# Sizing the bets in a focused portfolio

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## 1 Summary

The paper provides a mathematical model and a tool for the focused investing strategy as advocated by Buffett [1], Munger [2], and others from this investment community. The approach presented here assumes that the investor's role is to think about probabilities of different outcomes for a set of businesses. Based on these assumptions, the tool calculates the optimal allocation of capital for each of the investment candidates. The model is based on a generalized Kelly Criterion with options to provide constraints that ensure: no shorting, limited use of leverage, providing a maximum limit to the risk of permanent loss of capital, and maximum individual allocation. The software is applied to an example portfolio from which certain observations about excessive diversification are obtained. In addition, the software is made available for public use.

### 2 Introduction

A stock is an ownership share of business [3], in which time–scales are significantly greater than the time–scales of day–to–day stock price fluctuations. The work therefore assumes a fundamentals–based investment analysis with a very long time horizon. There are generally two parts of a fundamentals–based investment process:

- 1. Finding businesses that are investment candidates,
- 2. Deciding how much capital to allocate in each of them.

This work does not deal with the first part related to finding relevant investment candidates. It deals only with the second part of the process, which can be mathematically well formulated, in an attempt to minimize the effects of the psychological misjudgements such as anchoring bias [4], consistency and commitment tendency [5], and others with their combined effects [2]). Essentially,

the question to answer is: For a set of candidate companies and their current market capitalization, each having a set of scenarios defined by a probability and intrinsic value estimate, how much of capital to invest in each?

The answer to this question has been given by Kelly [6] with his widely known Kelly Criterion. Despite the fact that the Kelly Criterion has been published in 1956 and dealt with information theory and horse racing, its use is now widespread in the field of finance, with a plethora of recent research. For example, Pinelis and Ruppret [7] noted that the asset allocation fractions (weights) of the machine–learning powered Maximally Predictable Portfolio (MPP) are similar to weighting by the Kelly Criterion. Meister [8] used the Kelly Criterion to demonstrate the advantage of an investor who bets on multiple simultaneous investments compared to an investor who bets on a single investment. In the limit of infinite number of simultaneous and similar bets, the first investor has all the capital invested in a diversified fashion, providing a clear advantage. Byrnes and Barnett [9] went further to generalize the Kelly Criterion with a continuous probability distribution modeling the price movement of the stock, while Lototsky and Pollok [10] rigorously analyzed the high-frequency limit of the model, concluding that a high-frequency strategy can lead to a more aggressive betting strategy. Proskurnikov and Barmish [11] investigated the possibility of having a non-linear control for the Kelly betting, assuming a bounded set for the input probabilities instead of assuming that they are known in advance. The Kelly Criterion was recently even extended to the quantum realm by Meister and Price [12], where in addition to the uncertainty related to flipping a coin, there is an uncertainty in measurement. Perhaps the most related reference to this work is the paper by Jiménez et al. [13] where they extended the Kelly Criterion to both multivariate and simultaneous bets and applied it to sports betting in the English Premier League. This work largely follows the approach by Jiménez et al. [13], but applied to a fundamental based, focused investing with the following characteristics:

- 1. Multiple companies (stocks) are considered simultaneously,
- 2. Each with an arbitrary number of scenarios,
- 3. Multiple constraints for modeling authors' preference towards no shorting, limited use of leverage, and providing a maximum value for the risk of permanent loss of capital,
- 4. A fundamentals—based analysis with a very long time horizon, without necessarily knowing when the market price will correspond to the fundamentals.

The generalization leads to a non–linear system of equations that when solved, yields a fraction of capital to invest in each of the candidate companies. The mathematical derivation is presented in section 3, while in the next two subsections (subsection 2.1 and subsection 2.2), a discussion on assumptions and the margin of safety, are presented.

### 2.1 Assumptions

The underlying philosophy with the fundamentals—based focused investing is that one should spend the majority of their time analyzing investments and thinking about intrinsic values under different scenarios that might play out. However, calculating intrinsic value of a company is a process subject to multiple levels of uncertainty. Therefore, the reader should always keep in mind that if the inputs to the mathematical model are unrealistic, the results will be unrealistic as well.

