

# CHAPTER II

# Unit G

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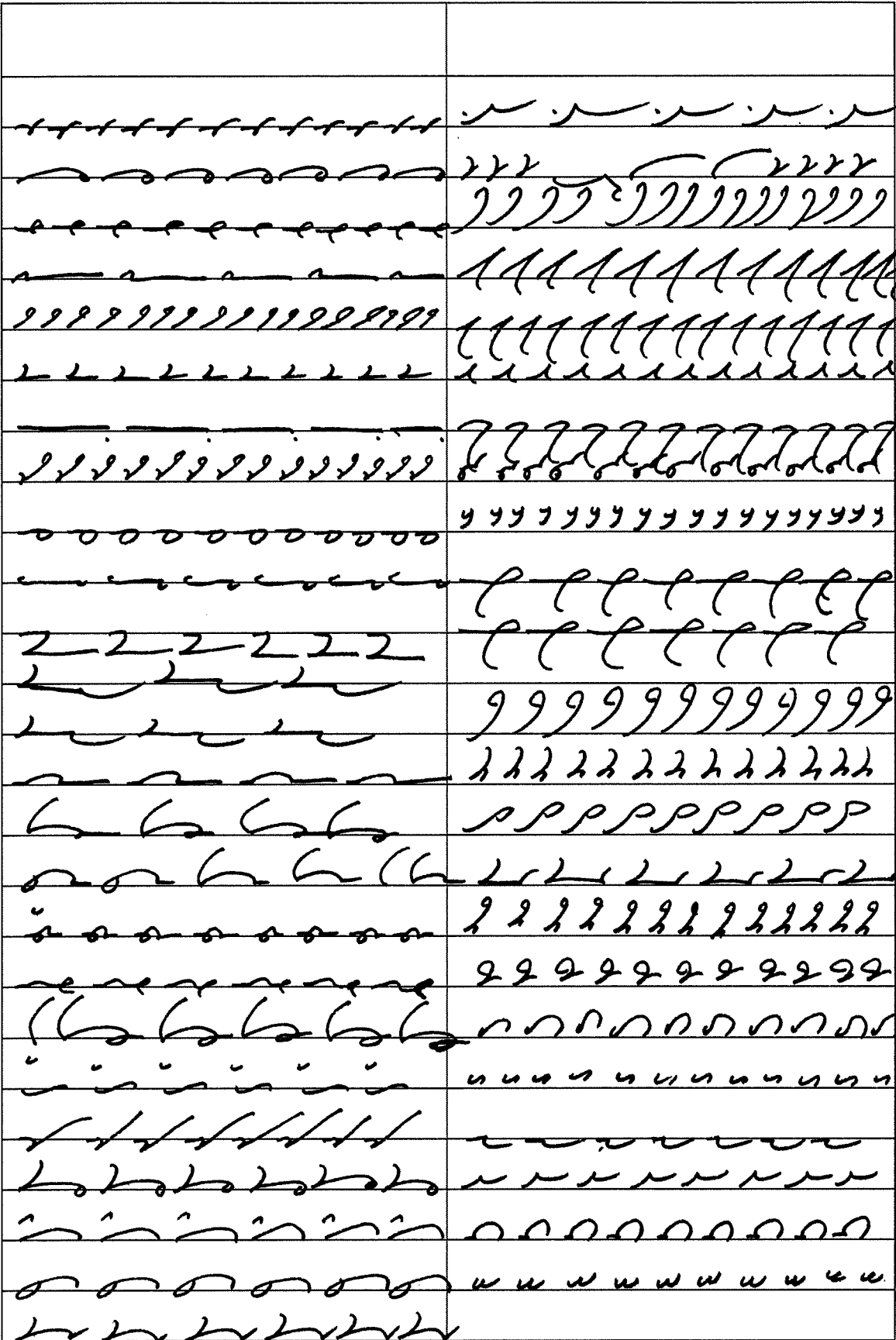
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matter

The public in this section of the country is against publishing the <sup>mate</sup> in its present form until the figures have been thoroughly studied. <sup>To</sup> If fix the taxes at this rate will mix <sup>matters</sup> ~~mats~~ and will not appeal to the people. Once the <sup>matter</sup> ~~mate~~ of the campaign is placed before the public <sup>the</sup> than risk will be very great and everything should be thoroughly ready before such action is taken. I hear that everything is ready for the big parade.

