



September 1, 2022

DING N. NIAR
MEPFS Manager | MEPFS Department
dinoniar@gmail.com | dino.niar@scheirman.ph
Mobile #: 0968-8518102
Scheirman Construction Consolidated Inc.

Project: MVB PROJECT
Baguio City

Exclusive Distributor:
MIT-AIR, INC.

**CAR, BUS & ROOM / PACKAGE AIR CONDITIONER
TRUCK REFRIGERATION**
88-108 Manila East Road, Kaytikling
Taytay, Rizal, Philippines
Tel: (632) 706-7416; 584-7451; 706-7437; 706-7438
Fax: (632) 706-7436
E-mail: specialprojects@mit-air.com

Subject : Mitsubishi Heavy Industries VRF Inverter Multi System Air-Conditioning

Dear Mr. Niar

Thank you for your interest in our Mitsubishi Heavy Industries air-conditioners. As per your requirements, we are pleased to submit our best price as follows:

Item	Description	Model Name	Qty	Unit	Total Unit Cost	
					Cost	Cost Rate
	MECHANICAL WORKS					
1.0	VARIABLE REFRIGERANT VOLUME EQP.					
	VRV 40.0HP ; 380V , 3Phase , 60Hz	FDC1120CKXZA2	5.0	Units	1,031,925.00	5,159,625.00
	VRV 24.0HP ; 380V , 3Phase , 60Hz	FDC670CKXZA2	2.0	Units	638,775.00	1,277,550.00
	VRV 16.0HP ; 380V , 3Phase , 60Hz	FDC450CKXZA2	1.0	Units	450,525.00	450,525.00
	VRV 30.0HP ; 380V , 3Phase , 60Hz	FDC850CKXZA2	4.0	Units	843,675.00	3,374,700.00
	VRV 20.0HP ; 380V , 3Phase , 60Hz	FDC560CKXZA2	1.0	Units	516,000.00	516,000.00
	VRV 32.0HP ; 380V , 3Phase , 60Hz	FDC900CKXZA2	5.0	Units	900,975.00	4,504,875.00
	VRV 34.0HP ; 380V , 3Phase , 60Hz	FDC950CKXZA2	1.0	Units	982,725.00	982,725.00
	VRV 6.0HP ; 380V , 3Phase , 60Hz	FDC155KXZE1	1.0	Units	171,900.00	171,900.00
	VRV 36.0HP ; 380V , 3Phase , 60Hz	FDC1000CKXZA2	2.0	Units	999,225.00	1,998,450.00
	VRV 18.0HP ; 380V , 3Phase , 60Hz	FDC500CKXZA2	2.0	Units	499,650.00	999,300.00
	VRV 28.0HP ; 380V , 3Phase , 60Hz	FDC800CKXZA2	2.0	Units	786,300.00	1,572,600.00
	A-Sub Total					21,008,250.00
B.	Air Handling Unit/ Fan Coil Unit					
	FCU-1; Ceiling Concealed Ducted Type; 10.0 HP : 3000cfm	FDU280KXE1	25.0	Units	106,950.00	2,673,750.00
	FCU-2; Ceiling Suspended Free BlowType; 4.0 HP : 1200cfm	FDE112KXE1	5.0	Units	59,775.00	298,875.00
	FCU-3; Wall Mounted Free BlowType; 2.0 HP : 600cfm	FDK56KXE1	1.0	Units	41,925.00	41,925.00
	FCU-4; Wall Mounted Free BlowType; 1.5 HP : 450cfm	FDK45KXE1	3.0	Units	32,625.00	97,875.00
	FCU-7; Wall Mounted Free BlowType; 1.0 HP : 300cfm	FDK28KXE1	6.0	Units	28,800.00	172,800.00
	FCU-6; 4-WAY Ceiling Cassette Free Blow Type; 5.0HP ; 1500cfm	FDT140KXE1	15.0	Units	56,100.00	841,500.00
	FCU-5; 4-WAY Ceiling Cassette Free Blow Type; 3.2HP ; 960cfm	FDT90KXE1	18.0	Units	43,725.00	787,050.00
	FCU-9; 4-WAY Ceiling Cassette Free Blow Type; 4.0HP ; 1200cfm	FDT112KXE1	22.0	Units	47,625.00	1,047,750.00
	FCU-10; Wall Mounted Free Blow Type; 2.5HP : 750cfm	FDK71KXE1	6.0	Units	44,925.00	269,550.00
	FCU-8; 2-WAY Ceiling Cassette Blow Type; 5.0HP : 1500cfm	FDTW140KXE6F	1.0	Units	73,875.00	73,875.00
	FCU-11; 4-WAY Ceiling Cassette Blow Type; 2.5HP : 750cfm	FDT71KXE1	25.0	Units	41,400.00	1,035,000.00

