Jihye Heo

Contact Department of Economics, Vanderbilt University Phone: (615)-585-1709 Information 2301 Vanderbilt Place Email: ji.hye.heo@vanderbilt.edu Nashville, TN 37235 USA Web: https://jihye-heo.github.io **EDUCATION** Ph.D. in Economics, Vanderbilt University 2023 (Expected) Committee: Joel Rodrigue, Tong Li, Yuya Sasaki, and Luke Froeb M.A. in Economics, Vanderbilt University 2019 2015 B.A. in Economics, Korea University Research Empirical Industrial Orginizations, International Trade, Applied Econometrics Interests Working - Product bundling is a frequent practice of multi-product firms used to increase firm-level profits. Papers This paper examines how product bundling affects a firm's markups at various levels in international trade. Joint pricing decisions for product bundling pose a challenge in previous methods to estimate markups. Utilizing the linkages across prices in firms' profit maximization problem, I propose a method to estimate transaction-level markups incorporating multi-product firms' decision to bundle products. Focusing on Chinese exporters, multi-product firms that bundle products enjoy markups that are roughly 40% higher than firms without product bundling. The markup premiums that bundling firms enjoy are driven out partially when competition increases due to China's WTO accession. Works In - Product Bundling in International Markets with Ebehi Iyoha and Joel Rodrigue Progress Work Teaching Assistant, Vanderbilt University 2022 Courses: Principles of Microeconomics, Economics of Risk, Strategic Analysis EXPERIENCE 2021 Courses: Intermediate Microeconomic Theory, Principles of Microeconomics, 2020 Courses: Game Theory with Economic Applications, Selected Microeconomic Topics, Microeconomic Theory I (Ph.D.), Microeconomic Theory I (Masters.) 2019 Courses: Economic Statistics, Intermediate Microeconomic Theory, Principles of Macroeconomics, Economics of Information and Communications Technology 2018 Courses: Principles of Macroeconomics, Principles of Microeconomics Research Assistant, Korea University 2016 Professor: Jaehyun Nahm Fellowships and 2022 Summer Research Award (College of Arts & Science), The Dornbush Dissertation Fellowship AWARDS 2018 Summer Language Training Grant 2017 Vanderbilt University Fellowship (to 2023)

CONFERENCE AND SEMINARS

2022 Vanderbilt MIBB, Western Economic Association International, Young Economist Symposium 2022, SEA 92^{nd} Annual Meeting, Vanderbilt Dissertation Workshop

2021 Vanderbilt Research Day Workshop

Service - Council of Economics Graduate Students

Programming Languages Python, MATLAB, Stata, and R

References

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