

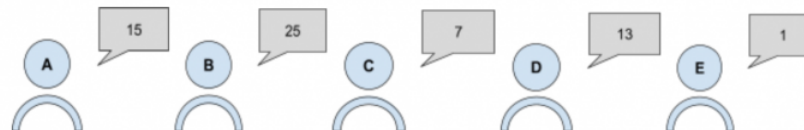
You answered at least one of the three test questions on the last page incorrectly. You now have a chance to review the instructions, answer the questions again, and proceed with the task. We will review your response manually to determine your payment.

### **Introduction**

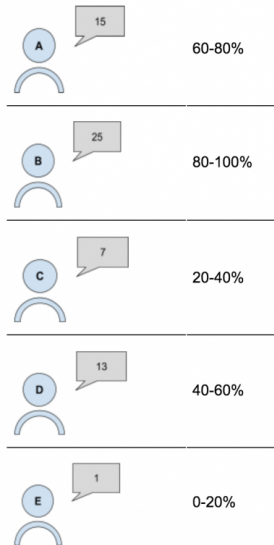
You are a hiring manager at a firm. There are 1000 applicants applying for a job. All job applicants must complete a test as part of their application. You only see scores from a small random set of applicants. **Your task is to put each applicant in a category, based on how you think they compare to the others among the 1000 applicants.** There are five categories: 80-100% (best), 60-80%, 40-60% (average), 20-40%, 0-20% (worst). For example, being 60-80% means you believe this person is above 60% of the people, and below 20% of the people.

### **Demo**

Think about the following example. Applicants took a test, and received a score of 0-100, where higher is better. You see the following five applicants and their scores:



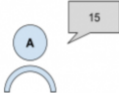
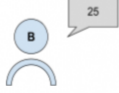
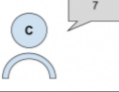


At first you may think 15 and 25 are low, given scores could be as high as 100, but then you see that compared to the rest of the scores, 15 and 25 are actually pretty high. So you put them in the following categories:



Then you learn that the test for the applicants was actually a pretty hard test, so your guesses were close to accurate. In reality, the scores of the 1000 applicants looked like this:

Category	Scores
0-20% (worst)	0-8
20-40%	9-12
40-60% (average)	13-14
60-80%	15-25
80-100% (best)	26-37

So these are the true answers:

	Your Guess	Correct Answer
	60-80%	60-80%
	80-100%	60-80%
	20-40%	0-20%
	40-60%	40-60%
	0-20%	0-20%

Another Applicant E has a score of 21. Would you expect this

Another Applicant F has a score of 21. Would you expect this score to fall within:

- ☐ 20-40%
- ☐ 60-80%

Another Applicant G has a score of 9. Would you expect this score to fall within:

- ☐ 20-40%
- ☐ 0-20%

Applicant H has a score of 35 and Applicant J has a score of 25. Would you expect these scores to fall within:

- ☐ Applicant H to be 20-40% and Applicant J to be 80-100%
- ☐ Applicant H to be 80-100% and Applicant J to be 60-80%

Please explain the changes in your answers, or any confusion you originally had with the questions. We will review your answers manually to determine your payment.

Unfortunately, you still answered one of the attention questions wrong.

Please return and click "Stop Without Completing" on Prolific.

Thank you very much for your participation. If you have any suggestions or comments about this survey, please feel free to share them here:



We thank you for your time spent taking this survey.  
Your response has been recorded.

Powered by Qualtrics 