

Jierui Liu

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EDUCATION

Shanghai University of Finance & Economics

Shanghai, China

Bachelor of Management, Business Administration

Sep.2020 – Jun.2024

GPA: 83.06/100 (Ranking: Top 25%)

Honors: 2023-24 Excellent Graduate in the Class of 2024

2022-23 2nd Prize Scholarship at University & 2021-22 3rd Prize Scholarship at University

The Hong Kong University of Science and Technology (HKUST)

Kowloon, Hong Kong

Exchange Student, School of Business and Management

Jan.2023 – May.2023

PROFESSIONAL EXPERIENCE

Morgan Stanley Securities (China) Co., Ltd

Shanghai, China

Compliance Intern | Legal & Compliance

Feb.2024 – Jun.2024

- **Policy Research** – Researched regulations related to the investment banking business, and wrote more than 5 reports. Biweekly analyzed the updates of regulations to improve the internal compliance process.
- **Anti-money Laundering** – Assisted the company's anti-money laundering (AML) management, and conducted daily global blacklist screening through Dow Jones to ensure the compliance of customers and stakeholders. Assisted the Legal and the Office of the Board of Directors in their work.

KPMG Advisory (China) Limited

Shanghai, China

Actuarial Finance Intern | Risk Consulting

Nov.2022 – Dec.2022

- **Cooperation** – Participated in more than 3 consulting projects for top insurance companies (Manulife, HSBC, etc.) by engaging in meetings to meet client's needs in IFRS 17 reform implementation.
- **Risk Management** – Analyzed and interpreted financial data of insurance companies using Excel and presentations. Assessed the integrity of financial data monthly, ensuring effective risk management.

Ernst & Young Hua Ming LLP

Shanghai, China

Data Analytics Intern | Assurance

Jul.2022 – Aug.2022

- **Data Analytics** – Analyzed customers' financial data by Excel and Alteryx. Processed over 500 million rows of data in a project, and generated more than 5 data auditing risk reports during the internship.
- **Risk Auditing** – Participated in more than 5 audit projects, and collaborated with clients' financial departments and Ernst & Young audit teams to identify and mitigate audit risks throughout the procedures.

PROJECT EXPERIENCE

Equity Research in Solar Energy – China Securities Company Limited

Beijing, China

Equity Research Assistant

May.2023 – Aug.2023

- **Database Maintenance** – Collected and maintained data related to Solar Energy. Independently built financial analysis models for qualitative and quantitative analysis, handling over 10 databases.
- **Desk Research** – Assisted more than 20 interviews and wrote meeting summaries. Authored daily and weekly reports and contributed to an in-depth company research report on the PV glass market.

Analysis of Airline Marketing Strategies Based on User Behavior Clustering

Shanghai, China

Capstone Project in Data Mining, Leader

Nov.2022 – Dec.2022

- **Data Mining** – Conducted data preprocessing and exploratory analysis. Utilized K-Means, DBSCAN, and hierarchical clustering methods to divide the samples into clusters and evaluated clustering effects.
- **Business Analytics** – Summarized the characteristics of various user clusters based on the results and developed the company's marketing strategies for each cluster leveraging marketing principles.

SKILLS & ACTIVITIES

Competitions: 2023 Deloitte Digital Camp: The Bronze Medalist, 2022 L'Oréal Brandstorm: Top 200

Skills: Python (NumPy, Pandas), MySQL, Microsoft Excel, GMAT Focus 625 (= GMAT 680)

Languages: Native in Chinese (Mandarin), Fluent in English (IELTS 7.0)