

|                    |   |  |
|--------------------|---|--|
| Reference Websites | <a href="https://setshape.com/pricing">https://setshape.com/pricing</a>   |  |
|                    | <a href="https://solidperformers.com/inr-pricing/">https://solidperformers.com/inr-pricing/</a>   |  |
|                    | <a href="https://www.salesforce.com/in/editions-pricing/sales-cloud/?d=701300000000ysao">https://www.salesforce.com/in/editions-pricing/sales-cloud/?d=701300000000ysao</a> |  |

## Pricing Plans

USD INR

Yearly Monthly

|                                       | STANDARD | PROFESSIONAL | ENTERPRISE |
|---------------------------------------|----------|--------------|------------|
| Marketing Automation                  | ✓        | ✓            | ✓          |
| Sales Automation                      | ✓        | ✓            | ✓          |
| Quotation                             | ✓        | ✓            | ✓          |
| Tenders                               | X        | X            | ✓          |
| Deal / Opportunity                    | ✓        | ✓            | ✓          |
| Invoicing                             | X        | ✓            | ✓          |
| Inventory                             | ✓        | ✓            | ✓          |
| Purchase                              | X        | ✓            | ✓          |
| Project                               | X        | ✓            | ✓          |
| Service Automation                    | X        | ✓            | ✓          |
| Customer Feedback System              | X        | ✓            | ✓          |
| Communication & Collaboration         | X        | ✓            | ✓          |
| Calendar                              | ✓        | ✓            | ✓          |
| My Admin                              | ✓        | ✓            | ✓          |
| System Administration                 | ✓        | ✓            | ✓          |
| Mobile App                            | X        | X            | ✓          |
| Integration                           | X        | X            | ✓          |
| Telephony (Call center / IPPBX / IVR) | X        | X            | ✓          |

Pricings will change according to the currency and duration

Get Started for Free Today

Get Started for Free Today

Get Started for Free Today

## Compare Plans.

Refer compare plans sheet

The layout will be similar to <https://www.salesforce.com/in/editions-pricing/sales-cloud/?d=701300000000Ysao>

| EXPAND ALL                    |   |   |   |   |
|-------------------------------|---|---|---|---|
| Find and manage leads better. |   |   |   |   |
| Lead Management *             | ✓ | ✓ | ✓ | ✓ |
| Lead assignment and routing * | ✓ | ✓ | ✓ | ✓ |
| Duplicate blocking *          | ✓ | ✓ | ✓ | ✓ |

Get all of these powerful features with CRM-Doctor

## Lead Management

- Lead Status 

The easiest way to show the leads are qualified is a lead status. In the CRM lead status field can be automated with the workflows, which automatically changes the record matching to the suggested condition. Manually also it can be done - status changes after the discussions held with the clients.
- Auto Lead Assigning 
- Lead Distribution 
- Lead Scoring Rules 

## Sales Management

|               |   |
|---------------|---|
| Contacts      | ✓ |
| Organizations | ✓ |
| Opportunities | ✓ |

## Extend your capabilities with add-ons.

|   |   |   |
|---|---|---|
| <b>Lead Management</b><br>Chatbot<br>Lead Source capturing from Multiple Portals<br><br>Starting at<br><b>\$00 / ₹00</b><br>per user/month*<br>(billed annually)<br><br>AVAILABLE WITH PROFESSIONAL AND ABOVE | <b>Support</b><br>Complaint/ Form Filled on Website to Tickets<br>Business Hours<br>Feedback<br><br>Starting at<br><b>\$00 / ₹00</b><br>per user/month*<br>(billed annually)<br><br>AVAILABLE WITH PROFESSIONAL AND ABOVE | <b>Lead Management</b><br>Chatbot<br>Lead Source capturing from Multiple Portals<br><br>Starting at<br><b>\$00 / ₹00</b><br>per user/month*<br>(billed annually)<br><br>AVAILABLE WITH PROFESSIONAL AND ABOVE |
| <b>Lead Management</b><br>Chatbot<br>Lead Source capturing from Multiple Portals<br><br>Starting at<br><b>\$00 / ₹00</b><br>per user/month*<br>(billed annually)<br><br>AVAILABLE WITH PROFESSIONAL AND ABOVE | <b>Support</b><br>Complaint/ Form Filled on Website to Tickets<br>Business Hours<br>Feedback<br><br>Starting at<br><b>\$00 / ₹00</b><br>per user/month*<br>(billed annually)<br><br>AVAILABLE WITH PROFESSIONAL AND ABOVE | <b>Lead Management</b><br>Chatbot<br>Lead Source capturing from Multiple Portals<br><br>Starting at<br><b>\$00 / ₹00</b><br>per user/month*<br>(billed annually)<br><br>AVAILABLE WITH PROFESSIONAL AND ABOVE |

After all features section add-ons section will come

## CRM-Doctor Pricing FAQ

- + Are there upfront costs or additional fees?
- + What if my business priorities and product needs have changed?
- + Do Salesforce products integrate with outside applications and systems?
- + What support and service packages are available?
- + Can I pay monthly?

content for FAQ will provided