	FCU-12; Ceiling Concealed Ducted Type; 8.0HP : 2400cfm	FDU224KXZE1	18.0	Units	97,725.00	1,759,050.00
	FCU-14 ; Wall Mounted Free Blow Type; 0.75HP : 225cfm	FDK22KXZE1	1.0	Units	26,475.00	26,475.00
	FCU-13 ; 4-WAY Ceiling Cassette Free Blow Type; 2.0HP : 600cfm	FDT56KXZE1	3.0	Units	37,500.00	112,500.00
	FCU-15 ; Ceiling Concealed Ducted Type; 5.0HP : 1500cfm	FDU140KXE6F	4.0	Units	46,425.00	185,700.00
	Fan Coil Unit Split Type w/ ACCU					
	FCU, ACCU -A : Ceiling Concealed Ducted Type : 1.64kw ; 1 Phase , 60Hz , 2.0HP @ 600cfm	FDUM60VH / SRC60ZSX-S	248.00	Units	90,825.00	22,524,600.00
	FCU, ACCU -B : Ceiling Concealed Ducted Type : 1.35kw ; 1 Phase , 60Hz , 1.5HP @ 450cfm	FDUM50VH / SRC50ZSX-S	1.00	Units	81,150.00	81,150.00
	FCU, ACCU -C : Ceiling Concealed Ducted Type : 3.01 kw ; 1 Phase , 60Hz , 3.2HP @ 960cfm	FDU100VH / FDC100VNA	1.00	Units	122,775.00	122,775.00
	FCU, ACCU -D : Ceiling Concealed Ducted Type : 4.44 kw ; 1 Phase , 60Hz , 4.0HP @ 1200cfm	FDU125VH / FDC125VNA	1.00	Units	135,975.00	135,975.00
	WIRED REMOTE CONTROL	RC-E5	153	PC/S	3,300.00	504,900.00
	PANEL FOR CEILING CASSETTE	T-PSA-5BW-E	83	PC/S	INCLUDED	
	PANEL FOR CEILING CASSETTE	TW-PSA-46W-E	1	PC/S	INCLUDED	
	INDOOR BRANCH PIPE	DIS-22-1G	20	PC/S	4,275.00	85,500.00
	INDOOR BRANCH PIPE	DIS-180-1G	35	PC/S	5,700.00	199,500.00
	INDOOR BRANCH PIPE	DIS-371-1G	20	PC/S	6,450.00	129,000.00
	INDOOR BRANCH PIPE	DIS-540-3/1	52	PC/S	12,900.00	670,800.00
	OUTDOOR BRANCH PIPE	DOS-2A-3/1	21	PC/S	4,875.00	102,375.00
	B-Sub Total					33,980,250.00
	1.0-Sub Total					54,988,500.00
	B. ENERGY RECOVERY VENTILATOR					
	ERV-1 : SUP-495cfm : EXH- 495cfm TYPE : Heat Exchanger		1.00	Units		
	ERV-2 : SUP-440cfm : EXH- 440cfm TYPE : Heat Exchanger		1.00	Units		
	ERV-3 : SUP-870cfm : EXH- 870cfm TYPE : Heat Exchanger		1.00	Units		
	ERV-4 : SUP-548cfm : EXH- 548cfm TYPE : Heat Exchanger		1.00	Units		
	ERV-5 : SUP-165cfm : EXH- 165cfm TYPE : Heat Exchanger		1.00	Units		
	ERV-6 : SUP-240cfm : EXH- 240cfm TYPE : Heat Exchanger		1.00	Units		
	ERV-7 : SUP-760cfm : EXH- 760cfm TYPE : Heat Exchanger		1.00	Units		
	ERV-8 : SUP-710cfm : EXH- 710cfm TYPE : Heat Exchanger		1.00	Units		
	ERV-9 : SUP-365cfm : EXH- 365cfm TYPE : Heat Exchanger		1.00	Units		
	ERV-9 : SUP-710cfm : EXH- 710cfm TYPE : Heat Exchanger		1.00	Units		
	ERV-10 : SUP-510cfm : EXH- 510cfm TYPE : Heat Exchanger		1.00	Units		
	ERV-11 : SUP-170cfm : EXH- 170cfm TYPE : Heat Exchanger		1.00	Units		
	ERV-12 : SUP-480cfm : EXH- 480cfm TYPE : Heat Exchanger		1.00	Units		
	ERV-13 : SUP-145cfm : EXH- 145cfm TYPE : Heat Exchanger		1.00	Units		
	ERV-14 : SUP-600cfm : EXH- 600cfm TYPE : Heat Exchanger		2.00	Units		
	ERV-15 : SUP-800cfm : EXH- 800cfm TYPE : Heat Exchanger		3.00	Units		
	B-Sub Total					

