

## Need

- 1. Client approaches to sales team for buying a particular product
- 2. The sales team approaches to the inventory department to check the availability of the product

[product OUT of stock]

- 3. Sales team approaches to the production planning department manufacture the product
- 4. production planning team checks with the inventory department for availability of raw materials.
- 5. If not available he production pl team buys the raw mats from vendors
- 6. Then production planning forwards the raw materials to the shop floor execution for actual production.
- 7. Once ready the shop floor team forwards the goods to the sales team
- 8. And turn deliver it to the client.
- 9. The sales team updates the finance department with revenue generated by the sale of the product.
- 10. The production planning team updates the finance department with payments to be made to different vendors for raw materials.
- 11. All the departments approach HR for any human related issue