# ****Job Title**:** Business Development Executive

**Job Category: Business** Development

**Job Type:**Full Time

**Job Location:**Ahmedabad

Brief:

The ideal candidate will have experience in all stages of the sales cycle. They should be confident with building new client relationship and maintaining existing ones. They should have evidence of strong skills and possess good negotiation skills.

**Responsibilities:**

Excellent communication skills for an impressive conversation with clients.

Familiarizing yourself with all products and services offered by our company.

Attending networking activities to research and connect with prospective clients.

Maintaining meaningful relationships with existing clients to ensure that they are retained.

Ability to build profiles on various bidding portals like freelancer, up work etc. As well as effectively bid and win projects using those portals.

Time management for handling a large number of clients at a time.

Respectful language and politeness while pitching to clients

Market research and analysis of developing innovative market strategies.

Analysis of the market situation and developing provision for future planning.

**Qualifications:**

* Bachelor’s degree 2-7 years in Years of Experience
* Experience must be in IT Service based company

**Skills:**

Lead Generation

Bidding

Project Execution/ Coordination (It would be great if you have like this)

Fluent English Communication

# ****Job Title**:** React Native Developer

**Job Category:**Development

**Job Type:**Full Time

**Job Location:**Ahmedabad

We are looking for a ReactJS and React Native developer interested in building performant web app using ReactJS and high performant mobile apps on both the iOS and Android platforms. You will be responsible for architecting and building these applications, as well as coordinating with the teams responsible for other layers of the product infrastructure.

**Responsibilities:**

Build pixel-perfect, buttery smooth UIs across both mobile and web platforms.

Leverage native APIs for deep integrations with both platforms.

Diagnose and fix bugs and performance bottlenecks for performance that feels native.

Reach out to the open-source community to encourage and help implement mission-critical software fixes—React Native moves fast and often breaks things.

Maintain code and write automated tests to ensure the product is of the highest quality.

**Qualifications:**

Bachelor’s degree 2-7 years in Years of Experience

Experience must be in IT Service based company

**Skills:**

Firm grasp of the JavaScript **and TypeScript** language and its nuances, including ES6+ syntax

Knowledge of **functional or object-oriented** programming

Familiarity with native build tools, like XCode, Gradle, **Android Studio, IntelliJ**

Understanding of REST APIs, the document request model, and offline storage