

Date: September 22, 2022  
Company: **SCHIERMAN CONSTRUCTION**  
CAINTA  
Attention: **CHRISTOPHER BAUTISTA**  
Engineer  
Project: **CONSTRUCTION OF HOUSING FACILITY IN FORT BONIFACIO (Ref\_BOQ)**  
Taguig City  
Subject: **SUPPLY AND DELIVERY OF AIR-CONDITIONING UNITS**

QT-2022-3258\_R2

Dear Sir,

We are pleased to submit our proposal for your air-conditioning requirements as follows:

UNIT DESIGNATION	MODEL	DESCRIPTION	QTY	UNIT PRICE	NET PRICE
	FTKF50BVL / RKF50BVL	2.0 HP Inverter Wall Mounted Type (D-Smart Lite); 230V/1Ph/60Hz; R32 Refrigerant (with wireless remote controller)	90	PhP 52,500.00	PhP 4,725,000.00
	MKM105PVM	4 HP Outdoor Unit (Multi Split), Refrigerant R32, 230V/1Ph/60Hz	90	PhP 145,500.00	PhP 13,095,000.00
	FTKM35PVM	1.5 HP Wall Mounted Unit (Multi Split), with wireless remote ARC466A19, Refrigerant R32, 230V/1Ph/60hz	180	PhP 18,800.00	PhP 3,384,000.00
	VAM250HVE	250 CMH HRV Heat Reclaim Ventilator	90	PhP 81,800.00	PhP 7,362,000.00
	BRC1H62W	Remote for VAM	90	PhP 11,000.00	PhP 990,000.00
<b>Note:</b>			<b>TOTAL UNIT PRICE</b>		Php 29,556,000.00
Please address your Purchase Order to:			<b>LESS DISCOUNT</b>		Php 8,571,240.00
<b>DAIKIN AIRCONDITIONING PHILIPPINES INC.</b>			<b>TOTAL NET PRICE (VAT IN)</b>		Php 20,984,760.00

18F Exxa Tower, Bridgetowne, C-5 Road, Brgy. Ugong Norte, Quezon City, Metro Manila

**Terms and Conditions:**

**Validity :** Valid for Thirty (30) Calendar Days  
**Delivery :** Four (4) to Five (5) Months upon receipt of P.O. & if no available stocks  
**Payment Terms :** **50% DOWNPAYMENT 50% CASH BEFORE DELIVERY (CBD)**  
1. Check deposit to the Banco De Oro (BDO):  
Account Name: Daikin Airconditioning Philippines INC.  
Account No. **0068-1007-5908**  
Reference No. Customer/ Business Name (Buyer)  
2. Bank-to-Bank Remittance (T/T Remittance)  
Note: Bank charges shall be in the account of the buyer  
Twelve (12) months on parts and service from date of start-up, or Eighteen (18) months from date of Sales Invoice.  
**Warranty :** Five (5) years on compressor.  
\*Which Ever Comes First.  
**Conditions :** - Any Order placed with us on the basis of this quotation is subject to our approval and acceptance at the time order is placed  
- Other items specifically not mentioned in this proposal are excluded

	SCOPE OF WORK	INCLUDED	EXCLUDED
1	Random Inspection during Installation	✓	
2	Start - up and commissioning of units.	✓	
3	Installation and Operation trainings	✓	
4	Delivery to site (Metro Manila only) & unloading up to ground level only	✓	
5	Installation of airconditioning units		✓
6	Copper refrigerant pipes & fittings		✓
7	Suction and discharge line closed cell rubber insulation		✓
8	PVC condensate drain line		✓
9	EMT conduits and THHN wires for electrical wiring and Royal Cord for control wiring		✓
10	ACCU concrete foundation and/ or base made of angle bar		✓
11	FCU and ACCU circuit breaker		✓
12	FCU and ACCU Isolators		✓
13	Ducting works		✓
14	ACCU deflector duct		✓
15	Lifting, positioning and hauling of AC units		✓
16	Electricity consumption (and water, if any) during testing and commissioning		✓
17	Security and warehousing of airconditioning units		✓
18	Procurement of government permits		✓
19	All other works which are civil in nature		✓

We hope you find the above in order and we look forward to be of service to you.

**DAIKIN AIRCONDITIONING PHILIPPINES INC.**FRANCO MARTIN CHANGCO  
Sales Supervisor, Project SalesJR LACDANG  
Asst Sales Manager

CONFORME: