

4장과제

2024년 4월 10일 수요일 오후 10:08

- 신규 고객 생성

SAP 비즈니스 파트너 관리 ▾

표준* ✓

편집 상태: 모두 역할: 비즈니스 파트너: 성/이름1: 검색

이름/이름2: 도로 주소: 시: 국가:

필터 적용 실행

비즈니스 파트너 (0)

비즈니스 파트너	도로 주소	시	우편번호	국가	역할
시작하려면 관련 필터를 설정하십시오.					

생성 오브젝트 페이지 복사 설정

조직 생성

일반 데이터 표준 주소

비즈니스 파트너: 도로 주소: 2144 N Orange Ave

그룹화: 번지:

BP 범주: 도시: Orlando

BP 역할: 우편번호: 32804

조직 명칭: 국가: US

이름 1: 지역: FL

이름 2: 언어: EN

확인 취소

Accounting	Interest Calculation	Payment Data
Reconciliation Account: 1200000	Interest Indicator: Calculated To: MM/dd/yyyy	Payment Terms: Payable immediately Due net (0001)
Head Office:		Credit Memo Payment Terms:
Sort Key: Posting date (001)		Tolerance Group:
Planning Group:		Known/Negotiated Leave:
Value Adjustment:		Payment History Record:

Automatic Payment Transactions

Document Number:

Address Details

Address Details					
Address	Country	Standard	Valid From	Valid To	
<input type="radio"/> US	US	Yes	04/10/2024	12/31/9999	>

Address Details

Address Details					
Address	Country	Standard	Valid From	Valid To	Transportation Zone
<input type="radio"/> US	US	Yes	04/10/2024	12/31/9999	0000000001

Bank Accounts

Roles

Roles					
Business Partner Role	Valid From	Valid To			
FLCU00	04/10/2024	12/31/9999			
FLCU01	04/10/2024	12/31/9999			

Sales Organization: UE00	Division: BI	Order Block: <input type="text"/>
Distribution Channel: WH		Delivery Block: <input type="text"/>
		Billing Block: <input type="text"/>

Sales Area Details

<p>Sales Orders</p> <p>Sales District: Pacific Northwest USA (US0001) <input style="border: none; width: 20px; height: 20px;" type="button" value="..."/></p> <p>Customer Group: <input style="border: none; width: 20px; height: 20px;" type="button" value="..."/></p> <p>Sales Office: <input style="border: none; width: 20px; height: 20px;" type="button" value="..."/></p> <p>Sales Group: <input style="border: none; width: 20px; height: 20px;" type="button" value="..."/></p> <p>Account At Customer: <input style="border: none; width: 20px; height: 20px;" type="button" value="..."/></p> <p>Order Probability in Percentage: <input style="border: none; width: 20px; height: 20px;" type="button" value="..."/></p> <p>Item Proposal: <input style="border: none; width: 20px; height: 20px;" type="button" value="..."/></p> <p>ABC Class: <input style="border: none; width: 20px; height: 20px;" type="button" value="..."/></p> <p>PP Customer Procedure: <input style="border: none; width: 20px; height: 20px;" type="button" value="..."/></p> <p>Currency: United States Dollar (USD) <input style="border: none; width: 20px; height: 20px;" type="button" value="..."/></p> <p>Exchange Rate Type: <input style="border: none; width: 20px; height: 20px;" type="button" value="..."/></p>	<p>Billing</p> <p>Invoice Dates: <input style="border: none; width: 20px; height: 20px;" type="button" value="..."/></p> <p>Incoterms Version: <input style="border: none; width: 20px; height: 20px;" type="button" value="..."/></p> <p>Incoterms: Free on board (FOB) <input style="border: none; width: 20px; height: 20px;" type="button" value="..."/></p> <p>Incoterms Location 1: Miami <input style="border: none; width: 20px; height: 20px;" type="button" value="..."/></p> <p>Incoterms Location 2: <input style="border: none; width: 20px; height: 20px;" type="button" value="..."/></p> <p>Payment Terms: Payable immediately Due net (0001) <input style="border: none; width: 20px; height: 20px;" type="button" value="..."/></p> <p>Payment Guarantee Procedure: <input style="border: none; width: 20px; height: 20px;" type="button" value="..."/></p> <p>Invoice List Schedule: <input style="border: none; width: 20px; height: 20px;" type="button" value="..."/></p>	<p>Shipping</p> <p>Delivery Priority: Normal item <input style="border: none; width: 20px; height: 20px;" type="button" value="..."/></p> <p>Delivery Plant: DC Miami (MI00) <input style="border: none; width: 20px; height: 20px;" type="button" value="..."/></p> <p>Shipping Conditions: Standard <input style="border: none; width: 20px; height: 20px;" type="button" value="..."/></p> <p>Order Combination: <input type="checkbox"/></p>
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Accounting

Account assignment group:
Domestic Revenues

Partial Deliveries

Partial Delivery Per Item:
Partial delivery allowed

Complete Delivery Required:

Pricing and Statistics

Price Group:
Bulk buyer

Customer Pricing Procedure:
Standard (1)

Taxes

Sales Area Taxes (3)

Country	Tax Category	Tax Classification			
US	UTX1	<input type="text" value="us"/> <input style="border: none; width: 20px; height: 20px;" type="button" value="..."/> >			
US	UTX2	<input type="text" value="0"/> <input style="border: none; width: 20px; height: 20px;" type="button" value="..."/> >			
US	UTX3	<input type="text" value="0"/> <input style="border: none; width: 20px; height: 20px;" type="button" value="..."/> >			

Partner Functions

New Business Partner



Grouping:

Business Partner Category: Organization (2)

Standard Address

Standard Communication

2144 N Orange Ave
32804 Orlando
US

- 고객 담당자 생성

[Create Record](#)

General Data

Business Partner:

□

Grouping:

▼

BP Category:

1

BP Role:

□

Person Title:

▼

First Name:

□

Last Name:

□

Standard Address

Street:

□

House Number:

□

Postal Code:

□

City:

□

Country:

□

Region:

□

Language:

□

Title:

▼

First Name:

□

Last Name:

□

Search Term 1:

□

Search Term 2:

□

Gender:

▼

Academic Title:

▼

Authorization Group:

□

Natural Person:

Created By:

Learn-031 Learn-031 (LEARN-031)

Created On:

-

Last Changed By:

Learn-031 Learn-031 (LEARN-031)

Last Changed On:

-

External BP Number:

□

Birth Date:

MM/dd/yyyy
CALENDAR

Birth Place:

□
Max Mustermann 031

1003121



Grouping: Internal number assignment (0001)

Standard Address

Standard Communication

Business Partner Category: Person (1)

US

- BP 관계 생성

Search		Editing Status:	Role:	Business Partner:	Last Name/Name1:
First Name/Name2:	Street:	City:	Country:	*031	X
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Adapt Filters (1) Go					
Business Partners (3)					
Business Partner		Street	City	Postal Code	Country
Learn-031 Learn-031	1002051				Employee (BUP003)
Max Mustermann 031	1003121			US	Contact Person (BUP001)
The Bike Zone 031	1003122	2144 N Orange Ave	Orlando	32804	US
Create Object Page Copy □ ▼					

Contacts

Contact Person	Last Name	First Name	Valid From	Valid To	Full Name
<input type="radio"/> 1003121 <input type="button" value="..."/>	Mustermann 031	Max	MM/dd/yyyy <input type="button" value="..."/>	MM/dd/yyyy <input type="button" value="..."/>	>

Attachments

Attachments (0)	Upload	Add a Link
		

- 고객요청생성

* Inquiry Type: IN

nzational Data

Sales Organization:	UE00
Distribution Channel:	WH
Division:	B1 <input type="button" value="..."/>
Sales Office:	
Sales Group:	