During the mathematical derivation presented in section 3, an assumption is made that the number of bets is very high (tends to infinity). The assumption is made in order to write the equations in terms of probabilities instead of the number of outcomes divided by the number of bets. Therefore, as long as the input probabilities are *conservatively* estimated, the framework should still be valid. This essentially represents the most important margin of safety [3].

#### 2.2 Margin of Safety

In addition to the most important margin of safety mentioned above, there are however a couple of more margins of safety embedded in the current framework. These are:

- No shorting allowed. From a purely mathematical point of view, shorting
  would be allowed. Without detailed mathematics, it is easy to see how a
  company with a negative expected return would result in a short position.
  However, due to the asymmetry of the potential losses compared to gains,
  coupled with the usual time-frame limit that comes with shorting, we
  provided a constraint for being long-only.
- Limited use of leverage. Although leverage is especially useful when dealing with high–conviction ideas, this constraint is introduced to model authors' conservative behavior.
- No company without at least one downside scenario is allowed. By disallowing inputs without downside, the framework forces us to focus and think about what can go wrong, as opposed to focusing on what can go right. This is in—line with thoughts by Prasad [14] about the importance of avoiding the errors of investing in a bad company. However, if one is absolutely (100%) sure that a company does not have a downside, the solution is to put a significant amount of leveraged capital in that one company. There are two options to handle such cases: i) Either outside of this framework or ii) Modeling an unknown downside scenario with a small probability and intrinsic value of zero.

These assumptions and margins of safety are embedded into the framework as constraints in order to try and tie the mathematical model and the uncertainty around inputs.

## 3 Mathematics

The following derivation mostly follows the first part of the work by Byrnes and Barnett [9]. The problem statement is repeated here for convenience: Given a set of candidate companies, each having a set of scenarios described by the probability p and estimate of the intrinsic value  $\mathcal{V}$ , calculate the optimal allocation fraction f for each candidate company by maximizing the long–term growth rate of assets. After a single outcome (realization), the change in value of assets can be written as follows:

$$\mathcal{A}_{after} = \mathcal{A}_{before} \left( 1 + \sum_{j}^{N_c} f_j k_j \right) \tag{1}$$

where  $\mathcal{A}$  is the value of assets (capital),  $N_c$  is the number of candidate companies to consider,  $f_j$  is the allocated fraction to jth company, and  $k_j$  is a return for a company j defined as the relative difference between the estimated intrinsic value under a given scenario ( $\mathcal{V}$ ) and the market capitalization at the time of investing ( $\mathcal{M}$ ):

$$k_j = \frac{\mathcal{V}_j - \mathcal{M}_j}{\mathcal{M}_j} \tag{2}$$

If a significant number of (re)allocations  $(N_a)$  is performed in succession, the equation (1) can be written as follows:

$$\mathcal{A}_{N_a} = \mathcal{A}_0 \prod_{i_1, i_2, \dots, i_{N_o}} \left( 1 + \sum_{j}^{N_c} f_j k_{ij} \right)^{n_i} \tag{3}$$

where  $n_i \in n_{i1}, n_{i2}, \ldots, n_{N_o}$  is the number of times the *i*th outcome has occurred. Note that  $k_{ij}$  represents the return of the *j*th company for the *i*th outcome. Following original Kelly's approach, a logarithmic growth function  $\mathcal{G}$  is introduced:

$$\mathcal{G} = \lim_{N_a \to \infty} \frac{1}{N_a} \ln \frac{\mathcal{A}_{N_a}}{\mathcal{A}_0} \tag{4}$$

and the goal is to find its maximum with respect to allocation fractions  $f_i$ :

$$\frac{\partial \mathcal{G}}{\partial f_j} = 0 \tag{5}$$

Substituting equation (1) into equation (5) results in the following equation, after some calculus and algebra:

$$\lim_{N_a \to \infty} \frac{1}{N_a} \sum_{i}^{N_o} \frac{n_i k_{ij}}{1 + \sum_{j}^{N_o} f_j k_{ij}} = 0$$
 (6)

If one assumes an infinite number of (re)allocations  $N_a^{-1}$ , the following relation holds:

