## Final Project - Travel Insurance Predictions Team 7

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ADS-505 Final Project - Travel Insurance Predictions

Team: #7

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Programmin Language: Python Code

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#### 1 Problem statement

#### Short Description of Your Project and Objectives:

A tourism company is interesting in potentially switching travel insurance carriers in order to offer COVID coverage to its existing and potential clients. Switching insurance carriers will be a costly venture as all the literature and advertising will need to but updated. Additionally, the travel agency will need to enter into a term contract with the insurance company in order to offer the new insurance package. The travel agency would like to predict the number of potential buyers of this new insurance based off of previous data in order to make an informed decision.

#### **Background:**

Competitors have begun offering COVID travel insurance due to the pandemic. Not all carriers include this coverage and with the COVID situation still not under control some travel companies are deciding to revamp their insurance offerings to include COVID insurance. Because of the added cost associated with this insurance some companies have adopted a "wait and see" attitude hoping the pandemic will end in the near future.

## 2 Packages

```
[1]: %%javascript
    IPython.OutputArea.prototype._should_scroll = function(lines) {
        return false;
    }
```

<IPython.core.display.Javascript object>

```
[2]: from pathlib import Path
     import numpy as np
     import pandas as pd
     import matplotlib.pylab as plt
     import seaborn as sns
     from sklearn.linear_model import LinearRegression, LogisticRegression, u
      \hookrightarrowLogisticRegressionCV
     from sklearn.model_selection import train_test_split
     import statsmodels.api as sm
     import scikitplot as skplt
     from mord import LogisticIT
     from sklearn import preprocessing
     import random
     from sklearn.metrics import accuracy_score
     from sklearn.neighbors import KNeighborsClassifier
     from sklearn.tree import DecisionTreeRegressor, DecisionTreeClassifier
     from sklearn.ensemble import AdaBoostClassifier
     from sklearn.ensemble import RandomForestClassifier, VotingClassifier
     from sklearn.metrics import f1_score
     from sklearn.naive_bayes import MultinomialNB
     from sklearn.discriminant_analysis import LinearDiscriminantAnalysis
     from sklearn.neural_network import MLPClassifier
     from sklearn.model_selection import cross_val_score, GridSearchCV
     from dmba import regressionSummary, stepwise_selection, plotDecisionTree
     from dmba import regressionSummary, stepwise_selection
     from dmba import forward_selection, backward_elimination, exhaustive_search
     from dmba import classificationSummary, gainsChart, liftChart
     from dmba.metric import AIC_score
     from tabulate import tabulate
     import matplotlib.patches as mpatches
     from sklearn import *
     import sklearn as skl
     import warnings; warnings.filterwarnings("ignore")
     from IPython.display import display_html; from itertools import chain,cycle
     pd.set_option('display.max_rows', None)
     pd.set_option('display.max_columns', None)
     pd.set_option('display.width', 1000)
     pd.set_option('display.colheader_justify', 'center')
     pd.set_option('display.precision', 3)
```

```
pd.options.display.float_format = '{:.3f}'.format
sns.set_theme(style="whitegrid")
plt.rcParams['figure.figsize'] = [13,9]
```

#### 3 Data Set

- Source: https://www.kaggle.com/tejashvi14/travel-insurance-prediction-data
- 1987 Records
- 8 Variables

#### **Data Dictionary**

- 1. **Age** Age Of The Customer
- 2. Employment Type The Sector In Which Customer Is Employed
- 3. **GraduateOrNot** Whether The Customer Is College Graduate Or Not
- 4. **AnnualIncome** The Yearly Income Of The Customer In Indian Rupees[Rounded To Nearest 50 Thousand Rupees]
- 5. FamilyMembers Number Of Members In Customer's Family
- 6. **ChronicDisease** Whether The Customer Suffers From Any Major Disease Or Conditions Like Diabetes/High BP or Asthama,etc.
- 7. **FrequentFlyer** Derived Data Based On Customer's History Of Booking Air Tickets On Atleast 4 Different Instances In The Last 2 Years[2017-2019].
- 8. **EverTravelledAbroad** Has The Customer Ever Travelled To A Foreign Country[Not Necessarily Using The Company's Services]
- 9. **TravelInsurance** Did The Customer Buy Travel Insurance Package During Introductory Offering Held In The Year 2019.

```
[3]: # Load data set
df = pd.read_csv("../../Data/TravelInsurancePrediction.csv")

# First few rows of data set
df.head(3)
```

```
[3]:
                   Employment Type
                                           GraduateOrNot AnnualIncome FamilyMembers
     ChronicDiseases FrequentFlyer EverTravelledAbroad TravelInsurance
        31
     0
                         Government Sector
                                                  Yes
                                                               400000
                                                                                6
     1
                    No
             Private Sector/Self Employed
                                                              1250000
                                                                                7
     1
        31
                                                  Yes
     0
                    No
                                      No
                                                          0
```

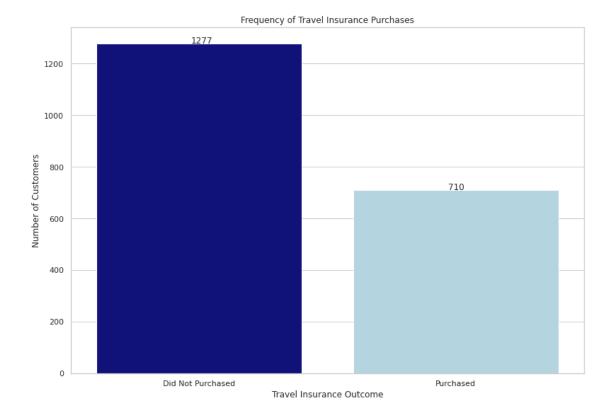
2 34 Private Sector/Self Employed Yes 500000 4
1 No No 1

## 4 Exploratory Data Analysis (EDA)

• Graphical and non-graphical representations of relationships between the response variable and predictor variables

#### 4.1 Exploring Response Variable - TravelInsurance

- Examine the frequency of travel insurance purchases
- 0 = No
- 1 = Yes



• There is a higher number of customers who flew without buying travel insurance in this sample data set.

#### 4.2 Examing customers' Age

- Age distributions
- Age with Target Variable Overlaid
- Normalized Histogram with Target Overlaid on Age
- Age Group Comparisons (20s vs. 30s)
- Percentage of Purchases between Age groups (20s vs. 30s)

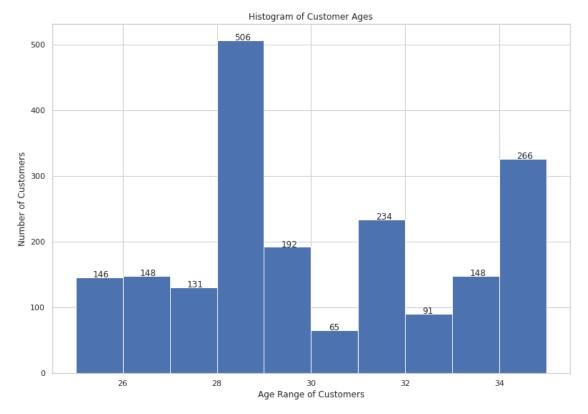
#### 4.2.1 Age Distribution

#### Python code:

```
[5]: # Get a range of customer ages
age = pd.DataFrame({'Age': df['Age'].value_counts().sort_index()})
age
```

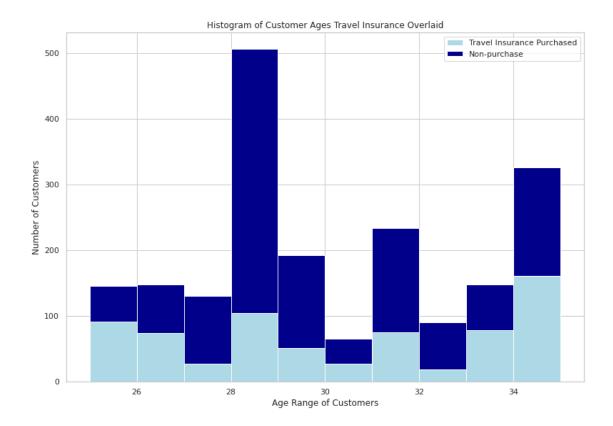
[5]: Age 25 146 26 148

```
27
   131
28
   506
29
   192
30
    65
31
   234
32
    91
33
   148
34
   266
     60
35
```



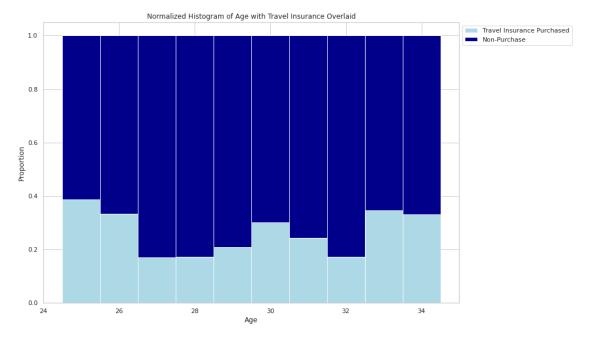
- There are 506 customers who are 28 years-old which is visualized as the most in this data set
- While customers who are 30 years-old are the least in this data set.

#### 4.2.2 Age with Target Variable Overlaid



- It is difficult to compare between age groups with target variable overlaid
- Therefore, it is better to focus on one class from the target variable and analyze age in a normalized histogram.
- The following is visualized below.

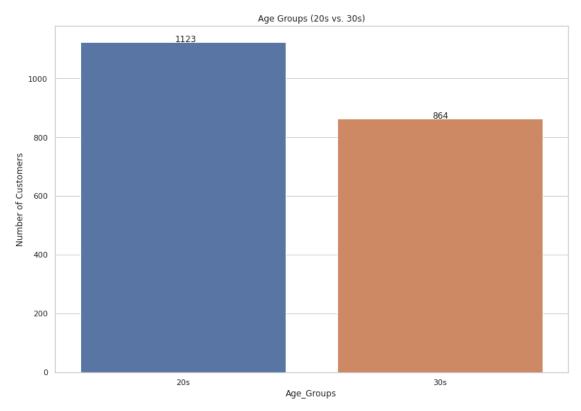
## 4.2.3 Normalized Histogram with Target Variable Overlaid on Age Python code:



• Insights for this graph show that it may be better to compare age classified into 2 groups instead such as customers who are in their twenties (20s) vs customers in their thirties (30s).

#### 4.2.4 Age Groups Comparison (20s vs. 30s)

```
return '20s'
   else:
       return '30s'
# Apply age_groups function on each value
age_groups = pd.DataFrame(
   {'Age_Groups': df['Age'].apply(lambda x: age_groups(x)),
     'AnnualIncome':df['AnnualIncome'],
    'TravelInsurance':df['TravelInsurance']})
# Graph count plot of age groups (20s vs. 30s)
ax = sns.countplot(data=age_groups, x="Age_Groups", order=['20s', '30s'])
# add labels
for p, label in zip(ax.patches, age_groups['Age_Groups'].value_counts()):
   ax.annotate(label, (p.get_x()+0.37, p.get_height()+0.15))
plt.title("Age Groups (20s vs. 30s)")
plt.ylabel('Number of Customers')
plt.show()
```

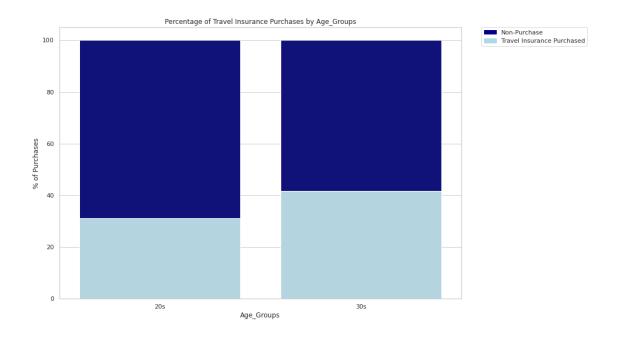


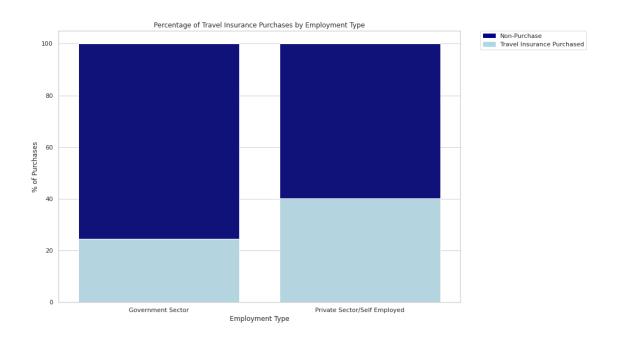
#### Summary

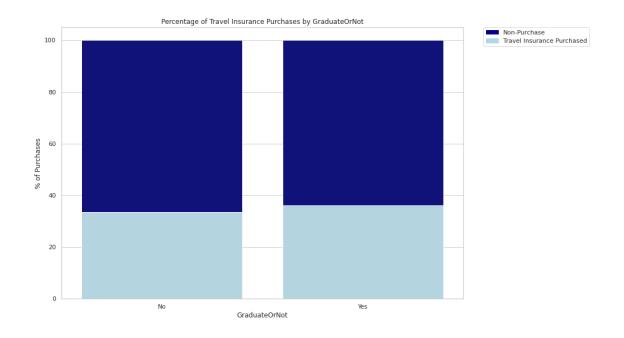
• Before visualizing the target variable overlaid, we can see here that after binning age into two groups, there are more customers who are in their 20s than customers in their 30s in this data set.

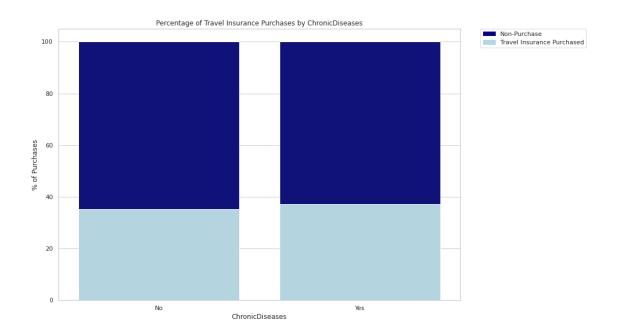
#### 4.2.5 Percentage of Travel Insurance Purchases on Various Features

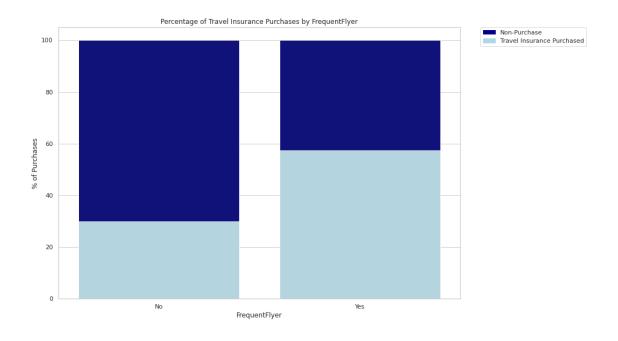
```
[10]: def make_stacked_barcharts(df, x):
          Takes in a data frame 'df' and a column 'x'
          and returns a stacked bar chart of the column
          with the percentage of purchases overlaid
          111
          # Calculate total counts from both groups
          total = df.groupby(x)['TravelInsurance'].count().reset_index()
          # Calculate total counts from only purchases
          purchase = df[df.TravelInsurance == 1].groupby(
              x)['TravelInsurance'].count().reset index()
          # get percentages for purchases
          purchase['TravelInsurance'] = [
              i / j * 100
              for i, j in zip(purchase['TravelInsurance'], total['TravelInsurance'])
          ]
          # get percentages
          total['TravelInsurance'] = [
              i / j * 100
              for i, j in zip(total['TravelInsurance'], total['TravelInsurance'])
          1
          # bar chart 1 -> top bars (group of 'TravelInsurance=0')
          bar1 = sns.barplot(x, y="TravelInsurance", data=total, color='darkblue')
          # bar chart 2 -> bottom bars (group of 'TravelInsurance=1')
          bar2 = sns.barplot(x,
                             y="TravelInsurance",
                             data=purchase,
                             color='lightblue')
          # add legend
          top_bar = mpatches.Patch(color='darkblue', label='Non-Purchase')
          bottom_bar = mpatches.Patch(color='lightblue',
                                      label='Travel Insurance Purchased')
```

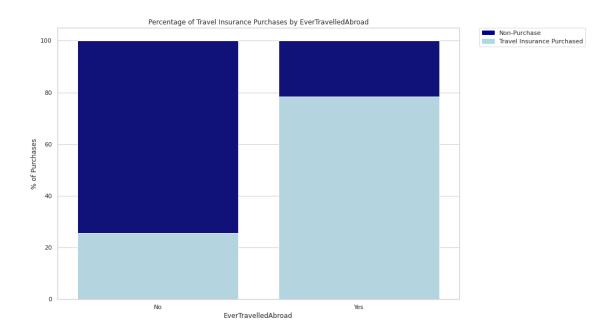












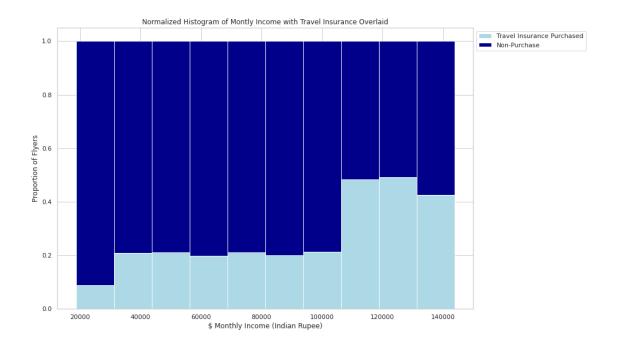
#### Summary

- There is a higher proportion of customers in their 30s that purchased travel insurance.
- There is a higher proportion of customers who works in a private sector or is self-employed that purchased travel insurance.
- There is no significant difference in proportion between customers who are a college graduate or not that purchased travel insurance.

- This also applies to customers with or without chronic diseases that purchased travel insurance.
- However, there is a higher proportion of customers who are frequent flyers and/or have traveled abroad that purchased travel insurance.

#### 4.3 Monthly Income (Indian Rupee) Range

```
[12]: # Counts by Monthly Rupee
      n = np.array([[20., 63., 60., 67., 41., 67., 74., 191., 84., 43.])
              [208., 239., 223., 273., 153., 268., 274., 204., 87., 58.]])
      # Bins for Montly Rupee
      bins= np.array([ 25000., 37500., 50000., 62500., 75000., 87500., 100000.,
             112500., 125000., 137500., 150000.])
                     # Create normalized histogram for groups by target overlay
      n_table = np.column_stack((n[0], n[1])) # stack the tables
      n_norm = n_table / n_table.sum(
              axis=1)[:, None] # create normalized tables by sum
      ourbins = np.column_stack((bins[0:10], bins[1:11])) # create table bins
      p1 = plt.bar(x=ourbins[:, 0],
                      height=n_norm[:, 0],
                      width=ourbins[:, 1] - ourbins[:, 0],
                      color="lightblue") # first bar chart
      p2 = plt.bar(
             x=ourbins[:, 0],
             height=n_norm[:, 1],
             width=ourbins[:, 1] - ourbins[:, 0], # second bar chart
             bottom=n_norm[:, 0],
             color="darkblue")
          # Annotate legend, title with x and y labels
      plt.legend(['Travel Insurance Purchased', 'Non-Purchase'],
                    bbox_to_anchor=(1, 1))
      plt.title('Normalized Histogram of Montly Income with Travel Insurance⊔
      →Overlaid')
      plt.xlabel('$ Monthly Income (Indian Rupee)')
      plt.ylabel('Proportion of Flyers')
      plt.show()
```



- There is a higher proportion that attributed to monthly income ranging from 110,000 to 140,000 Indian Rupee.
- This will help drill down our analysis to bin monthly income into wealth class instead, such as poor, lower, middle, upper, etc.

# 4.4 Side-by-side Box-plots between Annual Income and Different Attributes Python code:

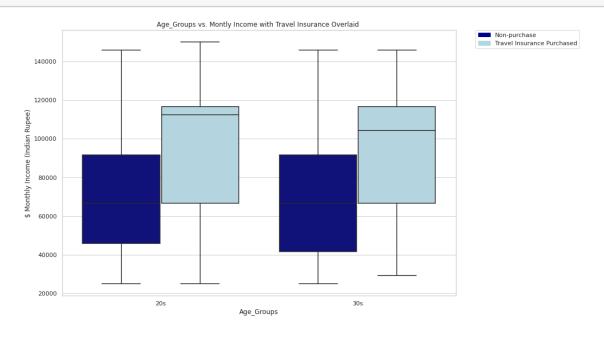
```
[13]: def make_boxplots(df, x):
    '''
    Takes in 'x' as a column from data frame 'df'
    and returns a side by side box-plot of
    x on the x-axis and AnnualIncome on the y-axis
    seperated by different colors noted by TravelInsurance
    '''

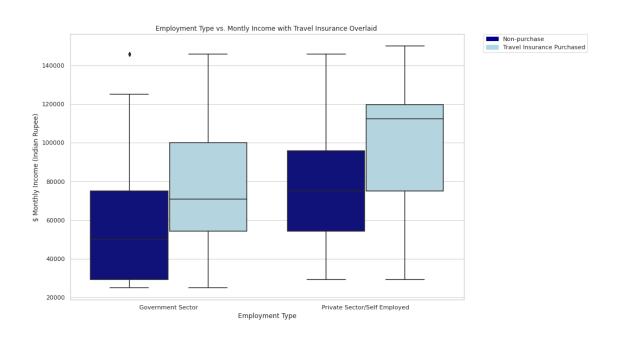
# Palatte to color the target variable
    palatte = {0: "darkblue", 1: "lightblue"}

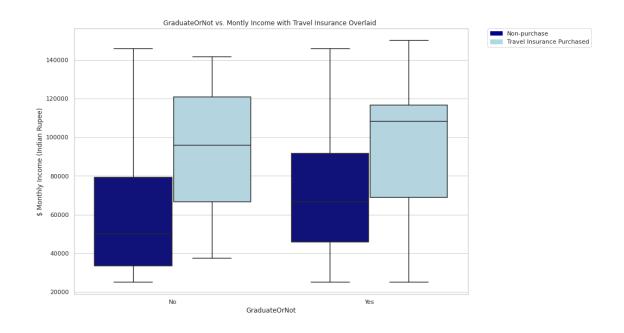
# Change x-axis labels if age_groups or GraduatedOrNot
    order = None
    if x == "Age_Groups":
        order = ["20s", "30s"]
```

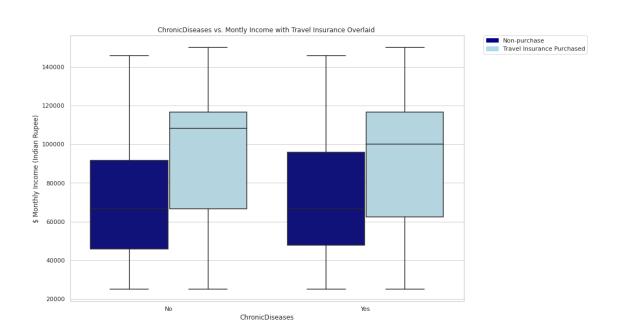
```
if x == "GraduateOrNot":
    order = ["No", "Yes"]
#Convert AnnualIncome to Monthly
df['Monthly_Income'] = round(df['AnnualIncome']/12,2)
# Boxplot
sns.boxplot(x=x,
            y="Monthly_Income",
            hue="TravelInsurance",
            data=df.
            order=order,
            palette=palatte)
# Legend properties
top_bar = mpatches.Patch(color='darkblue', label='Non-purchase')
bottom_bar = mpatches.Patch(color='lightblue',
                            label='Travel Insurance Purchased')
plt.legend(handles=[top_bar, bottom_bar],
           bbox_to_anchor=(1.05, 1),
           loc=2,
           borderaxespad=0.)
# Graph Properties
plt.title(x + " vs. Montly Income with Travel Insurance Overlaid ")
plt.xlabel(x)
plt.ylabel("$ Monthly Income (Indian Rupee)")
\# Change ticks on x-axis for ChronicDiseases column
if x == "ChronicDiseases":
    chronicdiease = [0, 1]
    labels = ['No', 'Yes']
    plt.xticks(chronicdiease, labels)
# show the graph
plt.show()
```

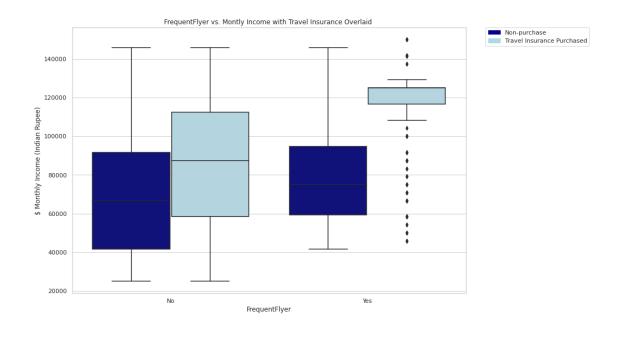
## # boxplot function make\_boxplots(df, i)

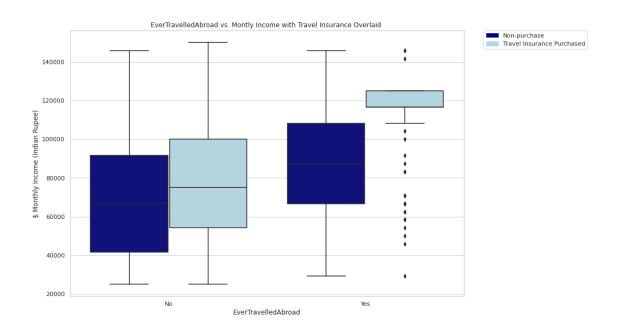












## 5 Feature Engineering and Pre-Processing

- Invent new columns
- Handle missing values, outliers, correlated features, etc.

• Bin age into age groups

[15]:	0 - 1			1 1 1 1 1 1 1		GraduateOrNot		
	FamilyMembers ChronicDiseases FrequentFlyer EverTravelledAbroad TravelInsurance Monthly_Income						andi daa	
	0	30s	00 1101101	• –	nt Sector	Yes	400000	6
	1		No	Ne	0	0	33333.330	
	1	30s	Private	Sector/Self	Employed	Yes	1250000	7
	0		No	No	0	0	104166.670	
	2	30s	Private	Sector/Self	Employed	Yes	500000	4
	1		No	No	0	1	41666.670	
	3	20s	Private	Sector/Self	Employed	Yes	700000	3
	1		No	No	0	0	58333.330	
	4	20s	Private	Sector/Self	Employed	Yes	700000	8
	1		Yes	Ne	0	0	58333.330	

#### Python code:

• Create poor- lower - middle - high income classes

```
- Middle Class: 15000-100000 per month
    - Upper Class: 100000-350000 per month
    111
   if x <= 6500:
       return 'poor'
   elif x <= 15000:
       return 'lower'
   elif x <= 100000:
       return 'middle'
   else:
       return 'upper'
# group Monthly Income into wealth groups
df['AnnualIncome'] = df['Monthly_Income'].apply(lambda x: wealth_groups(x))
df = df.drop('Monthly_Income', axis = 1)
df = df.rename(columns = {'AnnualIncome':'Income_Class'})
df.head()
```

[16]: Age\_Groups Employment Type GraduateOrNot Income\_Class
FamilyMembers ChronicDiseases FrequentFlyer EverTravelledAbroad
TravelInsurance

0	30s	Government Sector	Yes	middle	6
1		No No	0		
1	30s	Private Sector/Self Employed	Yes	upper	7
0		No No	0		
2	30s	Private Sector/Self Employed	Yes	middle	4
1		No No	1		
3	20s	Private Sector/Self Employed	Yes	middle	3
1		No No	0		
4	20s	Private Sector/Self Employed	Yes	middle	8
1		Yes No	0		

#### Python code:

• Convert Family Members to household size categories

```
-1 = single
    -2-4 = small
    -5-10 = medium
    - >10 = large
    111
    if x == 1:
       return 'single'
    elif x \le 4:
       return 'small'
    elif x <= 10:</pre>
        return 'medium'
    else:
        return 'large'
# group Family Members into household groups
df['FamilyMembers'] = df['FamilyMembers'].apply(lambda x: household_groups(x))
df = df.rename(columns = {'FamilyMembers':'Household_Size'})
df.head()
```

[17]: Age\_Groups Employment Type GraduateOrNot Income\_Class Household\_Size ChronicDiseases FrequentFlyer EverTravelledAbroad TravelInsurance

0	30s	Government Sector	Yes	middle	medium
1		No No	0		
1	30s	Private Sector/Self Employed	Yes	upper	medium
0		No No	0		
2	30s	Private Sector/Self Employed	Yes	middle	small
1		No No	1		
3	20s	Private Sector/Self Employed	Yes	middle	small
1		No No	0		
4	20s	Private Sector/Self Employed	Yes	middle	medium
1		Yes No	0		

#### Python code:

• Convert Binary Categorical Variable values to 0/1

```
[18]: # Convert Frequent Flyer to 0/1 binary values
df['FrequentFlyer'] = np.where((df['FrequentFlyer'] == 'No'), 0, 1)
```

```
# Convert Ever Traveled Abroad to 0/1 binary values
df['EverTravelledAbroad'] = np.where((df['EverTravelledAbroad'] == 'No'), 0, 1)
# Convert GraduateOrNot to 0/1 binary values
df['GraduateOrNot'] = np.where((df['GraduateOrNot'] == 'No'),0,1)
# first few rows
df.head()
```