Inquiry:	Net Value:	0.00																					
Sold-To Party:	1003122	<input type="button" value="..."/>																					
Ship-To Party:		<input type="button" value="..."/>																					
Cust. Reference:	100	Cust. Ref. Date: 04/10/2024 <input type="button" value="..."/> <input type="button" value="..."/>																					
<table border="1"> <tr><td>Sales</td><td>Item Overview</td><td>Item detail</td><td>Ordering party</td><td>Procurement</td><td>Shipping</td><td>Reason for rejection</td></tr> <tr><td>Valid From:</td><td>04/10/2024</td><td></td><td></td><td>Valid To:</td><td>05/10/2024</td><td></td></tr> <tr><td>* Req. Deliv.Date:</td><td>D 05/10/2024 <input type="button" value="..."/></td><td></td><td></td><td>Expect.Ord.Val.:</td><td>0.00</td><td></td></tr> </table>			Sales	Item Overview	Item detail	Ordering party	Procurement	Shipping	Reason for rejection	Valid From:	04/10/2024			Valid To:	05/10/2024		* Req. Deliv.Date:	D 05/10/2024 <input type="button" value="..."/>			Expect.Ord.Val.:	0.00	
Sales	Item Overview	Item detail	Ordering party	Procurement	Shipping	Reason for rejection																	
Valid From:	04/10/2024			Valid To:	05/10/2024																		
* Req. Deliv.Date:	D 05/10/2024 <input type="button" value="..."/>			Expect.Ord.Val.:	0.00																		

Restrict Value Range (1)

Material by description Material by Old Material Number Sales Material by General Product Hierarchy ...

Material description	Language	Material
DELUXE GPS-BIKE COMPUTER CARMINE RED	EN	DGRR2100
DELUXE GPS-BIKE COMPUTER ROYAL BLUE	EN	DGRB2100
DELUXE GPS-BIKE COMPUTER SILVER WHITE	EN	DGRW2100
DELUXE TOURING BIKE (BLACK)	EN	DXTR1100
DELUXE TOURING BIKE (RED)	EN	DXTR3100
DELUXE TOURING BIKE (SILVER)	EN	DXTR2100
GPS-BIKE COMPUTER ROAD 64GB CARMINE RED	EN	GRL2100
GPS-BIKE COMPUTER ROAD 64GB ROYAL BLUE	EN	GRBL2100
GPS-BIKE COMPUTER ROAD 64GB SILVER WHITE	EN	GRWL2100
MEN'S OFF ROAD BIKE	EN	ORMN1100
OFF ROAD BIKE COMPUTER	EN	ORBC1100



All Items

Item	Material	Req. Segment	Order Quantity	SU	Altitm
<input type="checkbox"/> 10	DXTR1100			5	EA
<input type="checkbox"/> 20	PRTR1100			2	EA

- 고객 견적 작성

All Items

Name	Material	Req. Segment	Order Quantity	SU	Altitm



All Items

Item	Material	Req. Segment	Order Quantity	SU	Altitm
<input type="checkbox"/>	10 DXTR1100			5 EA	
<input type="checkbox"/>	20 PRTR1100			2 EA	

I...	CnTy	Description	Amount	Crcy
<input type="checkbox"/>	PR00	Price	3,000.00	USD
<input type="checkbox"/>		Gross Value	3,000.00	USD
<input type="checkbox"/>		Discount Amount	0.00	USD
<input type="checkbox"/>		Rebate Basis	3,000.00	USD
<input type="checkbox"/>		Net Value for Item	3,000.00	USD
<input type="checkbox"/>		Net Value 2	3,000.00	USD
<input type="checkbox"/>		Total	3,000.00	USD
<input type="checkbox"/>	SKTO	Cash Discount	0.000	%
<input type="checkbox"/>	VPRS	Internal price	1,400.00	USD
<input type="checkbox"/>		Standard - USA /With	1,600.00	USD
<input type="checkbox"/>	K004		50	