 $\lim_{N_a \to \infty} \frac{n_i}{N} = p_i \tag{7}$ 

Where  $p_i$  is the probability of the *i*th outcome. For example, if there are two companies, each with two 50–50 scenarios, there will be four outcomes in total with the probability of each outcome equal to 25%. Finally, substituting equation (7) into (6) results in a system of equations written in terms of probabilities  $p_i$ , expected returns for each company in each of the outcomes  $k_{ij}$ , and allocation fractions for each company  $f_j$ :

$$\sum_{i}^{N_{o}} \frac{p_{i}k_{ij}}{1 + \sum_{j}^{N_{c}} f_{j}k_{ij}} = 0$$
(8)

The equation (8) represents a non–linear system of equations in the unknown fractions  $f_j$ , which when solved, should yield optimal allocation strategy for maximizing long–term growth of capital.

#### 3.1 Constraints

Equation (8) has no constraints, meaning that after solving the system of equations, the resulting fractions  $f_j$  might be negative and greater than one. This would imply short positions and use of leverage, respectively. A general inequality constraint may be written in the following form:

$$I(f_j) \le 0 \tag{9}$$

where, for example,  $I(f_j) \equiv -f \leq 0$  models a long-only constraint that would make sure that the fractions are positive. In order to transform the inequality constraint into an equality constraint, we introduce a slack variable s that must be positive:

$$I(f_i) + s = 0 \equiv \mathcal{C}(f_i, s) = 0 \tag{10}$$

where the second part of the equation introduces a useful substitution for deriving the constrained system later on.

In this work, we define four constraints that serve as additional margins of safety in a focused investment approach:

1. Long—only constraint ensures that a fraction cannot be negative and is added to all candidate companies. It disallows short positions:

$$f \ge 0 \to -f + s = 0 \tag{11}$$

<sup>&</sup>lt;sup>1</sup>The assumption regarding the infinite number of allocations is somewhat incompatible with a focused investment strategy where a small number of stocks are considered at any point in time. This incompatibility is addressed by margins of safety presented in subsection 2.2.

2. Maximum leverage constraint ensures that the leverage is limited up to L. Note that L=0 implies no leverage:

$$\sum_{j}^{N_c} f_j \le 1 + L \to \sum_{j}^{N_c} f_j - 1 - L + s = 0 \tag{12}$$

3. Maximum individual allocation constraint ensures that a fraction does not exceed the specified amount. Adding this constraint allows preventing excessive concentration in the portfolio:

$$f \le M \to f - M + s = 0 \tag{13}$$

4. Maximum allowable permanent capital loss constraint ensures that the worst–case outcome does not exceed losing a specified amount of capital with a specified probability:

$$\sum_{j}^{N_c} f_j \min(p_{ij} k_{ij}) \ge P \cdot K \to -\sum_{j}^{N_c} (f_j \min(p_{ij} k_{ij})) + P \cdot K + s = 0$$
 (14)

where  $\min(p_{ij}k_{ij})$  is the worst–case outcome across all scenarios for the j-th candidate company. Here, the minimum returns  $k_{ij}$  and the maximum worst–case return K are both negative by convention, indicating a loss, hence the  $\geq$  sign.

Note that the maximum allowable permanent capital loss constraint given by equation (14) only works with the long—only constraint because the fraction  $f_j$  is assumed positive. It is also important to note that here we do not refer to a temporary loss of capital due to short—term stock market fluctuations, but rather permanent loss of capital due to the fundamental business environment of candidate companies. In addition, it is of course possible for one to lose more than the specified maximum allowable amount of capital because of the assumptions made with respect to the inputs.

#### 3.2 Constrained System

The growth function (4) can be constrained with an arbitrary amount of constraints (10) by introducing a Lagrangian:

$$\mathcal{L}(f_j, \lambda_l) = \mathcal{G}(f_j) - \sum_{l}^{N_l} \lambda_l \mathcal{C}_l(f_j, s_l)$$
(15)

where  $N_l$  is the number of constraints and l denotes the l-th constraint defined either by l-th Lagrange multiplier  $\lambda_l$  or the l-th slack variable  $s_l$ . There are two necessary conditions for finding a constrained maximum of the growth function:

$$\alpha_i(f_j, \lambda_l, s_l) = \frac{\partial \mathcal{L}(f_j, \lambda_l)}{\partial f_j} = \frac{\partial \mathcal{G}(f_j)}{\partial f_j} - \sum_{l}^{N_l} \lambda_l \frac{\partial \mathcal{C}_l(f_j, s_l)}{\partial f_j} = 0$$
 (16)

$$\beta_i(f_j, s_l) = \frac{\partial \mathcal{L}(f_j, \lambda_l)}{\partial \lambda_l} = -\mathcal{C}_l(f_j, s_l) = 0$$
(17)

where  $\alpha_i$  and  $\beta_i$  have been introduced as a shorthand notation that distinguishes between two vector equations: There are  $N_c$  of  $\alpha$  equations and  $N_l$  of  $\beta$  equations. Therefore, there are  $N_c + N_l$  equations, but  $N_c + 2N_l$  unknowns, because of  $N_c$  unknown fractions,  $N_l$  unknown Lagrange multipliers  $\lambda_l$  and  $N_l$  unknown slack variables  $s_l$ . However, an inequality constraint cannot be active and inactive at the same time. An active constraint is characterized by  $\lambda_l \neq 0$  and  $s_l = 0$ , whereas an inactive constraint is characterized by  $\lambda_l = 0$  and  $s_l > 0 \neq 0$ . This means that we have to solve  $2^{N_l}$  nonlinear systems to cover all combinations of constraints and pick the best solution. As an example, adding all constraints mentioned in subsection 3.1 for a portfolio with five candidate companies would result in having to solve  $2^{12} = 4096$  systems, while having ten candidate companies would imply solving  $2^{22} = 4194304$  systems, demonstrating the exponential complexity of the problem.

### 4 Numerics

The equations (16) and (17) can be written succinctly as:

$$\mathcal{F}_i(x_i) = 0 \tag{18}$$

where  $x_i$  is a vector of unknown fractions and unknown Lagrange multipliers or slack variables:

$$x_i = \{f_1, f_2, \dots, f_{N_c}, \lambda_1 | s_1, \lambda_2 | s_2, \dots, \lambda_{N_t} | s_{N_t} \}$$
(19)

Because  $\mathcal{F}_i$  is a non–linear equation in  $f_j$ , the Newton–Raphson method is used to find a numerical solution. The method is iterative and starts by linearizing the equation around the previous solution from the previous iteration:

$$\mathcal{F}_{i}^{o} + \sum_{i}^{N_{c} + N_{l}} \mathcal{J}_{ij}^{o}(x_{j}^{n} - x_{j}^{o}) = 0$$
 (20)

where  $\mathcal{J}_{ij}$  is the Jacobian of  $\mathcal{F}_i$ , and superscripts <sup>n</sup> and <sup>o</sup> denote the new value and the old value, respectively.

#### 4.1 Jacobian for an Active Constraint

If a constraint is active  $(\lambda_l \neq 0, s_l = 0)$ , the corresponding unknown is the Lagrange multiplier and the Jacobian has the following form:

$$\mathcal{J}_{ij} = \begin{pmatrix} \frac{\partial \alpha_i}{\partial f_j} & \frac{\partial \alpha_i}{\partial \lambda_j} \\ \frac{\partial \beta_i}{\partial f_j} & \frac{\partial \beta_i}{\partial \lambda_j} \end{pmatrix} = \begin{pmatrix} \frac{\partial^2 \mathcal{G}}{\partial f_i \partial f_j} - \sum_{j}^{N_l} \left( \lambda_j \frac{\partial^2 \mathcal{C}_i}{\partial f_j^2} \right) & -\frac{\partial \mathcal{C}_i}{\partial f_j} \\ -\frac{\partial \mathcal{C}_i}{\partial f_j} & 0 \end{pmatrix}$$
(21)