Dear sir, When you visited me in January you said you would be back again between the middle and end of next may and that you would present in brief form a History of Business you were going to publish. There is still another month left that can be given to finishing this piece of work. It is a history that is much needed at present. I shall be happy to

*[Handwritten scribbles and marks]*

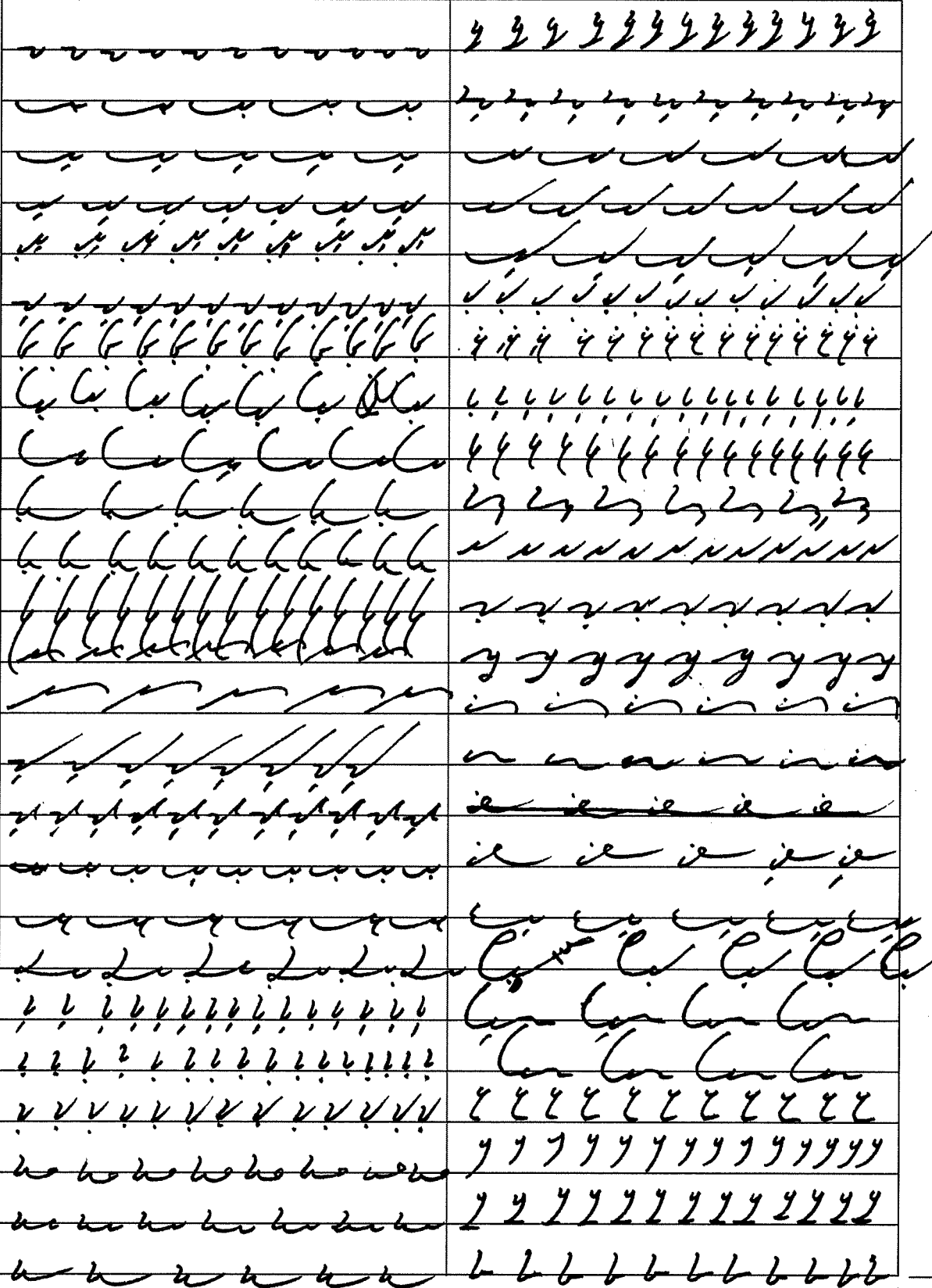
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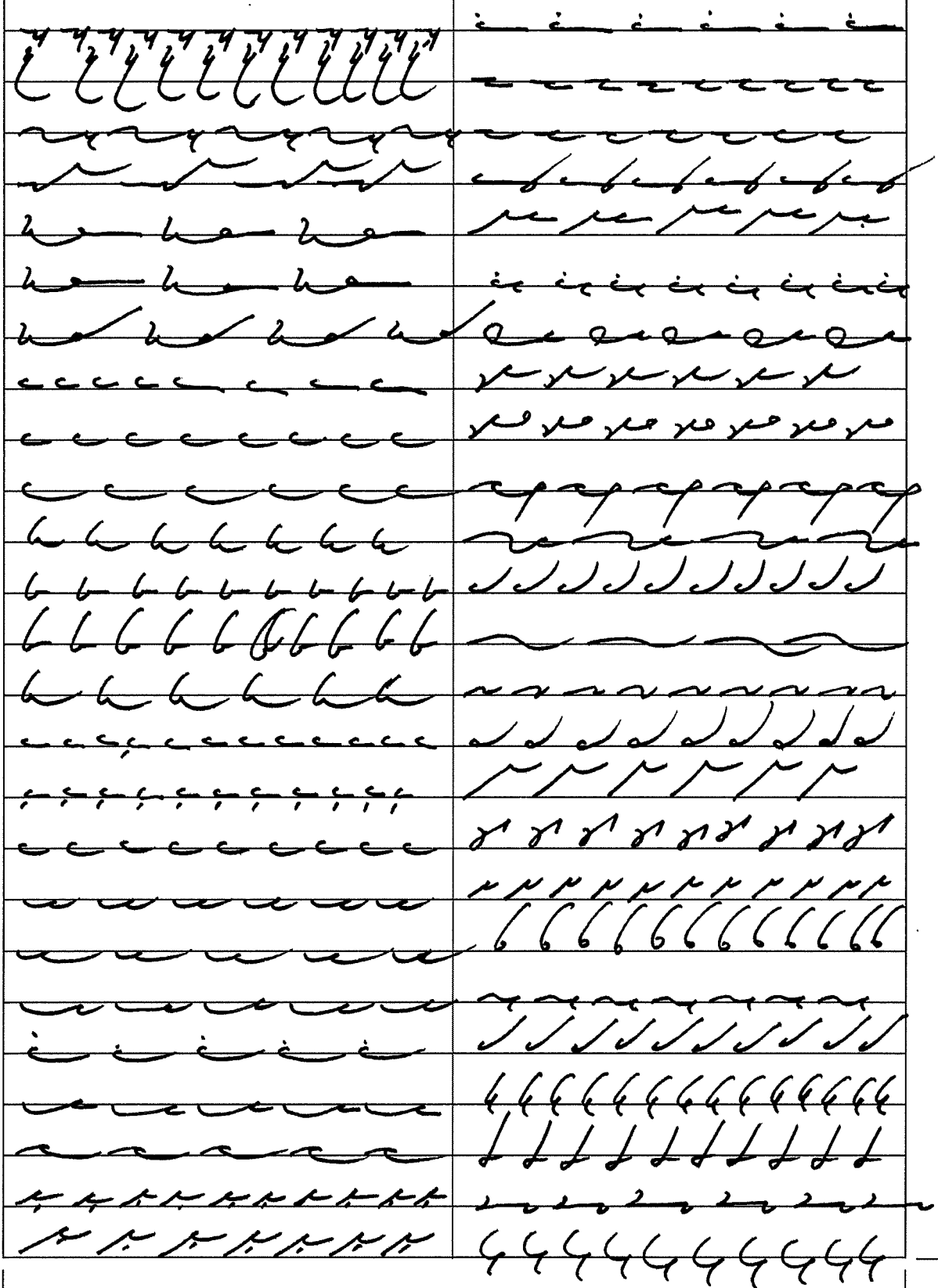
Yours truly,



## Chapter 3

## Unit 7





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Dear sir, I was glad to get your letter of Januray 15th but I am still in the dark as to the general purpose of your taking the trip to

Lowell

at at this time. Will you not let me have all the <sup>details</sup> of the situations

? Mr <sup>Peck</sup> Peate called this morning and

went over the matter of the small lot of coffee you told me about. He believes it will be possible to take it

over during the month but he will <sup>issue</sup> tell me more about this after he calls

upon several of the hotels here in the course of the next day or two.

There is not much chance of getting

any business from the <sup>state</sup> situation as

Mr. Parks is very much <sup>in favor</sup> ~~any~~

of the Ellis and Bakker <sup>goods</sup> ~~goods~~ and

<sup>wants</sup> ought to place his orders with

them. But I still believe that I can

get some of the business and I should not be put <sup>off</sup> ~~ever~~ until I know there is no hope at all.

Very truly yours

# CHAPTER II

# Unit 8

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