I...	CnTy	Description	Amount	Crcy	per	UoM	Condition Value	Curr.
<input type="checkbox"/>	PR00	Price					21,400.00	USD
<input type="checkbox"/>		Gross Value					21,400.00	USD
<input type="checkbox"/>	K004	Material					250.00-	USD
<input type="checkbox"/>	RA00	% Discount from Net	5.000-	%			1,057.50-	USD

- 재고상태 확인

Search and Select (2) Define Conditions

Material Number/Material Description Hide Filters

Description: *TOURING* Material: *031*

Items (18)

	Description	La...	Material
<input checked="" type="checkbox"/>	DELUXE TOURING BIKE (BLACK)	EN	DXTR1031
<input type="checkbox"/>	DELUXE TOURING BIKE (SILVER)	EN	DXTR2031
<input type="checkbox"/>	DELUXE TOURING BIKE (RED)	EN	DXTR3031
<input type="checkbox"/>	031 PRODUCT GROUP DELUXE ...	EN	PG-DXTR031
<input type="checkbox"/>	031 PRODUCT GROUP PROFESS...	EN	PG-PRTR031
<input type="checkbox"/>	031 PRODUCT GROUP TOURING	EN	PG-TRBK031
<input checked="" type="checkbox"/>	PROFESSIONAL TOURING BIKE (...	EN	PRTR1031
<input type="checkbox"/>	PROFESSIONAL TOURING BIKE (...	EN	PRTR2031

Selected Items and Conditions (2)

DXTR1031 X PRTR1031 X

Material Number	Material Description	Plant	Plant Name	Stor...	Descrip
PRTR1031	Professional Touring Bike (black)	DL00	Plant Dallas	FG00	Finishec
PRTR1031	Professional Touring Bike (black)	HD00	Plant Heidelberg	FG00	Finishec
PRTR1031	Professional Touring Bike (black)	MI00	DC Miami	FG00	Finishec
PRTR1031	Professional Touring Bike (black)	SD00	DC San Diego	FG00	Finishec
DXTR1031	Deluxe Touring Bike (black)	DL00	Plant Dallas	FG00	Finishec
DXTR1031	Deluxe Touring Bike (black)	HD00	Plant Heidelberg	FG00	Finishec
DXTR1031	Deluxe Touring Bike (black)	MI00	DC Miami	FG00	Finishec
DXTR1031	Deluxe Touring Bike (black)	SD00	DC San Diego	FG00	Finishec

- 판매주문추적

Sales Document:	Sold-To Party:	Customer Reference:	Requested Delivery Date:
031 <input type="button" value="X"/> <input type="button" value="Go"/>	<input type="button" value="X"/> <input type="button" value="Go"/>	<input type="button" value="X"/> <input type="button" value="Go"/>	<input type="button" value="X"/> <input type="button" value="Go"/>
Overall Status:	Document Date:		
<input type="button" value="▼"/>	<input type="button" value="X"/>		
<input type="button" value="Adapt Filters (1)"/> <input type="button" value="Go"/> <input type="button" value="Enter"/>			

Σ ▾ More ▾

Material: PRTR1100					
Professional Touring Bike (black)					
Plant: MI00	Avail. check: 02	Check.rule: A			
MRP Area: MI00	With reqmts qtyps: <input type="checkbox"/>				
Base Unit: EA	End lead time: 09/25/2021				
Totals display					
Receipts: 80	Issues: 0 Confrmd issues: 0				
ATP situation					
Date	MRP e...	Stock Segment	MRP element data	Rec./reqd qty	Confirmed
09/20/2021	Stock			80	
09/25/2021	----->		End lead time		0
10/11/2021	CusOrd		Totals record	2-	2
09/20/2021	SLocSt		FG00	80	