#### 4.2 Jacobian for an Inactive Constraint

If a constraint is inactive  $(\lambda_l = 0, s_l > 0 \neq 0)$ , the corresponding unknown is the slack variable and the Jacobian has the following form:

$$\mathcal{J}_{ij} = \begin{pmatrix} \frac{\partial \alpha_i}{\partial f_j} & \frac{\partial \alpha_i}{\partial s_j} \\ \frac{\partial \beta_i}{\partial f_j} & \frac{\partial \beta_i}{\partial s_j} \end{pmatrix} = \begin{pmatrix} \frac{\partial^2 \mathcal{G}}{\partial f_i \partial f_j} & 0 \\ -\frac{\partial \mathcal{C}_i}{\partial f_j} & -1 \end{pmatrix}$$
(22)

Partial derivatives of the constraint function can be readily obtained because all constraints presented in this work are simple analytical functions (see subsection 3.1). For completeness, the Hessian of the growth function that appears in the upper–right corner is:

$$\frac{\partial^2 \mathcal{G}}{\partial f_i \partial f_j} = -\sum_o^{N_o} \frac{p_o k_{oi} k_{oj}}{\left(1 + \sum_j^{N_c} f_j k_{ij}\right)^2} \tag{23}$$

where subscript for outcome i has been changed to o in order to be able to write the Hessian in the standard ij notation.

Note that the equations (21) and (22) are presented in a way that all constraints are either active or inactive. Since we have to solve  $2^{N_l}$  systems characterized by active/inactive status of each constraint, that simply means that we need to add respective active/inactive contributions to the Jacobian  $\mathcal{J}_{ij}$  and the right-hand-side  $\mathcal{F}_i^o$  in equation (20) for a particular constraint j.

#### 4.3 Notes on the Numerical Procedure

The numerical procedure starts by assuming the uniform allocation across all companies, i.e.  $f_j = f = \frac{1}{N_c}$ . Based on the  $f_j^o$  in the current iteration, the linear system in equation (10) is solved to find the new solution  $f_j^n$ . The process is repeated until sufficient level of accuracy is reached.

After solving all  $2_l^N$  solutions, we end up with less than  $2_l^N$  viable solutions. A solution is considered viable if the Newton–Raphson procedure managed to find a numerical solution and if all slack variables for all inactive constraints are positive. Finding the best solution out of all viable solutions would require evaluating the growth function for all solutions, which is particularly challenging due to the product series in equation (3). In this work, we take a pragmatic approach and simply choose the solution that maximizes the expected value of the portfolio out of a set of most diversified solutions, i.e. the solutions with the highest number of non–zero allocations.

#### 5 Basic Validation Tests

In order to validate the numerical model, a basic example of five candidate companies is considered, where each candidate has the same set of scenarios (probabilities and intrinsic values) and the same market cap. The inputs that represent a 50% loss and 100% gain with 50–50 probabilities are presented in Table 1.

Table 1: Company for a validation test with a market cap of 1.

Scenario	Intrinsic value	Probability
50% down with 50% probability	0.5	50%
100% up with 50% probability	$\overline{2}$	50%

Solving the system without any constraints yields a uniform allocation of 35% of capital in each company. Note that because we considered 5 companies, that implies 75% leverage ( $5 \cdot 35\% = 175\%$ ). Even without the constraint for maximum allocation of capital, just maximizing the long–term growth–rate of assets prefers a diversified solution, which is expected.

Adding a constraint for no leverage (given by equation (12) and setting L=0), results in a uniform allocation of 20%, as expected. It is straightforward to show that the worst–case outcome in such a portfolio implies permanently losing 50% of the capital with probability of 3.125%.

The final test is done by setting the maximum allowable permanent capital loss constraint as given by equation (14). Setting P=5% and K=50%, indicating that we are comfortable risking to lose 50% of the capital with 5% probability, results in a uniform allocation of 2%. Because only 10% of capital is invested in that case, there is a possibility of losing 5% of capital with probability of 3.125%. In the worst–case scenario, the probability–weighted return is  $-0.5 \cdot 0.02 \cdot 0.5 \cdot 5 = -2.5\%$ , which is equal to  $P \cdot K$ .

# 6 Example

With the basic validation of the numerical model performed, the attention is moved to a realistic example. Consider five candidate companies, each with up to three scenarios. Each scenario is represented by an intrinsic value and the probability of the scenario happening (or intrinsic value being reached at some point in the future). Note that how these numbers are obtained is outside of the scope of this work, although it is important to stress that the validity and conservative assumptions behind these numbers are probably the most important part of an investor's job who is taking a fundamental analysis approach. The example inputs are presented in Table 2 to Table 6.