[18]: Age Groups Employment Type GraduateOrNot Income Class Household\_Size ChronicDiseases FrequentFlyer EverTravelledAbroad TravelInsurance 30s Government Sector middle 1 medium 0 0 1 30s Private Sector/Self Employed 1 upper medium 0 0 0 2 30s Private Sector/Self Employed 1 middle small 1 20s Private Sector/Self Employed 1 middle small 0 0 20s Private Sector/Self Employed 1 middle medium 1 0 0

#### Python code:

[19]:

2

1

1

• One hot encode categorical variables to dummy variables

1

```
[19]: # one-hot encoding the categorical variables
      df = pd.get_dummies(df)
      # First few rows
      df.head()
```

GraduateOrNot ChronicDiseases FrequentFlyer EverTravelledAbroad TravelInsurance Age\_Groups\_20s Age\_Groups\_30s Employment Type\_Government Sector Employment Type\_Private Sector/Self Employed Income\_Class\_middle Income\_Class\_upper Household\_Size\_medium Household\_Size\_small 1 0 0 1 1 0 0 1 1 0 1 1 0 0 0 0 0 1 0 0 1 1 1 0

0

0

0

1

1				1		0	0
1							
3	1		1		0	0	0
1		0			0	•	•
1				1		0	0
1	1		1		4	0	0
4 1	1	0	1		1 0	U	0
1		U		1	U	0	1
0				1		V	1
·							

## 6 Data splitting

- Training, validation, and test sets
- Since there does not exist a class imbalance problem, we split the data set into 75% training and 25% validation.

#### Python code:

```
[20]: # Response Variable
      outcome = 'TravelInsurance'
      y = df[outcome]
      # features - Do not use Target_B or Target_D
      predictors = [
          'GraduateOrNot', 'ChronicDiseases', 'FrequentFlyer', 'EverTravelledAbroad',
          'Age_Groups_20s', 'Age_Groups_30s', 'Employment Type_Government Sector',
          'Employment Type_Private Sector/Self Employed', 'Income_Class_middle',
          'Income_Class_upper', 'Household_Size_medium', 'Household_Size_small'
      X = df[predictors]
      # Set seed to 1 and split on 30% validation
      train_X, valid_X, train_y, valid_y = train_test_split(X,
                                                             test_size=0.25,
                                                             random_state=1)
      # Check dimensions
      train_X.shape, valid_X.shape
```

[20]: ((1490, 12), (497, 12))

### 7 Model building strategies

• Describing main research questions and appropriate analytics methods

#### Answer:

#### Main Research Questions

The company's current travel insurance offering does not include coverage for COVID related trip cancellation or medical expenses. The competitors are starting to offer this coverage and several customers have shown hesitancy to travel due to the risk of cancellation associated with the current COVID situation.

Due to the current COVID situation it is important to be able to offer COVID insurance as an option. In order to offer this coverage, the company will have to change insurance carriers and sign into a contract in order to make the offering affordable. Due to the cost and risk associated with the change in carriers it is imperative that the company do their due diligence in estimating the customer response to the new offering before making a decision.

#### **Analaytics Methods**

- A supervised classification task, where the outcome variable of interest is *TravelInsurance* that indicates whether the customer will buy the travel insurance. Performance metrics should take in consideration the positive class of buyers/purchasers.
- Therefore, the optimal performance metric that can answer the business question is precision, recall, or F1-Score.
- For simplicity, we focus on combining the two metrics and thus the best selection is the F1-score.

#### The following models are selected

- Decision Tree (with pruning)
- Boosted Trees (AdaBoost)
- Bagging Trees (Random Forest)
- Logistic Regression with step-wise linear regression
- Multi-layered Neural Network (Designing the number of hidden layers and nodes)
- K-Nearest Neighbors (Selecting K without overfitting and best Accuracy)
- Multinomial Naive Bayes (All variables are binary)
- Linear Discriminant Analysis
- Ensemble Voting Classifier (Based on Top 3 models with the highest F1-Scores)

#### Model Training and Evaluating Performance

Each model will be fine-tuned over the optimal hyper-parameters using a 5-k folds cross-validation to get the highest F1-scores from training and validation set.

For example, we will be using a pre-specified grid search to find the best hyper-parameters for a single decision tree, cross-validating in a 5-K folds set.

Lastly, we will find the top 2 models with the highest F1-scores to be used for a voting classifier ensemble model. This ensemble model will be competing against the top 1 model in comparisons with each other's F1-scores. The final model selection will be the one with the highest F1-score.

### 8 Model performance and hyper-parameter tuning

• Model tuning, comparison, and evaluations

#### 8.1 Decision Tree

```
[21]: # user grid search to find optimized tree
      param_grid = {
          \max_{depth'} [3,4,5,6,7],
          'min_impurity_decrease': [0, 0.001, 0.005, 0.01],
          'min_samples_split': [10, 20, 30, 40, 50],
      }
      # Run Exhaustive Search
      gridSearch = GridSearchCV(DecisionTreeClassifier(random_state=1),
                                param_grid,
                                cv=5,
                                n_{jobs=-1}
      gridSearch.fit(X=train_X, y=train_y)
      # Initial Parameters
      print('Initial Score: ', gridSearch.best_score_)
      print('Initial parameters: ', gridSearch.best_params_)
      # Improving the parameters
      param_grid = {
          'max_depth': [2,3,4],
          'min_impurity_decrease':
          [0, 0.001, 0.002, 0.003, 0.005, 0.006, 0.007, 0.008],
          'min_samples_split': [6, 7, 8, 9, 10, 11, 12]
      }
      # Run Exhaustive Search with fine-tuned parameters
      gridSearch = GridSearchCV(DecisionTreeClassifier(random_state=1),
                                param_grid,
                                cv=5.
                                n_{jobs=-1},
                                scoring='f1')
      gridSearch.fit(train_X, train_y)
      # Final parameters
      print('\nImproved Score: ', gridSearch.best_score_)
      print('Improved parameters: ', gridSearch.best_params_)
      # Final Decision Tree
      tree_model = gridSearch.best_estimator_
```

```
# Fit to Training Data
tree_model.fit(train_X, train_y)
```

Initial Score: 0.7785234899328859

Initial parameters: {'max\_depth': 3, 'min\_impurity\_decrease': 0,

'min\_samples\_split': 10}

Improved Score: 0.5866416271986153

Improved parameters: {'max\_depth': 3, 'min\_impurity\_decrease': 0,

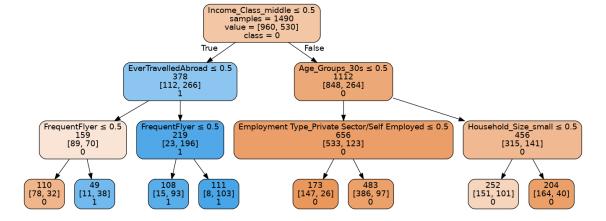
'min\_samples\_split': 6}

#### **Analysis:**

• The final pruned (fine-tuned) decision tree used the following parameters to avoid over-fitting:

```
A max depth of 3, with a minimum number of samples of 6 in each split while ignoring the minimum impurity decrease for each split (0)
```

[22]:



#### **Analysis:**

#### Possible rules derived from the tree diagram:

1.(Far Left):

If Income\_Class\_middle = No AND EverTraveledAbroad = No AND FrequentFlyer = No
THEN TravelInsurance = No.

#### 2. (Far Right):

If Income\_Class\_middle = Yes AND Age\_Groups = 30s AND HouseHold\_Size\_Small = Yes
THEN TravelInsurance = No.

#### 8.2 Adaboost Decision Tree Classifier

#### Python code:

```
[23]: # ADA Boost Model using the previous decision tree
adaboost_model = AdaBoostClassifier(n_estimators=100, base_estimator=tree_model)
# fit to training data
adaboost_model.fit(train_X, train_y)
```

#### **Analysis:**

• The boosting algorithm AdaBoost was used to see if we can *improve* the performance of the previous single decision tree.

#### 8.3 Random Forest Classifier

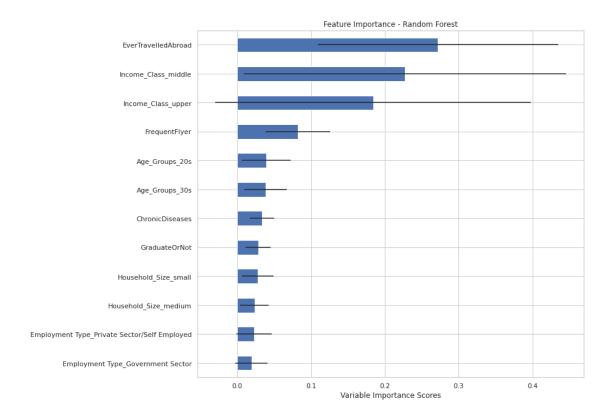
[24]: RandomForestClassifier(max\_depth=80, max\_features=3, min\_samples\_leaf=5, min\_samples\_split=10, n\_estimators=200)

#### **Analysis:**

The random forest model's final parameters selected was

```
max depth = 80,
max features to split on = 3,
the lowest number of samples in each leaf node = 4,
and a minimum number of samples to split = 10
```

```
[25]: # Features Importance
      importances = rf_model.feature_importances_
      std = np.std([tree.feature_importances_ for tree in rf_model.estimators_],
                   axis=0)
      # Turn features importance into data frame
      rf_df = pd.DataFrame({
          'feature': train X.columns,
          'importance': importances,
          'std': std
      })
      # Sort importance by highest to lowest
      rf_df = rf_df.sort_values('importance')
      # Plot error bar plot on feature importance
      ax = rf_df.plot(kind='barh', xerr='std', x='feature', legend=False)
      plt.title("Feature Importance - Random Forest")
      plt.xlabel("Variable Importance Scores")
      plt.ylabel("")
      plt.tight layout()
      plt.show()
```



- This error bar plot displayed the variable importance scores produced by the random forest plot.
- Each score is computed by summing up the decrease in the Gini index for that predictor over all the trees in the forest.
- We can see that

\_EverTraveledAbroad\_, \_Income\_Class\_middle\_, and \_Income\_Class\_Upper\_

have the highest scores, where as the other predictors' scores are considerably lower.

#### 8.4 Logistic Regression

```
[26]: param_grid = {
         'penalty': ['11', '12'],
         'C': np.logspace(-4, 4, 20),
         'solver': ['liblinear', 'saga']
}

# Create grid search object
gridSearch = GridSearchCV(LogisticRegression(random_state=1, max_iter=5000),
```

```
param_grid=param_grid,
                                cv=5,
                                n_jobs=-1,
                                scoring='f1')
      # Fit to training data
      gridSearch.fit(train_X, train_y)
      # Final parameters
      print('Final Score: ', gridSearch.best_score_)
      print('Final parameters: ', gridSearch.best_params_)
      # Final logistic regression model
      logit_model = gridSearch.best_estimator_
     Final Score: 0.6023974606849462
     Final parameters: {'C': 0.615848211066026, 'penalty': 'l1', 'solver':
     'liblinear'}
[27]: # Train logistic regression model to find the best predictors
      def train_model(variables):
          if len(variables) == 0:
              return None
          model = LogisticRegressionCV(penalty="12",
                                       solver='liblinear',
                                       cv=5,
                                       random state=1,
                                       max_iter=5000, scoring='f1')
          return model.fit(train_X[variables], train_y)
      # Return the accuracy score in the validation set over each predictor
      def score_model(model, variables):
          if len(variables) == 0:
              return 0
          logit_reg_valid = model.predict(valid_X[variables])
          return -f1_score(valid_y,
                                 [1 if p > 0.5 else 0 for p in logit_reg_valid])
      # Use step-wise regression to select the best subset of features
      logit_model, best_variables = stepwise_selection(predictors,
                                                       train_model,
                                                       score model,
                                                       direction='forward',
                                                       verbose=True)
      print("\n\t Best Variables Selected: ", best_variables)
```

```
# Use the previous columns
columns = best_variables
# Fit to Training Data with previous columns
logit_model.fit(train_X[columns], train_y)
```

```
Variables: GraduateOrNot, ChronicDiseases, FrequentFlyer, EverTravelledAbroad, Age_Groups_20s, Age_Groups_30s, Employment Type_Government Sector, Employment Type_Private Sector/Self Employed, Income_Class_middle, Income_Class_upper, Household_Size_medium, Household_Size_small Start: score=0.00, constant Step: score=-0.64, add Income_Class_middle Step: score=-0.64, unchanged None

Best Variables Selected: ['Income_Class_middle']

[27]: LogisticRegressionCV(cv=5, max_iter=5000, random_state=1, scoring='f1', solver='liblinear')
```

- The first step was to train a Logistic Regression tuning for the best L1 or L2 penalty, the learning rate (C), and the type of solver over 5-K cross-validation.
- $\bullet\,$  The final parameters selected was a logistic regression using the

L2 penalty (ridge regression), Learning rate (C) = 0.615, and liblinear solver

- The last step is to the tuned logistic regression model with the best variables selected from using Stepwise-linear regression as the feature selection technique.
- The best variables are:

'Income\_Class\_middle'

#### 8.5 Multi-Layered Neural Network

```
cv=5,
                                n_jobs=-1,
                                return_train_score=True,
                                scoring='f1')
      # Fit to training set
      gridSearch.fit(train_X, train_y)
      # Initial Scores and hyper-parameters
      print('Initial score: ', gridSearch.best_score_)
      print('Initial parameters: ', gridSearch.best_params_)
      # Look at Initial Scores with averages
      display = ['param_hidden_layer_sizes', 'mean_test_score', 'std_test_score']
      pd.DataFrame(gridSearch.cv_results_)[display]
     Initial score: 0.6015862292485322
     Initial parameters: {'hidden_layer_sizes': 2}
[28]:
       param_hidden_layer_sizes mean_test_score std_test_score
                                      0.592
                                                       0.013
                    1
                    2
                                      0.602
                                                       0.041
      1
      2
                    3
                                      0.598
                                                       0.036
      3
                    4
                                                       0.024
                                      0.577
      4
                    5
                                      0.600
                                                       0.025
[29]: # user grid search to fine-tune hyper-parameters
     param_grid = {
          'hidden_layer_sizes': [(1, 2), (1, 3), (1, 4), (1, 5), (1, 6)],
      }
      # Run Exhaustive search for fine-tuning the hyper-parameters
      gridSearch = GridSearchCV(MLPClassifier(activation='logistic',
                                              solver='lbfgs',
                                              random_state=1,
                                              max_iter=5000),
                                param_grid,
                                cv=5,
                                n_jobs=-1,
                                return_train_score=True,
                                scoring='f1')
      # Fit to training set
      gridSearch.fit(train_X, train_y)
      # Improved Scores and hyper-parameters
      print('Improved score: ', gridSearch.best_score_)
      print('Final parameters: ', gridSearch.best_params_)
```

```
# Look at fine-tuned hyper-parameters with averages
display = ['param_hidden_layer_sizes', 'mean_test_score', 'std_test_score']

# Final Network
network_model = gridSearch.best_estimator_

# Fit to training data
network_model.fit(train_X, train_y)

# Results
pd.DataFrame(gridSearch.cv_results_)[display]
```

```
Improved score: 0.5897194628718354
Final parameters: {'hidden_layer_sizes': (1, 6)}
```

[29]:	param_hidden_layer_sizes	mean_test_score	std_test_score
0	(1, 2)	0.587	0.016
1	(1, 3)	0.582	0.016
2	(1, 4)	0.586	0.010
3	(1, 5)	0.576	0.021
4	(1, 6)	0.590	0.013

## **Analysis:**

The final parameters of the neural networking is using 1 hidden layer with 6 hidden nodes.

### 8.6 K-Nearest Neighbors

# Python code:

```
[30]: # Store all accuracies by K
f1_by_K = []

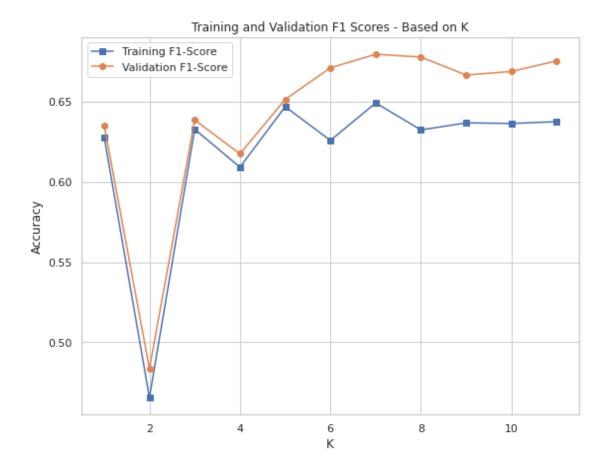
# Fit models of different K values and predict the validation set
for K in range(1, 12):
    # Fit each K model
    knn = KNeighborsClassifier(n_neighbors=K)

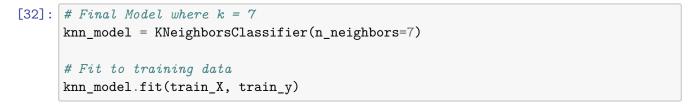
# Fit to training data
    knn.fit(train_X, train_y)

# Add each result to dictionary
f1_by_K.append({
        'K':
        K,
        'Training F1-Score':
        f1_score(train_y, knn.predict(train_X)),
```

```
'Validation F1-Score':
              f1_score(valid_y, knn.predict(valid_X))
          })
      # Turn list of K values and accuracies into data frame
      knn_f1 = pd.DataFrame(f1_by_K)
      knn_f1.index = knn_f1['K']
      knn_f1.drop(['K'], axis=1)
[30]:
          Training F1-Score Validation F1-Score
      K
      1
               0.628
                                   0.635
      2
               0.466
                                   0.484
      3
               0.633
                                   0.639
      4
               0.609
                                   0.618
      5
               0.647
                                   0.651
      6
               0.626
                                   0.671
      7
               0.649
                                   0.680
      8
               0.632
                                   0.678
      9
               0.637
                                   0.667
      10
               0.636
                                   0.669
               0.638
                                   0.675
      11
[31]: # Plot K-values by different accuracies
      fig, ax = plt.subplots(figsize=(9, 7))
      # Training Accuracy
      ax.plot(knn_f1.K,
              knn_f1['Training F1-Score'],
              label='Training F1-Score',
              marker='s')
      # Validation Set
      ax.plot(knn_f1.K,
              knn_f1['Validation F1-Score'],
              label='Validation F1-Score',
              marker='o')
      ax.set_title("Training and Validation F1 Scores - Based on K")
      ax.set_xlabel('K')
      ax.set_ylabel('Accuracy')
      ax.legend()
```

plt.show()





[32]: KNeighborsClassifier(n\_neighbors=7)

# **Analysis:**

- The final selection of K is 7 based on the highest F1-Score of 68%

# 8.7 Multinomial Naive Bayes

```
[33]: # Multinomial naive bayes model
mnb_model = MultinomialNB(alpha=0.01)

# fit to training data
mnb_model.fit(train_X, train_y)
```

[33]: MultinomialNB(alpha=0.01)

## 8.8 Linear Discrimant Analysis

```
[34]: # Linear Discriminant Analysis
lda_model = LinearDiscriminantAnalysis()

# fit to training data
lda_model.fit(train_X, train_y)
```

[34]: LinearDiscriminantAnalysis()

# 9 Results and final model selection

• Performance measures on test Set

## 9.0.1 All Model's Confusion Matrices

### Python code:

```
class ConstructedModel:
   def __init__(self, title, algorithm):
        This function initializes variables passed into this class
        from the input and uses it compute performance metric
        scores or print the confusion matrix
        # Title
        self.title = title
        # Columns used by logistic regression
       self.columns = columns
        # Fit to training data and predict test if this is a logistic model
       if self.title == 'Logistic Regression':
            # fit to training with selected columns
            self.algorithm = algorithm.fit(train_X[columns], train_y)
            # make predictions on test set with selected columns
            self.y_pred = self.algorithm.predict(valid_X[columns])
        # Else = all other models that are not logistic regression
        else:
            self.algorithm = algorithm.fit(train_X, train_y)
            self.y_pred = self.algorithm.predict(valid_X)
        # confusion matrix
        cmtx_alg = skl.metrics.confusion_matrix
        # F1 Measure
        f1measure = metrics.f1_score
        # Convert confusion matrix to data frame
        self.cmtx = pd.DataFrame(
            cmtx_alg(valid_y, self.y_pred, labels=[0, 1]),
            index=['Actual: {:}'.format(x) for x in [0, 1]],
            columns=['Predicted: {:}'.format(x) for x in [0, 1]])
        self.Accuracy = metrics.accuracy_score(valid_y, self.y_pred)
        # Precision
        self.Precision = metrics.precision_score(valid_y,
                                                 self.y_pred,
                                                 average='binary')
        # Recall
```

```
[36]: # Create a dictionary of model names and the actual models
      Models_parameters = {
          'dtree': ['Decision tree', tree_model],
          'ada': ['AdaBoost Decision Tree', adaboost_model],
          'rf': ['Random Forest', rf_model],
          'logit': ['Logistic Regression', logit_model],
          'nnet': ['Neural Network', network_model],
          'knn': ['K-Nearest Neighbors', knn_model],
          'mnb': ['Multinomial Naive Bayes', mnb_model],
          'lda': ['Linear Discriminant Analysis', lda_model]
      }
      # Collect information about models into a dictonary
      Models = {}
      \# For each model, pass it to the ConstructedModel class to print confusion \sqcup
      for short_name, [title, method] in Models_parameters.items():
          # Pass model to class
          Models[short_name] = ConstructedModel(title, method)
          # Print out confusion matrix
          Models[short_name].print_confusion_matrix()
```

\_\_\_\_\_

Decision tree - Confusion Matrix

\_\_\_\_\_

```
AdaBoost Decision Tree - Confusion Matrix

Random Forest - Confusion Matrix

Logistic Regression - Confusion Matrix

Neural Network - Confusion Matrix

K-Nearest Neighbors - Confusion Matrix

Multinomial Naive Bayes - Confusion Matrix

Linear Discriminant Analysis - Confusion Matrix
```

#### 9.0.2 All Models' Performance Metrics

#### Python code:

```
[37]: # Evaluate performance
EvalTable = pd.DataFrame()

for short_name, model in Models.items():
    # Accuracy
    EvalTable.loc[model.title, 'Accuracy'] = model.Accuracy

# Precision
EvalTable.loc[model.title, 'Precision'] = model.Precision

# Recall
EvalTable.loc[model.title, 'Recall'] = model.Recall

# F1-Measure
EvalTable.loc[model.title, 'FiMeasure'] = model.FiMeasure

# Sort by Top F1-Measre
EvalTable.sort_values(by = 'FiMeasure', ascending=False)
```