- 배송

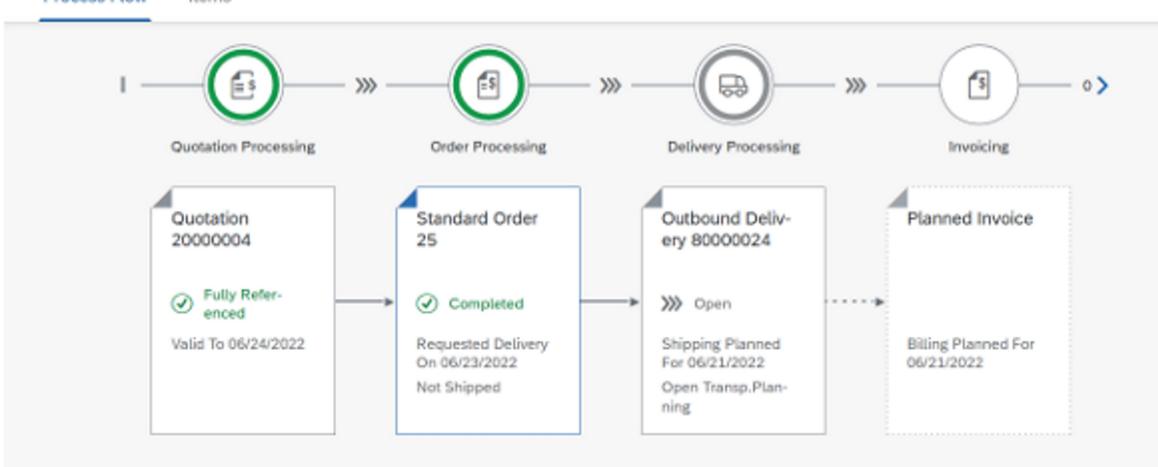
Search and Select (1) Define Conditions

Customer: <input type="button" value="X"/> <input type="button" value="Go"/>	Full Name: *031 <input type="button" value="X"/> <input type="button" value="Go"/>	Street: <input type="button" value="X"/> <input type="button" value="Go"/>	Postal Code: <input type="button" value="X"/> <input type="button" value="Go"/>
City: <input type="button" value="X"/> <input type="button" value="Go"/>	Country/Region Key: <input type="button" value="X"/> <input type="button" value="Go"/>	Authorization: <input type="button" value="X"/> <input type="button" value="Go"/>	Account group: <input type="button" value="X"/> <input type="button" value="Go"/>
Items (2)			
<input type="checkbox"/> Customer	Full Name	Street	Postal Code
<input checked="" type="checkbox"/> 1003122	The Bike Zone 031	2144 N Orange Ave	32804
City			

- 판매주문추적

Shipping Status: Not Shipped Invoicing Status: Not Invoiced Net Value: 20,092.50 USD Requested Delivery Date: 06/23/2022 Items: 2

Process Flow



- 자재선택 출고전기

Standard* ▾

Shipping Point:	Picking Date:	Ship-to party:	Planned GI Date:	Overall Status:
SP Miami (MI00) x		10003123		Ready to Post GI

Adapt Filters (2) Go

Deliveries (0) Post GI (0) Reverse GI (0)

General Information	Items	Business Partners	Process Flow	Attachments
Sales Organization: US East (UE00)			Picking Date: 06/17/2022	
Gross Weight: 57,170.000 G			Transport Planning Date: 06/15/2022	
Net Weight: 57,170.000 G			Loading Date: 06/20/2022	
Volume: —			Planned Goods Movement Date: 06/21/2022	
Delivery Type:			Actual Goods Movement Date:	

- 고객을 위한 청구문서

< SAP Create Billing Documents ▾

Standard* ▾

SD Document:	SD Document Category:	Sold-To Party:	Billing Date:
Search <input type="text"/>	<input type="button"/>	The Bike Zone L... x <input type="button"/>	To (05/29/2022) <input type="button"/> Adapt Filters (2) Go

Billing Due List Items (1)

SD Document	SD Document Category	Sold-To Party	Billing Date	Net Value

Create Billing Documents Billing Settings