Based on these inputs, with the long-only strategy, without leverage, and with maximum individual allocation of 30%, the portfolio allocation that maximizes the long-term growth-rate of capital is presented in Table 7.

With the obtained fractions, it is easy to obtain some useful statistics on the portfolio, namely:

- Expected gain of 32 cents for every dollar invested,
- Cumulative probability of loss of capital of 16%,
- Permanent loss of 60% of capital with probability of 0.008%.

The probability of permanent loss of capital of 0.008% is particularly interesting. Provided that the inputs are reasonably estimated, and considering that

Table 2: Company A with current market cap of 225B USD.

Scenario	Intrinsic value	Probability
Total loss	0 USD	5%
Base thesis	270B  USD	60%
Bull thesis	420B USD	35%

Table 3: Company B with current market cap of 450M USD.

Scenario	Intrinsic value	Probability
Total loss	0 USD	5%
Bear thesis	350M USD	50%
Base thesis	900M USD	45%

Table 4: Company C with current market cap of 39M GBP.

Scenario	Intrinsic value	Probability
Total loss	0 GBP	10%
Bear thesis	34M GBP	40%
Base thesis	$135M~\mathrm{GBP}$	50%

Table 5: Company D with current market cap of 751M SGD.

Scenario	Intrinsic value	Probability
Bear thesis	330M SGD	30%
Base thesis	1B SGD	70%

Table 6: Company E with current market cap of 126B HKD.

Scenario	Intrinsic value	Probability
Total loss	0 HKD	5%
Bear thesis	$50B~\mathrm{HKD}$	10%
Base thesis	300B HKD	85%

Table 7: Portfolio that maximizes long-term growth-rate of capital.

Company	A	В	$^{\rm C}$	D	Ε
Allocation fractions	30%	8%	30%	2%	30%

the portfolio has five stocks, that is a very strong argument against excessive diversification, especially if:

- One thinks of stocks as ownership shares of businesses, which implies longterm thinking and not being bothered by market fluctuations,
- One embeds a margin of safety in different scenarios for different companies by e.g. recognizing that both unknown and known bad things may happen.

The observation about excessive diversification is in–line with the thoughts from the Poor Charlie's Almanack [2] and one of the lectures from Li Lu [15]. In addition, it seems that recent research is also drawing similar conclusions about excessive diversification [16, 17], although using different investing frameworks. The study by James and Menzies [16] is particularly interesting to the authors since the data suggests that strong investors should hold concentrated portfolios, which is in–line with practical observations of extremely successful fundamentals–based investors: Warren Buffett [1], Mohnish Pabrai, Nick Sleep [18], Pulak Prasad [14], and others.

# 7 Problems, Discussion, and Future Work

A couple of problems have been observed by the authors:

- 1. It is possible that a given non-linear system for a particular combination of constraint statuses (active/inactive) does not converge. This may happen if the resulting matrix is singular, or if the Newton-Raphson algorithm does not find the solution within a prescribed number of iterations. These errors are ignored, which means that it is possible that the optimal solution is not found due to numerical issues.
- 2. The exponential complexity of the model makes it challenging to use for more than several candidate companies without using significant compute resources. For example, having a 20 candidate companies with all constraints would result in around 4 trillion non–linear systems to solve. Therefore, the model is not suitable for cases with excessive diversification, although there is a possibility to filter some of these upfront without attempting to solve them, which may be one of the topics for future work.

To conclude, we believe that the most challenging aspect of an investor's work that might use this software is to appropriately and conservatively model the inputs. The authors see the usefulness of this software mainly in:

- Forcing the investors to think consistently in terms of probabilities and long-term business outcomes across the range of candidate companies,
- Avoiding psychological biases by having a tool that calculates the optimal allocation of capital based on a strict mathematical formalism.

## 8 Access to the Software

The software is freely available as a Rust crate at https://crates.io/crates/charlie, and its source code is hosted on GitLab at https://gitlab.com/in-silico-public/charlie. The reader is referred to its documentation for instructions on how to install and use the software.

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