

RED HAT GLOBAL SERVICES

Closing the gap between what you need and what you know, so you can achieve business results with Red Hat® technologies

WE OFFER TWO DISTINCT, COMPLEMENTARY PROGRAMS FOR RED HAT PARTNERS.

Partners may need one – *or both* – of these programs, depending on their role.

RED HAT ONLINE PARTNER ENABLEMENT NETWORK (OPEN)

Created specifically for partners, provides role-based training on how to sell and deliver Red Hat products and solutions. Completion of online assessments earns Red Hat accreditation.



RED HAT OPEN TRAINING

Focused on partner-specific needs and topics (such as sales, implementation, and migration):

- Content available globally, in multiple languages
- Self-paced format
- Membership benefit of Red Hat's partner program

RED HAT TRAINING AND CERTIFICATION

Equips IT professionals with hands-on training and performance-based certifications on Red Hat solutions. Completion of performance-based exam results in Red Hat certification.



RED HAT TRAINING

Focused on basic and advanced product functionality (such as administration, architecture, and development):

- Content available globally, in multiple languages
- Self-paced, live in-classroom, live virtual, and on-site formats
- Partners receive discounts based on their level of partnership

RED HAT ACCREDITATION

VALID FOR 2 YEARS

- Achieved through successful completion of multiple-choice assessments
- Tied to the Red Hat partner company *

**If the individual moves to a company that is not a Red Hat authorized partner, the accreditation becomes null.*

RED HAT CERTIFICATION

VALID FOR 3 YEARS

- Achieved through successful completion of proctored exams
- Earned by the individual and remains valid through company changes

WHAT IS BEST FOR YOU?

YOU ARE:



A member of Red Hat's partner program in a sales, sales engineer, or delivery role looking to start your learning journey and advance your business as a whole .

CHOOSE:



RED HAT ONLINE PARTNER ENABLEMENT NETWORK (OPEN)

EARN:



ACCREDITATION

- Limited to Red Hat partners only
- Non-proctored assessments
- Online, multiple-choice
- Valid for two years

[LEARN MORE](#)

YOU ARE:



Any partner in a technical role who wants to further differentiate yourself by achieving a more rigorous, industry-recognized, performance-based certification.

CHOOSE:



RED HAT TRAINING AND CERTIFICATION

EARN:



CERTIFICATION

- Two roles: customers and partners
- Proctored exams
- Hands-on, performance-based
- Valid for three years

[LEARN MORE](#)

EVERY DAY YOU ARE EXPECTED TO KNOW MORE AND DO MORE.

Both Red Hat OPEN and Red Hat Training close the gap between what you need and what you know so you never miss an opportunity.