# HOTELS INDUSTRY TRANSFORMATION MAP



Customer expectations are rising and becoming more sophisticated. The hotel industry needs to transform and explore innovative services modalities to stay competitive.

## **VISION**

To forge a competitive industry supported by a future-ready workforce.



#### **PILLARS OF TRANSFORMATION**

#### **JOBS & SKILLS**



Develop a stronger skilled workforce that is able to meet the industry's future needs



Redesign jobs for better wage and career progressions to build a pipeline of future talent



Support hotels in adopting progressive HR practices

#### **PRODUCTIVITY**



Adopt a data-driven approach to forecast demand and eliminate redundancies in job functions



Redesign existing processes and workflow models to unlock new gains



Build revenue management and digital marketing capabilities to gain customer insights and predict demand

#### **INNOVATION**



Tap on mobile and digital technologies to improve service delivery and enhance guest experience

### INTERNATIONALISATION



Build a network presence in key gateway cities and tourism destination



Develop global-ready talent to become intentionally competitive



Collaborate with other businesses in adjacent industries to venture abroad collectively



Help hotels internationalise into regional and global markets

# EQUIP YOURSELF FOR THE FUTURE...

Upskill and train the workforce:

Skills Framework for Hotel and Accommodation Services Enhance productivity with technology:

Hotel Productivity Centre
Productivity Solutions Grant

Boost capabilities through innovation:

Hotel Industry Story-bank
Business Improvement Fund

Go global:

Global Company Partnership Grant