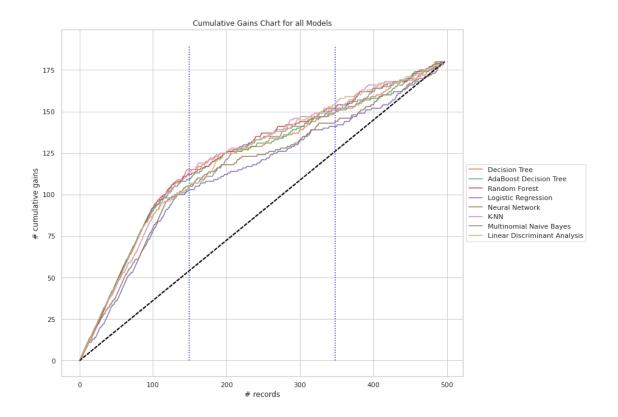
```
[37]:
                                  Accuracy Precision Recall F1Measure
     K-Nearest Neighbors
                                   0.801
                                             0.814
                                                      0.583
                                                               0.680
     Decision tree
                                   0.809
                                             0.929
                                                      0.511
                                                               0.659
     Random Forest
                                   0.805
                                             0.903
                                                     0.517
                                                               0.657
     AdaBoost Decision Tree
                                   0.801
                                             0.879
                                                     0.522
                                                               0.655
     Neural Network
                                   0.787
                                             0.814
                                                      0.533
                                                               0.644
     Logistic Regression
                                   0.773
                                             0.752
                                                     0.556
                                                               0.639
     Linear Discriminant Analysis 0.775
                                             0.762
                                                     0.550
                                                               0.639
     Multinomial Naive Bayes
                                   0.767
                                             0.732
                                                     0.561
                                                             0.635
```

#### 9.0.3 All Models' Gains Chart

```
[38]: def cum_gains(model):
          111
          This function returns a data frame
          with the actual value from a training/validation set
          the model's predicted probabilities of the positive class
          and the predicted class label
          # Logistic Regression uses feature selections
          if model == logit_model:
              model_result = pd.DataFrame({
                  'actual':
                  valid_y,
                  'p(1)':
                  model.predict_proba(valid_X[columns])[:, 1]
              })
              model_result = model_result.sort_values(by=['p(1)'], ascending=False)
              return model_result.actual
          # Other models did not
          else:
              # Results - grab positive predictions
              model_result = pd.DataFrame({
                  'actual': valid y,
                  'p(1)': model.predict_proba(valid_X)[:, 1]
              })
              # Sort values by positive class probabilities
              model_result = model_result.sort_values(by=['p(1)'], ascending=False)
              # return results as gains chart
              return model_result.actual
```

```
[39]:  # Decision Tree ax = gainsChart(cum_gains(tree_model), label='Decision Tree', color='C1')
```

```
# ADA Boost
gainsChart(cum_gains(adaboost_model),
           label='AdaBoost Decision Tree',
           color='C2',
           ax=ax)
# Random Forest
gainsChart(cum_gains(rf_model), label='Random Forest', color='C3', ax=ax)
# Logistic Regression
gainsChart(cum_gains(logit_model),
           label='Logistic Regression',
           color='C4',
           ax=ax)
# Neural Network
gainsChart(cum_gains(network_model), label='Neural Network', color='C5', ax=ax)
gainsChart(cum_gains(knn_model), label='K-NN', color='C6', ax=ax)
# Multinomial Naive Bayes
gainsChart(cum_gains(mnb_model),
           label='Multinomial Naive Bayes',
           color='C7',
           ax=ax)
# Linear Discriminant Analysis
gainsChart(cum_gains(lda_model),
           label='Linear Discriminant Analysis',
           color='C8',
           ax=ax)
# Graph properties
ax.vlines(x=[len(valid_y) * 0.3, len(valid_y) * 0.7],
          ymin=0,
          ymax=190,
          linestyles='dotted',
          color='blue')
plt.legend(loc='center left', bbox_to_anchor=(1, 0.5))
plt.title("Cumulative Gains Chart for all Models")
plt.tight_layout()
plt.show()
```



## 9.0.4 Combinding Classifications (Voting Classifier)

• Top 2 Models in terms of F1-Score:

# Python code:

], voting='soft')

# Fit to Training data

```
[40]: # Top 2 Models In terms of F1-Score
      top2 = EvalTable.sort_values(by = 'F1Measure', ascending=False).head(2)
      top2
[40]:
                           Accuracy Precision Recall F1Measure
                                                0.583
     K-Nearest Neighbors
                            0.801
                                      0.814
                                                         0.680
                            0.809
     Decision tree
                                      0.929
                                                0.511
                                                         0.659
[41]: # Ensemble Voting Classifier using top 3 models
      ensemble_model = VotingClassifier(estimators=[
          ('knn', knn_model),
          ('rf', rf_model)
```

```
ensemble_model = ensemble_model.fit(train_X, train_y)
```

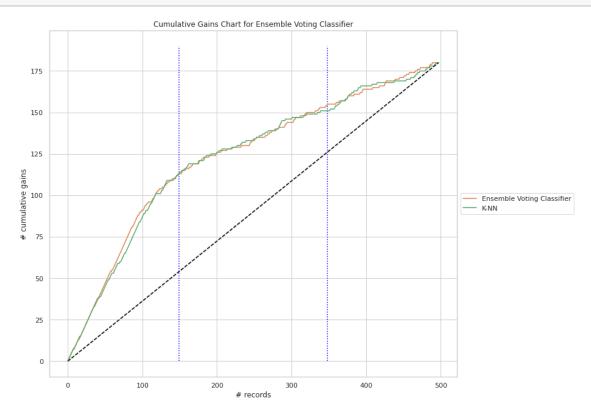
## Ensemble Voting Classifier Performance Python code:

```
[42]: # add to new Models Dictorary
      # Create a dictionary of model names and the actual models
      Models_parameters = {
          'ensemble': ['Ensemble Voting Classifier', ensemble_model]
      }
      Models = \{\}
      # For each model, pass it to the ConstructedModel class to print confusion_
      \rightarrow matrix
      for short_name, [title, method] in Models_parameters.items():
          # Pass model to class
          Models[short_name] = ConstructedModel(title, method)
          # Print out confusion matrix
          Models[short_name].print_confusion_matrix()
      # Evaluate performance
      EvalTable = pd.DataFrame()
      for short name, model in Models.items():
          # Accuracy
          EvalTable.loc[model.title, 'Accuracy'] = model.Accuracy
          # Precision
          EvalTable.loc[model.title, 'Precision'] = model.Precision
          # Recall
          EvalTable.loc[model.title, 'Recall'] = model.Recall
          # F1-Measure
          EvalTable.loc[model.title, 'F1Measure'] = model.F1Measure
      EvalTable
```

-----

## Ensemble Voting Classifier - Confusion Matrix

```
[42]: Accuracy Precision Recall F1Measure Ensemble Voting Classifier 0.801 0.814 0.583 0.680
```



## **Analysis:**

- The ensemble voting classifier's performance was F1 = 0.684.
- Note that the ensemble voting classifier consisted of using K-NN and random forest to vote

for each classification.

- This ensemble model did beat K-Nearest Neighbors, the top 1 model, with K=8 at F1=0.680.
- A slight improvement in performance with similar number of lifts at 250 records.

10 Discussion and conclusion

• Address the problem statement and suggestions that could go beyond the scope of the course **Analysis:**