Oro (BDO):
Account Name: Daikin Airconditioning Philippines INC.
Account No. **0068-1007-5908**
Reference No. Customer/ Business Name (Buyer)
 - Bank-to-Bank Remittance (T/T Remittance)
Note: Bank charges shall be in the account of the buyer
- Twelve (12) months on parts and service from date of start-up, or Eighteen (18) months from date of Sales Invoice.
Five (5) years on compressor.
*Which Ever Comes First.

Warranty :

- Conditions :**
- Any Order placed with us on the basis of this quotation is subject to our approval and acceptance at the time order is placed
 - Other items specifically not mentioned in this proposal are excluded

	SCOPE OF WORK	INCLUDED	EXCLUDED
1	Random Inspection during Installation	✓	
2	Start - up and commissioning of units.	✓	
3	Installation and Operation trainings	✓	
4	Delivery to site (Metro Manila only) & unloading up to ground level only	✓	
5	Installation of airconditioning units		✓
6	Copper refrigerant pipes & fittings		✓
7	Suction and discharge line closed cell rubber insulation		✓
8	PVC condensate drain line		✓
9	EMT conduits and THHN wires for electrical wiring and Royal Cord for control wiring		✓
10	ACCU concrete foundation and/ or base made of angle bar		✓
11	FCU and ACCU circuit breaker		✓
12	FCU and ACCU Isolators		✓
13	Ducting works		✓
14	ACCU deflector duct		✓
15	Lifting, positioning and hauling of AC units		✓
16	Electricity consumption (and water, if any) during testing and commissioning		✓
17	Security and warehousing of airconditioning units		✓
18	Procurement of government permits		✓
19	All other works which are civil in nature		✓

We hope you find the above in order and we look forward to be of service to you.

DAIKIN AIRCONDITIONING PHILIPPINES INC.

fChangco
FRANCO MARTIN CHANGCO
Sales Supervisor, Project Sales

JrLacdang
JR LACDANG
Asst Sales Manager

CONFORME:
