## Jingmai Wang

CONTACT Information Department of Logistics and Maritime Studies

Faculty of Business

The Hong Kong Polytechnic University

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**EDUCATION** 

The Hong Kong Polytechnic University, Hong Kong, China Sep 2020 - Aug 2025 (Expected)

Ph.D. in Operations Management M.Phil. in Operations Management Advisors: Yan Liu, Yulan Wang

South China University of Technology, Guangzhou, China

Sep 2017 - Jun 2020

M.Eng. in Industrial Engineering

Advisor: Baozhuang Niu

China University of Geosciences, Wuhan, China

Sep 2013 - Jun 2017

School of Economics and Management B.B.A. in Engineering Management

RESEARCH INTERESTS

Revenue Management and Pricing, Cross-border Supply Chain Management, Data-driven Decision Making

**PUBLICATIONS** 

- [1] "Ad Valorem Tariff vs. Specific Tariff: Quality-Differentiated E-tailers' Profitability and Social Welfare in Cross-border E-commerce", with Baozhuang Niu and Lingyun Chen, *Omega*, 2022, 108:102584. *Corresponding author*.
- [2] "'Product + Logistics' Bundling Sale and Co-delivery in Cross-border E-commerce", with Baozhuang Niu, Carman K.M. Lee, and Lei Chen, *Electronic Commerce Research*, 2019, 19:915-941. *Second author*.

Working Papers

- [1] On the Value of Coalition Loyalty Programs, with Yan Liu, Yulan Wang, and Dan Zhang. Under review after a major revision at *Marketing Science*.
- [2] On the Value of In-Store Take-Back Programs, with Yan Liu and Yulan Wang.

OTHER WORKS

- [1] A Model of Coalition Reward Programs, M.Phil. Thesis, 2022, The Hong Kong Polytechnic University.
- [2] Sales Forecast of Passenger Vehicle Segment Market Based on Feature Extraction and Weighted Analysis and Improvement of Marketing Strategy, *Master's Thesis*, 2020, South China University of Technology.
- [3] "A General Introduction and Overview of Supply Chain Finance. In Green Finance for Sustainable Global Growth",, with Haoran Yue, Jingwen Xu, Dilang Wu, and Baozhuang Niu, *IGI Global*, 2019:1-29.

Honors and Awards

- Research Postgraduate Scholarship (HKD 231,240 annually), PolyU
- First-Class Scholarship (CNY 12,000 annually), SCUT 2017-2019
- Outstanding Graduates, CUG 2017

Conference Talks

• INFORMS Annual Meeting, Seattle, USA

Oct 2024

• POMS-HK International Conference, Hong Kong, China

Jan 2024, 2023

2020-2025

• CSAMSE International Conference, Shenzhen, China

Jul 2023

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TEACHING EXPERIENCE

## Teaching Assistant (PolyU)

LGT3425 Business Analytics (UG)

Fall 2023

## RECOMMENDER

• Yulan Wang, Professor, Department of Logistics and Maritime Studies, Faculty of Business, The Hong Kong Polytechnic University, E-mail: yulan.wang@polyu.edu.hk

- Yan Liu, Assistant Professor, Department of Logistics and Maritime Studies, Faculty of Business, The Hong Kong Polytechnic University, E-mail: yan.y.liu@polyu.edu.hk
- Baozhuang Niu, Professor, Department of Industrial Engineering, School of Business Administration, South China University of Technology, E-mail: bmniubz@scut.edu.cn
- Dan Zhang, Professor, Leeds School of Business, University of Colorado Boulder, E-mail: dan.zhang@colorado.edu

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