## Jihye Heo

Seminars

Contact Department of Economics, Vanderbilt University Phone: (615)-585-1709 Information 2301 Vanderbilt Place Email: ji.hye.heo@vanderbilt.edu Nashville, TN 37235 USA Web: https://jihye-heo.github.io **EDUCATION** Ph.D. in Economics, Vanderbilt University 2023 (Expected) Committee: Joel Rodrigue, Tong Li, Yuva Sasaki, and Luke Froeb M.A. in Economics, Vanderbilt University 2019 B.A. in Economics, Korea University 2015 Research Industrial Orginizations, International Trade, Applied Econometrics Interests Working - Product Bundling, Joint Markups and Trade Liberalization [Job Market Paper] Papers Abstract: Product bundling is a frequent practice that multi-product firms use to increase firmlevel profits. This paper examines how product bundling affects a firm's markups at various levels in international trade. Joint pricing decisions for product bundling pose a challenge for previous methods in estimate markups. Utilizing the linkages across prices in firms' profit maximization problem, I propose a method to estimate transaction-level markups incorporating multi-product firms' decisions to bundle products. Focusing on Chinese exporters, multi-product firms that bundle products enjoy markups that are approximately 40% higher than firms without product bundling. The markup premiums that bundling firms enjoy have been partially driven out since competition has increased due to China's WTO accession. Works In - Product Bundling in International Markets with Ebehi Iyoha and Joel Rodrique Progress Work Teaching Assistant, Vanderbilt University EXPERIENCE 2022 Courses: Principles of Microeconomics, Economics of Risk, Strategic Analysis 2021 Courses: Intermediate Microeconomic Theory, Principles of Microeconomics, 2020 Courses: Game Theory with Economic Applications, Selected Microeconomic Topics, Microeconomic Theory I (Ph.D.), Microeconomic Theory I (Masters.) 2019 Courses: Economic Statistics, Intermediate Microeconomic Theory, Principles of Macroeconomics, Economics of Information and Communications Technology 2018 Courses: Principles of Macroeconomics, Principles of Microeconomics Research Assistant, Korea University 2016 Professor: Jaehyun Nahm FELLOWSHIPS AND 2022 Summer Research Award (College of Arts & Science), The Dornbush Dissertation Fellowship AWARDS 2018 Summer Language Training Grant 2017 Vanderbilt University Fellowship (to 2023) Conference and 2022 Vanderbilt MIBB, Western Economic Association International, Young Economist Sympo-

sium 2022, SEA  $92^{nd}$  Annual Meeting, Vanderbilt Dissertation Workshop

2021 Vanderbilt Research Day Workshop

SERVICE - Council of Economics Graduate Students

Programming Languages Python, MATLAB, Stata, and R

References

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