刘洁睿

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教育经历

杜克大学 美国•北卡罗来纳州

管理学硕士, 富卡商学院, 管理研究专业

2025.07 – 2026.05

上海财经大学

中国•上海

管理学学士, 商学院, 工商管理专业

2020.09 - 2024.06

荣誉: 2023-24 优秀毕业生, 2022-23 人民奖学金二等奖, 2021-22 人民奖学金三等奖

香港科技大学

中国•香港

交换项目,商学院 2023.01 – 2023.05

工作经历

渣打银行(中国)有限公司

中国•上海

企业与投资银行 客户管理专家

2024.11 - 至今

- **反洗钱尽职调查**:独立完整开展超过 30 家跨国企业客户新开户尽职调查工作,为客户进行反洗钱风险评估,制定风险评级,核查客户的业务性质、股权架构、制裁名单等,准备相关尽调材料录入系统;
- **企业账户开户**: 协助客户经理团队进行企业银行账户开户流程,与客户和分行沟通准备开户资料,同时与后台部门积极沟通,核查开户材料真实性,并确保在期限内为客户合规地开设银行账户。

摩根士丹利证券 (中国) 有限公司

中国•上海

法律合规部 合规实习生

2024.02 - 2024.06

- **政策研究**:独立进行投资银行业务相关的法律法规研究,独立撰写 5 份以上证券监管实践专题研究报告,如上市公司股东减持、个人信息跨境、分行业上市审核动态等,对比分析法律法规的变化及更新,为完善证券公司内部控制流程和合规流程提供参考,辅助合规分析师进行法律法规信息搜集和整理;
- **反洗钱:** 协助开展公司日常合规反洗钱管理工作,明确投资银行反洗钱审核流程,利用 Dow Jones 平台进行全球各类制裁名单筛查,充分收集并核对各方信息,确保客户及关联方的合规性。

安永华明会计师事务所 (特殊普通合伙)

中国•上海

审计 数据分析实习生

2022.07 - 2022.08

- **数据分析:** 借助 Excel, Alteryx 自主编写脚本对客户财务数据进行收集并分析,识别财务数据中潜在审计风险。曾在某 IPO 审计项目中构建脚本进行数据清洗,处理过超 5 亿行的财务数据,产出风险合规报告;
- **风险管理:** 参与不少于 5 个审计项目,同时在项目地和办公室与客户财务部门及安永审计团队沟通,在会议中更好地理解客户需求,以获取数据并协调项目团队的工作,以更好识别审计风险。

项目经历

中信建投证券股份有限公司

中国•北京

电力设备与新能源 光伏行业研究

2023.05 - 2023.08

- **数据分析:** 搜集和规整光伏行业产业链大量数据,维护行业数据库,搭建并优化财务分析模型,对光 伏产业链各环节的产品搭建财务模型进行定性和定量分析;
- **行业研究**:参与行业调研与访谈,研究期间撰写不少于 20 份会议纪要,善于挖掘、总结、归纳行业内部信息。撰写日报、周报,研究期间参与光伏玻璃行业某公司研究报告撰写。

相关证书

比赛: 2023 年德勤数字化精英挑战赛: 季军

语言: 英语: 雅思 IELTS 7.0; 普通话: 一级乙等; 粤语: 日常沟通

技术: 熟练掌握 Python (NumPy, Pandas), Microsoft Excel (VBA), Alteryx 等数据分析工具。

Jierui Liu

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EDUCATION

Duke University Durham, NC, USA

Master of Management Studies, The Fuqua School of Business Jul.2025 – May.2026

Shanghai University of Finance and Economics

Shanghai, China

Bachelor of Management, College of Business Sep.2020 – Jun.2024 **Honors:** Excellent Graduate (2024), 2nd Prize Scholarship (2023), 3rd Prize Scholarship (2022)

The Hong Kong University of Science and Technology

Kowloon, Hong Kong

Exchange Student, School of Business and Management

Jan.2023 - May.2023

PROFESSIONAL EXPERIENCE

Standard Chartered Bank (China) Limited

Shanghai, China

Specialist, Client Management | Corporate & Investment Banking

Nov.2024 - Jun.2025

- *Client Due Diligence* Conducted client due diligence (CDD) for 40+ multinational corporate clients, assessing AML risks by verifying business nature, ID&V related parties, unwrapping ownership structures. Prepared risk assessments and documentation for KYC.
- *Client Onboarding* Supported corporate client onboarding by coordinating with RMs and internal teams to ensure timely account openings and regulatory compliance.

Morgan Stanley Securities (China) Co., Ltd

Shanghai, China

Compliance Intern | Legal & Compliance

Feb.2024 - Jun.2024

- *Regulatory Policy Research* Conducted regulatory research and authored 5+ reports on financial policy and regulatory updates affecting China's securities industry, providing insights for investment banking business and internal compliance improvements.
- *Anti-money Laundering* Supported AML efforts through name screening and sanctions checks using Dow Jones platforms; maintained KYC records for prospective and existing clients.

Ernst & Young Hua Ming LLP

Shanghai, China

Data Analytics Intern | Assurance

Jul.2022 - Aug.2022

- *Data Analytics* Processed over 500 million rows of financial data using Excel and Alteryx to support auditing procedures and generated 5+ data risk reports.
- *Risk Auditing* Participated in 5+ audit engagements, collaborating with client finance teams to identify and mitigate audit risks in the pre-audit stage.

PROJECT EXPERIENCE

China Securities Company Limited

Beijing, China

Equity Research Assistant in Solar Energy

May.2023 – Aug.2023

- *Financial Modelling* Built and maintained 10+ databases related to solar energy, developing financial models for industry and company analysis.
- *Desk Research* Conducted desk research and summarized 20+ expert interviews; contributed to daily/weekly reports and a detailed research paper on the photovoltaic glass market.

SKILLS & ACTIVITIES

Competitions: 2023 Deloitte Digital Camp: The 2nd Runner-Up

Tech Skills: Expert in Microsoft Excel (VBA), Intermediate in Python (NumPy, Pandas) and Alteryx

Languages: Native in Mandarin, Fluent in English (IELTS 7.0), Beginner in Cantonese