

## Summary

AWS Certified Solutions Architect and Engineering Manager specializing in fintech, cloud computing, technical sales, and leadership of distributed teams. Proficient in DevOps, strategic planning, and large-scale project execution.

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## Professional Experience

**Ness Digital Engineering**, Sarasota, Florida 2020-Present  
**AWS Solutions Architect / Engineering Manager Financial Services**

- Driving the development of leading-edge technology patterns and adapting them to Risk and Trading use cases to move companies from EOD Batch to streaming/event-based processing.
- Led the development of technology patterns for trading and risk use cases, transitioning companies from EOD batch processing to streaming/event-based processing.
- Developed a data modernization approach using Kafka, Avro Schemas, and Apache Flink for improved data governance.
- Created and delivered a structured training and certification program, 'Flink University,' to upskill developers to use Flink and Kafka technologies.
- Led the project to achieve AWS Premier Tier Partner status and AWS competencies for Financial Services, DevOps and Migration, enhancing the company's credibility and client trust.
- Worked closely with clients to understand their business needs and provide tailored solutions that optimized their operations and reduced costs.
- Coordinated with cross-functional teams to integrate new technologies into existing systems, ensuring minimal disruption and maximum efficiency.
- Conducted technical assessments and created roadmaps for improving system architecture.
- Developed and maintained strong relationships with key stakeholders, ensuring successful project delivery and client satisfaction.
- Designed architecture and led projects for multiple clients to leverage Flink & Kafka to move to streaming processing from EOD batches that could not scale to meet growing volumes.
- Delivered next-generation Compliance System for a leading asset manager, moving them from micro-batch processing to streaming event-based processing leveraging Confluent Kafka and AWS Managed Service for Apache Flink.
- Migrated bond calculations from a legacy Java on-premises monolithic architecture to AWS EKS, allowing a global financial services company to leverage cloud compute capacity.
- Delivered a modernized project to create a fully automated loan origination system for leading auto loan lender.

**EZOPS Inc**, San Francisco, California 2020-Present  
**AWS Solutions Architect / Strategic Advisor**

- Providing strategic advice on cloud-native platform development for data quality, reconciliation, and automation.

**EZOPS Inc**, San Francisco, California 2017-2020  
**Chief Technology Officer / Engineering Manager**

- Established all processes and infrastructure for a new startup from the ground up.

- Built a modern DevOps-driven global product company across 6 locations with 55 engineers, 23 QA, and 11 PM/BA. Traveled frequently to Noida, India Dev center to train staff.
- Implemented Docker and containerized MVP for rapid deployment and scalability.
- Designed and implemented a cloud first supervised learning application leveraging AWS Batch, Lambda, S3, CloudWatch, CloudTrail, Python, TensorFlow.
- Set up best practice patterns in AWS and migrated all R&D to the cloud, eliminating on-premises hardware dependency and reducing operating costs.
- Trained the team to adopt DevOps practices, including personally migrating code repositories to GIT and building out CI/CD.
- Developed client support processes and infrastructure, enhancing customer satisfaction and support efficiency.
- Adopted industry best practices for tools and implemented them including Confluence, JIRA, BitBucket, CI/CD, CodeBuild, Zendesk, Slack.

**Strategic DevOps LLC, San Francisco, California**  
**AWS Solutions Architect**

2015-2017

- Focused on introducing and implementing containerization technologies such as Docker in enterprise environments. Worked extensively with AWS services, including ECS, EKS, EC2, RDS, and Lambda, to optimize cloud infrastructure.

**Calypso Technology, San Francisco, California**  
**Vice President of Engineering / Engineering Manager**

2010-2015

- 95% of routine changes automated and 100% of releases achieved through change from process based on 1-2 person heroics to global team working as service provider.
- Saved 83% in product release delivery times to all clients in response to fast-changing economic conditions that were driving down interest rates.
- 47%+ improvement in project on-time delivery achieved by optimizing interaction between product management, support, and engineering resources.
- 56% defect correction cycle time improvement with on-time delivery of enhancements to >92% by developing centralized exception monitoring for engineering to meet critical SLA requirements.
- Cut IP negotiations from years to under three months by revolutionizing how company conducted negotiations with third party vendors to protect its IP interests.
- Instituted industry best practices for open source management, validated by third party audit.
- Saved \$487,000 per year by negotiating renewed capacity for cloud resources, while increasing resources by 250% and improving performance by 50%.
- Delivery Manager and Solutions Architect protected annual \$6 million client relationship, managing requirements discussion between management team and largest client to drive agreement on key implementation.
- \$5 million saved per year by analyzing potential costs of ownership for OEM application servers.
- Delivered \$187,000+ per year in cost savings by negotiating favorable terms and conditions for contracts to purchase software development tools.

**Salomon Brothers/Citigroup, New York, New York**  
**Director of Engineering, Credit Technology / Engineering Manager**

1992-2010

- Built and managed a multi-national team of 72 people to meet growing business demands, ensuring high performance and effective collaboration across regions.
- Developed automated processes for global counter-party risk reporting during the credit crisis, enhancing risk management capabilities and compliance.

- Conducted balanced build vs. buy analysis, saving the business \$30 million over five years by making strategic technology investments.
- Gained Federal Reserve approval for Value at Risk (VAR), freeing up \$15 billion in structured credit capital, significantly enhancing the bank's capital efficiency.
- Implemented new credit products for Asset-Backed Securities, creating multi-million dollar market opportunities and driving business growth.
- Coordinated the rollout of a derivatives platform across six countries, managing a team of over 150 people and ensuring successful implementation and adoption.
- Led the development of a swap accounting system still in production today, demonstrating the long-term impact and reliability of the solution.
- Implemented a global system for tracking and managing credit exposure, improving risk assessment and decision-making processes.
- Worked closely with senior executives to develop and execute technology strategies aligned with business goals, contributing to the overall success of the organization.
- Established a culture of continuous improvement, fostering innovation and encouraging team members to develop new skills and approaches.
- Managed daily operations, overseeing credit risk computations and front-office development, supporting 21 trading desks across capital markets.
- Promoted to oversee operations supporting the design and build-out of a global data warehouse for derivative products, integrating the global credit platform (Calypso) within the firm's global derivatives back office.
- Built an industry best-of-breed data warehouse to manage derivatives between 12 systems with over 1 million trades processed across six countries.

**Army National Guard**, New York, New York  
**Operations Officer (Major), Field Artillery & Military Police**

1983-2005

- Directed emergency response during 9/11, mobilizing 2,000 soldiers and coordinating with city officials and agencies.

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## Education

SUNY New Paltz  
 B.A, Major in Computer Science, Minor in History and Communications

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## Skills

Large Scale Project Execution, Product Management, Project Management, Cross Team Management, Business Analyst, Agile, Scrum Master, Vendor Management, Capital Markets, FI Derivatives, Credit Derivatives, Fixed Income, Settlements/Payments, Risk Management, Transaction Management, Trading Systems, Loan Origination Systems, Back Office, Micro-Service Architecture, Enterprise Architecture, Distributed Systems, Serverless/Lambda, AWS, Azure, Snowflake, Oracle, Sybase, Postgres, Apache Flink, Apache Kafka, Streaming Architecture, FinOps/Cost Optimization, Java, Spring Boot, Javascript, UX/UI design, Kubernetes, Docker, SQL, Linux, Shell Scripting, Git, CI/CD. Jenkins, Maven, XML, JSON, AVRO, Confluent, JIRA, Calypso

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## Certifications

AWS Certified Solution Architect Professional  
 Snowflake Technical Sales Professional  
 Confluent Fundamentals Accreditation