

1. Priority service contract with incremental demand function

The consumer submits an incremental demand function ϕ , where $\int_p^{\bar{p}} \phi(z)dz$ is the total demand he is willing pay at price p . The price range tops out at a fixed constant \bar{p} . The consumer's true demand function is θ . We define an index function $v(\theta, p, \phi)$ as

$$\int_{v(\theta, p, \phi)}^{\bar{p}} \theta(z)dz \equiv \int_p^{\bar{p}} \phi(z)dz, \quad (1.1)$$

which tracks the lower integrating limit when we calculate his utility from consuming electricity. The consumer's expected utility when he truthfully reveals θ is

$$\begin{aligned} V(\theta, \theta) &= \mathbb{E}_p \left[\int_{v(\theta, p, \theta)}^{\bar{p}} \theta(z)zdz \right] - \mathbb{E}_p \left[p \int_p^{\bar{p}} \theta(z)dz \right] \\ &= \mathbb{E}_p \left[\int_p^{\bar{p}} \theta(z)(z - p)dz \right] \end{aligned} \quad (1.2)$$

Now we calculate the consumer's expected utility when he is reporting ϕ ,

$$\begin{aligned} V(\theta, \phi) &= \mathbb{E}_p \left[\int_{v(\theta, p, \phi)}^{\bar{p}} \theta(z)zdz \right] - \mathbb{E}_p \left[p \int_p^{\bar{p}} \phi(z)dz \right] \\ &= \mathbb{E}_p \left[\int_{v(\theta, p, \phi)}^{\bar{p}} \theta(z)zdz - \int_p^{\bar{p}} p\phi(z)dz \right] \end{aligned} \quad (1.3)$$

We want to show that the θ is a solution to the problem $\max_{\phi} V(\theta, \phi)$. In the subsequent analysis, we fix p ; this is without loss of generality because if we can prove a property for a degenerate distribution of p , for all $p \in [0, \bar{q}]$, then the property would also hold for any distribution of p in expectation. We use the Gateaux differential notation to show that θ is an extremal point for $V(\theta, \phi)$, and also that $V(\theta, \phi)$ is a convex functional in its second variable. For any $\phi \mapsto F(x, \phi)$, we define the differential

$$\delta_2 F(x, \phi; \epsilon) \equiv \lim_{\lambda \rightarrow 0} \frac{1}{\lambda} \left(F(x, \phi + \lambda \epsilon) - F(x, \phi) \right).$$

We call $\delta_2 F(x, \phi; \epsilon)$ the Gateaux differential¹ of F at ϕ in the direction of ϵ . The subscript in $\delta_2 F$ denotes the differential is taken with respect to the second variable. As a preliminary exercise, let us differentiate both sides of (1.1) with respect to ϕ ,

$$-\theta(v(\theta, p, \phi))\delta_3 v(\theta, p, \phi; \epsilon) = \lim_{\lambda \rightarrow 0} \frac{1}{\lambda} \int_p^{\bar{p}} \lambda \epsilon(z) dz;$$

that is,

$$\delta_3 v(\theta, p, \phi; \epsilon) = -\frac{\int_p^{\bar{p}} \epsilon(z) dz}{\theta(v(\theta, p, \phi))}. \quad (1.4)$$

Proposition 1.1. *θ is an extremal point of the functional $\phi \mapsto V(\theta, \phi)$.*

Proof. We are checking that $\delta_2 V(\theta, \phi; \epsilon)|_{\phi=\theta} = 0$, for any ϵ .

$$\begin{aligned} \delta_2 V(\theta, \phi; \epsilon) &= -\theta(v(\theta, p, \phi))v(\theta, p, \phi)\delta_3 v(\theta, p, \phi; \epsilon) - p \int_p^{\bar{p}} \epsilon(z) dz \\ &= \left(v(\theta, p, \phi) - p\right) \int_p^{\bar{p}} \epsilon(z) dz. \end{aligned} \quad (1.5)$$

In the last equality, we substitute (1.4) into the equation. Evaluating (1.5) at $\phi = \theta$ and recognizing $v(\theta, p, \theta) = p$, we show that truthful reporting satisfies the necessary condition for the optimization problem. \square

Proposition 1.2. *The functional $\phi \mapsto V(\theta, \phi)$ is concave.*

Proof. $V(\theta, \cdot)$ is concave if and only if² for any ϵ_1 and ϵ_2 ,

$$0 \leq -\delta_2 V(\theta, \epsilon_1; \epsilon_1) - \delta_2 V(\theta, \epsilon_2; \epsilon_2) + \delta_2 V(\theta, \epsilon_1; \epsilon_2) + \delta_2 V(\theta, \epsilon_1; \epsilon_2) \quad (1.6)$$

Substituting (1.5) into (1.6), we get

$$\begin{aligned} 0 &\leq \left(v(\theta, p, \epsilon_1) - p\right) \int_p^{\bar{p}} \left(\epsilon_2(z) - \epsilon_1(z)\right) dz + \left(v(\theta, p, \epsilon_2) - p\right) \int_p^{\bar{p}} \left(\epsilon_1(z) - \epsilon_2(z)\right) dz \\ &\leq \left(v(\theta, p, \epsilon_1) - v(\theta, p, \epsilon_2)\right) \int_p^{\bar{p}} \left(\epsilon_2(z) - \epsilon_1(z)\right) dz \end{aligned}$$

¹See Chapter 7 in Luenberger (1969) for details.

²For example, see Ekeland and Temam (1999); Chapter 2, Prop 5.5.

The last line is in fact greater than or equal zero. To see that, note that

$$\begin{aligned}
& \int_p^{\bar{p}} (\epsilon_2(z) - \epsilon_1(z)) dz \geq 0 \\
\implies & \int_p^{\bar{p}} \epsilon_2(z) dz \geq \int_p^{\bar{p}} \epsilon_1(z) dz \\
\implies & \int_{v(\theta, p, \epsilon_2)}^{\bar{p}} \theta(z) dz \geq \int_{v(\theta, p, \epsilon_1)}^{\bar{p}} \theta(z) dz \\
\implies & v(\theta, p, \epsilon_1) \geq v(\theta, p, \epsilon_2).
\end{aligned}$$

Also, $\int_p^{\bar{p}} (\epsilon_2(z) - \epsilon_1(z)) dz \leq 0 \implies v(\theta, p, \epsilon_1) \leq v(\theta, p, \epsilon_2)$. The concavity condition (1.6) holds. \square

The two propositions show that θ is a global maximum of the mapping $\phi \mapsto V(\theta, \phi)$. The pricing scheme given that the consumer reports ϕ ,

$$\pi(\phi) = \mathbb{E}_p \left[p \int_p^{\bar{p}} \psi(z) dz \right],$$

is incentive compatible.