

# **Video Script: Intermediate**

## **Module 3, Lesson 1 -**

## **Automation Basics**

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**Target Length:** 4 minutes

**Tone:** Exciting, "Magic Power".

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### **🎬 1. Intro (Face to Camera) - 0:00 to 0:45**

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**Visual:** Jimmy.

**Audio:**

"We have talked about Chatbots (Text).

Now let's talk about **Connectors**.

Tools like Zapier or Make.com allow different apps to talk to each other *without you*.

When a lead fills a form on your website → Send them an email → Add row to spreadsheet → Alert Slack.

This is called an Automation or a 'Zap'.

And when you combine this with AI, you can build entire businesses that run on autopilot."

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## 2. Screen Share: The TAC Framework (0:45 - 2:30)

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**Visual:** Zapier Interface.

### **Audio:**

"Every automation follows the **TAC** Framework:

**T - Trigger:** When this happens... (e.g., 'New Email arrives').

**A - Action:** Do this... (e.g., 'Use ChatGPT to summarize it').

**C - Check/Connect:** Send it here... (e.g., 'Post summary to Slack').

Let's build a simple one right now.

Trigger: New Lead.

Action: AI drafts a personalized welcome email.

Action: Save to Google Sheets as 'Draft'.

Now, I just wake up and approve the drafts. I don't write them."

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### 👉 3. Outro (Face to Camera) - 2:30 - 2:45

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**Visual:** Jimmy.

**Audio:**

"Warning: Once you start automating, it becomes addictive.  
Start small. Don't try to automate your whole job on day one.  
Pick one repetitive notification you hate, and automate it."