	F-Sub Total					
	Total Cost					
	TOTAL AMOUNT COST				PHP	54,988,500.00

Amount in words: Fifty Four Million Nine Hundred Eighty Eight Thousand Five Hundred Pesos

Delivery Terms: FOB At Site - Ground floor level only

Terms: 50% downpayment upon confirmation of order, 50% upon delivery to site

Exclusions:

- 1) Installation of Equipment
- 2) Security and proper warehousing of air conditioning units and related accessories
- 3) Procurement of permits and other licenses not related to delivery
- 4) Hauling of equipment from ground / container to designated area
- 5) All other works not included in this proposal
- 6) Cleaning of equipment during warranty
- 7) Filters for ceiling concealed

Inclusions: 1) Supervision of Testing and Commissioning and Data Reading to be conducted by Mit-Air's representative.

Availability: 1) Standard lead time 90 to 120 days

Warranty: Five (5) years on compressor, One (1) year replacement of minor/major parts from the date of start-up, testing and commissioning

The following shall not be covered by this warranty:

- 1) Defects and damages of major and minor parts due to improper/poor workmanship in installation improper use or abuse, accidents, force majeure and failure to follow the specific guidelines/specifications and procedures as provided in MHI KX Technical Manual and other details to be provided by Mit-Air Inc.
- 2) Defects due to unauthorized start up / testing and commissioning.
- 3) Any loss / theft and damages of any part, accessories and air-conditioning unit upon delivery at site before and during installation up to turn over to client.
- 4) All necessary materials to complete the installation shall conform to MHI KX standards. Any defects, caused by using sub-standard materials shall not be honored by this warranty.

Other Conditions: 1) Specifications, capacity and quantity of KX mentioned above are based on request for quotation

2) All qty and refrigerant pipe kits might change due to changes in design or any deviations from the plan.

3) This proposal supersedes all previous proposals submitted

4) This proposal is valid thirty (30) days from this date hereof

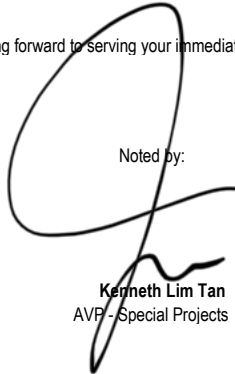
Trusting this will merit your approval and looking forward to serving your immediate orders.

Prepared by:



Bernard Leal
Manager- Special Projects

Noted by:



Kenneth Lim Tan
AVP - Special Projects

Conforme :

Signature Over Printed Name